

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Tulchan Estate Advertising and Marketing Program



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NEW YORK 477 Madison Ave, New York, Ny 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

National & Global Exposure Tulchan Estate

SKY Advertising is excited to present to Latvia Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Tulchan Estate.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Scotland.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

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Sotheby's Auction House Offerings



Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with **\$50,000-\$5 million** in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

ADVERTORIAL - 2 PAGE: \$10,500 ADVERTORIAL - 4 PAGE: \$18,800 Global







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Digital Offerings



Experience luxury with duPont REGISTRY, connecting elite buyers and sellers for nearly 40 years. Elevate your brand through exclusive collaborations, bespoke campaigns, and luxury showcases.

OPTION A

- 3-Page Layout (Editorial Style)
- Branded Content Post
- Newsletter Inclusion 77,000 email subscribers
- Luxury Lifestyle Newsletter Inclusion 2,500 email subscribers

ADDED VALUE

- 600 X 200 Banner Included in both Newsletter Postings
- duPont REGISTRY Discovery Postings
- Up to 3 Postings (Properties must be over 4M)

PROPOSED 3X RUN INVESTMENT - \$12,000/PER MONTH

duPont DAILY



RM Sotheby's Arizona: 2005 Porsche Carrera GT





INDUSTRY REPORTS
2021 Was Rolls-Royce's Best Year Ever

When Was the Last Time You Did Something for the First Time?









Experience luxury with duPont REGISTRY, connecting elite buyers and sellers for nearly 40 years. Elevate your brand through exclusive collaborations, bespoke campaigns, and luxury showcases.

OPTION B

- 2-Page Spread
- Branded Content Post
- Newsletter Inclusion 77,000 email subscribers
- Luxury Lifestyle Newsletter Inclusion 2,500 email subscribers

ADDED VALUE

- 600 X 200 Banner Included in both Newsletter Postings
- duPont REGISTRY Discovery Postings
- Up to 3 Postings (Properties must be over 4M)

PROPOSED 3X RUN INVESTMENT - \$9,250/PER MONTH

duPont DAILY REGISTRY



RM Sotheby's Arizona: 2005 Porsche Carrera GT





INDUSTRY REPORTS 2021 Was Rolls-Royce's Best Year Ever

When Was the Last Time You Did Something for the First Time?









Experience luxury with duPont REGISTRY, connecting elite buyers and sellers for nearly 40 years. Elevate your brand through exclusive collaborations, bespoke campaigns, and luxury showcases.

OPTION C

- Single Page
- Branded Content Post
- Newsletter Inclusion 77,000 email subscribers
- Luxury Lifestyle Newsletter Inclusion 2,500 email subscribers

ADDED VALUE

- 600 X 200 Banner Included in both Newsletter Emails
- duPont REGISTRY Discovery Postings
- Up to 3 Postings (Properties must be over 4M)

PROPOSED 3X RUN INVESTMENT - \$6,700/PER MONTH duPont DAILY



RM Sotheby's Arizona: 2005 Porsche Carrera GT





INDUSTRY REPORTS 2021 Was Rolls-Royce's Best Year Ever

When Was the Last Time You Did Something for the First Time?









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Land Report

TheLandReport.com is the official Web site for The Land Report Magazine and serves as a daily guidebook for American landowners, featuring a database full of credible and relevant stories gathered daily from media outlets around the country. The daily headlines are a must-read for landowners who want to stay up-to-date on topics that matter most to them.

- Net Worth: 89.3M
- Household Income: \$9.2M

Top In-Bound Markets:

- Texas
- California
- Florida
- Colorado
- New York

- IllinoisGeorgia
- North Carolina
- Pennsylvania
- South Carolina

E-NEWSLETTER

MONTHLY E-NEWSLETTER: \$3,000/PER

CUSTOM CONTENT

ONLINE ARTICLE: \$8,000/ 2 MONTHS



Print Offerings



Experience luxury with duPont REGISTRY, connecting elite buyers and sellers for nearly 40 years. Elevate your brand through exclusive collaborations, bespoke campaigns, and luxury showcases.

The duPont Registry captivates the world's wealthiest individuals with premium content on the most coveted luxury items. The magazine, distributed monthly, reaches private jet owners and guests across 350+ FBOs, while the digital platform garners over 13 million monthly views.

The duPont Registry audience includes the elite you need to reach: professional athletes, A-list celebrities, Fortune 500 executives, top luxury dealerships, and the ultra-affluent.

PREMIUM PUBLISHING

OVERVIEW

Discover the ultimate luxury lifestyle with the newly redesigned duPont REGISTRY magazine. Featuring a sleek, modern design with dual covers—one for newsstands and an exclusive version for subscribers— the magazine offers a fresh format with dedicated sections for buying, driving, living, and selling.

