

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

### Advertising and Marketing Program



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NEW YORK 477 Madison Ave, New York, Ny 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

### National & Global Exposure

SKY Advertising is excited to present to Cashiers Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to your luxury property.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in North Carolina.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

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212-677-2557 chloe@skyad.com

## Sotheby's Auction House Offerings



## Sotheby's Auction Magazine

#### SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with **\$50,000-\$5 million** in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE HALF PAGE QUARTER PAGE

Global







5

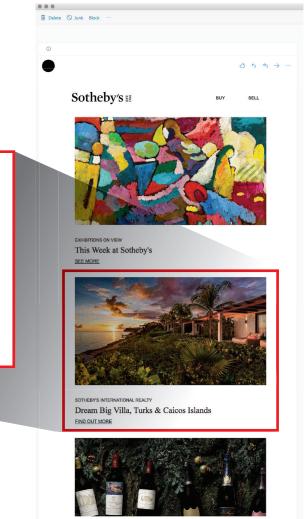
#### DIGITAL

#### SOTHEBY'S BESPOKE EMAIL

- Every Week
- 52x/Year
- Custom content
- 35% open rate
- 500,000+ recipients



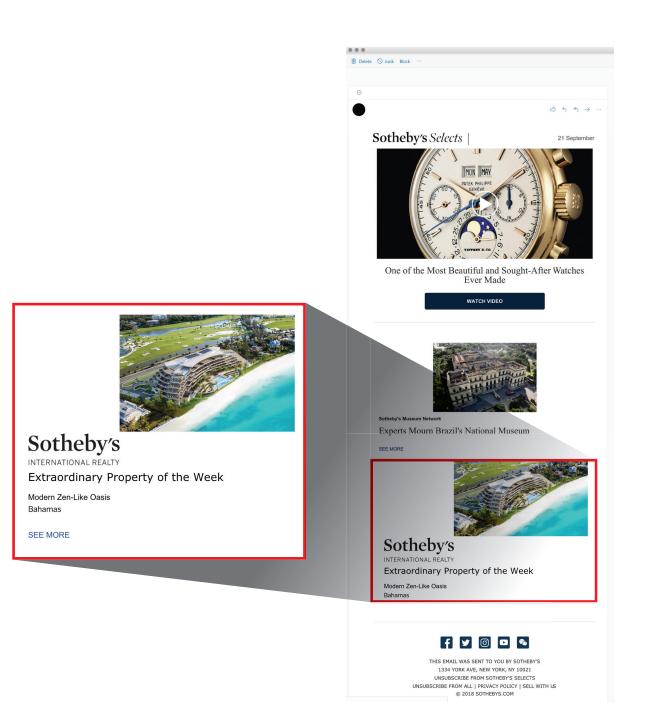
SOTHEBY'S INTERNATIONAL REALTY Dream Big Villa, Turks & Caicos Islands <u>FIND OUT MORE</u>



More From Sotheby's

#### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate



7

# Digital Offerings



### Impressions Campaign

#### CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



#### **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: Luxury property promotion
- Flight Dates: Three months
- Impressions: **1,500,000**
- Clicks through to the website of your choice.

250K Impressions per month 500K Impressions per month 1 Million Impressions per month Three Month Minimum



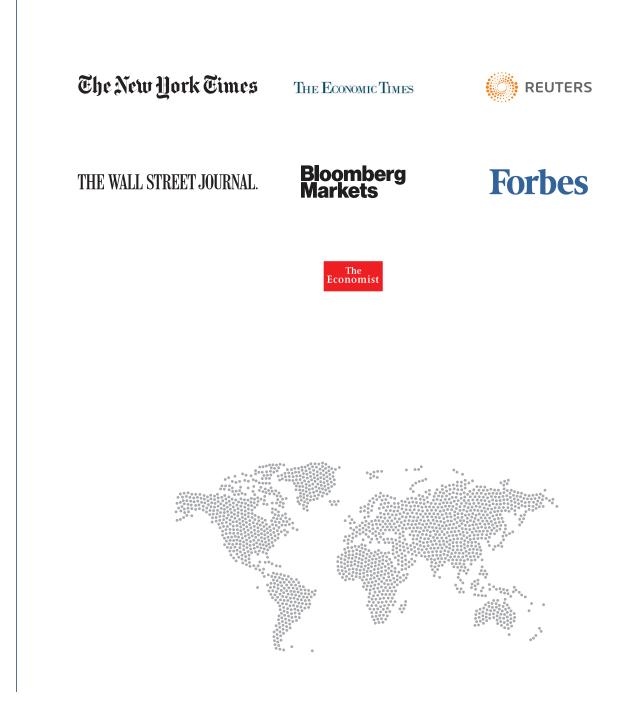
Minimum 3 month commitment

### Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

#### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.



