

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

# The Lotus Estate Advertising and Marketing Program



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**ADVERTISING** BRANDING **MARKETING** 

# National & Global Exposure The Lotus Estate

SKY Advertising is excited to present to List -Thailand Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to The Lotus Estate.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Phetchaburi Province. Thailand.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO **GREAT THINGS TOGETHER** 

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CHLOE STEELY

Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

#### SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY,
   London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global



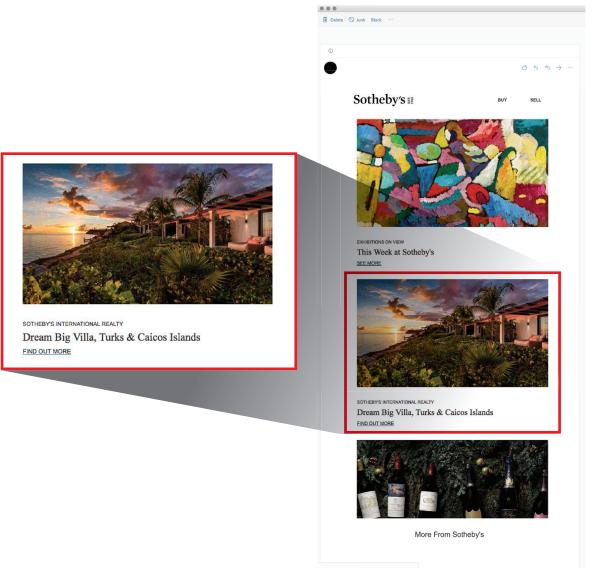




#### SOTHEBY'S BESPOKE EMAIL

- Every Week
- 52x/Year
- Custom content
- 35% open rate
- 550,000+ recipients

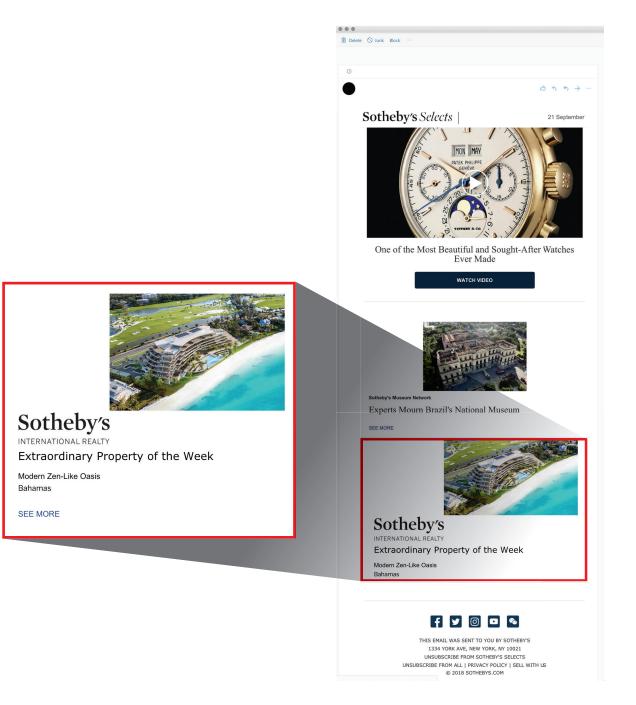
PRICE: \$2,500/DEPLOYMENT



#### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

PRICE: \$2,585/DEPLOYMENT



Digital Offerings



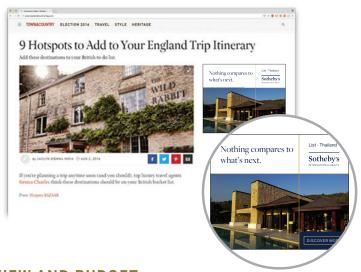
# Impressions Campaign

# CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



#### **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: The Lotus Estate
- Flight Dates: September 2024 November 2024
- Impressions: **750,000**

Three Month Minimum

· Clicks through to the website of your choice.

100K Impressions per two weeks: \$900 250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450



Minimum 3 month commitment

# Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

#### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

**Bloomberg Markets** 

**Forbes** 





## Creative

#### SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

Nothing compares to what's next.



