





# Digital Advertising Program in Partnership with Sky Advertising





# Why Digital

- People spend 24 hours per week online consuming media
- Up to 10 hours per day connected to a screen
- Up to 5 hours per day on their mobile devices
- 90% of home buyers use the Internet as a primary part of the search process





# Key Ways to Reach People

## Banner Ads

- Prime national and local websites
- Premium editorial environment to enhance listings and personal brand





# Key Ways to Reach People

### Banner Ads

- Guaranteed impressions and guaranteed clickthrough's
- Highly Cost Effective
- Minimal waste with zip code level targeting
- Ability to adjust plans in real time based on performance, creative change or client need
- Good for high profile listings support, traffic generation and brand building
- Minimum commitment 3 months





# The One Million Impressions Campaign

### Customizable. Affordable. Measurable.

### The One Million Impressions program is a

customized banner advertising program with **guaranteed impressions and click-throughs.** With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to **target by country, region, state, city, zip or postal code, and lifestyle.** 

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website, or office website. Detailed analytic reports on advertising performance provided monthly.

### Impress locally. Impress globally.

Custom programs available.





# The One Million Impressions Campaign

A simple property/development focused program targeting premium local and global white listed websites at a fraction of the direct cost.



Many more websites available for local and global targeting.





# Typical Costs

### Prime Websites • Guaranteed Click-Throughs • Low CPM

### **Reach the right buyers**

2,000,000 Impressions	\$3,875 per month	2,000 Guaranteed Click-Throughs
1,000,000 Impressions	\$1,999 per month	1,000 Guaranteed Click-Throughs
500,000 Impressions	\$1,250 per month	500 Guaranteed Click-Throughs
250,000 Impressions	\$875 per month	250 Guaranteed Click-Throughs

3 month minimum purchase. One time Banner generation fee : \$300



## Impressions Program

## Reaching the Right Buyers

Targeting

- Target by Geography
- Target by Lifestyle
- Re-Target





## Target by Geography

## **United Kingdom**





Target by Geography

Germany

Welt Frankfurter Allgemeine SPIEGEL ONLINE ZEIT CONLINE

# Capital Handelsblatt Bloomberg

MANSION GLOBAL ARCHITECTURAL DIGEST



FORTUNE

## Target by Geography





#### BBC **Bloomberg**

Forbes The New Hork Times () REUTERS THE WALL STREET JOURNAL.

The Washington Post



## The Telegraph

THE VANCOUVER SUN



THE GLOBE AND MAIL

**ARCHITECTURAL DIGEST** 





## China



**Ehe New York Eimes** 

PropGOLUXUIY.com

South China Morning Post









Golf



## COMPASS

## Wine & Vineyard









Fiona Beckett Matching food & wine



## COMPASS

## **Beach/Waterfront**





Target by Lifestyle	Equestrian	
	EQUUS	EQUISEARCH For People Who Love Horses
Real Providence	Horse&Rider	Dressage
	HORSE HOUND	Bringing You The Best Of Wellington Since 2004
	BAROQUE HORSE	THE MAGAZINE THE MAGAZINE

# PRACTICAL Cowboy the the second comparison of the second comparison of



## COMPASS

## Farm & Ranch





COMPASS

## Waterfront Living



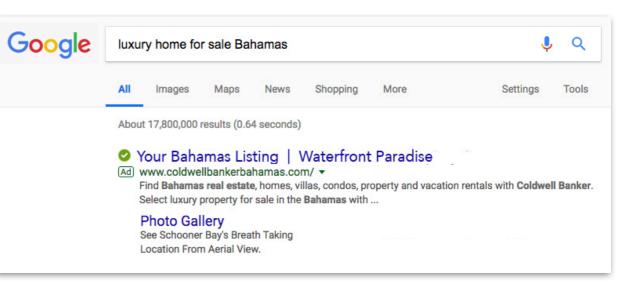




# Paid Search

- Reach people who are, "in the moment" actively searching for property
- Guaranteed clickthrough's
- Ability to adjust plans "in real time" based on performance, creative change or client need
- Good for long term brand and lead management
- Minimum commitment 6 months

	Google				
luxury home for sa	luxury home for sale Bahamas				
	Google Search I'm Feeling Lucky				





