

ADVERTISING BRANDING MARKETING NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

ADVERTISING AND MARKETING PROGRAM



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NATIONAL & GLOBAL EXPOSURE 2021 -2022 MARKETING PLAN

SKY Advertising is excited to present to Better Homes & Gardens Realty Paracle a curated, multi-media marketing selection of offerings.

Your strategic blueprint is composed of digital products that are highly targeted to Paracle's market and attention getting Out of Home placements.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way.

LET'S DO GREAT THINGS TOGETHER

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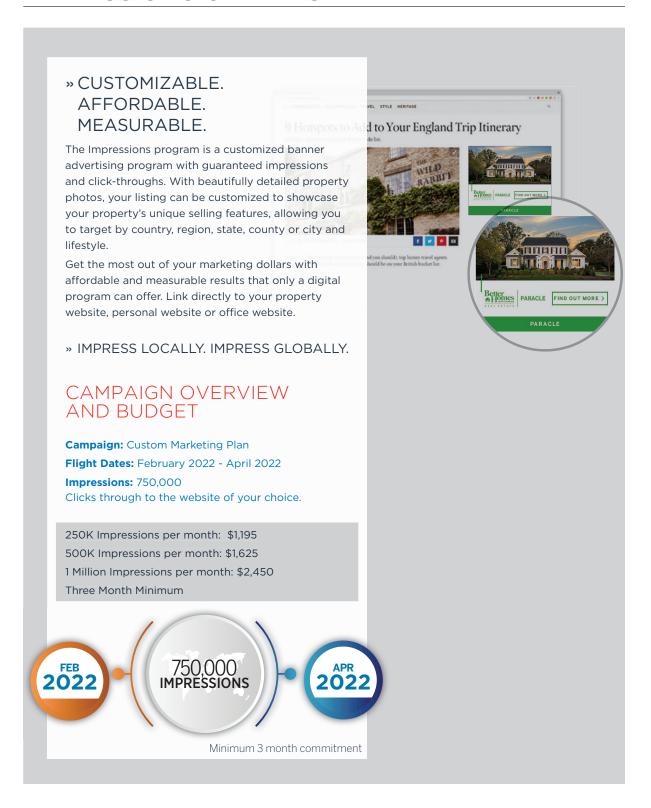
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Digital Offerings

IMPRESSIONS CAMPAIGN



IMPRESSIONS PROGRAM TARGETING SITES

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide handselected and white-listed sites most relevant to your campaign.

THE WALL STREET JOURNAL. The Charlotte Observer

















Many more websites available for local to global targeting.

» GFO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geotarget. We can target locally to globally.



CREATIVE - SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 920x250, 728x90, 300x600, 300x250, or custom sizes.

