

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Via Veneto Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

National & Global Exposure Via Veneto

SKY Advertising is excited to present to Coldwell Banker Coral Gables a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Via Veneto.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Coral Gables.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

JANINE JONES
Executive Vice President

212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

212-677-2671 paula@skyad.com SARA HELENI Account Executive

212-674-2402 sara@skyad.com JIMMY CINTRÓN Account Executive

212-677-0083 jimmy@skyad.com Digital Offerings



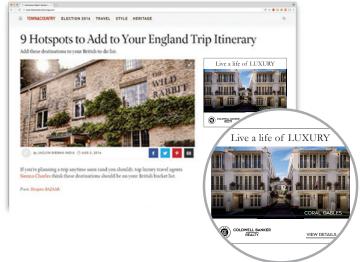
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

• Campaign: Via Veneto

• Flight Dates: January 2025 - March 2025

• Impressions: 3,000,000

• Clicks through to the website of your choice.

100K Impressions per two weeks:\$900250K Impressions per month:\$1,195500K Impressions per month:\$1,6251 Million Impressions per month:\$2,450

Three Month Minimum



Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

Bloomberg Markets

Forbes



Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

Live a life of LUXURY



COLDWELL BANKER REALTY







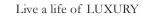




Live a life of LUXURY



VIEW DETAILS ▶





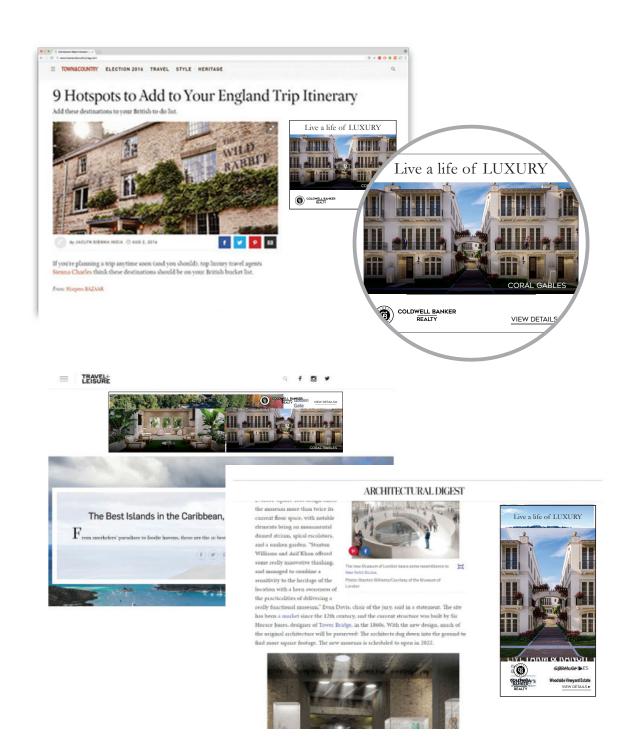


CORAL GABLES

VIEW DETAILS ▶



Sample Banners
For Impressions
Programs As
They Appear On
Sites

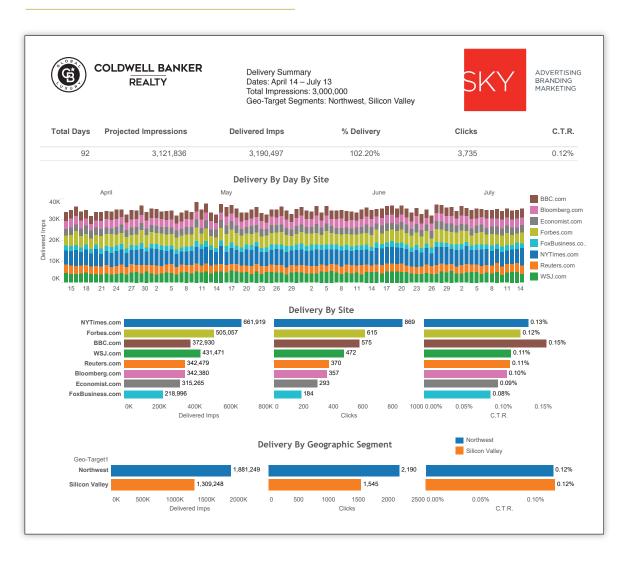


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

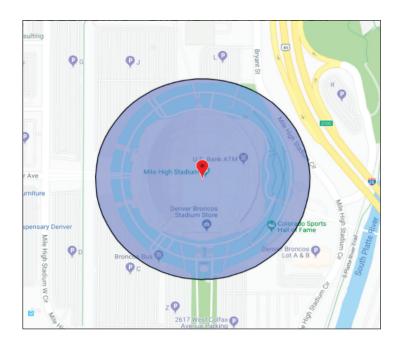
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- Event targeting Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

- From: \$1,500
- · Up to 3 Geo-fences
- · 60,000 impressions

Comprehensive Digital

DISPLAY

Digital Display advertising refers to the promotion of products or services through display ads on digital platforms such as websites or mobile apps. With Targeted Display, we offer campaigns that include Keyword Targeting, Behavioral Targeting, Retargeting, and Artificial Intelligence (A.I.) Targeting designed to show your ads to the exact audience you want to reach, to deliver the right message on the right device at the right time.



