

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

## Damian Archbold Group Advertising and Marketing Program



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56 2024 - 2025



NEW YORK 477 Madison Ave, New York, Ny 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

# National & Global Exposure Damian Archbold Group

SKY Advertising is excited to present to Golden Gate Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to the Damian Archbold Group.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Napa.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to the team and their expertise.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

212-677-2671 paula@skyad.com SARA HELENI Account Executive

212-674-2402 sara@skyad.com CHLOE STEELY Account Executive

212-677-2557 chloe@skyad.com

# Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

### SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with **\$50,000-\$5 million** in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global





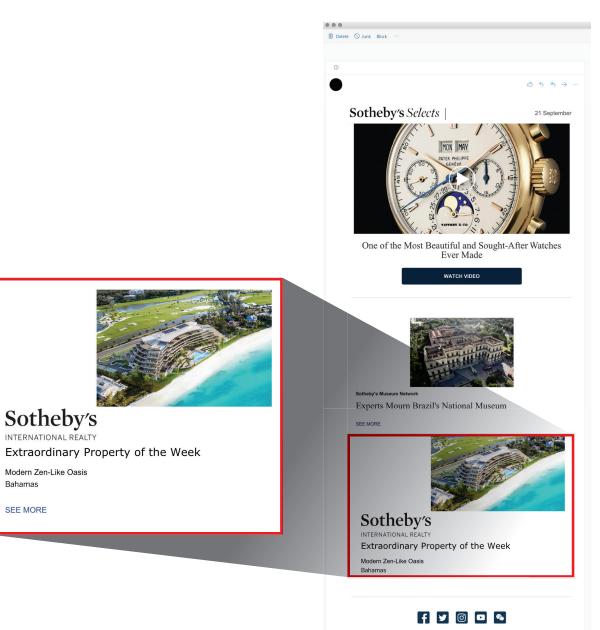


5

### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

### PRICE: \$2,585/DEPLOYMENT



THIS EMAIL WAS SENT TO YOU BY SOTHEBY'S 1334 YORK AVE, NEW YORK, NY 10021 UNSUBSCRIBE FROM SOTHEBY'S SELECTS UNSUBSCRIBE FROM ALL | PRIVACY POLICY | SELL WITH US © 2018 SOTHEBYS.COM

# Digital Offerings



## Impressions Campaign

### CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



### **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: Damian Archbold Group
- Flight Dates: October 2024 March 2025
- Impressions: **1,500,000**
- Clicks through to the website of your choice.

100K Impressions per two weeks:	\$900
250K Impressions per month:	\$1,195
500K Impressions per month:	\$1,625
1 Million Impressions per month:	\$2,450
Three Month Minimum	



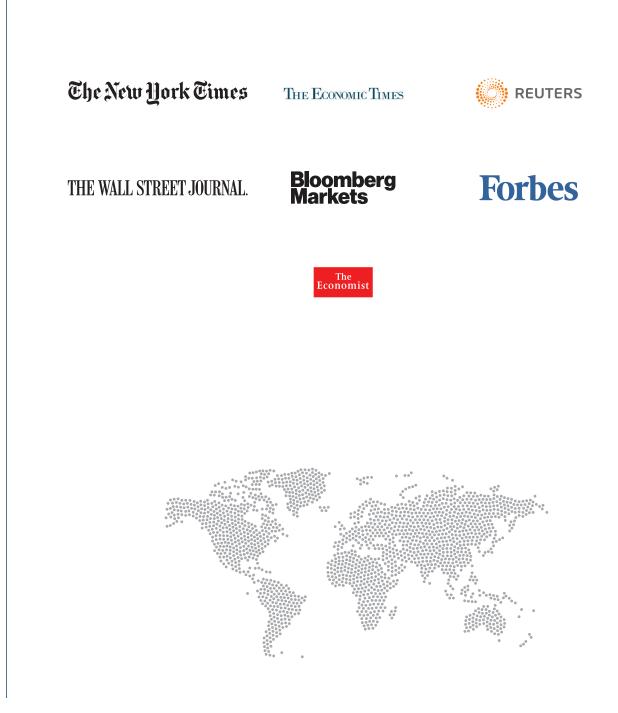
Minimum 3 month commitment

## Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.



## Creative

## SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

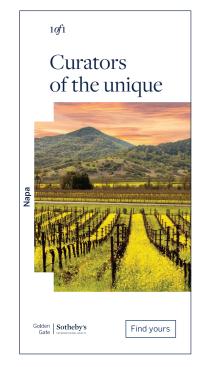
We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

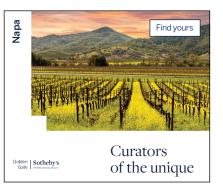
Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 



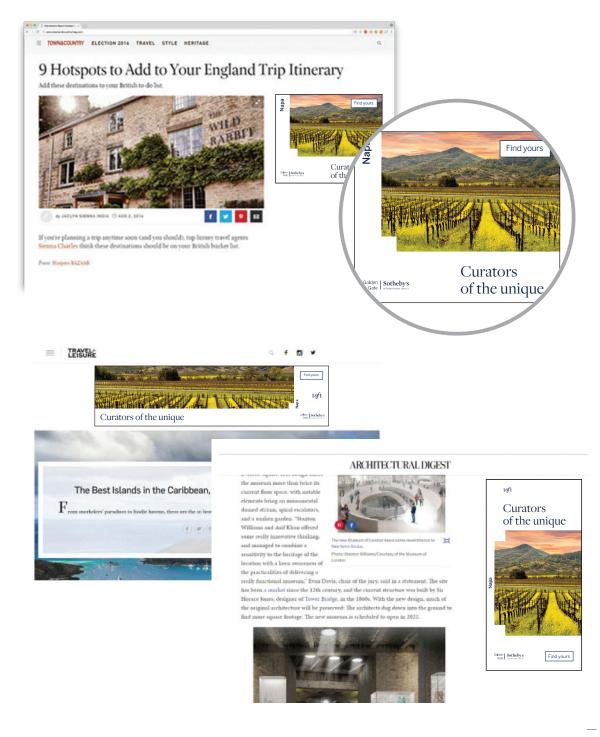






DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

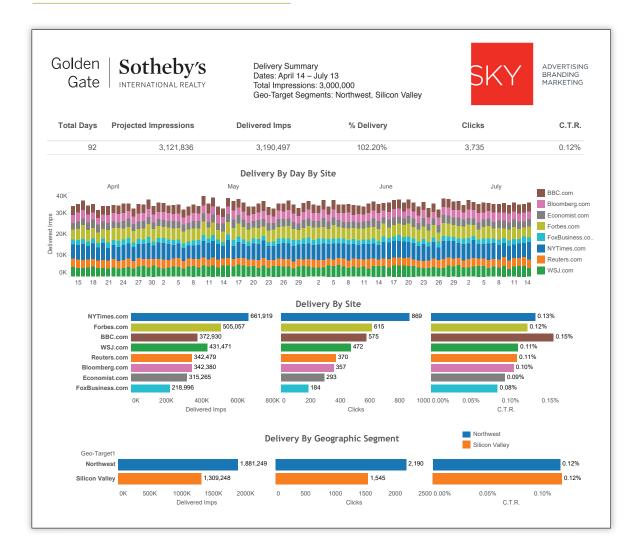


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

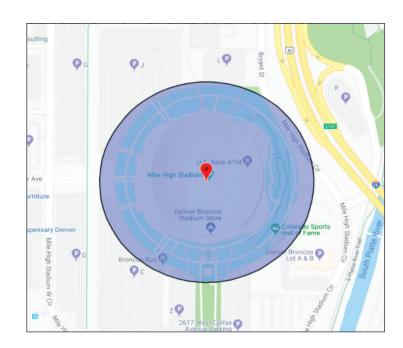
### **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Digital Event Targeting

### GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- Event targeting Target customers who attend specified events within a specific time frame.
- **Custom audiences** Target customers that are within or have recently visited a specific Geo-Fenced location.



## GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TIER 1

- From: **\$1,500**
- Up to 3 Geo-fences
- 60,000 impressions

# Comprehensive Digital

### **OTT/VIDEO PREROLL**

OTT or Over The Top is video programming transmitted via the Internet, not on traditional cable or broadcast. It reaches any type of internet connected device including Roku, Connected TV/SmartTVs, Fire TV Sticks, XBOX, PlayStation, Apple TV, Chromecast, and more.

Our OTT gets you to thousands of publishers and streaming exchanges on stations like: Sling TV, Fubo.TV, Pluto.TV and channels like A&E, AMC, Discovery, ESPN, FOX, NBC, NBA, Syfy, Adult Swim, CNN, and Food Network.

## HOW CAN ADDING OTT HELP YOUR CURRENT MARKETING CAMPAIGN?

OTT can extend the reach of a business that is currently doing broadcast TV or cable because OTT reaches audiences that have cut the cord to cable (cord-cutters), or those that have never had cable (cord-nevers) and you are able to reach a more targeted audience with OTT.

eMarketer estimates that over 81 million U.S. consumers have either cut their cords or never signed up for one in the first place.





### WHY OTT?

Our OTT runs on Set Top Boxes, Game Consoles, and Smart TVs like Fire TV Sticks, XBOX, PlayStation, 4K FireTV, SmartTV, AppleTV, ChromeCast, Roku, and more. 100% of our impressions are served on Connected TVs.

We have direct inventory on hundreds of Apps and Providers. These cover a variety of content such as News, Sports, Entertainment, Lifestyle, Gaming, Health, Technology, and many more, depending on the targeting categories selected for your campaign.We have over 100,000 targeting categories to choose from and we can also use Artificial Intelligence to find the optimal audience. We have direct deals with large publishers and devices like Samsung TV, DIRECTV, NHL, Fox, local news stations, Disney/ABC, AMC Networks, NBC Universal, National Geography, A+E Networks, Bloomberg, Discovery, the CW, and MLB to serve ads through direct connections.We also have access to Amazon OTT, through the Amazon Demand Side Platform (DSP).

And with Amazon OTT we can target by people's behaviors, Amazon Product Targeting (targeting people who have searched for or purchased certain products) AND through a Custom Audience from a client's database list.

PRICE: FROM \$1,500/MONTH 50,000 Impressions

# Comprehensive Digital

### SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.

#### Better Homes & Gardens too years of powering your passions at home Subscribe



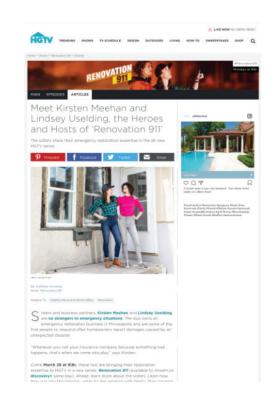
#southcarolina #lowcountry #gorgeous #views #river #peninsula #family #friends #lifestyle #private #peninsula #water #coastallite #nature #golf #home #lifeonthewater #cheers #fitness #social #bluffton #welcomehome





### **TARGETING ABILITIES:**

- **Behavioral** Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100,000 Impressions

## Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.

Google

### CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- Keyword List Set Up
- Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- Periodical Campaign Reviews
- Campaign Adjustments
- Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



## Google AdWords

### **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.

## SKY

SKY - Longmont

SKY - Golden

SKY - Superior

4

0

0

\$19.24

\$0.00

\$0.00

\$0.00

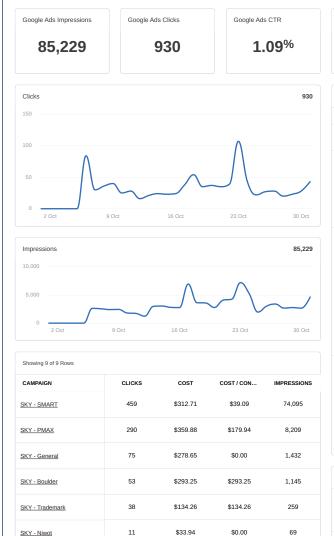
\$0.00

\$0.00

16

3

1



### **Golden Gate SIR**

Google Ads Phone Calls 9	-	Cost-Per-Click	Google Ads Interaction R 1.14%
Showing 50 of 89 Rows			
KEYWORD		IMPRESSIONS	CLICKS
luxury real estate agent		498	27
find the best real estate agent		425	19
"Boulder Colorado Real Estate"		388	16
"home for sale boulder"		25	13
"colorado real estate agent"		167	9
"coldwell banker real estate"		120	8
"boulder real estate agent"		69	5
"realtor boulder co"		64	5
niwot Real Estate		32	5
"boulder real estate listings"		41	5
"real estate for sale in bouder colora	ado"	29	4
"boulder co real estate agency"		38	4
berthoud Realtor		23	4
Cities			

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	17	0.015	<i></i>	<b>***</b>

## Google AdWords

### MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.

## SKY

### **Golden Gate SIR**



Showing 50 of 540 Rows			
CITY	IMPRESSIONS -	IMPRESSIONS - CLICKS	
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

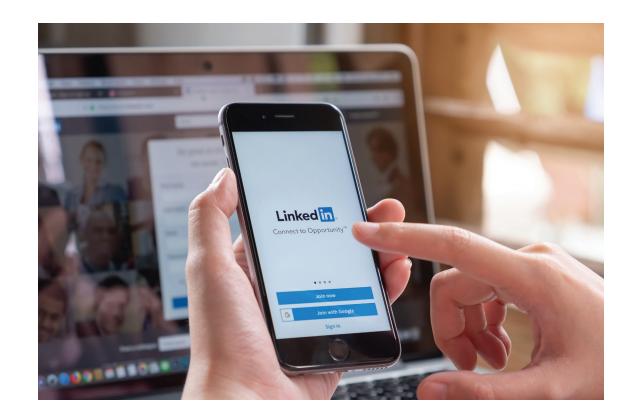
## LinkedIn.com

LinkedIn has over 600 million members, and 40% of them visit the professional social network each day. It's an opportunity to reach your target audience when they're most engaged.

