

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

San Antonio Properties Advertising and Marketing Program



Table of Contents

3 INTRO

4 SOTHEBY'S AUCTION HOUSE

5 Sotheby's Bespoke Geo-Targeted Email

6 DIGITAL

- 7 Impressions Campaign
- 12 Geofencing Event and Location
- 13 Comprehensive Digital
- 15 Google AdWords
- 18 JamesEdition.com
- 21 WSJ.COM

22 PRINT

23 Financial Times

24 SCHEDULE, PRICING & REACH

25 2024



ADVERTISING BRANDING MARKETING

National & Global Exposure San Antonio Properties

SKY Advertising is excited to present to Kuper Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to San Antonio Properties.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in San Antonio. TX.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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Sotheby's Auction House Offerings



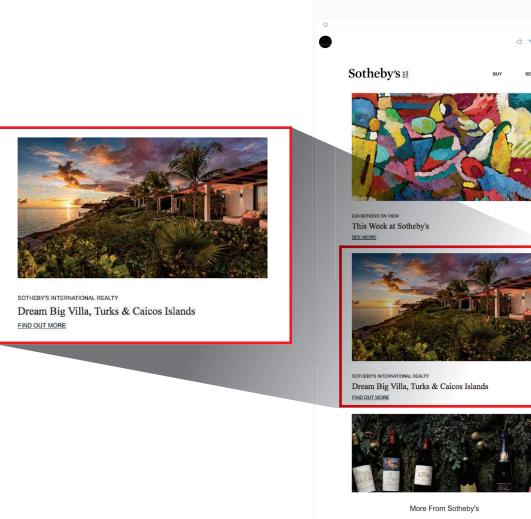
SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

TARGETED AREAS

Mexico

PRICE: \$2,500/DEPLOYMENT



000

Digital Offerings



Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

Campaign: San Antonio Properties

· Flight Dates: April 2024 - June 2024

• Impressions: **750,000**

· Clicks through to the website of your choice.

100K Impressions per two weeks: \$900
250K Impressions per month: \$1,195
500K Impressions per month: \$1,625
1 Million Impressions per month: \$2,450
Three Month Minimum



Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

Bloomberg Markets

Forbes





Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

Nothing compares to what's next.

