

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

# Primland Auberge Resorts Advertising and Marketing Program



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50 2024



ADVERTISING BRANDING MARKETING

# National & Global Exposure Primland Auberge Resorts

SKY Advertising is excited to present to Corporate Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Primland Auberge Resorts residences.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Blue Ridge Mountains, VA.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

### **SOTHEBY'S MAGAZINE**

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

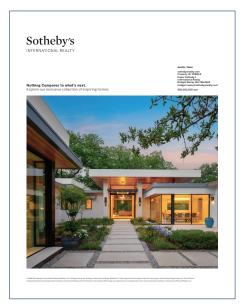
- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

ADVERTORIAL - 2 PAGE: \$10,500 ADVERTORIAL - 4 PAGE: \$18,800

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global



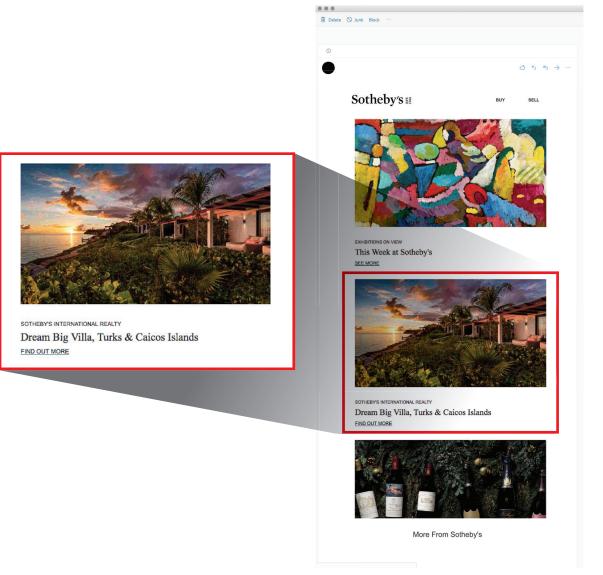




# SOTHEBY'S BESPOKE EMAIL

- Every Week
- 52x/Year
- Custom content
- 35% open rate
- 550,000+ recipients

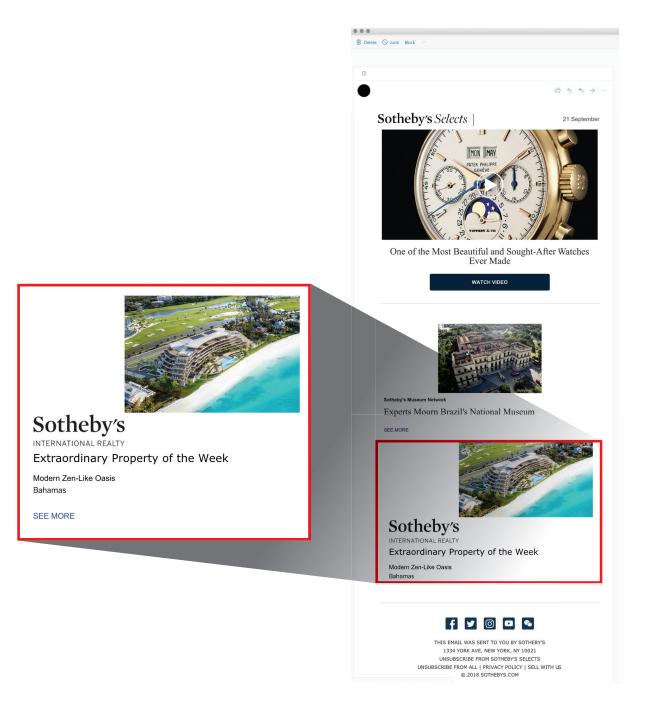
PRICE: \$2,500/DEPLOYMENT



### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

PRICE: \$2,585/DEPLOYMENT



Digital Offerings



# Impressions Campaign

### CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



### **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: Primland Auberge Resorts
- Flight Dates: July 2024 December 2024
- Impressions: 6,000,000

Three Month Minimum

· Clicks through to the website of your choice.

100K Impressions per two weeks: 250K Impressions per month: 500K Impressions per month: 1 Million Impressions per month: \$2,450

\$900 \$1.195 \$1,625



Minimum 3 month commitment

# Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

**Bloomberg Markets** 

**Forbes** 





# Creative

# SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

Nothing compares to what's next.