Marketers can engage with a community of professionals, including influencers, decision-makers, and executives, driving actions that are relevant to your business.

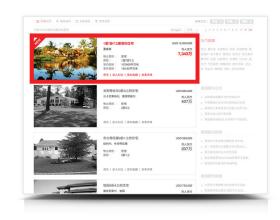
You can target an audience based on location, company, industry, age, gender, education, job experience, job title, and more.

PRICE: FROM \$2,000/MONTH



## juwai.com

Juwai.com is where Chinese find international property. Juwai, which means "home overseas", is visited by Chinese buyers each day from over 403 cities throughout China, as well as major Chinese communities in Taiwan, Hong Kong, Malaysia and Singapore. The site is the largest and most authoritative source for global property in Chinese, with over 2.5 million property listings spanning 89 countries.





### HOT PROPERTY UPGRADE

With this hot placement, your listing can attract up to 90.8X more traffic. Be seen before Chinese buyers even begin their property search! Located on the right side of the homepage.

PRICING SPECIAL: \$425 FOR 30 DAYS.

Usually \$725

Global

### FEATURED PLACEMENT PROPERTY LISTING

- Juwai Luxe Channel
- Connects you to UHNW (Ultra High Net Worth) Chinese consumers.

### PRICE: \$425 FOR 6 MONTHS

### For properties \$2M+

Global

## juwai.com

## CREATIVE EDITORIAL & SOCIAL MEDIA POSTING

Professionally crafted content written in close conjunction with your marketing team.

Appears on the Juwai Home Page, and relevant country pages

Boosted on Juwai Social Media Accounts including Wechat and Weibo

PRICE: \$2,355 PER ARTICLE



# Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

### **TOP 10 MARKETS**

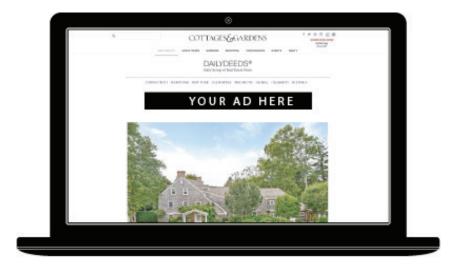
- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

### **SPOTLIGHT + PROPERTY OF NOTE**

**ROTATING GALLERY: \$2,950** 

### **DAILY DEEDS**

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH









decor

Floral Gift Ideas for Mother's Day

Check Out the Latest Design News

Even if she's not a garderier, chances New shops, a showroom, and a luxury are that every mother favors flowers. collection.

12 fun finds that double as playful





With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS process. Find pourself at home with California Closets.

## Decanter e-Newsletter

Decanter.com is the world's leading online source for up-to-date information on fine wine with a passionate and active following of international wine enthusiasts numbering 540,000 users per month and 1.2 million page views.

- 21,000 daily subscribers
- 28,000 weekly subscribers

WINE E-NEWSLETTER PRICE: \$750/WEEK

FACEBOOK CAMPAIGN PRICE: \$2,350 PER POST





## Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

### **Dwell Audience Real Estate Metrics**

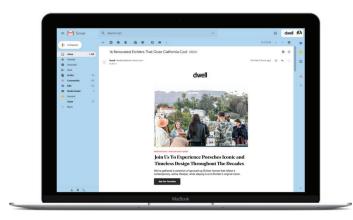
- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).

### CUSTOM REAL ESTATE ARTICLE.

This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- Promotion in the Dwell Email Newsletter.
- Promotion on the Dwell Facebook.

PRICE: \$6,000





## Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9M
- Average Net Worth \$32M
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



## Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

### **E-NEWSLETTER**

### **ON THE MARKET**

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



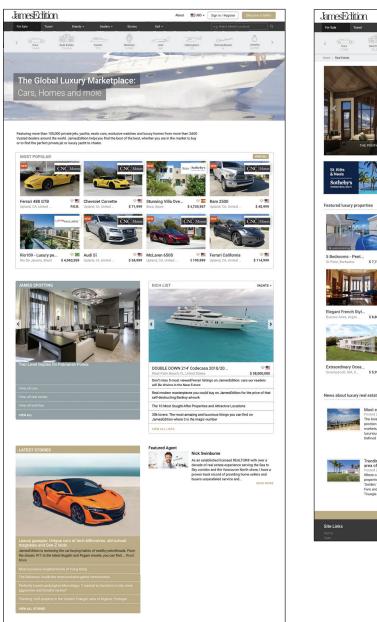
### **E-NEWSLETTER**

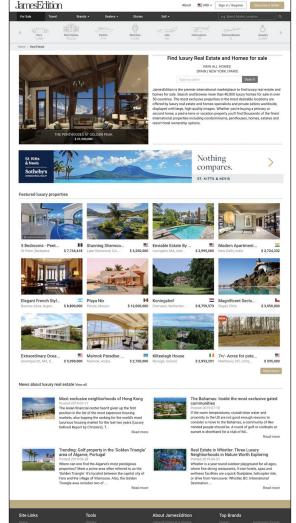
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1,500





### **ROTATING GALLERY**

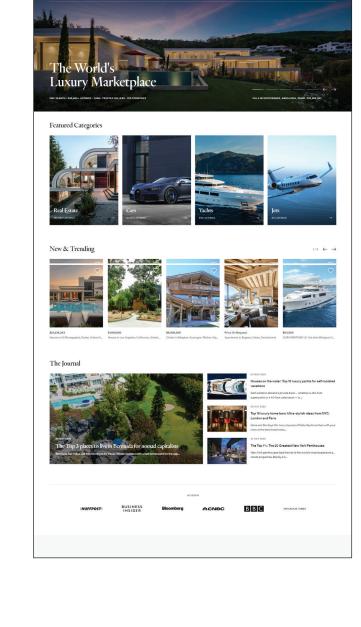
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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE FEATURED BANNER: \$2,000

REAL ESTATE PAGE FEATURED BANNER: \$1,600



MECEDITIO

### FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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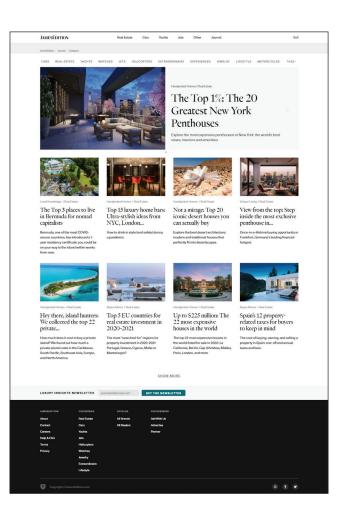
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



### **NEW & TRENDING**

### FEATURED LUXURY POSITION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

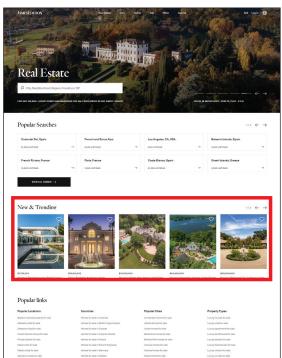
With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





### SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook **31.3K**









3



### ΡΗΟΤΟ

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

**PHOTO: \$800** 

### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

### PHOTO PLUS: \$1.000

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

## Land.com

The Land.com Network is the largest online marketplace for discovering, buying and selling rural real estate.

