

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Hillview Advertising and Marketing Program



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NEW YORK 477 Madison Ave, New York, Ny 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

National & Global Exposure Hillview

SKY Advertising is excited to present to Coldwell Banker Sarasota a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Hillview.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Sarasota, FL.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President

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Digital Offerings



Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

- Campaign: Hillview (1515 Hillview Drive)
- Flight Dates: Two Weeks
- Impressions: 100,000
- Clicks through to the website of your choice.

100K Impressions per two weeks:	\$900
250K Impressions per month:	\$1,195
500K Impressions per month:	\$1,625
1 Million Impressions per month:	\$2,450
Three Month Minimum	



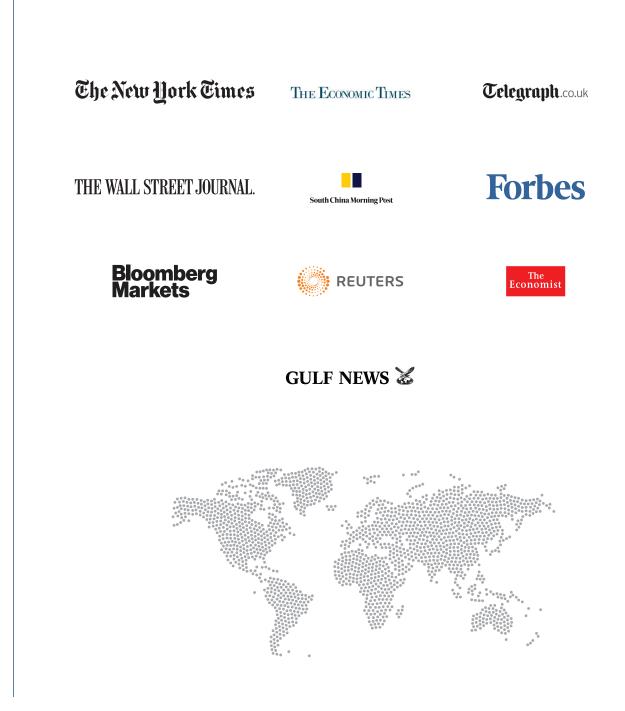
Two Weeks

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.



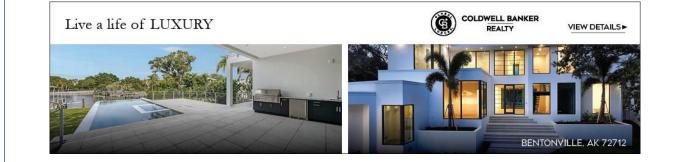
Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350