Complete optimization including strategy, ad serving, and reporting. We provide you with full transparency, giving

The ability to target specific audiences, rather than only specific sites, by leveraging the data collected by our algorithms.

you the assurance your budget is allocated efficiently.

The power to implement advanced testing to ensure you are maximizing the click-through-rate (CTR) and conversion rate of your advertising and landing pages.

We track impressions, clicks, view-throughs, and conversions!

We implement Retargeting campaigns to target people who have been to your website but didn't convert.

Keyword Targeting using the keywords and phrases your customers are searching for and contained on webpages they are reading.

With A.I. Targeting we are showing your display or video

ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad. We can target from thousands of Behavioral Categories and show your ads to the people most likely to want your products and services.

We geo-target every campaign, showing your ads just to the people in the areas you want to reach.

Cross Platform Targeting available from Mobile Conquesting.

Custom Audience Matching & Lookalike Audiencestarget people on your list of emails, addresses, or phone numbers and show them display ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 150,000 Impressions

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

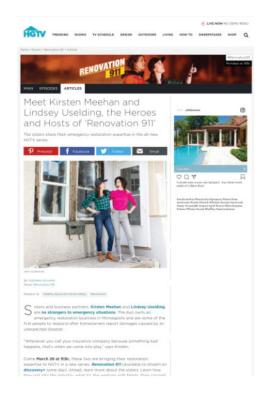
Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100.000 Impressions

Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- · Keyword Research
- · Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- · Run Fresh Estimates for New Keywords
- · Write/Edit Ad Copy
- · Ensure Tracking is in Place
- · Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



Google AdWords

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



CB Coral Gables

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

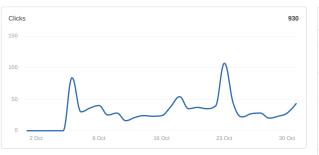
9

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%





CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	4.7	0.045		***

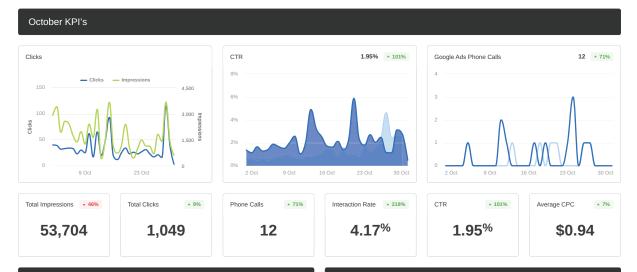
Google AdWords

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



CB Coral Gables



Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Keywords

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

TOP 10 MARKETS

- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

SPOTLIGHT + PROPERTY OF NOTE

ROTATING GALLERY: \$2,950

DAILY DEEDS

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH

INSTAPARTNERSHIP

POST AND STORIES TAKEOVER: \$1,950/30 DAYS









Floral Gift Ideas for Mother's Day

Even if she's not a gardener, chances are that every mother favors flowers.

News New shops, a showroom, and a luxury

Ready, Set, Game Time! 12 fun finds that double as playful

Spotlight





With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS vourself at home with California Closets. Find

Crain's New York Business

Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

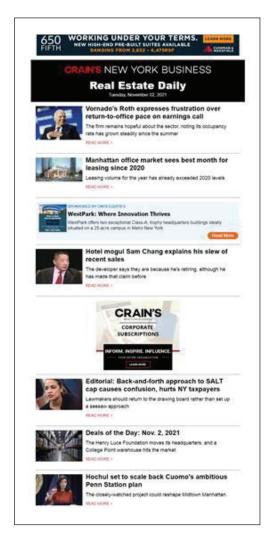
CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- 78% are Top Management Professionals
- 60% are C-Suite Level Executives
- 41% serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

REAL ESTATE DAILY E-NEWSLETTER

- · Subscribers: 15.000
- · Average Open Rate: 42%
- 33% SOV + 25K ROS display impressions
- · Featured Placement Property Listing

DAILY E-NEWSLETTER M-F: \$3,150





Crain's New York Business

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- 87% influence Capital Expenditures, Leasing, or Purchasing

LUXURY HOME SPOTLIGHT

Sponsored Packages Includes:

- Exclusive custom e-blast featuring your luxury home listing shared with our digital readers
- A page hosted on CrainsNewYork.com featuring a slide show, listing details and a link to the listing on your website
- A quarter-page four-color print ad to run the following Monday in Crain's New York Business, placed in a far-forward position and labeled Crain's Content Studio Luxury Home Spotlight.
- · Native ad promotional package to drive traffic to content

CRAIN'S CONTENT STUDIO

LUXURY HOME Spotlight
Thursday, February 22, 2024

ADVERTISING SECTION

SPONSORED BY @ PROPERTIES CHRISTIE'S INTERNATIONAL REAL ESTATE

145 MADISON

Modern Luxury with floor-to-ceiling skyfine views, 5,000 sq ft, open living, gourmet kitchen, and private terrace in Manhattan's heart.

