

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

# Frozen & Alders Cay Advertising and Marketing Program



# Table of Contents

### 3 INTRO

### **4 SOTHEBY'S AUCTION HOUSE**

- 5 Sotheby's Magazine
- 6 Sotheby's Selects e-Newsletters
- 7 Sotheby's Preferred e-Newsletters

### 8 DIGITAL

- 9 Impressions Campaign
- 13 Geofencing Event and Location
- 14 Google AdWords
- 17 Conde Nast UK
- 18 Cottages & Garden
- 19 Country Life
- 20 Dwell
- 21 Elite Traveler
- 22 JamesEdition.com
- 26 Luxury Estate
- 27 Ocean Home
- 28 RobbReport.com
- 30 The Wall Street Journal

### 32 PRINT

- 33 The Wall Street Journal
- 35 The New York Times
- 38 The New York Times Takeover
- 39 Country Life
- 40 Elite Traveler
- 41 Financial Times
- 12 Ocean Home Magazine
- 43 Private Air Luxury Homes Magazine

### 44 SCHEDULE, PRICING & REACH

45 2024-2025



ADVERTISING BRANDING MARKETING

# National & Global Exposure Frozen & Alders Cay

SKY Advertising is excited to present to SIR Bahamas Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Frozen & Alders Cay.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in The Bahamas.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

### **SOTHEBY'S MAGAZINE**

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY,
   London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global



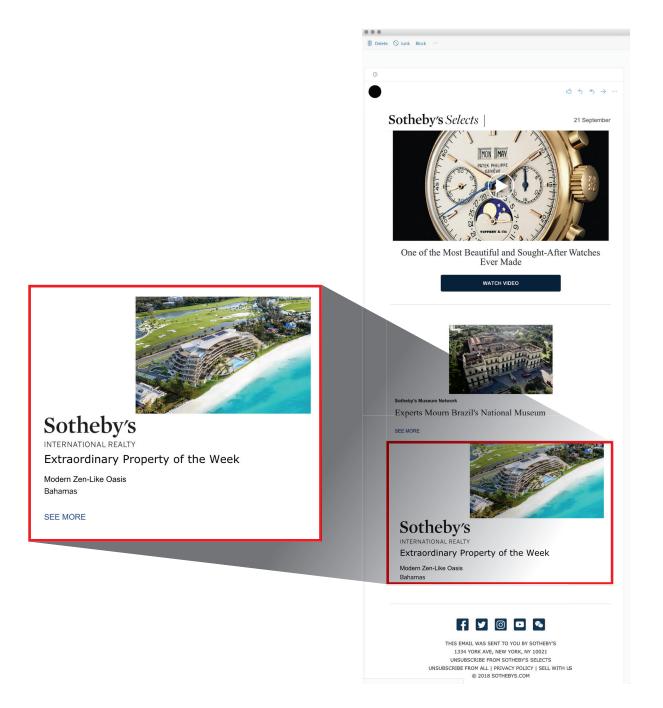




### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

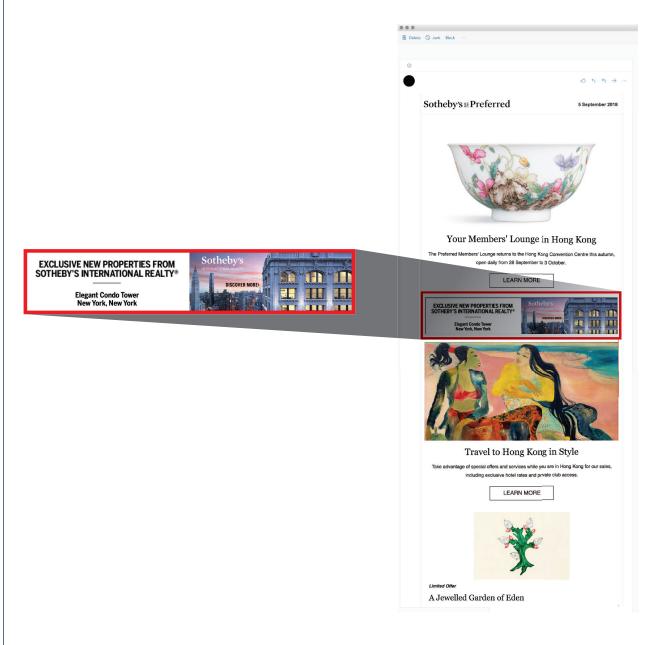
PRICE: \$2,585/DEPLOYMENT



### SOTHEBY'S PREFERRED E-NEWSLETTERS

- 11x Year
- Highlights auction dates and invitations
- 4,500 top Sotheby's clients (Preferred)
- 43.7% open rate

PRICE: \$3,000



Digital Offerings



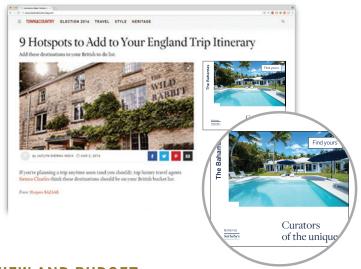
# Impressions Campaign

# CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



### **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: Frozen & Alders Cay
- Flight Dates: December 2024 February 2025
- Impressions: **1,500,000**
- · Clicks through to the website of your choice.