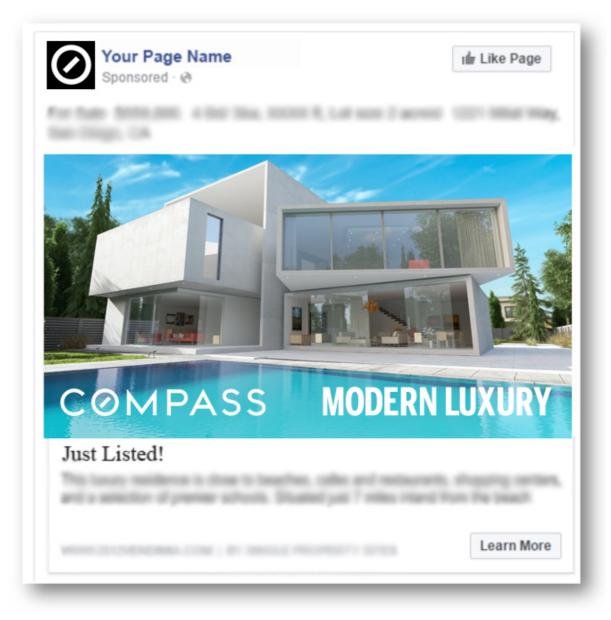




# Social Media

- Highly engaged audience
- Guaranteed clickthroughs
- Drive traffic to Facebook page or direct to listings
- Minimal waste with zip code level targeting
- Micro targeting based on age, lifestyle
- Flexibility to adjust plans in real time
- Good for traffic generation and brand building
- Minimum commitment 3 months

# facebook.





## Compass Real Estate Media Partners

Leverage the relationship between Compass Real Estate and its media partners by participating in advertising upgrades for a fraction of the cost.



### **Google Ad Words**

- Target consumers who are "in-market", active in the Real Estate market, when they are searching and motivated to take action.
- No other medium can target as effectively.
- Pay only when people click through to your listing/site.
  From \$500 per month (6 month minimum)

Budget, commitment and target geography can effect pricing.

## facebook.

### Facebook

- No other advertising provides the breadth of targeting options that Facebook does (Age, lifestyle segment).
- No other medium can target as precisely.
- Pay only when people click through to your listing/site.
  From \$500 per month (3 month minimum)

Budget, commitment and target geography can effect pricing.



## Other Available Digital Media

PropGOLUXUIY.com

#### Prop Go Luxury.com

Display Banners on regional Home Page and Search Results Page \$575/month - 125,000 impressions

### THE WALL STREET JOURNAL.

#### <u>WSJ.com</u>

Property Upgrades Put your property on top of the search results page \$1,100 for ten 30-day upgrades to use within one year

## Robb Report.

### Robb Report.com

Real Estate Media Bar Display ad on Real Estate Home Page \$950 for 30 days



#### Juwai.com

#### China Pro 5+ Agent Page

 A broker profile page that entices Chinese consumers to inquire for assistance in buying their next property. Active for 12 months. Includes five 30 day property listings to use within a year. \$600 (each additional listing \$400).

#### China Professional 50 + Agent Page

 Includes an annual Agent Page and 50 listings to use within a year. Plus 1 free Featured Property listing that puts your listing on the top of the search results for 1 month. \$1650



#### James Edition.com

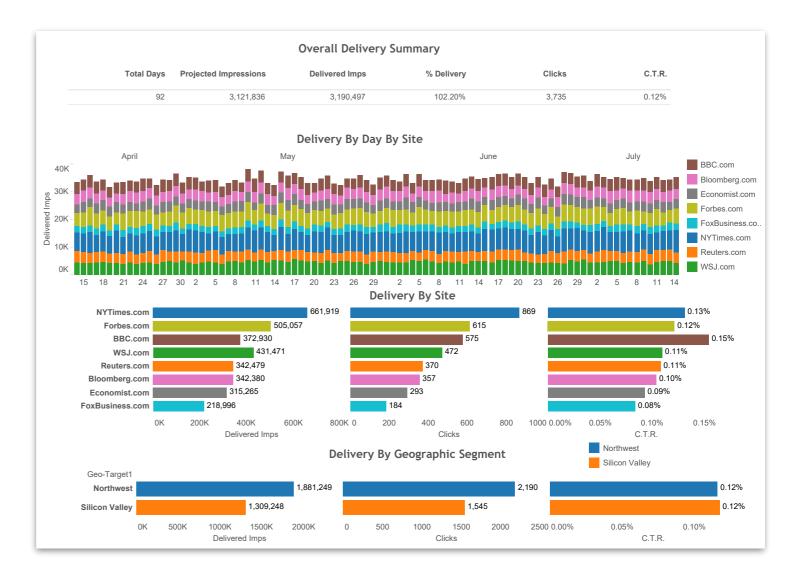
- Banner Ad on Real Estate Home Page \$1,625/month - 150,000 Impressions
- Banner Ad in Bi-Weekly E-Newsletters \$1050/per newsletter - 35,316 subscribers





## The Process

- Completely Turn Key
- Select
  - Platform
  - Monthly Spend
  - Geography
  - Targeting preferences
    - Banners sites
    - AdWords keywords
    - Facebook targeting criteria
- Ad Creatives provided for approval
- Campaign Planning
- Launch report
- Monthly Delivery Reports



