

ADVERTISING BRANDING MARKETING NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

VILLA DELOR ADVERTISING AND MARKETING PROGRAM





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SCHEDULE & PRICING



ADVERTISING BRANDING MARKETING

NATIONAL & GLOBAL EXPOSURE VILLA DELOR

SKY Advertising is excited to present to Coldwell Banker North Metro a curated, multi-media marketing selection of offerings to bring high net worth buyer awareness to Villa Delor.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Longmont, CO.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

JANINE JONES Executive Vice President

212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive 212-677-2671 paula@skyad.com SARA HELENI Account Executive 212-674-2402 sara@skyad.com JIMMY CINTRÓN Account Executive

212-677-0083 jimmy@skyad.com



Digital Offerings

IMPRESSIONS CAMPAIGN

» CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

» IMPRESS LOCALLY. IMPRESS GLOBALLY.

CAMPAIGN OVERVIEW AND BUDGET

Campaign: Villa Delor Flight Dates: July 2023 - September 2023 Impressions: 750,000 Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450 Three Month Minimum



Minimum 3 month commitment



d to Your England Trip Itinerary

nd you should), top incury travel agents hould be on your British bucket list. LIMITLESS LUXURY

WESTPORT

....



SKYAD.COM

IMPRESSIONS PROGRAM TARGETING SITES

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide handselected and white-listed sites most relevant to your campaign.



Many more websites available for local to global targeting.

» GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geotarget. We can target locally to globally.