### LANDS OF AMERICA

Lands of America is the premier rural real estate site with farms, ranches, country homes, mountain property for sale and more.

### LAND AND FARM

A top-tier rural property marketplace, Land And Farm receives more than 2 million visits and 16 million page views monthly.

### LAND WATCH

LandWatch is an online leader in rural properties and land for sale, including home sites for vacation, recreation or investment.



Lands of America<sup>®</sup>

LandWatch

### Land And Farm



\$125/ONE LISTING \$330/3 LISTINGS \$1200/12 LISTINGS

### PLATINUM FEATURED PROPETY

EVANS Texas Ranch

PRICE: \$750/30 DAYS Featured on all 3 Land.com sites



### **DEDICATED EMAILS**

Create a custom message dedicated to your target customers that highlights your properties and business.

Drive demand and call the most-relevant prospects to action.

PRICE: FROM \$1,500

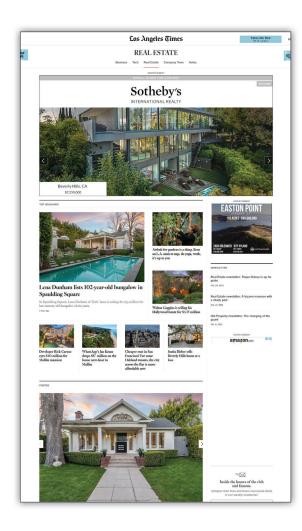
## LA Times

### LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325/MONTH

Maximum 30 featured properties Included with the Hot Property Print Placement



## LA Times

### **CUSTOM EMAIL**

A stand-alone email message sent to LA Times registered users on behalf of your brand.

Whether you're trying to reach homeowners, buyers or sellers, target them by geo, demo, behavior, lifestyle or purchase intent.

Audience: 30K

PRICE: \$1,750/DEPLOYMENT

## Los Angeles Times

## RobbReport.com

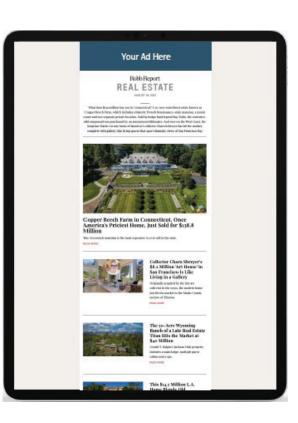
### **REAL ESTATE ENEWSLETTER**

### 60,000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

PRICE: \$3,750-\$5,000/WEEK





## RobbReport.com

### FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

- Circulation: 107,000+
- Average Age: 43
- Male / Female Ratio: 77% / 23%
- Average HHI: \$548K
- Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH



## The Wall Street Journal Online (WSJ.com)

### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to **5** properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





## The Wall Street Journal Online (WSJ.com)

#### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3,680



### Print Offerings



### The Wall Street Journal

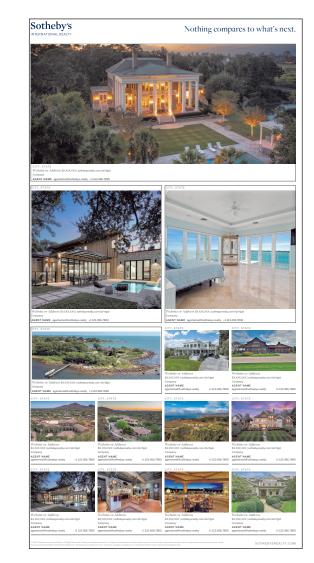
The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 644,424
- E-newspaper: 194,000
- Readership: 4,234,000
- Male / Female: 62% / 38%
- Average HHI: \$404,217
- Average age: 50

PROPERTY SPOT: \$795 DOUBLE PROPERTY SPOT: \$1,590 QUADRUPLE PROPERTY SPOT: \$3,180

Includes Bonus 30 Day Digital -Featured Property Upgrade





### The Wall Street Journal

### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: **100,000** Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





### The New York Times

### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

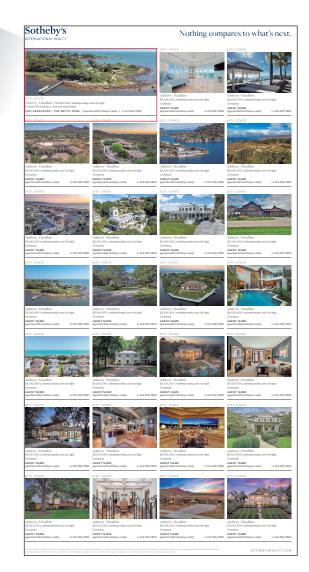
- Circulation: 483,701
- Male / Female ratio: 62.2% / 37.8%
- Average household income: \$381,464
- Median age: 45.2
- Over one half have liquid assets valued at \$1 million+
- Over 1 in 4 have a household net worth of **\$3 million**

PROPERTY SPOT, COLOR: \$760 DOUBLE PROPERTY SPOT, COLOR: \$1,520 QUADRUPLE PROPERTY SPOT, COLOR: \$3,040 EIGHT PROPERTY SPOT, COLOR: \$6,080



Address / Headline | \$X,XXX,XXX |sothebysrealty.com/id/rlgid William Pitt Sotheby's International Realty JUDI CARACAUSA | THE SMYTH TEAM | agentemail@sothebys.realty | +1123.456.789(





### The New York Times Takeover

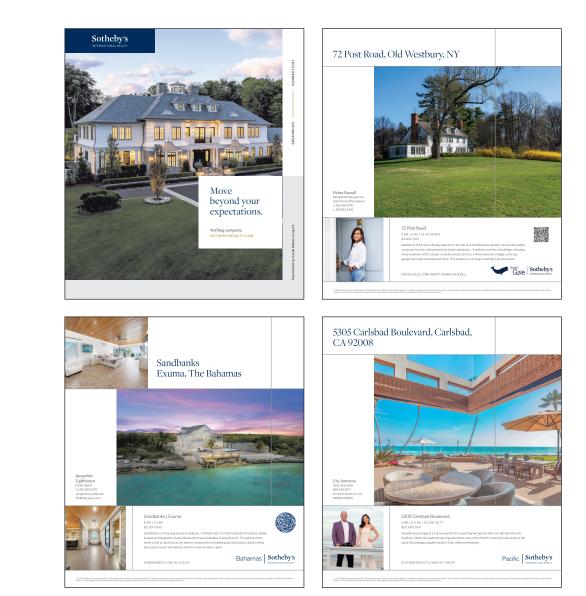
Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes. Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

#### Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750 INSIDE FRONT COVER, COLOR: \$1,150 INSIDE BACK COVER, COLOR: \$1,150 BACK COVER, COLOR: \$1,500

Includes Digital promotion and Digital Flipbook



## Architectural Digest

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### FULL PAGE, COLOR:

- Circulation Per Region: up to 16,000
- Readership Per Region: up to 117,390
- Median Household Income: \$134,318
- Median Age: 54
- Male / Female: 46% / 54%

FULL PAGE, COLOR SAN FRANCISCO CITY /NORTH BAY: \$2,340









### Bon Appetit

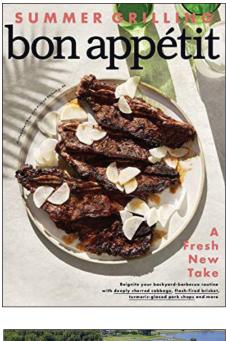
#### **INSPIRE AFFLUENT BUYERS**

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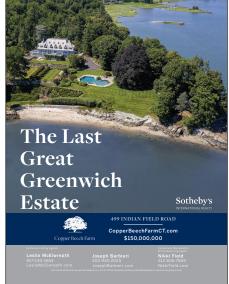
· Full page, color

SAN FRANCISCO CITY/ NORTH BAY: FULL PAGE: \$2,630









### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

#### ELITE TRAVELER AUDIENCE

- Total Readership: 557,000
- Average Age: 45
- Male/Female Ratio: 69% / 31%
- Average HHI: **\$7.9M**
- Average Net Worth: \$32M

LUXURY HOMES FEATURE: STARTING AT \$4,500



### Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

- Circulation: 214,131
- Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

QUADRUPLE PROPERTY SPOT, COLOR: \$3,000 DOUBLE PROPERTY SPOT, COLOR: \$1,500 PROPERTY SPOT, COLOR: \$750

Global





## The Land Report

The Land Report magazine provides nationwide news, information and insight into 40,000 of America's most affluent current and potential home buyers & landowners. The Land Report profiles passionate landowners, high net-worth home & estate owners, identifies unique home-buying and land investment opportunities, explains ways to improve and conserve land, provides legislation updates, and highlights outdoor gear and equipment.

- Distribution: 40,000+ Print & Digital
- Average HHI: \$9.2M
- Average NW: \$89.3M
- Gender Skew: 82% Male, 18% Female

FULL PAGE: \$4,900







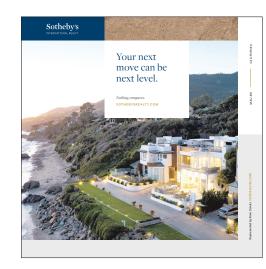


### Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over **3x** more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- **74%** are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty
   Design Vault template
- Western Los Angeles coverage
- Saturday Print Circulation: **56,000**
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$660 INSIDE FRONT COVER: \$1,500 INSIDE BACK COVER: \$1,500 BACK COVER: \$1,600







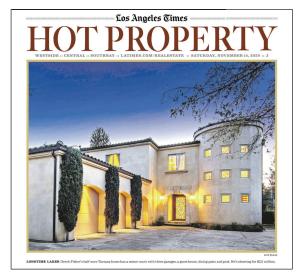


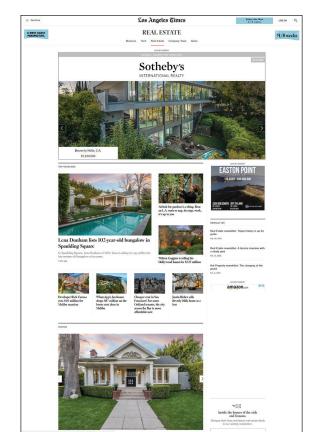
Los Angeles Times Hot Property And Digital Lighthouse

#### LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over **3x** more likely to own a home valued at **\$2 million+** than the average adult in the market.
- **2.1MM** of readers are affluent with a Median HHI of **\$186K** and **19%** more likely to look for a new home in the next 12 months.
- **74%** are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: 56,000
- e-Edition subscribers: 164,780





#### LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

• Avg Monthly Impressions: 1.7 Million

#### PRICE: \$425

Full color with 30 day Lighthouse Placement

### Modern Luxury

Modern Luxury San Francisco and Modern Luxury Silicon Valley are two premium lifestyle magazines that focus on showcasing the finest aspects of life in the Bay Area.

Modern Luxury San Francisco highlights the city's unique blend of culture, fashion, dining, and art. It serves as a guide for affluent readers seeking insider information on high-end events, exclusive interviews with local icons, and reviews of the latest trends in luxury living.

Modern Luxury Silicon Valley caters to the tech-savvy and elite residents of Silicon Valley, offering a blend of innovationfocused content and luxury lifestyle features. It covers the hightech world, while also focusing on luxury homes, exclusive events, and profiles of top entrepreneurs and thought leaders in the region.

Both publications offer a curated look into the sophisticated world of the Bay Area's influential movers and shakers.

#### Circulation

- San Francisco: 55,000
- Silicon Valley: 35,000

FULL PAGE, COLOR SILICON VALLEY: \$4,100 SAN FRANCISCO: \$5,000

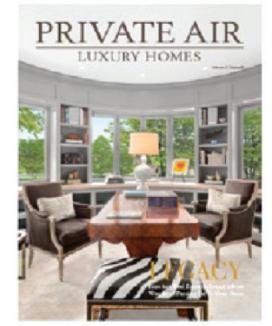


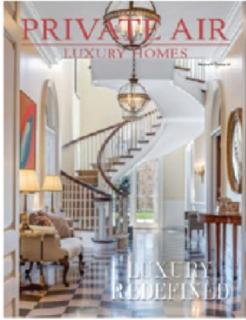


### Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine are some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





#### DISTRIBUTION

#### 65,000 private jet owners and guests

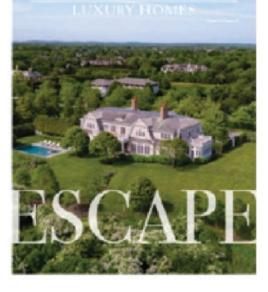
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

FULL PAGE: \$1,925 includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550

includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



PRIVATE AIR

### Robb Report

#### LUXURY PROPERTY GUIDE

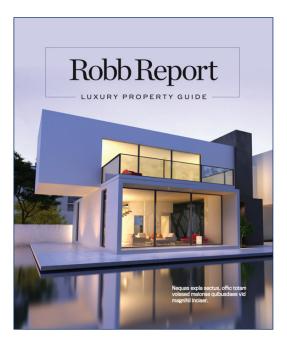
As a global leader in the luxury real estate market, Robb Report showcases the best of the best. From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, new residences and developments.

