

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Uncas Shores Estate Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

National & Global Exposure Uncas Shores Estate

SKY Advertising is excited to present to Coldwell Banker Guilford a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Uncas Shores Estate.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Guilford, CT.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

JANINE JONES Executive Vice President

212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

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212-677-0083 jimmy@skyad.com Digital Offerings



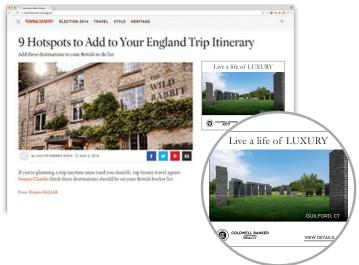
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

• Campaign: Uncas Shores Estate

Flight Dates: Two WeeksImpressions: 100,000

• Clicks through to the website of your choice.

100K Impressions per two weeks: \$900
250K Impressions per month: \$1,195
500K Impressions per month: \$1,625
1 Million Impressions per month: \$2,450
Three Month Minimum



Two Weeks

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

Bloomberg Markets

Forbes

The Economist



Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350





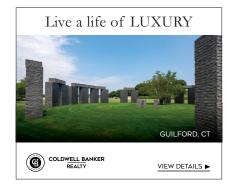


Live a life of LUXURY

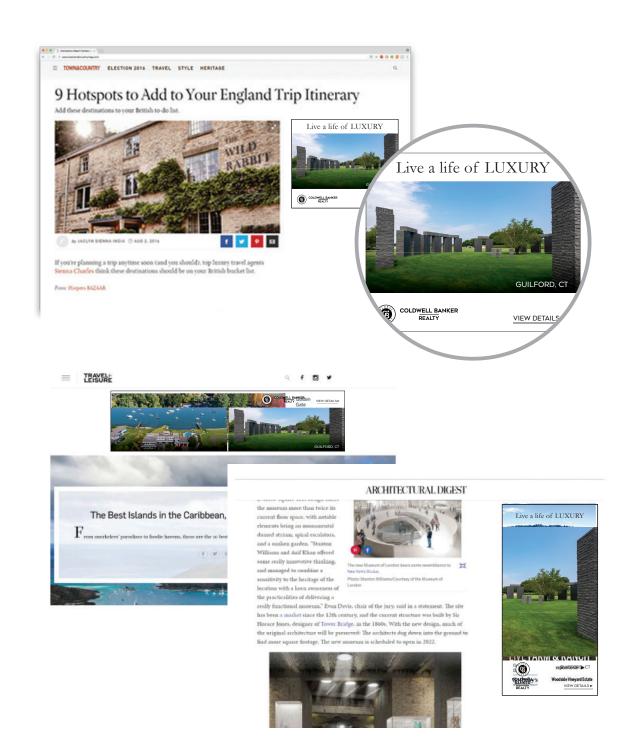


VIEW DETAILS ▶





Sample Banners
For Impressions
Programs As
They Appear On
Sites

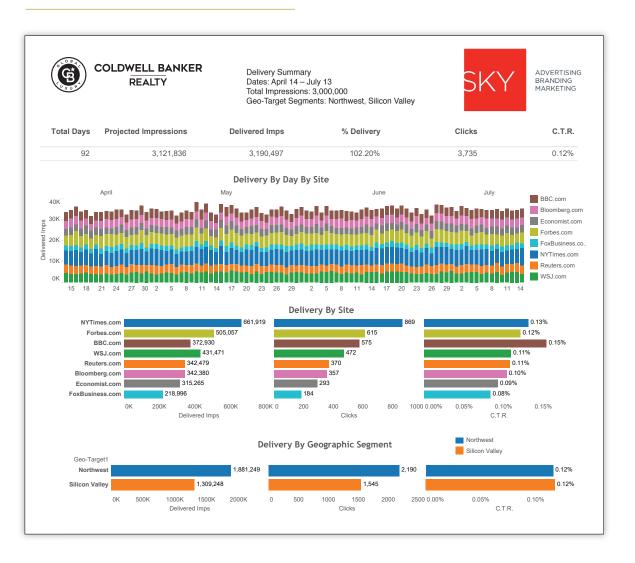


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

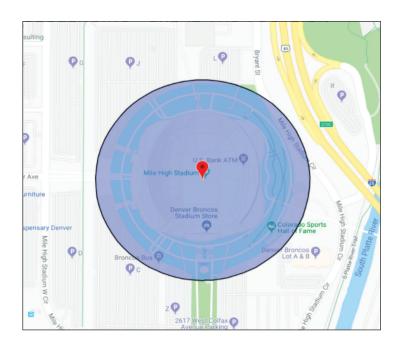
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TARGET SPECIFIC EVENTS AND LOCATIONS

- Investment: From \$1,500/month Up to 3 Geo-fences
- · Impressions: 60,000/month

Comprehensive Digital

OVER-THE TOP (OTT) AND CONNECTED TV (CTV)

OTT and CTV works to reach audiences en masse, build brand awareness, and drive sales lift. The relative cost efficiencies realized through digital TV allows advertisers to sustain crucial, growth-driving efforts at a reasonable price point. Additionally, CTV is essential to filling the (large) gaps in a fragmented media landscape.

