

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

1709 Dixon Lane Advertising and Marketing Program



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ADVERTISING BRANDING **MARKETING**

National & Global Exposure 1709 Dixon Lane

SKY Advertising is excited to present to DeLoach Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to 1709 Dixon Lane.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in St. Simons Island, GA.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO **GREAT THINGS TOGETHER**

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CHLOE STEELY

Sotheby's Auction House Offerings



Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY,
 London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global







Digital Offerings



Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

Campaign: 1709 Dixon LaneFlight Dates: Two WeeksImpressions: 100,000

· Clicks through to the website of your choice.

100K Impressions per two weeks: \$900
250K Impressions per month: \$1,195
500K Impressions per month: \$1,625
1 Million Impressions per month: \$2,450
Three Month Minimum



Two Weeks

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally and globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

Bloomberg Markets

Forbes





Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

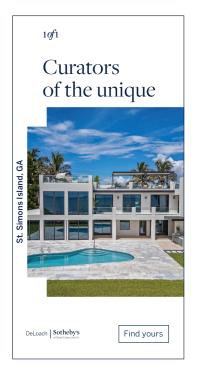
We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

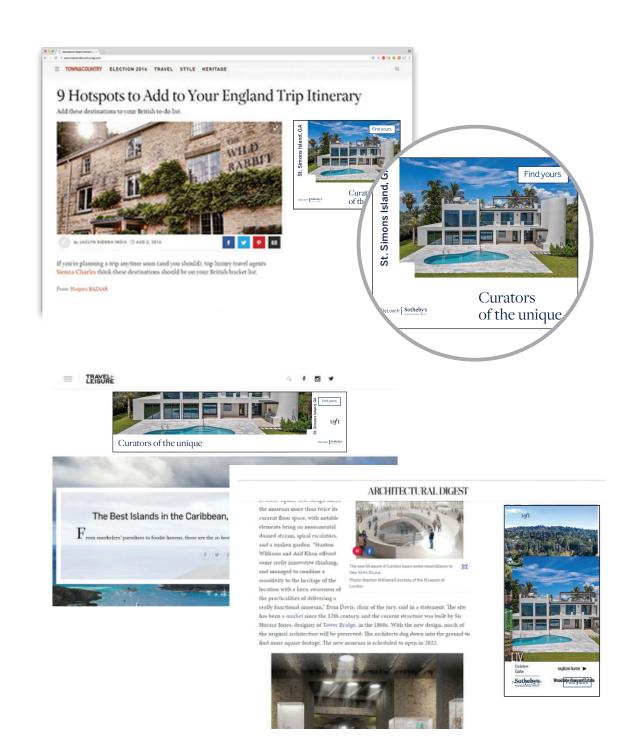








Sample
Banners For
Impressions
Programs As
They Appear
On Sites

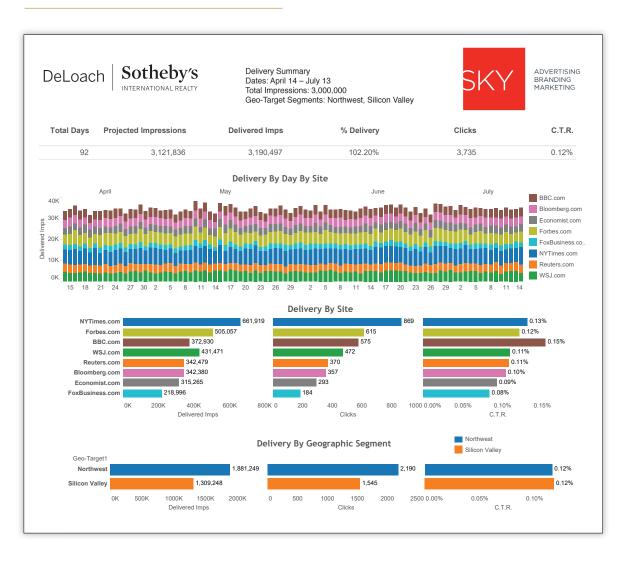


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

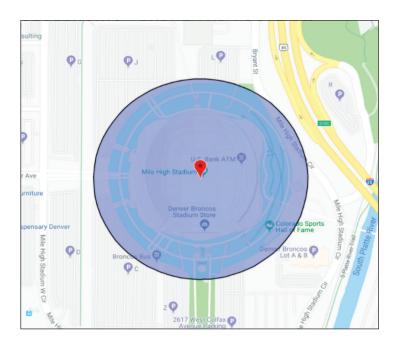
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TIER 1

- From: \$1,500/Month
- · Up to 3 Geo-fences
- 60,000 impressions

Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- · Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



Google AdWords

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



DeLoach Sotheby's International Realty

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

9

Average Cost-Per-Click

\$1.52 1.14%

Google Ads Interaction R...

