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SKYAD.COM

The Cliffs Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

National & Global Exposure The Cliffs

SKY Advertising is excited to present to TTR Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to The Cliffs.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in McLean. VA.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

QUARTER PAGE: \$910 HALF PAGE: \$1,820 FULL PAGE: \$3,640







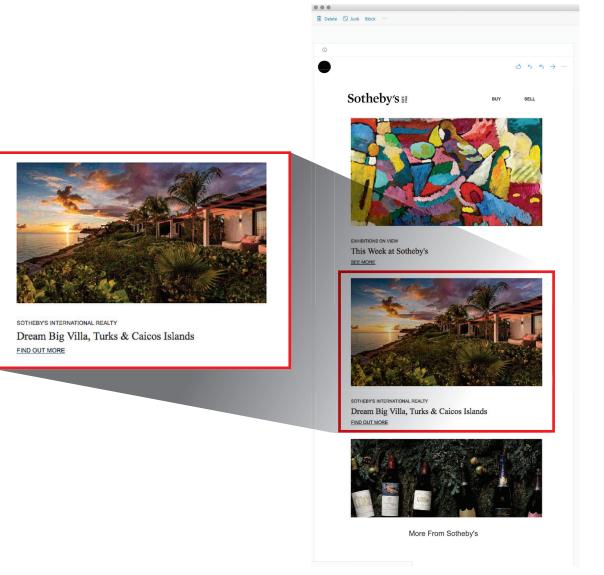
SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

TARGETED AREAS

Saudi Arabia, UAE, Qatar, Washington DC, Virginia

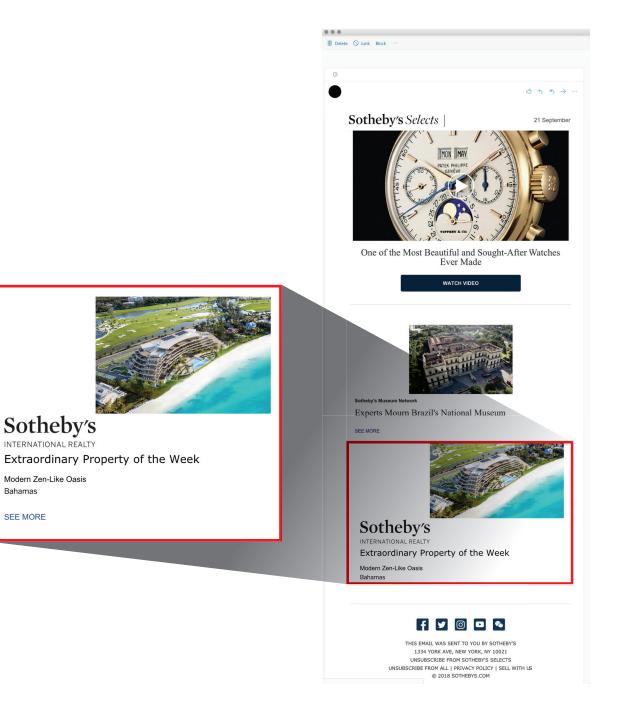
PRICE: \$2,500/DEPLOYMENT



SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 488,357+ recipients
- 34% average open rate

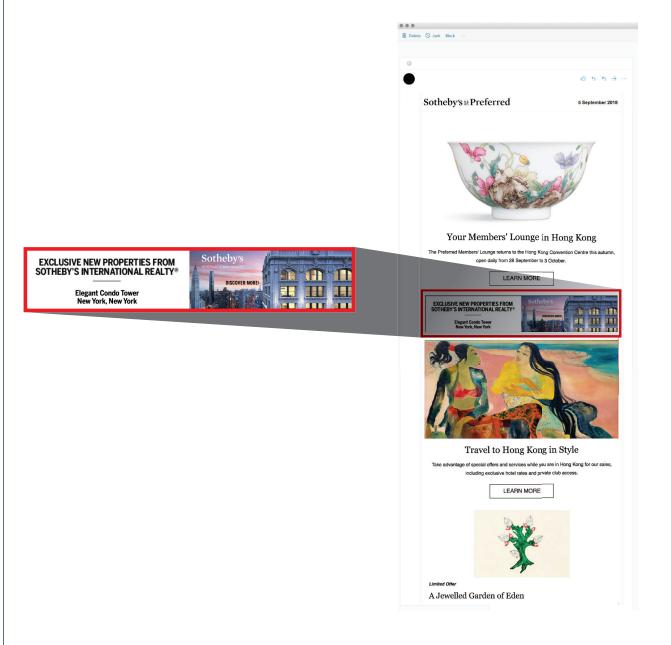
PRICE: \$2,585/DEPLOYMENT



SOTHEBY'S PREFERRED E-NEWSLETTERS

- 11x Year
- Highlights auction dates and invitations
- 4,500 top Sotheby's clients (Preferred)
- 43.7% open rate

PRICE: \$3,000



Digital Offerings



Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

· Campaign: The Cliffs

· Flight Dates: March 2024 - May 2024

• Impressions: 1,500,000

· Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

FOX(BUSINESS

GULF NEWS

THE WALL STREET JOURNAL.



Forbes

Bloomberg Markets



The Washington Post







Gulf Business



Creative

SAMPLE BANNER ADS FOR **IMPRESSIONS PROGRAM**

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

Nothing compares to what's next.