With **46**% of adults watching TV on a connected device each day, it's simply too vast of an audience to ignore.





BENEFITS OF OTT AND CTV ADVERTISING

With OTT and CTV advertising, you can reach viewers beyond the reach of traditional Linear TV (i.e. cable, satellite, and antenna).

This new audience includes a growing number of cordcutters or those who don't pay for standard cable or satellite services.

The rise of OTT and CTV viewership provides more meaningful ways for you to engage at the right time with the right target audience at the right moments—bringing together the targeting precision of digital with the high impact of TV viewership.

CONNECTED TV AND OVER-THE-TOP (OTT) ADVERTISING BENEFITS

- User-controlled viewing experiences lets advertisers get in front of the right audiences at the right times.
- User-registration data allows for cross-screen targeting.
- IP-based delivery permits the application of 1st and 3rd party audience data to target households watching ad-supported content.

PRICE: FROM \$1,500/MONTH 50,000 Impressions

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

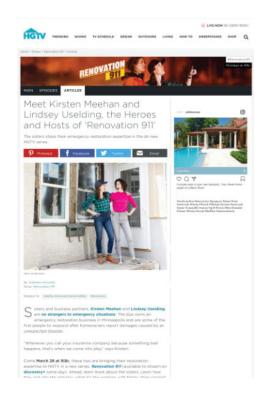
Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100,000 Impressions

Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- · Keyword List Set Up
- Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- · Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- Monthly Performance Reporting

\$750 CAMPAIGN SET UP FROM \$850/MONTH



Google AdWords

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



Coldwell Banker - Guilford

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

9

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%

Clicks					930
150 -					
100 -		\		\bigwedge	
50 -		h			
0 -	2 Oct	9 Oct	16 Oct	23 Oct	30 Oct



CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

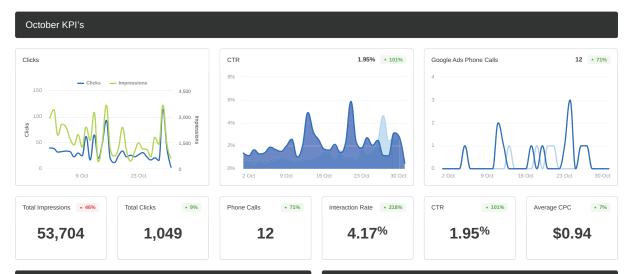
Google AdWords

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



Coldwell Banker - Guilford



Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Keywords

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

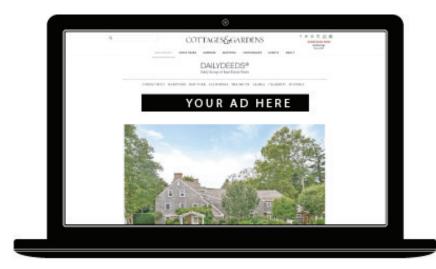
- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

TOP 10 MARKETS

- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

SPOTLIGHT + PROPERTY OF NOTE

ROTATING GALLERY: \$2,950







Even if she's not a gardener, chances are that every mother favors flowers.



Cheek Out the Latest Design News

New shops, a showroom, and a luxury



Ready, Set, Game Time!

12 fun finds that double as playful







With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS vourself at home with California Closets. Find

jamesedition.com

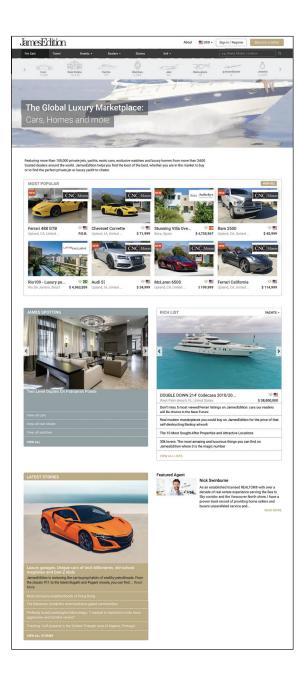
E-NEWSLETTER

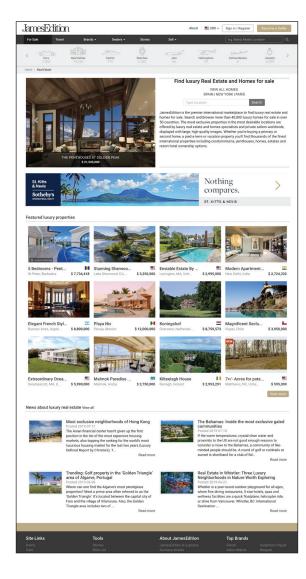
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1,500





Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

EXCLUSIVE EMAIL

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,750 PER WEEK





SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

60.000+ Followers.