List - Thailand Sotheby's

DISCOVER MORE

List - Thailand | Sotheby's



Nothing compares to what's next.

DISCOVER MORE

DISCOVER MORE

Nothing compares to what's next.

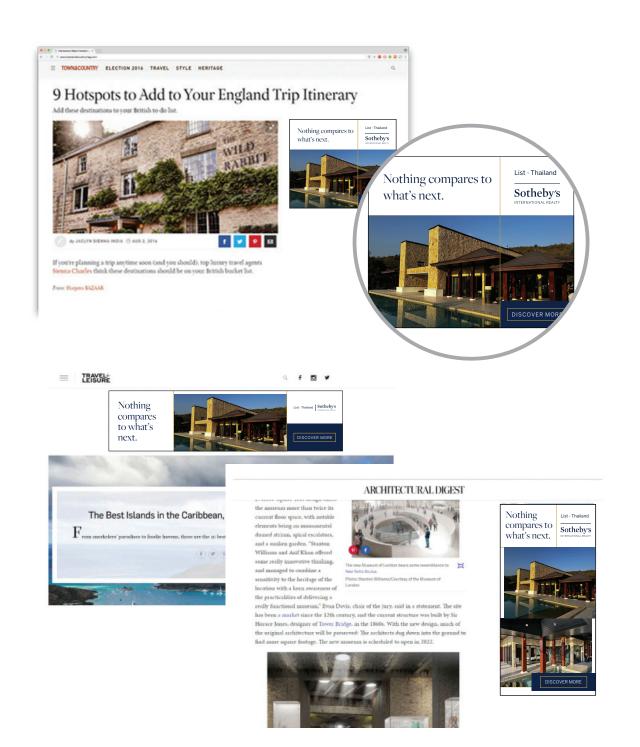
Sotheby's



Nothing compares to what's next.

List-Thailand
Sotheby's
INTERNATIONAL BEALTY

Sample
Banners For
Impressions
Programs As
They Appear
On Sites

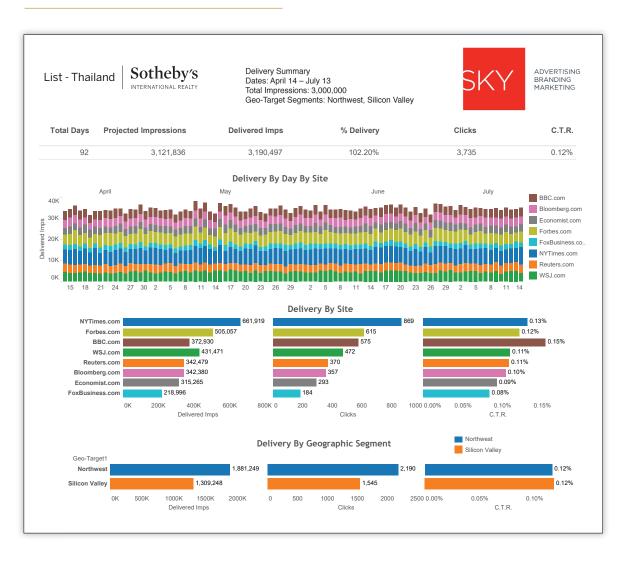


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

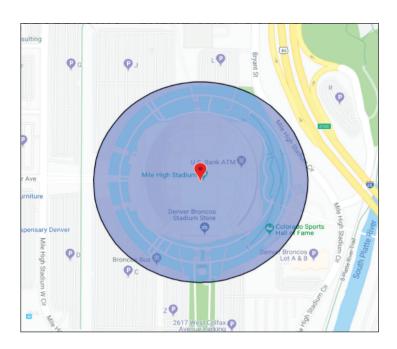
#### **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Digital Event Targeting

#### GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



#### GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

#### TARGET SPECIFIC EVENTS AND LOCATIONS

- Investment: From \$1,500/month Up to 3 Geo-fences
- · Impressions: 60,000/month

# Comprehensive Digital

#### **SOCIAL MIRROR ADS**

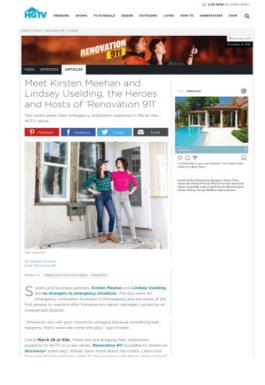
Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





