

ADVERTISING BRANDING MARKETING NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

4852 S PENINSULA DR ADVERTISING AND MARKETING PROGRAM



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NATIONAL & GLOBAL EXPOSURE 4852 S PENINSULA DR

SKY Advertising is excited to present to Coldwell Banker a curated, multi-media marketing selection of offerings to bring high net worth buyer awareness to 4852 S Peninsula Dr

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Ponce Inlet, FL.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to Tim Allen's unique and exciting properties and brand.

LET'S DO GREAT THINGS TOGETHER

JANINE JONES

Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON

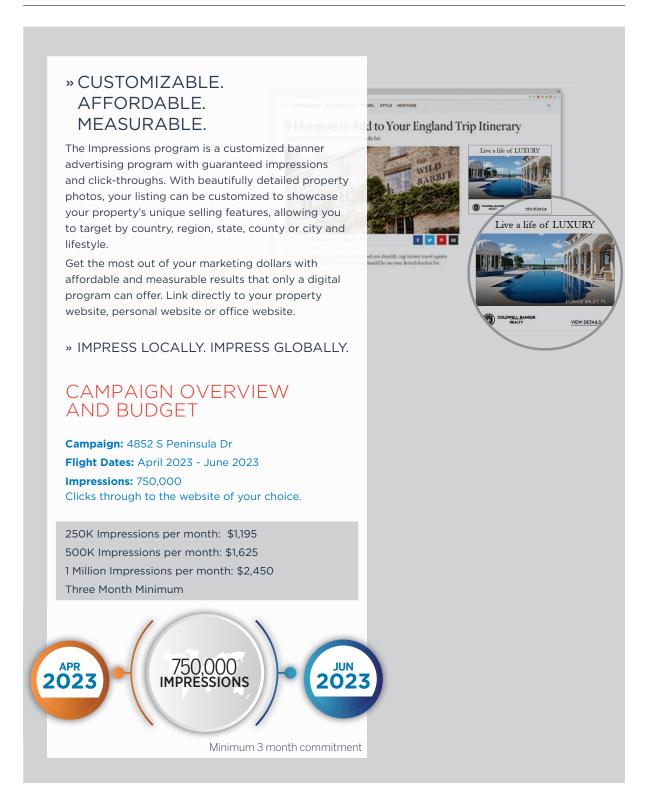
Senior Account Executive 212-677-2671 paula@skyad.com SARA HELENI

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Account Executive 212-677-0083 jimmy@skyad.com

Digital Offerings

IMPRESSIONS CAMPAIGN



IMPRESSIONS PROGRAM TARGETING SITES

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide handselected and white-listed sites most relevant to your campaign.



Many more websites available for local to global targeting.

» GFO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geotarget. We can target locally to globally.