READ MORE >

LUXURY HOME SPOTLIGHT: \$5,500

Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



E-NEWSLETTER

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

600,000+ subscribers.
 Have your listing matched to relevant editorial for native content appeal.

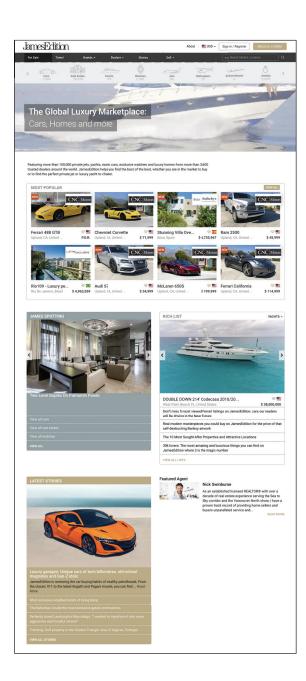
Location Open Rates

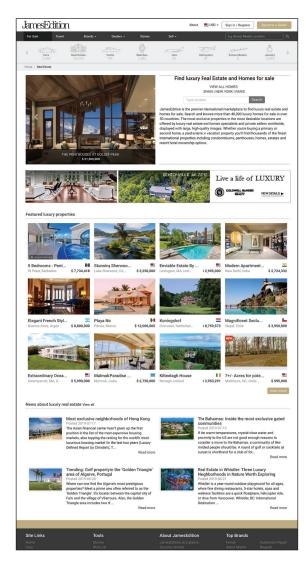
- North America 40%
- Europe 40%
- Asia 10%
- Middle East 5%

Email Engagement

- · Average open rate: 32%
- Average total click rate: 7% (10-15% top position, 3-5% middle position)

LISTING FEATURE: \$1,500





ROTATING GALLERY

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE
FEATURED BANNER: \$2,000

REAL ESTATE PAGE FEATURED BANNER: \$1,600



FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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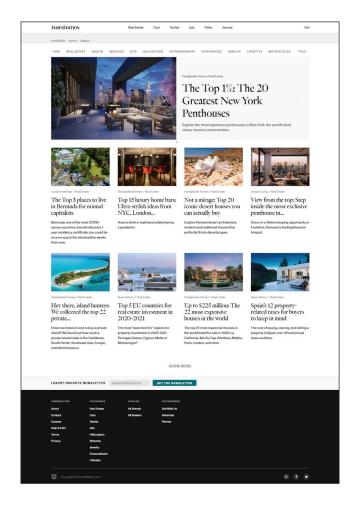
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



NEW & TRENDING

FEATURED LUXURY POSITION

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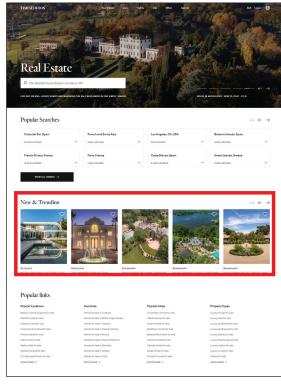
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION
FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- 158,000 Instagram Followers
- 36,000 Facebook Page Likes
- 136,000 TikTok Followers
- 1.5 Million Accounts Reached on Instagram / month
- 2.3M Total Organic Likes on TikTok
- · 37.5 Million Views on #JamesEdition on TikTok













PHOTO

- 1 featured listing
- 1-5 photos
- · Short caption
- Listing info box
- · 1 tag on pictures & caption
- · Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- · Listing info box
- · 1-3 tags on pictures & caption
- · Link in bio
- · Repost on stories

VIDEO

- · 1-5 featured listings
- · 5-30 seconds video
- · Reels & TikTok format
- Short caption
- · Listing info box
- 1-3 tags on caption
- · Link in bio

PHOTO PLUS: \$1,000

VIDEO: \$1,800

The Real Deal

For over 17 years The Real Deal's mission has remained consistent to empower real estate professionals with up-todate news and information to stay informed.

PRINT	DIGITAL	SOCIAL	NEWSLETTERS	EVENTS
2.5M+ Annual Readers (Source: Mitchell's)	3M+ Monthly Visitors (Source: Google Analytics)	340K+ Followers (Source: Hootsuite)	300K+ Subscribers (Source: Sailthru)	10K+ Attendees (Source: Bizzabo)

A Targeted Digital Reach Source

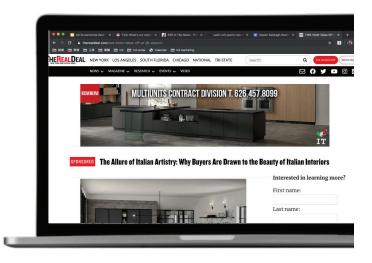
Site Stats:

Unique visitors: 2M+Total visitors: 3M+Page views: 10M+Mobile visits: 60%

Demographics:

· Male/Female Ratio: 60% / 40%

· Ages 25-54: 70%



SPONSORED & CUSTOM CONTENT

Sotheby's International Realty can solidify their positioning and brand story, TRD repost existing content inclusive of articles, videos and more on TheRealDeal.com

SPONSORED CONTENT DETAILS:

- · Content article provided and posted on TheRealDeal.com
- · Content promoted on homepage for 1 week
- Content promoted in daily newsletters (2x)
- and via social media (2x)
- · Content remains live on TheRealDeal.com
- Benchmarks: 3,000 + Pageviews & 2:03 Avg. Time Spent.

