

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Luxury
Advertising and
Marketing Program



#### 4 DIGITAL

- 5 Impressions Campaign
- 10 Comprehensive Digital
- 11 Google AdWords
- 14 JamesEdition.com
- 16 Luxury Estate
- 17 RobbReport.com
- 18 WSJ.com

#### 20 PRINT

- 21 The Wall Street Journal
- 22 Homes & Estates
- 23 Architectural Digest
- 24 Private Air Luxury Homes Magazine

#### 25 SCHEDULE, PRICING & REACH

26 Tiered Plans

## Table of Contents



ADVERTISING BRANDING MARKETING

## National & Global Exposure Luxury Real Estate

SKY Advertising is excited to present to Coldwell Banker Coldwell Banker Vesta Group Dominical a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to luxury properties.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Costa Rica.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to these unique and exciting properties.

LET'S DO GREAT THINGS TOGETHER

JANINE JONES
Executive Vice President

212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

212-677-2671 paula@skyad.com SARA HELENI Account Executive

212-674-2402 sara@skyad.com JIMMY CINTRÓN Account Executive

212-677-0083 jimmy@skyad.com Digital Offerings



## Impressions Campaign

## CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



#### CAMPAIGN OVERVIEW AND BUDGET

• Campaign: Luxury Real Estate

• Flight Dates: Three Months

• Impressions: **750,000** 

• Clicks through to the website of your choice.

100K Impressions per two weeks:\$900250K Impressions per month:\$1,195500K Impressions per month:\$1,6251 Million Impressions per month:\$2,450

Three Month Minimum



Minimum 3 month commitment

# Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

#### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

**Bloomberg Markets** 

**Forbes** 

The Economist



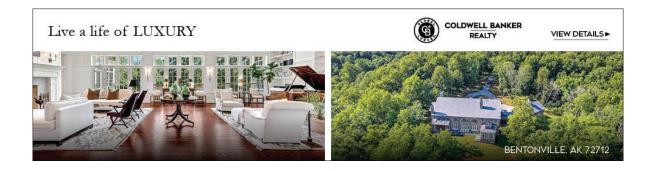
## Creative

### SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

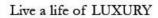
Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 











