

ADVERTISING BRANDING MARKETING NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

# 35 E 76TH ST #1418 ADVERTISING AND MARKETING PROGRAM



# TABLE OF CONTENTS

INTRO	3
DIGITAL	
Facebook Mini-Lead Campaign	5
Smart Solutions Eblast	6
NYTimes.com	7
WSJ.com	8
PRINT	
The Wall Street Journal	12
The New York Times	13
Financial Times	14
CIRCULATION/DISTRIBUTION/REACH	
2023	16
SCHEDULE & PRICING	
Media 2023	18



## NATIONAL & GLOBAL EXPOSURE 88 PARTRICK ROAD

SKY Advertising is excited to present to Coldwell Banker Warburg a curated, multi-media marketing selection of offerings to bring high net worth buyer awareness to 35 E 76th St #1418.

Your strategic blueprint is composed of select print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in New York, NY.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

#### LET'S DO GREAT THINGS TOGETHER

JANINE JONES

**Executive Vice President** 212-677-2714 janine@skyad.com PAULA DAVIDSON

**Senior Account Executive** 212-677-2671 paula@skyad.com SARA HELENI

Account Executive 212-674-2402 sara@skyad.com JIMMY CINTRÓN

Account Executive 212-677-0083 jimmy@skyad.com

# Digital Offerings

## FACEBOOK ADVERTISING

#### » MINI-LEAD CAMPAIGN

#### **Real Estate Leads Made Simple**

Not just a promoted post! These campaigns use Likely Mover Profile to display your ads to qualified people in the area.

#### **Leads You Own in Real Time**

Using new 'Lead Capture' technology, these ads simplify the process for a user to become a lead and you get immediate notifications.

3 DAY SOCIAL CAMPAIGN GUARANTEED 4-8 LEADS: \$275/LISTING

7 DAY SOCIAL CAMPAIGN GUARANTEED 8-12 LEADS: \$475/LISTING

7 DAY SOCIAL CAMPAIGN GUARANTEED 16-32 LEADS: \$500/LISTING





## SMART SOLUTIONS EBLAST

Our team of email experts make your message stand out from your competition with compelling subject lines, engaging copy, powerful images and strategic deployment scheduling. Our campaigns are 100% responsive, meaning your message is optimized for all devices and email platforms in order to expand your reach and foster engagement with customers.

#### **TARGETING**

Use high-quality data to reach new customers

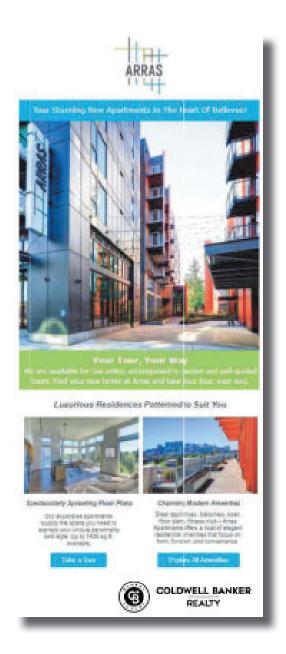
#### **DELIVERABILITY**

Make it to more customer's inboxes every time.

#### **Audience**

Select High Income Zip Codes
Net Worth > \$13 Million
Household Income > \$500K
20,000 Total Emails

CUSTOM EBLAST AND REMINDER EMAIL: \$2,295



# NYTIMES.COM

#### » FEATURED PROPERTY MODULE

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

#### \$3,000/WEEK



# THE WALL STREET JOURNAL ONLINE (WSJ.COM)

#### » MANSION GLOBAL TOP MARKETS PAGE TILES

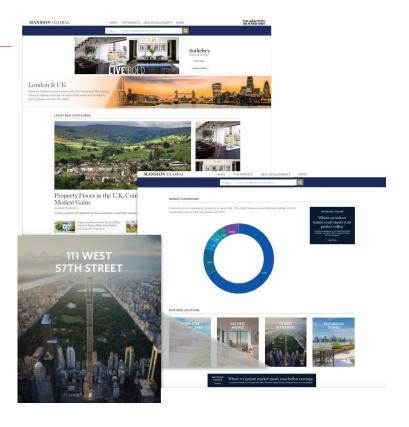
Showcase premier listings alongside regionally relevant editorial.

