

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

111 West 57th Street Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

## National & Global Exposure 111 West 57th Street

SKY Advertising is excited to present to East Side Manhattan Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to 111 West 57th Street.

Your strategic blueprint is composed of direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale and strategic print media to reach individuals looking for high-end living in New York, NY.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

JANINE JONES
Executive Vice President
212-677-2714
janine@skyad.com

PAULA DAVIDSON Senior Account Executive 212-677-2671 paula@skyad.com SARA HELENI Account Executive 212-674-2402 sara@skyad.com CHLOE STEELY
Account Executive
212-677-2557
chloe@skyad.com

Sotheby's Auction House Offerings



## Sotheby's Auction Magazine

#### **SOTHEBY'S MAGAZINE**

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

ADVERTORIAL - 2 PAGE: \$10,500 ADVERTORIAL - 4 PAGE: \$18,800

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global







Print Offerings



## The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

• Average age: 50

NORTHEAST REGION QUARTER PAGE: \$3,530 HALF PAGE: \$7,060

NEW YORK REGION QUARTER PAGE: \$2,310 HALF PAGE: \$4,620





# Architectural Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### **FULL PAGE, COLOR:**

• Circulation Per Region: up to 16,000

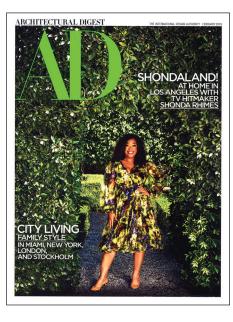
• Readership Per Region: up to 117,390

• Median Household Income: \$134,318

• Median Age: 54

• Male / Female: **46% / 54%** 

FULL PAGE, COLOR MANHATTAN: \$2,510









## Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

• Median age: 51

QUARTER PAGE, COLOR: \$4,500 HALF PAGE, COLOR: \$8,750

Global





### Hamptons

#### YOUR GUIDE TO LONG ISLAND'S EAST END

Hamptons is the east end's leading luxury lifestyle media brand, serving as the most reputable authority with an unparalleled pulse on the market.

As part of the award-winning modern luxury media network, hamptons delivers cutting-edge fashion spreads, international travel features, revealing celebrity profiles, and the latest local know-how, ensuring our content consistently engages the most cultured audience from westhampton to montauk

Connect to our exclusive community

The basics:

• Male/Female: 49%/51%

· Average Age: 45

Audience lifestyle:

• 4.5X as likely to have a HHI of \$500,000+

• 5.5X as likely to have a net worth of \$2 million+

- 2.5X more likely to be a Chief Executive or Upper Management
- More than 2X as likely to have a professional school degree and 2X as likely to have a doctorate
- 85% more likely to have traveled abroad within the past year
- 57% more likely to have flown 10+ times in the past year for business and/or personal reasons
- 2X more likely to own a second home
- Circulation: 50,000
   CVC audited quantity includes print and digital copies
- Readership: 142,000

FULL PAGE: \$5,000 SPREAD: \$9,375



Schedule, Pricing & Reach



## Proposed Schedule, Pricing & Reach 2024-2025

PLAN 1

Plan 1 - Half Pages															
Media	Ad Description	September	October	Nove	ember D	ecember	January	February	March	April	May	Me	dia Total	Reach	'n
Sotheby's Auction House: Print															
Sotheby's Magazine	Advertorial - 2 page			\$	10,500.00							\$	10,500.00	:	20,00
Print															
Conde Nast Magazines															
Architectural Digest - Manhattan	Full Page			\$	2,510.00		The 100 Issue					\$	2,510.00		13,00
Financial Times															
Financial Times	Half Page		\$ 8,750.0	0								\$	8,750.00	2:	10,45
Modern Luxury															
Hamptons Magazine	Spread										\$ 9,375.00	\$	9,375.00		35,00
The Wall Street Journal															
The Wall Street Journal - New York Region	Half Page		\$ 4,620.0	00								\$	4,620.00	:	88,86
TOTAL												\$	35,755.00	3(	67,32

Pricing Subject to Change

## Proposed Schedule, Pricing & Reach 2024-2025

PLAN 2

Plan 2 - Quarter Pages														
Media	Ad Description	September	October	Nove	mber Decem	ber January	February	March	April	May	Med	lia Total	Rea	ach
Sotheby's Auction House: Print														
Sotheby's Magazine	Advertorial - 2 page			\$	10,500.00						\$	10,500.00		20,000
Print														
Conde Nast Magazines														
Architectural Digest - Manhattan	Full Page			\$	2,510.00	The 100 issue					\$	2,510.00		13,000
Financial Times														
Financial Times	Quarter Page		\$ 4,500.0	00							\$	4,500.00		210,457
Modern Luxury														
Hamptons Magazine	Full Page									\$ 5,000.00	\$	5,000.00		510,000
The Wall Street Journal														
The Wall Street Journal - New York Region	Quarter page		\$ 2,310.0	00							\$	2,310.00		88,863
TOTAL											\$	24,820.00		842,320

Pricing Subject to Change

# Proposed Schedule, Pricing & Reach 20242025

PLAN 3

Plan 3 - Quarter Pages - Additional Runs												
Media	Ad Description	September	October	November	December	January	February	March	April	May	Media Total	Reach
Sotheby's Auction House: Print												
Sotheby's Magazine	Advertorial - 2 page			\$ 10,500.00							\$ 10,500.00	20,000
Print												
Conde Nast Magazines												
Architectural Digest - Manhattan	Full Page			\$ 2,510.00		The 100 issue					\$ 2,510.00	13,000
Financial Times												
Financial Times	Quarter Page		\$ 4,500.00	\$ 4,500.00							\$ 9,000.00	420,914
Modern Luxury												
Hamptons Magazine	Full Page, Spread									\$ 5,000.00	\$ 5,000.00	35,000
The Wall Street Journal												
The Wall Street Journal - New York Region	Quarter page Buy 4 get 1 Free		\$ 2,310.00	\$ 2,310.00		\$ 2,310.00	0 \$ 2,310.00	Bonus			\$ 9,240.00	444,315
TOTAL											\$ 36.250.00	933 229

Pricing Subject to Change