

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

14101 Luray RoadAdvertising andMarketing Program



Table of Contents

4 DIGITAL

- 5 Impressions Campaign
- 10 Geofencing Event and Location
- 11 Comprehensive Digital
- 12 Google AdWords
- 15 EQ Living
- 16 Nob Hill Gazette
- 17 Land.com
- 18 The Plaid Horse
- 19 WSJ.com

21 PRINT

- 22 The Wall Street Journal
- 24 The New York Times
- 25 Equestrian Living
- 26 Financial Times

27 SCHEDULE, PRICING & REACH

28 2024



NEW YORK 477 Madison Ave, New York, Ny 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

National & Global Exposure 14101 Luray Road

SKY Advertising is excited to present to Coldwell Banker CB -Weston a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to 14101 Luray Road.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Southwest Ranches, FL.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President

212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

212-677-2671 paula@skyad.com SARA HELENI Account Executive

212-674-2402 sara@skyad.com JIMMY CINTRÓN Account Executive

212-677-0083 jimmy@skyad.com

Digital Offerings



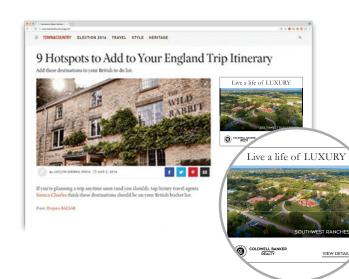
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

- Campaign: 14101 Luray Road
- Flight Dates: August 2024 October 2024
- Impressions: 750,000
- Clicks through to the website of your choice.

100K Impressions per two weeks:	\$900	
250K Impressions per month:	\$1,195	
500K Impressions per month:	\$1,625	
1 Million Impressions per month:	\$2,450	
Three Month Minimum		



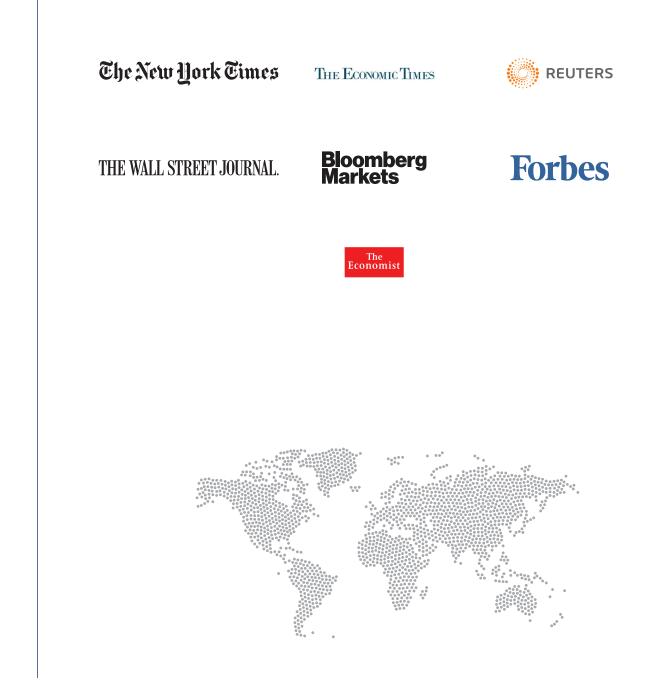
Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.