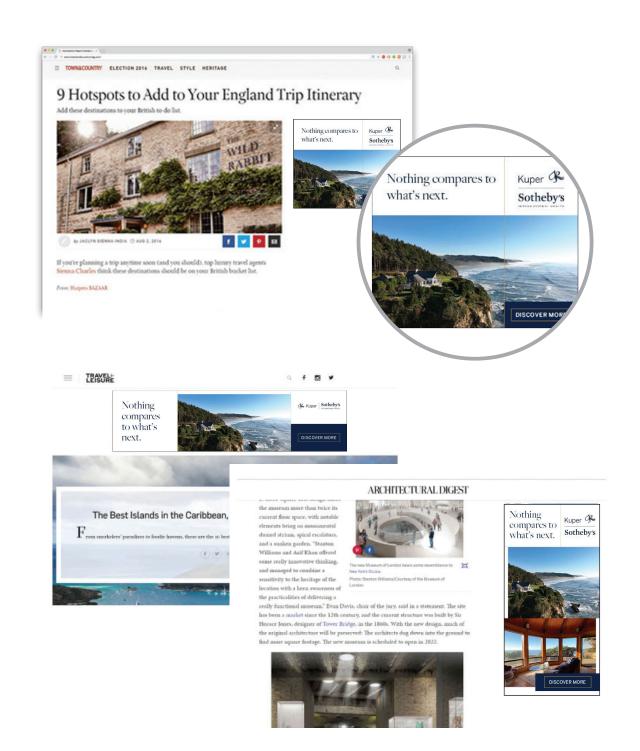








Sample
Banners For
Impressions
Programs As
They Appear
On Sites

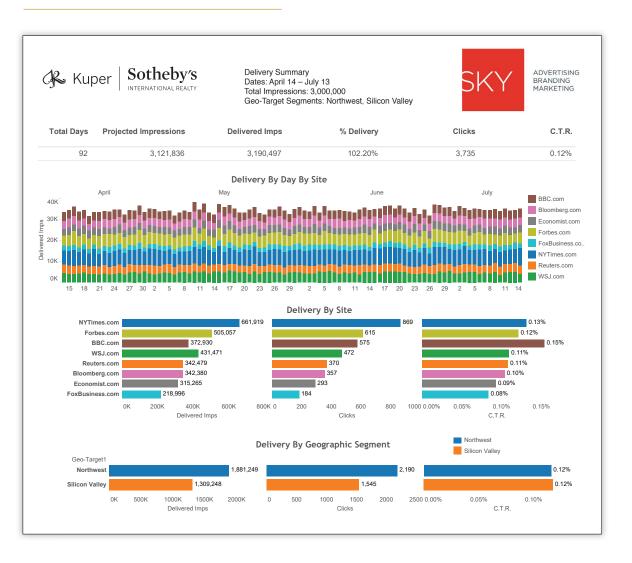


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

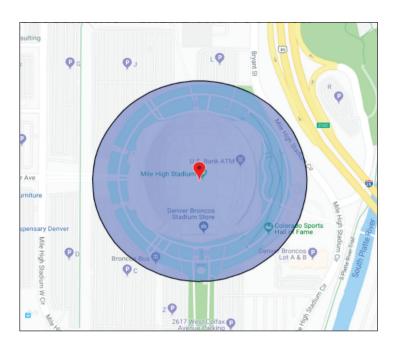
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TARGET SPECIFIC EVENTS AND LOCATIONS

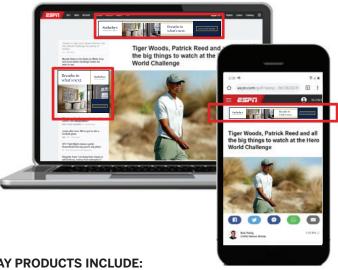
• Investment: \$1,500 per month

• Impressions: 100,000

Comprehensive Digital

DISPLAY

Digital Display advertising refers to the promotion of products or services through display ads on digital platforms such as websites or mobile apps. With Targeted Display, we offer campaigns that include Keyword Targeting, Behavioral Targeting, Retargeting, and Artificial Intelligence (A.I.) Targeting designed to show your ads to the exact audience you want to reach, to deliver the right message on the right device at the right time.



TARGETED DISPLAY PRODUCTS INCLUDE:

Complete optimization including strategy, ad serving, and reporting. We provide you with full transparency, giving you the assurance your budget is allocated efficiently.

The ability to target specific audiences, rather than only specific sites, by leveraging the data collected by our algorithms.

The power to implement advanced testing to ensure you are maximizing the click-through-rate (CTR) and conversion rate of your advertising and landing pages.

We track impressions, clicks, view-throughs, and conversions!

We implement Retargeting campaigns to target people who have been to your website but didn't convert.

Keyword Targeting using the keywords and phrases your customers are searching for and contained on webpages they are reading.

With A.I. Targeting we are showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad. We can target from thousands of Behavioral Categories and show your ads to the people most likely to want your products and services.

We geo-target every campaign, showing your ads just to the people in the areas you want to reach.

Cross Platform Targeting available from Mobile Conquesting.

Custom Audience Matching & Lookalike Audiencestarget people on your list of emails, addresses, or phone numbers and show them display ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 150,000 Impressions

Comprehensive Digital

SOCIAL MIRROR ADS

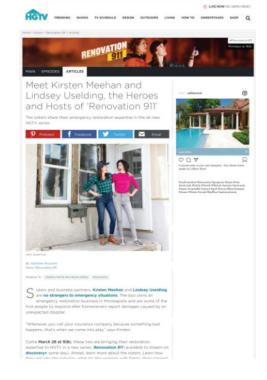
Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH **100,000 Impressions**

Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



Google AdWords

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



Kuper SIR

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

1.09%

Google Ads Phone Calls

9

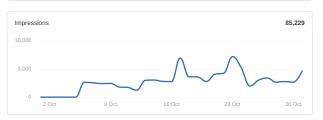
Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%