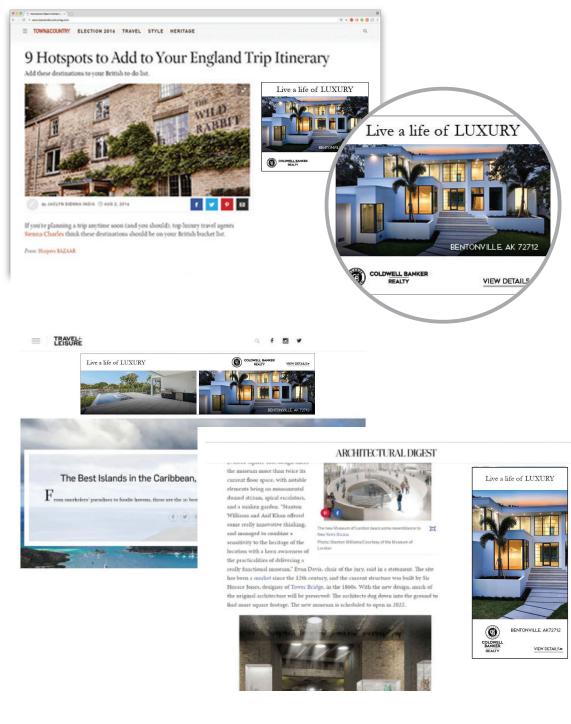






DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

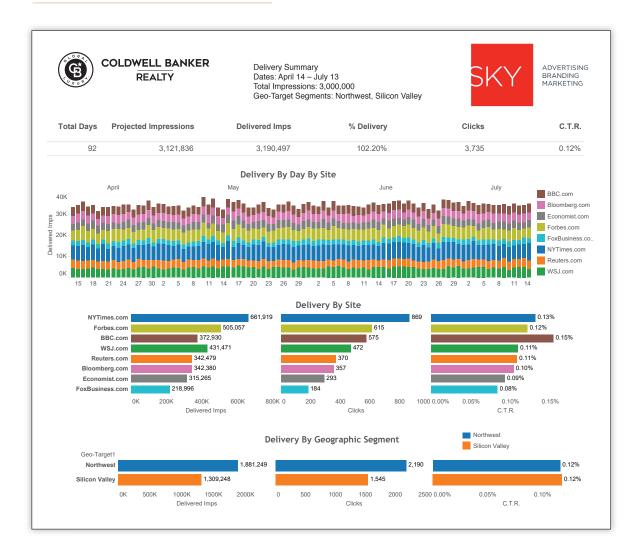


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

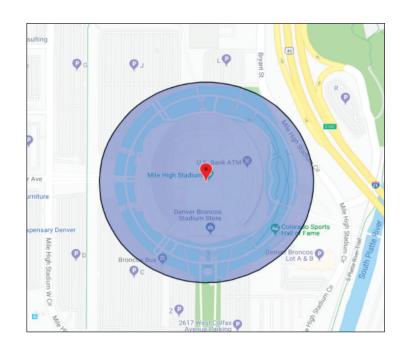
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- Event targeting Target customers who attend specified events within a specific time frame.
- **Custom audiences** Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TARGET SPECIFIC EVENTS AND LOCATIONS

- Investment: \$1,500
- Monthly Impressions: 100,000

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





#southcarolina #lowcountry #gorgeous #views #river #peninsula #family #friends #lifestyle #private #peninsula #water #coastallite #nature #golf #home #lifeonthevater #cheers #fitness #social #blufton #welcomehome



Make your yard more sustainable by Ad OFFICEWORLD THE BIG SALE March 1 - April 30 SAVE or OFFICE CHAIRS and DESKS

TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: STARTING AT \$1,500/MONTH 100,000 IMPRESSIONS/MONTH

Crain's New York Business

REAL ESTATE DAILY ENEWSLETTER

Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- 78% are Top Management Professionals
- 60% are C-Suite Level Executives
- 41% serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

REAL ESTATE DAILY E-NEWSLETTER

- Subscribers: 15,000
- Average Open Rate: 42%
- 33% SOV + 25K ROS display impressions
- Featured Placement Property Listing

PRICE: \$3,150/WEEK (MON- FRI, 5 SENDS)





Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

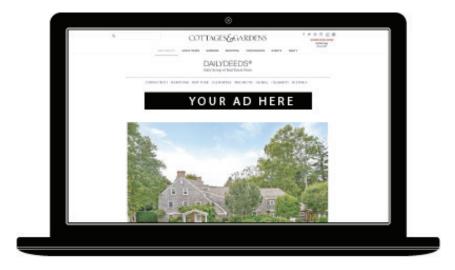
- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

TOP 10 MARKETS

- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

SPOTLIGHT + PROPERTY OF NOTE

ROTATING GALLERY: \$2,950









Floral Gift Ideas for Mother's Day Even if she's not a gardener, chances

are that every mother favors flowers.

Check Out the Latest Design News

New shops, a showroom, and a luxury collection.

12 fun finds that double as playful deport

Spotlight



With an eye for both style and function, California Closets provides innovative cuntern storage systems for all areas of the home. Our expert design consultants will guide you though every step of the California Closets. Find yourself at home with California Closets.

Dezeen

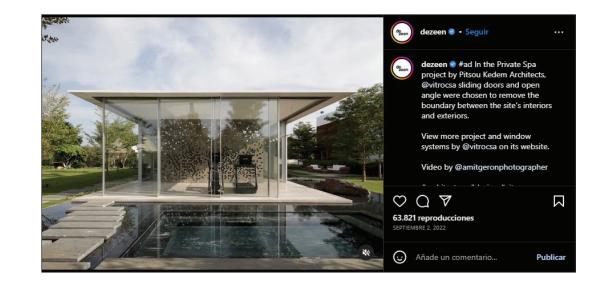
Dezeen is a popular and influential architecture, interiors and design magazine, with three million monthly readers and seven million social media followers.

