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SKYAD.COM

Four Seasons Residences Advertising and Marketing Program



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ADVERTISING BRANDING **MARKETING**

National & Global Exposure Four Seasons Residences

SKY Advertising is excited to present to St Kitts / Nevis Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness the Four Seasons Residences.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in St. Kitts.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO **GREAT THINGS TOGETHER**

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JIMMY CINTRÓN

Sotheby's Auction House Offerings



Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20.000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

ADVERTORIAL 2 PAGE: \$10,500 ADVERTORIAL 4 PAGE: \$18,800

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global







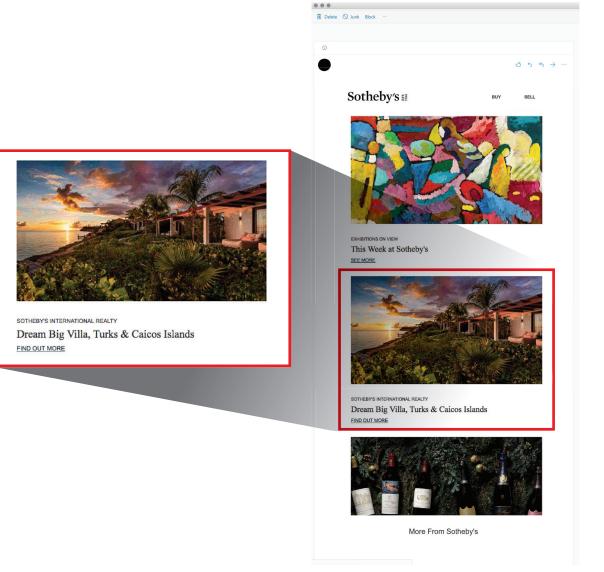
SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

TARGETED AREAS

Canada, New York, Florida, UK, Georgia

PRICE: \$2,500/DEPLOYMENT

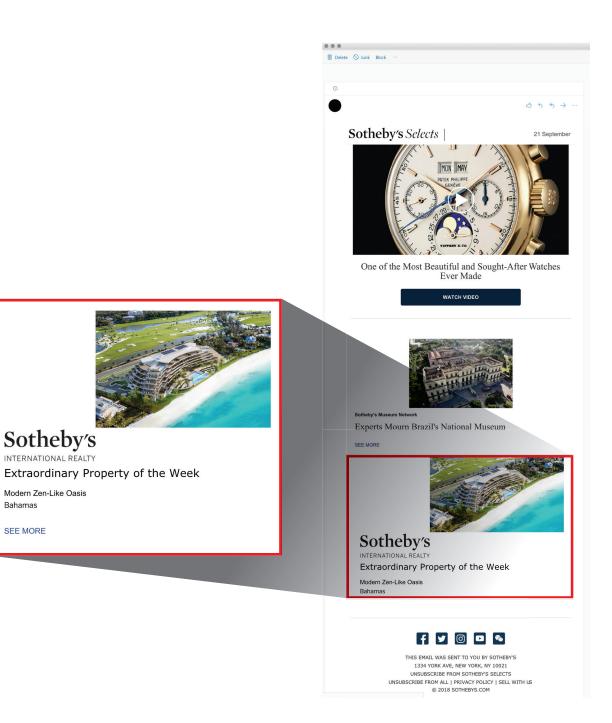


SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 488,357+ recipients
- 34% average open rate

PRICE: \$2,350/DEPLOYMENT

*Limited Availability



Sotheby's INTERNATIONAL REALTY

Modern Zen-Like Oasis

Bahamas SEE MORE Digital Offerings



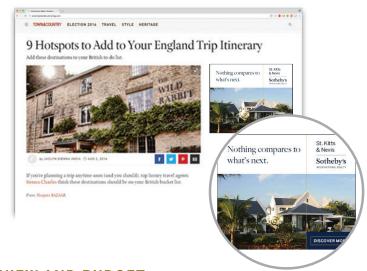
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

- · Campaign: Four Seasons Residences
- Flight Dates: January 2024 March 2024
- Impressions: 3,000,000
- · Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times



INVESTOR'S BUSINESS DAILY

THE WALL STREET JOURNAL.

FOXIBUSINESS



FORTUNE





TRAVEL+ LEISURE Taveer



Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

Nothing compares to what's next.



St. Kitts | Sotheby's & Nevis | International reality

DISCOVER MORE





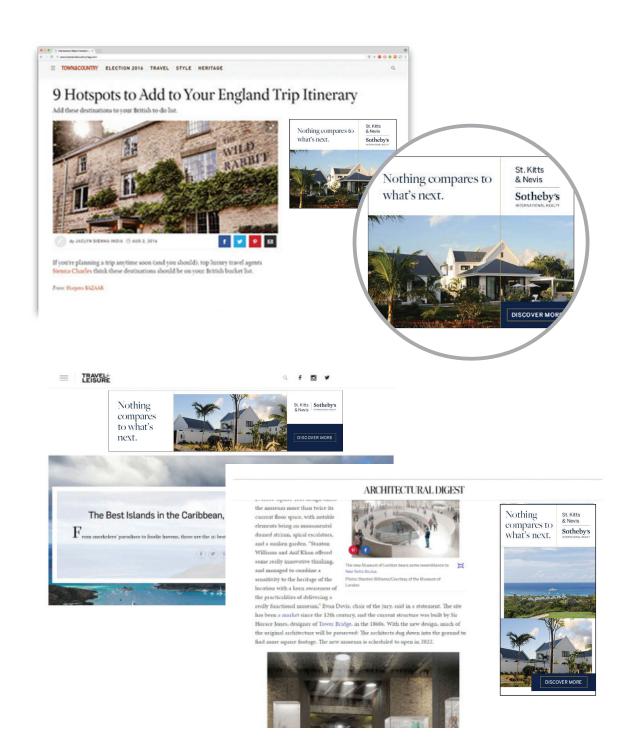
Nothing compares to what's next.

DISCOVER MORE





Sample
Banners For
Impressions
Programs As
They Appear
On Sites

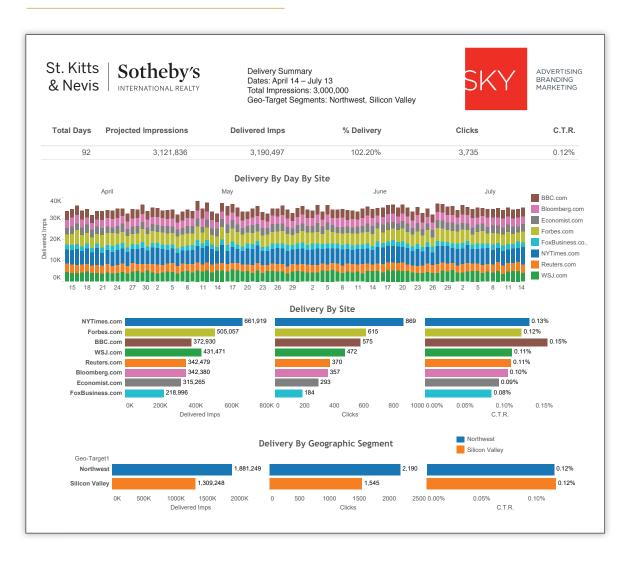


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

IMPRESSIONS PROGRAM SAMPLE REPORT



Impressions Scheduling

After researching, we have put together an integrated program that targets a high-net-worth audience across Toronto, New York Metro, Charlotte, Atlanta, South Florida and the UK.

The program, with a projected start date of January 1st will run for three months and deliver an estimated 3,000,000 impressions.

This will include:

- A Site-specific segment that allows us to reach a high-networth audience (Adults top 10% HHI), living in Toronto, New York Metro, Charlotte, Atlanta, South Florida, and the UK in a premium editorial environment on top news and business/finance and lifestyle websites.
- A behavioral targeted banner segment, that will allow us to show banners to adults in the top 10% HHI who are Business Travelers who are interested in Caribbean Real Estate and living in Toronto, New York Metro, Charlotte, Atlanta, South Florida, and the UK.
- A behavioral targeted banner segment, that will allow us to show banners to adults in the top 10% HHI who are who are interested in four- and five-star hotels/resorts and living in Toronto, New York Metro, Charlotte, Atlanta, South Florida and the UK.

SITE SPECIFIC

This segment consists of premium global business/finance websites such as WSJ.com, CNTraveler.com and more to extend the overall reach of the program.

BEHAVIORAL TARGETING

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

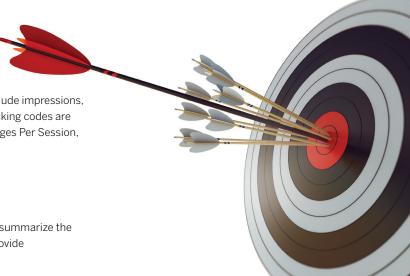
To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.

MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions.

REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.



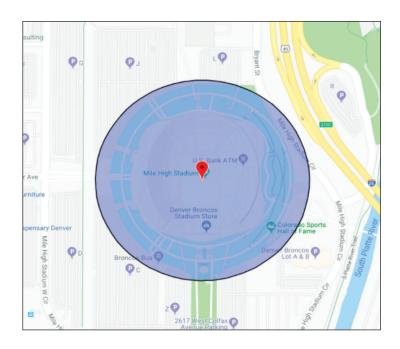
Impressions Scheduling

			la	nuary	St Kitts SIR - Fo	our Se	easons	February				March		- 1	
Media	Geo-Target	01	08	15	22	29	05	12	19	26	04	11	18	25	Impressions
NYTimes.com	•						•				•	·			
Forbes.com															
Barrons.com															
Investors.com	Toronto, New York Metro,														
Reuters.com	Charlotte, Atlanta, South Florida and the UK														1,050,000
FoxBusiness.com															
Fortune.com															
CNBC.com															
WSJ.com															
CNTraveler.com	Toronto, New York Metro, Charlotte, Atlanta, South Florida and the UK														75,000
TravelandLeisure.com															75,000
Custom Intent - Luxury Travelers interested in Caribbean Real Estate	Toronto, New York Metro, Charlotte, Atlanta, South Florida and the UK														1,100,000
Behavioral - Interest in 5 Star Hotels	Toronto, New York Metro, Charlotte, Atlanta, South Florida and the UK														775,000
Total Digital															3,000,000

Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TARGET SPECIFIC EVENTS AND LOCATIONS

• From \$1,500/month

Comprehensive Digital

OTT/VIDEO PREROLL

OTT or Over The Top is video programming transmitted via the Internet, not on traditional cable or broadcast. It reaches any type of internet connected device including Roku, Connected TV/SmartTVs, Fire TV Sticks, XBOX, PlayStation, Apple TV, Chromecast, and more.

Our OTT gets you to thousands of publishers and streaming exchanges on stations like: Sling TV, Fubo.TV, Pluto.TV and channels like A&E, AMC, Discovery, ESPN, FOX, NBC, NBA, Syfy, Adult Swim, CNN, and Food Network.

HOW CAN ADDING OTT HELP YOUR CURRENT MARKETING CAMPAIGN?

OTT can extend the reach of a business that is currently doing broadcast TV or cable because OTT reaches audiences that have cut the cord to cable (cord-cutters), or those that have never had cable (cord-nevers) and you are able to reach a more targeted audience with OTT.

eMarketer estimates that over 81 million U.S. consumers have either cut their cords or never signed up for one in the first place.



YouTube Video Pre-Roll Ads



WHY OTT?

Our OTT runs on Set Top Boxes, Game Consoles, and Smart TVs like Fire TV Sticks, XBOX, PlayStation, 4K FireTV, SmartTV, AppleTV, ChromeCast, Roku, and more. 100% of our impressions are served on Connected TVs.

We have direct inventory on hundreds of Apps and Providers. These cover a variety of content such as News, Sports, Entertainment, Lifestyle, Gaming, Health, Technology, and many more, depending on the targeting categories selected for your campaign. We have over 100,000 targeting categories to choose from and we can also use Artificial Intelligence to find the optimal audience. We have direct deals with large publishers and devices like Samsung TV, DIRECTV, NHL, Fox, local news stations,

Disney/ABC, AMC Networks, NBC Universal, National Geography, A+E Networks, Bloomberg, Discovery, the CW, and MLB to serve ads through direct connections. We also have access to Amazon OTT, through the Amazon Demand Side Platform (DSP).

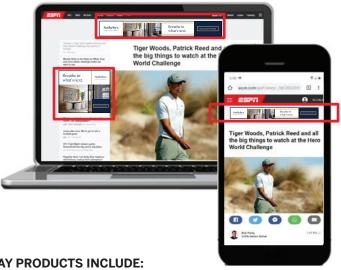
And with Amazon OTT we can target by people's behaviors, Amazon Product Targeting (targeting people who have searched for or purchased certain products) AND through a Custom Audience from a client's database list.

PRICE: STARTING AT \$1,500 PER MONTH

Comprehensive Digital

DISPLAY

Digital Display advertising refers to the promotion of products or services through display ads on digital platforms such as websites or mobile apps. With Targeted Display, we offer campaigns that include Keyword Targeting, Behavioral Targeting, Retargeting, and Artificial Intelligence (A.I.) Targeting designed to show your ads to the exact audience you want to reach, to deliver the right message on the right device at the right time.



TARGETED DISPLAY PRODUCTS INCLUDE:

Complete optimization including strategy, ad serving, and reporting. We provide you with full transparency, giving you the assurance your budget is allocated efficiently.

The ability to target specific audiences, rather than only specific sites, by leveraging the data collected by our algorithms.

The power to implement advanced testing to ensure you are maximizing the click-through-rate (CTR) and conversion rate of your advertising and landing pages.

We track impressions, clicks, view-throughs, and conversions!

We implement Retargeting campaigns to target people who have been to your website but didn't convert.

Keyword Targeting using the keywords and phrases your customers are searching for and contained on webpages they are reading.

With A.I. Targeting we are showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad. We can target from thousands of Behavioral Categories and show your ads to the people most likely to want your products and services.

We geo-target every campaign, showing your ads just to the people in the areas you want to reach.

Cross Platform Targeting available from Mobile Conquesting.

Custom Audience Matching & Lookalike Audiencestarget people on your list of emails, addresses, or phone numbers and show them display ads when they browse websites and apps.

PRICE: STARTING AT \$1.500 PER ONE MONTH

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.

- RENOVATION

 RENOVATION

 RENOVATION

 MAIN ENGOGE

 ARTICLES

 Meet Kirsten Meehan and Lindsey Uselding, the Heroes and Hoosts of 'Renovation 911'

 The status share their amenging registration expansion in the all new solid varies

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 The status share their amenging registration in the all new solid varies which is a status of the status o
- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1.500 PER MONTH

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

PROGRAM COST \$750 CAMPAIGN SET UP \$5.000/MONTH



GEOTARGETING

- New York Metro
- Toronto
- Charlotte
- Atlanta
- · South Florida
- UK

AUDIENCES & DEMOGRAPHICS

Which can include:

- Top 10% Income Earners
- Real Estate
- · Residential Properties for Sale
- Luxury Travelers
- Homeowners
- Trips to the Caribbean
- · Business Professionals
- Luxury Shoppers
- Site Visitors/Retargeting

DESCRIPTIONS/LONG HEADLINES

- Find your Perfect Luxury Villa in the West Indies with Resort Amenities, Gourmet Dining, Beach Access, and More.
- Extraordinary Fully Furnished Villas in the West Indies. Register Today with Four Seasons to Find Your Dream Beach Home.
- Own Your Slice of Paradise with the Villas at Pinney's Beach. Experience Spectacular Views of Nevis Peak and a One-Minute Walk to the Beach.

SHORT HEADLINES

- · Villas at Pinney's Beach
- Four Seasons Resort Estates
- · Nevis, West Indies
- Luxury Villas
- Register Today





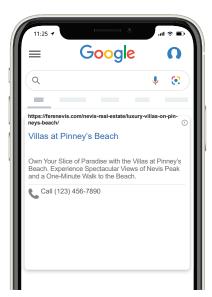


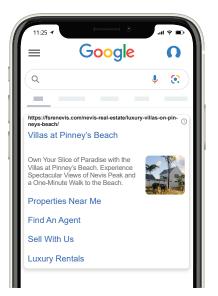
ESTIMATED MONTHLY SEARCHES:

• 7,800

KEYWORD SAMPLE:

- · "luxury home for sale west indies"
- · "nevis luxury real estate"
- "luxury villa for sale caribbean"
- · "west indies luxury home for sale"
- · "luxury real estate nevis"
- · "west indies resort developments"
- "luxury listings nevis west indies"
- · "furnished home for sale west indies"







Ad - https://fsrenevis.com/nevis-real-estate/luxury-villas-on-pinneys-beach/ ▼ (123) 456-7890

Villas at Pinney's Beach

Find A Home That Suits Your Lifestyle. For Those Who Seek An Exceptional Home And Life, There Is Sotheby's International Realty.

Properties Near Me

Homes for Sale in Your Area Listings From Brokers Near You

Sell With Us

List Your Home

Be Where the World is Looking

Find An Agent

Worldwide Agents Local Experts

Luxury Rentals

Homes for Rent in Your Area Exclusive Listings

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



Four Seasons Residences

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

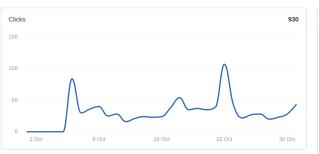
Google Ads Phone Calls

9

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...





CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows						
KEYWORD	IMPRESSIONS	CLICKS				
luxury real estate agent	498	27				
find the best real estate agent	425	19				
"Boulder Colorado Real Estate"	388	16				
"home for sale boulder"	25	13				
"colorado real estate agent"	167	9				
"coldwell banker real estate"	120	8				
"boulder real estate agent"	69	5				
"realtor boulder co"	64	5				
niwot Real Estate	32	5				
"boulder real estate listings"	41	5				
"real estate for sale in bouder colorado"	29	4				
"boulder co real estate agency"	38	4				
berthoud Realtor	23	4				

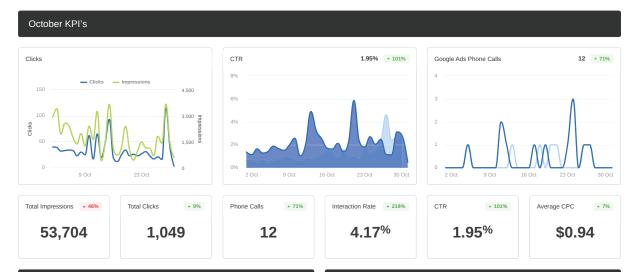
Cities								
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST				
Denver	556	66,360	\$1.00	\$554.74				
Boulder	143	3,455	\$3.60	\$515.01				
Thornton	24	3,126	\$1.09	\$26.26				
Niwot	22	571	\$2.09	\$46.05				
Longmont	19	977	\$2.49	\$47.31				
	4.7	0.015	01.14	***				

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



Four Seasons Residences



Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Keywords

Showing 23 of 23 Rows							
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS				
dc real estate	51	886	51				
michael rankin dc	40	114	40				
va real estate agent	19	529	19				
real estate in washington dc	6	101	6				
georgetown washington dc apar	6	56	6				
houses in georgetown dc	3	19	3				
buy house georgetown dc	2	6	2				
mclean realty	1	1	1				

Conde Nast UK

INSTAGRAM @CONDENASTPROPERTY

Ready to jump into action on instagram, @condenastproperty is the fastest growing account at Conde Nast Britain and consistently comes in at No 1 each week on growth and engagement. @condenastproperty has grown organically in 3 years and now has 215K followers.

INSTAGRAM POST: \$ 2,750



Country Life

E-NEWSLETTER DEDICATED SEND

PRICE: \$1,850

SOCIAL MEDIA POSTS

PRICE: \$4,000

CUSTOM CONTENT

PRICE: \$4,000



Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth **\$32m**
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR



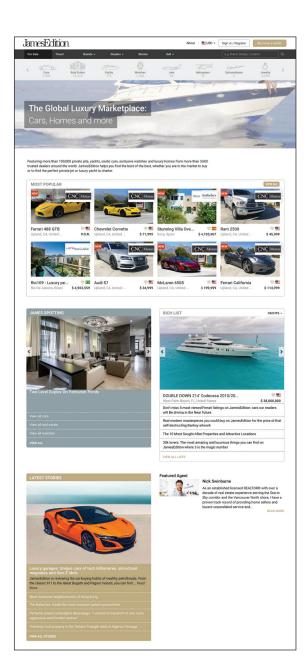
E-NEWSLETTER

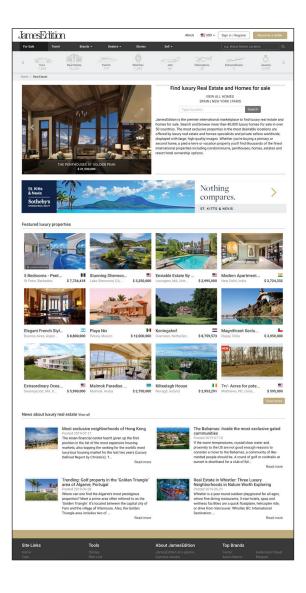
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





ROTATING GALLERY

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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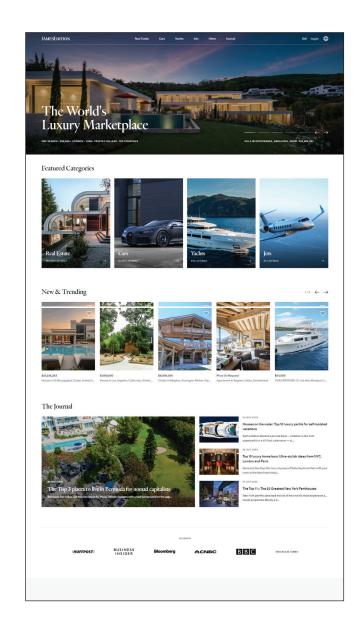
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE

FEATURED BANNER: \$2,000/MONTH

REAL ESTATE PAGE

FEATURED BANNER: \$1,600/MONTH



FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

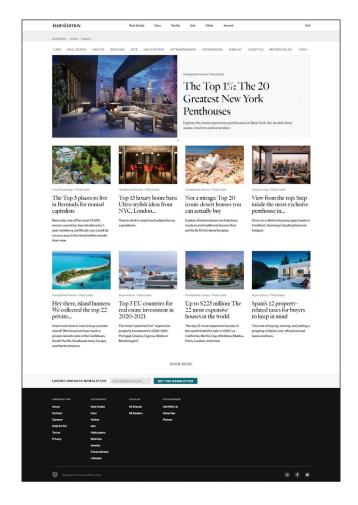
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

NEWSLETTER TOP & ARTICLE: \$5,500 NEWSLETTER TRENDING & ARTICLE: \$3,300



SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post

- Instagram 74.8K
- Facebook 31.3K

PHOTO

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories













VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- · Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

PHOTO: \$500

PHOTO PLUS: \$1,000 PHOTO PLUS

JetSet

12 MONTH GLOBAL DIGITAL CAMPAIGN

EMAIL

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

Subscriber Profile

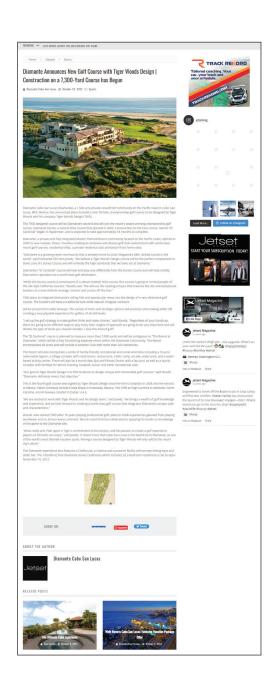
- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

PRICE \$2,500/YEAR

2 shared email blasts plus 12 month web feature (\$10,000 value)



Luxury Estate

LUXURY ESTATE

Luxury Estate is the leading international portal for the luxury real estate market.

With website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES:

\$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100FOR 6 MONTHS.



NYTimes.com

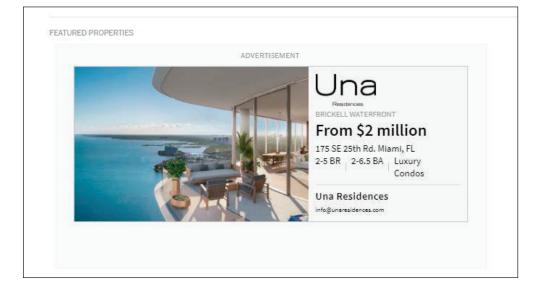
FEATURED PROPERTY MODULE

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

PRICE: \$3.000/WEEK

4x Minimum



Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

CUSTOM E-MAIL.

PRICE: \$3,000 PER WEEK



SPONSORED CONTENT

Custom article written and created by our editors to showcase your company. Posted on oceanhomemag.com, your article will be tailored to meet your marketing objectives and highlight your unique brand and properties.

• 800-1,000 words + 4-6 images.

PRICE: \$3,000

SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

INSTAGRAM: \$700 FACEBOOK: \$575

FACEBOOK/INSTAGRAM AD: \$1,300/MONTH



RobbReport.com

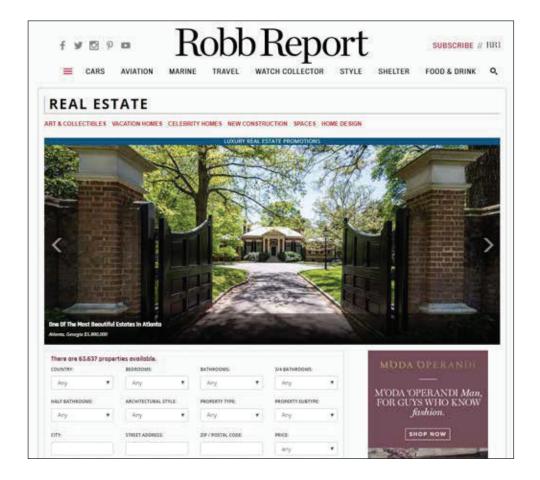
REAL ESTATE MEDIA BAR

Placement on the Real Estate Media Bar provides outstanding visibility and click-through for high impact awareness.

Limited Space available: only 10 properties per month are permitted

- · Above average click through rate
- Can click directly to provided url or landing page (built by robbreport.com)
- Property is live within 24-48 hours of receiving materials.

PRICE: \$1,350



FEATURED PROPERTY UPGRADES

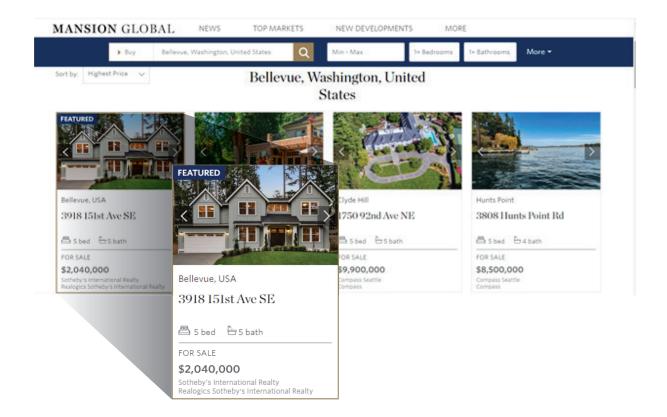
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

Included with print placment





MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650/W VIDEO





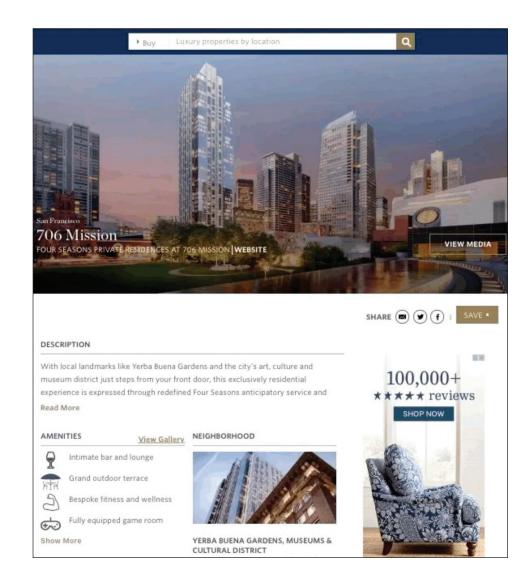
MANSION GLOBAL NEW DEVELOPMENTS PROFILE PAGE

Showcase impressive new construction projects to an audience of engaged high-net-worth buyers.

INCLUDES

- Fixed, always-on position within section
- · Full screen image slideshow
- · Prominent lead generation form
- Property highlights
- Neighborhood profile
- Available units (300x600 banner recommended)
- Video (optional)
- Amenities carousel (3-9 amenities with 1 image for each)
- Localized map
- Searchable within listings database

PRICE: \$1.250 90 DAYS



WEEKLY ENEWSLETTER

- Out on Fridays
- · 100% SOV
- 50,000 Opt in subscribers

PRICE: \$1,775

Trouble viewing this email? View in web browser.

THE WALL STREET JOURNAL.



REAL ESTATE

Coronavirus is haring lits teeth to the spring real-estate market. Mansion's Katherine Clarke reports that new home listings dropped a staggering 27% in late March and early April. For perspective, new listings increased by an average of about 50% between March 1 and April 5 in both 2018 and 2019.

It's a harsh reality for homesellers who had their hopes up, and agents who were looking forward to what's normally a busy season for the industry. "People are definitely holding back until people can physically come and see the space," Douglas Elliman's Frances Katzen told our reporter. "They want to see a return to normaley again before they list."

The pandemic is also threatening to rock a shaky condo market in New York. Oversupply and retreating foreign buyers already loomed large over condo developers. Now, halting construction has thrown project timelines into disarray, forcing developers to renegotiate maturing loans and source eash to recapitalize their buildings and by urnor time. Read more here.

Do air purifiers and filters kill viruses?

In Houston, a high-stakes divorce battle between Ed Bosarge and his wife, Marie Bosarge, provides a rare glimpse into the secretive and complex mechanisms ultrabje-net-worth individuals use to buy real estate and move their money around the globe. Mrs. Bosarge is accusing her billionaire hasband of using a complex web of trusts and limited liability companies to prevent her from accessing cash and the 13 homes they acquired together.

Finally, we look at how security personnel have come to feel like part of the family in gated communities. "It's more hospitality-driven than policing," one homeowner told us.

And remember: Keep sending your real estate-related questions by replying to this email. $^{\bowtie}$

Happy reading!

-Kerry Barger, digital editor of Mansion

Coronavirus Batters Spring Home-Selling Season, as New Listings Drop 27%



JIM BARTSO

By comparison, new listings rose by an average of about 50% between March 1 and April 5 in 2018 and 2019.

Coronavirus Forces New York Condo Developers Into a Race Against Time



MICHAEL NAGLE/BLOOMBERG NEW

As construction across the city screeches to a halt, developers reckon with how to keep their projects funded while the pandemic rages on.

MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3.680



MANSION GLOBAL CUSTOM E-NEWSLETTER

Take advantage of Mansion Global's Custom newsletter to showcase your brand as a luxury lifestyle and real estate leader to luxury connoisseurs and high-net-worth buyers around the world. From aspiration to action, Mansion Global's custom newsletter is the go-to read for the most powerful and affluent consumers, delivering all your newsworthy content directly to their inboxesinspiring the luxury lifestyle & delivering results.

PRICE: \$5,000 EXCLUSIVE EMAIL

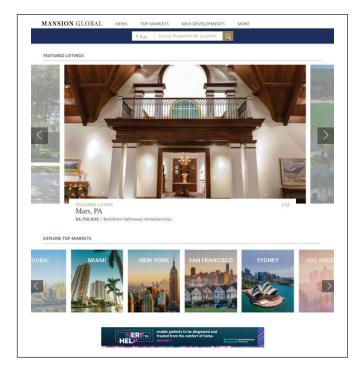


17.5%

THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



Boat International e-Newsletter

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

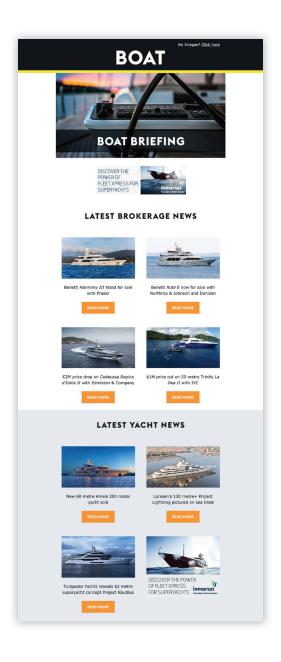
The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion

· Circulation US: 25,600

• Average Net Worth: \$35.9 million

PRICE: \$750





Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

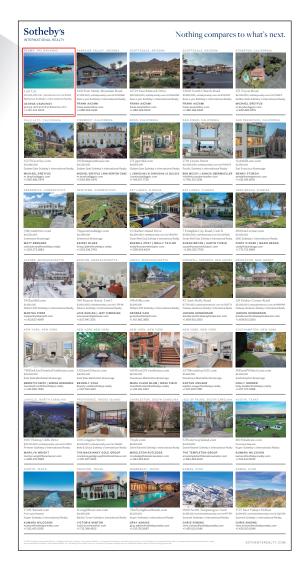
• Average age: 50

QUARTER PAGE, EASTERN REGION: \$9,375 BUY 4 GET 1 FREE

NATIONAL PROPERTY SPOT W/DIGITAL FEATURED PROPERTY UPGRADE \$650







The New York Times

IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

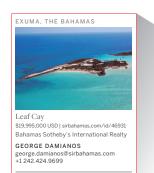
Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

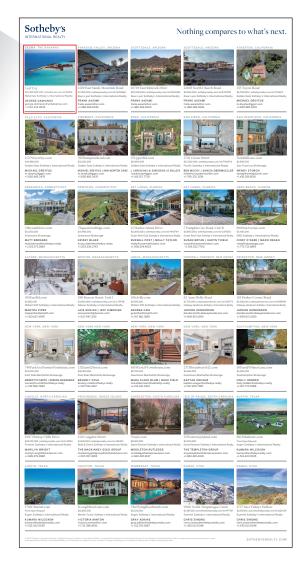
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PRICE: \$760







The New York Times

THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

• Male / Female ratio: 51% / 49%

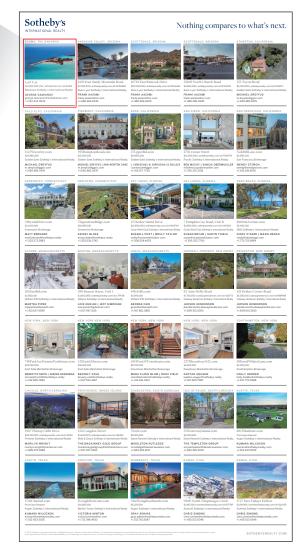
Median HHI: \$193,586Average HHI: \$359,826

• Median Age: 50

PRICE: \$760







The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

PRICE: \$750 FULL PAGE, COLOR

Includes Digital promotion and Digital Flipbook









Conde Nast Traveler

INSPIRE AFFLUENT BUYERS

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy. Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Conde Nast Traveler

· Full page, color

FULL PAGE, COLOR SOUTH FLORIDA: \$3,810 MANHATTAN: \$2,340









Conde Nast UK

Vogue, House and Garden, Tatler, and GQ have a unique readership of affluent, upmarket individuals for whom luxury living is a high priority.

• Readership: 1,559,000

• Average Age: 41

• Circulation: 205,080

DISTRIBUTION

London, Avon, Bedfordshire, Berkshire, Buckinghamshire, Dorset, Essex, Gloucestershire, Hampshire, Hereford & Worcestershire, Hertfordshire, Isle of Wight, Kent, Oxfordshire, Somerset, Suffolk, Surrey, Sussex.

INTERNATIONAL DISTRIBUTION

Dubai, Singapore, Malaysia, Hong Kong, and China.

PROPERTY LISTING 4 MAGAZINES + INSTAGRAM \$10.000



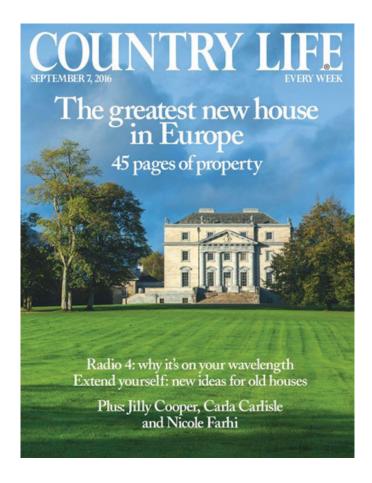
Country Life

Launched in 1897, Country Life Magazine is one of Britain's best known and respected magazine that has, for 120 years, celebrated the greatest British architecture, property, interior design and gardens.

Country Life International offers beautiful advertising pages showcasing the latest properties for sale. Not only this, its dedicated editorial team provides opinion and thought–provoking content and stunning photography that is critical to anyone seriously interested in realising their dream of living in a beautiful home abroad. Its content is fresh and relevant, ensuring readers return to the magazine time and time again. Buyers can find the best new villas and luxury houses for sale in Europe, North America, the Caribbean and beyond.

Circulation: 41,000Male/Female: 50/50Average Age: 55HNW Audience: 85%

PRICE: \$3.300 FULL PAGE



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%**

• Average household income: \$338,000

• Median age: 51

QUARTER PAGE: \$4,000

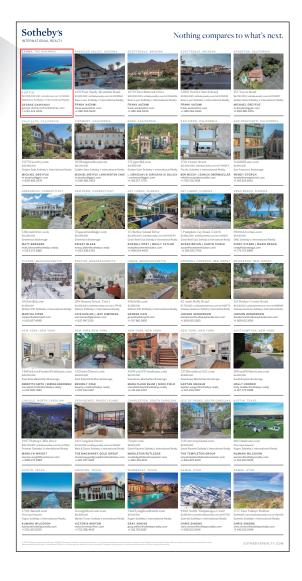
TRIPLE PROPERTY SPOT: \$2,250

PROPERTY SPOT: \$750

Global







Ocean Home Magazine

THE LUXURY COASTAL LIFESTYLE PUBLICATION

Ocean Home is an award-winning coastal lifestyle magazine dedicated to inspiring and educating readers with in-depth articles on exclusive homes and designers, insightful, first-person reports on luxurious resorts and informative stories on must-have products and accessories.

Every issue of Ocean Home inspires and educates highly affluent readers about the world's most exceptional oceanfront architecture, interior design, exclusive resorts and luxury lifestyle.

- · High Net Worth Coastal Homeowners
- Luxury Hotels & Resorts
- Private Jets & Luxury Aircraft

Demographics

Distribution: **50,000**Total Audience: **135,000**

Geographic breakdown: United States coastal areas,

Canada, CaribbeanAverage age: 51

Male / Female: 49% / 51%
Average HHI: \$2,400,000
Net Worth: \$9,600,000

• Primary Residence value: \$4,900,000

CampusEstateAndVineyards.com
\$18,500,000
St. Helena Brokerage
ARTHUR D. GOODRICH
arthur, goodrich@sothebys.realty +1 415,735,8779





FULL PAGE + DIGITAL BANNERS: \$3,500

Robb Report

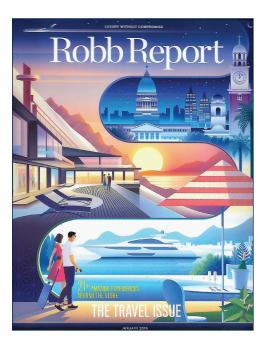
Robb Report is luxury without compromise, attracting a discerning audience with a shared appreciation and desire for quality, artisanship, heritage, fine design, and exclusivity. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

Audience: 324,000Average Age: B

Male / Female Ratio: 79/21Average HHI: \$484,000Average HNW: \$2,800,000

FULL PAGE: \$12,000

Global









Schedule, Pricing & Reach 2024



Proposed Schedule, Pricing & Reach 2024

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	ion Global Homepage	Mansion Global Homepage	\$	2,650.00			\$	2,150.00	\$	4,800.00
Friday e-Newsletter	sion Global New Development Profile	· -				\$1,250			\$	1,250.00
Single S	com e-Newsletter		\$	1,775.00	\$	1,775.00	\$	1,775.00	\$	
Property upgrades Property upgrades Bonus Bonus S 1,275.00	ion Global e-Newletter	Daily Monday-Friday	\$	3,680.00					\$	3,680.00
Featured Listing Module \$ 1,275.00 \$ 1,275.00	ion Global Custom email						\$	5,000.00	\$	
ting E-newsletter International Boat International \$ 750.00 \$ 750.00 n Home To Lydia \$ 3,000.00 \$ 3,000.00 book Post Facebook Post \$ 575.00 \$ 575.00 gram Post Instagram Post \$ 700.00 \$ 700.00 book/Instagram Ad Facebook/Instagram Ad \$ 1,500.00 \$ 1,500.00 sored Content \$ 9,000.00 \$ 3,000.00 \$ 3,000.00 try Life E-Newsletter Dedicated Send \$ 1,950.00 \$ 1,950.00 try Life Social Media Video Package \$ 4,000.00 \$ 4,000.00 try Life Custom Content \$ 4,000.00 \$ 4,000.00	erty upgrades	Property upgrades			Во	nus	Во	nus	\$	-
Name	sion Global Homepage	Featured Listing Module			\$	1,275.00			\$	1,275.00
Name	nting E-newsletter									
Custom E-Mail Custom E-Mail \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 575.00	International	Boat International	\$	750.00					\$	750.00
Facebook Post Facebook Post \$ 575.00 \$ 575.00 \$ 575.00 \$ 575.00 \$ 575.00 \$ 575.00 \$ 575.00 \$ 575.00 \$ 570.00 \$ 700.00	n Home									
Instagram Post Instagram Post S 700.00	om E-Mail	Custom E-Mail	\$	3,000.00						3,000.00
ook/Instagram Ad Facebook/Instagram Ad \$ 1,500.00 \$ 1,500.00 sored Content \$ 3,000.00 \$ 3,000.00 try Life bry Life Social Media Video Package \$ 1,950.00 \$ 1,950.00 bry Life Social Media Video Package \$ 4,000.00 \$ 4,000.00 bry Life Custom Content \$ 4,000.00 \$ 4,000.00	ook Post	Facebook Post			\$	575.00			\$	575.00
Foreign Content Sponsored Content \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 1,950.00 \$ 1,950.00 \$ 1,950.00 \$ 1,950.00 \$ 4,000.00	gram Post	Instagram Post			\$	700.00			\$	700.00
try Life E-Newsletter Dedicated Send \$ 1,950.00 \$ 1,950.00 try Life Social Media Video Package \$ 4,000.00 \$ 4,000.00 try Life Custom Content \$ 4,000.00 \$ 4,000.00 y Estate \$ 4,000.00 \$ 4,000.00	ook/Instagram Ad	Facebook/Instagram Ad	\$	1,500.00						1,500.00
try Life E-Newsletter Dedicated Send \$ 1,950.00 \$ 1,950.00 try Life Social Media Video Package \$ 4,000.00 \$ 4,000.00 try Life Custom Content \$ 4,000.00 \$ 4,000.00 ry Estate \$ 4,000.00 \$ 4,000.00	sored Content	Sponsored Content			\$	3,000.00			\$	3,000.00
try Life Social Media Video Package \$ 4,000.00 \$ 4,000.00 try Life Custom Content \$ 4,000.00 \$ 4,000.00 ry Estate \$ 4,000.00 \$ 4,000.00	try Life									
try Life Custom Content \$ 4,000.00 \$ 4,000.00 ry Estate	ntry Life	E-Newsletter Dedicated Send	\$	1,950.00						1,950.00
ry Estate	ntry Life	Social Media Video Package					\$	4,000.00	\$	4,000.00
	ntry Life	Custom Content			\$	4,000.00			\$	4,000.00
y Estate Showcase Listing + Elite Listing Packages \$3,250 \$ 3,250.00	ury Estate									
	ury Estate	Showcase Listing + Elite Listing Packages				\$3,250			\$	3,250.00

Proposed Schedule, Pricing & Reach 2024

Print							
The Wall Street Journal							
The Wall Street Journal - Eastern Region	Quarter Page	\$ 18,750.00	\$ 18,750.00	Вс	nus	\$ 37,500.00	
The Wall Street Journal - National	Property Spot w/Digital Featured Property Upgrade		\$ 650.00	\$	650.00	\$ 1,300.00	
The New York Times							
The New York Times	Property Spot - Weekday/Saturday		\$ 760.00			\$ 760.00	
The New York Times Takeover	Full page w/ Digital promotion			\$	750.00	\$ 750.00	
Conde Nast UK							
Conde Nast UK	Property listing 4 Magazines + Instagram			\$	10,000.00	\$ 10,000.00	
Conde Nast Magazines Regional Pages							
Conde Nast Traveler - South Florida	Full Page			\$	3,810.00	\$ 3,810.00	
Conde Nast Traveler - Manhattan	Full Page			\$	2,340.00	\$ 2,340.00	
Country Life							
Country Life	Full page			\$	3,300.00	\$ 3,300.00	
Financial Times							
Financial Times	1/4 page	\$ 4,500.00				\$ 4,500.00	
Financial Times	Triple Property Spot		\$ 2,250.00			\$ 2,250.00	
Financial Times	Property Spot			\$	750.00	\$ 750.00	
Ocean Home							
Ocean Home	Full page + Digital Banners		\$ 3,500.00			\$ 3,500.00	
Robb Report							
Robb Report	Full Page			\$	12,000.00	\$ 12,000.00	
TOTAL						\$ 247,305.00	

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change