Custom content can be created with TRD Studio in collaboration with Sky upon request – additional fees may apply.

COST: \$15,625

The Real Deal

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A Targeted Digital Reach Source

Site Stats:

Unique visitors: 2M+Total visitors: 3M+Page views: 10M+Mobile visits: 60%

Demographics:

· Male/Female Ratio: 60% / 40%

· Ages 25-54: 70%

SOCIAL PROMOTION

OPPORTUNITIES INCLUDE:

· Instagram stories

· Sponsored social posts

 Posts & stories directly targeted to Sotheby's International Realty desired audience

Facebook: 125K+
Instagram: 439K+

COST: \$1,250 PER POST





RobbReport.com

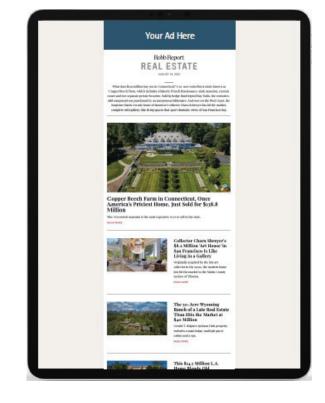
REAL ESTATE ENEWSLETTER

60,000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

NEWSLETTER: \$4,125/WEEK 3 Sends





RobbReport.com

FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

Circulation: 107,000+

· Average Age: 43

• Male / Female Ratio: 77% / 23%

Average HHI: \$548K

· Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH



MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- · 1.75% Click-Through Rate
- · 2.5% Share of Voice
- · Can rotate up to 5 properties
- · Approximate Total Annual Impressions: 300,000
- · 2024 Overall Average CTR: 4.24%
- Share of Voice: 2.5% (1 Slot) STATIC

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO





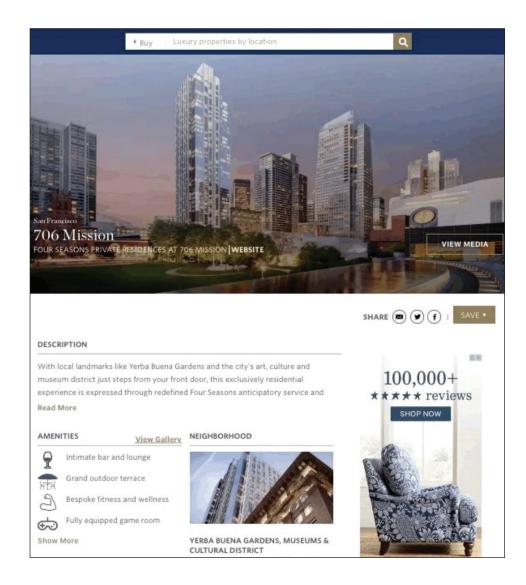
MANSION GLOBAL NEW DEVELOPMENTS PROFILE PAGE

Showcase impressive new construction projects to an audience of engaged high-net-worth buyers.

INCLUDES

- · Fixed, always-on position within section
- · Full screen image slideshow
- · Prominent lead generation form
- Property highlights
- · Neighborhood profile
- Available units (300x600 banner recommended)
- Video (optional)
- Amenities carousel (3-9 amenities with 1 image for each)
- Localized map
- · Searchable within listings database

PRICE: \$1,000 3 Month Minimum



MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- · 100% SOV
- · 19,765 Opt in subscribers

PRICE: \$3,680



MANSION GLOBAL CUSTOM E-NEWSLETTER

Take advantage of Mansion Global's Custom newsletter to showcase your brand as a luxury lifestyle and real estate leader to luxury connoisseurs and high-net-worth buyers around the world. From aspiration to action, Mansion Global's custom newsletter is the go-to read for the most powerful and affluent consumers, delivering all your newsworthy content directly to their inboxes-inspiring the luxury lifestyle & delivering results.

- 9,765 Unique Subscribers
- 29.9% Unique Open Rate

PRICE: \$6,000 EXCLUSIVE EMAIL



skyad.com

17.5%

32

Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
National: 525,734
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 57% / 43%
Average HHI: \$361K

2X7, NORTHEAST REGION: \$1,335 2X7, FLORIDA REGION: \$780

Buy 4 get 1 free

· Average age: 45

PROPERTY PORTFOLIO NATIONAL: \$2,355





LUXURY IS MASTERFUL

When a Luxury Property Specialist offers local expertise along with extensive knowledge, skill and responsiveness, you receive the exceptional representation you truly deserve.



