

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Greenside Cottages Advertising and Marketing Program



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59 2024



NEW YORK 477 Madison Ave, New York, Ny 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

# National & Global Exposure Greenside Cottages

SKY Advertising is excited to present to DeLoach Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to the Greenside Cottages.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Sea Palms, St Simons Island, GA.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

212-677-2671 paula@skyad.com SARA HELENI Account Executive

212-674-2402 sara@skyad.com CHLOE STEELY Account Executive

212-677-2557 chloe@skyad.com

# Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

# SOTHEBY'S MAGAZINE

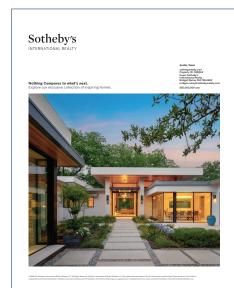
This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with **\$50,000-\$5 million** in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global







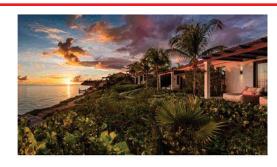
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# SOTHEBY'S BESPOKE EMAIL

## Every Week

- 52x/Year
- Custom content
- 35% open rate
- 550,000+ recipients

### PRICE: \$2,500/DEPLOYMENT



SOTHEBY'S INTERNATIONAL REALTY Dream Big Villa, Turks & Caicos Islands <u>FIND OUT MORE</u>

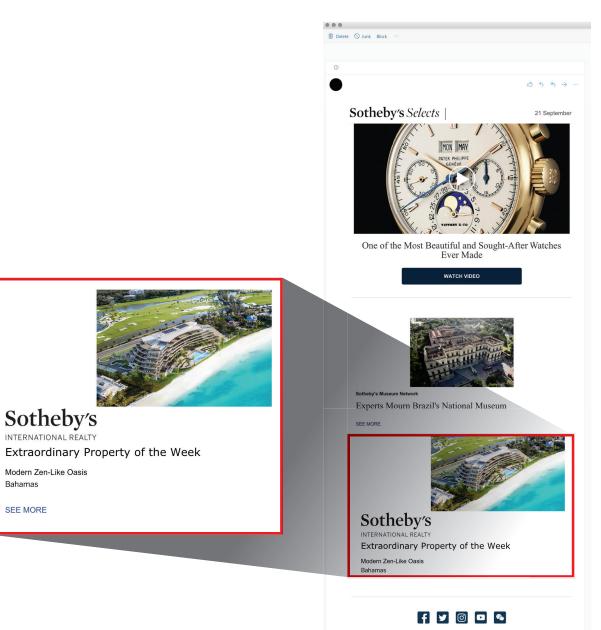


More From Sotheby's

## SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

### PRICE: \$2,585/DEPLOYMENT



THIS EMAIL WAS SENT TO YOU BY SOTHEBY'S 1334 YORK AVE, NEW YORK, NY 10021 UNSUBSCRIBE FROM SOTHEBY'S SELECTS UNSUBSCRIBE FROM ALL | PRIVACY POLICY | SELL WITH US © 2018 SOTHEBYS.COM

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# Digital Offerings



# Impressions Campaign

# CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



# **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: Greenside Cottages
- Flight Dates: January 2025 June 2025
- Impressions: 1,500,000
- Clicks through to the website of your choice.

100K Impressions per two weeks:	\$900
250K Impressions per month:	\$1,195
500K Impressions per month:	\$1,625
1 Million Impressions per month:	\$2,450
Three Month Minimum	



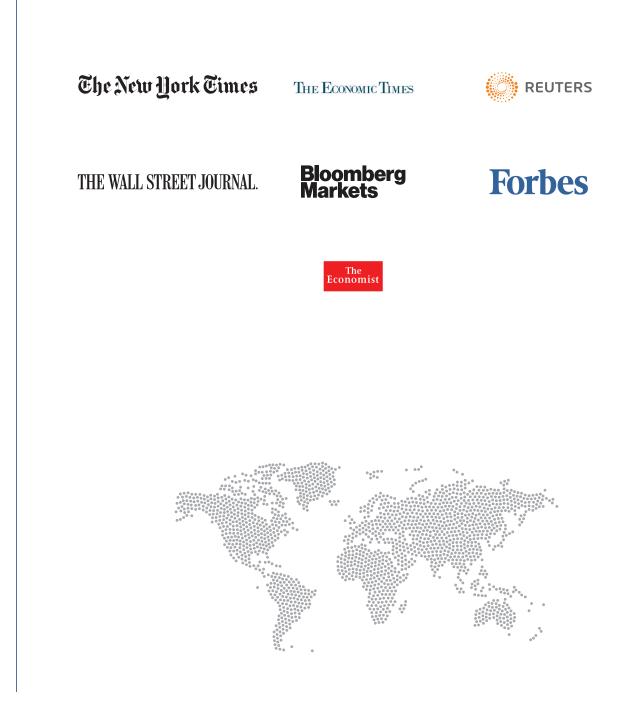
Minimum 3 month commitment

# Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

# **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.



# Creative

# SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

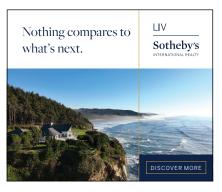
Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 



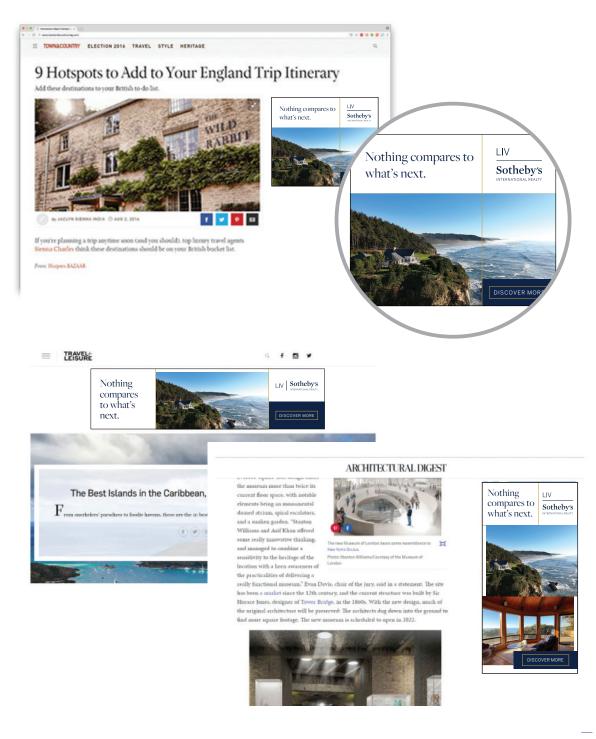






DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

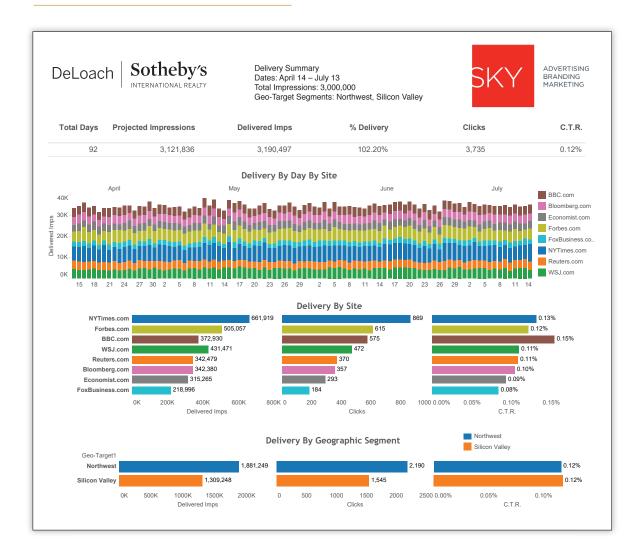


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

## **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Impressions Scheduling

After doing some research, we have put together an integrated program that targets a high net worth audience in the Greater Toronto market and key geography segments in the US, Europe, Middle East, India and Asia (Hong Kong/ China)

This recommendation includes:

- A Site specific segment that allows us reach a high net worth audience in a premium editorial environment in leading national news, business, finance and lifestyle websites.
- A behavioral targeted custom in-market segment, that will allow us to reinforce and show banners to people who are considered actively looking for Toronto Luxury Condos across the target markets.
- A behavioral targeted custom intent banner segment, that will allow us to reinforce and show banners to people who are actively searching for Luxury Condos in Toronto.
- A paid search (AdWords) segment targeting people actively searching Google for Condos in Toronto.
- Retargeting

# SITE SPECIFIC

This segment consists of premium websites with income and geo-targeting to extend the overall reach of the program. For this segment we have recommended readers A35-65 in top 10% HHI living in the target markets of premium sites like WSJ.com, Bloomberg.com, Reuters.com, ArchitecturalDigest. com, Forbes.com and FoxNews.com

## **BEHAVIORAL TARGETING**

We are able to target A35-65 in the top 10% of HHI who are actively searching for Real Estate based on their online behavior (sites visited, content consumed and search activity). Since historical search data shows that 90+% of all searches for Toronto Condos are done within the market.

Since this segment targets behavior first, the banners could end up showing on any site across the web. To ensure that the banners are seen in a premium environment, we have created a "white list" of sites. Ads will only show to people who have met our targeting criteria (In-Market, income and geo-target) on one of these sites.



# **BEHAVIORAL TARGETING - CUSTOM INTENT**

To target people who are actively searching for Toronto properties beyond the Toronto market, we have created a custom intent audience based on Toronto Condos real estate related activity based on terms such as

• "condo prices downtown toronto"

• "3 bedroom condo for sale toronto"

"lofts for sale toronto"

"condos for sale etobicoke"

• "waterfront condos toronto"

"condos for sale gta toronto"

- "condos for sale toronto" • "pre construction condos toronto 2020"
- "downtown toronto apartments for sale"
- "luxury condos for sale toronto"
- "toronto apartments for sale"
  - "condo listings toronto"
  - "new condos for sale toronto"
  - "pre construction condos toronto 2021"
  - "sotheby's toronto"
  - · "new townhomes toronto"
  - "luxury houses in toronto"
  - · "condominium for sale in toronto"
  - "townhouses for sale downtown toronto"

## **GOOGLE ADWORDS**

Paid search ads based on the above keywords

# **RE-TARGETING**

This allows us to cost-effectively reinforce our messaging to people who have visited the property's site / listing.

## MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions

## REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.

# • "toronto condo prices"

- "liberty village condos for sale"
- "toronto luxury real estate"
- · "toronto waterfront condos for sale"
- "luxury houses for sale in toronto"
- "condos for sale downtown toronto"
- "luxury homes toronto"
- "sotheby's real estate toronto"

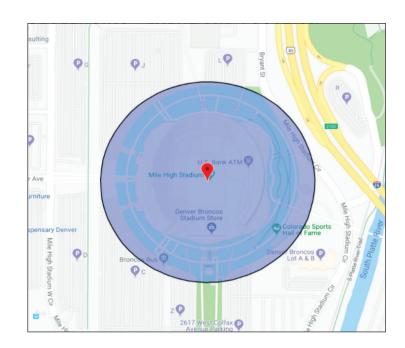
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Google - Retargeting     United States	Google - Search	Middle East, US (Seattle, San Francisco																	75,000
	Google - Retargeting	United States																	15,000

# Digital Event Targeting

# GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- Event targeting Target customers who attend specified events within a specific time frame.
- **Custom audiences** Target customers that are within or have recently visited a specific Geo-Fenced location.



# GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

# TARGET SPECIFIC EVENTS AND LOCATIONS

- From: **\$1,500/month**
- Up to 3 Geo-fences
- 60,000 impressions

# Comprehensive Digital

# NATIVE DISPLAY

Native ads dynamically match the look, feel and visual context of the website or app where they are seen. They can run across all devices or be specified mobile only. Native ads can be either video or a dynamic picture.

## **HIGHER ENGAGEMENT:**

- Native ads are viewed 53 percent more frequently than display ads, providing a higher CTR (60 percent).
- Native ads result in an 18 percent increase in purchase intent.
- Native ads can help lift a brand by up to 82 percent.



## TARGETING OPTIONS INCLUDE:

- **Behavioral** thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.Keywords – target a list of up to 500 keywords related to your business, and show Native ads on the web pages where they appear A.I.
- **Targeting** Showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Custom Audience Matching & Lookalike Audiences – target people on your list of emails, addresses, or phone numbers and show them native ads when they browse websites and apps.
- **Cross Platform Targeting** available from Mobile Conquesting.

• Native ads come in many forms, but all share the common goal of not "looking" like an ad.

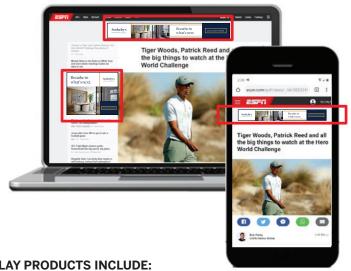
Native ads come in many forms, but all share the common goal of not "looking" like an ad. Native ads are proven to have higher levels of engagement than traditional non-native ads, and they get results.

PRICE: FROM \$1,500/MONTH 150,000 Impressions

# Comprehensive Digital

# DISPLAY

Digital Display advertising refers to the promotion of products or services through display ads on digital platforms such as websites or mobile apps. With Targeted Display, we offer campaigns that include Keyword Targeting, Behavioral Targeting, Retargeting, and Artificial Intelligence (A.I.) Targeting designed to show your ads to the exact audience you want to reach, to deliver the right message on the right device at the right time.



## TARGETED DISPLAY PRODUCTS INCLUDE:

Complete optimization including strategy, ad serving, and reporting. We provide you with full transparency, giving you the assurance your budget is allocated efficiently.

The ability to target specific audiences, rather than only specific sites, by leveraging the data collected by our algorithms.

The power to implement advanced testing to ensure you are maximizing the click-through-rate (CTR) and conversion rate of your advertising and landing pages.

We track impressions, clicks, view-throughs, and conversions!

We implement Retargeting campaigns to target people who have been to your website but didn't convert.

Keyword Targeting using the keywords and phrases your customers are searching for and contained on webpages they are reading.

With A.I. Targeting we are showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad. We can target from thousands of Behavioral Categories and show your ads to the people most likely to want your products and services.

We geo-target every campaign, showing your ads just to the people in the areas you want to reach.

Cross Platform Targeting available from Mobile Conquesting.

Custom Audience Matching & Lookalike Audiencestarget people on your list of emails, addresses, or phone numbers and show them display ads when they browse websites and apps.

## PRICE: FROM \$1,500/MONTH 150,000 Impressions

# Comprehensive Digital

# SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.

#### Better Homes & Gardens too years of powering your passions at home Subscribe



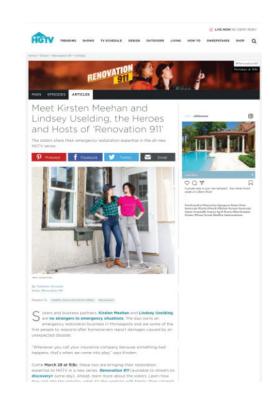
#southcarolina #lowcountry #gorgeous #views #river #peninsula #family #friends #lifestyle #private #peninsula #water #coastallite #nature #golf #home #lifeonthewater #cheers #fitness #social #bluffton #welcomehome





# **TARGETING ABILITIES:**

- **Behavioral** Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- **Keywords** Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100,000 Impressions

# Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



# CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- Keyword List Set Up
- Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- Periodical Campaign Reviews
- Campaign Adjustments
- Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



# Google AdWords

## **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.

# SKY

	Google Ad	ls Clicks	Google Ad	
85,229		930	1.	09%
Clicks				93
150				
100			Λ	
50	$\sim$		$\square$	$\sim$
02 Oct	9 Oct	16 Oct	23 Oct	30 Oct
Impressions				85,22
10,000				
5,000		$\wedge$	$\wedge$	
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02 Oct	9 Oct	16 Oct	23 Oct	30 Oct
	9 Oct	16 Oct	23 Oct	30 Oct
2 Oct	9 Oct CLICKS	16 Oct COST	23 Oct	
2 Oct Showing 9 of 9 Rows CAMPAIGN				30 Oct IMPRESSION 74,095
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART	CLICKS	COST	COST / CON	IMPRESSION
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX	CLICKS 459	<b>COST</b> \$312.71	COST / CON \$39.09	IMPRESSION 74,095
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX SKY - General	CLICKS 459 290	<b>COST</b> \$312.71 \$359.88	COST / CON \$39.09 \$179.94	IMPRESSION 74,095 8,209
2 Oct Showing 9 of 9 Rows	CLICKS 459 290 75	COST \$312.71 \$359.88 \$278.65	COST / CON \$39.09 \$179.94 \$0.00	IMPRESSION 74,095 8,209 1,432
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX SKY - General SKY - Boulder	CLICKS 459 290 75 53	COST \$312.71 \$359.88 \$278.65 \$293.25	COST / CON \$39.09 \$179.94 \$0.00 \$293.25	IMPRESSION 74,095 8,209 1,432 1,145
2 Oct Showing 9 of 9 Rows CAMPAIGN SKY - SMART SKY - PMAX SKY - General SKY - Boulder SKY - Trademark	сыскя 459 290 75 53 38	COST \$312.71 \$359.88 \$278.65 \$293.25 \$134.26	COST / CON \$39.09 \$179.94 \$0.00 \$293.25 \$134.26	IMPRESSION 74,095 8,209 1,432 1,145 259
2 Oct  Showing 9 of 9 Rows  CAMPAIGN  SKY - SMART  SKY - PMAX  SKY - General  SKY - Boulder  SKY - Trademark  SKY - Nixot	сыскя 459 290 75 53 38 11	COST \$312.71 \$359.88 \$278.65 \$293.25 \$134.26 \$33.94	COST / CON \$39.09 \$179.94 \$0.00 \$293.25 \$134.26 \$0.00	IMPRESSION 74,095 8,209 1,432 1,145 259 69

# DeLoach

Average Cost-Per-Click Google Ads Phone Calls

9

\$1.52

Google Ads Interaction R... 1.14%

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

# Google AdWords

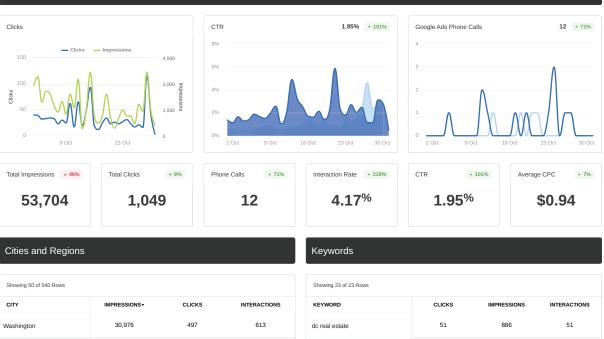
## MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.

# SKY

# DeLoach





Showing 50 of 540 Rows			
CITY	IMPRESSIONS -	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

# Chicago Tribune

The Chicago Tribune helps Chicagoans, and those that love Chicago, stay connected to the stories and topics that affect this great city. Its award-winning stories range from an array of topics that matter most; including breaking news, politics, sports, culture, suburban coverage and engaging interactive features.

- Average Monthly Page Views: 36.6M
- Unique Monthly Visitors: 11.7M

# **CUSTOM EMAIL**

Email deployment to target audience featuring dedicated content.

Targeting options can include:

- Geography (zip code, DMA)
- Demographic (Age, Household Income, Interest)
- Home Intenders
- First Time Homeowner
- Homeowner / Renter
- Property Type
- Home Value

CUSTOM EMAIL 50K: \$1,200 CUSTOM EMAIL 100K: \$1,950 CUSTOM EMAIL 150K: \$2,375





# Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

### **TOP 10 MARKETS**

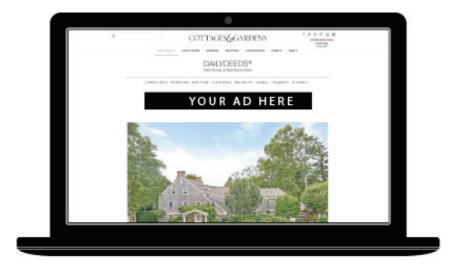
- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

# **SPOTLIGHT + PROPERTY OF NOTE**

**ROTATING GALLERY: \$2,950** 

# **DAILY DEEDS**

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH









Floral Gift Ideas for Mother's Day are that every mother favors flowers.

Check Out the Latest Design News Even if she's not a garderier, chances

New shops, a showroom, and a luxury collection.

12 fun finds that double as playful decor

Spotlight



With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS process. Find pourself at home with California Closets.

# Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

### **Dwell Audience Real Estate Metrics**

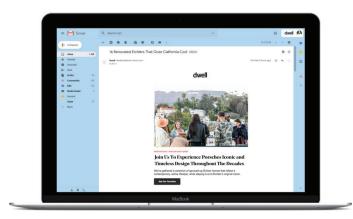
- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).

## CUSTOM REAL ESTATE ARTICLE.

This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- Promotion in the Dwell Email Newsletter.
- Promotion on the Dwell Facebook.

PRICE: \$6,000





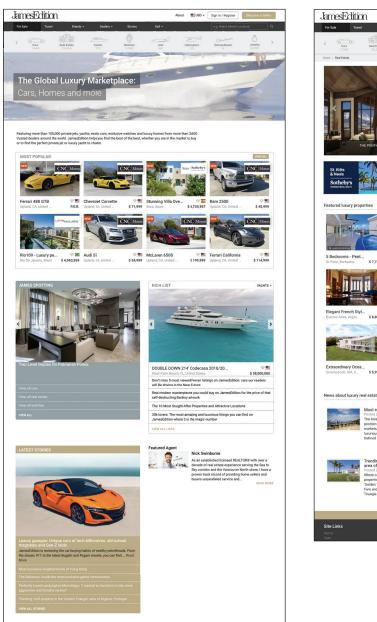
# **E-NEWSLETTER**

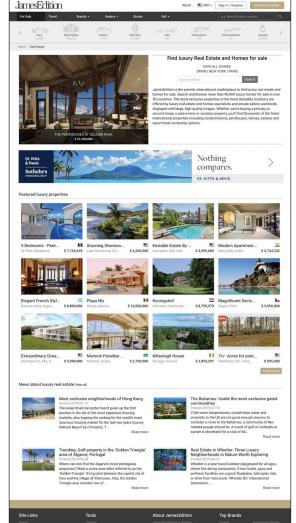
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1,500





## **ROTATING GALLERY**

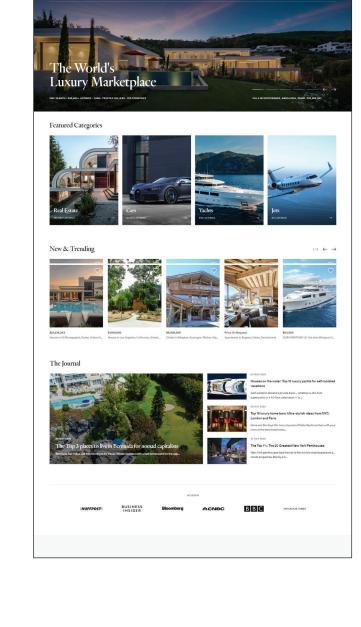
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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE FEATURED BANNER: \$2,000

REAL ESTATE PAGE FEATURED BANNER: \$1,600



MECEDITIO

## FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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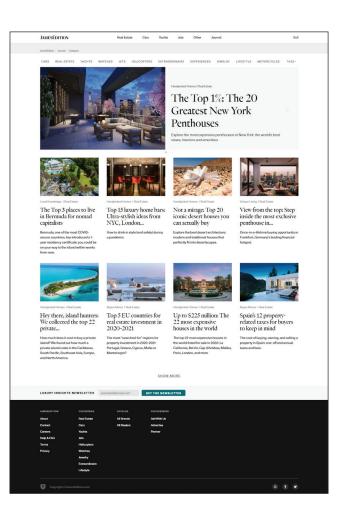
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



## **NEW & TRENDING**

## FEATURED LUXURY POSITION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

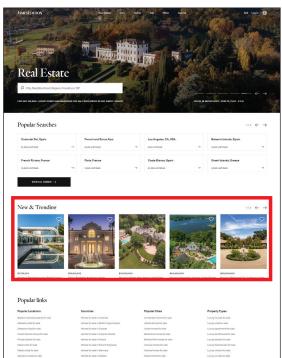
With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





# SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook **31.3K**









3



## ΡΗΟΤΟ

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

**PHOTO: \$800** 

# **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

#### PHOTO PLUS: \$1.000

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

# Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

# BANNERS

Online Banner Ads offer a versatile and flexible way to connect with consumers and drive customers to your website. They also provide an excellent way to establish your online presence and brand awareness.

### PRICE: BONUS WITH PRINT PLACEMENT





Ocean Home magazine offers advertisers a unique opportunity to reach an incomparable community of active buyers and renters of luxury oceanfront, oceanview, ocean accessible, and island homes and villas around the country and the globe. In addition to their search for the picture-perfect oceanfront property, villa or resort, to call home, our readers are interested in coastal architecture, nautical accessories, design, décor and outdoor lifestyle accoutrements for their ocean home.

Ocean Home magazine has multiple options for connecting and delivering your messages to a highly engaged and affluent audience putting your message right in their inbox as a partner in our monthly eNewsletter.

- 22,000+ Opt-in subscribers
- 19% Open Rate
- 15% Click through rate

PRICE: STARTING AT \$750 PER MONTH



# Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

# **EXCLUSIVE EMAIL**

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,750 PER WEEK



## **SPONSORED CONTENT**

Custom article written and created by our editors to showcase your company. Posted on oceanhomemag.com, your article will be tailored to meet your marketing objectives and highlight your unique brand and properties.

• 800-1,000 words + 4-6 images.

PRICE: \$3,000

## SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

INSTAGRAM: \$800 PER POST FACEBOOK: \$675 PER POST FACEBOOK/INSTAGRAM AD: \$1,400 PER MONTH POST



oceanhomemag.com | 300 Brickstone Sq., Suite 904, Andover MA 019

OCEAN HOME IS THE LEADING LUXURY COASTAL LIFESTYLE MAGAZINE.

R<sup>M</sup>S

# RobbReport.com

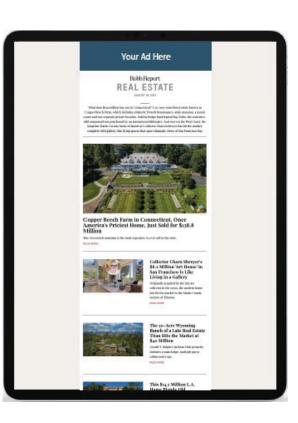
## **REAL ESTATE ENEWSLETTER**

### 60,000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

PRICE: \$3,750-\$5,000/WEEK





# RobbReport.com

# FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

- Circulation: 107,000+
- Average Age: 43
- Male / Female Ratio: 77% / 23%
- Average HHI: \$548K
- Average Household Net Worth: \$3.5M

PRICE: \$1,350/MONTH



# Atlanta Journal Constitution

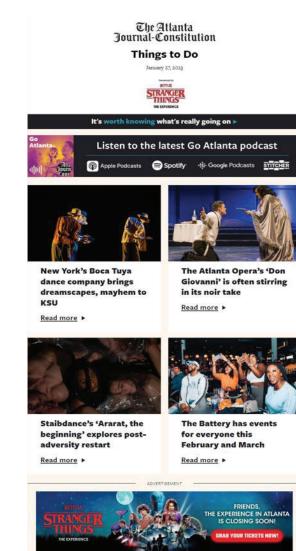
The Atlanta Journal - Constitution is an American daily newspaper based in metropolitan area of Atlanta, Georgia.

- 389,702 Average Weekday readers, including ePaper readers
- 628,095 Average Sunday readers, including
   ePaper readers
- 50,000 + Monthly ePaper APP users
- 1.2M total monthly print & ePaper readership

Opt In newsletter that keeps you ahead of the crowds with updates on the latest local entertainment events.

- Delivered each Thursday
- 31,153 Subscribers
- Sponsored by position is available at the top

ENEWSLETTER: \$1,875



Powered by

## Elegant Island Living

Elegant Island Living is the premier lifestyle magazine for St. Simons Island and the surrounding, communities. Published monthly, Elegant Island Living is unequalled in its commitment to its readers' appetite for quality and luxury in every aspect of their lives. Elegant Island Living embodies the way of life and tastes of its readers, covering such topics as philanthropy, the arts, shopping, health & beauty, the outdoors, home design, charity opportunities, travel and leisure, community, social events, and more. Elegant Island Living readers understand luxury, and enjoy this magazine as a guide and companion to the St. Simons Island lifestyle.

A dedicated mailing to a wider target audience

Sponsored email sent directly to database of approximately 8,000 subscribers.

**ELECTRONIC POSTCARD: \$825** 

Live Oaks Garden Club Poinsettia Sale With a state the order your poinsettia! Now is the time to order your poinsettia! The Live Oaks Garden Club's 21st Annual Poinsettia sale starts Thursday, October 7th and runs through Thursday, November 18th.

Place orders online at liveoaksgardenclubinc.com.

Poinsettia pick-up will be in the parking lot of St. Simons United Methodist Church on Friday, December 3, from noon-6:00 p.m.

#### **Time to Order Your Holiday Poinsettias!**

The Live Oaks Garden Club's 21st Annual Poinsettia Sale begins TOMORROW, Thursday, October 7 and will continue through Thursday, November 18th. Plants are available in red, white, and pink and come in 8" foil-wrapped pots for only \$20. Please place your orders at <u>liveoaksgardenclubinc.com</u>. Pick-up will be Friday, December 3. All proceeds go to Club beautification projects such as maintaining the planters at the pier on St. Simons Island, the Demere Road Butterfly Garden, and the Justice Tree at the Glynn County Court House.

#### FEATURED PROPERTY UPGRADES

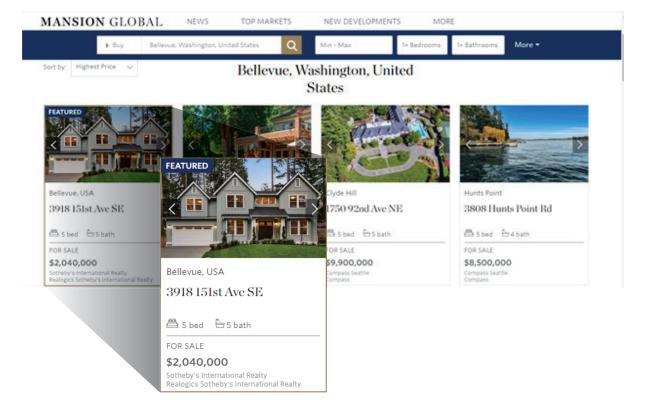
WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200

Included with print placment





### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to **5** properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





### MANSION GLOBAL TOP MARKETS PAGE TILES

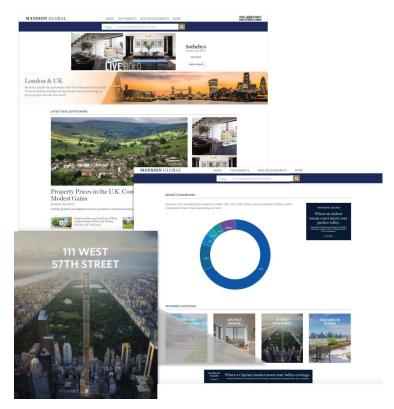
Showcase premier listings alongside regionally relevant editorial.

#### AVAILABLE MARKETS:

- New York
- London & UK
- Los Angeles
- Dubai
- Miami
- Sydney
- San Francisco

PRICE: \$575/MONTH





#### MANSION GLOBAL NEW DEVELOPMENTS PROFILE PAGE

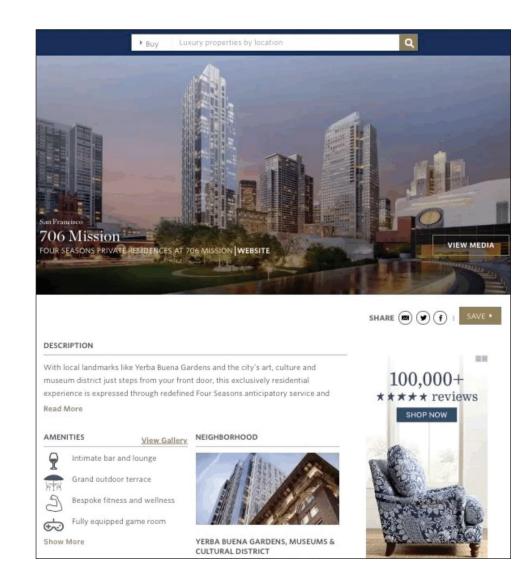
Showcase impressive new construction projects to an audience of engaged high-net-worth buyers.

#### INCLUDES

- Fixed, always-on position within section
- Full screen image slideshow
- Prominent lead generation form
- Property highlights
- Neighborhood profile
- Available units (300x600 banner recommended)
- Video (optional)
- Amenities carousel (3-9 amenities with 1 image for each)
- · Localized map
- Searchable within listings database

PRICE: \$1,000

3 Month Minimum



#### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3,680



#### MANSION GLOBAL CUSTOM E-NEWSLETTER

Take advantage of Mansion Global's Custom newsletter to showcase your brand as a luxury lifestyle and real estate leader to luxury connoisseurs and high-net-worth buyers around the world. From aspiration to action, Mansion Global's custom newsletter is the go-to read for the most powerful and affluent consumers, delivering all your newsworthy content directly to their inboxesinspiring the luxury lifestyle & delivering results.

PRICE: \$6,000 EXCLUSIVE EMAIL



### Print Offerings



### The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 644,424
- E-newspaper: 194,000
- Readership: 4,234,000
- Male / Female: 62% / 38%
- Average HHI: \$404,217
- Average age: 50

#### 4x7 \$6,580 Buy 4 get 1 Free

PROPERTY SPOT: \$795 DOUBLE PROPERTY SPOT: \$1,590 QUADRUPLE PROPERTY SPOT: \$3,180 EIGHT PROPERTY SPOTS: \$6,360

Includes Bonus 30 Day Digital -Featured Property Upgrade





### The Wall Street Journal

### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: **100,000** Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





### The New York Times

#### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

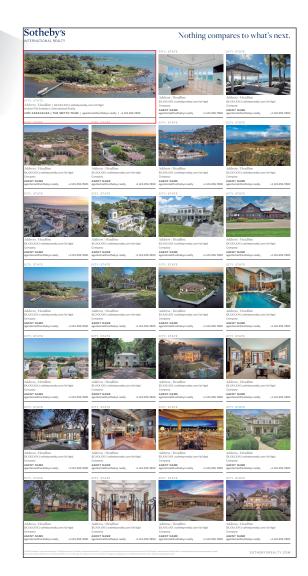
- Circulation: 483,701
- Male / Female ratio: 62.2% / 37.8%
- Average household income: \$381,464
- Median age: **45.2**
- Over one half have liquid assets valued at \$1 million+
- Over 1 in 4 have a household net worth of **\$3 million**

PROPERTY SPOT, COLOR: \$760 DOUBLE PROPERTY SPOT, COLOR: \$1,520 QUADRUPLE PROPERTY SPOT, COLOR: \$3,040 EIGHT PROPERTY SPOT - WEEKDAY/SATURDAY: \$6,080



Address / Headline | \$X,XXX,XXX |sothebysrealty.com/id/rlgid William Pitt Sotheby's International Realty UDI CARACAUSA | THE SMYTH TEAM | agentemail@sothebys.realty | +1 123.456.7890





### The New York Times

### THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

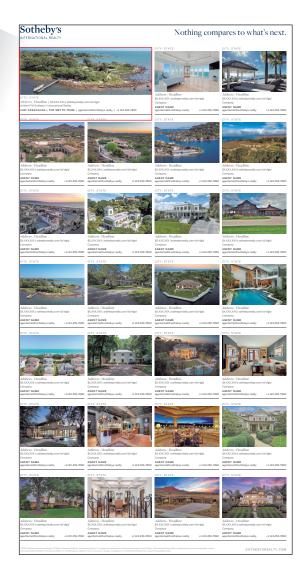
- Circulation: 403,748
- Sunday: 972,774
- Male / Female ratio: **51% / 49%**
- Median HHI: \$193,586
- Average HHI: **\$359,826**
- Median Age: 50

PRICE: \$760/SINGLE SPOT, SUNDAY, COLOR



Address / Headline | \$X,XXX,XXX | sothebysrealty.com/id/rfgid Milliam Pitt Sotheby's International Realty JUDI CARACAUSA | THE SMYTH TEAM | agentemail@sothebys.realty | +1123.456.7890





### The New York Times Takeover

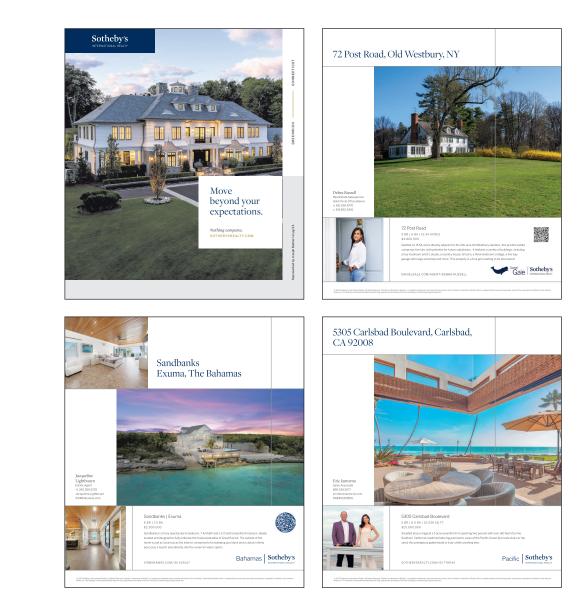
Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes. Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

#### Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750 INSIDE FRONT COVER, COLOR: \$1,150 INSIDE BACK COVER, COLOR: \$1,150 BACK COVER, COLOR: \$1,500

Includes Digital promotion and Digital Flipbook



## Architectural Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### FULL PAGE, COLOR:

- Circulation Per Region: up to 16,000
- Readership Per Region: up to 117,390
- Median Household Income: \$134,318
- Median Age: 54
- Male / Female: 46% / 54%

FULL PAGE, COLOR ATLANTA METRO: \$2,340









### Golf Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy. Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Golf Digest.

• Full page, color

FULL PAGE, COLOR ATLANTA: \$5,930









### Chicago Tribune Takeover

The Chicago Tribune engages readers with news, featured content, unmatched editorial, and advertising information via digital, print and e-Newspaper. Our daily and Sunday editions offer geographical targeted advertising opportunities for maximum visibility to hyper local.

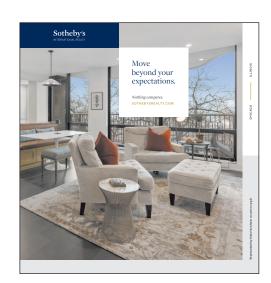
Promote your brand and properties in style with this tabloid insert devoted to Sotheby's International Realty and delivered to high-net worth neighborhoods.

- Distribution: Chicago Metro Area
- Circulation: 150,000+

FULL PAGE, COLOR: \$725 INSIDE FRONT COVER: \$975 INSIDE BACK COVER: \$975 BACK COVER: \$1,300

#### **Includes Digital Banner Promotion**









Justin Sotheby's

### Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

- Circulation: 214,131
- Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

QUADRUPLE PROPERTY SPOT, COLOR: \$3,000 PROPERTY SPOT, COLOR: \$750

Global

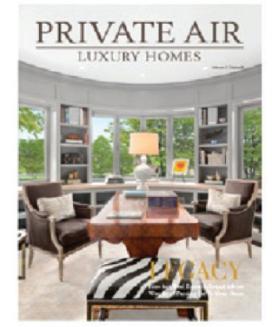


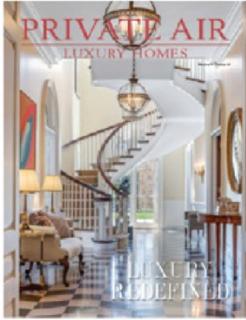


### Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine are some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world - class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





#### DISTRIBUTION

#### 65,000 private jet owners and guests

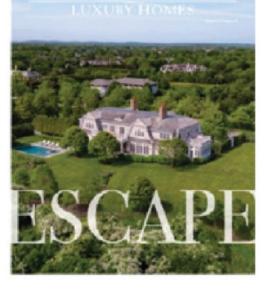
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

FULL PAGE: \$1,925 includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550

includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



PRIVATE AIR

### Golden Isles

Golden Isles Magazine is a local publication with regional presence - a six-time national and twelve-time state award winner, jam-packed with quality content.

Golden Isles Magazine is a glossy bi-monthly publication with a distribution of 13,000 copies.

The Golden Isles Magazine has direct mailing to over 3,000 homes throughout Sea Island, St Simons Island, Jekyll Island, and Brunswick in addition to the racked and distribution point copies.

Approximately 64 percent of the direct-mailed copies are sent to homes on St. Simons and Sea Islands; 27 percent are mailed to homes in Brunswick, on Jekyll Island, and surrounding areas; and, nine percent are mailed out-of-town to part-time residents and frequent visitors to the Golden Isles. It is a powerful statement that 1-in-5 homes on the two islands receive Golden Isles Magazine in their mailboxes every two months.

PRICE: 2/3 PAGE \$1,056

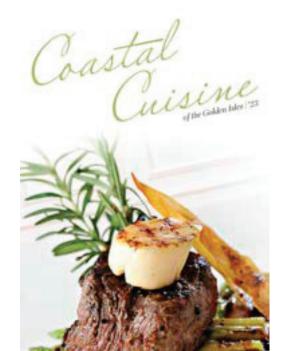


### Brunswick News

The Brunswick News is a daily newspaper in Brunswick, Georgia that covers local and international news, sports, entertainment, and classifieds. It has been published since 1902 by the Leavy family, making it one of the oldest family-owned newspapers in Georgia and one of the few remaining family-controlled newspapers in the country.

The Brunswick News is published Tuesday - Saturday and distributed through home delivery and single copy sales.

QUARTER PAGE, COLOR - 3 DAYS: \$1,497



CONTRACTOR Questions and Anonem with Chefs and First autoleured Montheastering Memia

# Elegant Island Living

Elegant Island Living is the premier lifestyle magazine for St. Simons Island and the surrounding communities. Published monthly, Elegant Island Living is unequalled in its commitment to its readers' appetite for quality and luxury in every aspect of their lives. Elegant Island Living embodies the way of life and tastes of its readers, covering such topics as philanthropy, the arts, shopping, health & beauty, the outdoors, home design, charity opportunities, travel and leisure, community, social events, and more. Elegant Island Living readers understand luxury, and enjoy this magazine as a guide and companion to the St. Simons Island lifestyle.

**REAL ESTATE FULL PAGE: \$925 REAL ESTATE HALF PAGE: \$650** 



Tap Into 40 Years of Golden Isles Vacation Rental Expertise Earn More by partne he leading vacation rental nanagement company in The folden Isles.

Worry less with a dedicated team of rental experts and in-house maintenance available to you and your guests 24 hours a day.

Scan the QR code to find out how you can leverage our mark knowledge for your financial



MARSH'S EDGE

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### Schedule, Pricing & Reach



PLAN 1

Dian 1	I										
Plan 1 <b>Media</b>	Ad Description	lanuani	<b>February</b>	Marah	انسما		Mari	luna		edia Total	Reach
	Ad Description	January	February	March	April		May	June	IVIE	edia Total	Reach
Sotheby's Auction House: Print	5 H D	¢ 2.640.00			<i>.</i>	4 020 00			<u>_</u>	5 460 00	10
Sotheby's Magazine	Full Page	\$ 3,640.00			\$	1,820.00			\$	5,460.00	40,
Sotheby's Auction House: Digital							4				
Sotheby's Bespoke Emails							\$ 2,500.00	)	\$	2,500.00	550,
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00		\$ 2,585.00					\$	5,170.00	1,540,
Digital											
Million Impressions*											
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$	1,195.00	\$ 1,195.00	\$ 1,195.00	\$	7,170.00	1,500,
Million Impressions	Targeting - Atlanta, Macon, Dallas, Aust	tin, Nashville, New Y	ork, Chicago, Illi	nois, Pennsylvai	nia						
Google Adwords											
Google Adwords	Digital PPC program	\$ 3,250.00	\$ 2,500.00	\$ 2,500.00	\$	2,500.00	\$ 2,500.00	\$ 2,500.00	\$	15,750.00	
Comprehensive Digital											
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$	1,500.00	\$ 1,500.00	\$ 1,500.00	\$	9,000.00	600,
Display	Digital Banner Program		\$ 1,500.00	\$ 1,500.00	\$	1,500.00			\$	4,500.00	450,
Native Display	Native Ad				\$	1,500.00	\$ 1,500.00	\$ 1,500.00	\$	4,500.00	450,
Geofencing - Event and Location						,	, ,	, ,		,	
Geofencing - Event and Location	Target specific events and locations						\$ 1,500.00	\$ 1,500.00	\$	3,000.00	120,
Atlanta Journal Constitution	0 1										
Atlanta Journal Constitution E-newletter	E-newletter - Thursdays		\$1,875		\$1,875	5		\$1,875	\$	5,625.00	93,
Chicago Tribune			. ,		. ,			.,		·	
Chicago Tribune	Custom Email 100k	\$ 1,950.00		\$ 1,950.00			\$ 1,950.00	)	\$	5,850.00	300,
Cottages & Garden		, ,		, ,			, ,			.,	,
Spotlight + Property of Note	Rotating Gallery		\$ 2,950.00		\$	2,950.00			\$	5,900.00	
Daily Deeds	E-Newsletter sent 4X per week		+ _,	\$ 3,000.00		_,	\$ 3,000.00	)	\$	6,000.00	120,
Dwell.com				+ -,			+ -,			-,	,
Real Estate Package	Custom Article with promo on Homepa	ge, in E-Newsletter 8	3 Ś 6.000.00						\$	6,000.00	1,750,
Elegant Island Living										-,	_,,
Elegant Island Living	Electronic Postcard	\$ 825.00		\$ 825.00			\$ 825.00	)	\$	2,475.00	24,
JamesEdition										,	
Main Home Page Rotating Gallery	Featured Banner			\$ 2,000.00					Ś	2,000.00	750,
Real Estate Rotating Gallery	Featured Banner			¢ 2,000.00	Ś	1,600.00			Ś	1,600.00	750,
New & Trending Home Page Position	Featured Spot	\$ 1,200.00			Ŧ	_,			Ś	1,200.00	750,
New & Trending Real Estate Position	Featured Spot	÷ 1,200.00						\$ 1,000.00		1,000.00	750,
Featured Article and E-Newsletter promotion	Newsletter Top & Journal Article		\$ 5,500.00					- 1,000.00	Ś	5,500.00	292,
E-Newsletter Featured Listing	E-Newsletter		÷ 5,500.00				\$ 1,500.00	h	Ś	1,500.00	192,
Social Media	Listing Feature		\$ 1,000.00		\$	1,000.00	Ç 1,500.00	,	ŝ	2,000.00	296,
	Listing reature		÷ 1,000.00		Ş	1,000.00			Ş	2,000.00	290,

#### **PLAN 1 - CONTINUED**

Ocean Home										
Custom E-Mail	Custom E-Mail	\$ 2,750.00							\$ 2,750.00	22,000
Facebook/Instagram Ad	Facebook/Instagram Ad			\$ 1,400.00					\$ 1,400.00	43,400
Sponsored Content	Sponsored Content						\$ 3,000.00		\$ 3,000.00	38,199
Robbreport.com										
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00			\$ 1	1,350.00			\$ 2,700.00	12,000
Robbreport.com	Real Estate Newsletter - 3 Sends		\$ 3,750.00				\$ 3,750.00		\$ 7,500.00	120,000
WSJ.com										
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.00			\$ 2	2,150.00			\$ 4,300.00	328,000
Mansion Global Homepage Hero	Shared Banner		\$ 650.00				\$ 650.00	\$ 650.00	\$ 1,950.00	492,000
Mansion Global New Development Profile	Profile page - 3 months minimum	\$		1,000.00	\$			1,000.00	\$ 2,000.00	
Mansion Global e-Newletter	Daily Monday-Friday		\$ 3,680.00				\$ 3,680.00		\$ 7,360.00	34,000
Mansion Global Custom E-mail				\$ 6,000.00					\$ 6,000.00	17,000
Property Upgrades	10 Featured Property Upgrades	Bonus	Bonus	Bonus	Bonus		Bonus	Bonus	\$ -	

Print

Print														
Atlanta Business Chronicle														
Atlanta Business Chronicle												TBD		
Brunswick News														
Brunswick News	1/4 Page Color - 3 Days		\$1,498			\$1,498				\$1,49	8	\$	4,492.50	44,100
Chicago Tribune														
Chicago Tribune	Takeover - Full Page							\$	725.00			\$	725.00	150,000
Chicago Tribune	Takeover - Inside Back Cover							\$	975.00			\$	975.00	150,000
Chicago Tribune	Takeover - Back Cover				\$ 1,300.00							\$	1,300.00	150,000
Conde Nast Magazines Regional Pages														
Architectural Digest - Atlanta Metro	Full Page				\$ 2,340.00							\$	2,340.00	12,000
Golf Digest - Atlanta	Full Page				\$ 5,930.00							\$	5,930.00	38,000
Financial Times														
Financial Times	Property Spot		\$ 750	.00	\$ 750.00	\$	750.00	\$	750.00	\$	750.00	\$	3,750.00	1,052,285
Elegant Island Living														
Elegant Island Living Full Page	Real Estate Full Page		\$925			\$925				\$925		\$	2,775.00	30,000
Elegant Island Living Half Page	Real Estate Half Page	\$650		\$	\$650			\$650				\$	1,950.00	30,000
Golden Isles Magazine														
Golden Isles Magazine	2/3 Page			\$	\$1,056.00	\$1,056.00		\$1,05	6.00	\$1,05	6.00	\$	4,224.00	52,000
The New York Times														
The New York Times	Double Property Spot - Weekday/Saturday		\$ 1,520	.00	\$ 1,520.00			\$ 1	L,520.00			\$	4,560.00	1,269,333
The New York Times	Property Spot - Sunday					\$	760.00					\$	760.00	381,268
The New York Times Takeover	Full Page w/ Digital promotion					\$	750.00	\$	750.00	\$	750.00	\$	2,250.00	495,000

#### **PLAN 1 - CONTINUED**

The New York Times Takeover	Inside Back Cover			\$ 1,150.00	\$ 1,150.00		\$ 2,300.00	330,000
The New York Times Takeover	Back Cover		\$ 1,500.00				\$ 1,500.00	168,000
Private Air Luxury Homes								
Private Air Luxury Homes	Full Page in 3 Issues (includes social med	lia, E \$ 1,550.00	\$ 1,550.00		\$ 1,550.00		\$ 4,650.00	195,000
The Wall Street Journal								
The Wall Street Journal - Eastern	4 x 7	\$ 6,580.00	) \$ 6,580.00	\$ 6,580.00	\$ 6,580.00	Bonus	\$ 26,320.00	1,964,100
The Wall Street Journal - National	Double Property Spot w/ Digital Feature	d Pr \$ 1,590.00 \$ 1,590.00	D			\$ 1,590.00	\$ 4,770.00	1,933,272
The Wall Street Journal - National	Quadruple Property Spot w/ Digital Feat	ured Property Upgrade	\$ 3,180.00	\$ 3,180.00	\$ 3,180.00		\$ 9,540.00	1,933,272
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert	\$1,985.00	\$ 1,985.00			\$ 1,985.00	\$ 5,955.00	300,000

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change \$ 233,726.50 23,101,688

PLAN 2

Plan 2									••	
Media	Ad Description	January	February	March	April		May	June	Me	edia Total
Sotheby's Auction House: Print		4 4 6 6 6 6 6								
Sotheby's Magazine	Half Page	\$ 1,820.00		\$ 1,820.00					\$	3,640.00
Sotheby's Auction House: Digital										
Sotheby's Bespoke Emails							\$ 2,500.00	1	\$	2,500.00
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00		\$ 2,585.00					\$	5,170.00
Digital										
Million Impressions*										
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$	1,195.00	\$ 1,195.00	\$ 1,195.00	\$	7,170.00
Million Impressions	Targeting - Atlanta, Macon, Dallas, Aust	tin, Nashville, New Yo	ork, Chicago, Illi	nois, Pennsylvar	nia					
Google Adwords										
Google Adwords	Digital PPC program	\$ 2,750.00	\$ 2,000.00	\$ 2,000.00	\$	2,000.00	\$ 2,000.00	\$ 2,000.00	\$	12,750.00
Comprehensive Digital										
Social Mirror Ads	Mirroring Social Post				\$	1,500.00	\$ 1,500.00	\$ 1,500.00	\$	4,500.00
Display	Digital Banner Program		\$ 1,500.00	\$ 1,500.00	\$	1,500.00			\$	4,500.00
Geofencing - Event and Location										
Geofencing - Event and Location	Target specific events and locations						\$ 1,500.00	\$ 1,500.00	\$	3,000.00
Atlanta Journal Constitution										
Atlanta Journal Constitution E-newletter	E-newletter - Thursdays		\$1,875		\$1,875			\$1,875	\$	5,625.00
Chicago Tribune										
Chicago Tribune	Custom Email 50k	\$ 1,200.00		\$ 1,200.00			\$ 1,200.00	1	\$	3,600.00
Cottages & Garden										
Spotlight + Property of Note	Rotating Gallery		\$ 2,950.00		\$	2,950.00			\$	5,900.00
Daily Deeds	E-Newsletter sent 4X per week			\$ 3,000.00			\$ 3,000.00	1	\$	6,000.00
Elegant Island Living										
Elegant Island Living	Electronic Postcard	\$ 825.00		\$ 825.00			\$ 825.00	1	\$	2,475.00
JamesEdition										
Main Home Page Rotating Gallery	Featured Banner			\$ 2,000.00					\$	2,000.00
Real Estate Rotating Gallery	Featured Banner				\$	1,600.00			\$	1,600.00
New & Trending Home Page Position	Featured Spot	\$ 1,200.00							\$	1,200.00
New & Trending Real Estate Position	Featured Spot							\$ 1,000.00	\$	1,000.00
Featured Article and E-Newsletter promotion	Newsletter Top & Journal Article		\$ 5,500.00						\$	5,500.00
E-Newsletter Featured Listing	E-Newsletter						\$ 1,500.00	1	\$	1,500.00
Social Media	Listing Feature		\$ 1,000.00		\$	1,000.00			\$	2,000.00
Ocean Home										
		4							Ś	2,750.00
	Custom E-Mail	\$ 2,750.00							Ļ	2,750.00
Custom E-Mail Facebook/Instagram Ad	Custom E-Mail Facebook/Instagram Ad	Ş 2,750.00		\$ 1,400.00					\$	1,400.00

#### **PLAN 2 - CONTINUED**

Robbreport.com							
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	\$ 1	1,350.00	\$	2,700.00	12,000
Robbreport.com	Real Estate Newsletter - 3 Sends	\$ 3,750.00			\$	3,750.00	60,000
WSJ.com							
Mansion Global Homepage Hero	Mansion Global Homepage Hero	\$ 2,150.00	\$ 2	2,150.00	\$	4,300.00	328,000
Mansion Global Homepage Hero	Shared Banner	\$ 650.00		\$ 650.00	\$ 650.00 \$	1,950.00	492,000
Mansion Global New Development Profile	Profile page - 3 months minimum	\$1,000			\$1,000 \$	2,000.00	
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00		\$ 3,680.00	\$	7,360.00	34,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonus Bonus	Bonus	Bonus	Bonus \$	-	

Print															
Atlanta Business Chronicle															
Atlanta Business Chronicle													TBD		
Brunswick News															
Brunswick News	1/4 Page Color - 3 Days		\$1,49	8			\$1,498				\$1,498	3	\$	4,492.50	44,100
Chicago Tribune															
Chicago Tribune	Takeover - Full Page								\$	725.00			\$	725.00	150,000
Chicago Tribune	Takeover - Inside Back Cover								\$	975.00			\$	975.00	150,000
Chicago Tribune	Takeover - Back Cover				\$	1,300.00							\$	1,300.00	150,000
Conde Nast Magazines Regional Pages															
Architectural Digest - Atlanta Metro	Full Page				\$	2,340.00							\$	2,340.00	12,000
Golf Digest - Atlanta	Full Page				\$	5,930.00							\$	5,930.00	38,000
Financial Times															
Financial Times	Property Spot		\$	750.00	\$	750.00	\$	750.00	\$	750.00	\$	750.00	\$	3,750.00	1,052,285
Elegant Island Living															
Elegant Island Living Full Page	Real Estate Full Page		\$925				\$925				\$925		\$	2,775.00	30,000
Elegant Island Living Half Page	Real Estate Half Page	\$650			\$650	)			\$650	0			\$	1,950.00	30,000
Golden Isles Magazine															
Golden Isles Magazine	2/3 Page				\$1,0	56.00	\$1,056.00	)	\$1,0	56.00	\$1,056	5.00	\$	4,224.00	52,000
The New York Times															
The New York Times	Property Spot - Weekday/Saturday		\$	760.00									\$	760.00	423,111
The New York Times	Double Property Spot - Weekday/Saturday				\$	1,520.00			\$	1,520.00			\$	3,040.00	846,222
The New York Times	Property Spot - Sunday						\$	760.00					\$	760.00	381,268
The New York Times Takeover	Full Page w/ Digital promotion				\$	750.00	\$	750.00	\$	750.00	\$	750.00	\$	3,000.00	660,000
The New York Times Takeover	Inside Back Cover						\$	1,150.00	\$	1,150.00			\$	2,300.00	330,000
Private Air Luxury Homes															
Private Air Luxury Homes	Full Page in 3 Issues (includes social media,	\$ 1,550.00	)		\$	1,550.00			\$	1,550.00			\$	4,650.00	195,000
The Wall Street Journal															

#### **PLAN 2 - CONTINUED**

2 x 7	\$	3,290.00 \$	3,290.00	\$	3,290.00	\$ 3,290.00	Bonus	\$	13,160.00	1,9
Property Spot w/ Digital Featured Pro-	perty \$ 795.00 \$	795.00						\$	1,590.00	1,2
Double Property Spot w/ Digital Featu	red Property Upgrade	\$	1,590.00				\$ 1,590.0	0\$	3,180.00	1,2
Quadruple Property Spot w/ Digital Fe	atured Property Upgrade			\$	3,180.00	\$ 3,180.00		\$	6,360.00	1,2
Weekend Property insert	\$1,985.00	\$	1,985.00				\$ 1,985.0	0\$	5,955.00	3
	Property Spot w/ Digital Featured Pro Double Property Spot w/ Digital Featu Quadruple Property Spot w/ Digital Fe	Property Spot w/ Digital Featured Property \$ 795.00 \$ Double Property Spot w/ Digital Featured Property Upgrade Quadruple Property Spot w/ Digital Featured Property Upgrade	Property Spot w/ Digital Featured Property \$795.00 \$795.00 Double Property Spot w/ Digital Featured Property Upgrade \$ Quadruple Property Spot w/ Digital Featured Property Upgrade	Property Spot w/ Digital Featured Property \$795.00 \$795.00 Double Property Spot w/ Digital Featured Property Upgrade \$1,590.00 Quadruple Property Spot w/ Digital Featured Property Upgrade	Property Spot w/ Digital Featured Property \$ 795.00 \$ 795.00Double Property Spot w/ Digital Featured Property UpgradeQuadruple Property Spot w/ Digital Featured Property Upgrade\$	Property Spot w/ Digital Featured Property795.00795.00Double Property Spot w/ Digital Featured Property Upgrade\$ 1,590.00Quadruple Property Spot w/ Digital Featured Property Upgrade\$ 3,180.00	Property Spot w/ Digital Featured Property \$795.00 \$795.00795.00Double Property Spot w/ Digital Featured Property Upgrade\$1,590.00Quadruple Property Spot w/ Digital Featured Property Upgrade\$3,180.00 \$3,180.00	Property Spot w/ Digital Featured Property795.00795.00Double Property Spot w/ Digital Featured Property Upgrade\$ 1,590.00\$ 1,590.00Quadruple Property Spot w/ Digital Featured Property Upgrade\$ 3,180.00\$ 3,180.00	Property Spot w/ Digital Featured Property795.00\$\$Double Property Spot w/ Digital Featured Property Upgrade\$1,590.00\$Quadruple Property Spot w/ Digital Featured Property Upgrade\$3,180.00\$	Property Spot w/ Digital Featured Property \$ 795.00 \$ 795.00\$ 1,590.00\$ 1,590.00Double Property Spot w/ Digital Featured Property Upgrade\$ 1,590.00\$ 1,590.00\$ 3,180.00Quadruple Property Spot w/ Digital Featured Property Upgrade\$ 3,180.00\$ 3,180.00\$ 6,360.00

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 20,371,688

\$ 184,056.50

PLAN 3

Plan 3											
Media	Ad Description	January	February	March	April		May	June	Med	dia Total	Reach
Sotheby's Auction House: Print											
Sotheby's Magazine	Quarter Page	\$ 910.00		\$ 910.0	)				\$	1,820.00	40,000
Sotheby's Auction House: Digital											
Sotheby's Bespoke Emails							\$ 2,500.00		\$	2,500.00	550,000
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00		\$ 2,585.0	)				\$	5,170.00	1,540,000
Digital											
Million Impressions*											
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.00	\$ 1,195.0	) \$	1,195.00	\$ 1,195.00	\$ 1,195.00	\$	7,170.00	1,500,000
Million Impressions	Targeting - Atlanta, Macon, Dallas, Austin, N	lashville, New Y	ork, Chicago, Illii	nois, Pennsylva	nia						
Google Adwords											
Google Adwords	Digital PPC program	\$ 2,250.00	\$ 1,500.00	\$ 1,500.0	) \$	1,500.00	\$ 1,500.00	\$ 1,500.00	\$	9,750.00	
Comprehensive Digital											
Social Mirror Ads	Mirroring Social Post				\$	1,500.00	\$ 1,500.00	\$ 1,500.00	\$	4,500.00	300,000
Display	Digital Banner Program		\$ 1,500.00	\$ 1,500.00	) \$	1,500.00			\$	4,500.00	450,000
Geofencing - Event and Location											
Geofencing - Event and Location	Target specific events and locations						\$ 1,500.00	\$ 1,500.00	\$	3,000.00	120,000
Atlanta Journal Constitution											
Atlanta Journal Constitution E-newletter	E-newletter - Thursdays		\$1,875		\$1,875			\$1,875	\$	5,625.00	93,459
Chicago Tribune											
Chicago Tribune	Custom Email 50k			\$ 1,200.0	)		\$ 1,200.00		\$	2,400.00	100,000
Cottages & Garden											
Spotlight + Property of Note	Rotating Gallery		\$ 2,950.00		\$	2,950.00			\$	5,900.00	
Daily Deeds	E-Newsletter sent 4X per week			\$ 3,000.0	)				\$	3,000.00	60,000
Elegant Island Living											
Elegant Island Living	Electronic Postcard	\$ 825.00		\$ 825.0	)		\$ 825.00		\$	2,475.00	24,000
JamesEdition											
Main Home Page Rotating Gallery	Featured Banner			\$ 2,000.00	)				\$	2,000.00	750,000
Real Estate Rotating Gallery	Featured Banner				\$	1,600.00			\$	1,600.00	750,000
New & Trending Home Page Position	Featured Spot	\$ 1,200.00							\$	1,200.00	750,000
New & Trending Real Estate Position	Featured Spot							\$ 1,000.00	\$	1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter						\$ 1,500.00		\$	1,500.00	192,000
Social Media	Listing Feature		\$ 1,000.00						\$	1,000.00	148,000
Ocean Home											
Custom E-Mail	Custom E-Mail	\$ 2,750.00							\$	2,750.00	22,000
Facebook/Instagram Ad	Facebook/Instagram Ad			\$ 1,400.0	)				\$	1,400.00	43,400
Robbreport.com											
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00			\$	1,350.00			\$	2,700.00	12,000

skyad.com | 65

#### **PLAN 3 - CONTINUED**

Robbreport.com	ا Real Estate Newsletter - 3 Sends	\$ 3,750.00	\$ 3,750.00	\$	7,500.00	120,000
WSJ.com						
Mansion Global Homepage Hero	Mansion Global Homepage Hero		\$ 2,150.00	\$	2,150.00	164,000
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00	\$ 650.00	\$ 650.00 \$	2,600.00	656,000
Mansion Global New Development Profile	Profile page - 3 months minimum	\$1,000	\$1,000	\$	2,000.00	
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00	\$ 3,680.00	\$	7,360.00	34,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonus Bonus	Bonus Bonus	Bonus \$	-	

**PLAN 3 - CONTINUED** 

Print															
Atlanta Business Chronicle															
Atlanta Business Chronicle													TBD		
Brunswick News															
Brunswick News	1/4 Page Color - 3 Days		\$1,4	98			\$1,498				\$1,49	98	\$	4,492.50	44,100
Chicago Tribune															
Chicago Tribune	Takeover - Full Page				\$	725.00			\$	725.00			\$	1,450.00	300,000
Conde Nast Magazines Regional Pages															
Architectural Digest - Atlanta Metro	Full Page				\$	2,340.00							\$	2,340.00	12,000
Golf Digest - Atlanta	Full Page				\$	5,930.00							\$	5,930.00	38,000
Financial Times															
Financial Times	Property Spot		\$	750.00	\$	750.00	\$	750.00	\$	750.00	\$	750.00	\$	3,750.00	1,052,285
Elegant Island Living															
Elegant Island Living Full Page	Real Estate Full Page		\$925	5			\$925				\$925	i	\$	2,775.00	30,000
Elegant Island Living Half Page	Real Estate Half Page	\$650			\$65	50			\$650	)			\$	1,950.00	30,000
Golden Isles Magazine															
Golden Isles Magazine	2/3 Page				\$1,0	056.00	\$1,056.00	)	\$1,05	56.00	\$1,05	56.00	\$	4,224.00	52,000
The New York Times															
The New York Times	Property Spot - Weekday/Saturday		\$	760.00	\$	760.00			\$	760.00			\$	2,280.00	1,269,333
The New York Times	Property Spot - Sunday						\$	760.00					\$	760.00	381,268
The New York Times Takeover	Full Page w/ Digital promotion						\$	750.00	\$	750.00	\$	750.00	\$	2,250.00	495,000
Private Air Luxury Homes															
Private Air Luxury Homes	Full Page in 3 Issues (includes social media, I	E\$ 1,550.00			\$	1,550.00			\$	1,550.00			\$	4,650.00	195,000
The Wall Street Journal															
The Wall Street Journal - Eastern	2 x 7		\$	3,290.00	\$	3,290.00	\$	3,290.00	\$	3,290.00	Bon	us	\$	13,160.00	1,964,100
The Wall Street Journal - National	Property Spot w/ Digital Featured Property	l\$ 795.00	\$	795.00	\$	795.00	\$	795.00	\$	795.00	\$	795.00	\$	4,770.00	3,866,544
The Wall Street Journal															
Mansion Global Experience Luxury	Weekend Property insert	\$1,985.00			\$	1,985.00					\$	1,985.00	\$	5,955.00	300,000

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 19,198,489

\$ 155,306.50