#### **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH **100.000 Impressions** 

# Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



#### CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

#### Which can include:

- Keyword Research
- · Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



# Google AdWords

#### **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



#### **SIR List -Thailand**

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

9

Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%

Clicks				930
150				
100	٨		$\wedge$	
50				
0 - 2 Oct	9 Oct	16 Oct	23 Oct	30 Oct



CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
<u>SKY - SMART</u>	459	\$312.71	\$39.09	74,095
<u>SKY - PMAX</u>	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows			
KEYWORD	IMPRESSIONS	CLICKS	
luxury real estate agent	498	27	
find the best real estate agent	425	19	
"Boulder Colorado Real Estate"	388	16	
"home for sale boulder"	25	13	
"colorado real estate agent"	167	9	
"coldwell banker real estate"	120	8	
"boulder real estate agent"	69	5	
"realtor boulder co"	64	5	
niwot Real Estate	32	5	
"boulder real estate listings"	41	5	
"real estate for sale in bouder colorado"	29	4	
"boulder co real estate agency"	38	4	
berthoud Realtor	23	4	

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

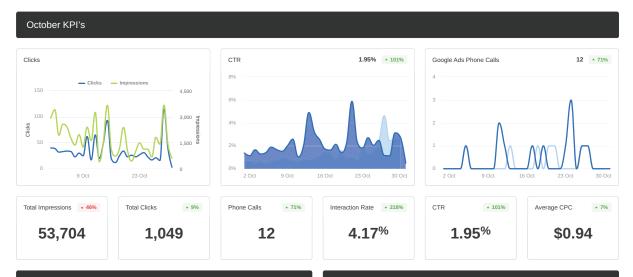
# Google AdWords

#### **MONTHLY REPORTING**

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



#### **SIR List -Thailand**



#### Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

#### Keywords

Showing 23 of 23 Rows					
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS		
dc real estate	51	886	51		
luxury property for sale dc	40	114	40		
home for sale dc	19	529	19		
real estate in washington dc	6	101	6		
georgetown washington dc apar	6	56	6		
houses in georgetown dc	3	19	3		
buy house georgetown dc	2	6	2		
mclean realty	1	1	1		

# Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

#### **TOP 10 MARKETS**

- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

#### **SPOTLIGHT + PROPERTY OF NOTE**

**ROTATING GALLERY: \$2,950** 



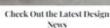


Day

Even if she's not a gardener, chances

are that every mother favors flowers.





New shops, a showroom, and a luxury

Spotlight



Ready, Set, Game Time! 12 fun finds that double as playful





With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS vourself at home with California Closets. Find

# Country Life

Country Life is the world's most celebrated magazine of the British way of life, its countryside, properties, and gardens

#### Three core audience pillars:

Traditional country champions – wealthy empty nesters enjoying their retirement in the countryside.

Custodians of the land – country dwellers with a deep emotional connection to the countryside.

Discerning Country – a quietly refined group, the most affluent, and willing to spend on the brands that reflect their discerning taste.

- 1.68M Global page views per month
- 352K Social Followers
- 81% Targeted HNWI Audience

#### INTERNATIONAL PROPERTY LISTING

Property listings live forever on the Country Life site until you remove the URL.

PRICE:

\$400/LISTING \$2,500 UNLIMITED LISTINGS



## Dezeen

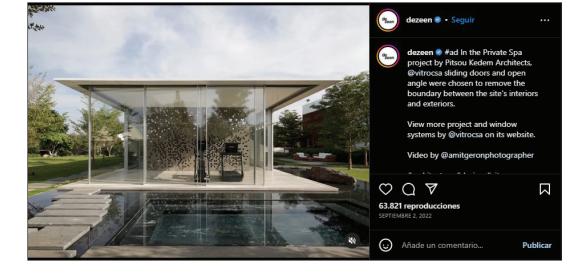
Dezeen is a popular and influential architecture, interiors and design magazine, with three million monthly readers and seven million social media followers.

Dezeen's reach is global, with readers on every continent.