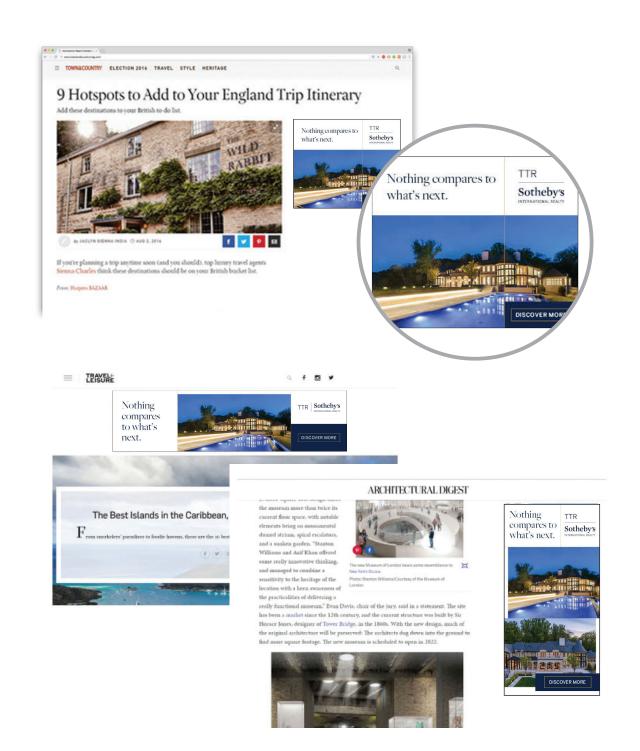
Nothing compares to what's next.

DISCOVER MORE





Sample
Banners For
Impressions
Programs As
They Appear
On Sites

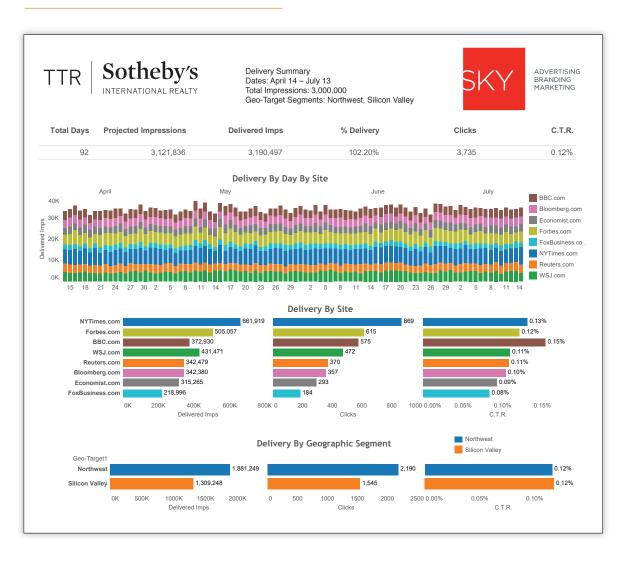


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

IMPRESSIONS PROGRAM SAMPLE REPORT



Impressions Scheduling

After researching, we have put together an integrated program that targets a high-net-worth audience across NYC & Wealthy New York Metro, LA & Wealthy LA Metro, Washington DC, McLean VA, Austin, Silicon Valley, Chicago, Saudi Arabia, Quatar, and UAE (Abu Dhabi, Dubai).

The program, with a projected start date of March 1st and will run for three months delivering an estimated 1,500,000 impressions.

This will include:

- · A Site-specific segment that allows us to reach a high-networth audience (Adults top 10% HHI), living in NYC & Wealthy New York Metro, LA & Wealthy LA Metro, Washington DC, McLean VA, Austin, Silicon Valley, Chicago, Saudi Arabia, Quatar, UAE, and (Abu Dhabi, Dubai) in top global business and finance sites.
- · A Site-specific segment that allows us to reach a high-networth audience (Adults top 10% HHI), living in NYC & Wealthy New York Metro, LA & Wealthy LA Metro, Washington DC, McLean VA, Austin, Silicon Valley, Chicago, Saudi Arabia, Quatar, UAE, and (Abu Dhabi, Dubai) on top new sites.
- · A Custom Intent segment that will allow us to show banners to adults actively searching for Washington DC area real estate and living in NYC & Wealthy New York Metro, LA & Wealthy LA Metro, Austin, Silicon Valley, Chicago, Saudi Arabia, Quatar, and UAE (Abu Dhabi, Dubai).

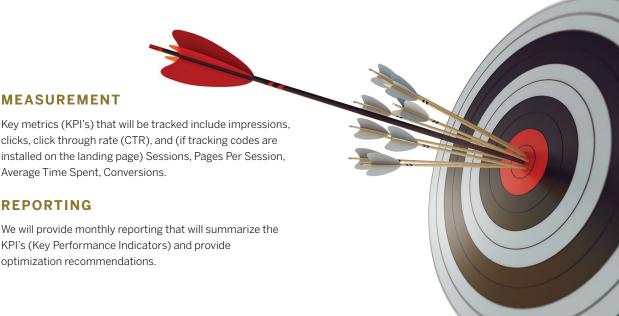
SITE SPECIFIC

This segment consists of premium global business/finance websites such as WSJ.com, Reuters.com and more to extend the overall reach of the program.

BEHAVIORAL TARGETING

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.



REPORTING

MEASUREMENT

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.

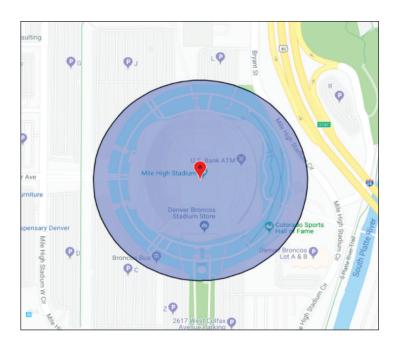
Impressions Scheduling

			March		1	TTR SIR - Th	e Cliffs April					May		1	
Media	Geo-Target	01	08	15	22	29	05	12	19	29	05	12	19	26	Impressions
Bloomberg.com															
Forbes.com	NYC & Wealthy New York														
FoxBusiness.com	Metro, LA & Wealthy LA Metro, Washington DC , McLean VA, Austin, Silicon														650,000
Reuters.com	Valley, Chicago, Saudi Arabia, Quatar, UAE (Abu Dhabi, Dubai)														
CNBC.com															
WSJ.com															
WashingtonPost.com															
NYTimes.com															
GulfNews.com															
GulfBusiness.com	Saudi Arabia, Quatar, UAE (Abu Dhabi, Dubai)														400,000
okaz.com.sa															
The National News.com															
Al-Sharq.com															
WashingtonPost.com	NYC & Wealthy New York Metro, LA & Wealthy LA														312,500
NYTimes.com	Metro, Austin, Silicon Valley, Chicago														
Custom Intent - Washington DC area Real Estate	NYC & Wealthy New York Metro, LA & Wealthy LA Metro, Austin, Silicon Valley, Chicago, Saudi Arabia, Quatar, UAE (Abu Dhabi, Dubai)														137,500
Total Digital				_			_			_		_	_		1,500,000

Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TARGET SPECIFIC EVENTS AND LOCATIONS

• PRICE: STARTING AT \$1,500/MONTH

Comprehensive Digital

OTT/VIDEO PREROLL

OTT or Over The Top is video programming transmitted via the Internet, not on traditional cable or broadcast. It reaches any type of internet connected device including Roku, Connected TV/SmartTVs, Fire TV Sticks, XBOX, PlayStation, Apple TV, Chromecast, and more.

Our OTT gets you to thousands of publishers and streaming exchanges on stations like: Sling TV, Fubo.TV, Pluto.TV and channels like A&E, AMC, Discovery, ESPN, FOX, NBC, NBA, Syfy, Adult Swim, CNN, and Food Network.

HOW CAN ADDING OTT HELP YOUR CURRENT MARKETING CAMPAIGN?

OTT can extend the reach of a business that is currently doing broadcast TV or cable because OTT reaches audiences that have cut the cord to cable (cord-cutters), or those that have never had cable (cord-nevers) and you are able to reach a more targeted audience with OTT.

eMarketer estimates that over 81 million U.S. consumers have either cut their cords or never signed up for one in the first place.



YouTube Video Pre-Roll Ads



WHY OTT?

Our OTT runs on Set Top Boxes, Game Consoles, and Smart TVs like Fire TV Sticks, XBOX, PlayStation, 4K FireTV, SmartTV, AppleTV, ChromeCast, Roku, and more. 100% of our impressions are served on Connected TVs.

We have direct inventory on hundreds of Apps and Providers. These cover a variety of content such as News, Sports, Entertainment, Lifestyle, Gaming, Health, Technology, and many more, depending on the targeting categories selected for your campaign. We have over 100,000 targeting categories to choose from and we can also use Artificial Intelligence to find the optimal audience. We have direct deals with large publishers and devices like Samsung TV, DIRECTV, NHL, Fox, local news stations,

Disney/ABC, AMC Networks, NBC Universal, National Geography, A+E Networks, Bloomberg, Discovery, the CW, and MLB to serve ads through direct connections. We also have access to Amazon OTT, through the Amazon Demand Side Platform (DSP).

And with Amazon OTT we can target by people's behaviors, Amazon Product Targeting (targeting people who have searched for or purchased certain products) AND through a Custom Audience from a client's database list.

PRICE: STARTING AT \$1,500 PER MONTH

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: STARTING AT \$1,500 PER MONTH

Comprehensive Digital

Digital Campaign Planner Date Created: 10/31/2023 Client: TTR Sotheby's International Realty GEOGRAPHIC TARGET: Saudi Arabia; Qatar; UAE Campaign Duration: 11/15/2023-02/15/2024 OVER THE TOP VIDEO (OTT) Retargeting Behavioral Targeting: Billionaires; World's Billionaires; High Net Worth; Wealthy AND Home Buyers; Plans to Buy Second Home; Real Estate - Intent Al Targeting **Total Potential Impressions** 37,500 37,500 37,500 112,500 \$40.00 \$40.00 **Cost Per Thousand** \$40.00 \$40.00 **Investment Projection** \$1,500.00 \$1,500.00 \$1,500.00 \$4,500.00 SOCIAL MIRROR ADS Platforms: Facebook; Instagram Retargeting Behavioral Targeting: Billionaires; World's Billionaires; High Net Worth; Wealthy AND Home Buyers; Plans to Buy Second Home; Real Estate - Intent AI Targeting **Keyword Targeting Total Potential Impressions** 100,000 100,000 100,000 300,000 Cost Per Thousand \$15.00 \$15.00 \$15.00 \$15.00 **Investment Projection** \$1,500.00 \$1,500.00 \$1,500.00 \$4,500.00 TOTAL CAMPAIGN IMPRESSIONS: 137,500 137,500 137,500 412,500 TOTAL CAMPAIGN INVESTMENT: \$3,000.00 \$3,000.00 \$3,000.00 \$9,000.00 OTT Available Monthly Impressions Estimate Percentage of Targeted OTT inventory purchased with this campaign 54.80% Social Mirror Ads Available Monthly Impressions Estimate 572,991 Percentage of Targeted Social Mirror Ads inventory purchased with thi

The above is an estimate based on historical inventory of impressions we bid on (i.e. premium sites, no pop-ups, etc) – not ALL available impression inventory.

This Digital Campaign Planner reflects a projection of how the impressions will be allocated in your geographic area. During the live campaign we may reallocate impressions in order to deliver the best ROI while staying within your budget.