100K Impressions per two weeks: \$900 250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

### Creative

### SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

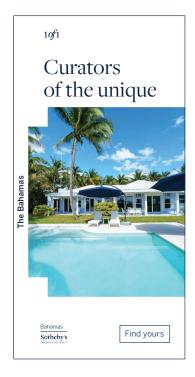
We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

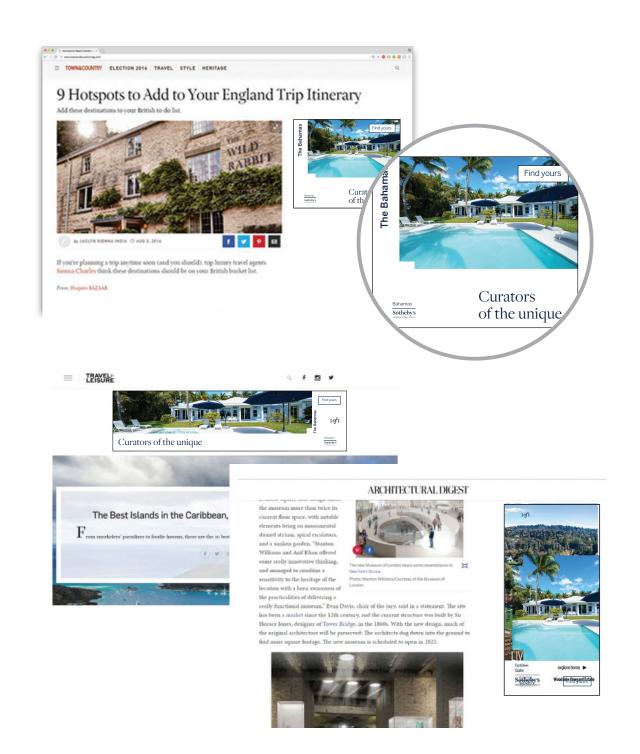








Sample
Banners For
Impressions
Programs As
They Appear
On Sites

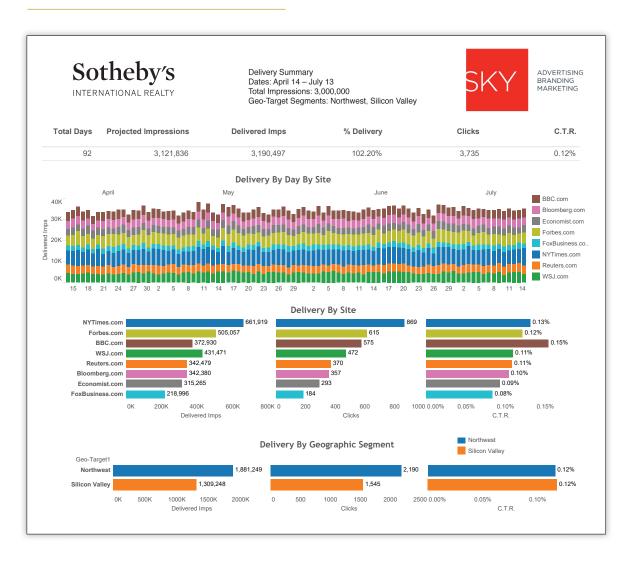


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

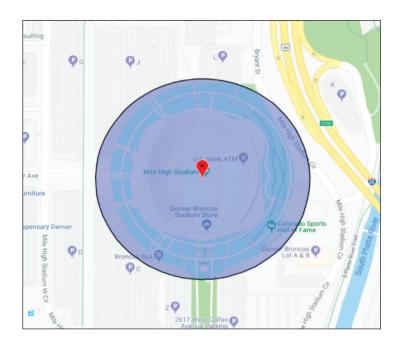
### **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Digital Event Targeting

### GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



### GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

### TIER 1

- From: \$1,500
- · Up to 3 Geo-fences
- 60,000 impressions

# Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.



### CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

### Which can include:

- Keyword Research
- · Keyword List Set Up
- · Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- · Periodical Campaign Reviews
- · Campaign Adjustments
- · Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



# Google AdWords

### **CLIENT DASHBOARD**

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.



### **Bahamas SIR**

Google Ads Impressions 85,229

Google Ads Clicks

Google Ads CTR
1.09%

Google Ads Phone Calls

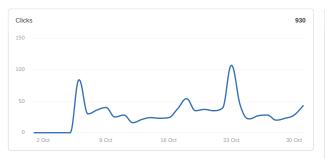
9

Average Cost-Per-Click

\$1.52

1.14%

Google Ads Interaction R...





CAMPAIGN	CLICKS	COST	COST / CON	IMPRESSIONS
SKY - SMART	459	\$312.71	\$39.09	74,095
SKY - PMAX	290	\$359.88	\$179.94	8,209
SKY - General	75	\$278.65	\$0.00	1,432
SKY - Boulder	53	\$293.25	\$293.25	1,145
SKY - Trademark	38	\$134.26	\$134.26	259
SKY - Niwot	11	\$33.94	\$0.00	69
SKY - Longmont	4	\$19.24	\$0.00	16
SKY - Golden	0	\$0.00	\$0.00	3
SKY - Superior	0	\$0.00	\$0.00	1

Showing 50 of 89 Rows				
KEYWORD	IMPRESSIONS	CLICKS		
luxury real estate agent	498	27		
find the best real estate agent	425	19		
"Boulder Colorado Real Estate"	388	16		
"home for sale boulder"	25	13		
"colorado real estate agent"	167	9		
"coldwell banker real estate"	120	8		
"boulder real estate agent"	69	5		
"realtor boulder co"	64	5		
niwot Real Estate	32	5		
"boulder real estate listings"	41	5		
"real estate for sale in bouder colorado"	29	4		
"boulder co real estate agency"	38	4		
berthoud Realtor	23	4		