CREATIVE - SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

Banner Production: \$350



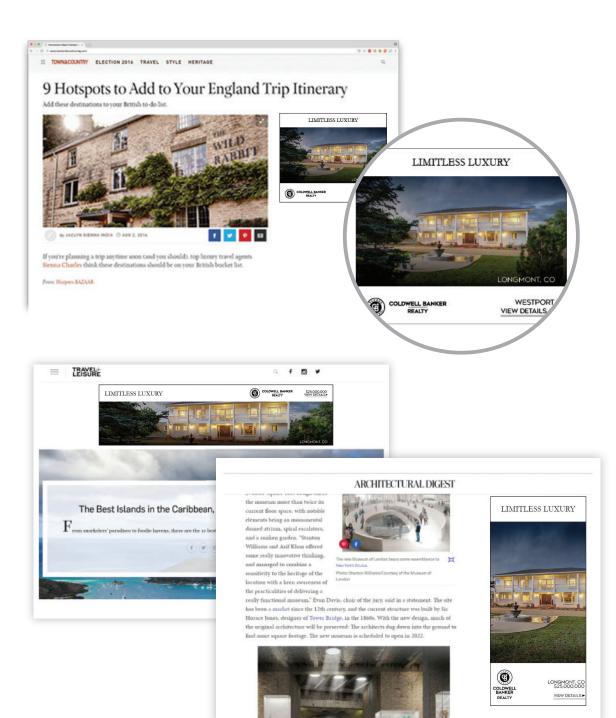








SAMPLE BANNERS FOR IMPRESSIONS PROGRAMS AS THEY APPEAR ON SITES

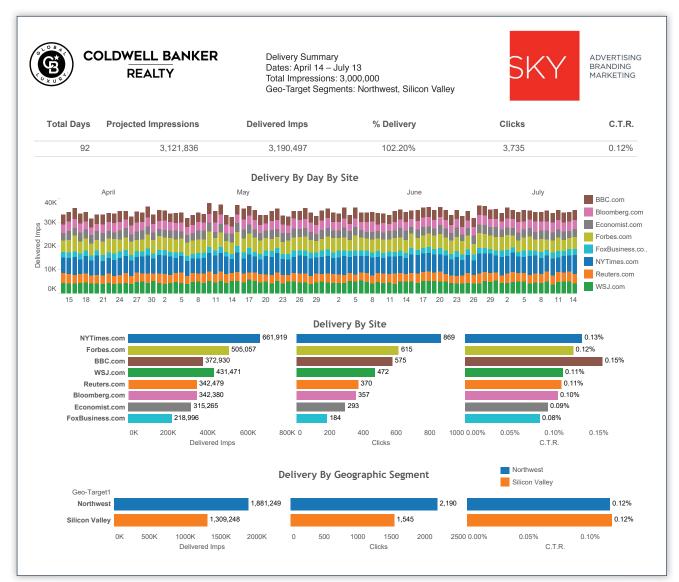


COMPREHENSIVE REPORTING FOR YOUR CUSTOMIZED CAMPAIGN

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

» IMPRESSIONS PROGRAM SAMPLE REPORT



IMPRESSIONS SCHEDULING

After doing some research, we have put together an integrated program that targets a C Level and Senior Level Management audience living in Boulder, Longmont, Louisville, Superior, Broomfield, Erie, Niwot, Aspen, Vail, Snowmass, and New York.

The program, with a projected start date of July 1st will run for six months and deliver an estimated 750,000 impressions.

This will include:

- A site-specific segment of premium news and business/finance focused websites (e.g. WSJ.com, FoxBusiness.com, Bloomberg.com, etc.).
- An In-Market segment that will allow us to show banners to adults actively searching for residential real estate and living in Boulder, Longmont, Louisville, Superior, Broomfield, Erie, Niwot, Aspen, Vail, Snowmass.
- A Custom Intent segment that will allow us to show banners to adults actively searching for Rocky Mountain area real estate and living in New York.

» SITE SPECIFIC

This segment consists of premium global business/finance websites such as WSJ.com, Reuters.com, and more to extend the overall reach of the program.

» BEHAVIORAL TARGETING

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.

» MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions.

» **REPORTING**

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.

IMPRESSIONS SCHEDULE

			, vint			V August Mainer Noi III Iniculo - 2000 IN 33111	Ist			September	er .		
Media	Geo-Target	1	8	15	22 29	5 12	19	26	2	6	16 23	3 30	Impressions
Bloomberg.com													
Forbes.com	•												
Investors.com													
Barrons.com	Boulder, Longmont, Louisville,												
WSJ.com	Superior, Broomfield, Erie, Niwot, Aspen, Vail, Snowmass,												325,000
Reuters.com	New York												
Fortune.com													
CNBC.com													
FoxBusiness.com													
In Market Real Estate - Ski Towns	Boulder, Longmont, Louisville, Superior, Broomfield, Erie, Niwot, Aspen, Vall, Snowmass												250,000
Custom Intent -Rocky Mountains Real Estate	New York												175,000
Total Impressions													750,000

» DIGITAL

COMPREHENSIVE DIGITAL

» SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.

Targeting abilities:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: STARTING AT \$1,500 PER MONTH.







emergency restoration business in Minneapolis and are some of the first people to respond after homeowners report damages caused by an unexpected disaster.

happens, that's when we come into play," says Kirsten.

pertise to HGTV in a new series. Renevation 911 (available to stream or covery+ same day). Ahead, learn more about the sisters. Learn how

SMART SOLUTIONS EBLAST

Our team of email experts make your message stand out from your competition with compelling subject lines, engaging copy, powerful images and strategic deployment scheduling. Our campaigns are 100% responsive, meaning your message is optimized for all devices and email platforms in order to expand your reach and foster engagement with customers.

TARGETING

Use high-quality data to reach new customers

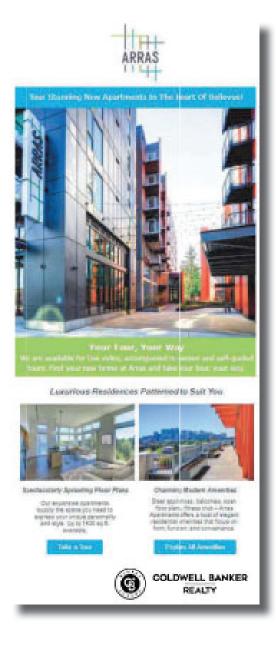
DELIVERABILITY

Make it to more customer's inboxes every time.