Banner Production: \$350









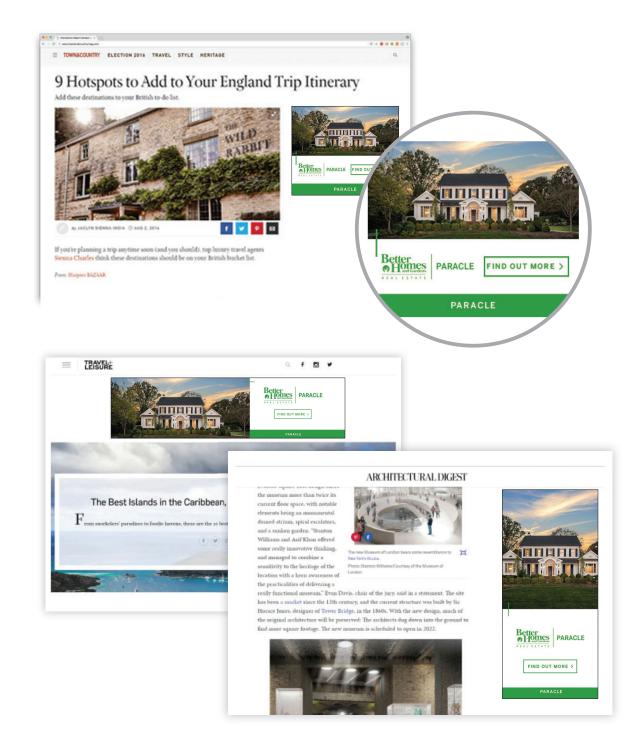




PARACLE



SAMPLE BANNERS FOR IMPRESSIONS PROGRAMS AS THEY APPEAR ON SITES

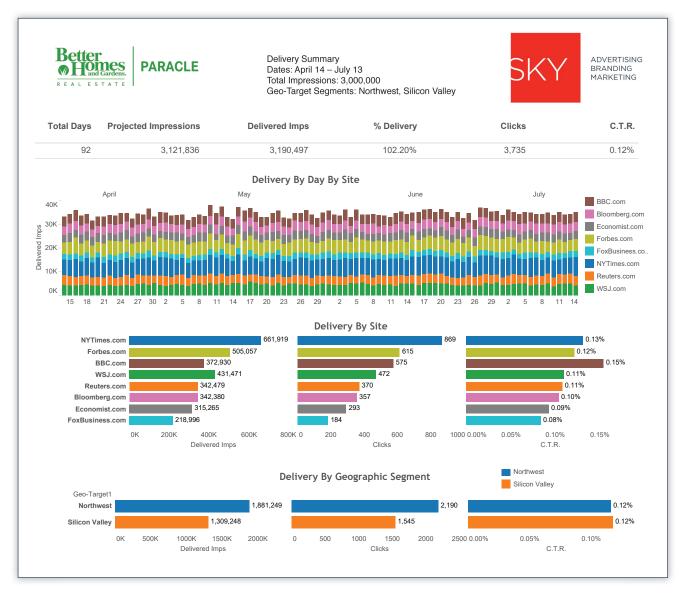


COMPREHENSIVE REPORTING FOR YOUR CUSTOMIZED CAMPAIGN

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows
 you to see on what sites your ads are performing well and where there needs to be improvement. With this
 information we are able to adjust the campaign for maximum effectiveness.

» IMPRESSIONS PROGRAM SAMPLE REPORT



IMPRESSIONS SCHEDULING & PRICING

After researching, we have put together an integrated program that targets a high-net-worth audience in Charlotte, Raleigh, Myrtle Beach, Fort Mill and Cary.

The program, with a projected start date of February 1st will run for three months and deliver an estimated 750,000 impressions.

This will include:

- A Site-specific segment that allows us to reach a high-net-worth audience in Charlotte, Raleigh, Myrtle Beach, Fort Mill and Cary in a premium editorial environment on top national news, business/finance and local/regional news sites.
- A behavioral targeted banner segment, that will allow us to target people who are actively in the market looking to purchase residential real estate.
- A behavioral targeted banner segment, that will allow us to target homeowners in Charlotte, Raleigh, Myrtle Beach, Fort Mill and Cary.

» BEHAVIORAL TARGETING

We are able to target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics and tech sites including local regional news sites in North and South Carolina.

» MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing) Sessions, Pages Per Session, Average Time Spent, Conversions.

» REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.

IMPRESSIONS SCHEDULE

BHG Paracle

			February	ary		_	March				April			
Media	Geo-Target	31	07	14	21 28	07	14	21	28	04	11	18 25	5 Impressions	S
FoxNews.com														
charlotteobserver.com														
newsobserver.com	Charlotte, Raleigh, Myrtle												250	
postandcourier.com	Beach, Fort Mill and Cary												7,017	3
myrtlebeachonline.com														
heraldonline.com														
Forbes.com														
FoxBusiness.com														
Bloomberg.com	Charlotte, Raleigh, Myrtle												ć	000
Reuters.com	Beach, Fort Mill and Cary)(cc2	3
CNBC.com														
WSJ.com														
													ı	
Behavioral - In-Market Residential Real Estate	Charlotte, Raleigh, Myrtle Beach, Fort Mill and Cary												165,000	000
Behavioral - Homeowner	Charlotte, Raleigh, Myrtle Beach, Fort Mill and Cary												140,000	000
									-					
Total Digital													750,000	000

SMART SOLUTIONS EBLAST

Our team of email experts make your message stand out from your competition with compelling subject lines, engaging copy, powerful images and strategic deployment scheduling. Our campaigns are 100% responsive, meaning your message is optimized for all devices and email platforms in order to expand your reach and foster engagement with customers.

TARGETING

Use high-quality data to reach new customers

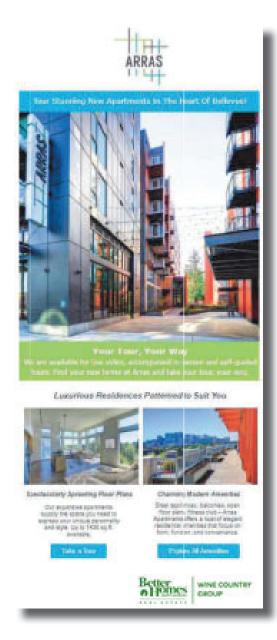
DELIVERABILITY

Make it to more customer's inboxes every time.