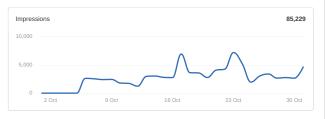
Clicks 930

150

100

50

2 Oct 9 Oct 16 Oct 23 Oct 30 Oct



CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	4.7	0.045		***

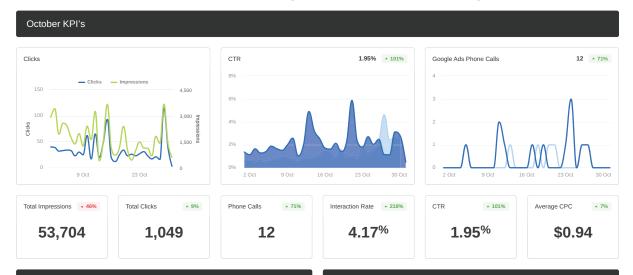
Google AdWords

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



DeLoach Sotheby's International Realty



Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Keywords

Showing 23 of 23 Rows						
KEYWORD	CLICKS IMPRESSIONS					
dc real estate	51	886	51			
luxury property for sale dc	40	114	40			
home for sale dc	19	529	19			
real estate in washington dc	6	101	6			
georgetown washington dc apar	6	56	6			
houses in georgetown dc	3	19	3			
buy house georgetown dc	2	6	2			
mclean realty	1	1	1			

Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

TOP 10 MARKETS

- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

SPOTLIGHT + PROPERTY OF NOTE

ROTATING GALLERY: \$2,950









Floral Gift Ideas for Mother's Day

Even if she's not a gardener, chances are that every mother favors flowers.

Check Out the Latest Design News

New shops, a showroom, and a luxury

Ready, Set, Game Time! 12 fun finds that double as playful

Spotlight





With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS vourself at home with California Closets. Find

Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



jamesedition.com

NEW & TRENDING

FEATURED LUXURY POSITION

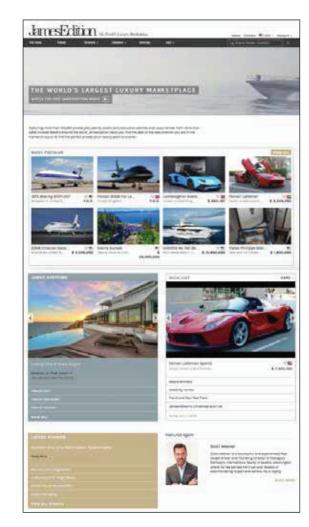
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

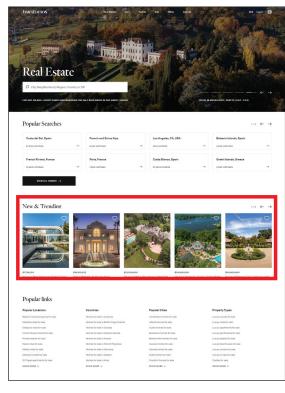
With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





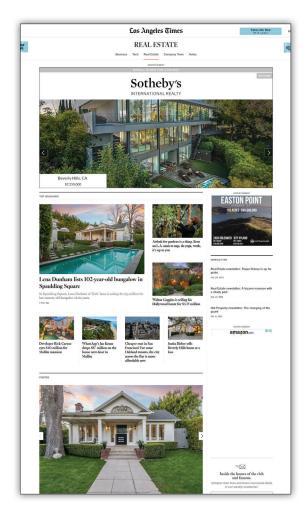
LA Times

LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325/MONTH

Maximum 30 featured properties
Included with the Hot Property Print Placement



Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

BANNERS

Online Banner Ads offer a versatile and flexible way to connect with consumers and drive customers to your website. They also provide an excellent way to establish your online presence and brand awareness.