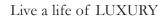
Creative

SAMPLE BANNER ADS FOR **IMPRESSIONS PROGRAM**

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350



G COLDWELL BANKER REALTY

VIEW DETAILS -

VIEW DETAILS ►





Live a life of LUXURY G SOUTHWEST RANCH-ES, FL

REALTY

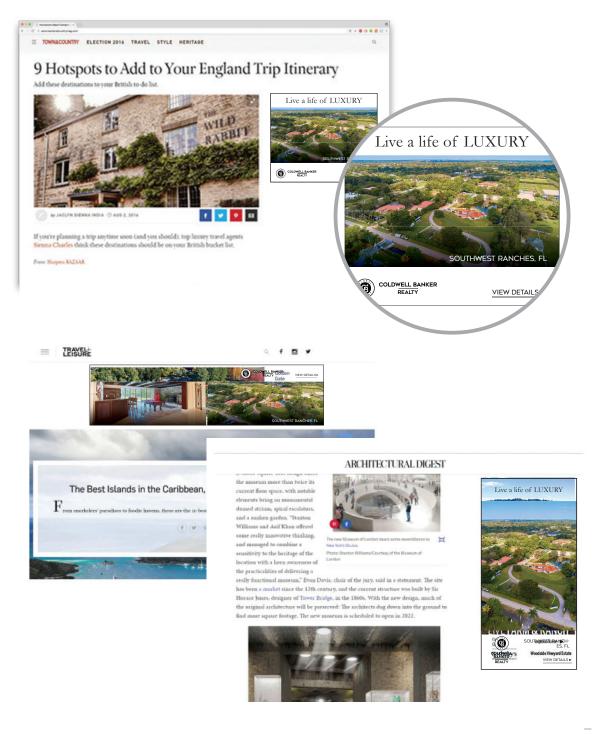
VIEW DETAILS ►

Live a life of LUXURY



DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

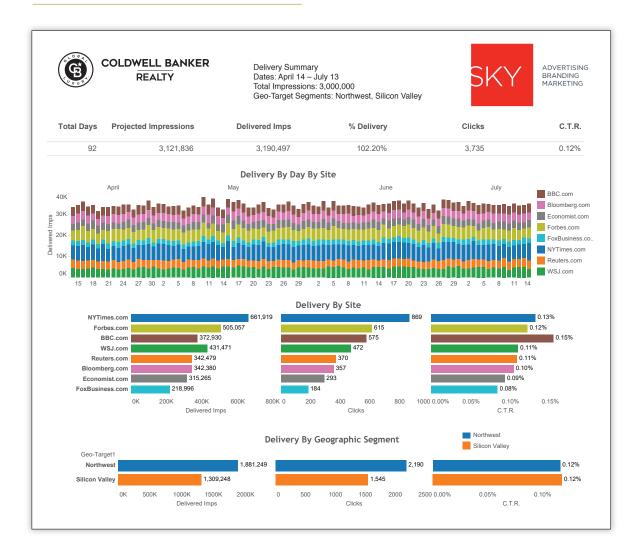


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

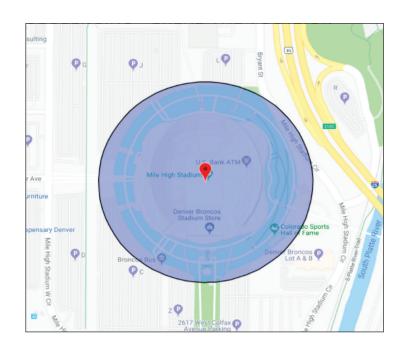
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- Event targeting Target customers who attend specified events within a specific time frame.
- **Custom audiences** Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TARGET SPECIFIC EVENTS AND LOCATIONS

- Investment: **\$1,500**
- Monthly Impressions: 60,000

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





#southcarolina #lowcountry #gorgeous #views #river #peninsula #family #friends #lifestyle #private #peninsula #water #coastallite #nature #golf #home #lifeonthewater #cheers #fitness #social #blufton #welcomehome



Make your yard more sustainable by Ad OFFICEWORLD THE BIG SALE March 1 - April 30 SAVE or OFFICE CHAIRS and DESKS

TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- **Keywords** Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100,000 Impressions

Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- Keyword List Set Up
- Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- Periodical Campaign Reviews
- Campaign Adjustments
- Monthly Performance Reporting

\$750 CAMPAIGN SET UP WAIVED STARTING AT \$850/MONTH



Google AdWords

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.