Sotheby's INTERNATIONAL REALTY

DISCOVER MORE





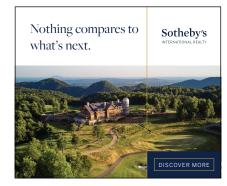
Nothing compares to what's next.

DISCOVER MORE

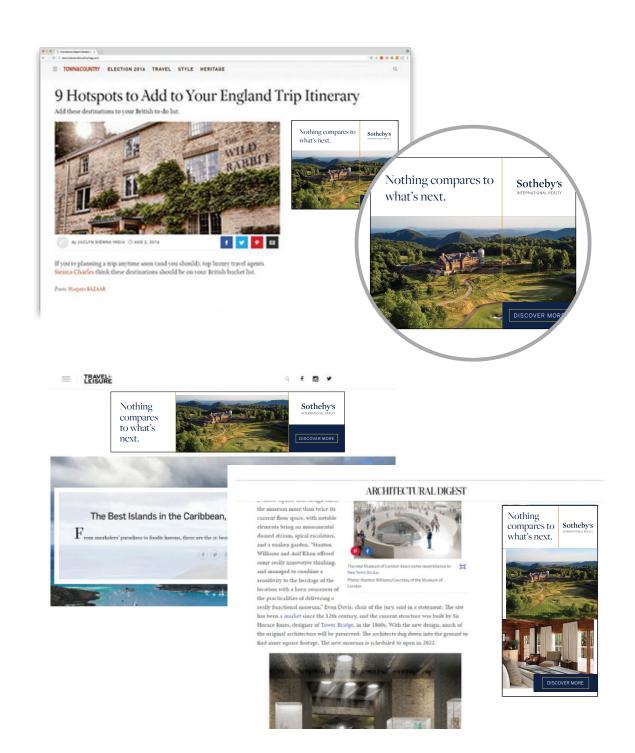
Nothing compares to what's next.

Sotheby's INTERNATIONAL REALTY





Sample
Banners For
Impressions
Programs As
They Appear
On Sites

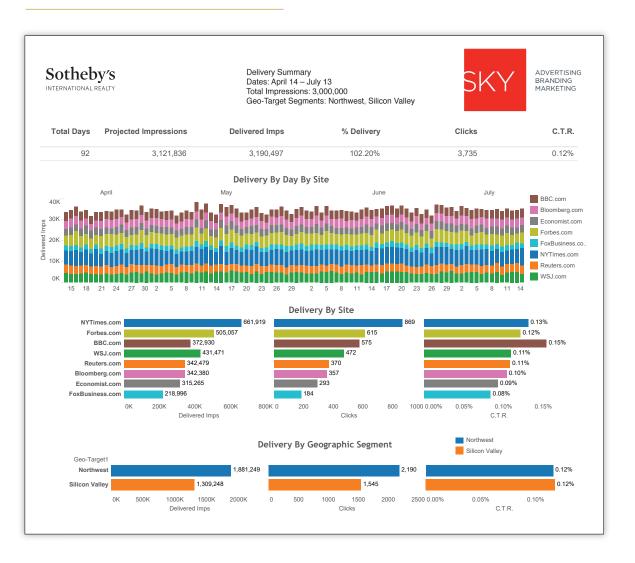


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

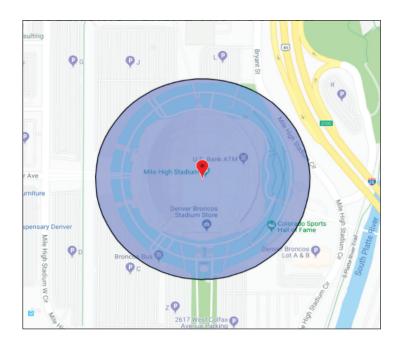
### **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Digital Event Targeting

## GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



# GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

### TARGET SPECIFIC EVENTS AND LOCATIONS

- Investment: From \$1,500/month Up to 3 Geo-fences
- · Monthly Impressions: 60,000/month

# Comprehensive Digital

### OTT/VIDEO PREROLL

OTT or Over The Top is video programming transmitted via the Internet, not on traditional cable or broadcast. It reaches any type of internet connected device including Roku, Connected TV/SmartTVs, Fire TV Sticks, XBOX, PlayStation, Apple TV, Chromecast, and more.