Enhanced with premium materials for a more luxurious reading experience, each issue provides valuable insights for car enthusiasts and luxury lifestyle seekers. With targeted distribution to FBO's, millionaires, billionaires, luxury yacht owners, waterfront property owners, and wealth management groups, the magazine connects with a high-net-worth audience.

3 PAGE PLACEMENT (EDITORIAL FORMAT) PART OF PACKAGE



The Land Report

The Land Report magazine provides nationwide news, information and insight into 40,000 of America's most affluent current and potential home buyers & landowners. The Land Report profiles passionate landowners, high net-worth home & estate owners, identifies unique home-buying and land investment opportunities, explains ways to improve and conserve land, provides legislation updates, and highlights outdoor gear and equipment.

- Distribution: 40,000+ Print & Digital
- Average HHI: **\$9.2M**
- Average NW: \$89.3M
- Gender Skew: 82% Male, 18% Female

PRINT ADVERTORIAL - 2 PAGES: \$12,000









Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2024-2025

PLAN 1

TOTAL

Plan 1			
Media	Ad Description	December January Febraury March Media Total	Reach
Sotheby's Auction House: Print			
Sotheby's Magazine	Advertorial - 2 page	\$ 10,500.00 \$ 10,500.0	35,000
Digital			
duPont Registry			
duPont Registry	Package A	\$ 12,000.00 \$ 12,000.00 \$ 12,000.00	
Branded Content	Post		
Newsletter	Weekly Newsletter	\$ 36,000.	77,000
Newsletter	Luxury Lifestyle	÷ 50,000.	2,500
Newsletter	Banners		77,000
Discovery Listing	3 Postings		
Land Report			
E-Newsletter	Monthly E-Newsletter	\$ 3,000.00 \$ 3,000.00 \$ 6,000.	54,000
Custom Content	Online Article	\$8,000 \$ 8,000.	00

Print				
duPont Registry				
duPont Registry	3 Page placement (Editorial format)	3 Full pages 3 Full pages 3 Full pages	\$ -	105,000
Land Report				
Land Report	Print Advertorial - 2 pages	\$ 12,000.00	\$ 12,000.00	40,000

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 390,500

72,500.00

\$

Proposed Schedule, Pricing & Reach 2024-2025

PLAN 1

TOTAL

Plan 2							
Media	Ad Description	December	January	Febraury	March	Media Total	Reach
Sotheby's Auction House: Print							
Sotheby's Magazine	Advertorial - 2 page				\$ 10,500.00	\$ 10,500.00	35,000
Digital							
duPont Registry							
duPont Registry	Package A	\$ 9,250.00	\$ 9,250.00	\$ 9,250.00			
Branded Content	Post						
Newsletter	Weekly Newsletter					\$ 27,750.00	77,000
Newsletter	Luxury Lifestyle					\$ 27,750.00	2,500
Newsletter	Banners						77,000
Discovery Listing	3 Postings						
Land Report							
E-Newsletter	Monthly E-Newsletter	\$ 3,000.00	\$ 3,000.00			\$ 6,000.00	54,000
Custom Content	Online Article		\$8	,000		\$ 8,000.00	

Print						
duPont Registry						
duPont Registry	2 Page spread (Editorial format)	Spread	Spread	Spread	\$ -	105,000
Land Report						
Land Report	Print Advertorial - 2 pages	\$ 12,000.0	0		\$ 12,000.00	40,000

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change \$

64,250.00

390,500

SCHEDULE AND PRICING

Proposed Schedule, Pricing & Reach 2024-2025

PLAN 1

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Plan 3				
Media	Ad Description	December January Febraury Ma	rch Media Total	Reach
Digital				
duPont Registry				
duPont Registry	Package A	\$ 6,700.00 \$ 6,700.00 \$ 6,700.00		
Branded Content	Post			
Newsletter	Weekly Newsletter		\$ 20,100.00	77,000
Newsletter	Luxury Lifestyle		\$ 20,100.00	2,500
Newsletter	Banners			77,000
Discovery Listing	3 Postings			
Land Report				
E-Newsletter	Monthly E-Newsletter	\$ 3,000.00 \$ 3,000.00	\$ 6,000.00	54,000
Custom Content	Online Article	\$8,000	\$ 8,000.00	

Print							
duPont Registry							
duPont Registry	Full page (Editorial format)	Full page	Full page	Full page	\$ -	105,00	0
Land Report							
Land Report	Print Advertorial - 2 pages	\$ 12,000.00)		\$ 12,000.00	40,00	0

TOTAL

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

355,500

46,100.00

\$