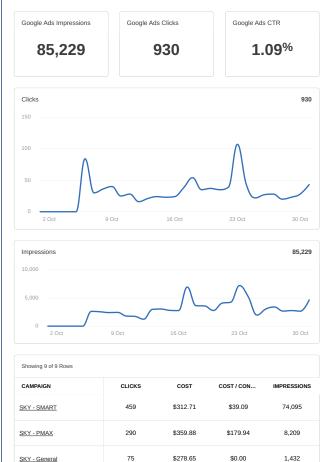
SKY

SKY - Boulder

SKY - Trademark

SKY - Niwot

SKY - Golden SKY - Superior



53

38

11

4

0

0

\$293.25

\$134.26

\$33.94

\$19.24

\$0.00

\$0.00

\$293.25

\$134.26

\$0.00

\$0.00

\$0.00

\$0.00

1,145

259

69

16

3

1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

CB - Weston

Google Ads Phone Calls

9

Google AdWords

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.

SKY

CB - Weston

Keywords

October KPI's





CTR	* 101%	Average CPC	* 7%
1.95	%	\$0.94	ŀ

Cities and Regions

CITY	IMPRESSIONS -	CLICKS	INTERACTIONS
	IMPRESSIONS.	CEICICS	MILKACHON
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

Sponsored e-Blasts

EQUESTRIAN LIVING EXCLUSIVE SPONSORED E-BLASTS

Reach highly qualified Equestrians and Equestrian enthusiasts. Enables advertiser to tell their story, exclusively and can include videos, and slideshows. Advertiser provides the content.

• Reach: 33,000

\$1,500 OR \$1,175 WITH PRINT PURCHASE

FEATURED PROPERTY

Custom content article fleshing out the merits of your property which lives on the EQ Listing website.

PRICE: \$1,275 FOR THREE MONTHS









Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



Land.com

The Land.com Network is the largest online marketplace for discovering, buying and selling rural real estate.

LANDS OF AMERICA

Lands of America is the premier rural real estate site with farms, ranches, country homes, mountain property for sale and more.

LAND AND FARM

A top-tier rural property marketplace, Land And Farm receives more than 2 million visits and 16 million page views monthly.

LAND WATCH

LandWatch is an online leader in rural properties and land for sale, including home sites for vacation, recreation or investment.



Lands of America[®]

Land And Farm

LandWatch



SIGNATURE LISTINGS

10Xs more Exposure

\$125/ONE LISTING \$330/3 LISTINGS \$1200/12 LISTINGS



The Plaid Horse

TPH Readers are well-educated, have a high disposable income and a passion for the luxurious lifestyle.

With a large audience across multiple channels, digital advertising with the Plaid Horse will get you in front of high numbers in various demographics.

- Averaging 425K page views a month
- 590K new users this year -a 147% increase
- 155% year over year growth in page views

BLOG POST WITH EMAIL

Receive custom content which is posted on TPH Blog as well as deployed in an email to the subscriber community.

\$700, CLIENT PROVIDED CONTENT \$1500, CONTENT WRITTEN BY TBH



The Wall Street Journal Online (WSJ.com)

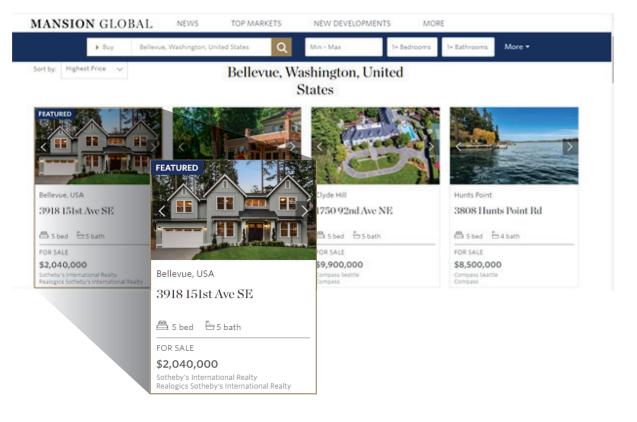
FEATURED PROPERTY UPGRADES

WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200



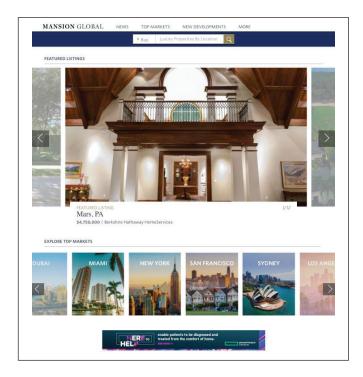


The Wall Street Journal Online (WSJ.com)

THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 644,424
- E-newspaper: **194,000**
- Readership: 4,234,000
- Male / Female: 62% / 38%
- Average HHI: \$404,217
- Average age: 50

2 X 7 NORTHEAST REGION: \$1,510 2x7 Buy 6 get 3 free

NATIONAL PROPERTY PORTFOLIO: \$2,355





LUXURY IS MASTERFUL

When a Luxury Property Specialist offers local expertise along with extensive knowledge, skill and responsiveness, you receive the exceptional representation you truly deserve.





Washington, DC | \$4,500,000 7 bedrooms, 4 full and 1 half bath Represented by Gary Jankowski D. 202.439.6009 - 0.205.547.3525 Search DCDC499050 on coldwellbankerluxur;

Watergate 1 bedroom, 1 full bath Represented by Gary Jankowski D. 202.439.6009 0. 205.547.3525 Search DCDC485350 on coldwellbankerlux

Washington, DC | \$500,000





Annapolis, Maryland | \$2,390,000 5 bedrooms, 5 full and 1 half bath

Represented by Day Weitzman D. 410.353.0721 O. 410.263.8686 Search MDAA423534 on coldwellb

COLDWELLBANKERLUXURY.COM

Annapolis, Maryland | \$2,850,000 5 bedrooms, 4 full and1 half bath

Represented by Day Weitzman D. 410.353.0721 O. 410.263.8686 Search MDAA431760 on coldwell

It is properly information items is advected true vanishing of the second secon

The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: **100,000** Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1985/CUSTOM





The New York Times

FEATURED LISTING

A new advertising opportunity in the Sunday Real Estate Section.

A featured listing section to promote individual properties.

1X \$1,475 2X \$1,180 3X \$1,000

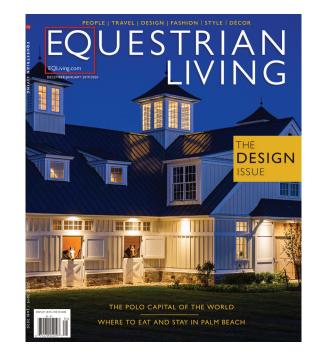


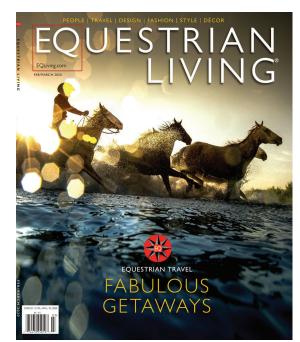
Equestrian Living

Throughout history, the equestrian lifestyle has woven its way through our culture. From the magnificence of vast western ranches to elegant English hunt-country estates, horses are an integral element of modern fashion, style, and decor. Equestrian Living magazine encompasses the absolute best of these timeless traditions. Our readers are an affl uent group of very diverse people who have one thing in common — their love of the majestic horse. EQ Living delights them with luxurious features and breathtaking photography displayed within a beautiful, award-winning format.