Their biggest audience is in the USA, followed by the UK, India, Canada, Australia, and Germany.

#### **SOCIAL MEDIA POST**

INSTAGRAM GRID POST: \$5,650 INSTAGRAM TARGETED POST: \$2,950



## Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth **\$32m**
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



# Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

#### **E-NEWSLETTER**

#### ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



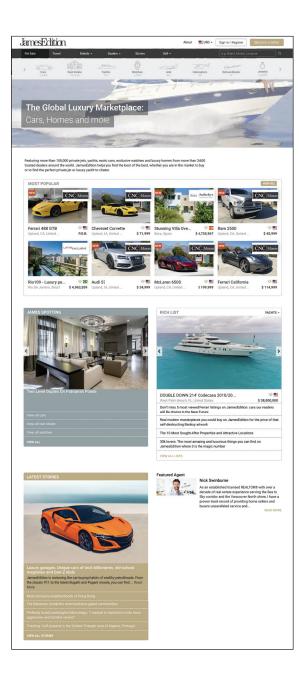
#### **E-NEWSLETTER**

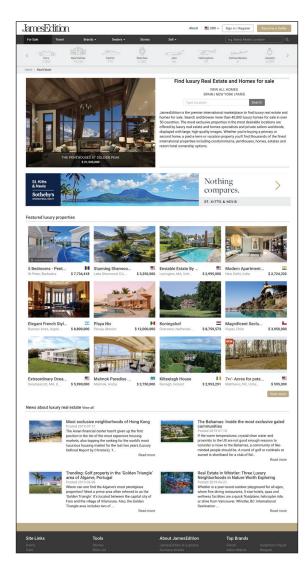
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





#### **ROTATING GALLERY**

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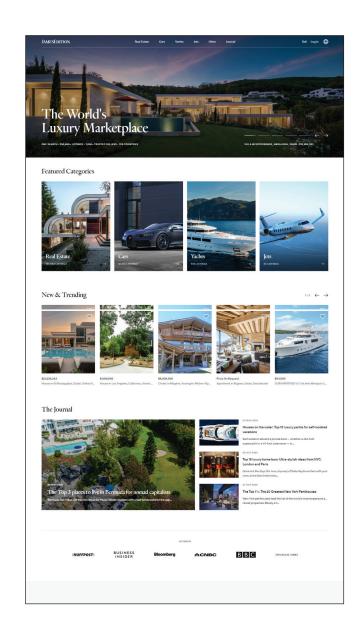
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE

**FEATURED BANNER: \$2.000** 

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600



#### FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



#### **SOCIAL MEDIA POST**

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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook 31.3K

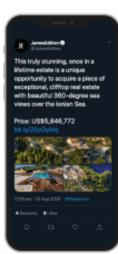












#### **PHOTO**

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

#### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

#### **VIDEO**

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- · Link in bio

PHOTO PLUS: \$1,000

VIDEO: \$1.800

PHOTO: \$800

# Le Figaro

The finest selection of properties to buy and to rent, in France and abroad

#### PROPRIÉTÉS LE FIGARO.COM - FRANCE

- 2.1 million sessions per month
- International audience: 22%
   (Top 5 audience: US, UK, Belgium, Switzerland, Germany)

#### PROPRIÉTÉS LE FIGARO.COM - INTERNATIONAL

• **180,000** sessions per month (top 5 audience: US, UK, France, Canada, Australia)

#### **HEADLINE SEARCH**

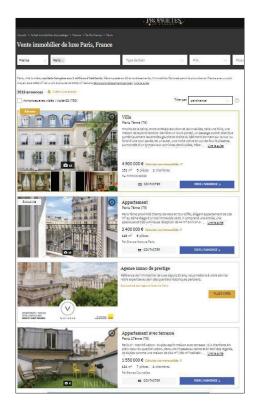
Position your property at the very top of the results page.

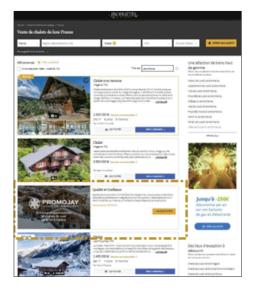
FEATURED CITY: \$795/CITY/MONTH

#### **NATIVE AD**

Premium display format increases visibility among search results. These placements are also able to appear to users with specific search criteria – castles, manors, etc.