Our OTT gets you to thousands of publishers and streaming exchanges on stations like: Sling TV, Fubo.TV, Pluto.TV and channels like A&E, AMC, Discovery, ESPN, FOX, NBC, NBA, Syfy, Adult Swim, CNN, and Food Network.

### HOW CAN ADDING OTT HELP YOUR CURRENT MARKETING CAMPAIGN?

OTT can extend the reach of a business that is currently doing broadcast TV or cable because OTT reaches audiences that have cut the cord to cable (cord-cutters), or those that have never had cable (cord-nevers) and you are able to reach a more targeted audience with OTT.

eMarketer estimates that over 81 million U.S. consumers have either cut their cords or never signed up for one in the first place.



### YouTube Video Pre-Roll Ads



### WHY OTT?

Our OTT runs on Set Top Boxes, Game Consoles, and Smart TVs like Fire TV Sticks, XBOX, PlayStation, 4K FireTV, SmartTV, AppleTV, ChromeCast, Roku, and more. 100% of our impressions are served on Connected TVs.

We have direct inventory on hundreds of Apps and Providers. These cover a variety of content such as News, Sports, Entertainment, Lifestyle, Gaming, Health, Technology, and many more, depending on the targeting categories selected for your campaign. We have over 100,000 targeting categories to choose from and we can also use Artificial Intelligence to find the optimal audience. We have direct deals with large publishers and devices like Samsung TV, DIRECTV, NHL, Fox, local news stations,

Disney/ABC, AMC Networks, NBC Universal, National Geography, A+E Networks, Bloomberg, Discovery, the CW, and MLB to serve ads through direct connections. We also have access to Amazon OTT, through the Amazon Demand Side Platform (DSP).

And with Amazon OTT we can target by people's behaviors, Amazon Product Targeting (targeting people who have searched for or purchased certain products) AND through a Custom Audience from a client's database list.

PRICE: FROM \$1,500/MONTH

50,000 Impressions

# Comprehensive Digital

### **NATIVE DISPLAY**

Native ads dynamically match the look, feel and visual context of the website or app where they are seen. They can run across all devices or be specified mobile only. Native ads can be either video or a dynamic picture.

### HIGHER ENGAGEMENT:

- Native ads are viewed 53 percent more frequently than display ads, providing a higher CTR (60 percent).
- Native ads result in an 18 percent increase in purchase
- Native ads can help lift a brand by up to 82 percent.



### **TARGETING OPTIONS INCLUDE:**

- **Behavioral** thousands of targeting categories including demographics, on-line and off-line behaviors, and interests. Keywords – target a list of up to 500 keywords related to your business, and show Native ads on the web pages where they appear A.I.
- **Targeting** Showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Custom Audience Matching & Lookalike Audiences - target people on your list of emails. addresses, or phone numbers and show them native ads when they browse websites and apps.
- Cross Platform Targeting available from Mobile Conquesting.

• Native ads come in many forms, but all share the common goal of not "looking" like an ad.

Native ads come in many forms, but all share the common goal of not "looking" like an ad. Native ads are proven to have higher levels of engagement than traditional non-native ads, and they get results.

PRICE: FROM \$1.500/MONTH 50,000 Impressions

# Comprehensive Digital

### **SOCIAL MIRROR ADS**

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



### **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.

- TRANSITION OF THE PROPERTY OF
- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH **100.000 Impressions** 

# Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



### CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

### Which can include:

- Keyword Research
- · Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



# Google AdWords

### **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



### **Primland Auberge Resorts**

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

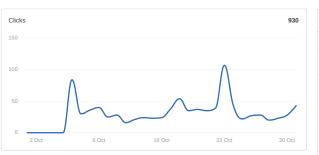
9

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%





CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

# Google AdWords

### **MONTHLY REPORTING**

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



### **Primland Auberge Resorts**



### Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

### Keywords

Showing 23 of 23 Rows				
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS	
dc real estate	51	886	51	
luxury property for sale dc	40	114	40	
home for sale dc	19	529	19	
real estate in washington dc	6	101	6	
georgetown washington dc apar	6	56	6	
houses in georgetown dc	3	19	3	
buy house georgetown dc	2	6	2	
mclean realty	1	1	1	

# Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

### **Dwell Audience Real Estate Metrics**

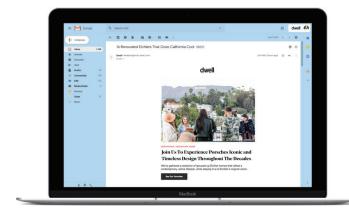
- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).