Washington, DC | \$4,500,000

Represented by Gary Jankowski D. 202.439.6009 O. 205.547.3525 Search DCDC499050 on coldwellbankerluxury



/ashington, DC | \$500,000

Represented by Gary Jankowski
D. 202.439.6009 O. 205.547.3525
Search DCDC445350 on coldwellbankeriusury



Annapolis, Maryland | \$2,850,000 5 bedrooms 4 full and 1 half bath

Represented by Day Weitzman D. 410.353.0721 O. 410.263.8686 Search MDAA431760 on coldwellbankerluxury.c



Annapolis, Maryland | \$2,390,000

Represented by Day Weitzman D. 410.353.0721 O. 410.263.8686 Search MDAA423534 on coldwellbankerluxury.co

COLDWELLBANKERLUXURY.COM

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The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





The New York Times

FEATURED LISTING

A new advertising opportunity in the Sunday Real Estate Section.

A featured listing section to promote individual properties.

1X: \$1,475 2X: \$1,180 3X+: \$1,000 Restrained Palettes Are for Other People

WHAT I LOVE SARAH STILES

Architectural Digest

INSPIRE AFFLUENT BUYERS

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

FULL PAGE, COLOR:

Circulation Per Region: up to 16,000
Readership Per Region: up to 117,390
Median Household Income: \$134,318

· Median Age: 54

Male / Female: 46% / 54%

FULL PAGE, COLOR SOUTH FLORIDA: \$2,920 BOSTON METRO: \$2,510 MANHATTAN: \$2,510





Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

ELITE TRAVELER AUDIENCE

Circulation: 89,361Average Age: 40

Male/Female Skew: 65% / 35%

Average HHI: \$992,205Average HHNW: \$3.9M

FULL PAGE: \$9,250 SPREAD: \$18,250

LUXURY HOMES FEATURE: STARTING AT \$4,500



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

· Median age: 51

PROPERTY GALLERY BOX: \$1,250



Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine are some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.

DISTRIBUTION

65,000 private jet owners and guests

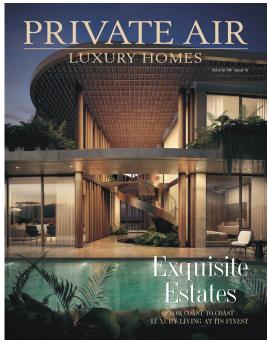
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

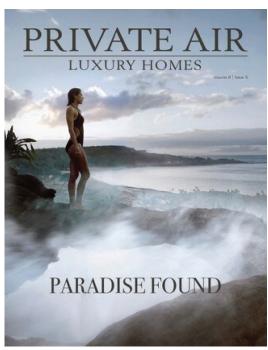
FULL PAGE: \$1,925 includes social media & E-Newsletter

includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550 includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials





The Real Deal

For over 17 years The Real Deal's mission has remained consistent to empower real estate professionals with up-todate news and information to stay informed.

• Circulation: 45,000

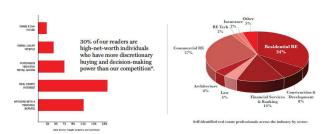
• Readership: 150,000 monthly readers

Audience HHI: 500K
Audience Age: 34-55
Male / Female: 55% / 45%

PRINT	DIGITAL	SOCIAL	NEWSLETTERS	EVENTS
2.5M+ Annual Readers (Source: Mitchell's)	3M+ Monthly Visitors (Source: Google Analytics)	340K+ Followers (Source: Hootsuite)	300K+ Subscribers (Source: Sailthru)	10K+ Attendees (Source: Bizzabo)

A Targeted Digital Reach Source

TRD READERS ARE DECISION MAKERS



WITHIN THE RE INDUSTRY

- 20,000 copies distributed to Realtor associations
- 5,000 copies distributed in airline & VIP lounges

Distribution:

- 2,500 copies sent to architectural firms, developers, financial institutions, constructions companies, law firms, title companies, and interior design firms
- 2,000 copies distributed to Residential + Commercial
- 1,600 Newstand copies

PRINT MARKETING

Reach your core audience with editorially and strategically aligned full-page print ads within the issues of your choice.

Opportunity details:

· National - Monthly

FULL PAGE: \$5,000
2 PAGE SPREAD: \$9,500
Based on 8 Insertions

STRATEGIC PRINT OPTIONS



NATIONAL

Circulation:

- 40,000/month
- 480,000/annual

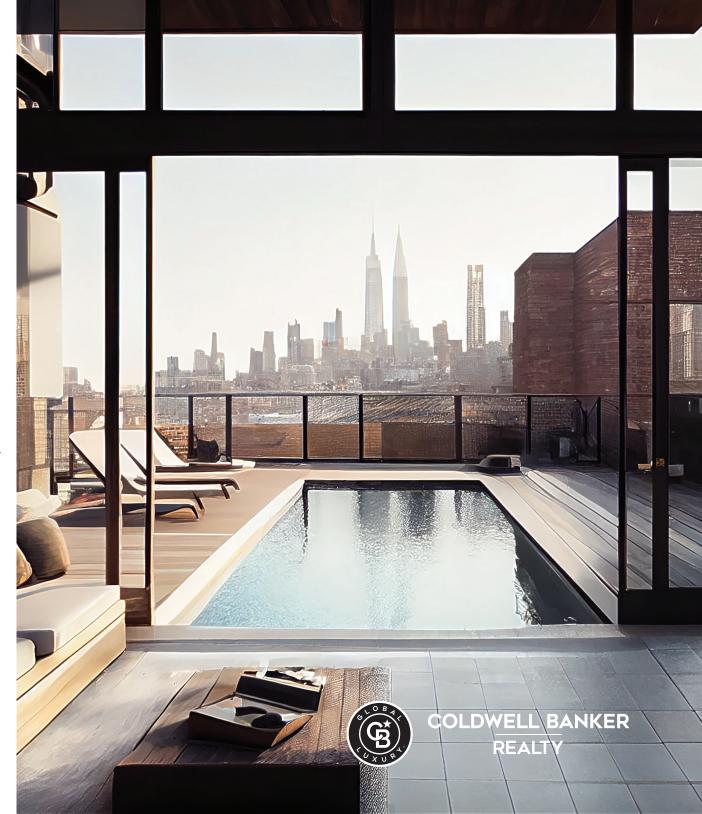


DATA BOOK

Circulation:

50,000 annual

Schedule, Pricing & Reach



PLAN 1

Plan 1								
Media	Ad Description	January	February	March	April	June	Media Total	Reach
Digital								
Million Impressions*								
Million Impressions	Digital Banner Program	\$ 2,450.00	\$ 2,450.00	\$ 2,450.00			\$ 7,350.00	3,000,00
Million Impressions	Targeting - Delect Markets							
Google Adwords								
Google Adwords	Digital PPC program	\$ 2,750.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00		\$ 8,750.00	
Comprehensive Digital								
Social Mirror Ads	Mirroring Social Post	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00			\$ 6,000.00	300,00
Display	Digital Banner Program		\$ 2,000.00	\$ 2,000.00	\$ 2,000.00		\$ 6,000.00	450,00
Geofencing - Event and Location								
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00			\$ 4,500.00	180,00
Cottages & Garden								
Instapartnership	Post and Stories takeover			\$ 1,950.00			\$ 1,950.00	64,30
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00					\$ 2,950.00	
Daily Deeds	E-Newsletter sent 4X per week		\$ 5,000.00				\$ 5,000.00	60,00
Crain's New York Business								
Crain's New York Business	Daily E-Newsletter M-F	\$ 3,150.00					\$ 3,150.00	15,00
Crain's New York Business	Luxury Home Spotlight		\$ 5,500.00				\$ 5,500.00	50,00
Nob Hill Gazette								
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00					\$ 500.00	6,50
JamesEdition								
Main Home Page Rotating Gallery	Featured Banner			\$ 2,000.00			\$ 2,000.00	750,00
New & Trending Home Page Position	Featured Spot	\$ 1,200.00					\$ 1,200.00	750,00
Featured Article and E-Newsletter promotion	Newsletter Top & Journal Article		\$ 5,500.00				\$ 5,500.00	292,00
E-Newsletter Featured Listing	E-Newsletter				\$ 1,500.00		\$ 1,500.00	192,00
Real Deal								
Real Deal	Sponsored Content	\$ 15,625.00					\$ 15,625.00	3,00
Real Deal	Social Post Facebook		\$ 1,250.00				\$ 1,250.00	110,00
Real Deal	Social Post Instagram			\$ 1,250.00			\$ 1,250.00	120,00
Robbreport.com								
Robbreport.com	Featured Listing Carousel - 1 Property		\$ 1,350.00				\$ 1,350.00	6,00
Robbreport.com	Real Estate Newsletter - 3 Sends	\$ 4,125.00					\$ 4,125.00	60,00
WSJ.com								
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.00					\$ 2,150.00	164,00
Mansion Global New Development Profile	Profile page - 3 months minimum		\$1,000				\$ 1,000.00	
Mansion Global e-Newletter	Daily Monday-Friday		\$ 3,680.00				\$ 3,680.00	17,00
Mansion Global Custom E-mail				\$ 6,000.00			\$ 6,000.00	17,00

PLAN 1 - CONTINUED

Print	·			
Conde Nast Magazines Regional Pages				
Architectural Digest - South Florida	Full Page	\$ 2,920.00	\$ 2,920.00	15,000
Architectural Digest - Boston Metro	Full Page	\$ 2,510.00	\$ 2,510.00	13,000
Architectural Digest - Manhattan	Full Page	\$ 2,510.00	\$ 2,510.00	13,000
Elite Traveler				
Elite Traveler	Luxury Homes Feature	\$	4,500.00 \$ 4,500.00	557,000
Financial Times				
Financial Times	Property Gallery Box	\$ 1,250.00 \$ 1,250.00 \$ 1,250.00	\$ 3,750.00	631,371
The New York Times				
The New York Times	Featured Listing	\$ 1,000.00 \$ 1,000.00 \$ 1,000.00	\$ 3,000.00	1,143,804
Private Air Luxury Homes				
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)	\$ 1,925.00	\$ 1,925.00	65,000
The Real Deal				
The Real Deal	Full Page	\$ 5,000.00	\$ 5,000.00	324,000
The Wall Street Journal				
The Wall Street Journal - Northeast Region	2 x 7	\$ 1,335.00 \$ 1,335.00 \$ 1,335.00 Bonus	\$ 4,005.00	373,047
The Wall Street Journal - Northeast Region	2 x 7	\$ 780.00 \$ 780.00 \$ 780.00 Bonus	\$ 2,340.00	160,011
The Wall Street Journal - National	Property Portfolio	\$ 2,355.00 \$ 2,355.00 \$ 2,355.00 \$ 2,355.00	\$ 9,420.00	2,577,696
The Wall Street Journal				
Mansion Global Experience Luxury	Weekend Property insert	\$ 1,985.00	\$ 1,985.00	100,000
TOTAL			\$ 142,145.00	12,579,729
*After 6 months the Impressions Program may be adju	sted after evaluation of budget and strategy			
Pricing Subject to Change				