VIEW DETAILS >



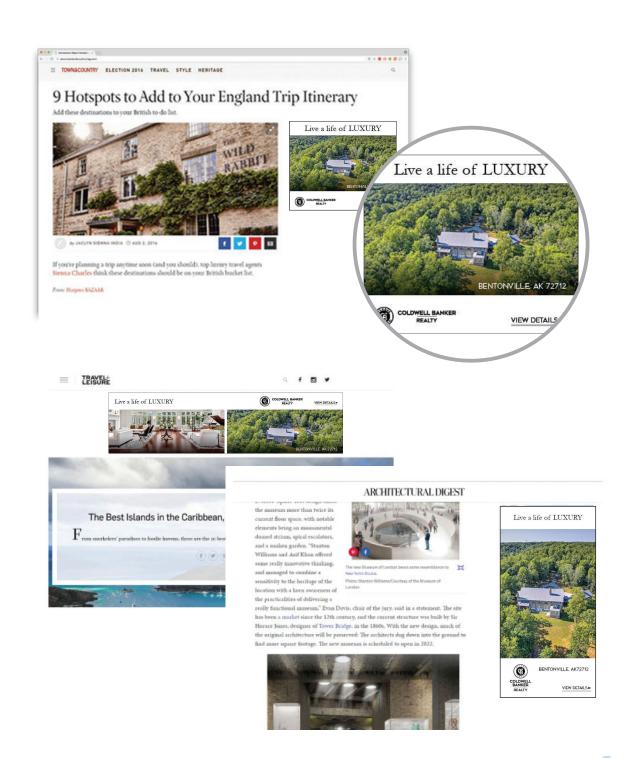
COLDWELL

BENTONVILLE, AK72712

VIEW DETAILS►



Sample Banners
For Impressions
Programs As
They Appear On
Sites

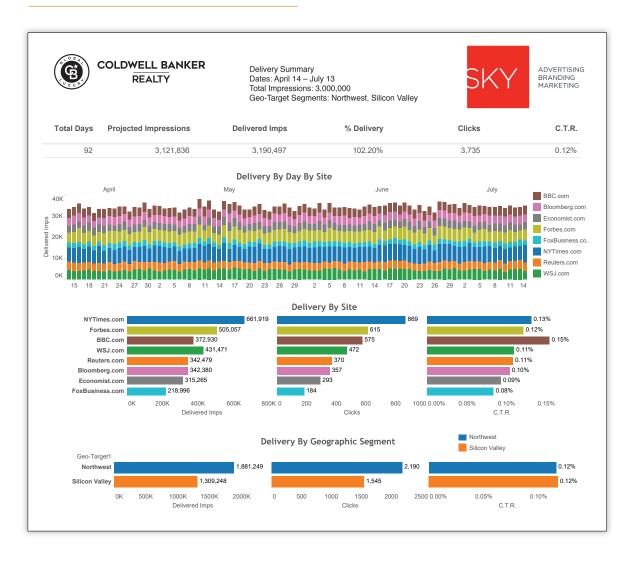


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

#### **IMPRESSIONS PROGRAM SAMPLE REPORT**



## Comprehensive Digital

#### SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

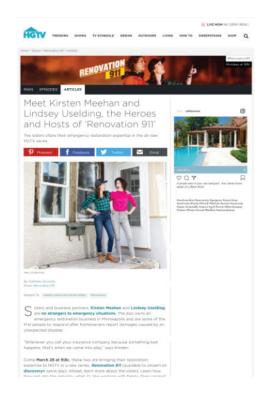
Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



#### TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100,000 Impressions

## Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



#### CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

#### Which can include:

- Keyword Research
- Keyword List Set Up
- Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- · Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- Monthly Performance Reporting

#### \$750 CAMPAIGN SET UP \$850/MONTH



## Google AdWords

#### **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



#### **Coldwell Banker**

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

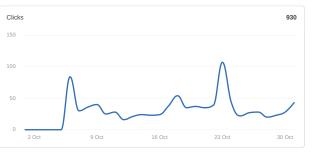
9

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%





CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

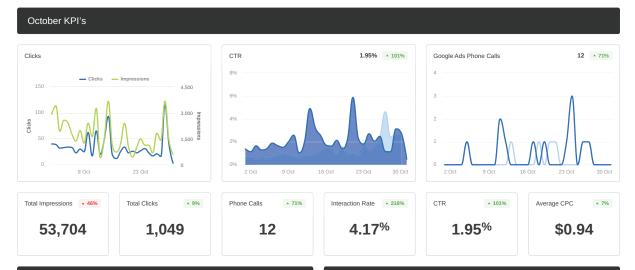
## Google AdWords

#### **MONTHLY REPORTING**

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



#### **Coldwell Banker**



#### Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

#### Keywords

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

## jamesedition.com

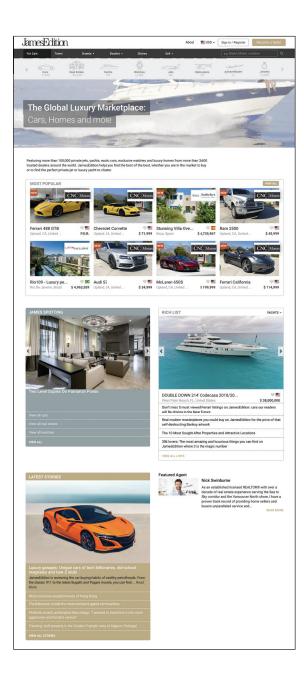
#### **E-NEWSLETTER**

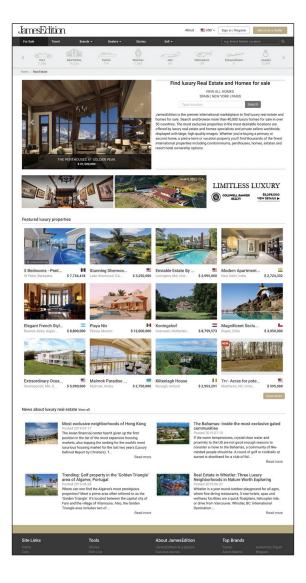
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

**LISTING FEATURE: \$1,500** 





## jamesedition.com

#### **ROTATING GALLERY**

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE
FEATURED BANNER: \$2,000

REAL ESTATE PAGE FEATURED BANNER: \$1,600



## Luxury Estate

#### LUXURY ESTATE

Luxury Estate is the leading international portal for the luxury real estate market.