### **CUSTOM REAL ESTATE ARTICLE.**

This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile
- Promotion in the Dwell Email Newsletter.
- · Promotion on the Dwell Facebook.

PRICE: \$6,000





# Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth \$32m
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase

**DEDICATED E-BLAST: \$6,000 PER WEEK** 

Free with 2 page spread



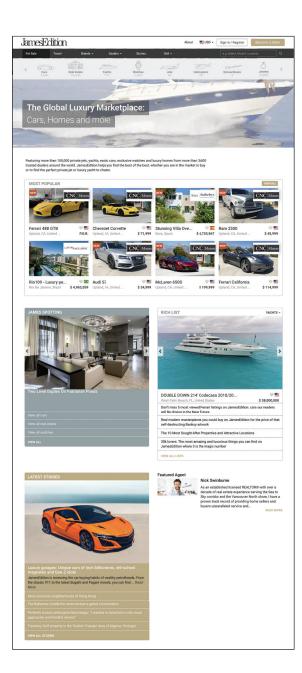
### **E-NEWSLETTER**

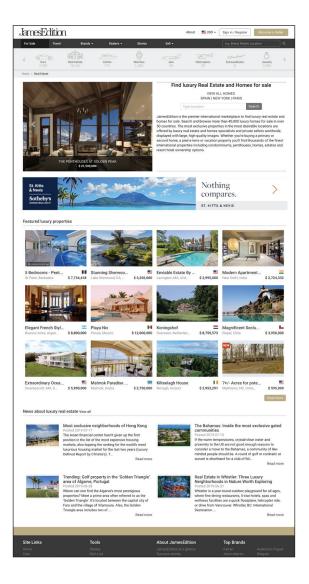
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





### **ROTATING GALLERY**

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

**HOME PAGE** 

**FEATURED BANNER: \$2.000** 

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600



## FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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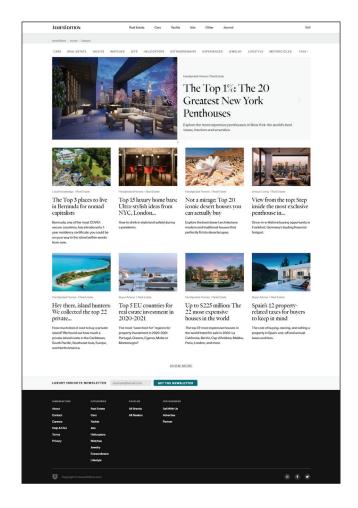
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



### **NEW & TRENDING**

### **FEATURED LUXURY POSITION**

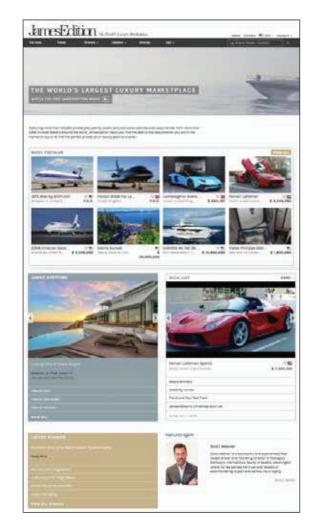
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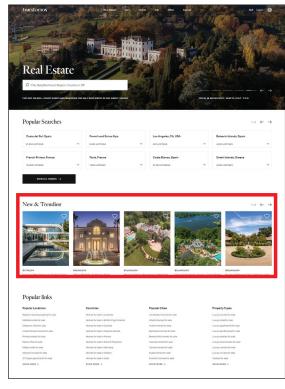
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





### **SOCIAL MEDIA POST**

Founded in 2008, James Edition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook 31.3K













### **PHOTO**

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- · Repost on stories

### **VIDEO**

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- · Link in bio

PHOTO PLUS: \$1,000

VIDEO: \$1.800

PHOTO: \$800

# JetSet

## 12 MONTH GLOBAL DIGITAL CAMPAIGN

### **EMAIL**

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

### **Subscriber Profile**

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

### 12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

### PRICE \$2,500/YEAR

2 shared email blasts plus 12 month web feature (\$10,000 value)



# Luxury Estate

### **LUXURY ESTATE**

Luxury Estate is the leading international portal for the luxury real estate market.

