

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

318 West 46th St Cottage 509 Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

National & Global Exposure 318 West 46th St Cottage 509

SKY Advertising is excited to present to DeLoach Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to 318 West 46th St Cottage 509.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Sea Island. GA.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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CHLOE STEELY

Sotheby's Auction House Offerings



Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY,
 London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global



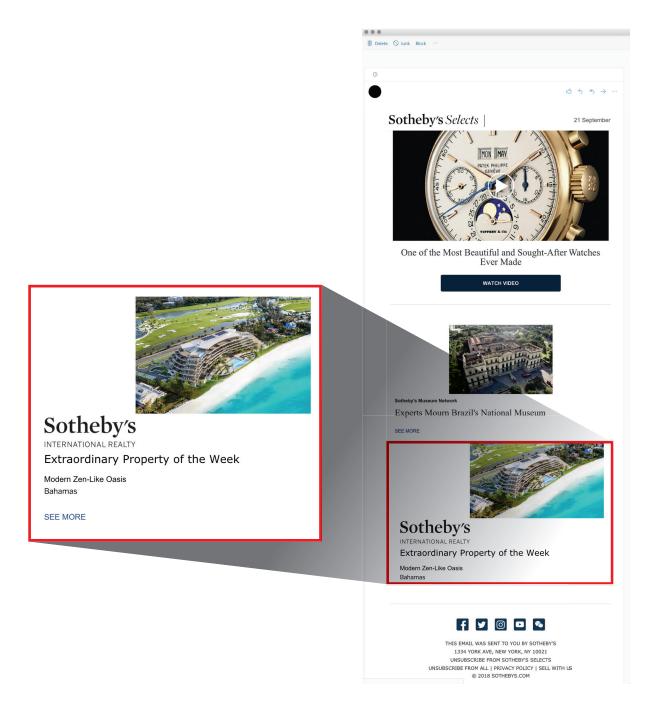




SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

PRICE: \$2,585/DEPLOYMENT



Digital Offerings



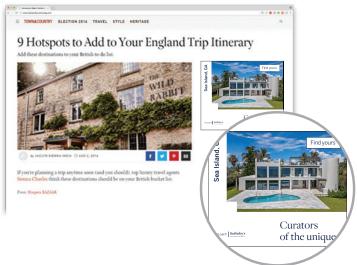
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

· Campaign: 318 West 46th St Cottage 509

Flight Dates: Two WeeksImpressions: 100,000

· Clicks through to the website of your choice.

100K Impressions per two weeks: \$900 250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450 Three Month Minimum



Two Weeks

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

Bloomberg Markets

Forbes





Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

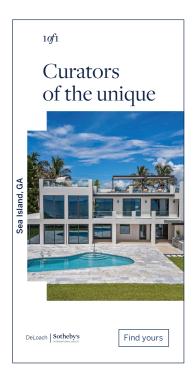
We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