NATIVE PLACEMENT BY CITY: \$500/CITY/MONTH





# Luxury Estate

#### **LUXURY ESTATE**

Luxury Estate is the leading international portal for the luxury real estate market.

With its website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES:

\$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100 FOR 6 MONTHS \$8,000 FOR 1 YEAR



# PropGoLuxury.com

PropGOLuxury is the leading global luxury real estate site serving affluent English and Chinese audiences that allows users to search for luxury homes based on Price and location. It offers the most effective way to reach luxury property buyers, including China's large and rapidly growing international property buyer demographic.

PropGOLuxury offers a powerful distribution network providing maximum exposure to elite property consumers. The partner network reaches an aggregate audience of 20M luxury property consumers each month.

#### **CIRCULATION AND DEMOGRAPHICS**

• English Average HHI: \$250,000 USD

• English Average HHNW: \$2.8M USD

• Chinese Average HHI: 6.4MM

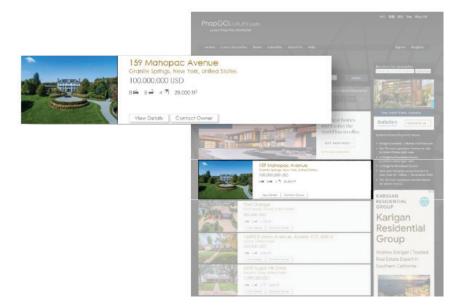
• Chinese Average HHNW: \$4.575M USD

#### FEATURED LISTING & REGIONAL SHOWCASE

Display your property prominently in search area listings and a supersized banner on the regional home page.

• Generate up to 12x more leads than standard listings

PRICE: \$700/30 DAYS



# RobbReport.com

#### FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH.



# RobbReport.com

#### LUXURY PROPERTY LISTING

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

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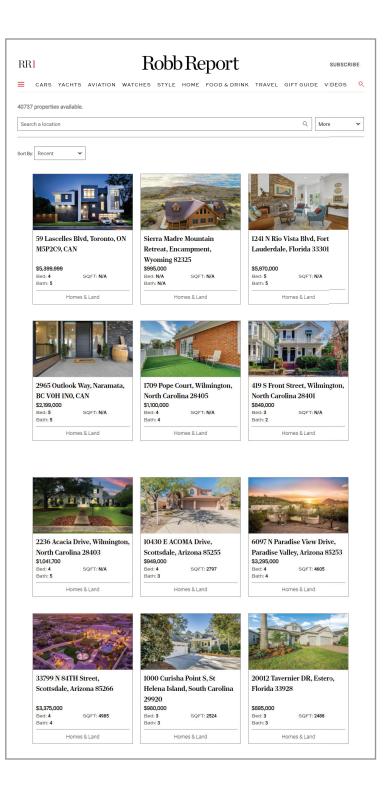
• Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

Average Household Net Worth: \$3.5M

MANUAL 1 LISTING: \$450/MONTH

MANUAL UP TO 10 LISTINGS: \$1,135/MONTH



# The Wall Street Journal Online (WSJ.com)

#### FEATURED PROPERTY UPGRADES

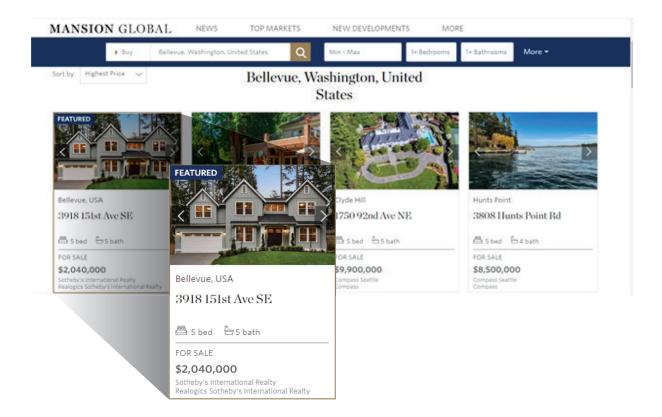
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200