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	4.7	0.045		***

# Google AdWords

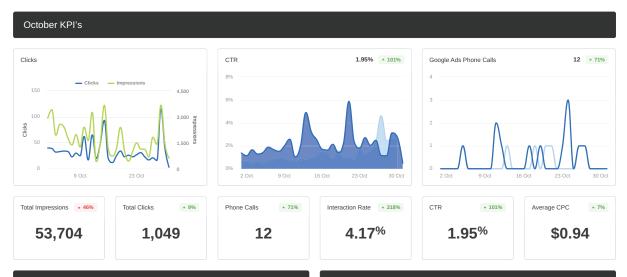
### **MONTHLY REPORTING**

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement.

View integrated data and monthly KPI's.



### **Bahamas SIR**



### Cities and Regions

CITY	IMPRESSIONS▼	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

### Keywords

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

## Conde Nast UK

### **INSTAGRAM @CONDENASTPROPERTY**

Ready to jump into action on instagram, @condenastproperty is the fastest growing account at Conde Nast Britain and consistently comes in at No 1 each week on growth and engagement. @condenastproperty has grown organically in 3 years and now has 215K followers.

**INSTAGRAM POST: \$ 2,750** 



# Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

### **TOP 10 MARKETS**

- New York
- California
- Connecticut
- Florida
- Texas
- Virginia
- New jersey
- Illinois
- Massachusetts
- Pennsylvania

### **SPOTLIGHT + PROPERTY OF NOTE**

**ROTATING GALLERY: \$2,950** 

### **DAILY DEEDS**

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH









Floral Gift Ideas for Mother's Day

Even if she's not a gardener, chances are that every mother favors flowers.

Cheek Out the Latest Design News

New shops, a showroom, and a luxury

Ready, Set, Game Time! 12 fun finds that double as playful

### Spotlight





With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you CALIFORNIA CLOSETS: yourself at home with California Closets process. Find

# Country Life

Country Life is the world's most celebrated magazine of the British way of life, its countryside, properties, and gardens

### Three core audience pillars:

Traditional country champions – wealthy empty nesters enjoying their retirement in the countryside.

Custodians of the land – country dwellers with a deep emotional connection to the countryside.

Discerning Country – a quietly refined group, the most affluent, and willing to spend on the brands that reflect their discerning taste.

- 1.68M Global page views per month
- 352K Social Followers
- 81% Targeted HNWI Audience

### **E-NEWSLETTER DEDICATED SEND**

Published Wednesdays & Saturdays

Reach 25,000 loyal readers who are infatuated with property, architecture, the arts, gardening, the countryside, schools and wildlife.

PRICE: \$2,250



# Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

### **Dwell Audience Real Estate Metrics**

- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).

### **CUSTOM REAL ESTATE ARTICLE.**

This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile
- · Promotion in the Dwell Email Newsletter.
- Promotion on the Dwell Facebook.

PRICE: \$6,000





### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9M
- Average Net Worth \$32M
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



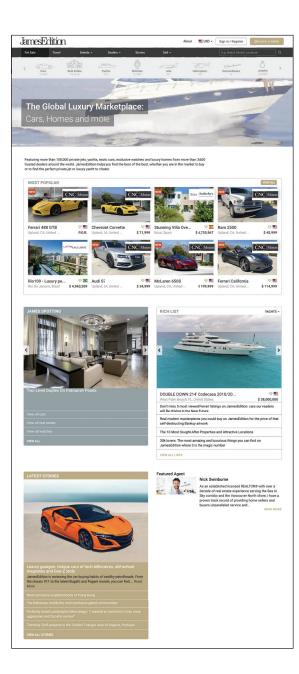
### **E-NEWSLETTER**

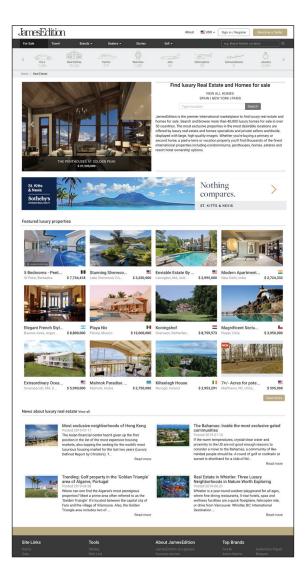
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





### **ROTATING GALLERY**

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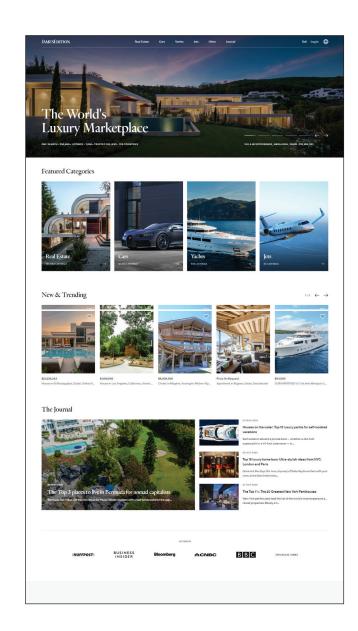
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE

**FEATURED BANNER: \$2.000** 

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600



### FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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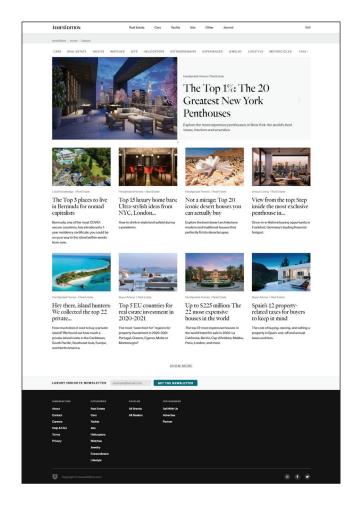
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



### **NEW & TRENDING**

### **FEATURED LUXURY POSITION**

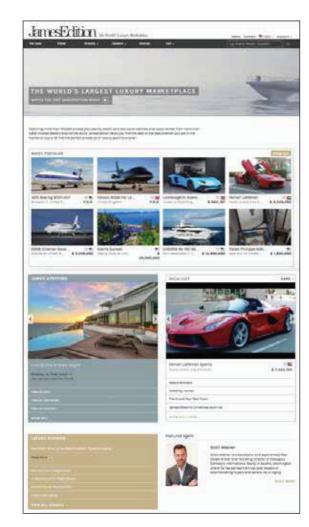
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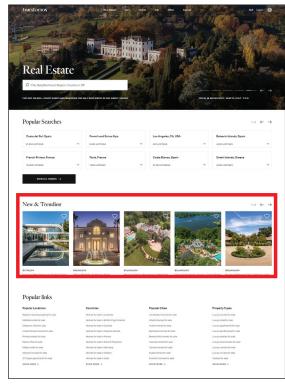
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





# Luxury Estate

### **LUXURY ESTATE**

Luxury Estate is the leading international portal for the luxury real estate market.

With its website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES: \$1,100 FOR 1 MONTH



### Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

### **EXCLUSIVE EMAIL**

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,750



### **SOCIAL MEDIA POST**

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

INSTAGRAM: \$800PER POST FACEBOOK: \$675 PER POST

FACEBOOK/INSTAGRAM AD: \$1,400 PER MONTH



# RobbReport.com

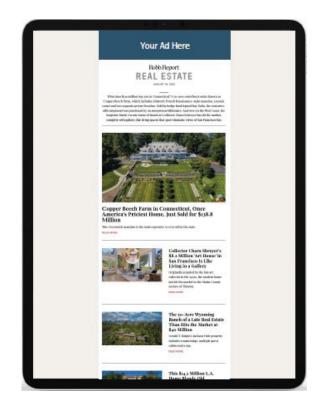
### **REAL ESTATE ENEWSLETTER**

### **60,000+ REAL ESTATE ENTHUSIASTS**

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

PRICE: \$3,750 - \$5,000/WEEK





# RobbReport.com

### FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

Average Household Net Worth: \$3.5M

PRICE: \$1.350 PER MONTH



# The Wall Street Journal Online (WSJ.com)

### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- · 2.5% Share of Voice
- Can rotate up to 5 properties

SHARED BANNER: \$650/LISTING

Shared with 5 properties





# The Wall Street Journal Online (WSJ.com)

### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- · 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3.680



Print Offerings



# The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

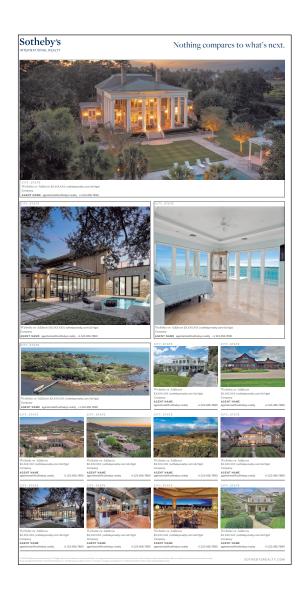
• Average age: 50

PROPERTY SPOT: \$795

DOUBLE PROPERTY SPOT: \$1,590 QUADRUPLE PROPERTY SPOT: \$3,180 EIGHT PROPERTY SPOTS: \$6,360

Includes Bonus 30 Day Digital -Featured Property Upgrade





# The Wall Street Journal

### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





# The New York Times

### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

Over one half have liquid assets valued at \$1 million+

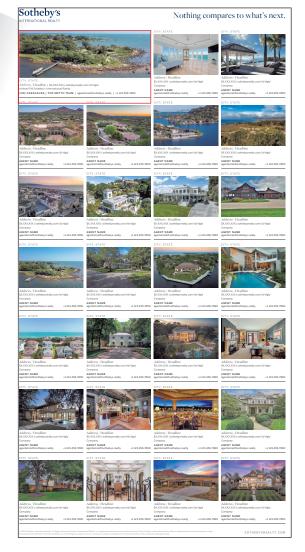
• Over 1 in 4 have a household net worth of \$3 million