With its website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES \$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100 FOR 6 MONTHS \$8,000 FOR 1 YEAR



# RobbReport.com

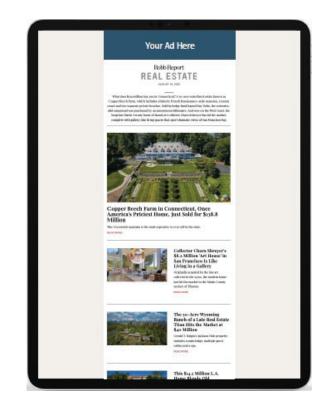
### **REAL ESTATE ENEWSLETTER**

### 60.000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

PRICE: \$3,750-\$5,000/WEEK 3 DEPLOYMENTS (M, W,F)





# RobbReport.com

### FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

• Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

• Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH.



# RobbReport.com

### LUXURY PROPERTY LISTING

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

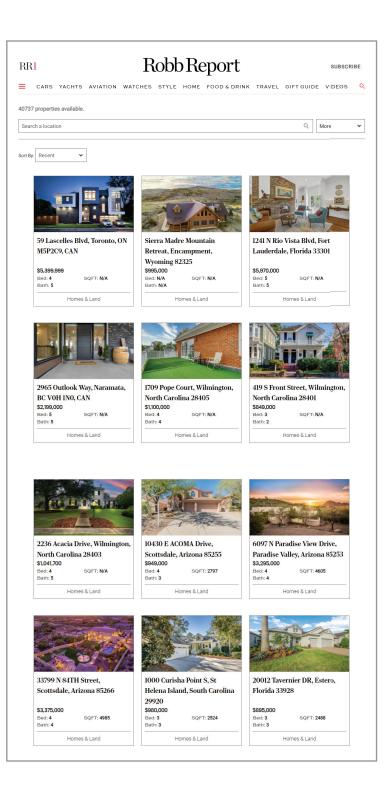
• Average Age: 43

• Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

• Average Household Net Worth: \$3.5M

MANUAL 1 LISTING: \$450/MONTH



### FEATURED PROPERTY UPGRADES

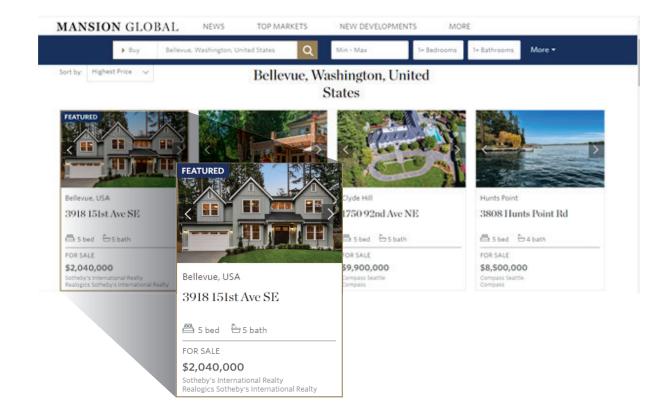
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

Included with print placment





## MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- · 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

Shared with 5 properties





## MANSION GLOBAL NEW DEVELOPMENTS PROFILE PAGE

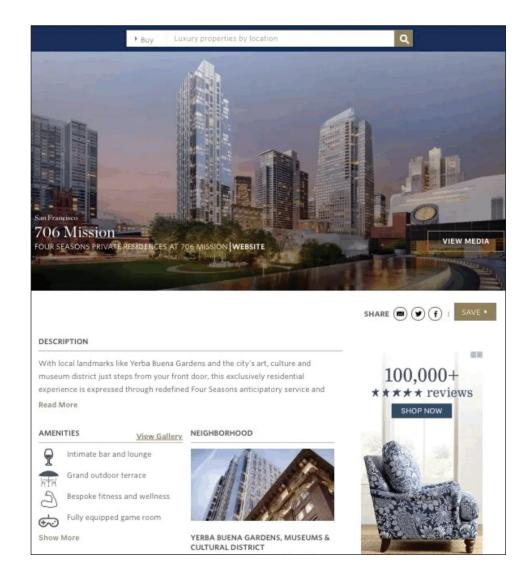
Showcase impressive new construction projects to an audience of engaged high-net-worth buyers.