With its website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- 1,900,000 visitors per month
- 18,000,000 page views per month
- 3,000,000 euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES: \$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100 FOR 6 MONTHS



## RobbReport.com

#### FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

• Male / Female Ratio: 77% / 23%

Average HHI: \$548K

• Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH.



## The Wall Street Journal Online (WSJ.com)

#### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO



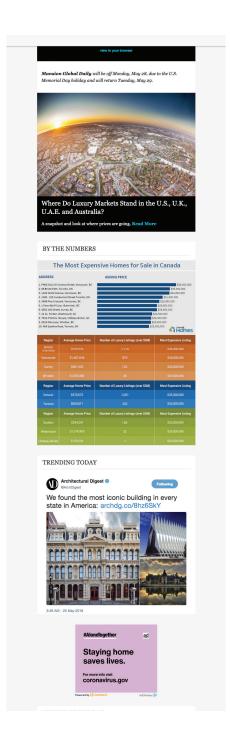


## The Wall Street Journal Online (WSJ.com)

### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

**PRICE: \$3,680** 



Print Offerings



## The Wall Street Journal

### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

\$980/FULL PAGE \$1,985/FULL PAGE CUSTOM





#### Homes & Estates

#### **INTERNATIONAL EDITION**

For decades, Coldwell Banker Global Luxury® has been committed to elevating luxury real estate marketing and reaching affl uent homeowners. Its proprietary publication, Homes & Estates is a singular guide to extraordinary real estate and luxury lifestyle trends. As part of a union with The Wall Street Journal and Unique Homes, Homes & Estates offers a look into exquisite properties worldwide, outstanding artistry and cultural explorations while remaining at the forefront of international luxury.

#### A STUNNING NEW LOOK TO DRAW THE INTEREST OF LUXURY CLIENTELE

Homes & Estates' distinguishing redesign highlights the best of the best of Global Luxury.

#### PARTNERING WITH INDUSTRY GIANTS FOR EXPANDED REACH

Homes & Estates is distributed via Unique Homes and The Wall Street Journal, boosting national reach to the truly affl uent in top high-net-worth ZIP codes and on an international scale to more than 50 countries.



#### AN IMPACT THAT GOES WELL BEYOND THE PROMOTION OF LUXURY PROPERTY

Marketing in Homes & Estates establishes superior branding benefits for the Luxury Property Specialists who represent these exceptional properties.

**FULL PAGE: \$2,295** 

#### **COVER PACKAGE**

- Your listing on the H&E cover
- A 2-page editorial on the home far forward in the magazine
- Mention in the Table of Contents
- 200 customized copies mailed to your list
- 25 copies sent directly to you
- A feature story on the home on the Coldwell Banker Global Luxury® Blog
- Property promotion via Coldwell Banker®'s extensive social media channels
- Press release to the media

**PRICE: \$5,500** 

## Architectural Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### **FULL PAGE, COLOR:**

• Circulation Per Region: up to 16,000

• Readership Per Region: up to 117,390

• Median Household Income: \$134,318

• Median Age: 54

• Male / Female: 46% / 54%

FULL PAGE: MANHATTAN \$2,510

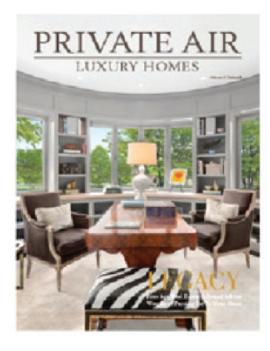




## Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine ore some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





#### DISTRIBUTION

#### 65,000 private jet owners and guests

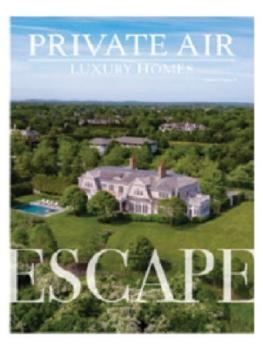
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