PROPERTY SPOT, COLOR: \$760

DOUBLE PROPERTY SPOT, COLOR: \$1,520 QUADRUPLE PROPERTY SPOT, COLOR: \$3,040 EIGHT PROPERTY SPOT, COLOR: \$\$6,080







# The New York Times

### THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

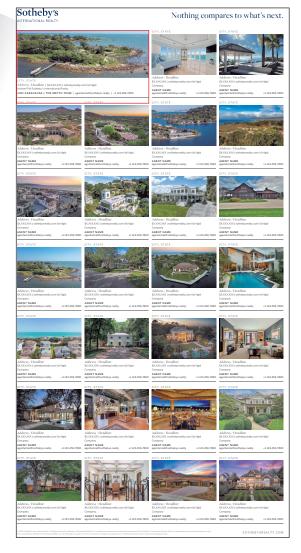
• Male / Female ratio: 51% / 49%

Median HHI: \$193,586Average HHI: \$359,826Median Age: 50

PRICE: \$760/SINGLE SPOT, SUNDAY, COLOR







### The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

Circulation: 214.775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

• Readership: 421,373

• Male / Female ratio: 76% / 24%

• Average household income: \$367,700

• Median age: **55** 

QUADRUPLE PROPERTY SPOT: \$2,600 DOUBLE PROPERTY SPOT: \$1,300

PROPERTY SPOT: \$650

Global





### The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750

INSIDE FRONT COVER, COLOR: \$1,150 INSIDE BACK COVER, COLOR: \$1,150 BACK COVER, COLOR: \$1,500

**Includes Digital promotion and Digital Flipbook** 









### Country Life

Launched in 1897, Country Life Magazine is one of Britain's best known and respected magazine that has, for 120 years, celebrated the greatest British architecture, property, interior design and gardens.

Country Life International offers beautiful advertising pages showcasing the latest properties for sale. Not only this, its dedicated editorial team provides opinion and thought–provoking content and stunning photography that is critical to anyone seriously interested in realising their dream of living in a beautiful home abroad. Its content is fresh and relevant, ensuring readers return to the magazine time and time again. Buyers can find the best new villas and luxury houses for sale in Europe, North America, the Caribbean and beyond.

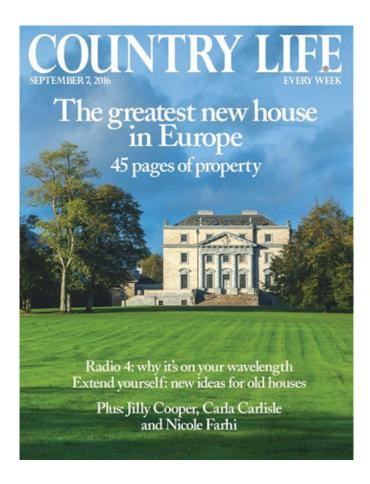
Circulation: 41,000Male/Female: 50/50Average Age: 55HNW Audience: 85%

FULL PAGE, COLOR: \$3,300 HALF PAGE, COLOR: \$2,000

DOUBLE PAGE SPREAD COLOR: \$6.400

FULL PAGE ADVERTORIAL COLOR: \$4,500 DOUBLE PAGE ADVERTORIAL COLOR: \$8,900

**International Properties Edition** 



### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

### **ELITE TRAVELER AUDIENCE**

• Total Readership: 557,000

• Average Age: 45

• Male/Female Ratio: 69% / 31%

• Average HHI: \$7.9M

• Average Net Worth: \$32M

FULL PAGE \$9,250 SPREAD \$18,250

LUXURY HOMES FEATURE: STARTING AT \$4,500





### Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%** 

• Average household income: \$338,000

• Median age: 51

QUADRUPLE PROPERTY SPOT, COLOR: \$3,000 DOUBLE PROPERTY SPOT, COLOR: \$1,500

PROPERTY SPOT, COLOR: \$750

### Global





### Ocean Home Magazine

### THE LUXURY COASTAL LIFESTYLE PUBLICATION

Ocean Home is an award-winning coastal lifestyle magazine dedicated to inspiring and educating readers with in-depth articles on exclusive homes and designers, insightful, first-person reports on luxurious resorts and informative stories on must-have products and accessories.

Every issue of Ocean Home inspires and educates highly affluent readers about the world's most exceptional oceanfront architecture, interior design, exclusive resorts and luxury lifestyle.

- · High Net Worth Coastal Homeowners
- Luxury Hotels & Resorts
- · Private Jets & Luxury Aircraft

### **Demographics**

Distribution: **50,000**Total Audience: **135,000** 

Geographic breakdown: United States coastal areas,

Canada, CaribbeanAverage age: 51

Male / Female: 49% / 51%Average HHI: \$2,400,000

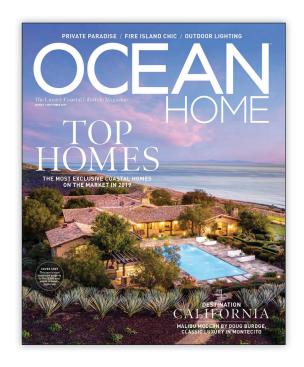
• Net Worth: **\$9,600,000** 

• Primary Residence value: \$4,900,000

FULL PAGE, COLOR: \$2,850

FULL PAGE E-NEWSLETTER SPOT: \$3,250



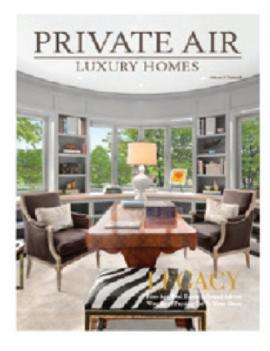




### Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine are some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.