### **INCLUDES**

- Fixed, always-on position within section
- · Full screen image slideshow
- · Prominent lead generation form
- Property highlights
- Neighborhood profile
- Available units (300x600 banner recommended)
- Video (optional)
- Amenities carousel (3-9 amenities with 1 image for each)
- Localized map
- Searchable within listings database

PRICE: \$1,000

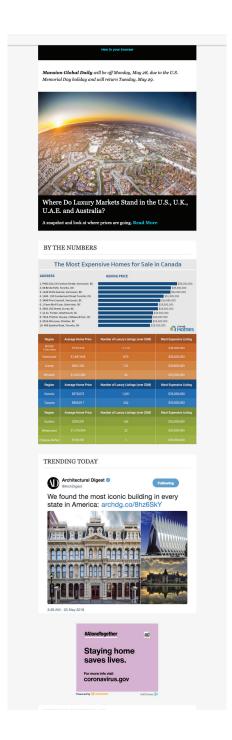
3 Month Minimum



## MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- **100%** SOV
- 17,000 Opt in subscribers

PRICE: \$3.680



# The Wall Street Journal Online (WSJ.com)

#### MANSION GLOBAL CUSTOM E-NEWSLETTER

Take advantage of Mansion Global's Custom newsletter to showcase your brand as a luxury lifestyle and real estate leader to luxury connoisseurs and high-net-worth buyers around the world. From aspiration to action, Mansion Global's custom newsletter is the go-to read for the most powerful and affluent consumers, delivering all your newsworthy content directly to their inboxesinspiring the luxury lifestyle & delivering results.

PRICE: \$6,000 EXCLUSIVE EMAIL



17.5%

# The Wall Street Journal Online (WSJ.com)

#### **@MANSIONGLOBAL INSTAGRAM**

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

PRICE: \$1,775



Print Offerings



## The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

• Average age: 50

PROPERTY SPOT: \$795

QUADRUPLE PROPERTY SPOT: \$3,180

Includes Bonus 30 Day Digital -Featured Property Upgrade





# The Wall Street Journal

#### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

\$980/FULL PAGE TEMPLATE OR \$1985/FULL PAGE CUSTOM





# The New York Times

#### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

• Over one half have liquid assets valued at \$1 million+

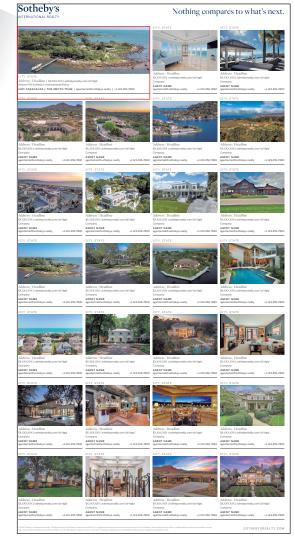
• Over 1 in 4 have a household net worth of \$3 million

PROPERTY SPOT, COLOR: \$760

QUADRUPLE PROPERTY SPOT, COLOR: \$3,040







# The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750

**Includes Digital promotion and Digital Flipbook** 









# Golf Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy. Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Golf Digest.

· Full page, color

NORTH CAROLINA, FULL PAGE \$5.980 3X \$5.680

SOUTH CAROLINA, FULL PAGE \$3,280 3X \$3,120

FLORIDA, FULL PAGE \$12,110 3X \$11,500

WASHINGTON DC DMA, FULL PAGE \$4,190 3X \$3,980









#### Dwell

#### **MODERN MARKET**

Dwell is the marketplace to living with good design. A trusted authority for 20 years, connecting consumers and design professionals with inspiration, products, and the tools they need to achieve their goals. Published six times a year, each issue of Dwell Magazine includes exclusive stories on the most innovative leaders in architecture and design, presenting modern homes that encapsulate the concept of good design