Audience

Select High Income Zip Codes Net Worth > \$13 Million Household Income > \$500K 20,000 Total Emails

CUSTOM EMAIL: \$2,295



FACEBOOK ADVERTISING

» MINI-LEAD CAMPAIGN

Real Estate Leads Made Simple

Not just a promoted post! These campaigns use Likely Mover Profile to display your ads to qualified people in the area.

Leads You Own in Real Time

Using new 'Lead Capture' technology, these ads simplify the process for a user to become a lead and you get immediate notifications.

3 DAY SOCIAL CAMPAIGN , GUARANTEED 4-8 LEADS: \$275/LISTING

7 DAY SOCIAL CAMPAIGN , GUARANTEED 8-12 LEADS: \$425/LISTING

14 DAY SOCIAL CAMPAIGN , GUARANTEED 16-32 LEADS: \$500/LISTING

facebook.



EQ LIVING

Equestrian Living is tailored to the lifestyle led by their readers. They enjoy a shared pride in their homes, farms, and ranches—and of course their revered horses. They spend generously on travel, vacation homes, jewelry, automobiles, high-end fashion, and other luxury items. In its inaugural year EQ was recognized nationally when a panel of 26 judges at American Horse Publications selected it as the Overall Best Equestrian Magazine in America.

EQ LIVIN G°

» FACEBOOK

SOCIAL POST: \$650

» INSTAGRAM

SOCIAL POST: \$750

SPONSORED E-BLASTS

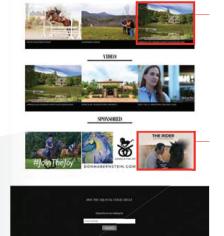


» EQUESTRIAN LIVING EXCLUSIVE SPONSORED E-BLASTS

Reach highly qualified Equestrians and Equestrian enthusiasts. Enables advertiser to tell their story, exclusively and can include videos, and slideshows. Advertiser provides the content.

• Reach: 33,000

PRICE: \$1,500 OR \$1,175 WITH PRINT PURCHASE



REM. ENTATE

KARINA BREZ

_ I V I N G°

SPOASOBED



FEATURED PROPERTY



» EQUESTRIAN LIVING REAL ESTATE ONLINE FEATURED PROPERTY

- Highlighted in the real estate. section of the homepage
- Highlighted in the real estate. landing-page
- Listing appears in the slide at the top of the real estate page
- Listing appears as a picture block on real estate page which links to Full page of advertorial including a video or slideshow tour of the property with contact information and a direct link to the realtor
- One Facebook posting for duration of listing Facebook, Twitter, Instagram

PRICE: \$1,100 3 MONTH RUN KEM. ENTITE





NOB HILL GAZETTE

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

» E-NEWSLETTER

ON THE MARKET – an exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

SAN FRANCISCO, PENINSULA AND SILICON VALLEY PRICE: \$500 PER LISTING



Formerly GENTRY



JAMESEDITION.COM

» SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNWwith a Social Post

- Instagram 74.8K
- Facebook 31.3K

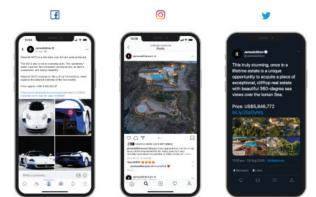
» PHOTO

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO: \$500

» PHOTO PLUS

- 1-5 featured listings
- 1-10 photos + text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories



» VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

PHOTO PLUS: \$1,000 PHOTO PLUS

LA TIMES

» CUSTOM EMAIL

A stand-alone email message sent to LA Times registered users on behalf of your brand.

