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SKYAD.COM

Silver Creek Lake Living Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

National & Global Exposure Silver Creek Lake Living

SKY Advertising is excited to present to Better Homes and Gardens Real Estate® Northwest Home Team a curated, multi-media marketing selection of offerings to bring high net worth buyer awareness to Silver Creek Lake Living.

Your strategic blueprint is composed of print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Silver Creek, WA.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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JIMMY CINTRÓN

Agent



JESSICA POULOS

Raised in the Olympia area, Jessica graduated from River Ridge High School. A sports enthusiast, Jessica played college volleyball for University of Oregon and Central Washington University. She completed her senior internship for the Washington Lottery Olympia office. She graduated from Central Washington University in 2004 and immediately obtained her real estate license and has been a realtor in the area ever since. She also has her managing broker's license since 2015.

Jessica has an immense amount of knowledge in Washington State's real estate. But her biggest strength, luxury homes. Her marketing background, attention to detail and her ability to sculpt a lifestyle marketing plan for each home is why sellers choose Jessica to sell their high-end listing. Whether upgrading, downsizing, investing, or building, Jessica's goal is to help you achieve your goal and make wise real estate decisions.

Jessica owns Better Homes and Gardens Real Estate Northwest Home Team with her husband, Steve Poulos. Jessica and Steve were married in 2017. Jessica's passion starts at home. She loves spending time with her family, traveling and watching her kids play sports. Once you meet Jessica, it's not hard to see that family is the most important thing to her.

Jessica and Steve started Northwest home Team in 2017 with a vision in mind: "We will never settle. We will persist in the meticulous delivery of unparalleled service and expectations. We will do it better than everyone else." And the vision just took off from there. Jessica is the Designated Broker and Co-Owner of one of the fastest growing real estate companies in Thurston County. Their vision sets them apart. "Everything is serving," says Jessica. "It's not how many houses can we sell, it's how many families can we serve."

Since real estate is typically the biggest investment in someone's life, Jessica has invested in her clients to help them get a return on their investment. Her clients' goals become her goals to ensure she can make their dreams come true. If you are looking to buy or sell a home, you'll find comfort in knowing that Jessica's team at Northwest Home Team Realty is personally invested in your family's goal. They will make the challenge and stress of buying or selling a home feel easy and effortless.

Outside of work, Jessica enjoys running, exercising, sports and being outdoors. After hours you will most likely find her spending time with her husband and playing with her 5 kids.



JESSICA POULOS M +1 (360) 870-0619

LOCAL EXPERTISE

Our Team is helping people buy and sell homes all over the South Puget Sound area from Tacoma, to Washington's Beaches, to Packwood, to Vancouver. Upgrading, downsizing, investing, or building, NW Home Team's goal is to help you achieve your goal and make a wise real estate decision.

If you are looking to buy or sell a home, you'll find comfort in knowing that our Team is personally invested in your family's goal. We will make the challenge and stress of buying or selling a home feel easy and effortless.



ABOUT OUR TEAM'S PHILOSOPHY

- WIN-WIN OR NO DEAL
- INTEGRITY DO THE RIGHT THING
- COMMITMENT IN ALL THINGS
- COMMUNICATION SEEK FIRST TO UNDERSTAND
- CREATIVITY IDEAS BEFORE RESULTS
- · CUSTOMERS ALWAYS COME FIRST
- TEAMWORK TOGETHER EVERYONE ACHIEVES MORE
- TRUST BEGINS WITH HONESTY
- SUCCESS RESULTS THROUGH PEOPLE



COMMUNITY GIVEBACK

Jessica's office has a Community Fund in which her agents give year-round to. At the end of the year, Jessica and Steve match what her agents have raised. The group then decides together where to donate the money in the local community.

SPECIALITIES

Luxury real estate, vacation homes, second homes, resale, new construction, and land.