FACEBOOK POST: \$675/POST INSTAGRAM POST: \$800/POST

FACEBOOK/INSTAGRAM AD: \$1,400/MONTH

RobbReport.com

FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

• Male / Female Ratio: 77% / 23%

Average HHI: \$548K

• Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH.



The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO



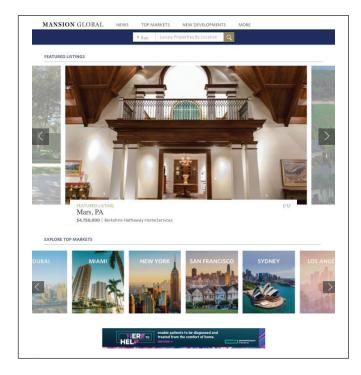


The Wall Street Journal Online (WSJ.com)

THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

• Circulation: 644,424 • E-newspaper: 194,000 • Readership: 4,234,000 • Male / Female: 62% / 38% • Average HHI: \$404,217

• Average age: 50

NORTHEAST REGION 2X7: \$1,410

NEW YORK METRO 2X7: \$1,020

OPTIONAL PRODUCTION: \$250





LUXURY IS MASTERFUL

When a Luxury Property Specialist offers local expertise along with extensive knowledge, skill and



Washington, DC | \$4,500,000





Represented by Day Weitzman D. 410.353.0721 O. 410.263.8686 Search MDAA423534 on coldwell

COLDWELLBANKERLUXURY.COM

The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





The New York Times

FEATURED LISTING

A new advertising opportunity in the Sunday Real Estate Section.

A featured listing section to promote individual properties.

1X: \$1,475 2X: \$1,180 3X: \$1,000



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

• Median age: 51

PROPERTY GALLERY BOX: \$1,250

Global





Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine ore some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





DISTRIBUTION

65,000 private jet owners and guests

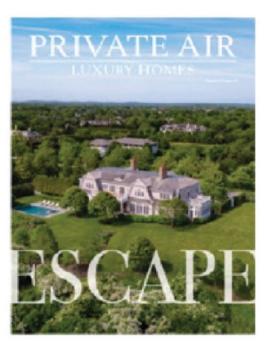
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

FULL PAGE: \$1,925

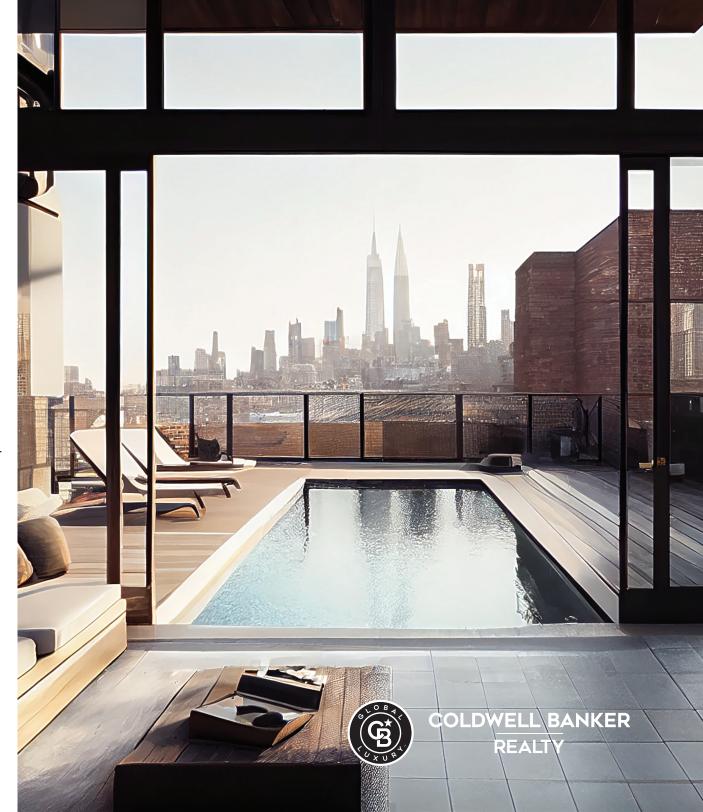
includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550 includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