### Creative

### SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

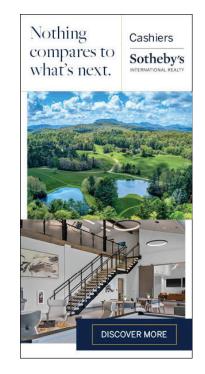
We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 



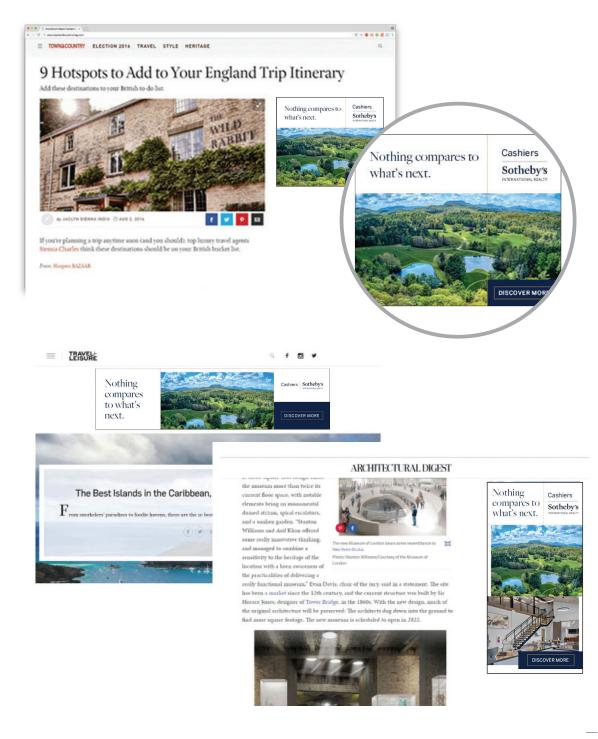






DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

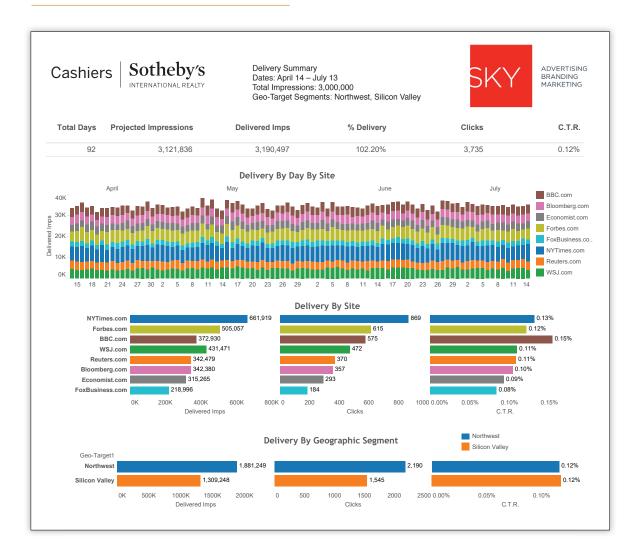


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

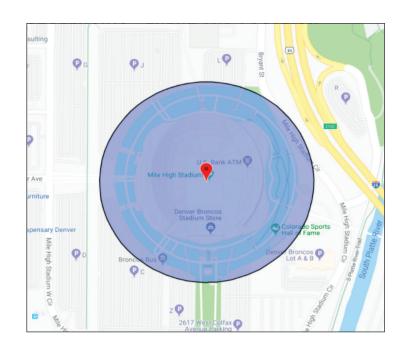
#### **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Digital Event Targeting

#### GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- Event targeting Target customers who attend specified events within a specific time frame.
- **Custom audiences** Target customers that are within or have recently visited a specific Geo-Fenced location.



### GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

#### TARGET SPECIFIC EVENTS AND LOCATIONS

- Up 3 Geo-fences
- Monthly Impressions: 60,000

## Comprehensive Digital

#### **OTT/VIDEO PREROLL**

OTT or Over The Top is video programming transmitted via the Internet, not on traditional cable or broadcast. It reaches any type of internet connected device including Roku, Connected TV/SmartTVs, Fire TV Sticks, XBOX, PlayStation, Apple TV, Chromecast, and more.