CREATIVE - SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

Banner Production: \$350

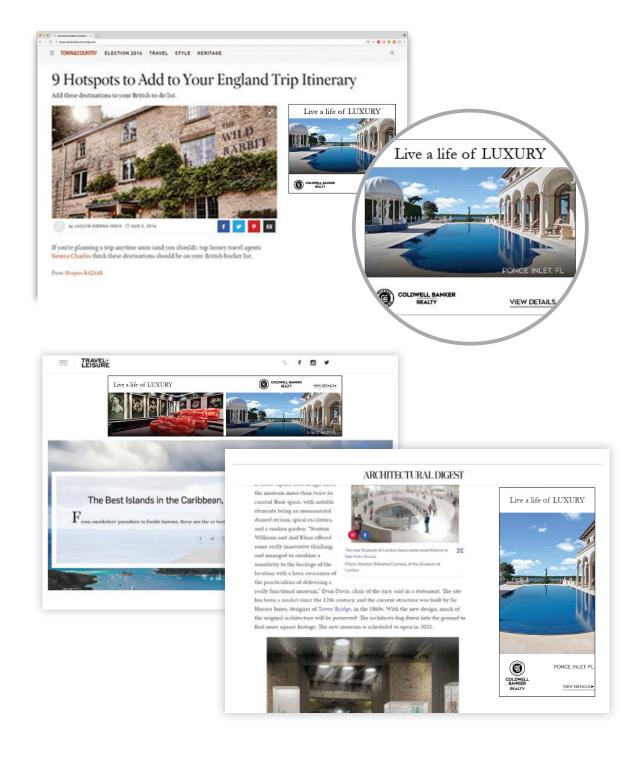








SAMPLE BANNERS FOR IMPRESSIONS PROGRAMS AS THEY APPEAR ON SITES

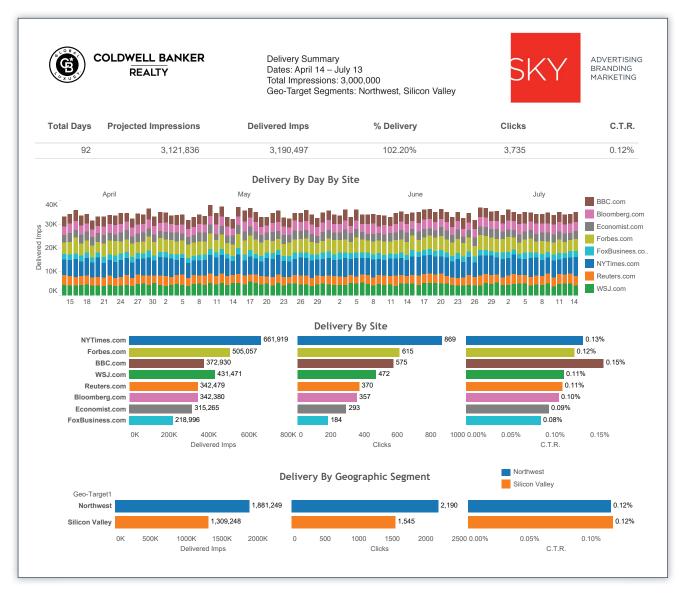


COMPREHENSIVE REPORTING FOR YOUR CUSTOMIZED CAMPAIGN

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows
 you to see on what sites your ads are performing well and where there needs to be improvement. With this
 information we are able to adjust the campaign for maximum effectiveness.

» IMPRESSIONS PROGRAM SAMPLE REPORT



IMPRESSIONS SCHEDULING

After researching, we have put together an integrated program that targets a high-net-worth audience across New York, Washington DC, London, Germany, Dubai, Hong Kong.

The program is scheduled to start on April 1st, run for three months and deliver an estimated 1,500,000 impressions.

This will include:

- A site-specific segment of Global leading business/finance, and news websites.
- A custom intent segment, that will allow us to show banners to adults who are Boating Enthusiasts and living in New York, Washington DC, London, Germany, Dubai, Hong Kong.
- A custom intent segment, that will allow us to show banners to adults who are actively searching
 for Orlando area Real Estate and living in New York, Washington DC, London, Germany, Dubai, Hong
 Kong.

» SITE SPECIFIC

This segment consists of premium global business, finance and news websites such as WSJ.com, Forbes. com, FoxBusiness.com and more to extend the overall reach of the program.

» BEHAVIORAL TARGETING

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity) Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met ourtargetingcriteria(behavior, income, and geo-target) on one of these sites The site list includes top news, business, finance, sports, politics, and tech sites.

» MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions.

» REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.

IMPRESSIONS SCHEDULE

		Me	-	
Bloomberg.com				
WSLcom				
Berrontcom				
Investigant com	New York, California,			!
Reuters.com	Hong Kong			
Forher.com				
Podestiness.com				
CMBC.com				
Telegraph.co.uk				
FAZ.net	New York, California,			
GulfNews.com	Hong Kong			
SOMP.com				
boatingmag.com				
floridasportsman.com	New York, California,			!
selbwetersportsmen.com	Hong Kong			
sportfahingmag.com				
Custom Intent - Boating Enthalisets	New York, California, London, Germany, Dubal, Hong Kong			
Tated Owner				255,000

SMART SOLUTIONS EBLAST

Our team of email experts make your message stand out from your competition with compelling subject lines, engaging copy, powerful images and strategic deployment scheduling. Our campaigns are 100% responsive, meaning your message is optimized for all devices and email platforms in order to expand your reach and foster engagement with customers.

TARGETING

Use high-quality data to reach new customers

DELIVERABILITY

Make it to more customer's inboxes every time.