Circulation: 200,000Total Reach: 778,000

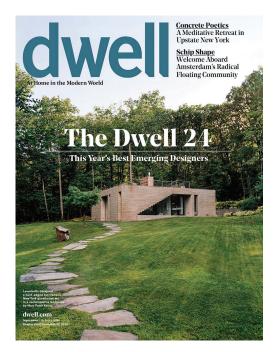
• Female / Male Ratio: 60% / 40%

Median Age: 44.4Median HHI: \$130,000

Source: Google Analytics, Quantcast, and Sprout

Social 2019

MEDIUM HORIZONTAL AD: \$4,200





#### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

#### **ELITE TRAVELER AUDIENCE**

• Total Readership: 557,000

• Average Age: 45

• Male/Female Ratio: 69% / 31%

• Average HHI: \$7.9M

Average Net Worth: \$32M

FULL PAGE \$9,250 SPREAD \$18,250

LUXURY HOMES FEATURE: STARTING AT \$4,500





### Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%** 

• Average household income: \$338,000

• Median age: 51

QUADRUPLE PROPERTY SPOT, COLOR: \$3,000

Global





# Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine ore some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world—class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





#### **DISTRIBUTION**

#### 65,000 private jet owners and guests

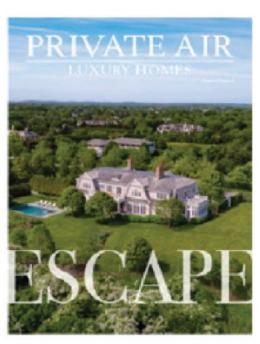
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

**FULL PAGE: \$1.925** 

includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550 includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



Schedule, Pricing & Reach



# Proposed Schedule, Pricing & Reach 2024

/ledia	Ad Description	July August September October November December Media Tot	al Reach
otheby's Auction House: Print			
otheby's Magazine	Advertorial - 2 page	\$ 10,500.00 \$ 10,50	0.00 20,0
otheby's Magazine	Full Page	\$ 3,640.00 \$ 3,64	0.00 20,0
otheby's Auction House: Digital			
otheby's Bespoke Emails		\$ 2,500.00 \$ 2,500.00 \$ 7,50	0.00 1,650,0
otheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00 \$ 2,585.00 \$ 5,17	0.00 1,540,0
Pigital			
fillion Impressions*			
Million Impressions	Digital Banner Program	\$ 2,450.00 \$ 2,450.00 \$ 2,450.00 \$ 2,450.00 \$ 2,450.00 \$ 2,450.00 \$ 14,70	0.00 6,000,0
Million Impressions	Targeting - NC, VA, SC, FL, TX and DC		
oogle Adwords			
oogle Adwords	Digital PPC program	\$ 6,750.00 \$ 6,000.00 \$ 6,000.00 \$ 6,000.00 \$ 6,000.00 \$ 6,000.00 \$	0.00
omprehensive Digital	· •		
ocial Mirror Ads	Mirroring Social Post	\$ 2,000.00 \$ 2,000.00 \$ 2,000.00 \$ 2,000.00 \$ 2,000.00 \$ 20,000.00 \$ 30,00	0.00 600,0
ative Display	Native Ad	\$ 2,000.00 \$ 2,000.00 \$ 2,000.00 \$ 2,000.00 \$ 2,000.00 \$ 2,000.00 \$ 12,000	
TT & Video Pre-roll Combo	Internet Connected Device ads	\$ 1,500.00 \$ 1,500.00 \$ 1,500.00 \$ 1,500.00 \$ 1,500.00 \$ 1,500.00 \$	0.00 300,0
eofencing - Event and Location			
eofencing - Event and Location	Target specific events and locations	\$ 1,500.00 \$ 1,500.00 \$ 1,500.00 \$ 4,50	0.00 180,0
well.com	, <b>,</b>	. , , , , , , , , , , , , , , , , , , ,	
eal Estate Package	Custom Article with promo on Homepage, in E-Newsletter & 1X on FB	\$ 6,000.00 \$ 6,000	0.00 1,750,0
lite Traveler		·	
lite Online Real Estate Showcase	Online Real Estate Showcase	\$2,500 \$ 2,50	0.00 100,0
amesEdition	Offine field Estate Showedse	\$2,500 \$\tau\$	200,0
lain Home Page Rotating Gallery	Featured Banner	\$ 2,000.00 \$ 2,000	0.00 750,0
ew & Trending Home Page Position	Featured Spot	\$ 1,200.00 \$ 1,20	
eatured Article and E-Newsletter promotion	Newsletter Top & Journal Article	\$ 5,500.00 \$ 5,50	
-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00 \$ 1,50	
ocial Media	Listing Feature	\$ 1,000,00 \$ 1,000,00 \$ 2,000	
etSet Magazine	Elsting i editore	\$ 1,000.00 \$ 2,000.00 \$ 2,000	250,0
etSet Magazine	Annual Global Campaign	\$2,500 \$ 2.50	0.00 2,140,0
uxury Estate	Annual Global Campaign	\$2,500 \$ 2,500	2,140,0
uxury Estate	Showcase Listing + Elite Listing Packages - 6 months	\$5,100 \$ 5,10	0.00
uxury Estate	Showcase Listing + Elite Listing Packages - 1 Year		-
obbreport.com	Showcase disting i directisting rackages i real	· · · · · · · · · · · · · · · · · · ·	
obbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00 \$ 1,350.00 \$ 1,350.00 \$ 4,05	0.00 18,0
obbreport.com	Real Estate Newsletter - 3 Sends	\$ 1,550.00 \$ 1,550.00 \$ 1,550.00 \$ 7.50 \$ 3.750.00 \$ 3.750.00 \$ 7.50	
obbreport.com obbreport.com	Luxury Property Listings - Manual 1 Listing	\$ 3,750.00 \$ 3,750.00 \$ 7,50 \$ 450.00 \$ 450.00 \$ 450.00 \$ 450.00 \$ 450.00 \$ 2,70	
VSJ.com	FOYOR'S LIABLE LINES - INIGING T FIREING	450.00 \$ 450.00 \$ 450.00 \$ 450.00 \$ 450.00 \$ 450.00 \$ 450.00 \$	3.00
	Mansian Clahal Hamanaga Hara	\$ 2,650,00 \$ 2,650,00 \$ 7,95	0.00 492.0
Mansion Global Homepage Hero	Mansion Global Homepage Hero		
Mansion Global New Development Profile	Profile page - 3 months minimum	T-7	
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00 \$ 3,680.00 \$ 3,680.00 \$ 3,680.00 \$ 14,72	
Mansion Global Custom E-mail	405	\$ 6,000.00 \$ 6,00	
roperty Upgrades	10 Featured Property Upgrades	Bonus Bonus Bonus Bonus Bonus \$	- 0.00 152,4