Our OTT gets you to thousands of publishers and streaming exchanges on stations like: Sling TV, Fubo.TV, Pluto.TV and channels like A&E, AMC, Discovery, ESPN, FOX, NBC, NBA, Syfy, Adult Swim, CNN, and Food Network.

### HOW CAN ADDING OTT HELP YOUR CURRENT MARKETING CAMPAIGN?

OTT can extend the reach of a business that is currently doing broadcast TV or cable because OTT reaches audiences that have cut the cord to cable (cord-cutters), or those that have never had cable (cord-nevers) and you are able to reach a more targeted audience with OTT.

eMarketer estimates that over 81 million U.S. consumers have either cut their cords or never signed up for one in the first place.





#### WHY OTT?

Our OTT runs on Set Top Boxes, Game Consoles, and Smart TVs like Fire TV Sticks, XBOX, PlayStation, 4K FireTV, SmartTV, AppleTV, ChromeCast, Roku, and more. 100% of our impressions are served on Connected TVs.

We have direct inventory on hundreds of Apps and Providers. These cover a variety of content such as News, Sports, Entertainment, Lifestyle, Gaming, Health, Technology, and many more, depending on the targeting categories selected for your campaign.We have over 100,000 targeting categories to choose from and we can also use Artificial Intelligence to find the optimal audience. We have direct deals with large publishers and devices like Samsung TV, DIRECTV, NHL, Fox, local news stations, Disney/ABC, AMC Networks, NBC Universal, National Geography, A+E Networks, Bloomberg, Discovery, the CW, and MLB to serve ads through direct connections. We also have access to Amazon OTT, through the Amazon Demand Side Platform (DSP).

And with Amazon OTT we can target by people's behaviors, Amazon Product Targeting (targeting people who have searched for or purchased certain products) AND through a Custom Audience from a client's database list.

#### 50,000 impressions /month

## Comprehensive Digital

#### DISPLAY

Digital Display advertising refers to the promotion of products or services through display ads on digital platforms such as websites or mobile apps. With Targeted Display, we offer campaigns that include Keyword Targeting, Behavioral Targeting, Retargeting, and Artificial Intelligence (A.I.) Targeting designed to show your ads to the exact audience you want to reach, to deliver the right message on the right device at the right time.



#### TARGETED DISPLAY PRODUCTS INCLUDE:

Complete optimization including strategy, ad serving, and reporting. We provide you with full transparency, giving you the assurance your budget is allocated efficiently.

The ability to target specific audiences, rather than only specific sites, by leveraging the data collected by our algorithms.

The power to implement advanced testing to ensure you are maximizing the click-through-rate (CTR) and conversion rate of your advertising and landing pages.

We track impressions, clicks, view-throughs, and conversions!

We implement Retargeting campaigns to target people who have been to your website but didn't convert.

Keyword Targeting using the keywords and phrases your customers are searching for and contained on webpages they are reading. With A.I. Targeting we are showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad. We can target from thousands of Behavioral Categories and show your ads to the people most likely to want your products and services.

We geo-target every campaign, showing your ads just to the people in the areas you want to reach.

Cross Platform Targeting available from Mobile Conquesting.

Custom Audience Matching & Lookalike Audiencestarget people on your list of emails, addresses, or phone numbers and show them display ads when they browse websites and apps.

#### 150,000 impressions /month

### Comprehensive Digital

#### SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.

#### Better Homes & Gardens too years of powering your passions at home Subscribe



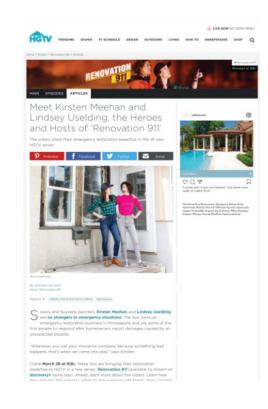
#southcarolina #lowcountry #gorgeous #views #river #peninsula #family #friends #lifestyle #private #peninsula #water #coastallite #nature #golf #home #lifeonthewater #cheers #fitness #social #blufton #welcomehome





#### **TARGETING ABILITIES:**

- **Behavioral** Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

#### 100,000 impressions /month

### Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



#### CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- Keyword List Set Up
- Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- Periodical Campaign Reviews
- Campaign Adjustments
- Monthly Performance Reporting