### **DISTRIBUTION**

### 65,000 private jet owners and guests

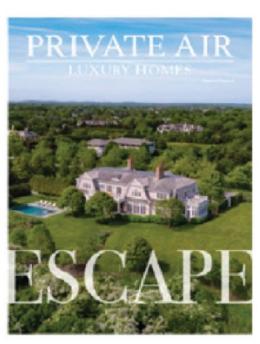
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

**FULL PAGE: \$1.925** 

includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550 includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



Schedule, Pricing & Reach



### PLAN 1

Plan 1								
Media	Ad Description	December	January	February	March	Medi	ia Total	Reach
Sotheby's Auction House: Print								
Sotheby's Magazine	Half Page				\$ 1,820.00	\$	1,820.00	20,000
Sotheby's Auction House: Digital								
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter		\$ 2,585.00			\$	2,585.00	770,000
Sotheby's Preferred E-Newsletter	Sotheby's Preferred E-Newsletter			\$ 3,000.00		\$	3,000.00	7,500
Digital								
Million Impressions*								
Million Impressions	Digital Banner Program	\$ 1,625.00	\$ 1,625.00	\$ 1,625.00		\$	4,875.00	1,500,000
Million Impressions	Targeting - add targeted areas here							
Google Adwords								
Google Adwords	Digital PPC program	\$ 1,600.00	\$ 850.00	\$ 850.00		\$	3,300.00	
Geofencing - Event and Location								
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00	\$ 1,500.00			\$	3,000.00	120,000
Conde Nast UK								
Conde Nast UK	Instagram Post	\$ 2,750.00				\$	2,750.00	200,000
Cottages & Garden								
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00				\$	2,950.00	
Daily Deeds	E-Newsletter sent 4X per week		\$ 5,000.00			\$	5,000.00	60,000
Country Life								
Country Life	E-Newsletter Dedicated Send		\$ 2,250.00			\$	2,250.00	25,000
Dwell.com								
Real Estate Package	Custom Article with promo on Homepage, in E-Newsletter & 1X on FB		\$ 6,000.00			\$	6,000.00	1,750,000
Elite Traveler								
Elite Online Real Estate Showcase	Online Real Estate Showcase		\$2,	500		\$	2,500.00	100,000
JamesEdition								
Main Home Page Rotating Gallery	Featured Banner		\$ 2,000.00			\$	2,000.00	750,000
New & Trending Home Page Position	Featured Spot	\$ 1,200.00				\$	1,200.00	750,000
New & Trending Real Estate Position	Featured Spot			\$ 1,000.00		\$	1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00			\$	1,500.00	192,000
Luxury Estate								
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00				\$	1,100.00	

### **PLAN 1 - CONTINUED**

Ocean Home				
Custom E-Mail	Custom E-Mail	\$ 2,750.00	\$ 2,750.00	22,000
Facebook/Instagram Ad	Facebook/Instagram Ad	\$ 1,400.00	\$ 1,400.00	43,400
Robbreport.com				
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	\$ 1,350.00	6,000
Robbreport.com	Real Estate Newsletter - 3 Sends	\$ 3,750.00	\$ 3,750.00	60,000
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00 \$ 650.00	\$ 1,950.00	492,000
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00	\$ 3,680.00	17,000

### **PLAN 1 - CONTINUED**

Print	·							
Country Life								
Country Life	Full Page				Ş	3,300.0	0 \$	3,300.00
Elite Traveler								
Elite Traveler	Luxury Homes Feature				Ş	4,500.0	0 \$	4,500.00
Financial Times								
Financial Times	Quadruple Property Spot	\$ 3,000.00					\$	3,000.00
The New York Times								
The New York Times	Quadruple Property Spot - Weekday/Saturday	\$ 3,040.00					\$	3,040.00
The New York Times	Property Spot - Sunday	\$ 760.00					\$	760.00
The New York Times Takeover	Full Page w/ Digital promotion				Ş	750.0	0 \$	750.00
The New York Times International Edition								
The New York Times International Edition	Double Property Spot	\$ 1,300.00					\$	1,300.00
Ocean Home								
Ocean Home	Full Page E-Newsletter Spot			\$ 3,2	50.00		\$	3,250.00
Private Air Luxury Homes								
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)		\$ 1,925.00				\$	1,925.00
The Wall Street Journal								
The Wall Street Journal - National	Quadruple Property Spot w/ Digital Featured Property Upgrade	\$ 3,180.00		\$ 3,1	80.00		\$	6,360.00
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert				Ç	980.0	0 \$	980.00

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

40,000 557,000 210,457 423,111 381,268 165,000 104,301 70,000 65,000 1,288,848 100,000