- Circulation: 35,000
- 98% look to EQ for Ranch/Farm/Home architectural design
- 95% look to EQ for Real Estate
- Average net worth of over \$6 million
- Average HHI: \$335K

FULL PAGE: \$2,050 HALF PAGE: \$1,300





Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

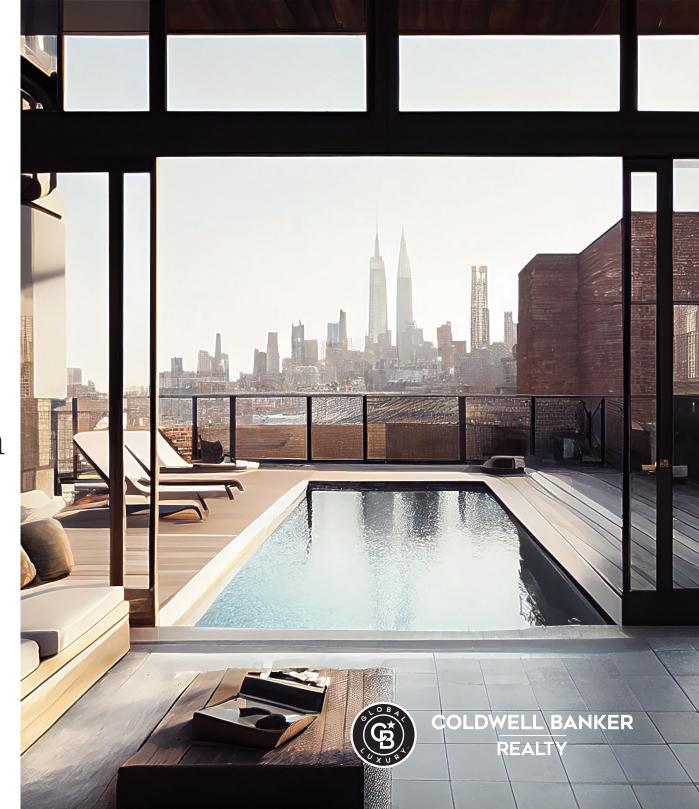
- Circulation: 214,131
- Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

PROPERTY GALLERY BOX: \$1,250

Global



Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2024

Million Impressions Targeting Google Adwords Digital PP Comprehensive Digital Mirroring Social Mirror Ads Mirroring Geofencing - Event and Location Mirroring	anner Program g - NY, NJ, CA, Ocala, Wellington, Miami, Kentucky PC program g Social Post		1,600.00	\$	gust 1,195.00 850.00		October \$ 1,195.00		lia Total 3,585.00	Reach 750,000
Million Impressions* Million Impressions Digital Ba Million Impressions Targeting Google Adwords Digital PP Comprehensive Digital Digital PP Social Mirror Ads Mirroring Geofencing - Event and Location Mirroring	g - NY, NJ, CA, Ocala, Wellington, Miami, Kentucky PC program		1,600.00		•		\$ 1,195.00		·	750,00
Million Impressions Digital Ba Million Impressions Targeting Google Adwords Digital PP Google Adwords Digital PP Comprehensive Digital Social Mirror Ads Geofencing - Event and Location Mirroring	g - NY, NJ, CA, Ocala, Wellington, Miami, Kentucky PC program		1,600.00		•		\$ 1,195.00		·	750,00
Million Impressions Targeting Google Adwords Digital PP Comprehensive Digital Social Mirror Ads Geofencing - Event and Location Mirroring	g - NY, NJ, CA, Ocala, Wellington, Miami, Kentucky PC program		1,600.00		•		\$ 1,195.00		·	750,00
Google Adwords Digital PP Google Adwords Digital PP Comprehensive Digital Social Mirror Ads Social Mirror Ads Mirroring Geofencing - Event and Location Mirroring	PC program		1,600.00	\$	850.00	\$ 850.00		¢	2 200 00	
Google Adwords Digital PP Comprehensive Digital Social Mirror Ads Social Mirror Ads Mirroring Geofencing - Event and Location Mirroring			1,600.00	\$	850.00	\$ 850.00		Ś	2 200 00	
Comprehensive Digital Social Mirror Ads Mirroring Geofencing - Event and Location			1,600.00	\$	850.00	\$ 850.00		Ś	2 200 00	
Social Mirror Ads Mirroring Geofencing - Event and Location	g Social Post	ć						Ŷ	3,300.00	
Geofencing - Event and Location	g Social Post	ć								
•		Ļ	1,500.00	\$	1,500.00	\$ 1,500.00		\$	4,500.00	300,00
Geofencing - Event and Location Target spe										
	pecific events and locations	\$	1,500.00					\$	1,500.00	60,00
EQ Living										
EQ Living Sponsored E-blast Exclusive	e Sponsored E-blasts	\$	1,500.00					\$	1,500.00	39,00
EQ Living Real Estate Online Featured	l Property			:	\$1,275			\$	1,275.00	
The Plaid Horse										
Article/Press Release Blog Post	t + Email (Content Written by TBH)			\$	1,500.00			\$	1,500.00	85,00
Nob Hill Gazette										
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley OTM On t	the Market E-Newsletter	\$	500.00					\$	500.00	6,50
Land.com										
Signature Listings					\$330			\$	330.00	
WSJ.com										
Property Upgrades 10 Feature	red Property Upgrades				\$1,2	00		\$	1,200.00	
Mansion Global Homepage Featured Listing Module Mansion	Global Homepage Featured Listing Module	\$	1,275.00					\$	1,275.00	164,00