### Google AdWords

#### **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.

#### **Cashiers SIR**

85,229		930	1.	.09%
Clicks				ę
150				
100			Δ	
50	$\sim$	$ \  \  \  \  \  \  \  \  \  \  \  \  \ $	$\square$	$\sim$
02 Oct	9 Oct	16 Oct	23 Oct	30 C
Impressions				85,2
10,000				
5,000		$-\Lambda$		
02 Oct	9 Oct	16 Oct	23 Oct	30 C
2 Oct Showing 9 of 9 Rows				30 C
2 Oct	9 Oct	16 Oct COST	23 Oct	30 C
2 Oct Showing 9 of 9 Rows				
2 Oct Showing 9 of 9 Rows CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIO
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART	CLICKS 459	<b>COST</b> \$312.71	COST / CON \$39.09	IMPRESSIO 74,095
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX	CLICKS 459 290	<b>COST</b> \$312.71 \$359.88	COST / CON \$39.09 \$179.94	IMPRESSIO 74,095 8,209
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX SKY - General	CLICKS 459 290 75	COST \$312.71 \$359.88 \$278.65	COST / CON \$39.09 \$179.94 \$0.00	IMPRESSIO 74,095 8,209 1,432
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX SKY - General SKY - Boulder	CLICKS 459 290 75 53	COST \$312.71 \$359.88 \$278.65 \$293.25	COST / CON \$39.09 \$179.94 \$0.00 \$293.25	IMPRESSIO 74,095 8,209 1,432 1,145
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX SKY - General SKY - General SKY - Trademark	сыскя 459 290 75 53 38	COST \$312.71 \$359.88 \$278.65 \$293.25 \$134.26	COST / CON \$39.09 \$179.94 \$0.00 \$293.25 \$134.26	IMPRESSIO 74,095 8,209 1,432 1,145 259
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX SKY - General SKY - Boulder SKY - Trademark SKY - Niwot	сыскя 459 290 75 53 38 11	COST \$312.71 \$359.88 \$278.65 \$293.25 \$134.26 \$33.94	COST / CON \$39.09 \$179.94 \$0.00 \$293.25 \$134.26 \$0.00	IMPRESSIO 74,095 8,209 1,432 1,145 259 69

Google Ads Phone Calls	Average Cost-Per-Click	Google Ads Interaction R
	ΨΙ.ΟΖ	1.14
Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorad	do" 29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	17	0.015	<i>\$1.1.1</i>	A.A

### Google AdWords

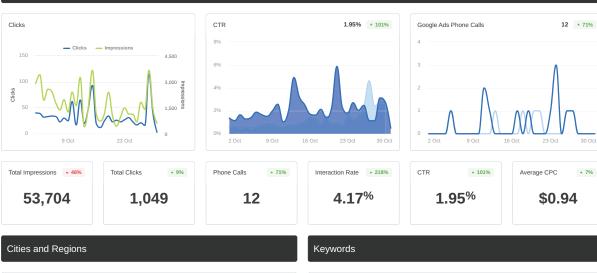
#### MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.

### SKY

#### Cashiers SIR

#### October KPI's



CITY	IMPRESSIONS*	CLICKS	INTERACTION
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

### Dwell Real Estate

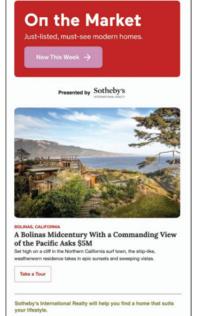
Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

#### **Dwell Audience Real Estate Metrics**

- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).







Learn More

dwell

#### CUSTOM REAL ESTATE ARTICLE.

This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- Promotion in the Dwell Email Newsletter.
- Promotion on the Dwell Facebook.

### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth **\$32m**
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE

Half price with full page print purchase



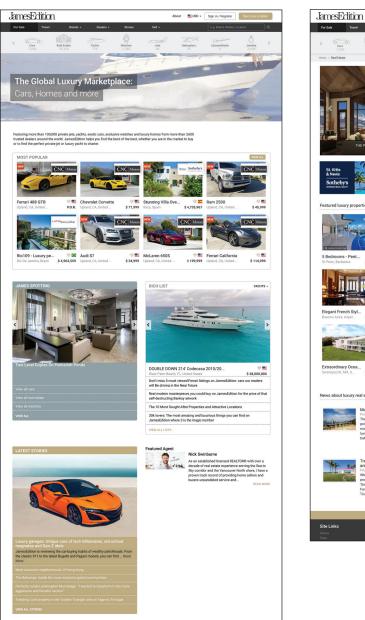
#### **E-NEWSLETTER**

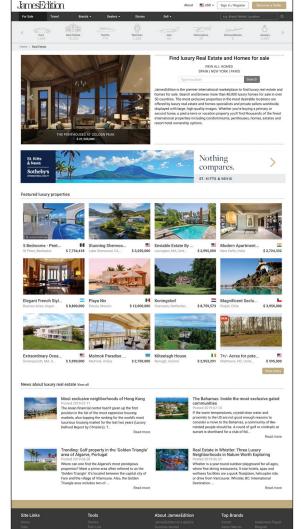
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE





#### **ROTATING GALLERY**

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE FEATURED BANNER

REAL ESTATE PAGE FEATURED BANNER



MESEDITIO

skyad.com 24

#### FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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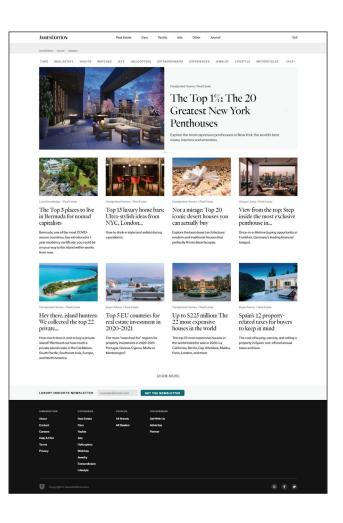
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

NEWSLETTER TOP & ARTICLE NEWSLETTER TRENDING & ARTICLE



#### **NEW & TRENDING**

#### FEATURED LUXURY POSITION

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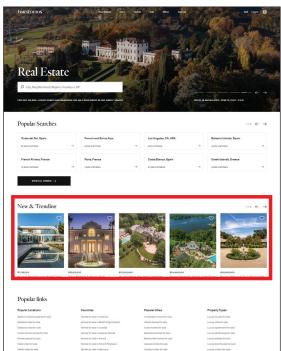
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT

CATEGORY PAGE POSITION FEATURED SPOT





#### SOCIAL MEDIA POST

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With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook **31.3K**









5



#### ΡΗΟΤΟ

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

ΡΗΟΤΟ

#### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

PHOTO PLUS

#### VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO

### JetSet

#### 12 MONTH GLOBAL DIGITAL CAMPAIGN

#### EMAIL

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

#### **Subscriber Profile**

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

#### 12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

#### 2 shared email blasts plus 12 month web feature



### RobbReport.com

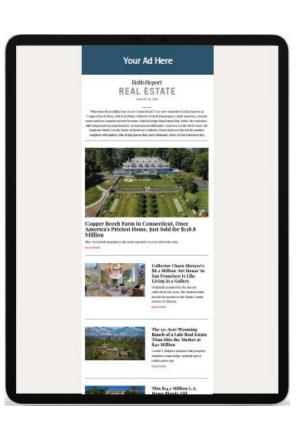
#### **REAL ESTATE ENEWSLETTER**

#### 60,000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

3 Sends





### RobbReport.com

#### FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

- Circulation: 107,000+
- Average Age: 43
- Male / Female Ratio: 77% / 23%
- Average HHI: \$548K
- Average Household Net Worth: \$3.5M

**1 Property** 



#### FEATURED PROPERTY UPGRADES

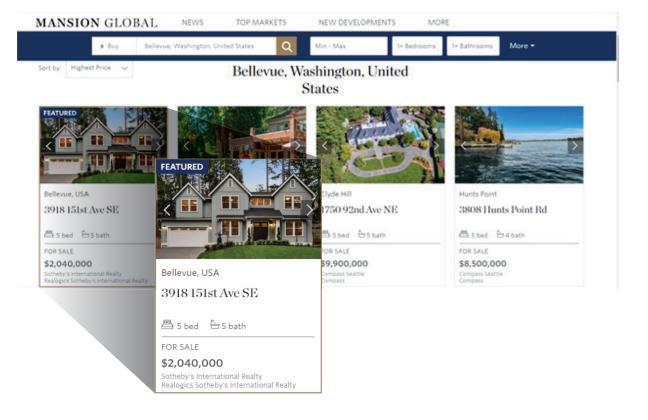
WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES 25 PROPERTIES 100 PROPERTIES