Comprehensive Digital

Client: TTR Sotheby's International Realty

Digital Campaign Planner

Sotheby's
INTERNATIONAL REALTY

Date Created: 10/31/2023

GEOGRAPHIC TARGET:

New York, NY; Greenwich, CT; McLean, VA; Los Angeles, CA; Austin, TX; Chicago, IL; Washington, DC

Campaign Duration: 11/15/2023-02/15/2024	Mar-24	Apr-24	Mat-24	Total
OVER THE TOP VIDEO (OTT)				
Retargeting				
Behavioral Targeting: Billionaires; Multi-Millionaires; High Net				
Worth; Wealthy AND Home Buyers; Plans to Buy Second Home;				
Real Estate - Intent				
Al Targeting				
Total Potential Impressions	37,500	37,500	37,500	112,500
Cost Per Thousand	\$40.00	\$40.00	\$40.00	\$40.00
Investment Projection	\$1,500.00	\$1,500.00	\$1,500.00	\$4,500.00
SOCIAL MIRROR ADS				
Platforms: Facebook; Instagram				
Retargeting				
Behavioral Targeting: Billionaires; Multi-Millionaires; High Net				
Worth; Wealthy AND Home Buyers; Plans to Buy Second Home;				
Real Estate - Intent				
Al Targeting				
Keyword Targeting				
Total Potential Impressions	100,000	100,000	100,000	300,000
Cost Per Thousand	\$15.00	\$15.00	\$15.00	\$15.00
Investment Projection	\$1,500.00	\$1,500.00	\$1,500.00	\$4,500.00
TOTAL CAMPAIGN IMPRESSIONS:	137,500	137,500	137,500	412,500
TOTAL CAMPAIGN INVESTMENT:	\$3,000.00	\$3,000.00	\$3,000.00	\$9,000.00

819,340	OTT Available Monthly Impressions Estimate:
4.58%	Percentage of Targeted OTT inventory purchased with this campaign:
2,069,760	Social Mirror Ads Available Monthly Impressions Estimate:
4.83%	Percentage of Targeted Social Mirror Ads inventory purchased with this
4.03%	campaign:

 $The above is an estimate based on historical inventory of impressions we bid on (i.e.\ premium sites, no pop-ups, etc) - not\ ALL\ available\ impression\ inventory.$

This Digital Campaign Planner reflects a projection of how the impressions will be allocated in your geographic area. During the live campaign we may reallocate impressions in order to deliver the best ROI while staying within your budget.

Billionaire Magazine

Billionaire is an award-winning luxury publication distributed to a curated list of Ultra High Net Worth (UHNW) readers, globally.

DIGITAL AUDIENCE

· 29% Millionaires

Readership stats

- Total Print Readership 32,000
- Online Monthly Unique Audience 120,000
- Online Monthly Page Views **240,000**
- Social Media Reach 110,000
- Newsletter Database 25,000

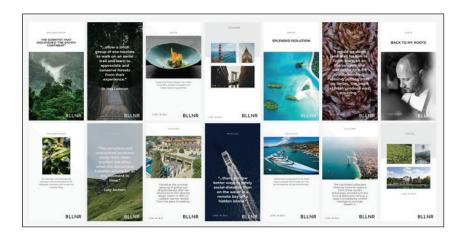
1x Online content piece - will sit on the site indefinitely and pick up organic views

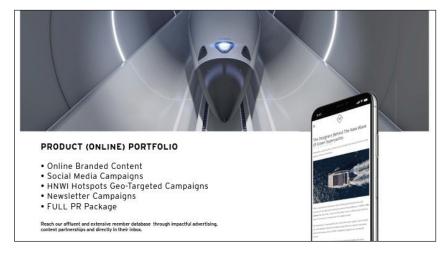
1x Newsletter inclusion (25k subscribers) - drive content piece via newsletter

1x hyper-targeted social media campaign (4 weeks) - target UHNWI's on FB/IG via the Billionaire social channels, driving targeted traffic to the content piece online

CUSTOM CONTENT + ENEWSLETTER: \$4,500

CUSTOM CONTENT + SOCIAL CAMPAIGN: \$6,000







Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth **\$32m**
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR



Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula and Silicon Valley



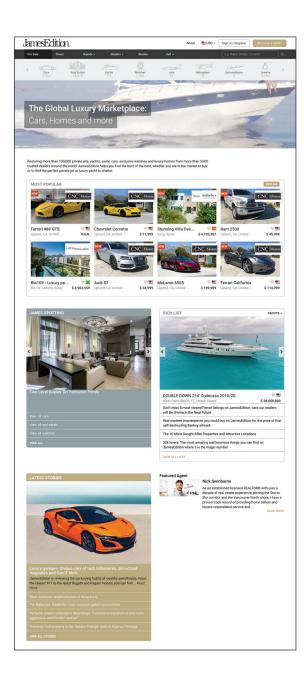
E-NEWSLETTER

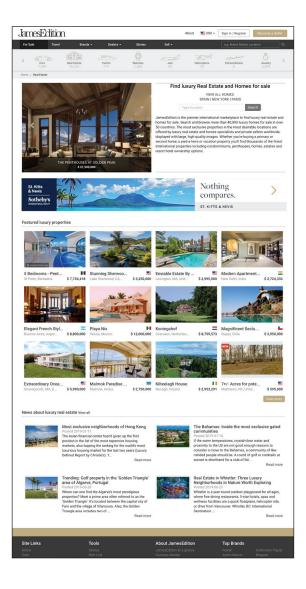
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





ROTATING GALLERY

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

HOME PAGE

FEATURED BANNER: \$2,000

REAL ESTATE PAGE

FEATURED BANNER: \$1,600



FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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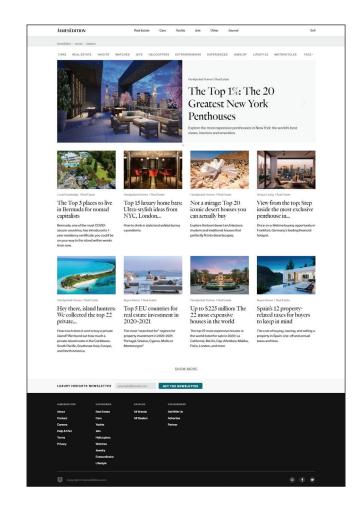
A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

PRICE:

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post

- Instagram 74.8K
- Facebook 31.3K













PHOTO

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- · 1 tag on pictures & caption
- Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- · Listing info box
- 1-3 tags on caption
- Link in bio

PHOTO: \$800 PHOTO PLUS: \$1,000 PHOTO PLUS

VIDEO: \$1,800

JetSet

12 MONTH GLOBAL DIGITAL CAMPAIGN

EMAIL

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

Subscriber Profile

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

PRICE \$2,500/YEAR



Luxury Estate

LUXURY ESTATE

Luxury Estate is the leading international portal for the luxury real estate market.