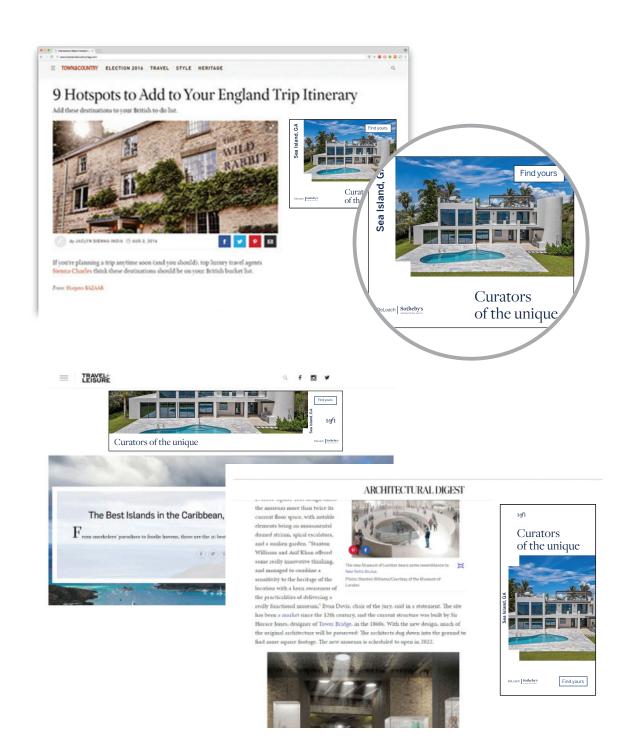








Sample
Banners For
Impressions
Programs As
They Appear
On Sites

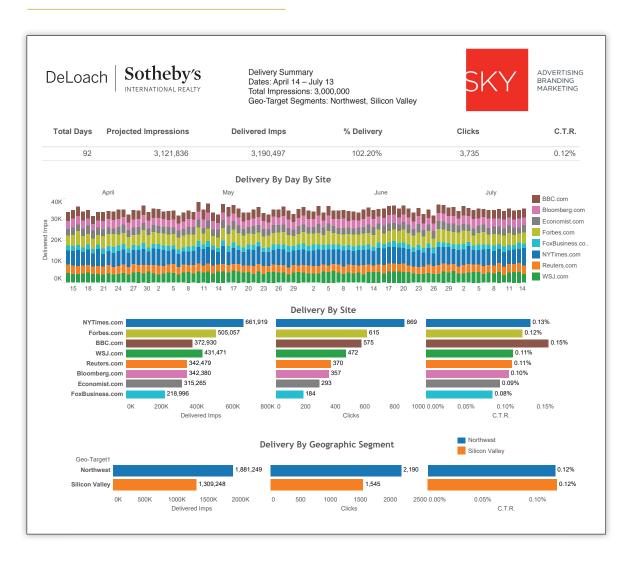


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

IMPRESSIONS PROGRAM SAMPLE REPORT



Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- · Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- · Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



Google AdWords

CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



DeLoach SIR

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR

Google Ads Phone Calls

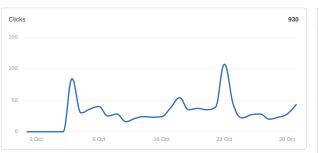
9

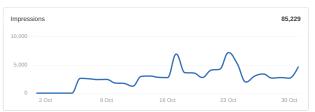
Average Cost-Per-Click

\$1.52

Google Ads Interaction R...

1.14%





CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows		
KEYWORD	IMPRESSIONS	CLICKS
luxury real estate agent	498	27
find the best real estate agent	425	19
"Boulder Colorado Real Estate"	388	16
"home for sale boulder"	25	13
"colorado real estate agent"	167	9
"coldwell banker real estate"	120	8
"boulder real estate agent"	69	5
"realtor boulder co"	64	5
niwot Real Estate	32	5
"boulder real estate listings"	41	5
"real estate for sale in bouder colorado"	29	4
"boulder co real estate agency"	38	4
berthoud Realtor	23	4

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31

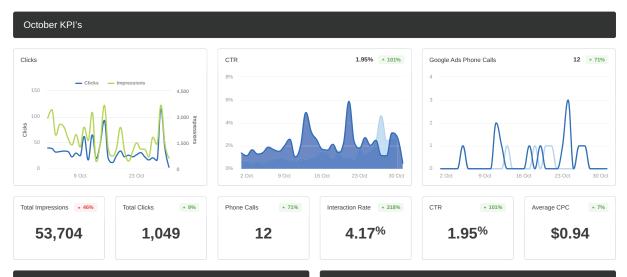
Google AdWords

MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.



DeLoach SIR



Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Keywords

Showing 23 of 23 Rows				
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS	
dc real estate	51	886	51	
luxury property for sale dc	40	114	40	
home for sale dc	19	529	19	
real estate in washington dc	6	101	6	
georgetown washington dc apar	6	56	6	
houses in georgetown dc	3	19	3	
buy house georgetown dc	2	6	2	
mclean realty	1	1	1	

Atlanta Journal Constitution

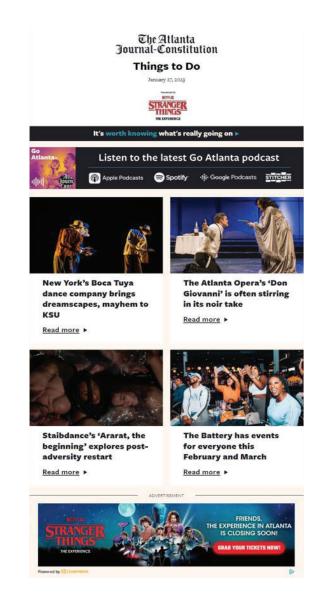
The Atlanta Journal - Constitution is an American daily newspaper based in metropolitan area of Atlanta, Georgia.

- 389,702 Average Weekday readers, including ePaper readers
- 628,095 Average Sunday readers, including ePaper readers
- 50,000 + Monthly ePaper APP users
- 1.2M total monthly print & ePaper readership

Opt In newsletter that keeps you ahead of the crowds with updates on the latest local entertainment events.

- · Delivered each Thursday
- 31,153 Subscribers
- · Sponsored by position is available at the top

ENEWSLETTER: \$1,875



Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

TOP 10 MARKETS

- New York
- California
- Connecticut
- Florida
- Texas
- Virginia New jersey
- Illinois
- Massachusetts
- Pennsylvania

SPOTLIGHT + PROPERTY OF NOTE

ROTATING GALLERY: \$2,950

DAILY DEEDS

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH









Floral Gift Ideas for Mother's Day

Even if she's not a gardener, chances are that every mother favors flowers.