Included with print placment





# The Wall Street Journal Online (WSJ.com)

#### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- · 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





Print Offerings



# The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

• Average age: **50** 

PROPERTY SPOT: \$795

Includes Bonus 30 Day Digital -Featured Property Upgrade





#### The Wall Street Journal

#### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





# The New York Times

#### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: **45.2** 

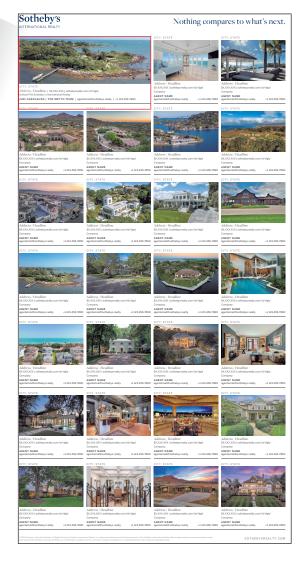
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PROPERTY SPOT, COLOR: \$760







#### The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

• Circulation: 214,775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

Readership: 421,373

Male / Female ratio: 76% / 24%

• Average household income: \$367,700

• Median age: 55

PROPERTY SPOT: \$650

Global





#### The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750

INSIDE FRONT COVER, COLOR: \$1,150
INSIDE BACK COVER, COLOR: \$1,150

BACK COVER, COLOR: \$1,500

**Includes Digital promotion and Digital Flipbook** 









#### Country Life

Launched in 1897, Country Life Magazine is one of Britain's best known and respected magazine that has, for 120 years, celebrated the greatest British architecture, property, interior design and gardens.

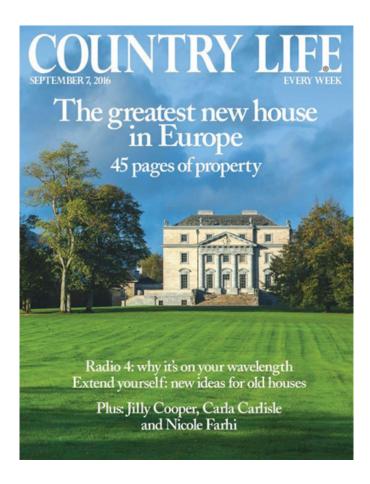
Country Life International offers beautiful advertising pages showcasing the latest properties for sale. Not only this, its dedicated editorial team provides opinion and thought–provoking content and stunning photography that is critical to anyone seriously interested in realising their dream of living in a beautiful home abroad. Its content is fresh and relevant, ensuring readers return to the magazine time and time again. Buyers can find the best new villas and luxury houses for sale in Europe, North America, the Caribbean and beyond.

Circulation: 41,000Male/Female: 50/50Average Age: 55HNW Audience: 85%

PROPERTY SPOT: \$525 FULL PAGE: \$3,300

**DOUBLE PAGE SPREAD: \$6.400** 

International Properties Edition



#### Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

• Median age: 51

PROPERTY SPOT, COLOR: \$750

Global





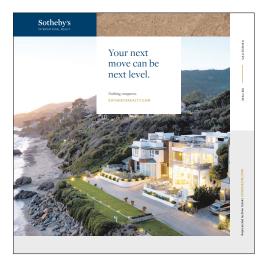
#### Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- 32% of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- Western Los Angeles coverage
- Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$660

INSIDE FRONT COVER: \$1,500 INSIDE BACK COVER: \$1,500 BACK COVER: \$1,600









### San Francisco & Silicon Valley Takeover

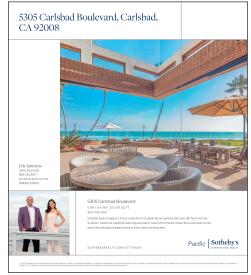
Exclusive insert in the New York Times distributed to 36,500 households in the San Francisco and Silicon Valley metro.