PRICE: BONUS WITH PRINT PLACEMENT



ENEWSLETTER

Ocean Home magazine offers advertisers a unique opportunity to reach an incomparable community of active buyers and renters of luxury oceanfront, oceanview, ocean accessible, and island homes and villas around the country and the globe. In addition to their search for the picture-perfect oceanfront property, villa or resort, to call home, our readers are interested in coastal architecture, nautical accessories, design, décor and outdoor lifestyle accoutrements for their ocean home.

Ocean Home magazine has multiple options for connecting and delivering your messages to a highly engaged and affluent audience putting your message right in their inbox as a partner in our monthly eNewsletter.

- 22,000+ Opt-in subscribers
- 19% Open Rate
- 15% Click through rate

PRICE: STARTING AT \$750 PER MONTH



Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

EXCLUSIVE EMAIL

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,500



SPONSORED CONTENT

Custom article written and created by our editors to showcase your company. Posted on oceanhomemag.com, your article will be tailored to meet your marketing objectives and highlight your unique brand and properties.

• 800-1,000 words + 4-6 images.

PRICE: \$2,500

SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

INSTAGRAM: \$800 PER POST FACEBOOK: \$675 PER POST FACEBOOK/INSTAGRAM AD: \$1,400 PER MONTH



RobbReport.com

FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

Average Household Net Worth: \$3.5M

PRICE: \$1.350 PER MONTH.



RobbReport.com

LUXURY PROPERTY LISTING

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

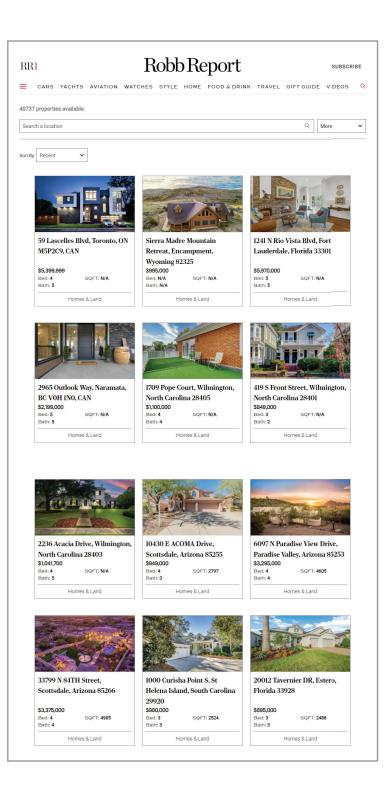
• Average Age: 43

• Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

• Average Household Net Worth: \$3.5M

MANUAL 1 LISTING: \$450/MONTH



The Wall Street Journal Online (WSJ.com)

FEATURED PROPERTY UPGRADES

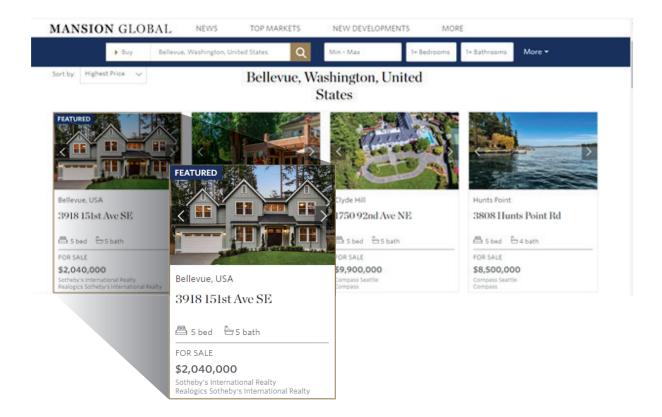
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200

Included with print placment





The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- · 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217
Average age: 50

PROPERTY SPOT: \$795

Includes Bonus 30 Day Digital -Featured Property Upgrade





The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





The New York Times

IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: **483,701**

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: **45.2**

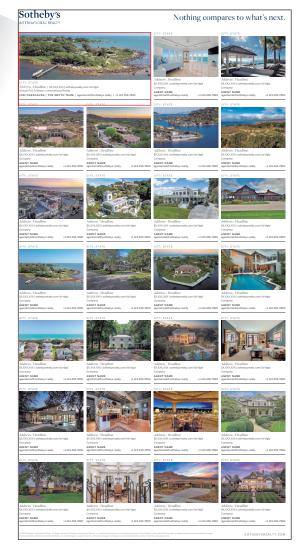
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PROPERTY SPOT, COLOR: \$760