Dezeen's reach is global, with readers on every continent.

Their biggest audience is in the USA, followed by the UK, India, Canada, Australia, and Germany.

SOCIAL MEDIA POST

INSTAGRAM TARGETED POST: \$2,950



Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth \$32m
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500/LISTING

San Francisco, Peninsula and Silicon Valley



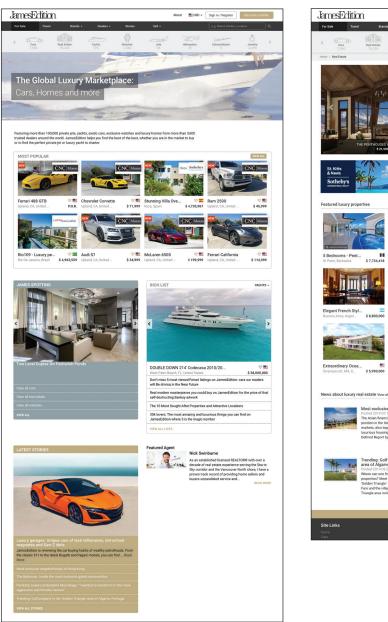
E-NEWSLETTER

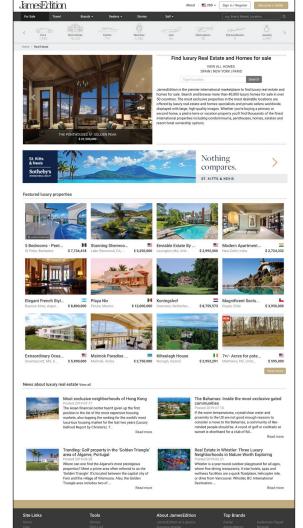
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

FEATURED LISTING: \$1,500





ROTATING GALLERY

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

HOME PAGE FEATURED BANNER: \$2,000/MONTH

REAL ESTATE PAGE FEATURED BANNER: \$1,600/MONTH



IAMESEDITION

FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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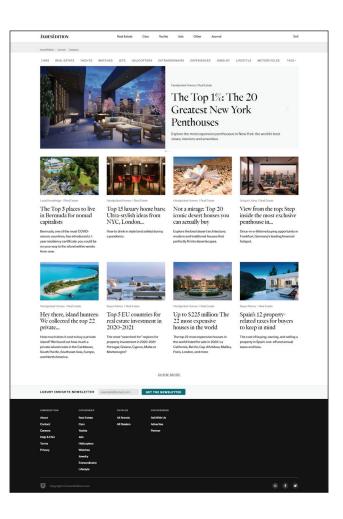
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

TOP & JOURNAL ARTICLE: \$5,500 TRENDING & JOURNAL ARTICLE: \$3,300



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SOCIAL MEDIA POST

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNWwith a Social Post

- Instagram 74.8K
- Facebook 31.3K



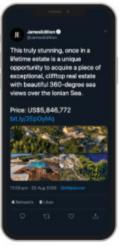












рното

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos + text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

PHOTO: \$800

PHOTO PLUS: \$1,000 PHOTO PLUS

VIDEO: \$1,800

LA Times

CUSTOM EMAIL

A stand-alone email message sent to LA Times registered users on behalf of your brand.

Whether you're trying to reach homeowners, buyers or sellers, target them by geo, demo, behavior, lifestyle or purchase intent.