As a global leader in the luxury real estate market, Robb Report showcases the "best-of-the-best". From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, and new residential developments. For its first-ever issue, Robb Report editors will design a beautifully crafted Luxury Property Guide that will accompany our signature December Philanthropy issue. This special advertising edition will allow our partners the opportunity to get in front of this affluent audience while they're exploring the newest trends and properties around the world.

- \$555K average HHI
- \$1,8MM highest total real estate value

PRICE: \$3,500 FULL PAGE - PROPERTY PORTFOLIO

#### Global



SOTHEBYSREALTY.COM

Harald Grant

what's next.

Open the door to

The Rosewood Farm Estate Southampton, New York

ROSEWOODFARMESTATE CON

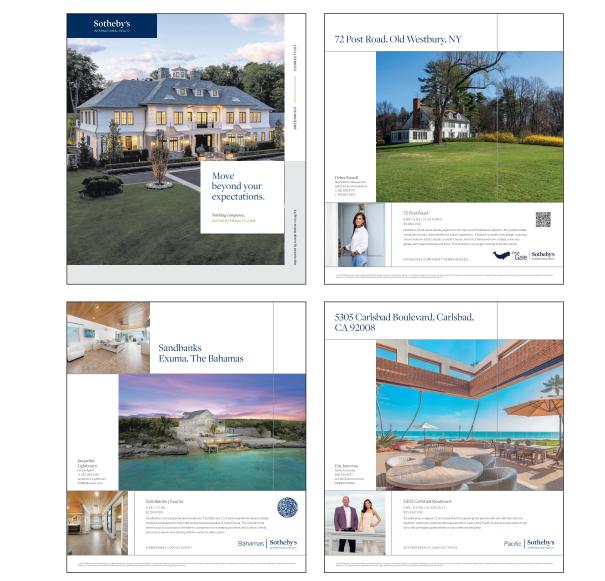
IO REDROOMS | 10.5+ RATHS | POSSIRI



### San Francisco & Silicon Valley Takeover

Exclusive insert in the New York Times distributed to 36,500 households in the San Francisco and Silicon Valley metro.

FULL PAGE OCTOBER: \$725 INSIDE FRONT COVER: \$1,125 INSIDE BACK COVER: \$1,125 BACK COVER: \$1,475



### Schedule, Pricing & Reach



### 2024 - 2025

PLAN 1

Plan 1										
Media	Ad Description	October	November	December	Janaury	February	March	Med	dia Total	Reach
Sotheby's Auction House: Print										
Sotheby's Magazine	Half Page				\$ 1,820.00			\$	1,820.00	20,00
Sotheby's Auction House: Digital										
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter			\$ 2,585.00			\$ 2,585.0	0\$	5,170.00	1,540,00
Digital										
Million Impressions*										
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.0	0\$	7,170.00	1,500,00
Million Impressions	Targeting - Select locations									
Google Adwords										
Google Adwords	Digital PPC program	\$ 2,250.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.0	0\$	9,750.00	
LinkedIn										
LinkedIn	Digital Banner Campaign	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.0	0\$	12,000.00	600,00
Comprehensive Digital										
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.0	0\$	9,000.00	600,00
OTT & Video Pre-roll Combo	Internet Connected Device ads	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.0	0\$	12,000.00	300,00
Geofencing - Event and Location										
Geofencing - Event and Location	Target specific events and locations		\$ 1,500.00	\$ 1,500.00				\$	3,000.00	120,00
Cottages & Garden										
Spotlight + Property of Note	Rotating Gallery		\$ 2,950.00		\$ 2,950.00			\$	5,900.00	
Daily Deeds	E-Newsletter sent 4X per week			\$ 3,000.00				\$	3,000.00	60,00
Decanter										
Decanter E-Newsletter	Wine E-Newsletter	\$ 750.00	\$ 750.00	\$ 750.00	\$ 750.00	\$ 750.00	\$ 750.0	0\$	4,500.00	294,00
Decanter Facebook	Facebook Campaign		\$ 2,350.00					\$	2,350.00	40,00
Dwell.com										
Real Estate Package	Custom Article with promo on Homepage, in E-Newsletter & FB		\$ 6,000.00					\$	6,000.00	1,750,00
Elite Traveler										
Elite Online Real Estate Showcase	Online Real Estate Showcase			\$2	,500			\$	2,500.00	100,00
Nob Hill Gazette										
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.0	0\$	3,000.00	39,00

### 2024 - 2025

#### PLAN 1 - CONTINUED

JamesEdition										
Main Home Page Rotating Gallery	Featured Banner				\$	2,000.00		\$	2,000.00	750,000
New & Trending Home Page Position	Featured Spot	\$ 1,200.0	D					\$	1,200.00	750,000
New & Trending Real Estate Position	Featured Spot					\$	1,000.00	\$	1,000.00	750,000
Featured Article and E-Newsletter promotion	Newsletter Top & Journal Article		\$    5,	,500.00				\$	5,500.00	292,000
Social Media	Listing Feature			\$	1,800.00			\$	1,800.00	148,000
Juwai.com										
Hot Property Upgrade	Hot property upgrade - 30 days	\$ 425.0	D	\$	425.00	\$	425.00	\$	1,275.00	6,900,000
Luxe Channel Property Listing	Luxe Channel Property Listing - 6 months				\$425			\$	425.00	2,300,000
Creative Editorial & Social Media Posting	Article and posts		\$2,	,355.00				\$	2,355.00	2,300,000
LA Times										
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page			Bo	onus			\$	-	425,000
Custom Email	Custom Email		\$ 1,	,750.00				\$	1,750.00	30,000
Land.com										
Dedicated Emails - targeted*	Dedicated Emails - targeted*			\$	1,500.00			\$	1,500.00	5,000
Platinum Listings		\$ 750.0	D					\$	750.00	
Signature Listings			\$3	330				\$	330.00	
Robbreport.com										
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.0	D					\$	1,350.00	6,000
Robbreport.com	Real Estate Newsletter - 3 Sends			\$	3,750.00			\$	3,750.00	60,000
WSJ.com										
Mansion Global Homepage Hero	Shared Banner	\$ 650.0	D \$	650.00 \$	650.00 \$	650.00 \$	650.00 \$	650.00 \$	3,900.00	984,000
Mansion Global e-Newletter	Daily Monday-Friday		\$3,	,680.00				\$	3,680.00	17,000