With website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES:

\$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100FOR 6 MONTHS.



RobbReport.com

FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

• Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

• Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH.



Simply Abu Dhabi

Simply Abu Dhabi is an English language luxury lifestyle publication that is only available by invitation to the highest echelon of society.

INSTAGRAM POST

Simply Abu Dhabi differs from the norm and can only be described as a heavy weight coffee table book, primarily targeting the elite and affluent globally

- A hyper link to our online edition of Simply Abu Dhabi is circulated quarterly, via an electronic communication, to over 500,000 active and subscribed email addresses globally.
- Conservative estimates would easily value our 7,800
 By Invitation Only' readers of the Simply Abu Dhabi
 printed publication, with a combined net worth in
 excess of \$4 TRILLION US dollars.
- Instagram: We proudly boast over 156,000 organically created instagram followers for @SimplyAbuDhabi complimented by the following: 95,000 followers on @ AmazingAbuDhabi 101,000 followers on @ SimplyDubai

PRICE: \$1,375 PER POST





FEATURED PROPERTY UPGRADES

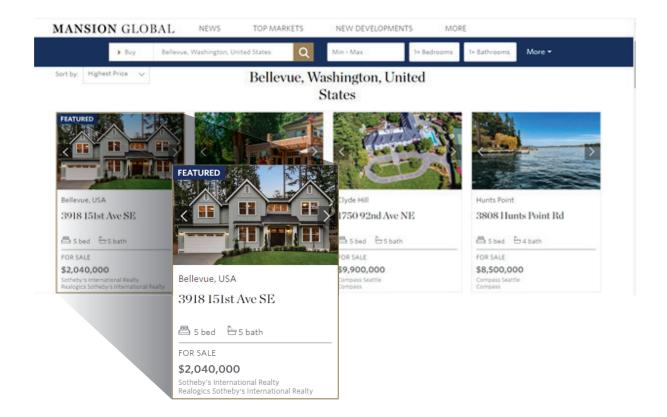
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

Included with print placment





MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650/W VIDEO





MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3,680



@MANSIONGLOBAL INSTAGRAM

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

PRICE: \$1,775

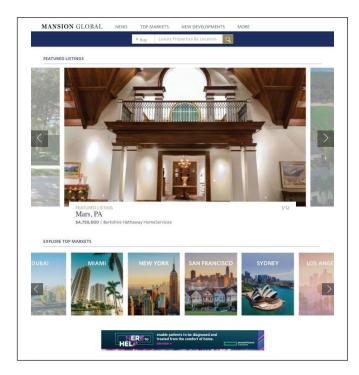


The Wall Street Journal Online (WSJ.Com)

THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

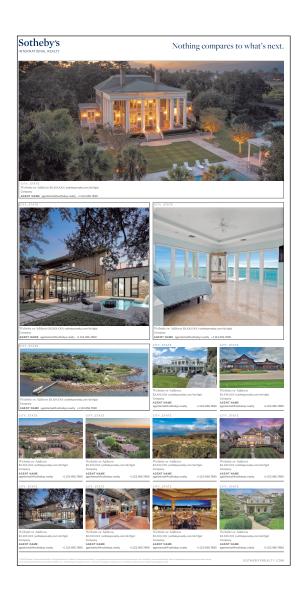
Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

• Average age: 50

PRICE: \$795 SINGLE SPOT, COLOR

Can combine spots for larger placement





The New York Times

IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

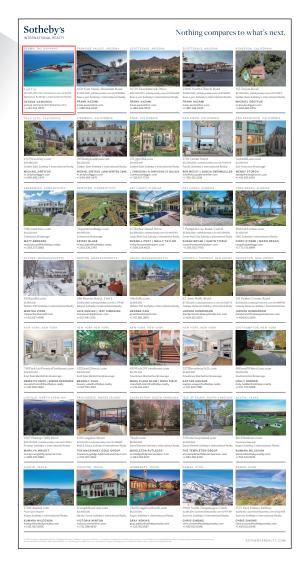
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PRICE: \$760/SINGLE SPOT, COLOR







The New York Times

THE SUNDAY REAL ESTATE

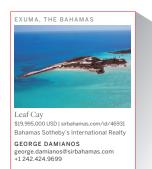
Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

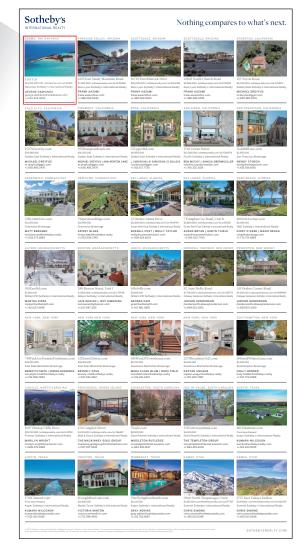
• Male / Female ratio: 51% / 49%

Median HHI: \$193,586Average HHI: \$359,826Median Age: 50

PRICE: \$760/SINGLE SPOT, SUNDAY, COLOR







The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

• Circulation: 214,775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

Readership: 421,373

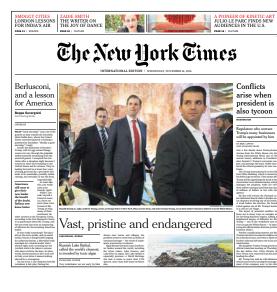
Male / Female ratio: 76% / 24%

• Average household income: \$367,700

• Median age: 55

DOUBLE PROPERTY SPOT: \$1,300

PROPERTY SPOT: \$650





The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

PRICE: \$750 FULL PAGE, COLOR

Includes Digital promotion and Digital Flipbook









Billionaire Magazine

Billionaire is a sophisticated, extremely high-end luxury publication curated for a controlled and selected subscriber list of UHNWIs globally. The core values of the publication consist of Philanthropy, Sustainability, The Finest Artists and Craftspeople, Investments, as well as exploring unique travel experiences and high-end luxury products globally for our readers. Billionaire provides indepth articles on meaningful projects, initiatives, and peer-topeer conversations on UHNW-relevant issues.