# Proposed Schedule, Pricing & Reach 2024

Print							
Conde Nast Magazines Regional Pages							
Golf Digest - North Carolina	Full Page		\$	5,680.00	\$	5,680.00	17,000
Golf Digest - South Carolina	Full Page		\$	3,120.00	\$	3,120.00	10,000
Golf Digest - Florida	Full Page		\$	11,500.00	\$	11,500.00	40,000
Golf Digest - Washington DC DMA	Full Page		\$	3,980.00	\$	3,980.00	21,000
Dwell							
Dwell	Modern Market	\$ 4,200.00	\$	4,200.00	\$	8,400.00	412,000
Elite Traveler							
Elite Traveler	Luxury Homes Feature		\$	4,500.00	\$	4,500.00	557,000
Financial Times							
Financial Times	Quadruple Property Spot		\$	3,000.00 \$ 3,000.00 \$ 3,000.00	\$	9,000.00	631,371
The New York Times							
The New York Times	Quadruple Spot - Weekday/Saturday	\$ 3,040.00	\$	3,040.00 \$ 3,040.00	\$	9,120.00	1,269,333
The New York Times Takeover	Full Page w/ Digital promotion		\$	750.00 \$ 750.00 \$ 750.00	\$	2,250.00	495,000
Private Air Luxury Homes							
Private Air Luxury Homes	Full Page in 3 Issues (includes social media, E-Newsletter & Exclusive Estate Showcase Editorials)	\$ 1,550.00	\$	1,550.00 \$ 1,550.00	\$	4,650.00	195,000
The Wall Street Journal							
The Wall Street Journal - National	Quadruple Spot w/ Digital Featured Property Upgrade	\$ 3,180.00 \$	3,180.00 \$	3,180.00 \$ 3,180.00 \$ 3,180.00 \$	3,180.00 \$	19,080.00	3,866,544
The Wall Street Journal							
Mansion Global Experience Luxury	Weekend Property insert	\$1,985.00		\$ 1,985.00	\$	3,970.00	200,000
TOTAL					ė	295,780.00	26,061,64
	e adjusted after evaluation of budget and strategy				Ş	233,780.00	20,001,040
	e adjusted after evaluation of budget and strategy						
Pricing Subject to Change							