Included with print placment





### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to **5** properties



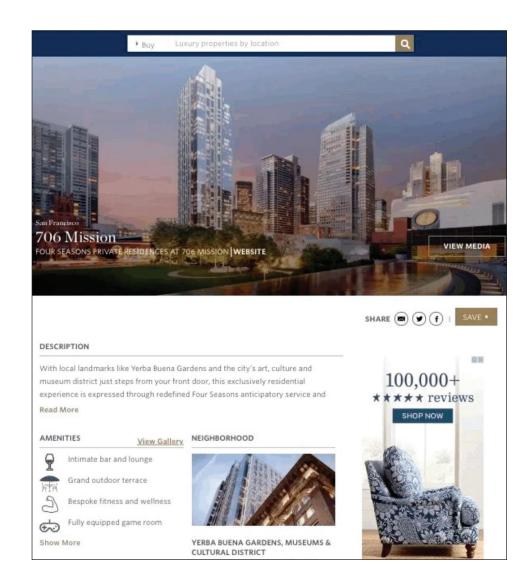


#### MANSION GLOBAL NEW DEVELOPMENTS PROFILE PAGE

Showcase impressive new construction projects to an audience of engaged high-net-worth buyers.

#### INCLUDES

- Fixed, always-on position within section
- Full screen image slideshow
- Prominent lead generation form
- Property highlights
- Neighborhood profile
- Available units (300x600 banner recommended)
- Video (optional)
- Amenities carousel (3-9 amenities with 1 image for each)
- Localized map
- Searchable within listings database



#### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers



#### @MANSIONGLOBAL INSTAGRAM

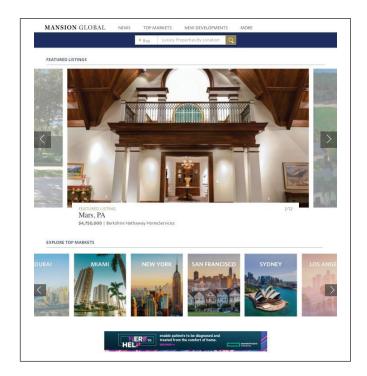
Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K



#### THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.



### Print Offerings



### The Wall Street Journal

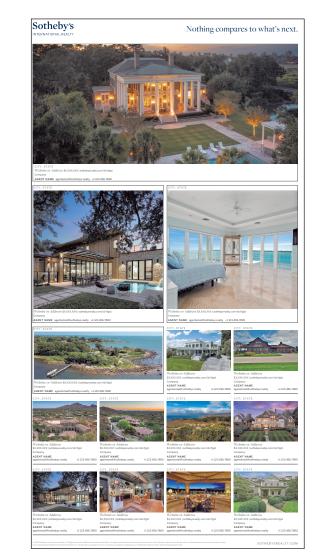
The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 644,424
- E-newspaper: 194,000
- Readership: 4,234,000
- Male / Female: 62% / 38%
- Average HHI: \$404,217
- Average age: 50

SINGLE SPOT, COLOR

Includes Bonus 30 Day Digital -Featured Property Upgrade





### The Wall Street Journal

### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: **100,000** Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE Weekend Property insert





### The New York Times

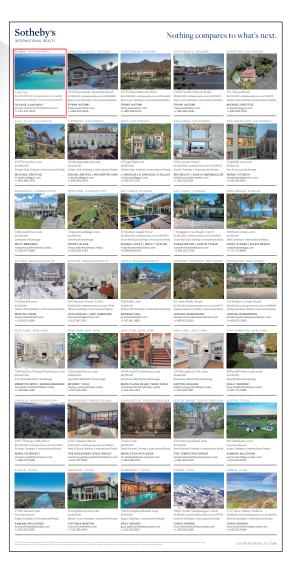
### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

- Circulation: 483,701
- Male / Female ratio: 62.2% / 37.8%
- Average household income: \$381,464
- Median age: 45.2
- Over one half have liquid assets valued at \$1 million+
- Over 1 in 4 have a household net worth of **\$3 million**

SINGLE SPOT, COLOR





# Architectural Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### FULL PAGE, COLOR:

- Circulation Per Region: up to 16,000
- Readership Per Region: up to 117,390
- Median Household Income: \$134,318
- Median Age: 54
- Male / Female: 46% / 54%

FULL PAGE, COLOR









### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

#### ELITE TRAVELER AUDIENCE

- Total Readership: 557,000
- Average Age: 45
- Male/Female Ratio: 69% / 31%
- Average HHI: \$7.9M
- Average Net Worth: \$32M