OFFICE STATS

Jessica owns four real estate offices in the South Puget Sound area. Her offices have one of the highest average sales price and have the highest average sales per agent in the area.

Digital Offerings



Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

· Campaign: Silver Creek Lake Living

· Flight Dates: Two week campaign

• Impressions: 100,000

• Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Two week campaign

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected, and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.

The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

Bloomberg Markets

Forbes



Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350







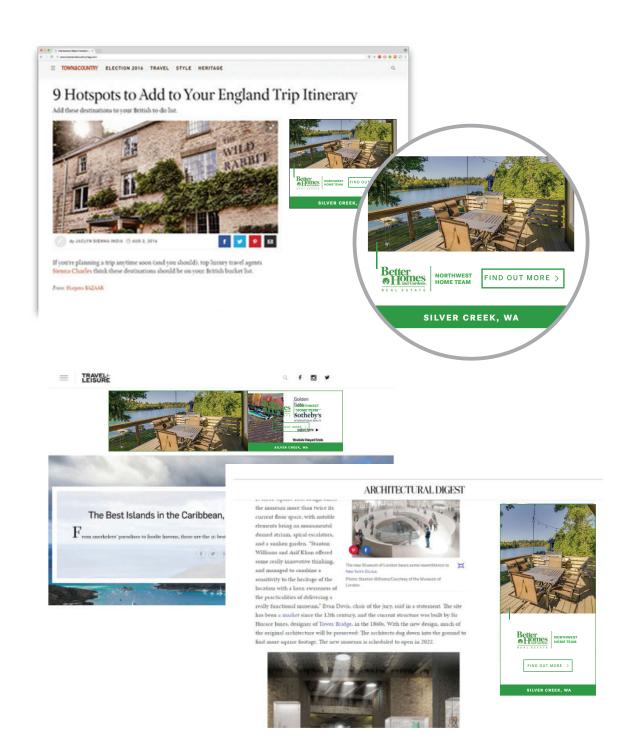
FIND OUT MORE >

SILVER CREEK, WA





Sample
Banners For
Impressions
Programs As
They Appear
On Sites

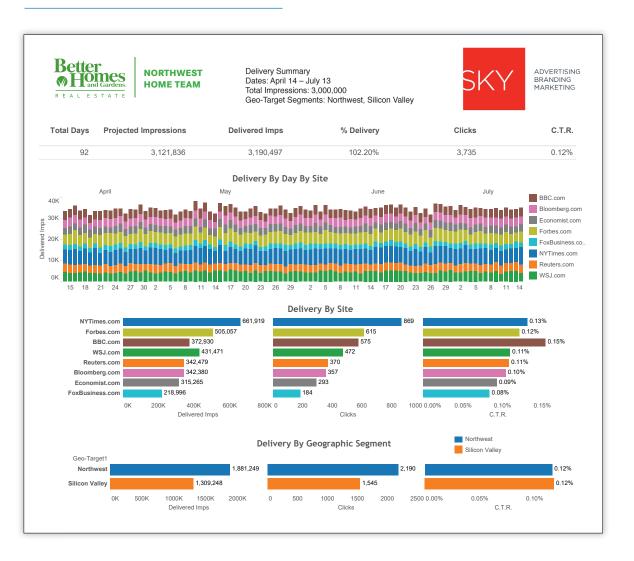


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

IMPRESSIONS PROGRAM SAMPLE REPORT



Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- · Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



Google AdWords

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



Northwest Home Team

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

9

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%

Clicks				930
150				
100	٨		\wedge	
50	1	\nearrow		
0	9 Oct	16 Oct	23 Oct	30 Oct



CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS	
SKY - SMART	459	\$312.71	\$39.09	74,095	
SKY - PMAX	290	\$359.88	\$179.94	8,209	
SKY - General	75	\$278.65	\$0.00	1,432	
SKY - Boulder	53	\$293.25	\$293.25	1,145	
SKY - Trademark	38	\$134.26	\$134.26	259	
SKY - Niwot	11	\$33.94	\$0.00	69	
SKY - Longmont	4	\$19.24	\$0.00	16	
SKY - Golden	0	\$0.00	\$0.00	3	
SKY - Superior	0	\$0.00	\$0.00	1	