Audience

Select High Income Zip Codes Net Worth > \$13 Million Household Income > \$500K 20,000 Total Emails

CUSTOM EBLAST AND REMINDER EMAIL: \$2,295

Sotheby's NTERNATIONAL REALTY Explore the latest luxury properties in the Bay Area Among these buying opportunities: breathstaing opulence with floor-to-ceiling windo and a vineyard paradise with panomie views. Schedule a private tour today.





The Epitome of Luxury Bay Living

\$8,998,000

The home you have been waiting for. Embrace the opulence of this 9,931 square foot enclave as you experience unmatched, breathtaking views of the entire Bay Area with floor-to-ceiling windows. Built with very executive amenity you could possibly need, this custom-built masterpiece spares no details.

View Property







Tuscan Vineyard Oasis in Mission Hills

9 Vista Del Sol, Fremont, CA

\$7,998,000

Your very own custom oasis awaits in the highly desirable Mission Hills. Enjoy 8,132 square feet of extensive luxurious living space on 2.7 acres of paradise, including 2 acres of lovely Caberet vineyards, perfect for any wine connoisseur. Nearly every room in this magnificent home offers outstanding panoramic views of city lights, bay pholipse, and the beautiful Mission Hills.

View Property



Thank you for being part of our mailing list.
You can use <u>this link</u> to stop receiving our emails.
ernatively, mail your request to PO Box 34628, Seattle, WA 98124-1628

CONDE NAST UK

» INSTAGRAM @ CONDENASTPROPERTY

Ready to jump into action on instagram, @ condenastproperty is the fastest growing account at Conde Nast Britain and consistently comes in at No 1 each week on growth and engagement. @ condenastproperty has grown organically in 3 years and now has 215K followers.

INSTAGRAM POST: \$ 2,250



JUWAI.COM

Juwai.com is where Chinese find international property. Juwai, which means "home overseas", is visited by Chinese buyers each day from over 403 cities throughout China, as well as major Chinese communities in Taiwan, Hong Kong, Malaysia and Singapore. The site is the largest and most authoritative source for global property in Chinese, with over 2.5 million property listings spanning 89 countries.

» HOT PROPERTY UPGRADE

With this hot placement, your listing can attract up to 90.8X more traffic. Be seen before Chinese buyers even begin their property search! Located on the right side of the homepage.

30days Usually \$725 Global

» FEATURED PLACEMENT PROPERTY LISTING

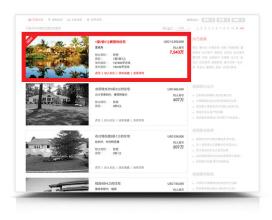
Juwai Luxe Channel

Connects you to UHNW (Ultra High Net Worth) Chinese consumers.

6 months
For properties \$2M+
Global

PRICING SPECIAL FOR BOTH PLACEMENTS: \$675





ELITE TRAVELER

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth \$32m
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR HALF PRICE WITH FULL PAGE PRINT PURCHASE

elite*trareler*



NOB HILL GAZETTE

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age



ON THE MARKET - an exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

SAN FRANCISCO, PENINSULA AND SILICON VALLEY

PRICE: \$500 PER LISTING



Formerly G E N T R Y

*Gazett



JAMESEDITION.COM

» ROTATING GALLERY

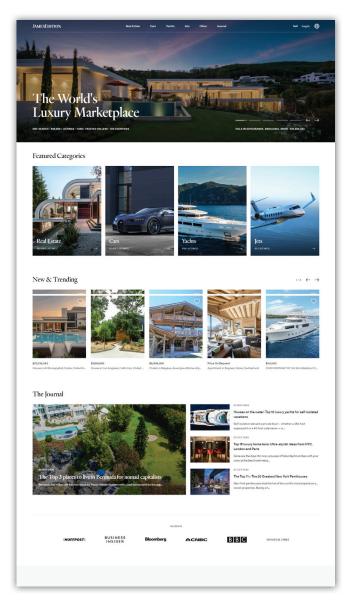
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