Cheek Out the Latest Design News

New shops, a showroom, and a luxury

Ready, Set, Game Time! 12 fun finds that double as playful

Spotlight





With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS: yourself at home with California Closets process. Find

Elegant Island Living

Elegant Island Living is the premier lifestyle magazine for St. Simons Island and the surrounding, communities. Published monthly, Elegant Island Living is unequalled in its commitment to its readers' appetite for quality and luxury in every aspect of their lives. Elegant Island Living embodies the way of life and tastes of its readers, covering such topics as philanthropy, the arts, shopping, health & beauty, the outdoors, home design, charity opportunities, travel and leisure, community, social events, and more. Elegant Island Living readers understand luxury, and enjoy this magazine as a guide and companion to the St. Simons Island lifestyle.

A dedicated mailing to a wider target audience

Sponsored email sent directly to database of approximately 8,000 subscribers.

ELECTRONIC POSTCARD: \$825



Time to Order Your Holiday Poinsettias!

The Live Oaks Garden Club's 21st Annual Poinsettia Sale begins TOMORROW, Thursday, October 7 and will continue through Thursday, November 18th. Plants are available in red, white, and pink and come in 8" foil-wrapped pots for only \$20. Please place your orders at liveoaksgardenclubinc.com. Pick-up will be Friday, December 3. All proceeds go to Club beautification projects such as maintaining the planters at the pier on St. Simons Island, the Demere Road Butterfly Garden, and the Justice Tree at the Glynn County Court House.

Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9M
- Average Net Worth \$32M
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



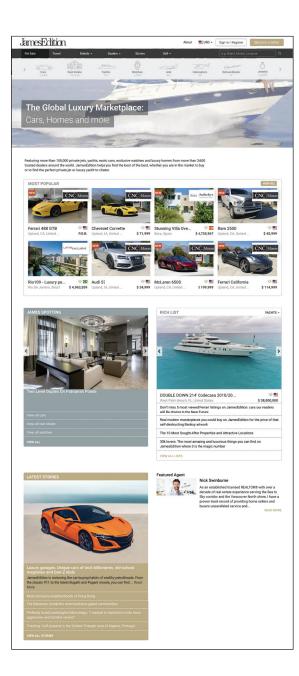
E-NEWSLETTER

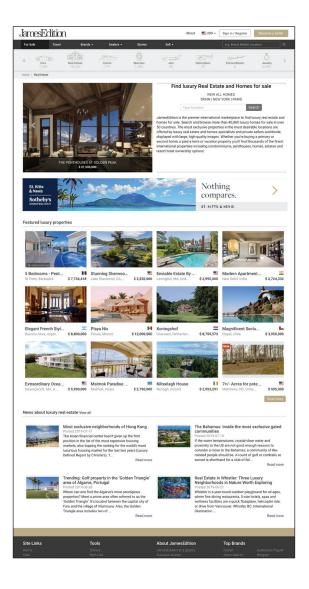
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





ROTATING GALLERY

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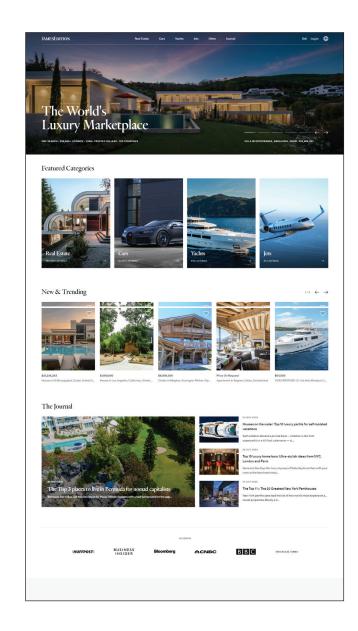
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE

FEATURED BANNER: \$2.000

REAL ESTATE PAGE

FEATURED BANNER: \$1,600



FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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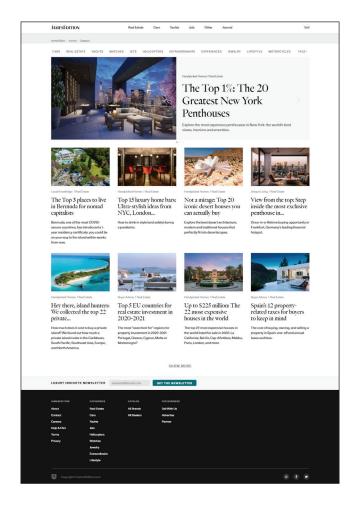
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