**FULL PAGE: \$1,925** 

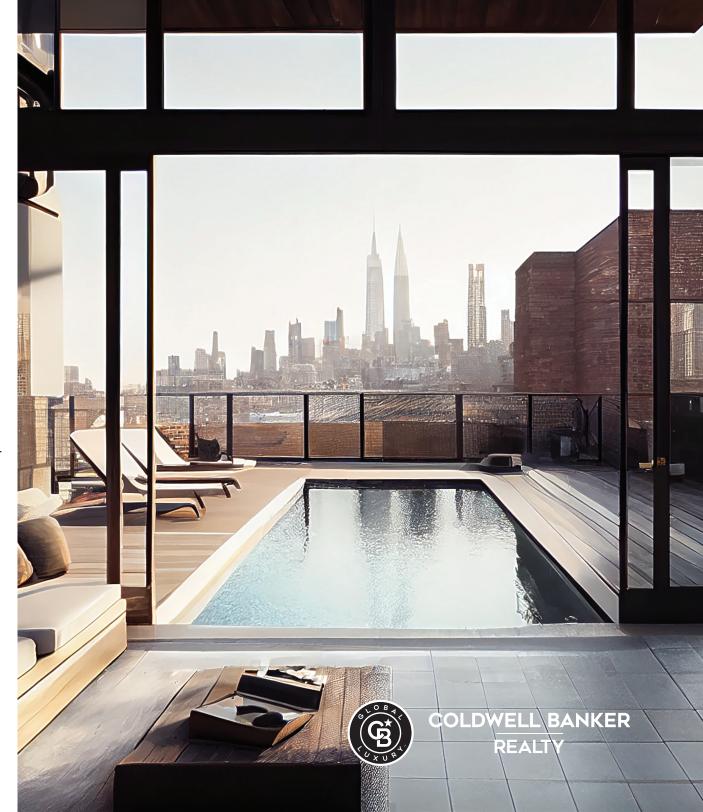
includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550 includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



Schedule, Pricing & Reach



Media	Ad Description	July	P	August	September	October	Media Total	Reach
Digital								
Million Impressions*								
Million Impressions	Digital Banner Program	\$ 110	95.00 S	1 195 00	\$ 1,195.00		\$ 3,585.00	750,0
Million Impressions	Targeting - US, Canada, Costa Rica, Europe	Ψ -)	33.00 <b>y</b>	1,133.00	Ψ 1)133.00		9 3,303.00	,50,
Google Adwords	rangetting object and any costa made Landpe							
Google Adwords	Digital PPC program	\$ 1.60	00.00 \$	850.00	\$ 850.00		\$ 3,300.00	
Comprehensive Digital	Signal I i o program	Ų 1)00	σσ.σσ φ	050.00	ψ 050.00		5,555.55	
Social Mirror Ads	Mirroring Social Post	\$ 1.50	00.00 Ś	1,500.00			\$ 3,000.00	200,
JamesEdition		, =,5		_,			, ,,,,,,,,,	===,
Real Estate Rotating Gallery	Featured Banner	\$ 1,60	00.00				\$ 1,600.00	750,0
E-Newsletter Featured Listing	E-Newsletter	÷ 2,00		1,500.00			\$ 1,500.00	192,
Luxury Estate				,			, , , , , , , , , , , , , , , , , , , ,	
Luxury Estate	Showcase Listing + Elite Listing Packages - 3 months			\$3,250			\$ 3,250.00	
Robbreport.com	ů ů							
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,35	50.00				\$ 1,350.00	6,
WSJ.com		, ,						·
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,15	50.00				\$ 2,150.00	164,
Mansion Global e-Newletter	Daily Monday-Friday			3,680.00			\$ 3,680.00	17,
Print								
Conde Nast Magazines Regional Pages								
Architectural Digest - Manhattan	Full Page					\$ 2,510.00	\$ 2,510.00	13,
	Tuil Tuge					Ç 2,510.00	2,310.00	13,
Homes & Estates	Full Page				\$ 2.295.00		\$ 2.295.00	20
Homes & Estates Homes & Estates	Full Page				\$ 2,295.00		\$ 2,295.00	20,
Homes & Estates Homes & Estates Private Air Luxury Homes								
Homes & Estates Homes & Estates Private Air Luxury Homes Private Air Luxury Homes	Full Page Full Page (includes social media & E-Newsletter)				\$ 2,295.00 \$ 1,925.00		\$ 2,295.00 \$ 1,925.00	
Homes & Estates Homes & Estates Private Air Luxury Homes Private Air Luxury Homes The Wall Street Journal	Full Page (includes social media & E-Newsletter)				\$ 1,925.00		\$ 1,925.00	20,0 65,0
Homes & Estates Homes & Estates Private Air Luxury Homes Private Air Luxury Homes								65,
Homes & Estates Homes & Estates Private Air Luxury Homes Private Air Luxury Homes The Wall Street Journal	Full Page (includes social media & E-Newsletter)  Weekend Property insert				\$ 1,925.00		\$ 1,925.00	·