Whether you're trying to reach homeowners, buyers or sellers, target them by geo, demo, behavior, lifestyle or purchase intent.

• Audience: **30K**

CUSTOM EMAIL: \$1,350/DEPLOYMENT

Los Angeles Times

NYTIMES.COM

» FEATURED PROPERTY MODULE

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

\$3,000/WEEK



THE WALL STREET JOURNAL ONLINE (WSJ.COM)

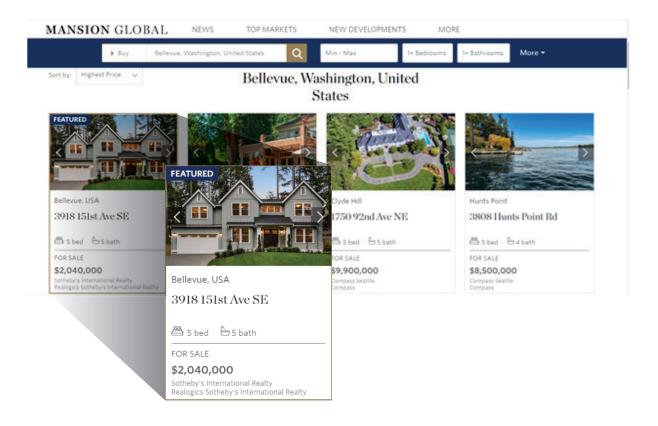
» FEATURED PROPERTY UPGRADES

WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase. MANSION GLOBAL



10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500



THE WALL STREET JOURNAL ONLINE (WSJ.COM)

» MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

\$2,150/MONTH OR \$2,650/W VIDEO



NEWPORT BEACH, CA, US BUBBLOOD | Paulty Lands to the second burley





THE WALL STREET JOURNAL ONLINE (WSJ.COM)

» THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

\$1,275/MONTH

MANSION GLOBAL



EXPLORE TOP MARKETS



enable patients to be diagnosed and treated from the comfort of home.



Print Offerings

THE WALL STREET JOURNAL

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 1,100,000
- Readership: 4,500,000
- Male / Female: 62% / 38%
- Average HHI: \$278,000

PROPERTY PORTOLIO, NATIONAL: \$2,355



THE NEW YORK TIMES

» FEATURED LISTING

A new advertising opportunity in the Sunday Real Estate Section.

A featured listing section to promote individual properties.

1X \$1,475 2X \$1,180 3X \$1,000





EQUESTRIAN LIVING

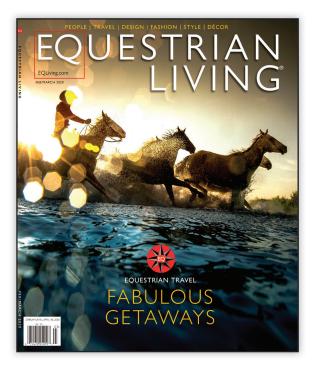
Throughout history, the equestrian lifestyle has woven its way through our culture. From the magnificence of vast western ranches to elegant English hunt-country estates, horses are an integral element of modern fashion, style, and decor. Equestrian Living magazine encompasses the absolute best of these timeless traditions. Our readers are an affl uent group of very diverse people who have one thing in common —their love of the majestic horse. EQ Living delights them with luxurious features and breathtaking photography displayed within a beautiful, award-winning format.

- irculation: **35,000**
- **98%** look to EQ for Ranch/Farm/Home architectural design
- 95% look to EQ for Real Estate
- Average net worth of over \$6 million
- Average HHI : **\$335K**

FULL: \$2,000 HALF:\$1,250

EQ LIVIN G®





FINANCIAL TIMES

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of highend private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

- Circulation: 214,131
- Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% Male / 14% Female
- Average household income: \$338,000
- Median age: 51