• Audience: 30K

PRICE: \$1,750/DEPLOYMENT

Los Angeles Times

Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

EXCLUSIVE EMAIL

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,750/WEEK



SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

FACEBOOK POST: \$675 INSTAGRAM POST: \$800 FACEBOOK/INSTAGRAM AD: \$1,400



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The Wall Street Journal Online (WSJ.Com)

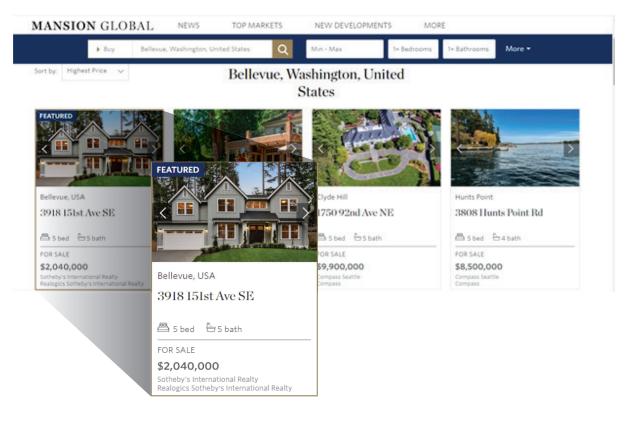
FEATURED PROPERTY UPGRADES

WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 **PROPERTIES: \$1,200**





The Wall Street Journal Online (WSJ.Com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2.650/W VIDEO





Boat International e-Newsletter

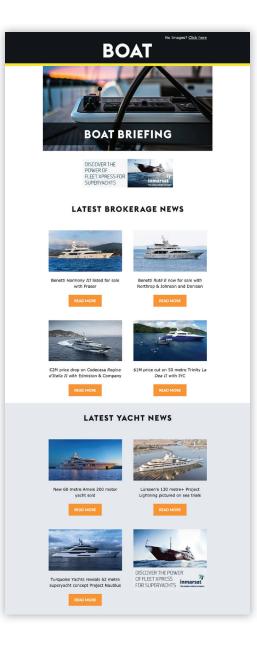
For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

- Circulation US: 25,600
- Average Net Worth: \$35.9 million

PRICE: \$750





Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 644,424
- E-newspaper: **194,000**
- Readership: 4,234,000
- Male / Female: 62% / 38%
- Average HHI: \$404,217
- Average age: 50

PROPERTY PORTFOLIO: \$2,355



The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: **100,000** Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

PRICE: \$980/FULL PAGE





The New York Times

FEATURED LISTING

A new advertising opportunity in the Sunday Real Estate Section.

A featured listing section to promote individual properties.

1X: \$1,475 2X: \$1,180 3X: \$1,000



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

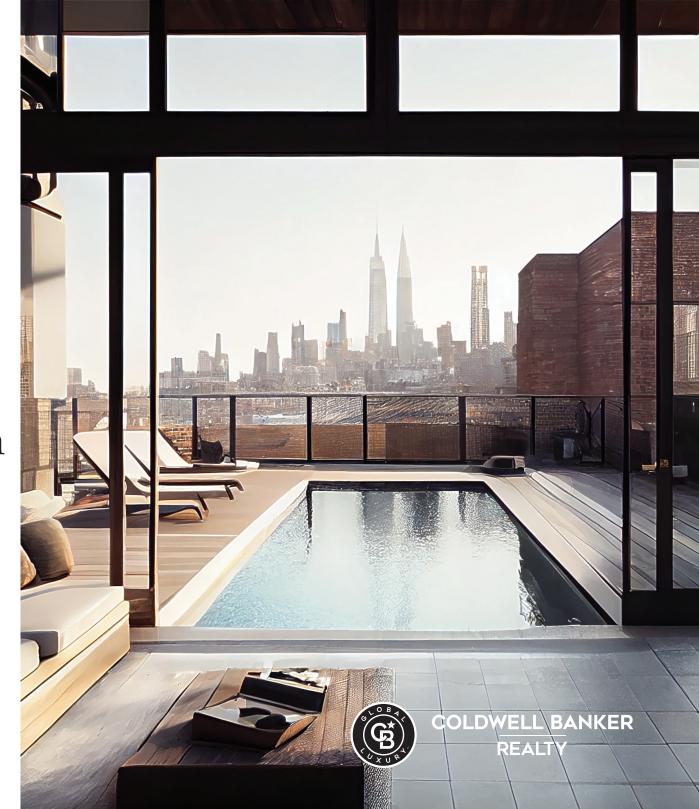
- Circulation: 214,131
- Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