The New York Times

THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

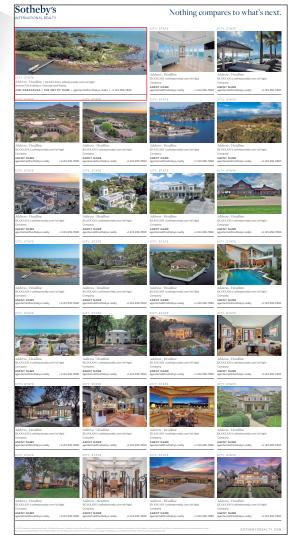
• Male / Female ratio: 51% / 49%

Median HHI: \$193,586Average HHI: \$359,826Median Age: 50

PRICE: \$760/SINGLE SPOT, SUNDAY, COLOR







The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750

Includes Digital promotion and Digital Flipbook









Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

• Median age: 51

PROPERTY SPOT, COLOR: \$750

Global



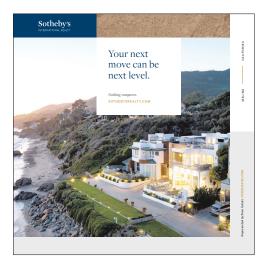


Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- 32% of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- Western Los Angeles coverage
- Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$660







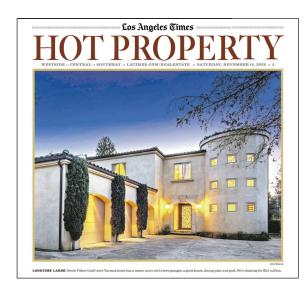


Los Angeles Times Hot Property And Digital Lighthouse

LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news — including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- 32% of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: **56,000**
- e-Edition subscribers: 164,780



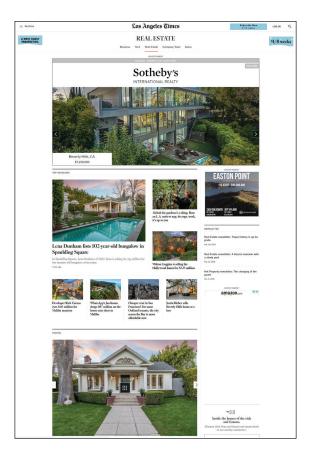
LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

Avg Monthly Impressions: 1.7 Million

PRICE: \$425

Full color with 30 day Lighthouse Placement



San Francisco & Silicon Valley Takeover

Exclusive insert in the New York Times distributed to 36,500 households in the San Francisco and Silicon Valley metro.

FULL PAGE OCTOBER: \$725









Schedule, Pricing & Reach



PLAN 1

Plan 1								
Media	Ad Description	October	Nove	mber Decei	nber	January	Med	dia Total
Sotheby's Auction House: Print								
Sotheby's Magazine	Quarter Page					\$ 910.00	\$	910.00
Digital								
Million Impressions*								
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 90	0.00				\$	900.00
Google Adwords	Digital Ballici Frogram 100K impression	3 30	0.00				Ų	300.00
Google Adwords	Digital PPC program	\$ 1,60	0.00 \$	850.00 \$	850.00		\$	3,300.00
Geofencing - Event and Location	Signal I i o program	ų 1,00	υ.υυ φ	υσυίου φ	050.00		_	5,500.00
Geofencing - Event and Location	Target specific events and locations	\$ 1,50	0.00				\$	1,500.00
Cottages & Garden	ÿ ,	. ,					·	
Spotlight + Property of Note	Rotating Gallery	\$ 2,95	0.00				\$	2,950.00
Nob Hill Gazette								
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter		\$	500.00			\$	500.00
JamesEdition								
New & Trending Real Estate Position	Featured Spot	\$ 1,00	0.00				\$	1,000.00
LA Times								
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page			Bonus			\$	-
Ocean Home								
E-Newsletter	E-Newsletter			750.00			\$	750.00
Facebook/Instagram Ad	Facebook/Instagram Ad	\$ 1,40	0.00				\$	1,400.00
Robbreport.com								
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,35					\$	1,350.00
Robbreport.com	Luxury Property Listings - Manual 1 Listing		\$	450.00			\$	450.00
WSJ.com	SI ID	A	0.00	CEO 00			_	4 200 60
Mansion Global Homepage Hero	Shared Banner	•		650.00			\$	1,300.00
Property Upgrades	10 Featured Property Upgrades	Bonus	Bonus				\$	-

PLAN 1 - CONTINUED

Print

Financial Times						
Financial Times	Property Spot	\$	750.00			\$ 750.00
The Los Angeles Times						
The Los Angeles Times	Hot Property - listing + digital lighthouse				\$ 425.00	\$ 425.00
The Los Angeles Times	Takeover - Full Page		\$	660.00		\$ 660.00
The New York Times						
The New York Times	Property Spot - Weekday/Saturday	\$	760.00			\$ 760.00
The New York Times	Property Spot - Sunday				\$ 760.00	\$ 760.00
The New York Times Takeover	Full Page w/ Digital promotion	\$	750.00 \$	750.00		\$ 1,500.00
San Francisco & Silicon Valley						

San Francisco & Silicon Valley Takeover - Full Page \$ 725.00 \$ 725.00 The Wall Street Journal The Wall Street Journal - National Property Spot w/ Digital Featured Property Upgrade 795.00 \$ 795.00 1,590.00 The Wall Street Journal Mansion Global Experience Luxury Weekend Property insert \$ 980.00 \$ 980.00

\$ 24,460.00 5,135,864

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

220,780 384,000 423,111 381,268 330,000

36,500

1,288,848

100,000

PLAN 2

Plan 2							
Media	Ad Description	October	November	December	January	Media Total	Reach
Sotheby's Auction House: Print							
Sotheby's Magazine	Quarter Page				\$ 910.00	\$ 910.00	20,000
Digital							
Million Impressions*							
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00				\$ 900.00	100,000
Google Adwords							
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 850.00		\$ 3,300.00)
Geofencing - Event and Location							
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00				\$ 1,500.00	60,000
Cottages & Garden							
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00				\$ 2,950.00)
Nob Hill Gazette							
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter		\$ 500.00			\$ 500.00	6,500
JamesEdition							
New & Trending Real Estate Position	Featured Spot	\$ 1,000.00				\$ 1,000.00	750,000
Ocean Home							
Instagram Post	Instagram Post	\$ 800.00				\$ 800.00	21,800
Robbreport.com							
Robbreport.com	Luxury Property Listings - Manual 1 Listing		\$ 450.00			\$ 450.00)
WSJ.com							
Mansion Global Homepage Hero	Shared Banner	\$ 650.00	\$ 650.00			\$ 1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus	Bonus			\$ -	

PLAN 2 - CONTINUED

Print

FIIII						
Financial Times						
Financial Times	Property Spot	\$ 750.00			\$	750.00
The Los Angeles Times						
The Los Angeles Times	Takeover - Full Page	\$	660.00		\$	660.00
The New York Times						
The New York Times	Property Spot - Weekday/Saturday	\$ 760.00			\$	760.00
The New York Times	Property Spot - Sunday		:	\$ 760.0	00 \$	760.00
The New York Times Takeover	Full Page w/ Digital promotion	\$	750.00		\$	750.00
San Francisco & Silicon Valley						
San Francisco & Silicon Valley	Takeover - Full Page	\$ 725.00			\$	725.00
The Wall Street Journal						
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00 \$	795.00		\$	1,590.00
The Wall Street Journal						
Mansion Global Experience Luxury	Weekend Property insert				\$ 980.00 \$	980.00

TOTAL \$ 20,585.00 4,275,484

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 210,457 384,000 423,111 381,268 165,000 36,500 1,288,848 100,000

PLAN 3

Plan 3							
Media	Ad Description	October	November	December	January	Media Total	Reach
Sotheby's Auction House: Print							
Sotheby's Magazine	Quarter Page				\$ 910.00	\$ 910.00	20,0
Digital							
Million Impressions*							
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.0	0			\$ 900.00	100,0
Google Adwords							
Google Adwords	Digital PPC program	\$ 1,600.0	0 \$ 850.00	\$ 850.00		\$ 3,300.00	
Nob Hill Gazette							
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter		\$ 500.00			\$ 500.00	6,5
JamesEdition							
New & Trending Real Estate Position	Featured Spot	\$ 1,000.0	0			\$ 1,000.00	750,00
Ocean Home							
Instagram Post	Instagram Post	\$ 800.0	0			\$ 800.00	21,80
Robbreport.com							
Robbreport.com	Luxury Property Listings - Manual 1 Listing		\$ 450.00			\$ 450.00	
WSJ.com							
Mansion Global Homepage Hero	Shared Banner	\$ 650.0	0			\$ 650.00	164,0
Property Upgrades	10 Featured Property Upgrades		Bonus			\$ -	

PLAN 3 - CONTINUED

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Print

Financial Times								
Financial Times	Property Spot	\$ 750.00			\$	750.00	210,45	7,
The Los Angeles Times								
The Los Angeles Times	Takeover - Full Page	\$	660.00		\$	660.00	384,00	10
The New York Times								
The New York Times	Property Spot - Weekday/Saturday	\$ 760.00			\$	760.00	423,11	.1
The New York Times	Property Spot - Sunday		\$	760.00	\$	760.00	381,26	8
The New York Times Takeover	Full Page w/ Digital promotion	\$	750.00		\$	750.00	165,00	10
San Francisco & Silicon Valley								
San Francisco & Silicon Valley	Takeover - Full Page	\$ 725.00			\$	725.00	36,50	10
The Wall Street Journal								
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$	795.00		\$	795.00	644,42	4
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert			\$ 9	980.00 \$	980.00	100,00	10

TOTAL

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

14,690.00

3,407,060

PLAN 4 Plan 4

Media	Ad Description	Oct	tober	Novemb	er December	January	Med	ia Total	Reach
Sotheby's Auction House: Print									
Sotheby's Magazine	Quarter Page					\$ 910.00	\$	910.00	20,000
Digital									
Million Impressions*									
Impressions Blast - Two week Campaign JamesEdition	Digital Banner Program - 100K Impression	\$	900.00				\$	900.00	100,000
New & Trending Real Estate Position	Featured Spot	\$	1,000.00				\$	1,000.00	750,000
Ocean Home									
Instagram Post	Instagram Post	\$	800.00				\$	800.00	21,800
WSJ.com									
Mansion Global Homepage Hero	Shared Banner	\$	650.00				\$	650.00	164,000
Property Upgrades	10 Featured Property Upgrades			Bonus			\$	-	
Print									
Financial Times									
Financial Times	Property Spot	\$	750.00				\$	750.00	210,457
The Los Angeles Times									
The Los Angeles Times	Takeover - Full Page			\$ 660	.00		\$	660.00	384,000
The New York Times									
The New York Times	Property Spot - Weekday/Saturday	\$	760.00				\$	760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion			\$ 750	.00		\$	750.00	165,000
The Wall Street Journal									
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade			\$ 795	.00		\$	795.00	644,424
The Wall Street Journal									
Mansion Global Experience Luxury	Weekend Property insert					\$ 980.00	\$	980.00	100,000
TOTAL							\$	8,955.00	2,982,792

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

PLAN 5

Plan 5									
Media	Ad Description	Octo	ober	November	December	January	Med	dia Total	Reach
Digital									
Million Impressions*									
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$	900.00				\$	900.00	100,000
WSJ.com									
Mansion Global Homepage Hero Property Upgrades	Shared Banner 10 Featured Property Upgrades	\$	650.00	Bonus			\$ \$	650.00 -	164,000
Print									
Financial Times Financial Times	Dranarty Coat	Ś	750.00				\$	750.00	210,457
The New York Times	Property Spot	Ş.	750.00				Ş	750.00	210,457
The New York Times	Property Spot - Weekday/Saturday	Ś	760.00				\$	760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	7	700.00	\$ 750.00			\$	750.00	165,000
The Wall Street Journal				,					
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade			\$ 795.00			\$	795.00	644,424
The Wall Street Journal	, , , , , , , , , , , , , , , , , , , ,								
Mansion Global Experience Luxury	Weekend Property insert					\$ 980.00	\$	980.00	100,000
TOTAL							\$	5,585.00	1,806,992

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change