Showing 50 of 89 Rows					
KEYWORD	IMPRESSIONS	CLICKS			
luxury real estate agent	498	27			
find the best real estate agent	425	19			
"Boulder Colorado Real Estate"	388	16			
"home for sale boulder"	25	13			
"colorado real estate agent"	167	9			
"coldwell banker real estate"	120	8			
"boulder real estate agent"	69	5			
"realtor boulder co"	64	5			
niwot Real Estate	32	5			
"boulder real estate listings"	41	5			
"real estate for sale in bouder colorado"	29	4			
"boulder co real estate agency"	38	4			
berthoud Realtor	23	4			

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

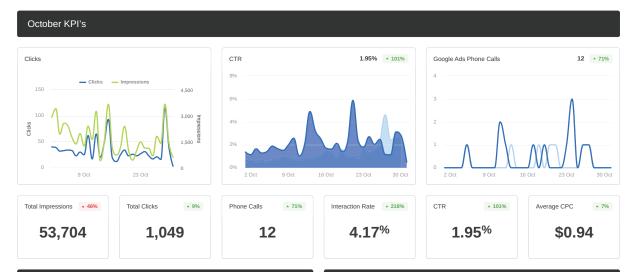
Google AdWords

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



Northwest Home Team



Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Keywords

Showing 23 of 23 Rows						
KEYWORD	CLICKS	CLICKS IMPRESSIONS				
dc real estate	51	886	51			
luxury property for sale dc	40	114	40			
home for sale dc	19	529	19			
real estate in washington dc	6	101	6			
georgetown washington dc apar	6	56	6			
houses in georgetown dc	3	19	3			
buy house georgetown dc	2	6	2			
mclean realty	1	1	1			

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- **Keywords** Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



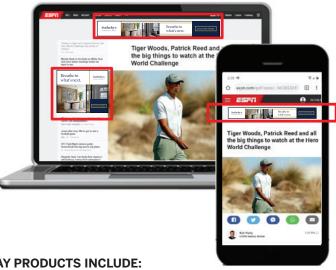
- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100.000 Impressions

Comprehensive **Digital**

DISPLAY

Digital Display advertising refers to the promotion of products or services through display ads on digital platforms such as websites or mobile apps. With Targeted Display, we offer campaigns that include Keyword Targeting, Behavioral Targeting, Retargeting, and Artificial Intelligence (A.I.) Targeting designed to show your ads to the exact audience you want to reach, to deliver the right message on the right device at the right time.



TARGETED DISPLAY PRODUCTS INCLUDE:

Complete optimization including strategy, ad serving, and reporting. We provide you with full transparency, giving you the assurance your budget is allocated efficiently.

The ability to target specific audiences, rather than only specific sites, by leveraging the data collected by our algorithms.

The power to implement advanced testing to ensure you are maximizing the click-through-rate (CTR) and conversion rate of your advertising and landing pages.

We track impressions, clicks, view-throughs, and conversions!

We implement Retargeting campaigns to target people who have been to your website but didn't convert.

Keyword Targeting using the keywords and phrases your customers are searching for and contained on webpages they are reading.

With A.I. Targeting we are showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad. We can target from thousands of Behavioral Categories and show your ads to the people most likely to want your products and services.

We geo-target every campaign, showing your ads just to the people in the areas you want to reach.

Cross Platform Targeting available from Mobile Conquesting.