HOME PAGE FEATURED BANNER: \$2,000

REAL ESTATE PAGE FEATURED BANNER: \$1,600



JAMESEDITION.COM

» FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

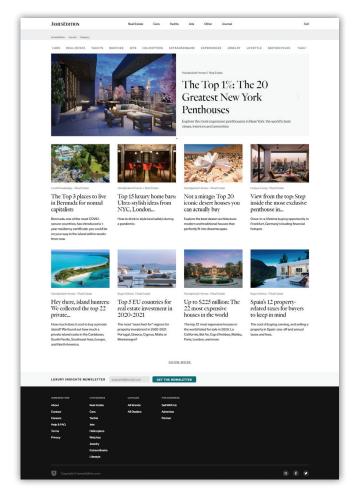
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



JAMESEDITION.COM

» SOCIAL MEDIA POST

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNWwith a Social Post

- Instagram 74.8K
- Facebook 31.3K

» PHOTO

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- · Link in bio

PHOTO: \$500

» PHOTO PLUS

- 1-5 featured listings
- 1-10 photos + text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- · Repost on stories









» VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

PHOTO PLUS: \$1,000 PHOTO PLUS

JETSET

»12 MONTH GLOBAL DIGITAL CAMPAIGN

EMAIL

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

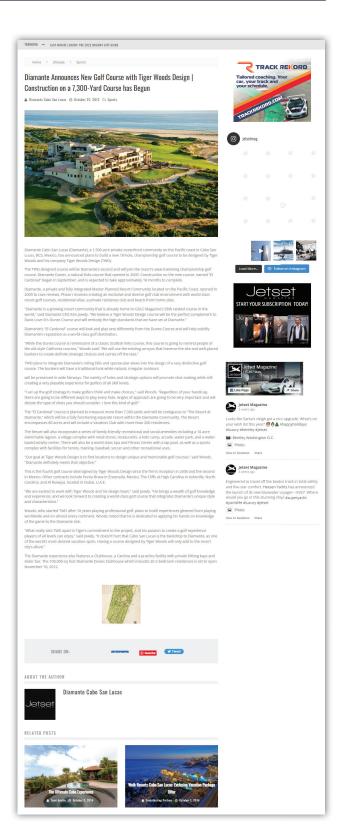
SUBSCRIBER PROFILE

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

12 MONTH WEB FEATURE

- 1 Million monthly page views
- 170K unique vistiors

PRICE \$2,500/YEAR
2 SHARED EMAIL BLASTS PLUS 12 MONTH
WEB FEATURE (\$10,000 VALUE)



LA TIMES

» CUSTOM EMAIL

A stand-alone email message sent to LA Times registered users on behalf of your brand.

Whether you're trying to reach homeowners, buyers or sellers, target them by geo, demo, behavior, lifestyle or purchase intent.

• Audience: 30K

CUSTOM EMAIL PRICE: \$1,350/ DEPLOYMENT

Ios Angeles Times

LUXURY ESTATE

» LUXURY ESTATE

Luxury Estate is the leading international portal for the luxury real estate market.

With website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- 1,900,000 visitors per month
- **18,000,000** page views per month
- 3,000,000 euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES: \$1,100 FOR 1 MONTH, \$\$3,250 FOR 3 MONTHS, \$5,100 FOR 6 MONTHS



NYTIMES.COM

» FEATURED PROPERTY MODULE

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

\$3,000/WEEK



SIMPLY ABU DHABI

Simply Abu Dhabi is an English language luxury lifestyle publication that is only available by invitation to the highest echelon of society.

Simply Abu Dhabi differs from the norm and can only be described as a heavy weight coffee table book, primarily targeting the elite and affluent globally

- A hyper link to our online edition of Simply Abu Dhabi is circulated quarterly, via an electronic communication, to over 500,000 active and subscribed email addresses globally.
- Conservative estimates would easily value our 7,800
 By Invitation Only' readers of the Simply Abu Dhabi
 printed publication, with a combined net worth in
 excess of \$4 TRILLION US dollars.
- Instagram: We proudly boast over 156,000 organically created instagram followers for @SimplyAbuDhabi complimented by the following: 95,000 followers on @AmazingAbuDhabi 101,000 followers on @SimplyDubai

INSTAGRAM POST \$1.375 PER POST *2 POST MINIMUM





THE WALL STREET JOURNAL ONLINE (WSJ.COM)

» MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties



\$2,150/MONTH OR \$2.650/W VIDEO



THE WALL STREET JOURNAL ONLINE (WSJ.COM)