FULL PAGE SPREAD

LUXURY HOMES FEATURE



### Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

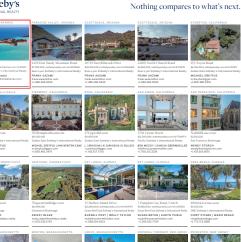
- Circulation: 214,131
- · Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

**OUADRUPLE PROPERTY SPOT, COLOR** PROPERTY SPOT

Global



#### Sotheby's













VICTORIA MINTON victoria mintonibule.com +1723.398.4932

KUMARA WI kumarali sothe +1512.423.50













### Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine ore some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world#class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





#### DISTRIBUTION

#### 65,000 private jet owners and guests

Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

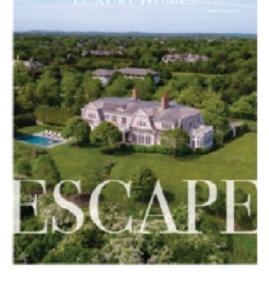
#### FULL PAGE

includes social media & E-Newsletter

#### FULL PAGE IN 3 ISSUES

includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



PRIVATE AIR

### Schedule & Reach



Proposed Schedule & Reach 2024

ledia	Ad Description	Month 1	Month 2	Month 3	Month 4	Reach
otheby's Auction House: Print						
otheby's Magazine	Half Page				Half Page	20,000
otheby's Auction House: Digital						
otheby's Bespoke Geo-Targeted Emails	Email					
otheby's Bespoke Geo-Targeted Emails	Georgia, Florida, Alabama, North Carolina, South Carolina, Texas, Tennessee	Email				25,000
otheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter				Enews	488,357
igital						
Iillion Impressions*						
Illion Impressions	Digital Banner Program	500K impressions	500K impressions	500K impressions		1,500,000
Illion Impressions	Targeting - Atlanta, FL, AL, GA, NC, SC, TX, TN					
oogle Adwords						
oogle Adwords	Digital PPC program	PPC	PPC	PPC		
omprehensive Digital						
ocial Mirror Ads	Mirroring Social Post	100K impressions	100K impressions	100K impressions		300,000
isplay	Digital Banner Program	150K impressions	150K impressions	150K impressions		450,000
TT & Video Pre-roll Combo	Internet Connected Device ads	50K Impressions	50K Impressions	50K Impressions		150,000
eofencing - Event and Location						
eofencing - Event and Location	Target specific events and locations	60k impressions	60k impressions	60k impressions		180,000
well.com						
eal Estate Package	Custom Article with promo on Homepage, in E-Newsletter & 1X on FB		Article			1,750,000
ite Traveler						
ite Online Real Estate Showcase	Online Real Estate Showcase		Property Show	/case		100,000
mesEdition						
lain Home Page Rotating Gallery	Featured Banner		Banner			750,000
eal Estate Rotating Gallery	Featured Banner			Banner		750,000
ew & Trending Home Page Position	Featured Spot	Tile				750,000
eatured Article and E-Newsletter promotion	Newsletter Top & Journal Article	Article				292.000
Newsletter Featured Listing	E-Newsletter				Enews	192.000
ocial Media	Listing Feature		Social			148,000
tSet Magazine						
tSet Magazine	Annual Global Campaign		Global Campa	agin		2,140,000
obbreport.com				0		
obbreport.com	Featured Listing Carousel - 1 Property	Banner		Banner		12.000
obbreport.com	Real Estate Newsletter - 3 Sends		Enews			60.000
/SJ.com						
lansion Global Homepage Hero	Mansion Global Homepage Hero	Banner		Banner		328,000
lansion Global New Development Profile	Profile page - 3 months minimum		Profile			
lansion Global e-Newletter	Daily Monday-Friday			Enews		17,000
roperty Upgrades	10 Featured Property Upgrades	Bonus	Bonus	Bonus		17,000
Iansion Global Homepage Featured Listing Module	Mansion Global Homepage Featured Listing Module	50103	Banner	Donus		164.000
lansion Global Instagram	Mansion Global Instagram		Social			76,200
	mulson close insegran		3000			70,200
rint						
onde Nast Magazines Regional Pages						
rchitectural Digest - State of Georgia	Full Page				Full Page	18,000
ite Traveler						
ite Traveler	Luxury Homes Feature				Feature	557,000
nancial Times						
nancial Times	Quadruple Property Spot	Quadruple		Quadruple		420,914
nancial Times	Property Spot		Listing		Listing	420,914
ne New York Times						
ne New York Times	Property Spot - Weekday/Saturday	Listing	Listing	Listing	Listing	1,692,444
ivate Air Luxury Homes						
ivate Air Luxury Homes	Full Page (includes social media & E-Newsletter)		Full Page		Full Page	130,000
he Wall Street Journal						
ne Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	Quadruple	Double	Quadruple	Double	2,577,696
he Wall Street Journal						
ansicon Global Experience Luxury	Weekend Property insert		Full Page		Full Page	200,000
DTAL						10 000 000
(TAI						16,659,525