PROPERTY GALLERY BOX: \$1,250

Global



Schedule, Pricing & Reach



Proposed Media Schedule & Pricing 2024

Media	Ad Description	Price	March April May	Media Total	Reach
Digital					
Million Impressions*					
Million Impressions - Two week Campaign	Digital Banner Program - 100K Impression	\$900/Two weeks	\$ 900.00 \$ 900.00	\$ 1,800.00	200,00
Comprehensive Digital					
Social Mirror Ads	Mirroring Social Post	From \$1,500/month -100,000 impressions	\$ 1,500.00 \$ 1,500.00	\$ 3,000.00	200.0
Geofencing - Event and Location			1 1 1 1 1 1 1	,	
Mobile Conquesting	Target specific events and locations	From \$1,500/month - 100,000 impressions	\$ 1,500.00	\$ 1,500.00	100,0
Cottages & Garden			+ -,	+ _,	
Spotlight + Property of Note	Rotating Gallery	\$2,950.00	\$ 2,950.00	\$ 2,950.00	
Crain's New York Business		+-,	+ -,	+ _,	
Crain's New York Business	Daily E-Newsletter M-F	\$3,150	\$ 3,150.00	\$ 3,150.00	15,0
Dezeen	built e newsletter in t	ç5)100	ç 5,250.00	\$ 5,250,000	10,0
Instagram Targeted Post		\$2,950	\$ 2,950.00	\$ 2,950.00	
Elite Traveler		<i>\$</i> 2,550	ç 2,550.00	¢ 2,556.66	
Elite Online Real Estate Showcase	Online Real Estate Showcase	\$2,500 per article for one year	\$ 2,500.00	\$ 2,500.00	100,0
Nob Hill Gazette	Grante Near Estate Showcase	sejsso per article for one year	ý 2,550.00	y 2,500.00	100,0
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$500/listing	\$ 500.00 \$ 500.00	\$ 1,000.00	13,0
JamesEdition	O TWI OT THE WIRI NEL L'INEWSIELLEI	2000 instille	\$ 500.00 \$ 500.00	φ 1,000.00	15,0
Main Home Page Rotating Gallery	Featured Banner	\$2,000/month	\$ 2,000.00	\$ 2,000.00	750,0
	E-Newsletter	\$1,500	\$ 1,500.00	\$ 1,500.00	192,0
E-Newsletter Featured Listing				/ // //	
Social Media	Listing Feature	Photo \$800, Photo Plus \$1,000, Video \$1,800	\$ 1,000.00	\$ 1,000.00	148,0
LA Times		At 250/0 1	A 1750.00	4 4 750 00	
Custom Email	Custom Email	\$1,750/Deployment	\$ 1,750.00	\$ 1,750.00	30,0
Ocean Home					
Custom E-Mail	Custom E-Mail	\$2,750 per week	\$ 2,750.00	\$ 2,750.00	22,00
Facebook/Instagram Ad	Facebook/Instagram Ad	\$1,400 per month	\$ 1,400.00	\$ 1,400.00	43,40
WSJ.com					
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$2150 or \$2650 w/ video	\$ 2,150.00	\$ 2,150.00	164,00
Property Upgrades	10 Featured Property Upgrades	\$1,200	\$ 1,200.00	\$ 1,200.00	
Yachting E-Newsletter					
Boat International	Boat International	\$750.00	\$ 750.00	\$ 750.00	25,60
Print					
Financial Times					
Financial Times	Property Gallery Box	\$1,250.00	\$ 1,250.00 \$ 1,250.00	\$ 2,500.00	420,9
The New York Times					
The New York Times	Featured Listing	1x \$/ \$1,475 Gross; 2x \$1,180 Gross;3x+ \$1,000.00 Gross	\$ 2,000.00 \$ 1,000.00	\$ 3,000.00	762,5
The Wall Street Journal					
The Wall Street Journal - National	Property Portfolio	\$2,355.00	\$ 2,355.00 \$ 2,355.00	\$ 4,710.00	1,288,8
The Wall Street Journal					
Mansicon Global Experience Luxury	Weekend Property insert	\$980/Full page	\$ 980.	980.00	100,0
TOTAL				\$ 44,540.00	4,575,2
*After 6 months the Impressions Program may be adjusted aft Pricing Subject to Change	er evaluation of budget and strategy				,,