- Circulation: 14,791
 - 10,791 mailed to individuals that have a minimum net worth of \$39 million
 - 238 Royal Families receive the Magazine globally
 - 4,000 Copies are distributed exclusively to top fine Art Galleries, private Banks, Yacht Clubs, Polo clubs, private Jet Terminals all over the world
- Average Household Net Worth: \$106,000,000

FULL PAGE, COLOR: \$8,125



Boat International

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

• Circulation US: **25,600**

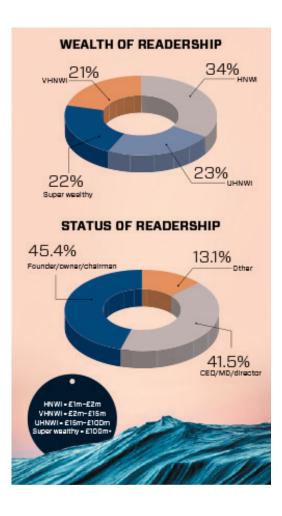
• Average Net Worth: \$35.9 million

US NATIONAL ISSUE FULL PAGE: \$4,650

INTERNATIONAL ISSUE FULL PAGE: \$4,650







Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

ELITE TRAVELER AUDIENCE

• Total Readership: 557,000

• Average Age: 45

• Male/Female Ratio: 69% / 31%

• Average HHI: \$7.9M

Average Net Worth: \$32M

LUXURY HOMES FEATURE: \$4,500





Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

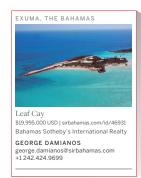
• Readership: 1,993,418

• Male / Female ratio: **86% / 14%**

• Average household income: \$338,000

• Median age: 51

\$3,000 QUADRUPLE SPOT, COLOR \$750 PROPERTY SPOT, COLOR







Simply Abu Dhabi

Simply Abu Dhabi is a luxury lifestyle publication that is only available by invitation to the highest echelon of society. Simply Abu Dhabi, primarily targets the elite and affluent globally. It showcases products and services available, from the most prestigious luxury brands around the globe, and it also provides detailed insight into a range of editorial subjects, including coveted destinations, wealth management, yachts, high-profile architecture, real estate, travel and more.

- **Global Distribution:** Ultra HNW audience in London, Paris, Milan, Monaco, Moscow, New York, Los Angeles, Singapore, Shanghai, Hong Kong, Mumbai & Delhi.
- Prestigious Distribution Includes: Royalty/Palaces/ Private Royal Offices, Dignitaries & Politicians/ Ministries. All Official Embassies in the UAE.
- Private Residence Distribution Includes: Abu Dhabi, Al Ain, Dubai: Emirates Hills, Downtown Area, The Lakes, The Palm, Jumeirah Beach Area.