NEW & TRENDING

FEATURED LUXURY POSITION

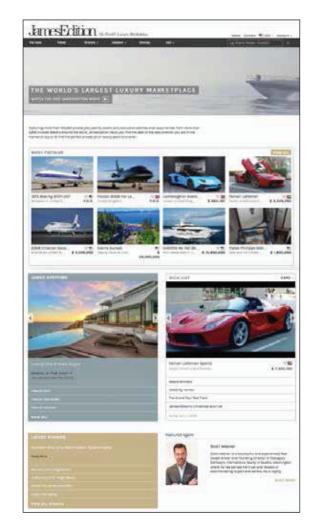
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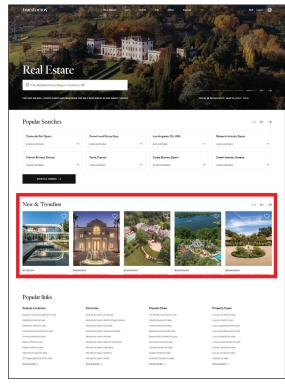
With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





SOCIAL MEDIA POST

Founded in 2008, James Edition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook 31.3K













PHOTO

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO: \$800

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- · Link in bio

PHOTO PLUS: \$1,000

VIDEO: \$1.800

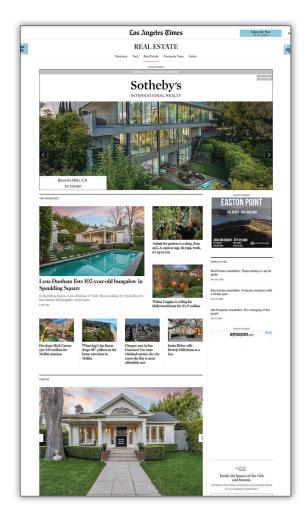
LA Times

LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325/MONTH

Maximum 30 featured properties
Included with the Hot Property Print Placement



Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

BANNERS

Online Banner Ads offer a versatile and flexible way to connect with consumers and drive customers to your website. They also provide an excellent way to establish your online presence and brand awareness.

PRICE: BONUS WITH PRINT PLACEMENT



ENEWSLETTER

Ocean Home magazine offers advertisers a unique opportunity to reach an incomparable community of active buyers and renters of luxury oceanfront, oceanview, ocean accessible, and island homes and villas around the country and the globe. In addition to their search for the picture-perfect oceanfront property, villa or resort, to call home, our readers are interested in coastal architecture, nautical accessories, design, décor and outdoor lifestyle accoutrements for their ocean home.

Ocean Home magazine has multiple options for connecting and delivering your messages to a highly engaged and affluent audience putting your message right in their inbox as a partner in our monthly eNewsletter.

- 22,000+ Opt-in subscribers
- 19% Open Rate
- · 15% Click through rate

PRICE: STARTING AT \$750 PER MONTH



Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

EXCLUSIVE EMAIL

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,750 PER WEEK



SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

INSTAGRAM: \$800 PER POST FACEBOOK: \$675 PER POST

FACEBOOK/INSTAGRAM AD: \$1,400



RobbReport.com

FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

Average Household Net Worth: \$3.5M

PRICE: \$1.350 PER MONTH



The Wall Street Journal Online (WSJ.com)

FEATURED PROPERTY UPGRADES

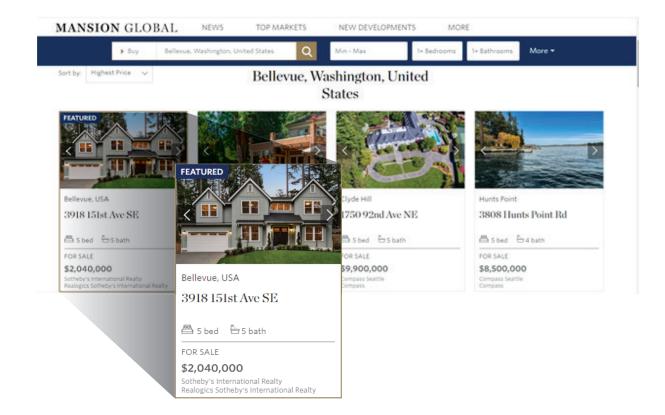
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200

Included with print placment





The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- · 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

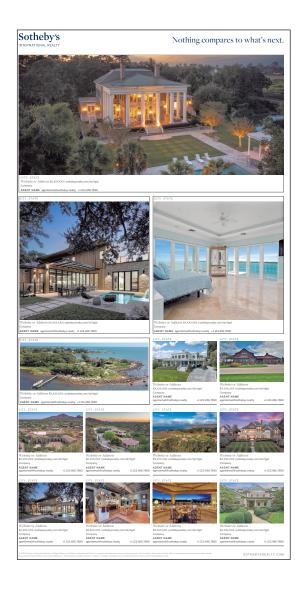
• Average age: 50

PROPERTY SPOT: \$795

DOUBLE PROPERTY SPOT: \$1,590 QUADRUPLE PROPERTY SPOT: \$3,180

Includes Bonus 30 Day Digital -Featured Property Upgrade





The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





The New York Times

IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

Over one half have liquid assets valued at \$1 million+

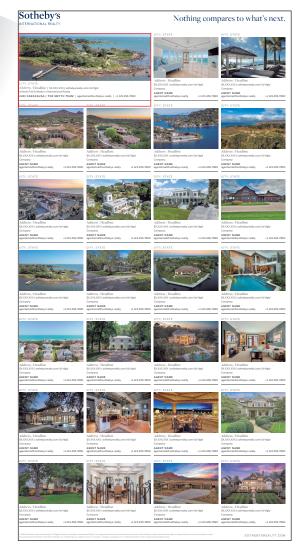
• Over 1 in 4 have a household net worth of \$3 million