### 2024 - 2025

**PLAN 1 - CONTINUED** 

	I									
Print										
Conde Nast Magazines										
Architectural Digest - San Francisco City /North Bay	Full Page					\$ 2,340.00				\$ 2,340.00
Bon Appetit - San Francisco City/ North Bay	Full Page					\$ 2,630.00				\$ 2,630.00
Elite Traveler										
Elite Traveler	Luxury Homes Feature						\$ 4,500.00	)		\$ 4,500.00
Financial Times										
Financial Times	Property Spot	\$	750.0	0\$	750.00					\$ 1,500.00
Land Report										
Land Report	Full Page					\$ 4,900.00				\$ 4,900.00
The Los Angeles Times										
The Los Angeles Times	Hot Property - listing + digital lighthouse			\$	425.00					\$ 425.00
The Los Angeles Times	Takeover - Full Page	\$	660.0	0				\$	660.00	\$ 1,320.00
Modern Luxury										
Modern Luxury - Silicon Valley	Full Page			\$	.,======					\$ 4,100.00
Modern Luxury - San Francisco	Full Page			\$	5,000.00					\$ 5,000.00
The New York Times										
The New York Times	Property Spot - Weekday/Saturday			\$	760.00					\$ 760.00
The New York Times Takeover	Full Page w/ Digital promotion	\$	750.0	0				\$	750.00	\$ 1,500.00
Private Air Luxury Homes										
Private Air Luxury Homes	Full Page in 3 Issues (includes social media, E-Newsletter & Exclusive Estate	Showcase Editorials)				\$ 1,550.00		\$	1,550.00	\$ 3,100.00
Robb Report										
Robb Report	Robb Report Luxury Property Guide			\$	3,500.00					\$ 3,500.00
San Francisco & Silicon Valley										
San Francisco & Silicon Valley	Takeover - Full Page							\$	725.00	\$ 725.00
The Wall Street Journal										
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$	1,590.0	0\$	1,590.00	\$ 1,590.00	\$ 1,590.00	)		\$ 6,360.00
The Wall Street Journal										
Mansion Global Experience Luxury	Weekend Property insert					\$ 980.00		\$	980.00	\$ 1,960.00

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 28,601,001

\$ 164,345.00

### \_\_\_\_

PLAN 2

Plan 2	I								
Media	Ad Description	October	November	December	Janaury	February	March	Media Total	Reach
Sotheby's Auction House: Print									
Sotheby's Magazine	Quarter Page				\$ 910.00			\$ 910.00	20,000
Sotheby's Auction House: Digital									
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter			\$ 2,585.00			\$ 2,585.00	\$ 5,170.00	1,540,000
Digital									
Million Impressions*									
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 7,170.00	1,500,000
Million Impressions	Targeting - Select locations								
Google Adwords									
Google Adwords	Digital PPC program	\$ 2,000.00	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00	\$ 8,250.00	
LinkedIn									
LinkedIn	Digital Banner Campaign	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 12,000.00	600,000
Comprehensive Digital									
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00			\$ 1,500.00	\$ 6,000.00	400,000
OTT & Video Pre-roll Combo	Internet Connected Device ads	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 12,000.00	300,000
Geofencing - Event and Location									
Geofencing - Event and Location	Target specific events and locations		\$ 1,500.00	\$ 1,500.00				\$ 3,000.00	120,000
Cottages & Garden									
Spotlight + Property of Note	Rotating Gallery		\$ 2,950.00					\$ 2,950.00	
Daily Deeds	E-Newsletter sent 4X per week				\$ 3,000.00			\$ 3,000.00	60,000
Decanter									
Decanter E-Newsletter	Wine E-Newsletter	\$ 750.00		\$ 750.00		\$ 750.00	\$ 750.00	\$ 3,000.00	196,000
Decanter Facebook	Facebook Campaign		\$ 2,350.00					\$ 2,350.00	40,000
Dwell.com									
Real Estate Package	Custom Article with promo on Homepage, in E-Newsletter & FB		\$ 6,000.00					\$ 6,000.00	1,750,000
Elite Traveler									
Elite Online Real Estate Showcase	Online Real Estate Showcase			\$2,	500			\$ 2,500.00	100,000
Nob Hill Gazette									
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley JamesEdition	OTM On the Market E-Newsletter		\$ 500.00		\$ 500.00		\$ 500.00	\$ 1,500.00	19,500
New & Trending Home Page Position	Featured Spot	\$ 1,200.00						\$ 1,200.00	750,000
New & Trending Real Estate Position	Featured Spot	\$ 1,200.00				\$ 1,000.00		\$ 1,000.00	750,000
Featured Article and E-Newsletter promotion	Newsletter Top & Journal Article		\$ 5,500.00			\$ 1,000.00	)	\$ 5,500.00	292,000
Social Media	Listing Feature		ş 5,500.00	\$ 1,800.00				\$ 5,500.00 \$ 1,800.00	148,000
Juwai.com	Listing reature			φ 1,600.00				ç 1,600.00	148,000
Hot Property Upgrade	Hot property upgrade - 30 days	\$ 425.00		\$ 425.00		\$ 425.00	)	\$ 1,275.00	6,900,000
Luxe Channel Property Listing	Luxe Channel Property Listing - 6 months	ş 425.00		\$ 425.00 \$4	25	γ 423.0U	,	\$ 1,275.00 \$ 425.00	2,300,000
Creative Editorial & Social Media Posting	Article and posts		\$ 2,355.00		2.5			\$ 2.355.00	2,300,000
creative Editorial & Social Media Postilig	Article and posts		φ 2,355.00					ې 2,333.00	2,500,000

### 2024 - 2025

#### **PLAN 2 - CONTINUED**

LA Times						
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page		Bonus	\$	-	425,000
Land.com						
Dedicated Emails - targeted*	Dedicated Emails - targeted*		\$ 1,500.00	\$	1,500.00	5,000
Platinum Listings		\$ 750.00		\$	750.00	
Signature Listings		\$330		\$	330.00	
Robbreport.com						
Robbreport.com	Real Estate Newsletter - 3 Sends		\$ 3,750.00	\$	3,750.00	60,000
WSJ.com						
Mansion Global Homepage Hero Mansion Global e-Newletter	Shared Banner Daily Monday-Friday	\$ 650.00 \$ 3,680.00	\$ 650.00 \$ 650.00	\$ \$	1,950.00 3,680.00	492,000 17,000