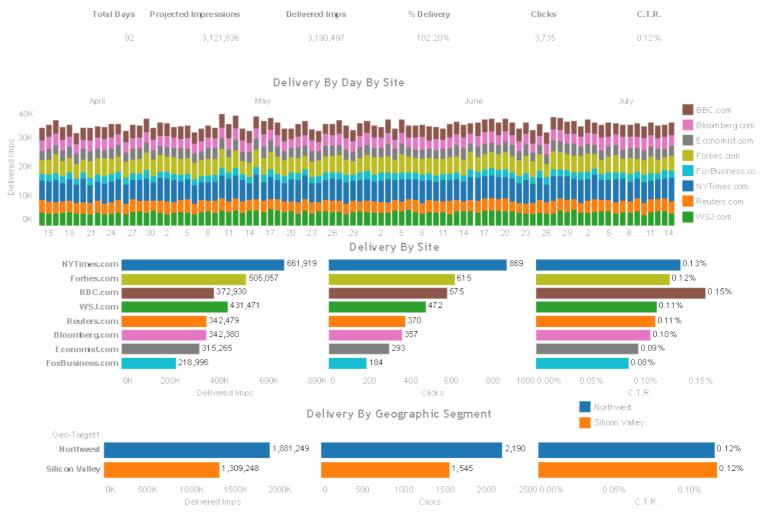


## Ensure Efficiency

### Receive a detailed monthly report

- Impressions
- Click-through-rates
- Geo-target delivery

Adjust the program to OPTIMIZE (websites, content and ad units)



Overall Delivery Summary

Caldwell Banker: April 14 - July 13

Total Impressions: 3,000,000 : Target -Northwest, Silicon Valley



## Simple Creative - Increased Brand SOV

## Advertising created to brand standards by Sky Advertising

the museum more than twice its current floor space, with notable elements being an monumental domed atrium, spiral escalators, and a sunken garden. "Stanton Williams and Asif Khan offered some really innovative thinking, and managed to combine a sensitivity to the heritage of the location with a keen awareness of the practicalities of delivering a

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#### ARCHITECTURAL DIGEST



The new Museum of London bears some resemblance to New York's Oculus. Photo: Stanton Williams/Courtesy of the Museum of

really functional museum," Evan Davis, chair of the jury, said in a statement. The site has been a market since the 12th century, and the current structure was built by Sir Horace Jones, designer of Tower Bridge, in the 1860s. With the new design, much of the original architecture will be preserved: The architects dug down into the ground to find more square footage. The new museum is scheduled to open in 2022.

London



RELATED STORIES







**EXPLORE HOME** 

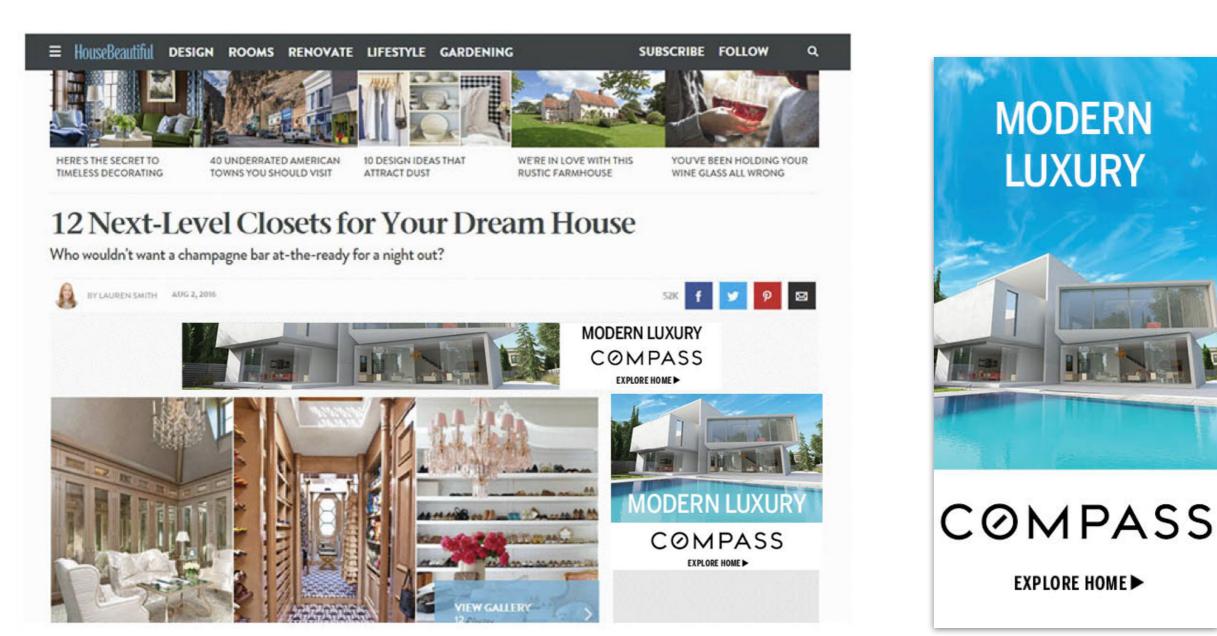






## Simple Creative - Increased Brand SOV

## Advertising created to brand standards by Sky Advertising







## Sample Ads



300 x 600

920 x 250





14 East 33rd Street

New York, NY 10016

212-677-2500

# Let's Do Great Digital Campaigns Together.

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