

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

2024
Advertising and
Marketing Program



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ADVERTISING BRANDING MARKETING

# National & Global Exposure 2024 Plan

SKY Advertising is excited to present to Bahamas Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Bahamas Sotheby's International Realty®.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Bahamas.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting brand.

LET'S DO GREAT THINGS TOGETHER

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CHLOE STEELY

Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

# SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global



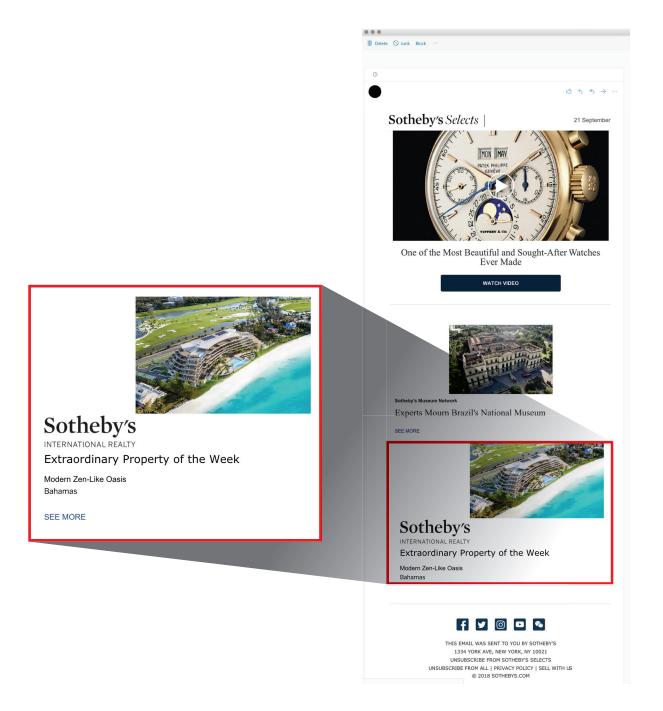




# SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

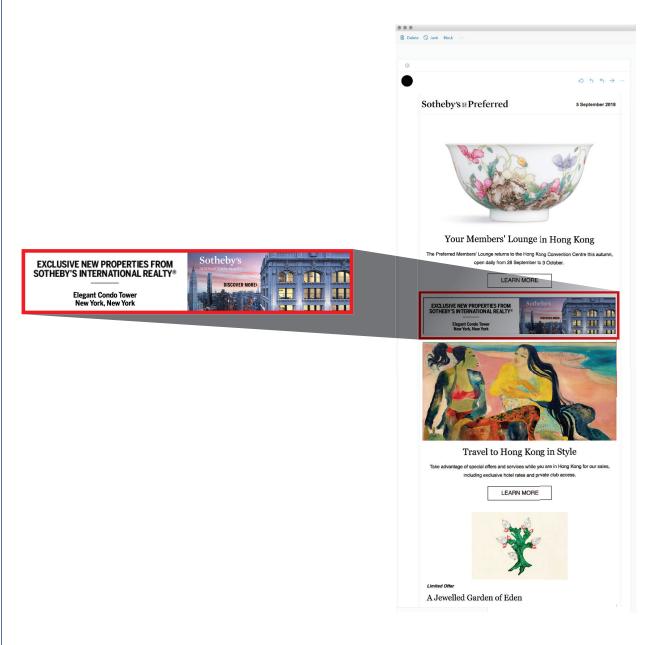
PRICE: \$2,585



# SOTHEBY'S PREFERRED E-NEWSLETTERS

- 11x Year
- Highlights auction dates and invitations
- 4,500 top Sotheby's clients (Preferred)
- 43.7% open rate

PRICE: \$3,000



Digital Offerings



# Impressions Campaign

# CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



#### **CAMPAIGN OVERVIEW AND BUDGET**

· Campaign: 2024 Plan

• Flight Dates: February 2024 - January 2025

• Impressions: 10,500,000

· Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

# Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

#### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

**Bloomberg Markets** 

**Forbes** 





# Creative

# SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

Nothing compares to what's next.



Bahamas Sotheby's

DISCOVER MORE

Bahamas Sotheby's



Nothing compares to what's next.

DISCOVER MORE

Nothing compares to what's next.

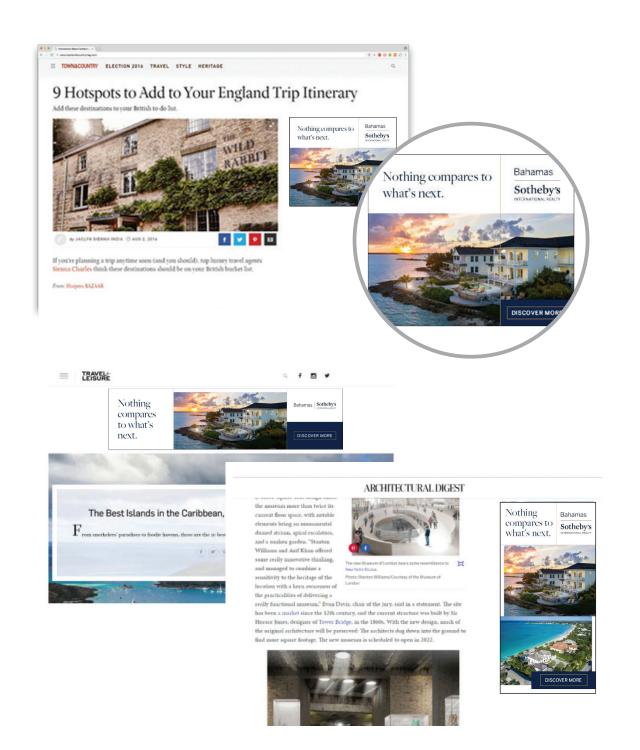








Sample
Banners For
Impressions
Programs As
They Appear
On Sites

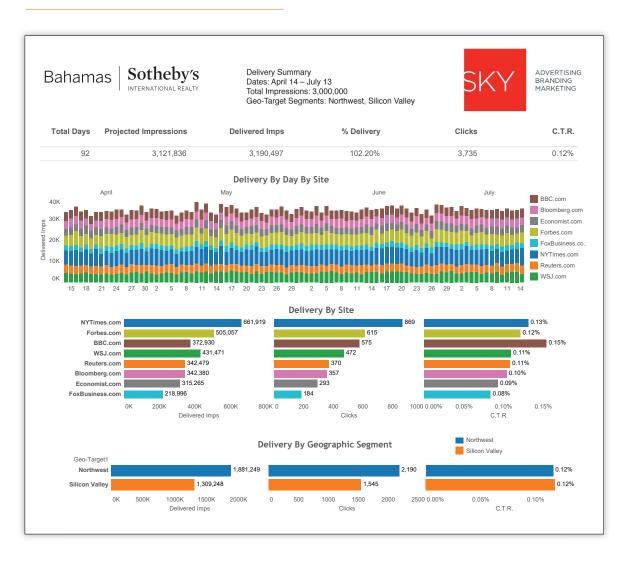


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

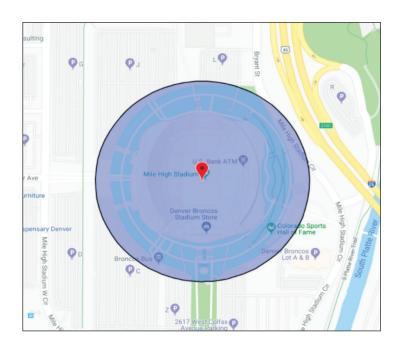
# **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Digital Event Targeting

# GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



# GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

#### TARGET SPECIFIC EVENTS AND LOCATIONS

• From \$1,500/month
Up to 3 Geo-fences - 60,000 impressions

# Comprehensive Digital

#### OTT/VIDEO PREROLL

OTT or Over The Top is video programming transmitted via the Internet, not on traditional cable or broadcast. It reaches any type of internet connected device including Roku, Connected TV/SmartTVs, Fire TV Sticks, XBOX, PlayStation, Apple TV, Chromecast, and more.

Our OTT gets you to thousands of publishers and streaming exchanges on stations like: Sling TV, Fubo.TV, Pluto.TV and channels like A&E, AMC, Discovery, ESPN, FOX, NBC, NBA, Syfy, Adult Swim, CNN, and Food Network.

# HOW CAN ADDING OTT HELP YOUR CURRENT MARKETING CAMPAIGN?

OTT can extend the reach of a business that is currently doing broadcast TV or cable because OTT reaches audiences that have cut the cord to cable (cord-cutters), or those that have never had cable (cord-nevers) and you are able to reach a more targeted audience with OTT.

eMarketer estimates that over 81 million U.S. consumers have either cut their cords or never signed up for one in the first place.



# YouTube Video Pre-Roll Ads



#### WHY OTT?

Our OTT runs on Set Top Boxes, Game Consoles, and Smart TVs like Fire TV Sticks, XBOX, PlayStation, 4K FireTV, SmartTV, AppleTV, ChromeCast, Roku, and more. 100% of our impressions are served on Connected TVs.

We have direct inventory on hundreds of Apps and Providers. These cover a variety of content such as News, Sports, Entertainment, Lifestyle, Gaming, Health, Technology, and many more, depending on the targeting categories selected for your campaign. We have over 100,000 targeting categories to choose from and we can also use Artificial Intelligence to find the optimal audience. We have direct deals with large publishers and devices like Samsung TV, DIRECTV, NHL, Fox, local news stations,

Disney/ABC, AMC Networks, NBC Universal, National Geography, A+E Networks, Bloomberg, Discovery, the CW, and MLB to serve ads through direct connections. We also have access to Amazon OTT, through the Amazon Demand Side Platform (DSP).

With Amazon OTT we can target by people's behaviors, Amazon Product Targeting (targeting people who have searched for or purchased certain products) AND through a Custom Audience from a client's database list.

PRICE: FROM \$1,500/MONTH 50,000 IMPRESSIONS

# Comprehensive Digital

#### **NATIVE DISPLAY**

Native ads dynamically match the look, feel and visual context of the website or app where they are seen. They can run across all devices or be specified mobile only. Native ads can be either video or a dynamic picture.

#### HIGHER ENGAGEMENT:

- Native ads are viewed 53 percent more frequently than display ads, providing a higher CTR (60 percent).
- Native ads result in an 18 percent increase in purchase intent.
- Native ads can help lift a brand by up to 82 percent.



- Behavioral thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords target a list of up to 500 keywords related to your business, and show Native ads on the web pages where they appear A.I.
- Targeting Showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Custom Audience Matching & Lookalike
   Audiences— target people on your list of emails,
   addresses, or phone numbers and show them native
   ads when they browse websites and apps.
- Cross Platform Targeting available from Mobile Conquesting.

• **Native ads** come in many forms, but all share the common goal of not "looking" like an ad.

Native ads come in many forms, but all share the common goal of not "looking" like an ad.

Native ads are proven to have higher levels of engagement than traditional non-native ads, and they get results.

PRICE: FROM \$1,500/MONTH 150,000 IMPRESSIONS

# Comprehensive Digital

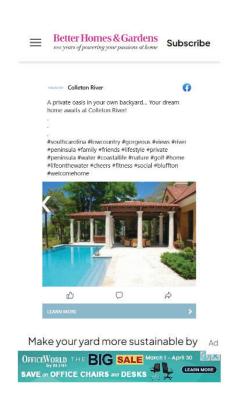
#### **SOCIAL MIRROR ADS**

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





Meet Kirsten Meehan and

Lindsey Uselding, the Heroes and Hosts of 'Renovation 911'

# **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- **Keywords** Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100,000 IMPRESSIONS

# Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



# CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

#### Which can include:

- Keyword Research
- Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

PRICE: \$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



# Google AdWords

# **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



# **SIR Bahamas**

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR
1.09%

Google Ads Phone Calls

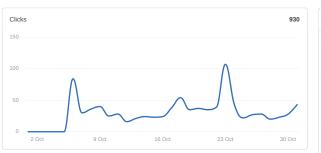
9

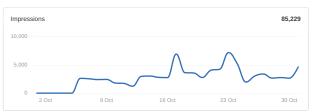
Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%





CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSION
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	4.7	0.015	01.14	***

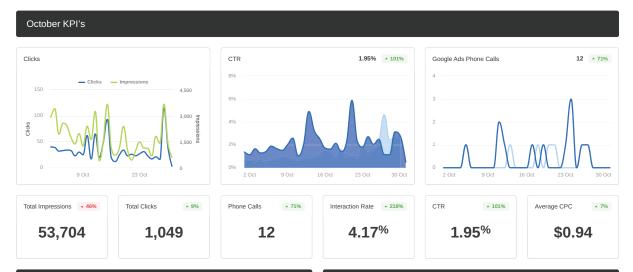
# Google AdWords

# **MONTHLY REPORTING**

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



# October 2023



#### Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

# Keywords

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

# Conde Nast UK

# **INSTAGRAM @CONDENASTPROPERTY**

Ready to jump into action on instagram, @condenastproperty is the fastest growing account at Conde Nast Britain and consistently comes in at No 1 each week on growth and engagement. @condenastproperty has grown organically in 3 years and now has 215K followers.

**INSTAGRAM POST: \$ 2,750** 



# Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

#### **TOP 10 MARKETS**

- New York
- · California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

# **SPOTLIGHT + PROPERTY OF NOTE**

**ROTATING GALLERY: \$2.950** 

#### **DAILY DEEDS**

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH



# Country Life

Country Life is the world's most celebrated magazine of the British way of life, its countryside, properties, and gardens

#### Three core audience pillars:

Traditional country champions – wealthy empty nesters enjoying their retirement in the countryside.

Custodians of the land – country dwellers with a deep emotional connection to the countryside.

Discerning Country – a quietly refined group, the most affluent, and willing to spend on the brands that reflect their discerning taste.

- 1.68M Global page views per month
- 352K Social Followers
- 81% Targeted HNWI Audience

# **WEEKLY E-NEWSLETTER**

Published Wednesdays & Saturdays

Reach 25,000 loyal readers who are infatuated with property, architecture, the arts, gardening, the countryside, schools and wildlife.

PRICE: \$1,950

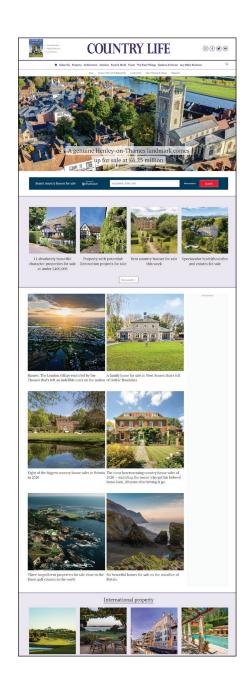
# INTERNATIONAL PROPERTY LISTING

Property listings live forever on the Country Life site until you remove the URL.

PRICE:

\$400/LISTING

\$2.500 UNLIMITED LISTINGS



# Crain's New York Business

#### **REAL ESTATE DAILY ENEWSLETTER**

Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

# CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- 78% are Top Management Professionals
- 60% are C-Suite Level Executives
- 41% serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

# REAL ESTATE DAILY E-NEWSLETTER

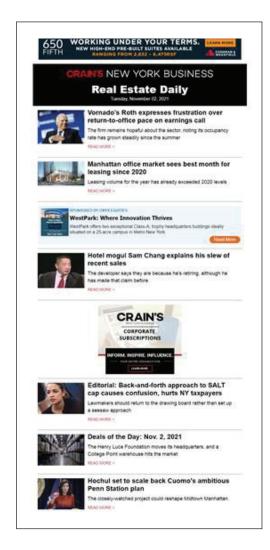
• Subscribers: 15,000

· Average Open Rate: 42%

• 33% SOV + 25K ROS display impressions

Featured Placement Property Listing

PRICE: \$3,150/WEEK (MON-FRI, 5 SENDS)





# Dezeen

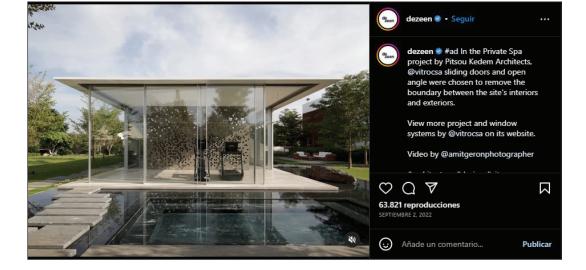
Dezeen is a popular and influential architecture, interiors and design magazine, with three million monthly readers and seven million social media followers.

Dezeen's reach is global, with readers on every continent.

Their biggest audience is in the USA, followed by the UK, India, Canada, Australia, and Germany.

# **SOCIAL MEDIA POST**

INSTAGRAM GRID POST: \$5,650 INSTAGRAM TARGETED POST: \$2,950



# Dwell Real Estate

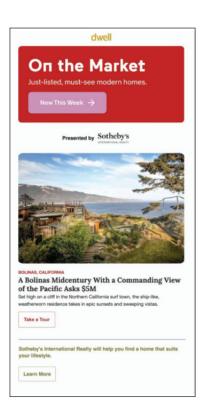
Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

#### **Dwell Audience Real Estate Metrics**

- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate.
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year.







#### **CUSTOM REAL ESTATE ARTICLE**

This article permanently live will live in the Dwell. com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- · Promotion in the Dwell Email Newsletter.
- · Promotion on the Dwell Facebook.

PRICE: \$6,000

# Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth \$32m
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

E-NEWSLETTER: \$2,500/WEEK



# Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

#### **E-NEWSLETTER**

#### ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



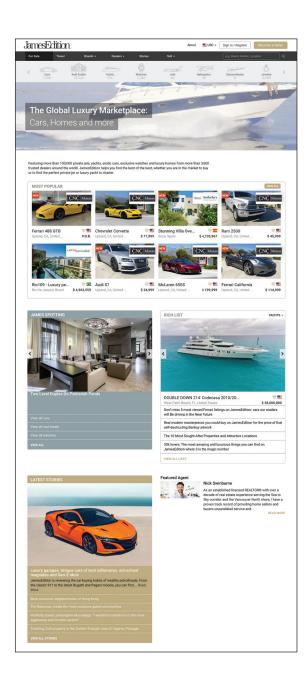
#### **E-NEWSLETTER**

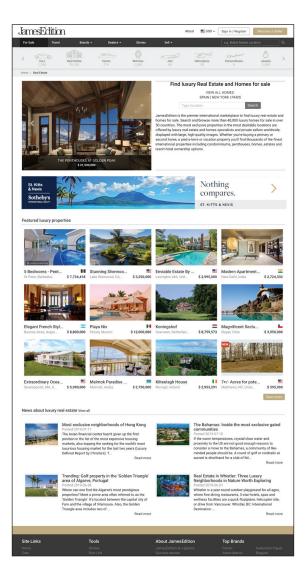
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

**FEATURED LISTING: \$1,500** 





#### **ROTATING GALLERY**

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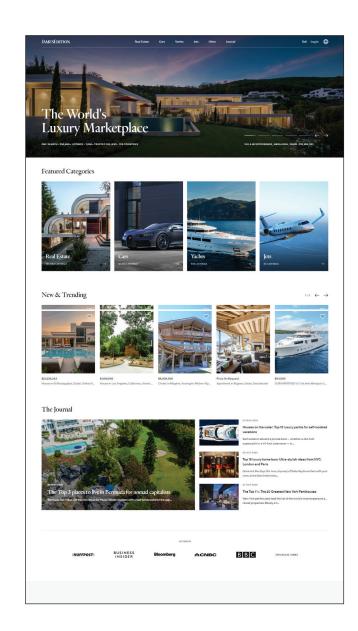
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE

**FEATURED BANNER: \$2.000** 

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600



# FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & JOURNAL ARTICLE \$3.300 NEWSLETTER TRENDING & JOURNAL ARTICLE



#### **NEW & TRENDING**

#### **FEATURED LUXURY POSITION**

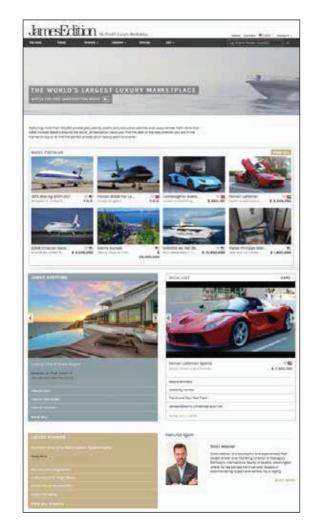
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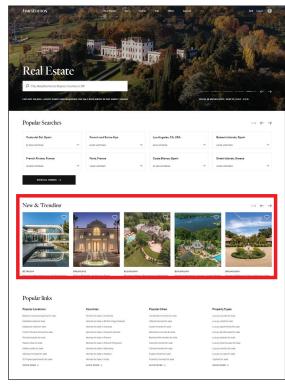
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





#### **SOCIAL MEDIA POST**

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

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With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook 31.3K

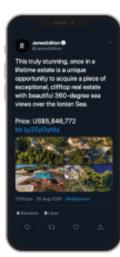












#### **PHOTO**

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

#### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

#### **VIDEO**

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- · Link in bio

PHOTO: \$500

PHOTO PLUS: \$1,000 PHOTO PLUS

VIDEO: \$1,800

# JetSet

# 12 MONTH GLOBAL DIGITAL CAMPAIGN

#### **EMAIL**

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

#### **Subscriber Profile**

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

### 12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

#### PRICE \$2,500/YEAR

2 shared email blasts plus 12 month web feature (\$10,000 value)

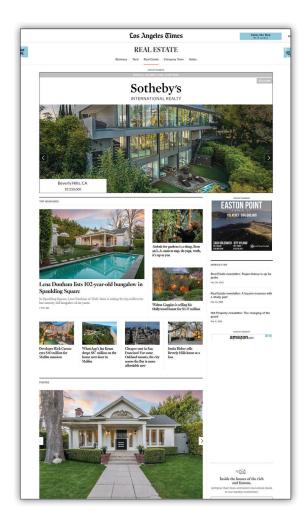


# LA Times

# LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325/MONTH



# Le Figaro

The finest selection of properties to buy and to rent, in France and abroad

# PROPRIÉTÉS LE FIGARO.COM - FRANCE

- 2.1 million sessions per month
- International audience: 22%
   (Top 5 audience: US, UK, Belgium, Switzerland, Germany)

# PROPRIÉTÉS LE FIGARO.COM - INTERNATIONAL

• **180,000** sessions per month (top 5 audience: US, UK, France, Canada, Australia)

#### **HEADLINE SEARCH**

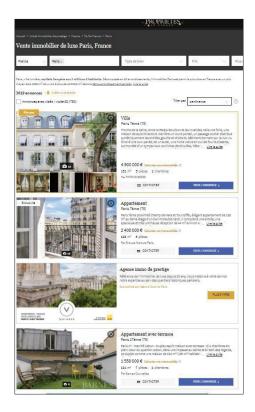
Position your property at the very top of the results page.

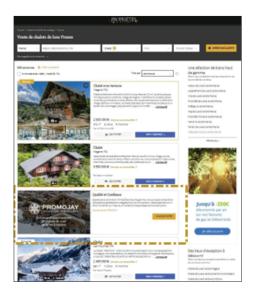
FEATURED CITY: \$795/MONTH

# **NATIVE AD**

Premium display format increases visibility among search results. These placements are also able to appear to users with specific search criteria – castles, manors, etc.

NATIVE PLACEMENT BY CITY: \$500/MONTH





## Luxury Estate

#### **LUXURY ESTATE**

Luxury Estate is the leading international portal for the luxury real estate market.

With its website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES: \$8,000/YEAR



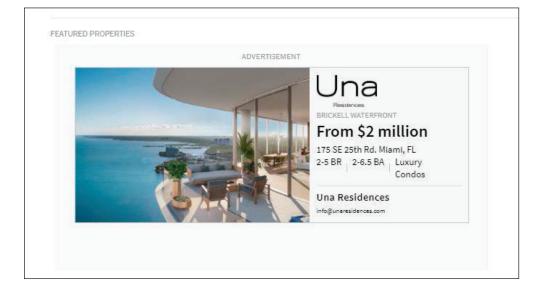
## NYTimes.com

#### **FEATURED PROPERTY MODULE**

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

PRICE: \$3,000/2WEEK
4X MINIMUM PURCHASE



### Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.



#### **ENEWSLETTER**

Ocean Home magazine offers advertisers a unique opportunity to reach an incomparable community of active buyers and renters of luxury oceanfront, oceanview, ocean accessible, and island homes and villas around the country and the globe. In addition to their search for the picture-perfect oceanfront property, villa or resort, to call home, our readers are interested in coastal architecture, nautical accessories, design, décor and outdoor lifestyle accoutrements for their ocean home.

Ocean Home magazine has multiple options for connecting and delivering your messages to a highly engaged and affluent audience putting your message right in their inbox as a partner in our monthly eNewsletter.

- 22,000+ Opt-in subscribers
- 19% Open Rate
- 15% Click through rate

PRICE: STARTING AT \$750 PER MONTH



## Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

#### **EXCLUSIVE EMAIL**

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,750/WEEK



#### **SOCIAL MEDIA POST**

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

INSTAGRAM: \$800 FACEBOOK: \$675 FACEBOOK/INSTAGRAM AD: \$1,400/MONTH



## RobbReport.com

#### **FEATURED LISTING**

CAROUSEL 1 PROPERTY: \$1,350/MONTH

#### **LUXURY PROPERTY LISTINGS**

MANUAL 1 LISTING: \$450/MONTH

MANUAL UP TO 10 LISTINGS: \$1,135/MONTH
MANUAL UP TO 25 LISTINGS: \$1,770/MONTH
MANUAL UP TO 50 LISTINGS: \$2,065/MONTH
MANUAL UP TO 100 LISTINGS: \$2,653/MONTH
FEED SOURCED UP TO 100 LISTINGS: \$1,185/MONTH
FEED SOURCED UP TO 1000 LISTINGS: \$1,750/MONTH



## RobbReport.com

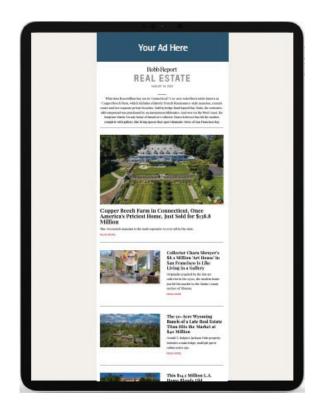
#### **REAL ESTATE ENEWSLETTER**

#### 60.000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive
- Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

PRICE: \$3,750-\$5,000/WEEK





#### FEATURED PROPERTY UPGRADES

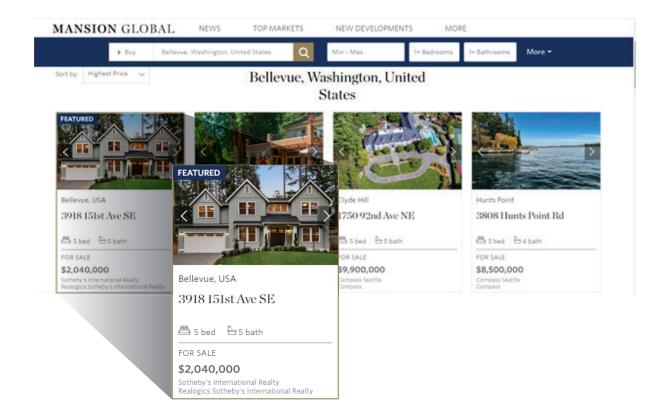
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

**Bonus with Print Placement** 





### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

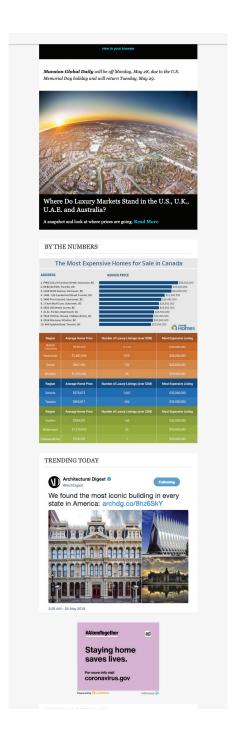




### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- **100%** SOV
- 17,000 Opt in subscribers

PRICE: \$3.680



#### **@MANSIONGLOBAL INSTAGRAM**

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

MANSION GLOBAL INSTAGRAM: \$1,775

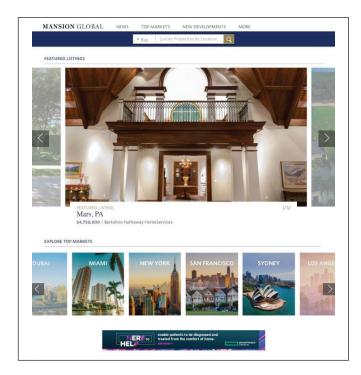
MANSION GLOBAL INSTAGRAM + BOOST: \$7,000



#### THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



## Boat International e-Newsletter

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

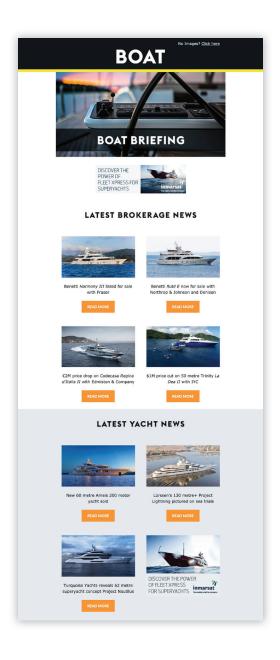
The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion

· Circulation US: 25,600

• Average Net Worth: \$35.9 million

PRICE: \$750





Print Offerings



## The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217
Average age: 50

PRICE: \$795 SINGLE SPOT, COLOR

Includes Bonus 30 Day Digital -Featured Property Upgrade





## The Wall Street Journal

#### **WSJ MAGAZINE LUXURY PROPERTY**

#### REACH THE UHNW INTERNATIONAL AUDIENCE

Mansion Global Experience Luxury is partnering with WSJ. Magazine to bring you a first-to-market opportunity launching with this year's May Culture & Design issue, and featuring the most cutting-edge trends and designs in fashion, travel and luxury.

Showcase your brand or listings to provide readers a sense of discovery as they explore global properties that represent their style.

- Reach a UHNW audience in London, Europe, Gulf Region and Asia Pacific
- Circulation: 115,192
- Average HHNW: \$1,986,537
- London, Paris, Milan, Geneva, Dubai, Singapore, Tokyo, Hong Kong, Seoul

PRICE: \$980/FULL PAGE



## The New York Times

### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

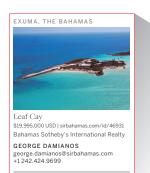
Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

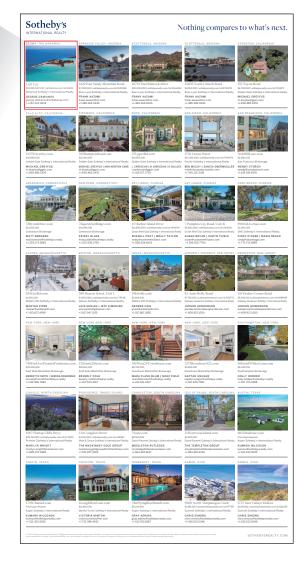
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PRICE: \$760/LISTING







## The New York Times

#### THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

• Male / Female ratio: 51% / 49%

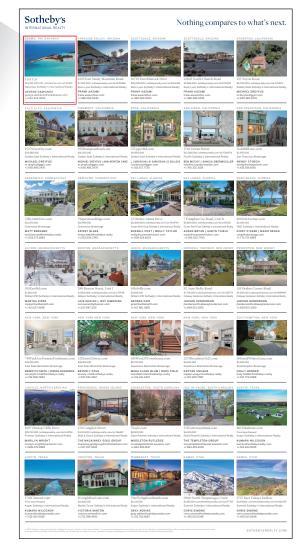
Median HHI: \$193,586Average HHI: \$359,826

• Median Age: **50** 

PRICE: \$760/LISTING







## The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

• Circulation: 214,775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

Readership: 421,373

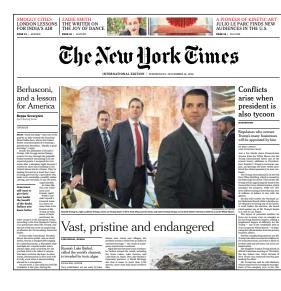
Male / Female ratio: 76% / 24%

• Average household income: \$367,700

• Median age: 55

PRICE: \$650 PROPERTY SPOT

Global





## The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750 INSIDE FRONT COVER: \$1,150 INSIDE BACK COVER: \$1,150 BACK COVER: \$1,500

**Includes Digital promotion and Digital Flipbook** 









## Billionaire Magazine

Billionaire is a sophisticated, extremely high-end luxury publication curated for a controlled and selected subscriber list of UHNWIs globally. The core values of the publication consist of Philanthropy, Sustainability, The Finest Artists and Craftspeople, Investments, as well as exploring unique travel experiences and high-end luxury products globally for our readers. Billionaire provides indepth articles on meaningful projects, initiatives, and peer-topeer conversations on UHNW-relevant issues.

- Circulation: 14,791
  - 10,791 mailed to individuals that have a minimum net worth of \$39 million
  - 238 Royal Families receive the Magazine globally
  - 4,000 Copies are distributed exclusively to top fine Art Galleries, private Banks, Yacht Clubs, Polo clubs, private Jet Terminals all over the world
- Average Household Net Worth: \$106,000,000

FULL PAGE, COLOR: \$8,125

Global



## Boat International

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

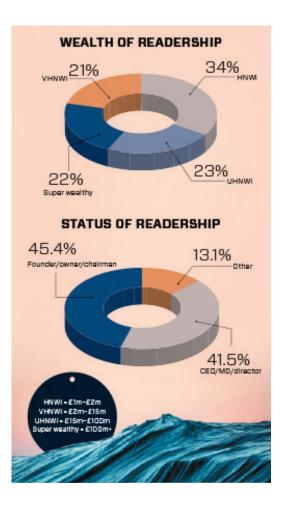
· Circulation US: 25,600

• Average Net Worth: \$35.9 million

FULL PAGE + E-NEWSLETTER: \$5.100







## Chicago Tribune Takeover

The Chicago Tribune engages readers with news, featured content, unmatched editorial, and advertising information via digital, print and e-Newspaper. Our daily and Sunday editions offer geographical targeted advertising opportunities for maximum visibility to hyper local.

Promote your brand and properties in style with this tabloid insert devoted to Sotheby's International Realty and delivered to high-net worth neighborhoods.

• Distribution: Chicago Metro Area

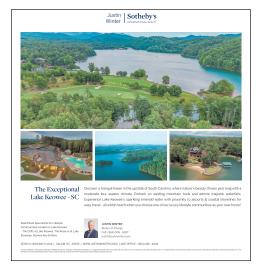
• Circulation: 150,000+

FULL PAGE: \$725

INSIDE FRONT COVER: \$975 INSIDE BACK COVER: \$975 BACK COVER: \$1,300











## Architectural Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### **FULL PAGE, COLOR:**

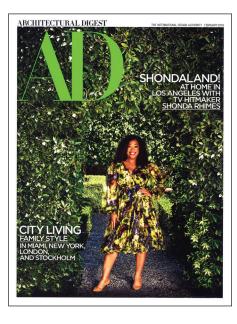
Circulation Per Region: up to 16,000Readership Per Region: up to 117,390

• Median Household Income: \$134,318

• Median Age: **54** 

• Male / Female: 46% / 54%

FULL PAGE, COLOR SOUTH FLORIDA: \$2,920 MANHATTAN: \$2,510









## Country Life

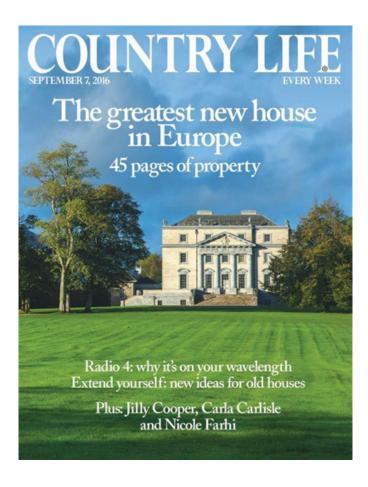
Launched in 1897, Country Life Magazine is one of Britain's best known and respected magazine that has, for 120 years, celebrated the greatest British architecture, property, interior design and gardens.

Country Life International offers beautiful advertising pages showcasing the latest properties for sale. Not only this, its dedicated editorial team provides opinion and thought–provoking content and stunning photography that is critical to anyone seriously interested in realising their dream of living in a beautiful home abroad. Its content is fresh and relevant, ensuring readers return to the magazine time and time again. Buyers can find the best new villas and luxury houses for sale in Europe, North America, the Caribbean and beyond.

Circulation: 41,000Male/Female: 50/50Average Age: 55HNW Audience: 85%

SPOT: \$525 FULL PAGE: \$3,300

DOUBLE PAGE SPREAD: \$6,400 FULL PAGE ADVERTORIAL: \$4,500 DOUBLE PAGE ADVERTORIAL: \$8,900



## Dwell

#### **MODERN MARKET**

Dwell is the marketplace to living with good design. A trusted authority for 20 years, connecting consumers and design professionals with inspiration, products, and the tools they need to achieve their goals. Published six times a year, each issue of Dwell Magazine includes exclusive stories on the most innovative leaders in architecture and design, presenting modern homes that encapsulate the concept of good design.

Circulation: 200,000Total Reach: 778,000

• Female / Male Ratio: 60% / 40%

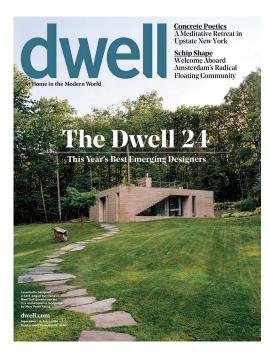
Median Age: 44.4Median HHI: \$130,000

Source: Google Analytics, Quantcast, and Sprout

Social 2019

MEDIUM HORIZONTAL: \$4,200

SMALL: \$1,800





## Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

#### **ELITE TRAVELER AUDIENCE**

• Total Readership: 557,000

• Average Age: 45

• Male/Female Ratio: 69% / 31%

• Average HHI: \$7.9M

• Average Net Worth: \$32M

LUXURY HOMES FEATURE: STARTING AT \$4,500





## Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

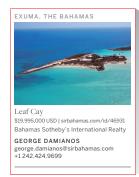
• Readership: 1,993,418

• Male / Female ratio: **86% / 14%** 

• Average household income: \$338,000

• Median age: 51

PRICE: \$750 PROPERTY SPOT







## Propriétés Le Figaro

Propriétés Le Figaro is the finest selection of luxury properties to buy and to rent in France and around the world- in print and online. Propriétés Le Figaro embodies the essence of the French way of life, with a property magazine published bi-monthly. Your properties will be seen by the wealthiest people in France, executives of CAC 40 companies, and executives from the Top Management network. In addition to print, there is an online edition and mobile app.

· Readers: 1.4 million

Web Visitors: 93,000 per monthPage Views: 890,000 per month

 Distribution: U.S.A. 32%, U.K. 19%, France 12%, Canada 3%, Australia 3%

PRICE:

\$2,500 FULL PAGE \$3,000 FULL PAGE ADVERTORIAL





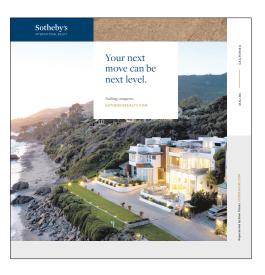


## Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- · Western Los Angeles coverage
- Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

PRICE: FULL PAGE: \$660 INSIDE FRONT COVER: \$1,500 INSIDE BACK COVER: \$1,500 BACK COVER: \$1,600







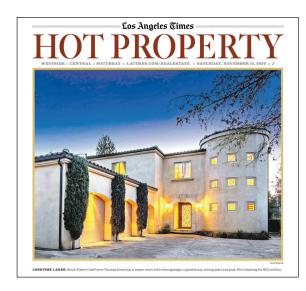


## Los Angeles Times Hot Property And Digital Lighthouse

### LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news — including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- 32% of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: **56,000**
- e-Edition subscribers: 164,780



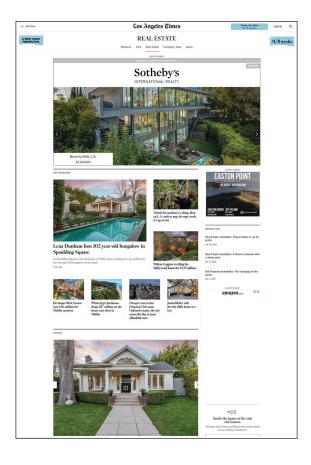
#### LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

• Avg Monthly Impressions: 1.7 Million

PRICE: \$425

Full color with 30 day Lighthouse Placement



## Ocean Home Magazine

#### THE LUXURY COASTAL LIFESTYLE PUBLICATION

Ocean Home is an award-winning coastal lifestyle magazine dedicated to inspiring and educating readers with in-depth articles on exclusive homes and designers, insightful, first-person reports on luxurious resorts and informative stories on must-have products and accessories.

Every issue of Ocean Home inspires and educates highly affluent readers about the world's most exceptional oceanfront architecture, interior design, exclusive resorts and luxury lifestyle.

- · High Net Worth Coastal Homeowners
- Luxury Hotels & Resorts
- Private Jets & Luxury Aircraft

#### **Demographics**

Distribution: **50,000**Total Audience: **135,000** 

Geographic breakdown: United States coastal areas,

Canada, CaribbeanAverage age: 51

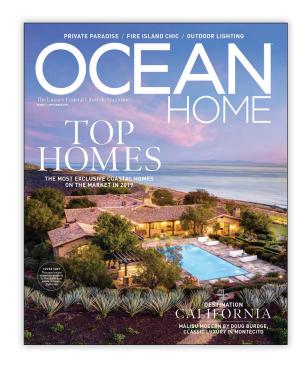
Male / Female: 49% / 51%
Average HHI: \$2,400,000
Net Worth: \$9,600,000

• Primary Residence value: \$4,900,000

**FULL PAGE: \$2,850** 

FULL PAGE E-NEWSLETTER SPOT: \$3,250







## Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine ore some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





#### **DISTRIBUTION**

#### 65,000 private jet owners and guests

Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

PRICE: FULL PAGE ISSUE \$1,925

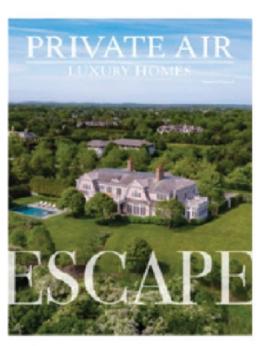
(Includes social media & E-Newsletter)

**FULL PAGE IN 3 ISSUES \$1.550** 

(Includes social media, E-Newsletter & Exclusive Estate Showcase Editorials)

**FULL PAGE IN 6 ISSUES \$1,450** 

(Includes social media & E-Newsletter & Exclusive Estate Showcase Editorials)



## Robb Report

#### LUXURY PROPERTY GUIDE

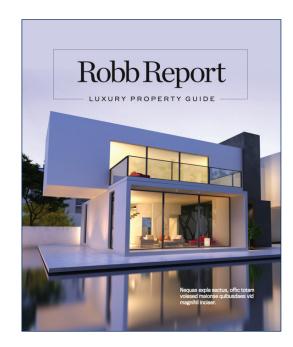
As a global leader in the luxury real estate market, Robb Report showcases the best of the best. From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, new residences and developments.

As a global leader in the luxury real estate market, Robb Report showcases the "best-of-the-best". From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, and new residential developments. For its first-ever issue, Robb Report editors will design a beautifully crafted Luxury Property Guide that will accompany our signature December Philanthropy issue. This special advertising edition will allow our partners the opportunity to get in front of this affluent audience while they're exploring the newest trends and properties around the world.

- \$555K average HHI
- \$1,8MM highest total real estate value

PRICE:

SHOWCASE: \$9,000/FULL PAGE GUIDE: \$3,500/FULL PAGE







## San Francisco & Silicon Valley Takeover

Exclusive insert in the New York Times distributed to 36,500 households in the San Francisco and Silicon Valley metro.

#### PRICE:

\$725/FULL PAGE \$1,125/INSIDE FRONT COVER \$1,125/INSIDE BACK COVER \$1,475/BACK COVER









## Simply Abu Dhabi

Simply Abu Dhabi is a luxury lifestyle publication that is only available by invitation to the highest echelon of society. Simply Abu Dhabi, primarily targets the elite and affluent globally. It showcases products and services available, from the most prestigious luxury brands around the globe, and it also provides detailed insight into a range of editorial subjects, including coveted destinations, wealth management, yachts, high-profile architecture, real estate, travel and more.

- **Global Distribution:** Ultra HNW audience in London, Paris, Milan, Monaco, Moscow, New York, Los Angeles, Singapore, Shanghai, Hong Kong, Mumbai & Delhi.
- Prestigious Distribution Includes: Royalty/Palaces/ Private Royal Offices, Dignitaries & Politicians/ Ministries. All Official Embassies in the UAE.
- Private Residence Distribution Includes: Abu Dhabi, Al Ain, Dubai: Emirates Hills, Downtown Area, The Lakes, The Palm, Jumeirah Beach Area.

Circulation: Print and DigitalPrinted Copies per issue: 7,800

• Digital: 500,000+ Subscribers

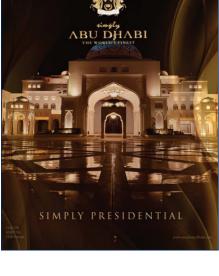
FEATURE + 2 INSTAGRAM POSTS

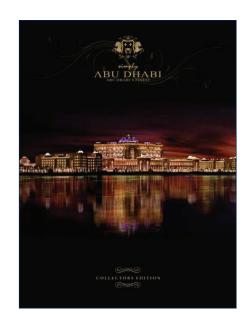
• Middle East/GCC Distribution: 5,800

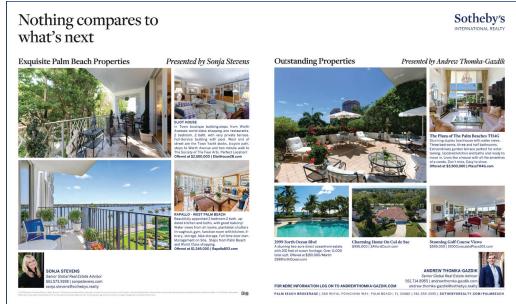
• Global Distribution: 2,000

• Readership: 28,000

PRICE: \$7,500 DOUBLE PAGE SPREAD + 2 INSTAGRAM POSTS \$10,625 DOUBLE PAGE SPREAD, 4-PAGE EDITORIAL







Schedule, Pricing & Reach



## Proposed Schedule, Pricing & Reach 2024

Media Sotheby's Auction House: Print	Ad Description	February N	March	April	May	June	July	August	September	October	November	December	January	Media To	tal Reach
Sotheby's Magazine	Full Page					\$ 3,640,00			\$ 3,640,00			\$ 3,640.0	20	\$ 10.9	20.00 60.00
Sotheby's Auction House: Digital	Turruge					3,040.00			3 3,040.00			3,040.		J 10,5	50,00
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00 \$	2.585.00		\$ 2,585.00	\$ 2,585,00				\$ 2,585,00	\$ 2,585.00	\$ 2,585.0	00	\$ 18,0	95.00 4,900,00
Sotheby's Preferred E-Newsletter	Sotheby's Preferred E-Newsletter			\$ 3,000.00											00.00 7,50
Digital															
Million Impressions*															
Million Impressions	Digital Banner Program	\$ 2,450.00 \$	2,450.00	\$ 2,450.00	\$ 2,450.00	\$ 2,450.00	\$ 2,450.00	\$ 1,625.00	\$ 1,625.00	\$ 1,625.00	\$ 2,450.00	\$ 2,450.0	00 \$ 2,450	0.00 \$ 26,9	25.00 10,500,00
Million Impressions	Targeting - Bahamas Feeder markets														
Google Adwords															
Google Adwords	Digital PPC program	\$ 2,750.00 \$	2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.0	00 \$ 2,000	0.00 \$ 24,7	50.00
Comprehensive Digital															
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00 \$				\$ 1,500.00	\$ 1,500.00			\$ 1,500.00	\$ 1,500.00	\$ 1,500.0	00 \$ 1,500		
Native Display	Native Ad	\$ 1,500.00 \$													00.00 600,00
OTT & Video Pre-roll Combo	Internet Connected Device ads	\$ 1,500.00 \$	1,500.00	\$ 1,500.00	\$ 1,500.00					\$ 1,500.00	\$ 1,500.00	\$ 1,500.0	00 \$ 1,500	0.00 \$ 12,0	00.00 400,00
Geofencing - Event and Location															
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00 \$	1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00				\$ 1,500.00	\$ 1,500.00	\$ 1,500.0	00 \$ 1,500	0.00 \$ 13,5	00.00 540,00
Conde Nast UK	Indiana Bad	A 275-5- 1	2.750.55	A 2750											
Conde Nast UK	Instagram Post	\$ 2,750.00 \$	2,750.00	\$ 2,750.00								\$ 2,750.0	JU \$ 2,750	0.00 \$ 13,7	50.00 1,000,00
Cottages & Garden															
Spotlight + Property of Note	Rotating Gallery	\$ 2.950.00										\$ 2.950.0			00.00
Daily Deeds	E-Newsletter sent 4X per week	\$ 3,000.00 \$	3,000.00									\$ 3,000.0	00 \$ 3,000	0.00 \$ 12,0	00.00 240,00
Country Life	Weekly E-Newsletter	\$ 1,950.00 \$	1.050.00								¢ 1.050.00	\$ 1,950.0	00 6 1000	00 6 07	50.00 125,00
Country Life		\$ 1,950.00 \$	1,950.00					2,500			\$ 1,950.00	> 1,950.0	υ \$ 1,950		50.00 125,00 00.00
Country Life	International Property Listings						,	12,300						\$ 2,5	30.00
Crain's New York Business Crain's New York Business	Daily E-Newsletter M-F	\$ 3,150.00 \$	2 150 00									\$ 21504	00 \$ 3,150	0.00 \$ 12,6	00.00 60,00
Dezeen	owny a recovariate MFF	3 3,130.00 \$	3,130.00									, 3,15U.I	~ > >,15U	> 12,0	50.00
Instagram Grid Post		\$ 5,650.00										\$ 5,650.0	00	\$ 11,3	0.00 6.600.00
Instagram Targeted Post			\$ 2,950.00									J 3,030.1	~		50.00
Dwell.com		,	2,930.00											\$ 2,5	30.00
Real Estate Package	Custom Article with promo on Homepage, in E-Newsletter & 1X on FB		\$ 6,000.00									\$ 6,000.0	00	\$ 12,0	00.00 3,500,00
Elite Traveler	Castoni Article with promo on Homepage, are new sector to a contro	Ĭ	0,000.00									J 0,000.		, 11,0	3,300,00
Elite Online Real Estate Showcase	Online Real Estate Showcase							2,500						\$ 2.5	00.00 100.00
Elite E-Newsletter	E-Newsletter	\$ 2,500.00					,	12,300				\$ 2,500.0	00 \$ 2.500		00.00 100,00
Nob Hill Gazette	L NEWJELLEI	\$ 2,500.00										2,500.	20 2 2,300	, ,,,	30,00
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00 \$	500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.0	00 \$ 500	000 \$ 60	00.00 78.00
JamesEdition														+ -,-	,
Main Home Page Rotating Gallery	Featured Banner	\$ 2,000,00									\$ 2,000,00		\$ 2,000	0.00 \$ 6.0	00.00 2.250.00
Real Estate Rotating Gallery	Featured Banner		\$ 1,600.00		\$ 1,600.00					\$ 1,600,00		\$ 1,600.0			00.000 3.000.00
New & Trending Home Page Position	Featured Spot			\$ 1,200.00	,					,		,		\$ 12	00.00
New & Trending Real Estate Position	Featured Spot												\$ 1,000		00.00
Featured Article and E-Newsletter promotion	Newsletter Top & Journal Article										\$ 5,500.00				00.00
E-Newsletter Featured Listing	E-Newsletter	\$	\$ 1,500.00												00.00 294,00
Social Media	Listing Feature	\$ 1,000.00		\$ 1,000.00		\$ 1,000.00				\$ 1,000.00		\$ 1,000.0	00	\$ 5,0	00.00 740,00
JetSet Magazine															
JetSet Magazine	Annual Global Campaign						9	2,500						\$ 2,5	00.00 2,140,00
LA Times															
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	\$ 325.00 B	donus	\$ 325.00	Bonus	\$ 325.00	Bonus	\$ 325.00		Bonus	\$ 325.00	Bonus	\$ 325	.00 \$ 1,9	50.00 2,550,00
Le Figaro															
Headline Search	Featured City	\$ 795.00		\$ 795.00						\$ 795.00		\$ 795.0	00	\$ 3,1	80.00
Native Ad	Native placement by City		\$ 500.00		\$ 500.00						\$ 500.00		\$ 500		00.00
Luxury Estate															
Luxury Estate	Showcase Listing + Elite Listing Packages- 1 Year						9	8,000						\$ 8,0	00.00
NYTimes.com															
NYTimes.com Property Module	NYTimes.com Property Module	\$ 3,000.00 \$	3,000.00								\$ 3,000.00	\$ 3,000.0	00 \$ 3,000	0.00 \$ 15,0	00.00 278,01
Ocean Home															
E-Newsletter	E-Newsletter	\$ 750.00											\$ 750	0.00 \$ 1,5	00.00 44,00
Custom E-Mail	Custom E-Mail										\$ 2,750.00			\$ 2,7	50.00 22,00
Facebook Post	Facebook Post	\$	\$ 675.00												75.00 21,60
Instagram Post	Instagram Post	\$												\$ 8	00.00 21,80
Facebook/Instagram Ad	Facebook/Instagram Ad	\$ 1,400.00											\$ 1,400	0.00 \$ 2,8	00.00 86,80
Robbreport.com															
	Featured Listing Carousel - 1 Property	\$ 1.350.00 \$	1.350.00	\$ 1.350.00	\$ 1.350.00					\$ 1.350.00	\$ 1.350.00		00 \$ 1.350		00.00 48.00
	Real Estate Newsletter - 3 Sends	\$ 3,750.00 \$									\$ 3,750.00	\$ 3,750.0	00 \$ 3,750	0.00 \$ 18,7	50.00 200,00
Robbreport.com Robbreport.com	Luxury Property Listings - Manual up to 10 Listings	\$ 1,135.00 \$		\$ 1,135.00	\$ 1,135.00					\$ 1,135.00	\$ 1,135.00		00 \$ 1,135		80.00
Robbreport.com Robbreport.com															
Robbreport.com Robbreport.com			2,150.00	\$ 2,150.00						\$ 2,150.00		\$ 2,150.0	00 \$ 2,150		
Robbreport.com Robbreport.com WSJ.com	Mansion Global Homepage Hero	\$ 2,150.00 \$									\$ 3,680.00		\$ 3,680		50.00 34,00
Robbreport.com Robbreport.com WSJ.com Mansion Global Homepage Hero	Mansion Global Homepage Hero Daily Monday-Friday	\$ 2,150.00 \$						_							
Robbreport.com Robbreport.com WSJ.com Mansion Global Homepage Hero Mansion Global e-Newletter	Daily Monday-Friday		Bonus	Bonus	Bonus	Bonus	Bonus	Bonus	Bonus	Bonus	Bonus	Bonus	Bonus	Ś	
Robbreport.com WSJ.com Mansion Global Homepage Hero Mansion Global e-Newletter Property Upgrades	Daily Monday-Friday 10 Featured Property Upgrades		lonus	Bonus	Bonus	Bonus			Bonus	Bonus	Bonus	Bonus	Bonus		70.00
Robbreport.com  WSJ.com  Mansion Global Homepage Hero  Mansion GlobalNewfetter  Property Uggrades  Property Uggrades	Daily Monday-Friday 10 Featured Property Upgrades 25 Featured Property Upgrades		Bonus	Bonus				Bonus 52,070	Bonus	Bonus	Bonus	Bonus	Bonus	\$ 2,0	- 70.00 50.00
Robbreport.com WSJ.com Mansion Global Homepage Hero Mansion GlobalNewletter Property Upgrades Property Upgrades Mansion Global knomepage Featured Listing Module	Daily Monday-Friday  10 Featured Property Upgrades 25 Featured Property Upgrades Mansion Global Homepage Featured Listing Module	Bonus B		Bonus	\$ 1,275.00				Bonus	Bonus	Bonus	Bonus	Bonus	\$ 2,0	50.00
Robbreport.com  WS.Loom  WS.Loom  Mansion Global Homepage Hero  Mansion Global e-Newletter  Property Uggrades  Property Uggrades  Mansion Global Homepage Featured Listing Module  Mansion Global Homepage Featured Listing Module  Mansion Global Infragram	Daily Monday-Friday  10 Featured Property Upgrades  25 Featured Property Upgrades  Marsion Global Homepage Featured Listing Module Marsion Global Instagram	Bonus B	Bonus \$ 1,775.00	Bonus					Bonus	Bonus	Bonus	Bonus	Bonus	\$ 2,0 \$ 2,5 \$ 1,7	50.00
Robbreport.com WSJ.com WMSJ.com Mansion Global Homepage Hero Mansion Global e-Newletter Property Uggrades Property Uggrades Mansion Global homepage Featured Listing Module	Daily Monday-Friday  10 Featured Property Upgrades 25 Featured Property Upgrades Mansion Global Homepage Featured Listing Module	Bonus B		Bonus					Bonus	Bonus	Bonus	Bonus	Bonus	\$ 2,0 \$ 2,5 \$ 1,7	50.00 75.00 76,20

## Proposed Schedule, Pricing & Reach 2024

rint				
illionaire Magazine				
illionaire Magazine	Full Page	\$ 8,125.00	S S	825.00 \$ 8,950.00
oat International		, ,		, ,,,,,,,
IS National issue	Full Page + E-Newsletter		\$ 5,100.00	\$ 5,100.00
nternational issue	Full Page + E-Newsletter			5,100.00 \$ 5,100.00
hicago Tribune			· ·	-,
hicago Tribune	Takeover - Inside Back Cover	\$ 975.00		\$ 975.00
hicago Tribune	Takeover - Back Cover	\$ 1,300.00	\$ 1,300.00	\$ 2,600.00
onde Nast Magazines Regional Pages		, -,	<del>+ -,</del>	+ -,
rchitectural Digest - South Florida	Full Page			\$ 2.920.00 \$ 2.920.00
rchitectural Digest - South Horida rchitectural Digest - Manhattan	Full Page		\$ 2,510.00	\$ 2,520.00 \$ 2,520.00
ountry Life	10111050		Ų 1,310.00	Ų 1,510.00
ountry Life	Spot	\$ 525.00 \$ 525.00 \$ 525.00	\$ 525.00 \$ 525.00	\$ 2,625.00
ountry Life	Full Page	\$ 3,300.00	\$ 3,300.00	\$ 6,600.00
well	Tuli Fage	5 5,500.00	\$ 3,300.00	3 0,000.00
well	Modern Market	\$ 1,800.00	\$ 4,200.00	\$ 4,200.00 \$ 10,200.00
weii ite Traveler	INIQUE IT INIQUES	\$ 1,000.00	\$ 4,200.00	\$ 4,200.00 \$ 10,200.00
lite Traveler	Luxury Homes Feature	\$ 4,500.00	Ś	4,500.00 \$ 9,000.00
inancial Times	Luxury nomes reacure	\$ 4,500.00	•	4,500.00 5 9,000.00
inancial Times inancial Times	Drawards Cook	\$ 750.00 \$ 750.00 \$ 750.00 \$ 750.00 \$ 750.00 \$ 750.00	\$ 750.00 \$ 750.00 \$	750.00 \$ 750.00 \$ 7,500.00
	Property Spot	\$ 750.00 \$ 750.00 \$ 750.00 \$ 750.00 \$ 750.00	\$ 750.00 \$ 750.00 \$	750.00 \$ 750.00 \$ 7,500.00
he Los Angeles Times				
he Los Angeles Times	Hot Property - listing + digital lighthouse	\$ 425.00 \$ 425.00 \$ 425.00 \$ 660.00 \$ 660.00 \$ 660.00	\$ 425.00 \$ \$ 660.00	425.00 \$ 2,125.00
ne Los Angeles Times	Takeover - Full Page	\$ 660.00 \$ 660.00 \$ 660.00	\$ 660.00	\$ 2,640.00
e Figaro				
ull Page	Full Page	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00 \$ 7,500.00
New York Times				
ne New York Times	Property Spot - Weekday/Saturday	\$ 760.00 \$ 760.00 \$ 760.00	\$ 760.00 \$	760.00 \$ 4,560.00
ne New York Times	Property Spot - Sunday	\$ 760.00	\$	760.00 \$ 1,520.00
he New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00 \$ 750.00	\$ 750.00	\$ 2,250.00
e New York Times Takeover	Inside Back Cover	\$ 1,150.00 \$ 1,150.00		\$ 2,300.00
e New York Times Takeover	Back Cover		\$ 1,500.00 \$ 1,500.00	\$ 3,000.00
ne New York Times International Edition				
ne New York Times International Edition	Property Spot	\$ 650.00 \$ 650.00	\$ 650.00 \$ 650.00 \$	650.00 \$ 3,250.00
cean Home				
cean Home	Full Page E-Newsletter Spot	\$ 3,250.00	\$	3,250.00 \$ 6,500.00
rivate Air Luxury Homes				
rivate Air Luxury Homes	Full Page in 3 Issues (includes social media, E-Newsletter & Exclusive Estate Showcase Editorials)	\$ 1,550.00	\$ 1,550.00	\$ 1,550.00 \$ 4,650.00
obb Report				
bb Report	Robb Report Luxury Property Guide		\$	3,500.00 \$ 3,500.00
an Francisco				
an Francisco	Takeover - Back Cover	\$ 1,475.00	\$ 1,475.00	\$ 2,950.00
nply Abu Dhabi				
imply Abu Dhabi	Double Page Spread, 4-Page Editorial Feature + 2 Instagram Posts		\$ 1	0,625.00 \$ 10,625.00
e Wall Street Journal				
e Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 3,180.00 \$ 3,180.00 \$ 1,590.00 \$ 1,590.00 \$ 795.00 \$ 795.00	\$ 795.00 \$ 795.00 \$ 1,590.00 \$ 3,180.00 \$	3,180.00 \$ 3,180.00 \$ 23,850.00
ne Wall Street Journal	· · · · · · · · · · · · · · · · · · ·			
ansicon Global Experience Luxury	Weekend Property insert	\$ 980.00		\$ 980.00 \$ 1,960.00
OTAL				\$ 523,640.00
				\$ 525,040.00
fter 6 months the Impressions Program may be adju	and after an electric of his destand strategy			

skyad.com