#### **AVAILABLE MARKETS:**

- New York
- London & UK
- Los Angeles
- Dubai
- Miami
- Sydney
- San Francisco

#### \$575/MONTH





# THE WALL STREET JOURNAL ONLINE (WSJ.COM)

#### » FEATURED PROPERTY UPGRADES

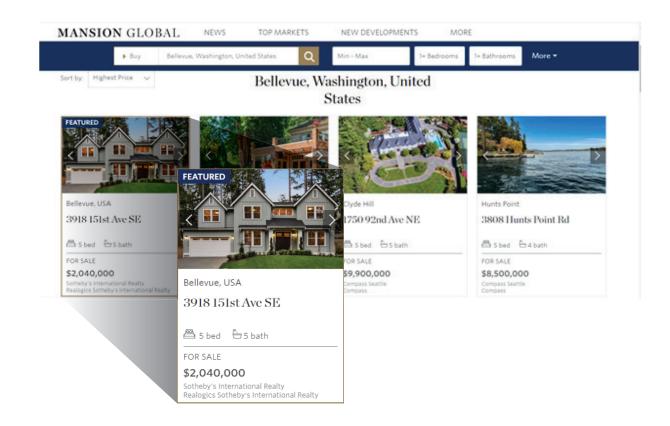
WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.



10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

BONUS WITH PRINT PLACEMENT

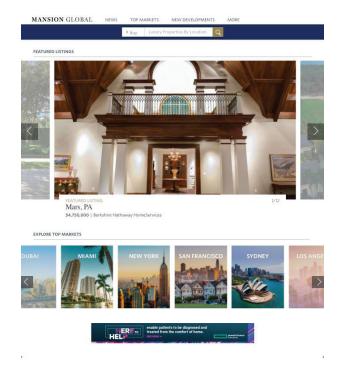


# THE WALL STREET JOURNAL ONLINE (WSJ.COM)

# » THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

\$1,275/MONTH



# **Print Offerings**

## THE WALL STREET JOURNAL

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 786,294
Readership: 4,500,000
Male / Female: 62% / 38%
Average HHI: \$278,000
Average age: 50

NY REGION \$1,000 / 2X7

NATIONAL PROPERTY PORTFOLIO \$2,355



## THE NEW YORK TIMES

#### » FEATURED LISTING

A new advertising opportunity in the Sunday Real Estate Section.

A featured listing section to promote individual properties.

1X \$1,475 GROSS 2X \$1,180 GROSS 3X \$1,000 GROSS



### FINANCIAL TIMES

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of highend private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

Male / Female ratio: 86% Male / 14% Female
Average household income: \$338,000

• Median age: 51

PROPERTY GALLERY: \$1,250

Global



# Circulation/Distribution/Reach

# CIRCULATION/DISTRIBUTION/REACH 2023

Media	Circulation
Digital	
Facebook Mini-Lead Campaign	
14 Day Social Campaign -guaranteed 16-32 leads	
Smart Solutions Eblast	
Custom Email	20,001
NYTimes.com	
NYTimes.com Property Module	55,603
WSJ.com	
Top Markets page tiles -New York Property upgrades	164,000
Mansion Global Homepage Featured Listing Module	164,000
Print	
The Wall Street Journal	
2 x 7	68,798
Property Portfolio	644,424
The New York Times	
Featured Listing	762,536
Financial Times	
Property Gallery	193,337
GRAND TOTAL	2,072,699

# Schedule and Pricing

# PROPOSED MEDIA SCHEDULE & PRICING 2023

Media	Ad Description		5		
Digital					
Facebook Mini-Lead Campaign					
Facebook Mini-Lead Campaign	14 Day Social Campaign -guaranteed 1	\$ 500.00		❖	500.00
Smart Solutions Eblast					
Smart Solutions Eblast	Custom Email		\$ 2,295.00	\$ 00	2,295.00
NYTimes.com					
NYTimes.com Property Module	NYTimes.com Property Module	\$ 3,000.00		❖	3,000.00
WSJ.com					
Mansion Global Top Markets page tile	Top Markets page tiles -New York	\$ 575.00		₩.	575.00
Property upgrades	Property upgrades	<b>CBW Inventory</b>		<b>⋄</b>	ı
Mansion Global Homepage Featured Listing Module	Mansion Global Homepage Featured Listing Module	isting Module	\$ 1,275.00	\$ 00	1,275.00
Print					
The Wall Street Journal					
The Wall Street Journal - NY Region	2×7		\$ 1,000.00	\$ 00	1,000.00
The Wall Street Journal - National	Property Portfolio	\$ 2,355.00		<>>	2,355.00
The New York Times					
The New York Times	Featured Listing	\$ 1,180.00		\$ 1,180.00 \$	2,360.00
Financial Times					
Financial Times	Property Gallery	\$ 1,250.00		\$	1,250.00
TOTAL				<b>\$</b>	14,610.00
*After 6 months the Impressions Program may be adjusted after evaluation of	usted after evaluation of budget and strategy	trategy			
Pricing Subject to Change					

<sup>18</sup>