PROPERTY SPOT, COLOR: \$760

DOUBLE PROPERTY SPOT, COLOR: \$1,520 QUADRUPLE PROPERTY SPOT, COLOR: \$3,040 EIGHT PROPERTY SPOT, COLOR: \$6,080







The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750

INSIDE FRONT COVER, COLOR: \$1,150 INSIDE BACK COVER, COLOR: \$1,150 BACK COVER, COLOR: \$1,500

Includes Digital promotion and Digital Flipbook









Brunswick News

The Brunswick News is a daily newspaper in Brunswick, Georgia that covers local and international news, sports, entertainment, and classifieds. It has been published since 1902 by the Leavy family, making it one of the oldest family-owned newspapers in Georgia and one of the few remaining family-controlled newspapers in the country.

The Brunswick News is published Tuesday - Saturday and distributed through home delivery and single copy sales.

QUARTER PAGE, COLOR - 3 DAYS: \$1,497



Chicago Tribune Takeover

The Chicago Tribune engages readers with news, featured content, unmatched editorial, and advertising information via digital, print and e-Newspaper. Our daily and Sunday editions offer geographical targeted advertising opportunities for maximum visibility to hyper local.

Promote your brand and properties in style with this tabloid insert devoted to Sotheby's International Realty and delivered to high-net worth neighborhoods.

• Distribution: Chicago Metro Area

• Circulation: 150,000+

PRICE: \$725 FULL PAGE, COLOR PRICE: \$975 INSIDE FRONT COVER PRICE: \$975 INSIDE BACK COVER PRICE: \$1,300 BACK COVER

Includes Digital Banner Promotion









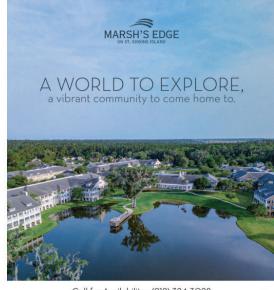


Elegant Island Living

Elegant Island Living is the premier lifestyle magazine for St. Simons Island and the surrounding communities. Published monthly, Elegant Island Living is unequalled in its commitment to its readers' appetite for quality and luxury in every aspect of their lives. Elegant Island Living embodies the way of life and tastes of its readers, covering such topics as philanthropy, the arts, shopping, health & beauty, the outdoors, home design, charity opportunities, travel and leisure, community, social events, and more. Elegant Island Living readers understand luxury, and enjoy this magazine as a guide and companion to the St. Simons Island lifestyle.

REAL ESTATE FULL PAGE: \$925 REAL ESTATE HALF PAGE: \$650





Call for Availability • (912) 324-3028

ACTIVE ADULT - INDEPENDENT LIVING - ASSISTED LIVING - MEMORY CARE - SKILLED NURSING - REHAB
136 Marsh's Edge Lane - St. Simons Island, GA 31522 - (912) 324-3028 - Marshs-Edge.com

Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

• Median age: 51

QUADRUPLE PROPERTY SPOT, COLOR: \$3,000 DOUBLE PROPERTY SPOT, COLOR: \$1,500

PROPERTY SPOT, COLOR: \$750

Global





Golden Isles

Golden Isles Magazine is a local publication with regional presence - a six-time national and twelve-time state award winner, jam-packed with quality content.

Golden Isles Magazine is a glossy bi-monthly publication with a distribution of 13,000 copies.

The Golden Isles Magazine has direct mailing to over 3,000 homes throughout Sea Island, St Simons Island, Jekyll Island, and Brunswick in addition to the racked and distribution point copies.

Approximately 64 percent of the direct-mailed copies are sent to homes on St. Simons and Sea Islands; 27 percent are mailed to homes in Brunswick, on Jekyll Island, and surrounding areas; and, nine percent are mailed out-of-town to part-time residents and frequent visitors to the Golden Isles. It is a powerful statement that 1-in-5 homes on the two islands receive Golden Isles Magazine in their mailboxes every two months.