PROPERTY GALLERY: \$1,250 Global





Circulation/Distribution/Reach

CIRCULATION/DISTRIBUTION/REACH 2023

Media	Circulation
Digital	
Million Impressions*	
Digtal Banner Program	750,000
Targeting - Boulder, CO Mountain towns, NYC Metro	
Facebook Mini-Lead Campaign	
7 Day Social Campaign - guaranteed 8-12 leads	12
Comprehensive Digital	
Behavioral Custom program	300,000
Smart Solutions Eblast	
Custom Email	40,000
EQ Living Enewsletter	
Exclusive Sponsored E-Blasts	33,000
Featured Property	
Social Post	
Social Post	
Nob Hill Gazette	
OTM On the Market eNewsletter	6,500
JamesEdition	
Listing Feature	148,000
LA Times	
Custom Email	30,000
NYTimes.com	
NYTimes.com Property Module	55,603
WSJ.com	
Property upgrades	
Mansion Global Homepage Featured Listing Module	164,000

Print	
The Wall Street Journal	
Property Portfolio	644,424
The New York Times	
Featured Listing	381,268
Equestrian Living	
Full Page or Half Page	35,000
Financial Times	
Property Gallery	210,457
GRAND TOTAL	2,798,264



Schedule and Pricing

Media	Ad Description	July	Au	August	September	Med	Media Total
Digital							
Million Impressions*							
Million Impressions	Digtal Banner Program	\$ 1,195.00 \$	5.00 \$	1,195.00 \$	\$ 1,195.00	Ŷ	3,585.00
Million Impressions	Targeting - Boulder, CO Mountain towns, NYC Metro	towns, NYC	Metro				
Facebook Mini-Lead Campaign							
Facebook Mini-Lead Campaign	7 Day Social Campaign - guaranteec	Ŷ	425.00			ŝ	425.00
Comprehensive Digital							
Social Mirror	Behavioral Custom program	\$ 1,500	1,500.00 \$	1,500.00 \$	\$ 1,500.00	ŝ	4,500.00
Smart Solutions Eblast							
Smart Solutions Eblast	Custom Email	\$ 2,295.00	5.00			ŝ	2,295.00
EQ Living Enewsletter							
EQ Living Sponsored E-Blast	Exclusive Sponsored E-Blasts	\$ 1,175.00	5.00			Ŷ	1,175.00
EQ Living Real Estate Online	Featured Property			\$1,100		Ŷ	1,100.00
EQ Living Facebook	Social Post	\$ 65(650.00			Ş	650.00
EQ Living Instagram	Social Post		Ŷ	750.00		Ŷ	750.00
Nob Hill Gazette							
Nob Hill Gazette San Francisco, Pen	Nob Hill Gazette San Francisco, Penin OTM On the Market eNewsletter	\$ 50(500.00			Ŷ	500.00
JamesEdition							
Social Media	Listing Feature		Ŷ	500.00		Ŷ	500.00
LA Times							
Custom Email	Custom Email	\$ 1,350.00	00.C			Ŷ	1,350.00
NYTimes.com							
NYTimes.com Property Module	NYTimes.com Property Module	\$ 3,000.00	00.C			Ŷ	3,000.00
WSJ.com							
Property upgrades	Property upgrades			\$1,200		Ŷ	1,200.00
Mansion Global Homepage Feature	Mansion Global Homepage Featured Mansion Global Homepage Feature \$	e \$ 1,275.00	5.00			Ŷ	1,275.00

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Print						
The Wall Street Journal						
The Wall Street Journal - National Property Portfolio	Property Portfolio	ŝ	\$ 2,355.00		07	3,355.00
The New York Times						
The New York Times	Featured Listing	Ŷ	\$ 1,475.00		07	1,475.00
Equestrian Living						
Equestrian Living	Full Page or Half Page			Ŷ	\$ 1,250.00 \$	1,250.00
Financial Times						
Financial Times	Property Gallery	Ŷ	1,250.00		U F	1,250.00
TOTAL					07	3 28,635.00

TOTAL *After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change