Proposed Schedule & Reach 2024

Aedia	Ad Description	Month 1	Month 2	Month 3	Month 4	Reach
otheby's Auction House: Print						
otheby's Magazine	Quarter Page				Quarter Page	20,000
otheby's Auction House: Digital						
otheby's Bespoke Geo-Targeted Emails	Email					
otheby's Bespoke Geo-Targeted Emails	Georgia, Florida, Alabama, North Carolina, South Carolina, Texas, Tennessee	Email				25,000
Digital						
Aillion Impressions*						
Aillion Impressions	Digital Banner Program	250K impressions	250K impressions	250K impressions		750,000
Aillion Impressions	Targeting - Atlanta, FL, AL, GA, NC, SC, TX, TN					
Boogle Adwords						
loogle Adwords	Digital PPC program	PPC	PPC	PPC		
Comprehensive Digital						
ocial Mirror Ads	Mirroring Social Post	100K impressions	100K impressions	100K impressions		300,000
Display	Digital Banner Program	150K impressions	150K impressions	150K impressions		450.000
OTT & Video Pre-roll Combo	Internet Connected Device ads	50K impressions	50K impressions	50K impressions		150.000
Dwell.com	internet connected better das	Sold impressions	Sole impressions	Solumpressions		150,000
leal Estate Package	Custom Antiple with service on Hermonica in C. Neurolatter 9, 1V on CD.		Article			1,750,000
lite Traveler	Custom Article with promo on Homepage, in E-Newsletter & 1X on FB		Article			1,750,000
lite Online Real Estate Showcase	Online Real Estate Showcase		Real Estate SI	nowcase		100,000
amesEdition						
leal Estate Rotating Gallery	Featured Banner			Banner		750,000
eatured Article and E-Newsletter promotion	Newsletter Trending & Journal Article	Article				292,000
-Newsletter Featured Listing	E-Newsletter				Enews	192,000
ocial Media	Listing Feature		Social			148,000
tobbreport.com						
lobbreport.com	Featured Listing Carousel - 1 Property	Banner				6.000
tobbreport.com	Real Estate Newsletter - 3 Sends		Enews			60,000
VSJ.com						
Aansion Global Homepage Hero	Mansion Global Homepage Hero	Banner				164,000
Aansion Global New Development Profile		Duriner	Profile			104,000
Aansion Global e-Newletter	Profile page - 3 months minimum		Profile	Enews		17.000
	Daily Monday-Friday					17,000
roperty Upgrades	10 Featured Property Upgrades	Bonus	Bonus	Bonus		
Aansion Global Homepage Featured Listing Module Aansion Global Instagram	Mansion Global Homepage Featured Listing Module Mansion Global Instagram		Social	Banner		164,000 76,200
	· · · · · · · · · · · ·					.,
Print						
Conde Nast Magazines Regional Pages						
Architectural Digest - Atlanta	Full Page				Full Page	12,000
lite Traveler						
ilite Traveler	Luxury Homes Feature				Feature	557,000
inancial Times						
inancial Times	Double Property Spot	Double				210,457
inancial Times	Property Spot		Listing	Listing	Listing	631,37
he New York Times						
he New York Times	Property Spot - Weekday/Saturday	Listing	Listing	Listing	Listing	1,692,444
rivate Air Luxury Homes		-	-	-	-	
rivate Air Luxury Homes	Full Page (includes social media & E-Newsletter)		Full Page		Full Page	130.000
he Wall Street Journal						
'he Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	Double	Double	Double	Double	2,577,696
'he Wall Street Journal	rioperty spot w/ Digital reactice rioperty opgrade	Double	Double	Double	Double	2,377,090
Aansicon Global Experience Luxury	Weekend Property insert		Full Page		Full Page	200,000
OTAL						11.461.668