PRICE: 2/3 PAGE \$1,056



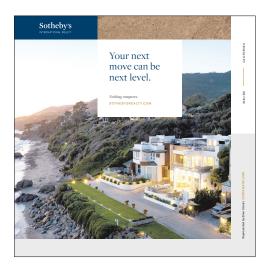
Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- 32% of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- Western Los Angeles coverage
- Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$660

INSIDE FRONT COVER: \$1,500 INSIDE BACK COVER: \$1,500 BACK COVER: \$1,600









Los Angeles

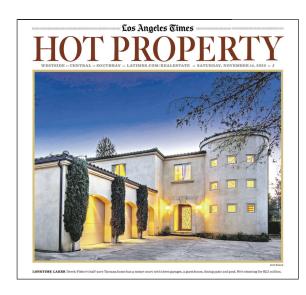
Times Hot Property And Digital

Lighthouse

LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news — including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- 32% of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: **56,000**
- e-Edition subscribers: 164,780



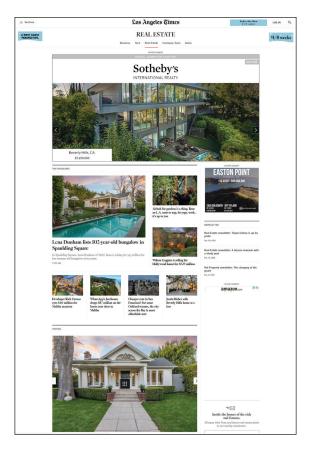
LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

· Avg Monthly Impressions: 1.7 Million

PRICE: \$425

Full color with 30 day Lighthouse Placement



Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine are some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





DISTRIBUTION

65,000 private jet owners and guests

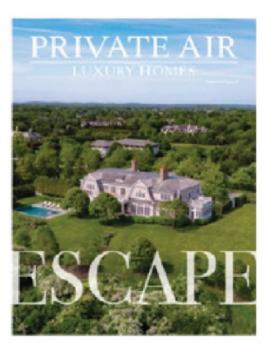
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

FULL PAGE: \$1.925

includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550 includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



San Francisco & Silicon Valley Takeover

Exclusive insert in the New York Times distributed to 36,500 households in the San Francisco and Silicon Valley metro.