Audience

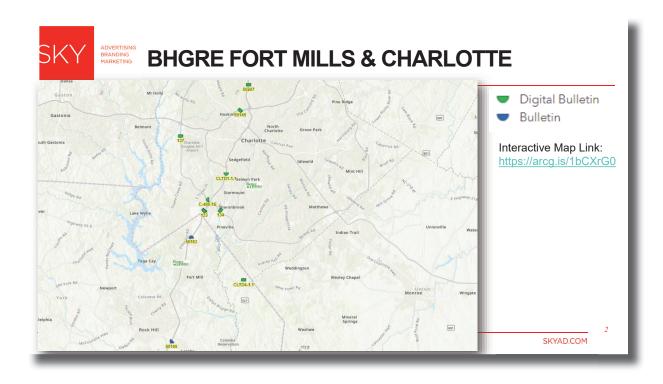
Fort Mill, SC and Charlotte, NC Net Worth 13M+ 42,746 Total Emails

CUSTOM EBLAST: \$3,100





Out of Home





ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-77 .5 MI N/O GOLD HILL RD

Unit # 50183

Media Type: Bulletin Facing: South

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: 406,840

Available Start: 1/31/2022 4 Week Media Cost: \$3,750 Est. Production: \$715 Initial Installation Cost: Included

Zip Code: 29708



Approx. Distance to BHGRE Fort Mills Office: 3.16 Approx. Distance to BHGRE Charlotte Office: 8.48



Unit # 132 ADVERTISING BRANDING MARKETING MARKE I-77 .2 MILES S/O WESTINGHOUSE BLVD WS FN

Media Type: Digital Bulletin Facing: North East

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: Pending Audit

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28273



Approx. Distance to BHGRE Fort Mills Office: 6.3 Approx. Distance to BHGRE Charlotte Office: 5.78



Unit # 133 ADVERTISING BRANDING MARKETING MARKE I-77 .2 MILES S/O WESTINGHOUSE BLVD WS FS

Media Type: Digital Bulletin Facing: South West

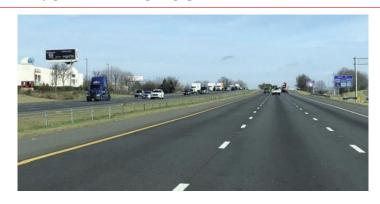
Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: Pending Audit

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28273



Approx. Distance to BHGRE Fort Mills Office: 6.3 Approx. Distance to BHGRE Charlotte Office: 5.78



Unit # CLTD4-2.1 ADVERTISING BRANDING FORT MILL & CHARLOTTE 9781 CHARLOTTE HIGHWAY N/O SC-160 HIGHWAY

Media Type: Digital Bulletin Facing: North

Unit Size (H x W): 12' x 25'

Illuminated: Yes A18+ Weekly Impressions: 100,204

Available Start: 1/24/2022 4 Week Media Cost: \$4,250

Length of Spot: :10 Ads per Loop: 9 **Zip Code:** 29707

Approx. Distance to BHGRE Fort Mills Office: 6.64 Approx. Distance to BHGRE Charlotte Office: 10.25



Unit # CLTD4-1.1 ADVERTISING BRANDING MARKETING CONTINUE & CHARLOTTE 9781 CHARLOTTE HIGHWAY N/O SC-160 HIGHWAY

Media Type: Digital Bulletin Facing: South

Unit Size (H x W): 12' x 25'

Illuminated: Yes
A18+ Weekly Impressions: 90,126

Available Start: 1/24/2022 4 Week Media Cost: \$3,950

Length of Spot: :10 Ads per Loop: 9

Zip Code: 29707



Approx. Distance to BHGRE Fort Mills Office: 6.64 Approx. Distance to BHGRE Charlotte Office: 10.25



Unit # 135 ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-485 @ WESTINGHOUSE BLVD NS FW

Media Type: Digital Bulletin Facing: North West

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: Pending Audit

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28273



Approx. Distance to BHGRE Fort Mills Office: 7.13 Approx. Distance to BHGRE Charlotte Office: 4.35



Unit # 134 ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-485 @ WESTINGHOUSE BLVD NS FE

Media Type: Digital Bulletin Facing: South East

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: Pending Audit

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28273



Approx. Distance to BHGRE Fort Mills Office: 7.13 Approx. Distance to BHGRE Charlotte Office: 4.35



Unit # C-485-1E ADVERTISING BRANDING MARKETING PORT MILL & CHARLOTTE INNER LOOP OF 485, JUST BEFORE S. TRYON, E/F

Media Type: Digital Bulletin Facing: East

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes A18+ Weekly Impressions: 139,407

Available Start: 1/24/2022 4 Week Media Cost: \$3,125

Length of Spot: :08 Ads per Loop: 6

Zip Code: 28278



Approx. Distance to BHGRE Fort Mills Office: 7.54 Approx. Distance to BHGRE Charlotte Office: 5.03



ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE Unit # 50165 I-77 NE CORNER FIRETOWER RD F/N

Media Type: Bulletin Facing: North East

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: 161,524

Available Start: 1/31/2022 4 Week Media Cost: \$3,750 Est. Production: \$715 Initial Installation Cost: Included

Zip Code: 29730



Approx. Distance to BHGRE Fort Mills Office: 8.51 Approx. Distance to BHGRE Charlotte Office: 18.94



Unit # CLTD1-1.1 ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I E/S I-77 AT EXIT 6, S/O BILLY GRAHAM PKWY, N/F

Media Type: Digital Bulletin Facing: North

Unit Size (H x W): 16' x 23'

Illuminated: Yes
A18+ Weekly Impressions: 135,101

Available Start: 1/24/2022 4 Week Media Cost: \$3,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28217



Approx. Distance to BHGRE Fort Mills Office: 10.88 Approx. Distance to BHGRE Charlotte Office: 3.22



Unit # 136 ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-485 @ WILKINSON BLVD EXIT NS FE

Media Type: Digital Bulletin Facing: North

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: Pending Audit

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8 **Zip Code:** 28214



Approx. Distance to BHGRE Fort Mills Office: 13.98 Approx. Distance to BHGRE Charlotte Office: 9.36



ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE Unit # 137 I-485 @ WILKINSON BLVD EXIT NS FW

Media Type: Digital Bulletin Facing: South

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: Pending Audit

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28214



Approx. Distance to BHGRE Fort Mills Office: 13.98 Approx. Distance to BHGRE Charlotte Office: 9.36



ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-85 W/S .2 MI S/O EXIT 37 F/N

Unit # 50143

Media Type: Digital Bulletin Facing: North East

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes A18+ Weekly Impressions: 206,340

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28216



Approx. Distance to BHGRE Fort Mills Office: 17.85 Approx. Distance to BHGRE Charlotte Office: 8.44



ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-85 W/S .2 MI S/O EXIT 37 F/S

Unit # 50145

Media Type: Digital Bulletin Facing: South West

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: 150,022

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28216



Approx. Distance to BHGRE Fort Mills Office: 17.85 Approx. Distance to BHGRE Charlotte Office: 8.44



ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-77 E/S .1 MI N/O EXIT 16 F/N

Unit # 50209

Media Type: Digital Bulletin Facing: North

Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: 69,545

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28269



Approx. Distance to BHGRE Fort Mills Office: 20.76 Approx. Distance to BHGRE Charlotte Office: 11.12



ADVERTISING BRANDING MARKETING FORT MILL & CHARLOTTE I-77 E/S .1 MI N/O EXIT 16 F/S

Unit # 50207

Media Type: Digital Bulletin Facing: South

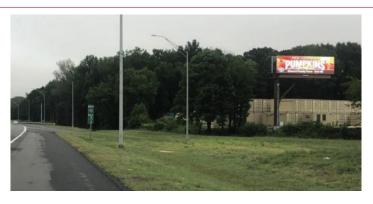
Unit Size (H x W): 10'6" x 36'

Illuminated: Yes
A18+ Weekly Impressions: 119,735

Available Start: 1/31/2022 4 Week Media Cost: \$4,500

Length of Spot: :08 Ads per Loop: 8

Zip Code: 28269



Approx. Distance to BHGRE Fort Mills Office: 20.76 Approx. Distance to BHGRE Charlotte Office: 11.12



Circulation/Distribution/Reach

CIRCULATION/DISTRIBUTION/REACH 2022

Media	Circulation
DIGITAL	
Million Impressions*	750,000
Smart Solutions Eblast	85,492
SOTHEBY'S AUCTION HOUSE	
Billboards	6,503,292
GRAND TOTAL	7,338,784



Schedule and Pricing

PROPOSED MEDIA SCHEDULE & PRICING 2022

Меdia	Ad Description	Price	February	March	April	Media Total
DIGITAL						
Million Impressions*	Digtal Banner Program \$1195/250 Targeting - Fort Mill, SC & Charlotte, NC enter circ	\$1195/250K; \$1625/500K, \$2450/1 millio \$ 1,195.00 \$ 1,195.00 \$ 1,195.00 \$ enter circ	1,195.00 \$	1,195.00 \$	1,195.00 \$	3,585.00
Smart Solutions Eblast	Custom Email - Fort Mill, SC and Charlotte,		\$3,100 \$ 3,100.00		\$	3,100.00
OUT OF HOME						
Billboards TOTAL	Unit#CLTD1-1.1 & #50183	\$	7,965.00 \$ 7,250.00 \$ 7,250.00 \$	7,250.00 \$	7,250.00 \$	22,465.00 6,685.00

^{*}After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change