11,039,885

90,875.00

### PLAN 2

Plan 2				
Media	Ad Description	December January February Marc		Reach
Sotheby's Magazine	Half Page	\$ 1,	820.00 \$ 1,820.00	2
Sotheby's Auction House: Digital				
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00	\$ 2,585.00	77
Distant				
Digital				
Million Impressions*		4	A 0.505.00	
Million Impressions	Digital Banner Program	\$ 1,195.00 \$ 1,195.00 \$ 1,195.00	\$ 3,585.00	7!
Million Impressions	Targeting - Select Locations			
Google Adwords				
Google Adwords	Digital PPC program	\$ 1,600.00 \$ 850.00 \$ 850.00	\$ 3,300.00	
Geofencing - Event and Location				
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00 \$ 1,500.00	\$ 3,000.00	12
Conde Nast UK				_
Conde Nast UK	Instagram Post	\$ 2,750.00	\$ 2,750.00	20
Cottages & Garden				
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00	\$ 2,950.00	
Country Life				
Country Life	E-Newsletter Dedicated Send	\$ 2,250.00	\$ 2,250.00	2
Elite Traveler				
Elite Online Real Estate Showcase	Online Real Estate Showcase	\$2,500	\$ 2,500.00	10
JamesEdition				
New & Trending Home Page Position	Featured Spot	\$ 1,200.00	\$ 1,200.00	75
New & Trending Real Estate Position	Featured Spot	\$ 1,000.00	\$ 1,000.00	75
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00	\$ 1,500.00	19
Luxury Estate				
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00	\$ 1,100.00	
Ocean Home				
Custom E-Mail	Custom E-Mail	\$ 2,750.00	\$ 2,750.00	2
Robbreport.com				
Robbreport.com	Real Estate Newsletter - 3 Sends	\$ 3,750.00	\$ 3,750.00	
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00	\$ 1,300.00	32
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00	\$ 3,680.00	1

### **PLAN 2 - CONTINUED**

Country Life   Full Page	Print	•						
Elite Traveler	Country Life							
Elite Traveler	Country Life	Full Page				\$ 3,300.00	\$ 3,300.00	40,000
Financial Times         Double Property Spot         \$ 1,500.00         \$ 1,500.00         210,457           The New York Times           The New York Times         Double Property Spot - Weekday/Saturday         \$ 1,520.00         \$ 1,520.00         \$ 1,520.00         423,111           The New York Times         Property Spot - Sunday         \$ 760.00         \$ 760.00         381,268           The New York Times Takeover         Full Page w/ Digital promotion         \$ 760.00         \$ 750.00         \$ 750.00         165,000           The New York Times International Edition         Double Property Spot         \$ 1,300.00         \$ 750.00         \$ 1,300	Elite Traveler							
Financial Times   Double Property Spot   \$1,500.00   \$1,500.00   \$1,500.00   \$210,457   \$1,600.00	Elite Traveler	Luxury Homes Feature				\$ 4,500.00	\$ 4,500.00	557,000
The New York Times         Double Property Spot - Weekday/Saturday         \$ 1,520.00         \$ 1,520.00         \$ 1,520.00         \$ 2,000         \$ 2,000         \$ 3,250.00         \$ 3,250.00         \$ 3,250.00         \$ 3,250.00         \$ 3,250.00         \$ 1,000.00           The New York Times International Edition         Double Property Spot         \$ 1,300.00         \$ 1,300.00         \$ 1,300.00         \$ 1,300.00         \$ 1,300.00         \$ 1,000.00           Dougla Property Spot         \$ 1,300.00 </td <td>Financial Times</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Financial Times							
The New York Times	Financial Times	Double Property Spot	\$ 1,500.00				\$ 1,500.00	210,457
The New York Times         Property Spot - Sunday         \$ 760.00         \$ 760.00         381,268           The New York Times Takeover         Full Page w/ Digital promotion         \$ 750.00         \$ 750.00         \$ 165,000           The New York Times International Edition         Double Property Spot         \$ 1,300.00         \$ 1,300.00         \$ 1,300.00         \$ 104,301           Ocean Home         Private Air Luxury Homes         Full Page E-Newsletter Spot         \$ 3,250.00         \$ 3,250.00         \$ 70,000           Private Air Luxury Homes         Full Page (includes social media & E-Newsletter)         \$ 1,925.00         \$ 1,925.00         \$ 1,925.00         \$ 1,925.00         \$ 1,288,848           The Wall Street Journal         Double Property Spot w/ Digital Featured Property Upgrade         \$ 1,590.00         \$ 1,590.00         \$ 3,180.00         1,288,848	The New York Times							
The New York Times Takeover Full Page w/ Digital promotion \$750.00 \$750.00 \$165,000 The New York Times International Edition  The New York Times International Edition Double Property Spot \$1,300.00 \$1,300.0	The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00				\$ 1,520.00	423,111
The New York Times International Edition  The New York Times International Edition  Double Property Spot \$ 1,300.00 \$ 1,300.00 \$ 104,301  Ocean Home  Ocean Home Full Page E-Newsletter Spot \$ 3,250.00 \$ 3,250.00 \$ 70,000  Private Air Luxury Homes  Private Air Luxury Homes Full Page (includes social media & E-Newsletter) \$ 1,925.00 \$ 1,925.00 \$ 65,000  The Wall Street Journal - National Double Property Spot w/ Digital Featured Property Upgrade \$ 1,590.00 \$ 1,590.00 \$ 3,180.00 \$ 1,288,848  The Wall Street Journal	The New York Times	Property Spot - Sunday	\$ 760.00				\$ 760.00	381,268
The New York Times International Edition Double Property Spot \$ 1,300.00 \$ 104,301  Ocean Home Ocean Home Full Page E-Newsletter Spot \$ 3,250.00 \$ 3,250.00 \$ 70,000  Private Air Luxury Homes Private Air Luxury Homes Full Page (includes social media & E-Newsletter) \$ 1,925.00 \$ 1,925.00 \$ 65,000  The Wall Street Journal - National Double Property Spot w/ Digital Featured Property Upgrade \$ 1,590.00 \$ 1,590.00 \$ 3,180.00 \$ 1,288,848  The Wall Street Journal	The New York Times Takeover	Full Page w/ Digital promotion				\$ 750.00	\$ 750.00	165,000
Ocean Home         Full Page E-Newsletter Spot         \$ 3,250.00         \$ 3,250.00         70,000           Private Air Luxury Homes         Full Page (includes social media & E-Newsletter)         \$ 1,925.00         \$ 1,925.00         65,000           The Wall Street Journal - National         Double Property Spot w/ Digital Featured Property Upgrade         \$ 1,590.00         \$ 1,590.00         \$ 3,180.00         1,288,848           The Wall Street Journal         The Wall Street Journal         The Wall Street Journal         The Wall Street Journal         \$ 1,590.00         \$ 1,590.00         \$ 3,180.00         1,288,848	The New York Times International Edition							
Ocean Home Full Page E-Newsletter Spot \$ 3,250.00 \$ 3,250.00 70,000 Private Air Luxury Homes Private Air Luxury Homes Full Page (includes social media & E-Newsletter) \$ 1,925.00 \$ 1,925.00 65,000 The Wall Street Journal - National Double Property Spot w/ Digital Featured Property Upgrade \$ 1,590.00 \$ 1,590.00 \$ 3,180.00 1,288,848 The Wall Street Journal	The New York Times International Edition	Double Property Spot	\$ 1,300.00				\$ 1,300.00	104,301
Private Air Luxury Homes Private Air Luxury Homes Private Air Luxury Homes Full Page (includes social media & E-Newsletter)  The Wall Street Journal - National The Wall Street Journal	Ocean Home							
Private Air Luxury Homes Full Page (includes social media & E-Newsletter) \$ 1,925.00 \$ 1,925.00 65,000 The Wall Street Journal - National Double Property Spot w/ Digital Featured Property Upgrade \$ 1,590.00 \$ 1,590.00 \$ 3,180.00 1,288,848 The Wall Street Journal	Ocean Home	Full Page E-Newsletter Spot			\$ 3,250.00		\$ 3,250.00	70,000
The Wall Street Journal The Wall Street Journal - National The Wall Street Journal - National The Wall Street Journal	Private Air Luxury Homes							
The Wall Street Journal - National Double Property Spot w/ Digital Featured Property Upgrade \$ 1,590.00 \$ 1,590.00 \$ 3,180.00 1,288,848  The Wall Street Journal	Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)	\$	1,925.00			\$ 1,925.00	65,000
The Wall Street Journal	The Wall Street Journal							
	The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00		\$ 1,590.00		\$ 3,180.00	1,288,848
Mansion Global Experience Luxury Weekend Property insert \$ 980.00 \$ 980.00 100,000	The Wall Street Journal							
	Mansion Global Experience Luxury	Weekend Property insert				\$ 980.00	\$ 980.00	100,000