FULL PAGE OCTOBER: \$725 INSIDE FRONT COVER: \$1,125 INSIDE BACK COVER: \$1,125 BACK COVER: \$1,475

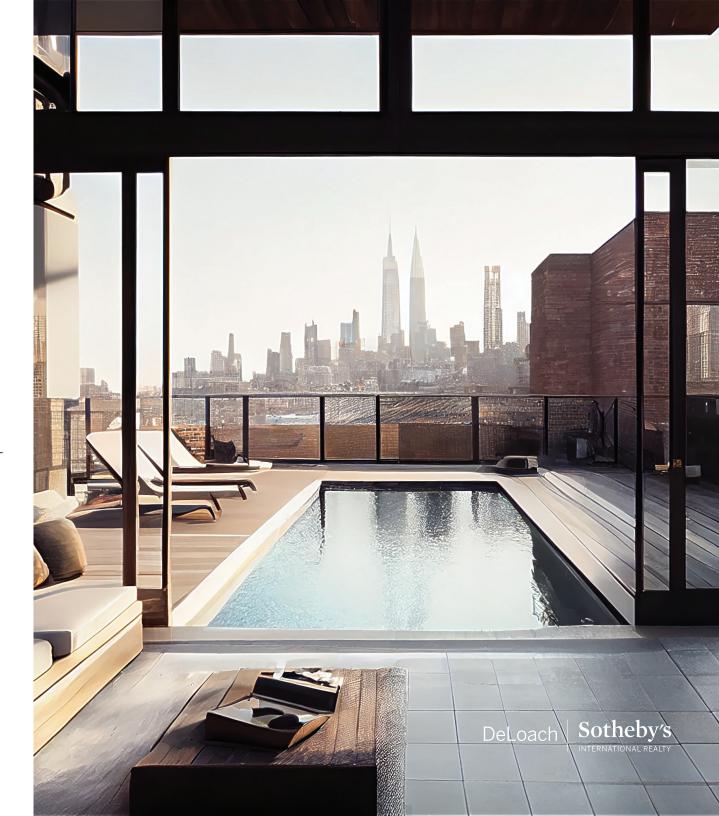








Schedule, Pricing & Reach



PLAN 1

Plan 1				
Media	Ad Description	November December January February	Media Total	Reach
Sotheby's Auction House: Print				
Sotheby's Magazine	Quarter Page	\$ 910.00	\$ 910.00	20,000
Sotheby's Auction House: Digital				
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00	\$ 2,585.00	770,000
Digital				
Million Impressions*				
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00	\$ 900.00	100,000
Google Adwords	6 to 1 16 to 1 p 1 p 1 p 1 p 1 p 1 p 1 p 1 p 1 p 1	,		
Google Adwords	Digital PPC program	\$ 1,600.00 \$ 850.00 \$ 850.00	\$ 3,300.00	
Atlanta Journal Constitution				
Atlanta Journal Constitution E-newletter	E-newletter - Thursdays	\$1,875 \$1,875	\$ 3,750.00	62,306
Cottages & Garden	·			
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00	\$ 2,950.00	
Daily Deeds	E-Newsletter sent 4X per week	\$ 3,000.00	\$ 3,000.00	60,000
Elegant Island Living				
Elegant Island Living	Electronic Postcard	\$ 825.00 \$ 825.00	\$ 1,650.00	16,000
Elite Traveler				
Elite Online Real Estate Showcase	Online Real Estate Showcase	\$2,500	\$ 2,500.00	100,000
Nob Hill Gazette				
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00 \$ 500.00	\$ 1,000.00	13,000
JamesEdition				
Real Estate Rotating Gallery	Featured Banner	\$ 1,600.00	\$ 1,600.00	750,000
New & Trending Real Estate Position	Featured Spot	\$ 1,000.00	\$ 1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00	\$ 1,500.00	192,000
LA Times				
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	Bonus	\$ -	425,000
Ocean Home				
E-Newsletter	E-Newsletter	\$ 750.00	\$ 750.00	22,000
Facebook Post	Facebook Post		\$ -	0
Instagram Post	Instagram Post		\$ -	0
Facebook/Instagram Ad	Facebook/Instagram Ad	\$ 1,400.00	\$ 1,400.00	43,400
Robbreport.com				
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	\$ 1,350.00	6,000
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00	\$ 1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonus	\$ -	

PLAN 1 - CONTINUED

Print											
Atlanta Business Chronicle											
Atlanta Business Chronicle									TBD		
Brunswick News											
Brunswick News	1/4 Page Color - 3 Days			\$1,49	98		\$1,498		\$	2,995.00	29,400
Chicago Tribune											
Chicago Tribune	Takeover - Full Page March 2025						\$	725.00	\$	725.00	150,000
Financial Times											
Financial Times	Property Spot	\$	750.00	\$	750.00				\$	1,500.00	420,914
Elegant Island Living											
Elegant Island Living Full Page	Real Estate Full Page			\$925			\$925		\$	1,850.00	20,000
Elegant Island Living Half Page	Real Estate Half Page	\$650)			\$650			\$	1,300.00	20,000
Golden Isles Magazine											
Golden Isles Magazine	2/3 Page					\$1,056.00	\$1,056.	00	\$	2,112.00	26,000
The Los Angeles Times											
The Los Angeles Times	Hot Property - listing + digital lighthouse			\$	425.00				\$	425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$	660.00						\$	660.00	384,000
The New York Times											
The New York Times	Property Spot - Weekday/Saturday			\$	760.00				\$	760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion			\$	750.00				\$	750.00	165,000
Private Air Luxury Homes											
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)					\$ 1,925.00)		\$	1,925.00	65,000
San Francisco & Silicon Valley											
San Francisco & Silicon Valley	Takeover - Full Page - March 2025						\$	725.00	\$	725.00	36,500
The Wall Street Journal											
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$	795.00	\$	795.00				\$	1,590.00	1,288,848
The Wall Street Journal											
Mansion Global Experience Luxury	Weekend Property insert					\$ 980.0	0		\$	980.00	100,000

TOTAL 49,742.00 7,007,259 *After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy

Pricing Subject to Change

PLAN 2

Plan 2						
Media	Ad Description	November Dece	ember January	February Mo	edia Total	Reach
Sotheby's Auction House: Print						
Sotheby's Magazine	Quarter Page		\$ 910.00	\$	910.00	20,000
Digital						
Million Impressions*						
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00		\$	900.00	100,000
Google Adwords						
Google Adwords	Digital PPC program	\$ 1,600.00 \$	850.00 \$ 850.00	\$	3,300.00	
Atlanta Journal Constitution						
Atlanta Journal Constitution E-newletter	E-newletter - Thursdays			\$1,875 \$	1,875.00	31,153
Cottages & Garden						
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00		\$	2,950.00	
Elegant Island Living						
Elegant Island Living	Electronic Postcard	\$ 825.00	\$ 825.00	\$	1,650.00	16,000
Elite Traveler						
Elite Online Real Estate Showcase	Online Real Estate Showcase		\$2,500	\$	2,500.00	100,000
Nob Hill Gazette						
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00	\$ 500.00	\$	1,000.00	13,000
JamesEdition						
New & Trending Real Estate Position	Featured Spot	\$:	1,000.00	\$	1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00		\$	1,500.00	192,000
LA Times						
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	Bonu	IS	\$	-	425,000
Ocean Home						
E-Newsletter	E-Newsletter	\$	750.00	\$	750.00	22,000
Instagram Post	Instagram Post	\$ 800.00		\$	800.00	21,800
Robbreport.com						
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00		\$	1,350.00	6,000
WSJ.com						
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$	650.00	\$	1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonu	IS	\$	-	