FULL PAGE OCTOBER: \$725 INSIDE FRONT COVER: \$1,125 INSIDE BACK COVER: \$1,125 BACK COVER: \$1,475









Schedule, Pricing & Reach



#### PLAN 1

Media	Ad Description	Comtownhou	Ostobou	Navambar	Dasambar	Mad	a Total	Reach
	Ad Description	September	October	November	December	ivieal	a rotar	Keacn
Sotheby's Auction House: Print								
Sotheby's Magazine	Half Page			\$ 1,820.00		\$	1,820.00	20,000
Sotheby's Auction House: Digital								
Sotheby's Bespoke Emails		\$ 2,500.00				\$	2,500.00	550,000
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter				\$ 2,585.00	\$	2,585.00	770,000
Digital								
Million Impressions*								
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00		\$	3,585.00	750,000
Million Impressions	Targeting - US, UK, France, Scandanavia, Canada, Hong Kong, UAE							
Google Adwords								
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 850.00		\$	3,300.00	
Comprehensive Digital								
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,500.00			\$	3,000.00	200,000
Geofencing - Event and Location								
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00				\$	1,500.00	60,000
Cottages & Garden								
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00				\$	2,950.00	
Country Life								
Country Life	International Property Listing	\$ 400.00	\$ 400.00			\$	800.00	
Dezeen								
Instagram Targeted Post			\$ 2,950.00			\$	2,950.00	
Elite Traveler								
Elite Online Real Estate Showcase	Online Real Estate Showcase		\$2,	500		\$	2,500.00	100,000
Nob Hill Gazette								
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00				\$	500.00	6,500

JamesEdition				
Real Estate Rotating Gallery	Featured Banner	\$ 1,600.00	\$ 1,600.00	750,000
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00	\$ 1,500.00	192,000
Social Media	Listing Feature	\$ 1,000.00	\$ 1,000.00	148,000
Le Figaro				
Headline Search	Featured City	\$ 795.00	\$ 795.00	
Native Ad	Native placement by City	\$ 500.00	\$ 500.00	
Luxury Estate				
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00	\$ 1,100.00	
PropGo Luxury				
PropGo Luxury	Featured Listing & Regional Showcase	\$ 700.00	\$ 700.00	100,000
Robbreport.com				
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	\$ 1,350.00	6,000
Robbreport.com	Luxury Property Listings - Manual 1 Listing	\$ 450.00	\$ 450.00	
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00	\$ 1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonus	\$ -	

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Country Life							
Country Life	Spot		\$ 525.00		ç	525.00	40,000
Financial Times							
Financial Times	Property Spot	\$ 750.00	\$ 750.00 \$	750.00	ç	2,250.00	631,371
The Los Angeles Times							
The Los Angeles Times	Takeover - Full Page	\$ 660.00			Ş	660.00	384,000
The New York Times							
The New York Times	Property Spot - Weekday/Saturday		\$ 760.00		Ş	760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00			Ş	750.00	165,000
The New York Times International Edition							
The New York Times International Edition	Property Spot	\$ 650.00	\$ 650.00		Ş	1,300.00	208,602
San Francisco & Silicon Valley							
San Francisco & Silicon Valley	Takeover - Full Page		\$ 725.00		Ş	725.00	36,500
The Wall Street Journal							
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00	\$ 795.00		Ş	1,590.00	1,288,848
The Wall Street Journal							
Mansion Global Experience Luxury	Weekend Property insert		\$ 980.00		ç	980.00	100,000

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 47,825.00

7,257,932

#### PLAN 2

Media	Ad Description	September	Octob	er Nove	mber	December	Me	dia Total	Reach
Sotheby's Auction House: Print									
Sotheby's Magazine	Quarter Page			\$	910.00		\$	910.00	20,000
Sotheby's Auction House: Digital									,
Sotheby's Bespoke Emails		\$ 2,500.00	)				\$	2,500.00	550,000
Digital									
Million Impressions*									
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00	)				\$	900.00	100,000
Google Adwords									
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 8	850.00 \$	850.00		\$	3,300.00	
Comprehensive Digital									
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,5	500.00			\$	3,000.00	200,000
Country Life									
Country Life	International Property Listing	\$ 400.00	) \$ 4	400.00			\$	800.00	
Elite Traveler									
Elite Online Real Estate Showcase	Online Real Estate Showcase			\$2,500			\$	2,500.00	100,000
Nob Hill Gazette									
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00	)				\$	500.00	6,500
JamesEdition									
Real Estate Rotating Gallery	Featured Banner	\$ 1,600.00	)				\$	1,600.00	750,000
E-Newsletter Featured Listing	E-Newsletter		\$ 1,5	500.00			\$	1,500.00	192,000
Le Figaro									
Headline Search	Featured City	\$ 795.00	)				\$	795.00	
Native Ad	Native placement by City		\$ 5	500.00			\$	500.00	
Luxury Estate									
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00	)				\$	1,100.00	
PropGo Luxury									
PropGo Luxury	Featured Listing & Regional Showcase	\$ 700.00	)				\$	700.00	100,000
Robbreport.com									
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	)				\$	1,350.00	6,000
Robbreport.com	Luxury Property Listings - Manual 1 Listing		\$ 4	450.00			\$	450.00	
WSJ.com									
Mansion Global Homepage Hero	Shared Banner	\$ 650.00	) \$ 6	650.00			\$	1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus	Bonus				\$	-	

skyad.com

Print						
Country Life						
Country Life	Spot	\$	525.00		\$ 525.00	40,000
Financial Times						
Financial Times	Property Spot	\$ 750.00	\$	750.00	\$ 1,500.00	420,914
The Los Angeles Times						
The Los Angeles Times	Takeover - Full Page	\$ 660.00			\$ 660.00	384,000
The New York Times						
The New York Times	Property Spot - Weekday/Saturday	\$	760.00		\$ 760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00			\$ 750.00	165,000
The New York Times International Edition						
The New York Times International Edition	Property Spot	\$ 650.00 \$	650.00		\$ 1,300.00	208,602
San Francisco & Silicon Valley						
San Francisco & Silicon Valley	Takeover - Full Page	\$	725.00		\$ 725.00	36,500
The Wall Street Journal						
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00 \$	795.00		\$ 1,590.00	1,288,848
The Wall Street Journal						
Mansion Global Experience Luxury	Weekend Property insert	\$	980.00		\$ 980.00	100,000
TOTAL					\$ 32,495.00	5,419,475

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

#### PLAN 3

Media	Ad Description	September	October	November	December	Me	dia Total
Sotheby's Auction House: Print							
Sotheby's Magazine	Quarter Page			\$ 910.00		\$	910.00
Digital							
Million Impressions*							
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00				\$	900.00
Google Adwords							
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 850.00		\$	3,300.00
Country Life							
Country Life	International Property Listing	\$ 400.00	\$ 400.00			\$	800.00
Nob Hill Gazette							
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00				\$	500.00
JamesEdition							
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00			\$	1,500.00
Le Figaro							
Headline Search	Featured City	\$ 795.00				\$	795.00
Native Ad	Native placement by City		\$ 500.00			\$	500.00
Luxury Estate							
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00				\$	1,100.00
PropGo Luxury							
PropGo Luxury	Featured Listing & Regional Showcase	\$ 700.00				\$	700.00
Robbreport.com							
Robbreport.com	Luxury Property Listings - Manual 1 Listing	\$ 450.00	\$ 450.00			\$	900.00
WSJ.com							
Mansion Global Homepage Hero	Shared Banner	7	\$ 650.00			\$	1,300.00
Property Upgrades	10 Featured Property Upgrades	Bonus	Bonus			\$	-

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Country Life						
Country Life	Spot		\$ 525.00		\$ 525.00	40,000
Financial Times						
Financial Times	Property Spot	\$ 750.00	\$	750.00	\$ 1,500.00	420,914
The New York Times						
The New York Times	Property Spot - Weekday/Saturday		\$ 760.00		\$ 760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00			\$ 750.00	165,000
The New York Times International Edition						
The New York Times International Edition	Property Spot	\$ 650.00	\$ 650.00		\$ 1,300.00	208,602
San Francisco & Silicon Valley						
San Francisco & Silicon Valley	Takeover - Full Page		\$ 725.00		\$ 725.00	36,500
The Wall Street Journal						
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00	\$ 795.00		\$ 1,590.00	1,288,848
The Wall Street Journal						
Mansion Global Experience Luxury	Weekend Property insert		\$ 980.00		\$ 980.00	100,000

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 3,429,475

21,335.00