Print								
Equestrian Living								
Equestrian Living	Full Page or Half Page				\$ 2,050.00		\$ 2,050.00	35,000
Financial Times								
Financial Times	Property Gallery Box	Ş	1,250.00				\$ 1,250.00	210,457
The New York Times								
The New York Times	Featured Listing	Ş	1,180.00 \$	1,180.00			\$ 2,360.00	762,536
The Wall Street Journal								
The Wall Street Journal - Northeast Region	2 x 7	Ş	1,510.00				\$ 1,510.00	148,000
The Wall Street Journal - National	Property Portfolio		\$	2,355.00			\$ 2,355.00	644,424
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert				\$	980.00	\$ 980.00	100,000
TOTAL							\$ 30,970.00	3,304,917

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

Proposed Schedule, Pricing & Reach 2024

Plan 2								
Media	Ad Description	July	August	September	October	Me	dia Total	Reach
Digital								
Million Impressions*								
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression		\$ 900.00)		\$	900.00	100,00
Google Adwords								
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 850.00		\$	3,300.00	
Comprehensive Digital								
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,500.00)		\$	3,000.00	200,00
Geofencing - Event and Location								
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00				\$	1,500.00	60,00
EQ Living								
EQ Living Sponsored E-blast	Exclusive Sponsored E-blasts	\$ 1,175.00				\$	1,175.00	39,00
EQ Living Real Estate Online	Featured Property		\$1,275			\$	1,275.00	
The Plaid Horse								
Article/Press Release	Blog Post + Email (Client provided content)		\$ 750.00			\$	750.00	
Nob Hill Gazette								
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00				\$	500.00	6,50
Land.com								
Signature Listings			\$330			\$	330.00	
WSJ.com								
Property Upgrades	10 Featured Property Upgrades		\$1	,200		\$	1,200.00	
Mansion Global Homepage Featured Listing Module	Mansion Global Homepage Featured Listing Module	\$ 1,275.00				\$	1,275.00	164,00
Print								
Equestrian Living								
Equestrian Living	Half Page			\$ 1,300.00		\$	1,300.00	35,00
Financial Times								
Financial Times	Property Gallery Box	\$ 1,250.00				\$	1,250.00	210,45
The New York Times								
The New York Times	Featured Listing		\$ 1,475.00)		\$	1,475.00	381,26
The Wall Street Journal								
The Wall Street Journal - National	Property Portfolio		\$ 2,355.00)		\$	2,355.00	644,42
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert				\$ 980.00	\$	980.00	100,00
TOTAL						Ś	22,565.00	1,940,64
*After 6 months the Impressions Program may be adjusted aft Pricing Subject to Change	er evaluation of budget and strategy					Ŧ	_2,000.00	2,040,04