» @MANSIONGLOBAL INSTAGRAM

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

\$1,775



BOAT INTERNATIONAL E-NEWSLETTER

For more than 30 years, *Boat International* has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

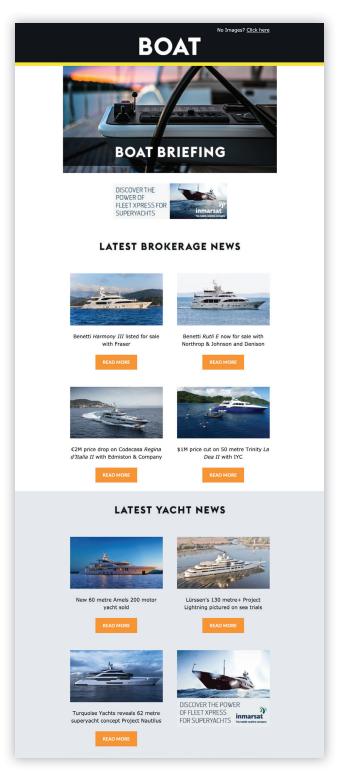
The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

• Circulation US: 25,600

• Average Net Worth: \$35.9 million

E-NEWSLETTER: \$750





Print Offerings

THE WALL STREET JOURNAL

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 786,294
Readership: 4,500,000
Male / Female: 62% / 38%
Average HHI: \$278,000
Average age: 50

PROPERTY PORTFOLIO: \$ 2,355



THE NEW YORK TIMES

» THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

Male / Female: 51% / 49%
Median HHI: \$193,586
Average HHI: \$359,826
Median Age: 50

FEATURED PROPERTY- SUNDAY

1X \$1,475 2X \$1,180 3X+ \$1,000





ELITE TRAVELER

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

ELITE TRAVELER AUDIENCE

• Total Readership: 557,000

• Average Age: 45

• Male/Female: 69% / 31%

• Average HHI: \$7.9M

• Average Net Worth: \$32M

LUXURY HOMES FEATURE: \$4,500



elite*traveler*



FINANCIAL TIMES

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of highend private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• **Readership:** 1,993,418

Male / Female ratio: 86% Male / 14% Female
Average household income: \$338,000

• Median age: 51

PROPERTY GALLERY: \$1,250

Global



Circulation/Distribution/Reach



ADVERTISING BRANDING MARKETING

CIRCULATION/DISTRIBUTION/REACH 2021

Media	Circulation
SOTHEBY'S AUCTION HOUSE	
Sotheby's Magazine/Sotheby's Preferred	50,000
Sotheby's Bespoke Geo-Targeted Emails	
Colorado	1,000
RM Auction	200,000
DIGITAL	
Million Impressions*	5,916,000
PRINT	
The Wall Street Journal - National	3,541,497
The New York Times	2,918,322
Architectural Digest - Denver Metro Region	9,000
The Los Angeles Times	206,812
GRAND TOTAL	12,842,631

Schedule and Pricing

PROPOSED MEDIA SCHEDULE & PRICING 2021

Media	Ad Description	December	January	February	March	April	May	Media Total
SOTHEBY'S AUCTION HOUSE								
Sotheby's Magazine/Sotheby's Preferred	Property Spot	\$	910.00				\$	910.00
Sotheby's Bespoke Geo-Targeted Emails Sotheby's Bespoke Geo-Targeted Emails	Email Colorado		v.	1,725.00			v.	1,725.00
RM Auction	Property Spot	\$	575.00				₩.	575.00
DIGITAL								
Million Impressions*	Digtal Banner Program Denver Metro, California, Texas, Arizona	\$ 2,200.00 \$	2,200.00 \$	2,200.00 \$	2,200.00 \$	2,200.00 \$	2,200.00 \$	13,200.00
PRINT								
The Wall Street Journal - National	Property Spot	\$ 650.00 \$	\$ 00.059	650.00			\$	1,950.00
The New York Times	Property Spot	<>	710.00 \$	710.00 \$	710.00		\$	2,130.00
Architectural Digest - Denver Metro Region	Full Page		\$	2,180.00			₩.	2,180.00
The Los Angeles Times	Takeover		\$	665.00	\$	00:299	\$	1,330.00
TOTAL							\$	24,000.00

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy