

ADVERTISING BRANDING MARKETING NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

## 4516 OLEANDER ADVERTISING AND MARKETING PROGRAM



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## NATIONAL & GLOBAL EXPOSURE 4516 OLEANDER

SKY Advertising is excited to present to Coldwell Banker JHG a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to 4516 Oleander.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Bellaire.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to your property.

#### LET'S DO GREAT THINGS TOGETHER

JANINE JONES

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**Senior Account Executive** 212-677-2671 paula@skyad.com SARA HELENI

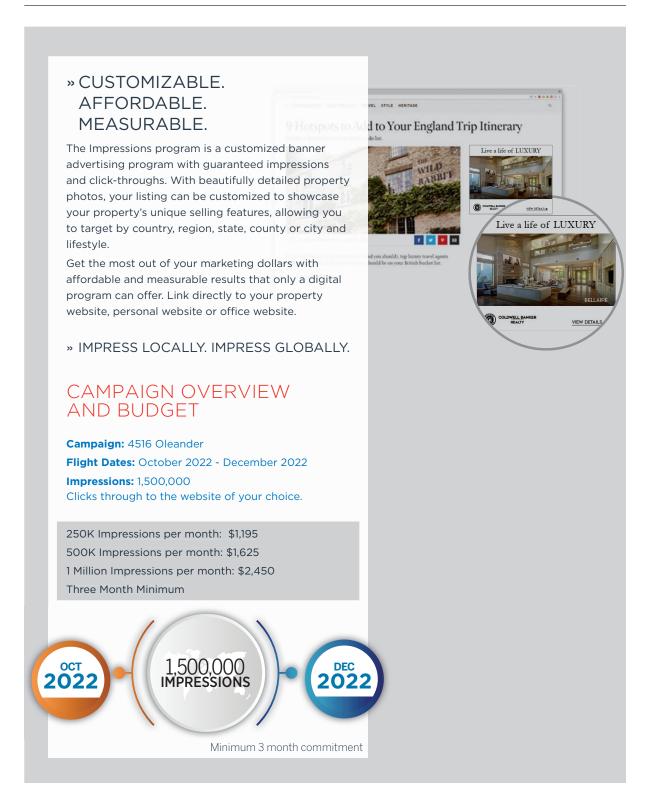
Account Executive 212-674-2402 sara@skyad.com JIMMY CINTRÓN

Account Executive 212-677-0083 jimmy@skyad.com



# Digital Offerings

#### IMPRESSIONS CAMPAIGN



#### IMPRESSIONS PROGRAM TARGETING SITES

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.



Many more websites available for local to global targeting.

#### » GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geotarget. We can target locally to globally.

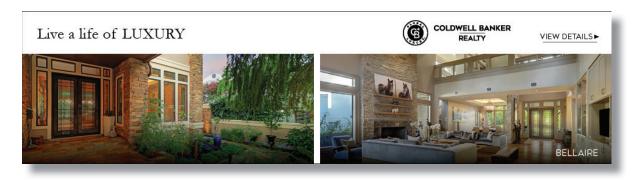


# CREATIVE - SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

Banner Production: \$350

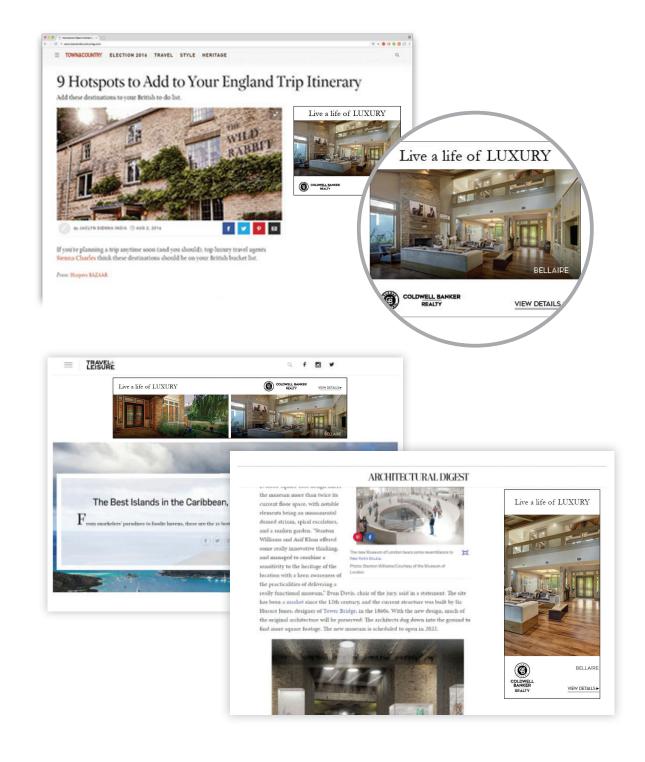








# SAMPLE BANNERS FOR IMPRESSIONS PROGRAMS AS THEY APPEAR ON SITES

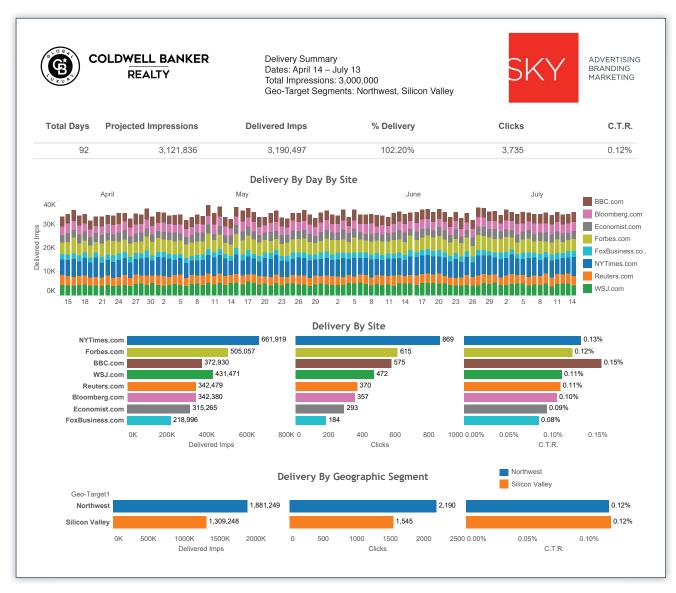


# COMPREHENSIVE REPORTING FOR YOUR CUSTOMIZED CAMPAIGN

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows
  you to see on what sites your ads are performing well and where there needs to be improvement. With this
  information we are able to adjust the campaign for maximum effectiveness.

#### » IMPRESSIONS PROGRAM SAMPLE REPORT



#### IMPRESSIONS SCHEDULING

After researching, we have put together an integrated program that targets a high-net-worth audience in the Los Angeles Metro, San Francisco Metro, New York Metro and South Florida.

The programs are scheduled to start on October 1st and run for three months and deliver 1,500,000 impressions.

The plan includes:

- A site-specific segment of premium news, business and finance websites (e.g. FoxNews.com, WSJ. com, Bloomberg.com, Forbes.com, etc)
- A custom intent segment, that will allow us to show banners to adults who are actively searching for Houston area Real Estate and living in the Los Angeles Metro, San Francisco Metro, New York Metro and South Florida.

#### » BEHAVIORAL TARGETING

Since these segments target behavior first, the banners could end up showing on any site across the web. To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria on one of these sites. The site list includes top news, business, finance, sports, politics. tech sites (i.e. VanityFair.com, BBC.com, AJC.com, FoxNews.com, etc.).

#### » MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing) Sessions, Pages Per Session, Average Time Spent, Conversions

#### » REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.

# IMPRESSIONS SCHEDULE

15   22   29   05   12   19   26   03							ж ты	CBGL JHG 4516 Oleander	ıder						-	
S Metro, co Metr		,			October				November				December		1	
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South Florida																
Francisco Metro, South Florida Angeles Metro, Francisco Metro, South Florida South Florida Francisco Metro, South Florida																
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Angeles Metro, Francisco Metro, South Florida		South Florida														
Angeles Metro, Frandsco Metro, South Florida																
S Angeles Metro, Francisco Metro, ew York Metro, South Florida																
Angeles Metro, Francisco Metro, South Florida																
Angeles Metro, Frandsco Metro, South Florida																
	Sar N	s Angeles Metro, Trancisco Metro, Iew York Metro, South Florida														020,000

#### SMART SOLUTIONS EBLAST

Our team of email experts make your message stand out from your competition with compelling subject lines, engaging copy, powerful images and strategic deployment scheduling. Our campaigns are 100% responsive, meaning your message is optimized for all devices and email platforms in order to expand your reach and foster engagement with customers.

#### **TARGETING**

Use high-quality data to reach new customers

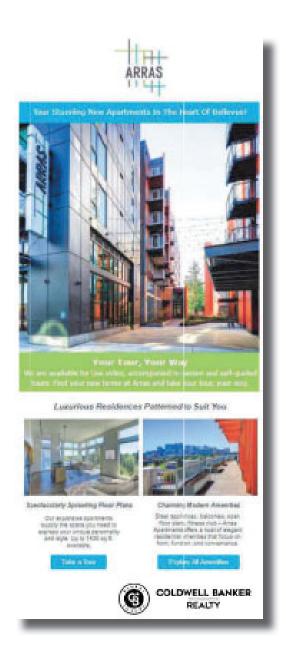
#### **DELIVERABILITY**

Make it to more customer's inboxes every time.

#### **Audience**

Select High Income Zip Codes Net Worth > \$13 Million Household Income > \$500K 20,000 Total Emails

CUSTOM EBLAST AND REMINDER EMAIL: \$2,275



## DWELL REAL ESTATE

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

#### **Dwell Audience Real Estate Metrics**

- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).



**Custom Real Estate Article.** This article will permanently live in the Dwell.com Real Estate Channel.

- Promotion of the Custom Article on Dwell.com Homepage through a promo tile.
- Promotion in a Dwell.com Enewsletter.

#### PACKAGE 2: \$6,000

**Custom Real Estate Article.** This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- Promotion in the Dwell Email Newsletter.
- Promotion on the Dwell Facebook.





# NOB HILL GAZETTE - PENINSULA & SILICON VALLEY

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age



Formerly G E N T R Y

**\***Gazett

#### » E-NEWSLETTER

ON THE MARKET – an exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

SAN FRANCISCO, PENINSULA AND SILICON VALLEY

PRICE: \$500 PER LISTING



#### JAMESEDITION.COM

#### » ROTATING GALLERY

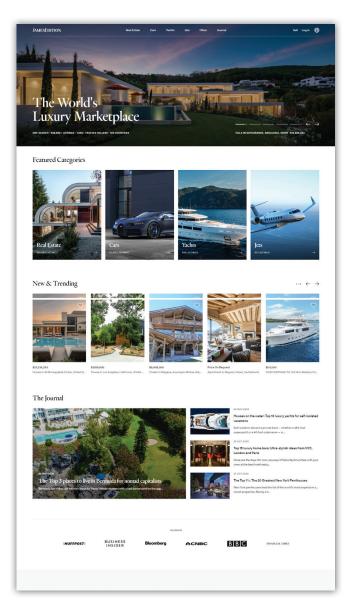
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

HOME PAGE \$1,500/MONTH

REAL ESTATE PAGE \$1,300/MONTH



#### JAMESEDITION.COM

JamesEdition

The Global Luxury Marketplace:

#### » E-NEWSLETTER

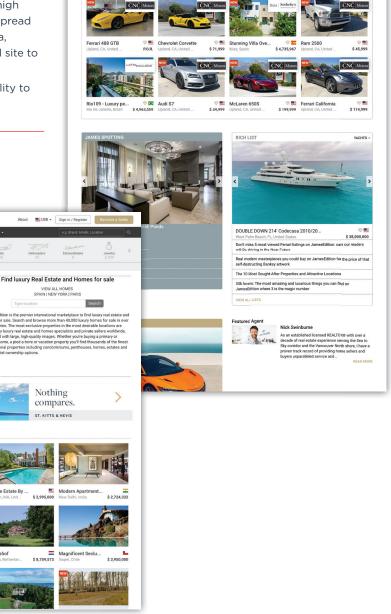
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition. com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

TOP POSITION: \$2,000 MIDDLE POSITION: \$1,200

**James**Edition



#### LUXE MAGAZINE

#### » DESIGN WHERE YOU LIVE.

Luxe champions the art of elevated living and inspires you to connect with those who create it.

Tell your stories, spark conversations and build relationships with fellow design lovers through a Luxe Interiors + Design social media program.

Social media accounts will

#### » THE LUXE AUDIENCE

94% Own a Home Valued at \$1 Million or Greater

72% Have a Net Worth of \$5 Million or More

35% Have a Net Worth of \$10 Million or More

1.5 Million Audience

3.3 Million Global Digital Audience

@LuxeMagazine on Instagram

12M+ monthly reach

1.7M+ followers

@LuxeMagazine on Facebook

**2M+** monthly reach **970K** followers

#### » SPONSORED AD

THE LUXE AUDIENCE

Instagram and Facebook

Sponsored Ad (1x): Choose clicks or impressions.

14-day minimum duration

- Image Ad
- Video Ad

500 clicks or 250K impressions

FACEBOOK POST: \$1,500 PER POST

**INSTAGRAM POST: \$3,000 PER POST** 





#### ROBBREPORT.COM

#### » REAL ESTATE MEDIA BAR

Placement on the Real Estate Media Bar provides outstanding visibility and click-through for high impact awareness.

Limited Space available: only 10 properties per month are permitted

- Above average click through rate
- Can click directly to provided url or landing page (built by robbreport.com)
- Property is live within 24-48 hours of receiving materials.

PRICE: \$950 PER 30 DAYS (\$1,895 OPEN RATE)



# THE WALL STREET JOURNAL ONLINE (WSJ.COM)

## » MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties



\$2,150/MONTH OR \$2.650/W VIDEO



# THE WALL STREET JOURNAL ONLINE (WSJ.COM)

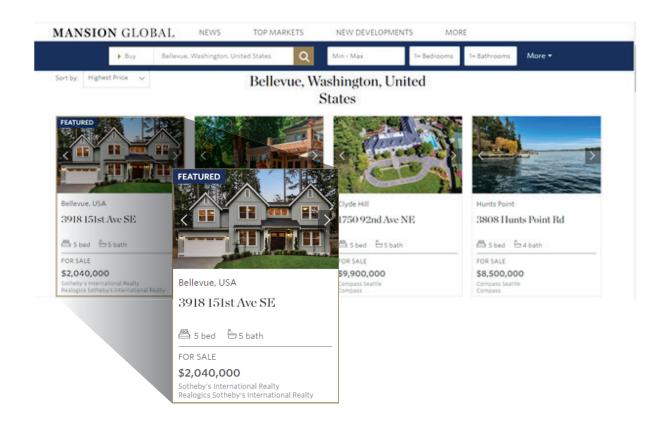
#### » FEATURED PROPERTY UPGRADES

WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.



10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500



# THE WALL STREET JOURNAL ONLINE (WSJ.COM)

## » @MANSIONGLOBAL INSTAGRAM

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

\$1,775





# **Print Offerings**

#### THE WALL STREET JOURNAL

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 786,294
Readership: 4,500,000
Male / Female: 62% / 38%
Average HHI: \$278,000
Average age: 50

SOUTHERN CENTRAL 2X7 BUY 4 GET 1 FREE PRICE: \$1,120

NATIONAL PROPERTY PORTFOLIO FEATURED LISTING PRICE: \$2,355



### THE NEW YORK TIMES

#### » FEATURED LISTING

A new advertising opportunity in the Sunday Real Estate Section.

A featured listing section to promote individual properties.

\$1,500/EACH 3X COMMITMENT



#### ARCHITECTURAL DIGEST REGIONAL PAGES

#### **Inspire Affluent Buyers**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### HOUSTON FULL PAGE, COLOR: \$2,190

Circulation Per Region: up to 16,000
Readership Per Region: up to 117,390
Median Household Income: \$134,318

• Median Age: 54

• Male / Female: 46% / 54%





#### FINANCIAL TIMES

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of highend private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• **Readership:** 1,993,418

Male / Female ratio: 86% Male / 14% Female
Average household income: \$338,000

• Median age: 51

PROPERTY GALLERY, COLOR: \$1,200 Global



#### ROBB REPORT

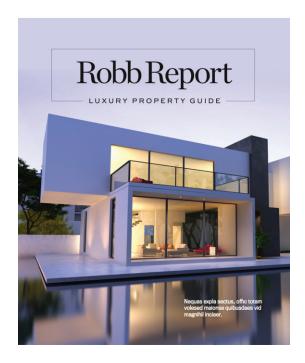
#### » LUXURY PROPERTY GUIDE

As a global leader in the luxury real estate market, Robb Report showcases the best of the best. From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, new residences and developments.

As a global leader in the luxury real estate market, Robb Report showcases the "best-of-the-best". From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, and new residential developments. For its first-ever issue, Robb Report editors will design a beautifully crafted Luxury Property Guide that will accompany our signature December Philanthropy issue. This special advertising edition will allow our partners the opportunity to get in front of this affluent audience while they're exploring the newest trends and properties around the world.

- \$555K average HHI
- \$1,8MM highest total real estate value

FULL PAGE - PROPERTY PORTFOLIO: \$3,500
Global





## Circulation/Distribution/Reach

## CIRCULATION/DISTRIBUTION/REACH 2022

Circulation

Media

Digital	
Million Impressions*	
Digtal Banner Program	1,500,000
Targeting - LA Metro, SF Metro, NY Metro and South Florida	
Smart Solutions Eblast	
Custom Email	40,000
Dwell.com	
Custom Article with promo on Homepage with promotion in eNe	110,000
Nob Hill Gazette	
OTM On the Market eNewsletter	13,000
JamesEdition	
Featured Banner	750,000
e-Newsletter	294,000
Luxe Interiors + Design	
Facebook Post	750,000
Instagram Post	294,000
Robbreport.com	
Real Estate media bar	6,000
WSJ.com	
Mansion Global Homepage	164,000
Property upgrades	8,539,860
Mansion Global Instagram	76,200
Print	
The Wall Street Journal	
2 x 7 Souther Central Region	72,000
Featured Listing - National	786,294
The New York Times	
Featured Listing	1,269,333
Conde Nast Magazines Regional Pages	
Full Page	14,000
Financial Times	
Property Gallery	193,337
Robb Report	
Property Portfolio Magazine	93,142
GRAND TOTAL	14,965,166



## Schedule and Pricing

Digital								
Million Impressions*								
Million Impressions	Digtal Banner Program	\$ 1,625.00	\$ 00	1,625.00	\$ 1,625.00		\$	4,875.00
Million Impressions	Targeting - LA Metro, SF Metro, NY Metro and South Florida	letro, NY Me	tro and	South Florid	а			
Smart Solutions Eblast								
Smart Solutions Eblast	Custom Email	\$ 2,275.00	00				Ş	2,275.00
Dwell.com								
Real Estate Package 1	Custom Article with promc \$	\$ 5,000.00	00				❖	5,000.00
Nob Hill Gazette								
Nob Hill San Francisco, Gazette Peninsula and	Silicor OTM On the Market eNew	\$ 500.00	\$ 00	200.00			❖	1,000.00
JamesEdition								
Rotating Gallery Real Estate Page	Featured Banner		↔	1,300.00			❖	1,300.00
e-Newsletter	e-Newsletter	\$ 1,200.00	00				❖	1,200.00
Luxe Interiors + Design								
Facebook Post	Facebook Post	\$ 1,500.00	00				❖	1,500.00
Instagram Post	Instagram Post		↔	3,000.00			❖	3,000.00
Robbreport.com								
Robbreport.com	Real Estate media bar		❖	950.00			❖	950.00
WSJ.com								
Mansion Global Homepage	Mansion Global Homepage \$	\$ 2,150.00	00				❖	2,150.00
Property upgrades	Property upgrades			\$1,	\$1,200		❖	1,200.00
Mansion Global Instagram	Mansion Global Instagram		Ŷ	1,775.00			\$	1,775.00
Print								
The Wall Street Journal								
The Wall Street Journal - Southern Central	2 × 7	\$ 1,120.00	00				Ş	1,120.00
Property Portfolio - National	Featured Listing	\$ 2,355.00	00				❖	2,355.00
The New York Times								
The New York Times	Featured Listing	\$ 1,500.00	\$ 00	1,500.00	\$ 1,500.00		❖	4,500.00
Conde Nast Magazines Regional Pages								
Architectural Digest - Houston	Full Page					\$ 2,190.00	\$ 0	2,190.00
Financial Times								
Financial Times	Property Gallery	\$ 1,200.00	00				❖	1,200.00
Robb Report								
Robb Report	Property Portfolio Magazine	e.			\$ 3,500.00		\$	3,500.00
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<sup>\*</sup>After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change