· Circulation: Print and Digital

• Printed Copies per issue: 7,800

• Digital: 500,000+ Subscribers

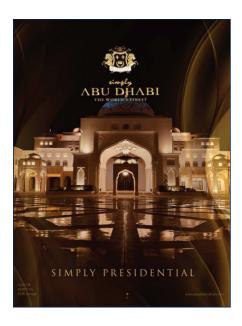
• Middle East/GCC Distribution: 5,800

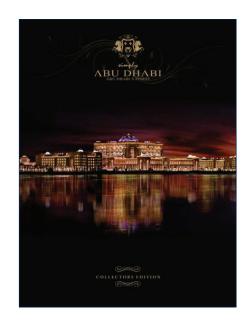
• Global Distribution: 2,000

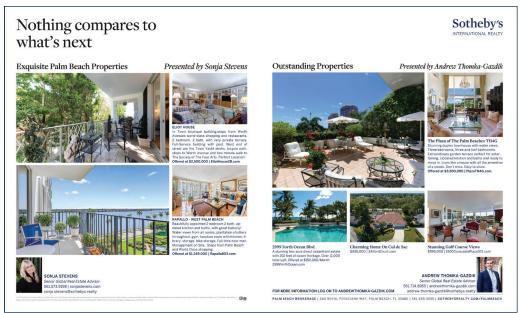
• Readership: 28,000

PRICE: \$7,500 DOUBLE PAGE SPREAD

+ 2 INSTAGRAM POSTS







Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2024

lan 1									
Λedia	Ad Description	Ma	rch	April	Ma	у	Me	dia Total	Rea
otheby's Auction House: Print									
otheby's Magazine	Full Page	\$	3,640.00				\$	3,640.00	
otheby's Auction House: Digital									
otheby's Bespoke Geo-Targeted Emails	Email								
otheby's Bespoke Geo-Targeted Emails	Saudi Arabia, UAE, Qatar, Washington DC, Virginia	\$	2,500.00				\$	2,500.00	
otheby's Selects Enewsletter	Sotheby's Selects Enewsletter			\$ 2,585.00			\$	2,585.00	
otheby's Preferred Enewsletter	Sotheby's Preferred Enewsletter				\$	3,000.00	\$	3,000.00	
Digital									
1illion Impressions*									
Aillion Impressions	Digital Banner Program	\$	1,625.00	\$ 1,625.00	\$	1,625.00	\$	4,875.00	1,
fillion Impressions	Targeting - Middle East, Washington DC metro								
omprehensive Digital									
ocial Mirror	Behavioral Custom program	\$	1,500.00	\$ 1,500.00	\$	1,500.00	\$	4,500.00	
TT Video	Behavioral Custom program	\$	1,500.00	\$ 1,500.00		1,500.00	Ś	4,500.00	
eofencing - Event and Location			,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,		, , , , , , ,	
eofencing - Event and Location	Target specific events and locations			\$ 1,500.00			\$	1,500.00	
ite Traveler	. a. gat specific events and locations			2 2,500.00			Ÿ	1,550.00	
Inline Real Estate Showcase	Online Real Estate Showcase			\$2,500			\$	2,500.00	
ob Hill Gazette	Ominie nedi Estate silowcase			\$2,500			Ş	2,500.00	
	OTM On the Manket ellerning		F00.00	ć 500.00				4 000 00	
bb Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market eNewsletter	\$	500.00	\$ 500.00			\$	1,000.00	
otating Gallery Home Page	Featured Banner	\$	2,000.00				\$	2,000.00	
otating Gallery Rome Page otating Gallery Real Estate Page	Featured Banner	ş	2,000.00	\$ 1,600.00			\$	1,600.00	
		Ś	E E00 00	00.000 د			\$		
eatured Article and e-Newsletter promotion	e-Newsletter	>	5,500.00		,	1 500 00		5,500.00	
Newsletter	e-Newsletter			A 4000	\$	1,500.00	\$	1,500.00	
ocial Media	Listing Feature			\$ 1,000.00			\$	1,000.00	
tSet Magazine									
tSet Magazine	Annual Global Campaign			\$2,500			\$	2,500.00	2,
obbreport.com									
obbreport.com	Featured Listing Carousel	\$	1,350.00	\$ 1,350.00	\$	1,350.00	\$	4,050.00	
mply Abu Dhabi									
stagram Post	Instagram Post	\$	1,375.00	\$ 1,375.00	\$	1,375.00	\$	4,125.00	
SJ.com									
ansion Global Homepage	Mansion Global Homepage	\$	2,150.00				\$	2,150.00	
ansion Global e-Newletter	Daily Monday-Friday			\$ 3,680.00			\$	3,680.00	
operty upgrades	Property upgrades			Bonus			\$		
Iansion Global Homepage	Featured Listing Module				\$	1,275.00	\$	1,275.00	
lansion Global Instagram	Mansion Global Instagram					1,775.00	\$	1,775.00	
illionaire					ب	2,773.00	Ÿ	2,773.00	
ustom Content + Social Campaign	Custom Content + Social Campaign			\$ 6,000.00			\$	6,000.00	
ixury Estate	Custom Content + Social Campaign			\$ 0,000.00			ڔ	0,000.00	
uxury Estate	Showcase Listing + Elite Listing Packages			\$3,250			Ś	3,250.00	
•							•	• • • • •	
rint									
e Wall Street Journal e Wall Street Journal - National	Proporty Coat w/Digital Foatured Proporty Harrada			\$ 795.00			\$	795.00	
e Wall Street Journal - National e New York Times	Property Spot w/Digital Featured Property Upgrade			795.00 د			Þ	795.00	
	December Cont. Workload (Cotton law)		700.00					760.00	
ne New York Times	Property Spot - Weekday/Saturday	\$	760.00	A			\$	760.00	
ne New York Times	Property Spot - Sunday			\$ 760.00			\$	760.00	
ne New York Times Takeover	Full page w/ Digital promotion				\$	750.00	\$	750.00	
e New York Times International Edition									
ne New York Times International Edition	Double Property Spot			\$ 1,300.00			\$	1,300.00	
llionaire Magazine									
lionaire Magazine	Full Page	\$	8,125.00				\$	8,125.00	
pat International									
ernational issue	Full Page				\$	4,650.00	\$	4,650.00	
te Traveler									
te Traveler	Luxury Homes Feature - June				\$	4,500.00	\$	4,500.00	
nancial Times	,					,222.50	Ť	.,	
nancial Times	Quadruple Property Spot			\$ 3,000.00			\$	3.000.00	
	Quadrupic Froperty Spot			\$ 3,000.00			ڔ	3,000.00	
i mply Abu Dhabi mply Abu Dhabi	Spread + 2 Instagram posts	\$	7,500.00				\$	7,500.00	
mpy Abd Dildbi	Spredu + 2 ilistagrafii pusts	>	7,500.00				Þ	7,500.00	
OTAL - Does not include Out of Home After 6 months the Impressions Program may be adjusted after e	evaluation of budget and strategy						\$	103,145.00	9,