Schedule, Pricing & Reach



PLAN 1

Plan 1		
Media	Ad Description	August September October Media Total
Digital		
Million Impressions*		
mpressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00 \$ 900.00 \$ 1,800.00
Google Adwords		
Google Adwords	Digital PPC program	\$ 1,600.00 \$ 850.00 \$ 850.00 \$ 3,300.00
Comprehensive Digital		
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00 \$ 1,500.00 \$ 3,000.00
OTT & Video Pre-roll Combo	Internet Connected Device ads	\$ 1,500.00 \$ 1,500.00
Geofencing - Event and Location		
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00 \$ 1,500.00
ottages & Garden		
potlight + Property of Note	Rotating Gallery	\$ 2,950.00 \$ 2,950.00
amesEdition		
-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00 \$ 1,500.00
Ocean Home		
Custom E-Mail	Custom E-Mail	\$ 2,750.00 \$ 2,750.00
Facebook/Instagram Ad	Facebook/Instagram Ad	\$ 1,400.00 \$ 1,400.00
Robbreport.com		
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00 \$ 1,350.00
NSJ.com		
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.00 \$ 2,150.00

PLAN 1

Financial Times			
Financial Times	Property Gallery Box	\$ 1,250.00 \$ 1,250.00 \$ 2,500.00	420,914
The New York Times			
The New York Times	Featured Listing	\$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 3,000.00	1,143,804
Private Air Luxury Homes			
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)	\$ 1,925.00 \$ 1,925.00	65,000
The Wall Street Journal			
The Wall Street Journal - Northeast Region	2 x 7	\$ 1,410.00 \$ 1,410.00 \$ 2,820.00	282,456
The Wall Street Journal			
Mansion Global Experience Luxury	Weekend Property insert	\$ 980.00 \$ 980.00	100,000

OTAL \$ 34,425.00 2,949,574

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

PLAN 2

Plan 2			
Media	Ad Description	August September October Media Total	Reach
Digital			
Million Impressions*			
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00 \$ 900.00 \$ 1,800.00	200,000
Google Adwords			
Google Adwords	Digital PPC program	\$ 1,600.00 \$ 850.00 \$ 850.00 \$ 3,300.00	
Comprehensive Digital			
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00 \$ 1,500.00 \$ 3,000.00	200,000
Cottages & Garden			
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00 \$ 2,950.00	
JamesEdition			
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00 \$ 1,500.00	192,000
Ocean Home			
Facebook/Instagram Ad	Facebook/Instagram Ad	\$ 1,400.00 \$ 1,400.00	43,400
WSJ.com			
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.00 \$ 2,150.00	164,000

PLAN 2

Print								
Financial Times								
Financial Times	Property Gallery Box	\$	1,250.00 \$	1,250	.00		\$ 2,500.00	420,914
The New York Times								
The New York Times	Featured Listing	\$	1,180.00 \$	1,180	.00		\$ 2,360.00	762,536
Private Air Luxury Homes								
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)		\$	1,925	.00		\$ 1,925.00	65,000
The Wall Street Journal								
The Wall Street Journal - New York Metro	2 x 7	\$	1,020.00 \$	1,020	.00		\$ 2,040.00	177,726
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert				\$	980.00	\$ 980.00	100,000
ΤΟΤΔΙ							\$ 25 905 00	2 325 576

^{*}After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy

PLAN 3

Plan 3

Pricing Subject to Change

Media	Ad Description	August	September	October	Media Total	Reach
Digital						
Million Impressions*						
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 90	00.00		\$ 900.00	100,000
Google Adwords						
Google Adwords	Digital PPC program	\$ 1,60	00.00 \$ 850.00	\$ 850.00	\$ 3,300.00)
Comprehensive Digital						
Social Mirror Ads	Mirroring Social Post		\$ 1,500.00)	\$ 1,500.00	100,000
Cottages & Garden						
Spotlight + Property of Note	Rotating Gallery	\$ 2,95	50.00		\$ 2,950.00)
Ocean Home						
Instagram Post	Instagram Post	\$ 80	00.00		\$ 800.00	21,800
WSJ.com						
Mansion Global Homepage Featured Listing Module	Mansion Global Homepage Featured Listing Module	\$ 1,27	75.00		\$ 1,275.00	164,000
Print						
Financial Times						
Financial Times	Property Gallery Box	\$ 1,25	50.00		\$ 1,250.00	210,457
The New York Times						
The New York Times	Featured Listing	\$ 1,18	80.00 \$ 1,180.00)	\$ 2,360.00	762,536
The Wall Street Journal						
The Wall Street Journal - New York Metro	2 x 7	\$ 1,02	20.00 \$ 1,020.00)	\$ 2,040.00	177,726
The Wall Street Journal						
Mansion Global Experience Luxury	Weekend Property insert			\$ 980.00	\$ 980.00	100,000
TOTAL					\$ 17,355.00	1,636,519

skyad.com