Media	Ad Description	July	August	September	October	Media	a Total	Reach
		,						
Digital								
Million Impressions*								
Million Impressions	Digital Banner Program	\$ 1,19	95.00 \$ 1,195.00	\$ 1,195.00		\$	3,585.00	750,00
Million Impressions	Targeting - US, Canada, Costa Rica, Europe							
Comprehensive Digital								
Social Mirror Ads	Mirroring Social Post	\$ 1,50	00.00 \$ 1,500.00	)		\$	3,000.00	200,00
JamesEdition								
Real Estate Rotating Gallery	Featured Banner	\$ 1,60				\$	1,600.00	750,00
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00	)		\$	1,500.00	192,00
Luxury Estate								
Luxury Estate	Showcase Listing + Elite Listing Packages - 3 months	\$:	1,100			\$	1,100.00	
Robbreport.com								
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,3!	50.00			\$	1,350.00	6,00
WSJ.com  Mansion Global Homepage Hero								
Print								
Conde Nast Magazines Regional Pages								
Architectural Digest - Manhattan	Full Page				\$ 2,510.00	\$	2,510.00	13,00
Homes & Estates								
Homes & Estates	Full Page			\$ 2,295.00		\$	2,295.00	20,00
Private Air Luxury Homes								
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)			\$ 1,925.00		\$	1,925.00	65,00
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert			\$ 980.00		\$	980.00	100,00
•								
						Ś	21.995.00	2.260 00
TOTAL *After 6 months the Impressions Program may be	adjusted after evaluation of budget and strategy					\$	21,995.00	2,260,00

Tier 3 - 15K								
Media	Ad Description	July	August	September	October	Me	dia Total	Reach
Digital								
Million Impressions*								
Million Impressions	Digital Banner Program	\$ 1,195.0	0			\$	1,195.00	250,0
Million Impressions	Targeting - US, Canada, Costa Rica, Europe							
Impressions Blast	Digital Banner Program			\$ 900.00		\$	900.00	100,0
Comprehensive Digital								
Social Mirror Ads	Mirroring Social Post	\$ 1,500.0	0 \$ 1,500.	00		\$	3,000.00	200,0
James Edition								
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.	00		\$	1,500.00	192,0
Luxury Estate								
Luxury Estate	Showcase Listing + Elite Listing Packages - 3 months	\$1,10	0			\$	1,100.00	
Robbreport.com								
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.0	0			\$	1,350.00	6,0
WSJ.com								
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.0	0			\$	2,150.00	164,0
Print								
Conde Nast Magazines Regional Pages								
Architectural Digest - Manhattan	Full Page				\$ 2,510.00	) \$	2,510.00	13,0
Homes & Estates								
Homes & Estates	Full Page			\$ 2,295.00		\$	2,295.00	20,0
TOTAL						Ś	16,000.00	945,0
*After 6 months the Impressions Program may be	adjusted after evaluation of hudget and strategy					Y	10,000.00	343,0
Aiter o months the impressions riogiam may be	adjusted after evaluation of budget and strategy							

Tier 4 - 10K						
Media	Ad Description	July	August September Oc	tober M	edia Total	Reach
Digital						
Million Impressions*						
Impressions Blast	Digital Banner Program	\$ 900.00		\$	900.00	100,0
Comprehensive Digital						
Social Mirror Ads	Mirroring Social Post		\$ 1,500.00	\$	1,500.00	100,00
JamesEdition						
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00	\$	1,500.00	192,00
Luxury Estate						
Luxury Estate	Showcase Listing + Elite Listing Packages - 3 months	\$1,100		\$	1,100.00	
Robbreport.com						
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00		\$	1,350.00	6,00
WSJ.com						
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.00		\$	2,150.00	164,00
Print						
Homes & Estates						
Homes & Estates	Full Page		\$ 2,295.00	\$	2,295.00	20,00
TOTAL				\$	10,795.00	582,0
*After 6 months the Impressions Program may be	e adjusted after evaluation of budget and strategy					
Pricing Subject to Change						