Proposed Schedule, Pricing & Reach 2024

Pricing Subject to Change

Plan 2								
Media	Ad Description	М	arch	April	M	ay	Media Total	
otheby's Auction House: Print	·							
theby's Magazine	Half Page	\$	1,820.00				\$	1,820.00
heby's Auction House: Digital								
heby's Bespoke Geo-Targeted Emails	Email							
heby's Bespoke Geo-Targeted Emails	Saudi Arabia, UAE, Qatar, Washington DC, Virginia	\$	2,500.00				\$	2,500.00
eby's Preferred Enewsletter	Sotheby's Preferred Enewsletter				\$	3,000.00	\$	3,000.00
tal								
ion Impressions*								
lion Impressions	Digital Banner Program	\$	1,625.00	\$ 1,625.00	\$	1,625.00	\$	4,875.00
lion Impressions	Targeting - Middle East, Washington DC metro							
nprehensive Digital								
ial Mirror	Behavioral Custom program	\$	1,500.00	\$ 1,500.00) \$	1,500.00	\$	4,500.00
Γ Video	Behavioral Custom program	\$	1,500.00				\$	1,500.00
ofencing - Event and Location								
fencing - Event and Location	Target specific events and locations			\$ 1,500.00)		\$	1,500.00
Traveler								
ine Real Estate Showcase	Online Real Estate Showcase			\$2,500			\$	2,500.00
Hill Gazette								
Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market eNewsletter	\$	500.00	\$ 500.00)		\$	1,000.00
esEdition								
ating Gallery Home Page	Featured Banner	\$	2,000.00				\$	2,000.00
ating Gallery Real Estate Page	Featured Banner			\$ 1,600.00)		\$	1,600.00
tured Article and e-Newsletter promotion	e-Newsletter	\$	3,300.00				\$	3,300.00
ewsletter	e-Newsletter					1,500.00	\$	1,500.00
al Media	Listing Feature			\$ 1,000.00)		\$	1,000.00
et Magazine								
et Magazine	Annual Global Campaign			\$2,500			\$	2,500.00
breport.com								
breport.com	Featured Listing Carousel	\$	1,350.00		\$	1,350.00	\$	2,700.00
ply Abu Dhabi								
agram Post	Instagram Post	\$	1,375.00		\$	1,375.00	\$	2,750.00
.com								
nsion Global Homepage	Mansion Global Homepage	\$	2,150.00				\$	2,150.00
nsion Global e-Newletter	Daily Monday-Friday			\$ 3,680.00)		\$	3,680.00
perty upgrades	Property upgrades			Bonus			\$	-
nsion Global Homepage	Featured Listing Module				\$	1,275.00	\$	1,275.00
nsion Global Instagram	Mansion Global Instagram				\$	1,775.00	\$	1,775.00
onaire								
tom Content + Social Campaign	Custom Content + Social Campaign			\$ 6,000.00)		\$	6,000.00
ury Estate								
ury Estate	Showcase Listing + Elite Listing Packages			\$3,250			\$	3,250.00
t								
Wall Street Journal								
Wall Street Journal - National	Property Spot w/Digital Featured Property Upgrade			\$ 795.00)		\$	795.00
New York Times								
New York Times	Property Spot - Weekday/Saturday	\$	760.00				\$	760.00
New York Times	Property Spot - Sunday			\$ 760.00			\$	760.00
New York Times Takeover	Full page w/ Digital promotion				\$	750.00	\$	750.00
lew York Times International Edition								
lew York Times International Edition	Double Property Spot			\$ 1,300.00)		\$	1,300.00
naire Magazine								
naire Magazine	Full Page	\$	8,125.00				\$	8,125.00
ncial Times								
ncial Times	Quadruple Property Spot			\$ 2,190.00)		\$	2,190.00
ply Abu Dhabi								
ply Abu Dhabi	Spread + 2 Instagram posts				\$	7,500.00	\$	7,500.00
AL - Does not include Out of Home							\$	80,855.00
er 6 months the Impressions Program may be adjusted after ex	aluation of budget and strategy							
ng Subject to Change								

Proposed Schedule, Pricing & Reach 2024

Pricing Subject to Change

Plan 3										
Media	Ad Description	March		April		May		Media Total		
otheby's Auction House: Print	·									
otheby's Magazine	Half Page	Ś	1,820.00					\$	1,820.00	
otheby's Auction House: Digital			,						,	
otheby's Bespoke Geo-Targeted Emails	Email									
otheby's Preferred Enewsletter	Sotheby's Preferred Enewsletter					\$	3,000.00	\$	3,000.00	
igital										
igital illion Impressions*										
	Distant Description	Ś	1.195.00	,	1.195.00	Ś	1.195.00	_	2 505 00	
fillion Impressions	Digital Banner Program	\$	1,195.00	>	1,195.00	\$	1,195.00	>	3,585.00	
lillion Impressions	Targeting - Middle East, Washington DC metro									
omprehensive Digital										
ocial Mirror	Behavioral Custom program	\$	1,500.00	\$	1,500.00			\$	3,000.00	
TT Video	Behavioral Custom program	\$	1,500.00					\$	1,500.00	
ite Traveler										
nline Real Estate Showcase	Online Real Estate Showcase				\$2,500			\$	2,500.00	
ob Hill Gazette										
ob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market eNewsletter	\$	500.00	\$	500.00			\$	1,000.00	
mesEdition										
otating Gallery Real Estate Page	Featured Banner			\$	1,600.00			\$	1,600.00	
Newsletter	e-Newsletter					\$	1,500.00	\$	1,500.00	
cial Media	Listing Feature			\$	1,000.00			\$	1,000.00	
bbreport.com										
bbreport.com	Featured Listing Carousel	\$	1,350.00			\$	1,350.00	\$	2,700.00	
nply Abu Dhabi										
tagram Post	Instagram Post	\$	1,375.00			\$	1,375.00	\$	2,750.00	
SJ.com										
ansion Global Homepage	Mansion Global Homepage	\$	2,150.00					\$	2,150.00	
operty upgrades	Property upgrades			Bon	ius			\$	-	
ansion Global Homepage	Featured Listing Module					\$	1,275.00	\$	1,275.00	
xury Estate										
xury Estate	Showcase Listing + Elite Listing Packages				3,250			\$	3,250.00	
•										
int										
ne Wall Street Journal										
e Wall Street Journal - National	Property Spot w/Digital Featured Property Upgrade			\$	795.00			\$	795.00	
ne New York Times										
e New York Times	Property Spot - Weekday/Saturday	\$	760.00					\$	760.00	
e New York Times	Property Spot - Sunday			\$	760.00			\$	760.00	
e New York Times Takeover	Full page w/ Digital promotion					\$	750.00	\$	750.00	
e New York Times International Edition										
e New York Times International Edition	Property Spot			\$	650.00			\$	650.00	
nancial Times										
nancial Times	Quadruple Property Spot			\$	2,190.00			\$	2,190.00	
OTAL - Does not include Out of Home								\$	38,535.00	
After 6 months the Impressions Program may be adjusted after e	valuation of budget and strategy									