Clicks				930
150				
100	٨		\wedge	
50	1	\nearrow		
0	9 Oct	16 Oct	23 Oct	30 Oct



CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS		
SKY - SMART	459	\$312.71	\$39.09	74,095		
SKY - PMAX	290	\$359.88	\$179.94	8,209		
SKY - General	75	\$278.65	\$0.00	1,432		
SKY - Boulder	53	\$293.25	\$293.25	1,145		
SKY - Trademark	38	\$134.26	\$134.26	259		
SKY - Niwot	11	\$33.94	\$0.00	69		
SKY - Longmont	4	\$19.24	\$0.00	16		
SKY - Golden	0	\$0.00	\$0.00	3		
SKY - Superior	0	\$0.00	\$0.00	1		

Showing 50 of 89 Rows						
KEYWORD	IMPRESSIONS	CLICKS				
luxury real estate agent	498	27				
find the best real estate agent	425	19				
"Boulder Colorado Real Estate"	388	16				
"home for sale boulder"	25	13				
"colorado real estate agent"	167	9				
"coldwell banker real estate"	120	8				
"boulder real estate agent"	69	5				
"realtor boulder co"	64	5				
niwot Real Estate	32	5				
"boulder real estate listings"	41	5				
"real estate for sale in bouder colorado"	29	4				
"boulder co real estate agency"	38	4				
berthoud Realtor	23	4				

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	4.7	0.015	01.14	***

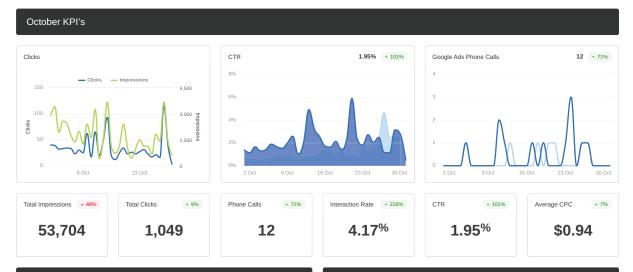
Google AdWords

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



Kuper SIR



Cities and Regions

Showing 50 of 540 Rows					
CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS		
Washington	30,976	497	613		
Potomac	4,073	64	64		
Baltimore	2,976	80	274		
New York	1,535	51	51		
Ashburn	1,386	39	137		
Rockville	1,207	16	27		
Virginia Beach	799	23	48		
Richmond	413	6	46		

Keywords

Showing 23 of 23 Rows							
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS				
dc real estate	51	886	51				
luxury property for sale dc	40	114	40				
home for sale dc	19	529	19				
real estate in washington dc	6	101	6				
georgetown washington dc apar	6	56	6				
houses in georgetown dc	3	19	3				
buy house georgetown dc	2	6	2				
mclean realty	1	1	1				

jamesedition.com

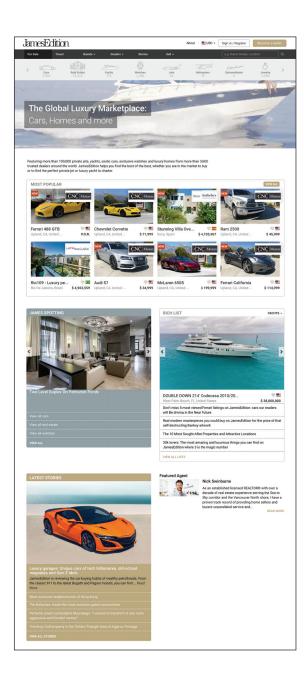
E-NEWSLETTER

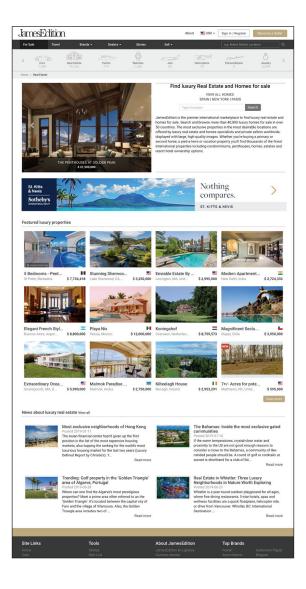
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