PLAN 2

Plan 2										
Media	Ad Description	Janu	ary	February	March	April	June	Me	dia Total	Reach
Digital										
Million Impressions*										
Million Impressions	Digital Banner Program	\$	1,625.00	\$ 1,625.00	\$ 1,625.00			\$	4,875.00	1,5
Million Impressions	Targeting - Select Markets									
Google Adwords										
Google Adwords	Digital PPC program	\$	2,250.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00		\$	6,750.00	
Comprehensive Digital										
Social Mirror Ads	Mirroring Social Post	\$	2,000.00	\$ 2,000.00	\$ 2,000.00			\$	6,000.00	3
Display	Digital Banner Program			\$ 2,000.00	\$ 2,000.00	\$ 2,000.00		\$	6,000.00	4
Geofencing - Event and Location										
Geofencing - Event and Location	Target specific events and locations	\$	1,500.00	\$ 1,500.00				\$	3,000.00	1
Cottages & Garden										
Instapartnership	Post and Stories takeover				\$ 1,950.00			\$	1,950.00	
Spotlight + Property of Note	Rotating Gallery	\$	2,950.00					\$	2,950.00	
Daily Deeds	E-Newsletter sent 4X per week			\$ 5,000.00				\$	5,000.00	
Crain's New York Business										
Crain's New York Business	Luxury Home Spotlight			\$ 5,500.00				\$	5,500.00	
Nob Hill Gazette										
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$	500.00					\$	500.00	
JamesEdition										
New & Trending Home Page Position	Featured Spot	\$	1,200.00					\$	1,200.00	7
New & Trending Real Estate Position	Featured Spot				\$ 1,000.00			\$	1,000.00	7
E-Newsletter Featured Listing	E-Newsletter			\$ 1,500.00				\$	1,500.00	1
Robbreport.com										
Robbreport.com	Featured Listing Carousel - 1 Property			\$ 1,350.00				\$	1,350.00	
Robbreport.com	Real Estate Newsletter - 3 Sends	\$	4,125.00					\$	4,125.00	
WSJ.com										
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$	2,150.00		\$ 2,150.00			\$	4,300.00	3
Mansion Global New Development Profile	Profile page - 3 months minimum			\$1,000				\$	1,000.00	
Mansion Global e-Newletter	Daily Monday-Friday			\$ 3,680.00				\$	3,680.00	

PLAN 2 - CONTINUED

Print								
Conde Nast Magazines Regional Pages								
Architectural Digest - Boston Metro	Full Page			\$	2,510.00		\$ 2,510.00	13,000
Architectural Digest - Manhattan	Full Page			\$	2,510.00		\$ 2,510.00	13,000
Elite Traveler								
Elite Traveler	Luxury Homes Feature				\$	4,500.00	\$ 4,500.00	557,000
Financial Times								
Financial Times	Property Gallery Box	\$ 1,250.00 \$	1,250.00 \$	1,250.00			\$ 3,750.00	631,371
The New York Times								
The New York Times	Featured Listing	\$ 1,000.00 \$	1,000.00 \$	1,000.00			\$ 3,000.00	1,143,804
Private Air Luxury Homes								
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)		\$	1,925.00			\$ 1,925.00	65,000
The Real Deal								
The Real Deal	Full Page	\$	5,000.00				\$ 5,000.00	324,000
The Wall Street Journal								
The Wall Street Journal - Northeast Region	2 x 7	\$ 1,335.00 \$	1,335.00 \$	1,335.00 Bon	ius		\$ 4,005.00	373,047
The Wall Street Journal - Northeast Region	2 x 7	\$ 780.00 \$	780.00 \$	780.00 Bon	ius		\$ 2,340.00	160,011
The Wall Street Journal - National	Property Portfolio	\$ 2,355.00 \$	2,355.00 \$	2,355.00			\$ 7,065.00	1,933,272
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert		\$	1,985.00			\$ 1,985.00	100,000
TOTAL							\$ 99,270.00	9,967,305
*After 6 months the Impressions Program may be adju	usted after evaluation of budget and strategy						-,	-,,
Pricing Subject to Change	······································							
- 0								