TOTAL

63,985.00

7,508,985

<sup>\*</sup>After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

PLAN 3

Plan 3												
Media	Ad Description	D€	ecember	Ja	nuary	Febr	uary	M	arch	M	edia Total	Reach
Sotheby's Magazine	Quarter Page							\$	910.00	\$	910.00	20,0
Sotheby's Auction House: Digital												
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter			\$	2,585.00					\$	2,585.00	770,0
Digital												
Million Impressions*												
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$	900.00							\$	900.00	100,0
Google Adwords												
Google Adwords	Digital PPC program	\$	1,600.00	\$	850.00	\$	850.00			\$	3,300.00	
Cottages & Garden												
Spotlight + Property of Note	Rotating Gallery	\$	2,950.00							\$	2,950.00	
Country Life												
Country Life	E-Newsletter Dedicated Send			\$	2,250.00					\$	2,250.00	25,0
Elite Traveler												
Elite Online Real Estate Showcase	Online Real Estate Showcase				\$2,5	00				\$	2,500.00	100,0
JamesEdition												
New & Trending Home Page Position	Featured Spot	\$	1,200.00							\$	1,200.00	750,0
E-Newsletter Featured Listing	E-Newsletter			\$	1,500.00					\$	1,500.00	192,0
Luxury Estate												
Luxury Estate	Showcase Listing + Elite Listing Packages - 2	1 \$	1,100.00							\$	1,100.00	
Ocean Home												
Instagram Post	Instagram Post	\$	800.00							\$	800.00	21,8
Robbreport.com												
Robbreport.com	Real Estate Newsletter - 3 Sends	\$	3,750.00							\$	3,750.00	60,0
WSJ.com												
Mansion Global Homepage Hero	Shared Banner	\$	650.00			\$	650.00			\$	1,300.00	328,0

### **PLAN 3 - CONTINUED**

### Print

Country Life							
Country Life	Half Page				\$ 2,000.00	\$ 2,000.00	40,000
Financial Times							
Financial Times	Double Property Spot	\$ 1,500.00				\$ 1,500.00	210,457
The New York Times							
The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00				\$ 1,520.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion				\$ 750.00	\$ 750.00	165,000
The New York Times International Edition							
The New York Times International Edition	Double Property Spot	\$ 1,300.00				\$ 1,300.00	104,301
Private Air Luxury Homes							
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)		\$ 1,925.00			\$ 1,925.00	65,000
The Wall Street Journal							
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00		\$ 1,590.00		\$ 3,180.00	1,288,848
The Wall Street Journal							
Mansion Global Experience Luxury	Weekend Property insert				\$ 980.00	\$ 980.00	100,000

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 4,763,517

38,200.00