PLAN 2 - CONTINUED

P	riı	١t

Atlanta Business Chronicle										
Atlanta Business Chronicle								TBD		
Brunswick News										
Brunswick News	1/4 Page Color - 3 Days	Ş	\$1,49	8		\$1,498	3	\$	2,995.00	29,400
Chicago Tribune										
Chicago Tribune	Takeover - Full Page March 2025					\$	725.00	\$	725.00	150,000
Financial Times										
Financial Times	Property Spot	\$ 750.00	\$	750.00				\$	1,500.00	420,914
Elegant Island Living										
Elegant Island Living Full Page	Real Estate Full Page					\$925		\$	925.00	10,000
Elegant Island Living Half Page	Real Estate Half Page	Ç	\$650					\$	650.00	10,000
Golden Isles Magazine										
Golden Isles Magazine	2/3 Page					\$1,056	.00	\$	1,056.00	13,000
The Los Angeles Times										
The Los Angeles Times	Hot Property - listing + digital lighthouse		\$	425.00				\$	425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$ 660.00						\$	660.00	384,000
The New York Times										
The New York Times	Property Spot - Weekday/Saturday		\$	760.00				\$	760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion		\$	750.00				\$	750.00	165,000
Private Air Luxury Homes										
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)			\$	1,925.00)		\$	1,925.00	65,000
San Francisco & Silicon Valley										
San Francisco & Silicon Valley	Takeover - Full Page - March 2025					\$	725.00	\$	725.00	36,500
The Wall Street Journal										
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00	\$	795.00				\$	1,590.00	1,288,848
The Wall Street Journal										
Mansion Global Experience Luxury	Weekend Property insert			\$	980.00)		\$	980.00	100,000
TOTAL								\$	37,451.00	5,341,506

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy

Pricing Subject to Change

PLAN 3

Plan 3								
Media	Ad Description	November	December	January	February	Me	dia Total	Reach
Sotheby's Auction House: Print								
Sotheby's Magazine	Quarter Page			\$ 91	0.00	\$	910.00	20,000
Digital								
Million Impressions*								
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00				\$	900.00	100,000
Google Adwords								
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 85	0.00	\$	3,300.00	
Atlanta Journal Constitution								
Atlanta Journal Constitution E-newletter	E-newletter - Thursdays				\$1,875	\$	1,875.00	31,153
Cottages & Garden								
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00				\$	2,950.00	
Elegant Island Living								
Elegant Island Living	Electronic Postcard			\$ 82	5.00	\$	825.00	8,000
Nob Hill Gazette								
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00				\$	500.00	6,500
JamesEdition								
New & Trending Real Estate Position	Featured Spot		\$ 1,000.00			\$	1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00				\$	1,500.00	192,000
LA Times								
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page		Bonus			\$	-	425,000
Ocean Home								
E-Newsletter	E-Newsletter		\$ 750.00			\$	750.00	22,000
WSJ.com								
Mansion Global Homepage Hero	Shared Banner	\$ 650.00	\$ 650.00			\$	1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus	Bonus			\$	-	

PLAN 3 - CONTINUED

1 11116							
Atlanta Business Chronicle							
Atlanta Business Chronicle					TBD		
Brunswick News							
Brunswick News	1/4 Page Color - 3 Days			\$1,498	\$	1,497.50	14,700
Chicago Tribune							
Chicago Tribune	Takeover - Full Page March 2025			\$725	\$	725.00	150,000
Elegant Island Living							
Elegant Island Living Full Page	Real Estate Full Page			\$925	\$	925.00	10,000
Elegant Island Living Half Page	Real Estate Half Page				\$	-	0
Financial Times							
Financial Times	Property Spot	\$	750.00		\$	750.00	210,457
Golden Isles Magazine							
Golden Isles Magazine	2/3 Page			\$1,056.00	\$	1,056.00	13,000
The Los Angeles Times							
The Los Angeles Times	Hot Property - listing + digital lighthouse	\$	425.00		\$	425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$ 660.00			\$	660.00	384,000
The New York Times							
The New York Times	Property Spot - Weekday/Saturday	\$	760.00		\$	760.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	\$	750.00		\$	750.00	165,000
San Francisco & Silicon Valley							
San Francisco & Silicon Valley	Takeover - Full Page - March 2025			\$725.00	\$	725.00	36,500
The Wall Street Journal							
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00 \$	795.00		\$	1,590.00	1,288,848
The Wall Street Journal							
Mansion Global Experience Luxury	Weekend Property insert			\$ 980.00	\$	980.00	100,000

TOTAL

26,653.50

4,899,049

^{*}After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change