jamesedition.com

ROTATING GALLERY

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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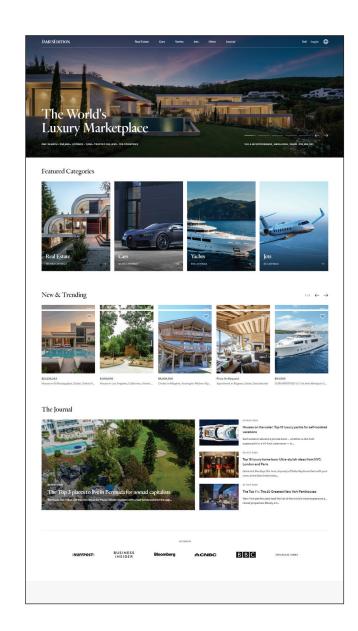
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE

FEATURED BANNER: \$2.000

REAL ESTATE PAGE

FEATURED BANNER: \$1,600



jamesedition.com

SOCIAL MEDIA POST

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook 31.3K













PHOTO

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- · Link in bio

PHOTO: \$800

PHOTO PLUS: \$1,000 PHOTO PLUS

VIDEO: \$1,800

The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

SHARED BANNER: \$650/LISTING





Print Offerings



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%**

• Average household income: \$338,000

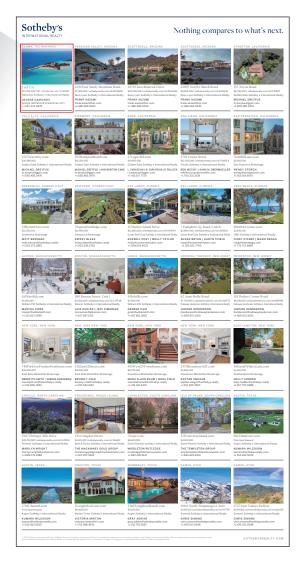
• Median age: 51

PRICE: \$750 PROPERTY SPOT, COLOR

Global







Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2024

Media	Ad Description	Ap	ril	May	Ju	ne	Me	dia Total	Reach
Sotheby's Auction House: Digital									
Sotheby's Bespoke Geo-Targeted Emails	Email								
Sotheby's Bespoke Geo-Targeted Emails	Mexico	\$	2,500.00				\$	2,500.00	25
Digital									
Million Impressions*									
Million Impressions	Digital Banner Program	\$	1,195.00	\$ 1,195.00) \$	1,195.00	\$	3,585.00	750
Million Impressions	Targeting - Guadalajara, Monterrey, Mexico City								
Google Adwords									
Google Adwords	Digital PPC program	\$	1,600.00	\$ 850.00) \$	850.00	\$	3,300.00	300
Comprehensive Digital									
Social Mirror Ads	Mirroring Social Post	\$	1,500.00	\$ 1,500.00) \$	1,500.00	\$	4,500.00	300
Display	Digital Banner Program	\$	1,500.00	\$ 1,500.00) \$	1,500.00	\$	4,500.00	450
Geofencing - Event and Location									
Mobile Conquesting	Target specific events and locations	\$	1,500.00				\$	1,500.00	100
JamesEdition									
Real Estate Rotating Gallery	Featured Banner			\$ 1,600.00)		\$	1,600.00	750
E-Newsletter Featured Listing	E-Newsletter	\$	1,500.00				\$	1,500.00	192
Social Media	Listing Feature				\$	800.00	\$	800.00	148
WSJ.com									
Mansion Global Homepage Hero	Shared Banner	\$	650.00				\$	650.00	164
Financial Times									
Financial Times	Property Spot	\$	750.00				\$	750.00	210
TOTAL							\$	25,185.00	3,389
*After 6 months the Impressions Program may be ad	justed after evaluation of budget and strategy							•	,
Pricing Subject to Change									