## 2024 - 2025

PLAN 2 - CONTINUED

Print

Conde Nast Magazines										
Architectural Digest - San Francisco City /North Bay	Full Page			:	\$ 2,340.00	)			\$ 2,340.00	9,000
Bon Appetit - San Francisco City/ North Bay	Full Page			1	\$ 2,630.00	)			\$ 2,630.00	11,000
Elite Traveler										
Elite Traveler	Luxury Homes Feature					\$	4,500.00		\$ 4,500.00	557,000
Financial Times										
Financial Times	Property Spot	\$	750.00	\$ 750.00					\$ 1,500.00	420,914
Land Report										
Land Report	Full Page			:	\$ 4,900.00	)			\$ 4,900.00	40,000
The Los Angeles Times										
The Los Angeles Times	Hot Property - listing + digital lighthouse			\$ 425.00					\$ 425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$	660.00					\$ 660.00	\$ 1,320.00	768,000
Modern Luxury										
Modern Luxury - Silicon Valley	Full Page			\$ 4,100.00					\$ 4,100.00	35,000
Modern Luxury - San Francisco	Full Page			\$ 5,000.00					\$ 5,000.00	55,000
The New York Times										
The New York Times	Property Spot - Weekday/Saturday			\$ 760.00					\$ 760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	\$	750.00					\$ 750.00	\$ 1,500.00	330,000
Private Air Luxury Homes										
Private Air Luxury Homes	Full Page in 3 Issues (includes social media, E-Newsletter & Exclusive Estate Showcase Editori	ials)			\$ 1,550.00	)		\$ 1,550.00	\$ 3,100.00	130,000
Robb Report										
Robb Report	Robb Report Luxury Property Guide			\$ 3,500.00					\$ 3,500.00	107,000
San Francisco & Silicon Valley										
San Francisco & Silicon Valley	Takeover - Full Page							\$ 725.00	\$ 725.00	36,500
The Wall Street Journal										
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$	795.00	\$ 795.00	\$ 795.00	) \$	795.00		\$ 3,180.00	2,577,696
The Wall Street Journal										
Mansion Global Experience Luxury	Weekend Property insert			1	\$ 980.00	)		\$ 980.00	\$ 1,960.00	200,000

#### TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change \$ 142,755.00 27,005,501

### 2024 - 2025

PLAN 3

Plan 3										
Media	Ad Description	October	November	December	Janaury	February	March	Me	dia Total	Reach
Sotheby's Auction House: Digital										
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter			\$ 2,585.00				\$	2,585.00	770,000
Digital										
Million Impressions*										
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00		\$ 900.00		\$ 900.00	)	\$	2,700.00	300,000
Google Adwords										
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 850.00	\$ 850.0	00 \$ 850.00	\$ 850.0	0\$	5,850.00	
LinkedIn										
LinkedIn	Digital Banner Campaign		\$ 2,000.00	\$ 2,000.00		\$ 2,000.00	\$ 2,000.0	0\$	8,000.00	400,000
Comprehensive Digital										
Social Mirror Ads	Mirroring Social Post	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00			\$ 1,500.0	0\$	6,000.00	400,000
OTT & Video Pre-roll Combo	Internet Connected Device ads	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.0	00		\$	8,000.00	200,000
Geofencing - Event and Location										
Geofencing - Event and Location	Target specific events and locations		\$ 1,500.00	\$ 1,500.00				\$	3,000.00	120,000
Cottages & Garden										
Spotlight + Property of Note	Rotating Gallery		\$ 2,950.00	)				\$	2,950.00	
Daily Deeds	E-Newsletter sent 4X per week				\$ 3,000.0	00		\$	3,000.00	60,000
Decanter										
Decanter E-Newsletter	Wine E-Newsletter	\$ 750.00		\$ 750.00		\$ 750.00	) \$ 750.0	0\$	3,000.00	196,000
Elite Traveler										
Elite Online Real Estate Showcase	Online Real Estate Showcase			\$	2,500			\$	2,500.00	100,000
Nob Hill Gazette										
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter		\$ 500.00	)	\$ 500.0	00	\$ 500.0	0\$	1,500.00	19,500
JamesEdition										
New & Trending Home Page Position	Featured Spot	\$ 1,200.00						\$	1,200.00	750,000
New & Trending Real Estate Position	Featured Spot					\$ 1,000.00	)	\$	1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00	1				\$	1,500.00	192,000
Social Media	Listing Feature			\$ 1,800.00				\$	1,800.00	148,000

### 2024 - 2025

#### PLAN 3 - CONTINUED

Juwai.com									
Hot Property Upgrade	Hot property upgrade - 30 days	\$ 425.00		\$	425.00	\$	425.00	\$ 1,275.00	6,900,00
Luxe Channel Property Listing	Luxe Channel Property Listing - 6 months				\$425			\$ 425.00	2,300,00
LA Times									
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page			Bonu	JS			\$ -	425,00
Land.com									
Dedicated Emails - targeted*	Dedicated Emails - targeted*			\$	1,500.00			\$ 1,500.00	5,00
Platinum Listings		\$ 750.00						\$ 750.00	
Signature Listings			\$330					\$ 330.00	
Robbreport.com									
Robbreport.com	Real Estate Newsletter - 3 Sends			\$	3,750.00			\$ 3,750.00	60,00
WSJ.com									
Mansion Global Homepage Hero	Shared Banner	\$ 650.00			\$	650.00		\$ 1,300.00	328,00
Mansion Global e-Newletter	Daily Monday-Friday	\$	3,680.00					\$ 3,680.00	17,00

### 2024 - 2025

**PLAN 3 - CONTINUED** 

Print	I									
Conde Nast Magazines										
Bon Appetit - San Francisco City/ North Bay	Full Page			\$	2,630.00			\$	2,630.00	11,000
Elite Traveler	1011080			Ŷ	2,000100			Ŷ	2,000.00	11,000
Elite Traveler	Luxury Homes Feature				Ś	4,500.00		Ś	4,500.00	557,000
Financial Times					Ŧ	.,		*	.,	,
Financial Times	Property Spot	\$ 750.00	\$ 750.0	0				\$	1,500.00	420,914
Land Report	Shi sa shi sa								,	- /-
Land Report	Full Page			\$	4,900.00			\$	4,900.00	40,000
The Los Angeles Times	с. С									
The Los Angeles Times	Hot Property - listing + digital lighthouse		\$ 425.0	0				\$	425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$ 660.00					\$ 660.00	\$	1,320.00	768,000
Modern Luxury										
Modern Luxury - San Francisco	Full Page		\$ 5,000.0	0				\$	5,000.00	55,000
The New York Times										
The New York Times	Property Spot - Weekday/Saturday		\$ 760.0	0				\$	760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00					\$ 750.00	\$	1,500.00	330,000
Private Air Luxury Homes										
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)			\$	1,925.00			\$	1,925.00	65,000
Robb Report										
Robb Report	Robb Report Luxury Property Guide		\$ 3,500.0	0				\$	3,500.00	107,000
San Francisco & Silicon Valley										
San Francisco & Silicon Valley	Takeover - Full Page						\$ 725.00	\$	725.00	36,500
The Wall Street Journal										
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00	\$ 795.0	0\$	795.00 \$	795.00		\$	3,180.00	2,577,696
The Wall Street Journal										
Mansion Global Experience Luxury	Weekend Property insert			\$	980.00		\$ 980.00	\$	1,960.00	200,000

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change \$ 101,420.00 20,252,501