Custom Audience Matching & Lookalike Audiencestarget people on your list of emails, addresses, or phone numbers and show them display ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 150,000 Impressions

Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



jamesedition.com

NEW & TRENDING

FEATURED LUXURY POSITION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

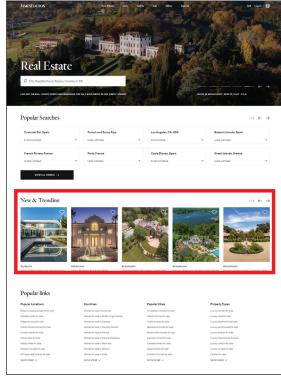
With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





jamesedition.com

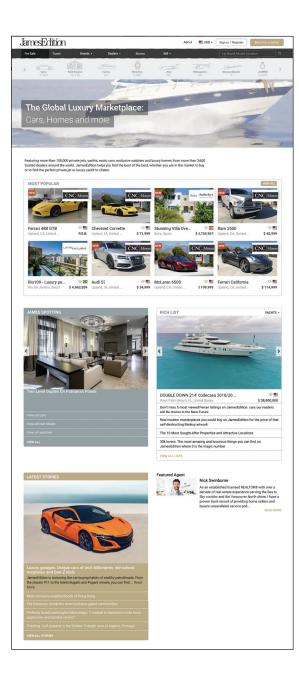
E-NEWSLETTER

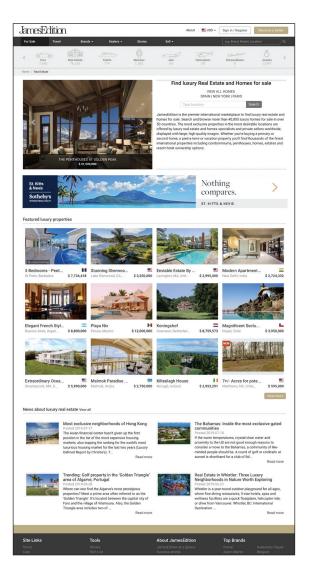
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO



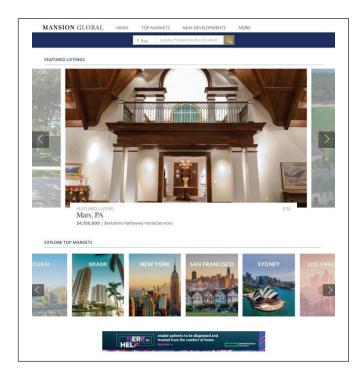


The Wall Street Journal Online (WSJ.com)

THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



Print Offerings



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

• Median age: 51

PROPERTY GALLERY BOX, COLOR: \$1250

Global





The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

• Average age: **50**

WESTERN: 2X7 \$1,770

NATIONAL: PROPERTY PORTFOLIO \$2,355





The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2024-2025

Media	Ad Description	December	January	February	March	Media Total	Reach
Digital							
Million Impressions*							
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00)			\$ 900.00	100,000
Google Adwords							
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 850.00		\$ 3,300.00	
Comprehensive Digital							
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00		\$ 4,500.00	300,000
Display	Digital Banner Program	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00		\$ 4,500.00	450,000
Nob Hill Gazette							
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00)			\$ 500.00	6,500
JamesEdition							
New & Trending Real Estate Position	Featured Spot	\$ 1,000.00)			\$ 1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00			\$ 1,500.00	192,000
WSJ.com							
Mansion Global Homepage Featured Listing Module	Mansion Global Homepage Featured Listing Module	\$ 1,275.00)			\$ 1,275.00	164,000
Print							
Financial Times							
Financial Times	Property Gallery Box	\$ 1,250.00)			\$ 1,250.00	210,457
The Wall Street Journal							
The Wall Street Journal - Western	2 x 7	\$ 1,770.00				\$ 3,540.00	
The Wall Street Journal - National	Property Portfolio	\$ 2,355.00)			\$ 2,355.00	644,424
The Wall Street Journal							
Mansion Global Experience Luxury	Weekend Property insert				\$ 980.00	\$ 980.00	100,000

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 25,600.00

3,163,929