PLAN 3

Plan 3									
Media	Ad Description	January	February	March	April	June	Med	dia Total	Reach
Digital									
Million Impressions*									
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00			\$	3,585.00	7
Million Impressions	Targeting - Select Markets								
Google Adwords									
Google Adwords	Digital PPC program	\$ 2,250.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00		\$	6,750.00	
Comprehensive Digital									
Social Mirror Ads	Mirroring Social Post	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00			\$	6,000.00	3
Geofencing - Event and Location									
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00	\$ 1,500.00				\$	3,000.00	1
Cottages & Garden									
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00					\$	2,950.00	
Daily Deeds	E-Newsletter sent 4X per week		\$ 3,000.00				\$	3,000.00	
Crain's New York Business									
Crain's New York Business	Luxury Home Spotlight		\$ 5,500.00				\$	5,500.00	
Nob Hill Gazette									
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00					\$	500.00	
JamesEdition									
New & Trending Home Page Position	Featured Spot	\$ 1,200.00					\$	1,200.00	7
New & Trending Real Estate Position	Featured Spot			\$ 1,000.00			\$	1,000.00	7
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00				\$	1,500.00	1
Robbreport.com									
Robbreport.com	Real Estate Newsletter - 3 Sends	\$ 4,125.00					\$	4,125.00	
WSJ.com									
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.00		\$ 2,150.00			\$	4,300.00	3
Mansion Global New Development Profile	Profile page - 3 months minimum		\$1,000				\$	1,000.00	
Mansion Global e-Newletter	Daily Monday-Friday		\$ 3,680.00				\$	3,680.00	

PLAN 3 - CONTINUED

Full Page					2,510.00	\$	2,510.00	13,000
Full Page				:	\$ 2,510.00	\$	2,510.00	13,000
Property Gallery Box	\$	1,250.00 \$	1,250.00 \$	1,250.00		\$	3,750.00	631,371
Featured Listing	\$	1,000.00 \$	1,000.00 \$	1,000.00		\$	3,000.00	1,143,804
Full Page (includes social media & E-Newsletter)			\$	1,925.00		\$	1,925.00	65,000
Full Page		\$	5,000.00			\$	5,000.00	324,000
2 x 7	\$	1,335.00 \$	1,335.00 \$	1,335.00		\$	4,005.00	373,047
2 x 7	\$	780.00 \$	780.00 \$	780.00		\$	2,340.00	160,011
Property Portfolio	\$	2,355.00				\$	2,355.00	644,424
Weekend Property insert			\$	980.00		\$	980.00	100,000
						\$	76,465.00	6,851,157
r evaluation of budget and strategy								
	Full Page Property Gallery Box Featured Listing Full Page (includes social media & E-Newsletter) Full Page 2 x 7 2 x 7 Property Portfolio	Full Page Property Gallery Box \$ Featured Listing \$ Full Page (includes social media & E-Newsletter) Full Page 2 x 7 \$ 2 x 7 \$ Property Portfolio \$ Weekend Property insert	Full Page \$ 1,250.00 \$ Featured Listing \$ 1,000.00 \$ Full Page (includes social media & E-Newsletter) \$ 1,335.00 \$ 2 x 7 \$ 1,335.00 \$ 2 x 7 \$ 780.00 \$ Property Portfolio \$ 2,355.00 Weekend Property insert	Full Page \$ 1,250.00 \$ 1,250.00 \$ Featured Listing \$ 1,000.00 \$ Full Page (includes social media & E-Newsletter) \$ 5,000.00 Full Page \$ 5,000.00 2 x 7 \$ 1,335.00 \$ 1,335.00 \$ 780.00 \$ 2 x 7 \$ 780.00 \$ 780.00 \$ Property Portfolio \$ 2,355.00 Weekend Property insert \$	Full Page Property Gallery Box \$ 1,250.00 \$ 1,250.00 \$ 1,250.00 Featured Listing \$ 1,000.00 \$ 1,000.00 Full Page (includes social media & E-Newsletter) \$ 1,925.00 Full Page \$ 5,000.00 2 x 7 \$ 1,335.00 \$ 1,335.00 \$ 1,335.00 \$ 780.00 2 x 7 \$ 780.00 \$ 780.00 \$ 780.00 Property Portfolio \$ 2,355.00 Weekend Property insert \$ 980.00	Full Page \$ 2,510.00 Property Gallery Box \$ 1,250.00 \$ 1,250.00 \$ 1,250.00 Featured Listing \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 Full Page (includes social media & E-Newsletter) \$ 1,925.00 Full Page \$ 5,000.00 2 x 7 \$ 1,335.00 \$ 1,335.00 \$ 1,335.00 \$ 780.00 2 x 7 \$ 780.00 \$ 780.00 \$ 780.00 Property Portfolio \$ 2,355.00 Weekend Property insert \$ 980.00	Full Page \$ 1,250.00 \$ 1,250.00 \$ 1,250.00 \$ 1,250.00 \$ 1,250.00 \$ 1,000.00 \$	Full Page \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 2,510.00 \$ 3,750.00 \$ 3,750.00 \$ 3,750.00 \$ 3,000.00 \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 1,925.00 \$