

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

## Prvniho Pluku 4 Advertising and Marketing Program



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35 2024 - 2025



ADVERTISING BRANDING MARKETING

## National & Global Exposure Prvniho Pluku 4

SKY Advertising is excited to present to Czech Republic Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Prvniho Pluku 4.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Czechia.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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## Sotheby's Auction Magazine

#### **SOTHEBY'S MAGAZINE**

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY,
   London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global



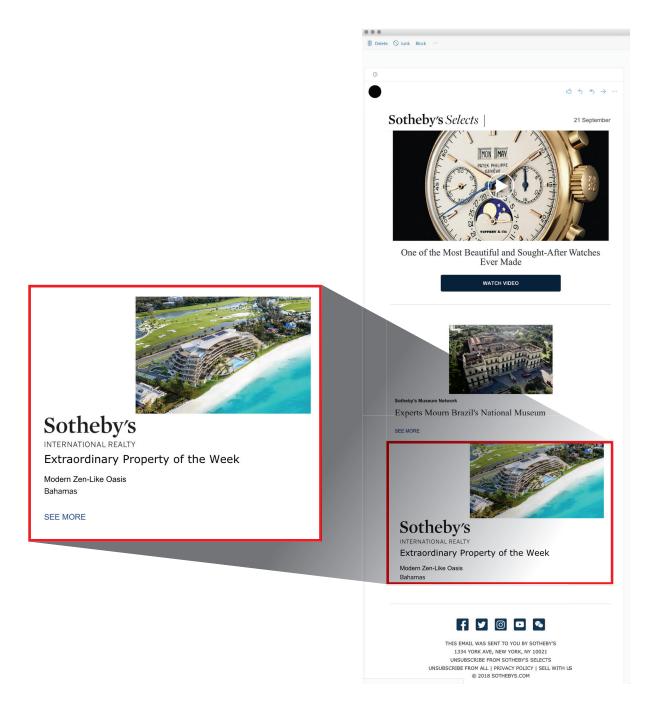




#### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 700,000+ recipients
- 34% average open rate

PRICE: \$2,585/DEPLOYMENT



Digital Offerings



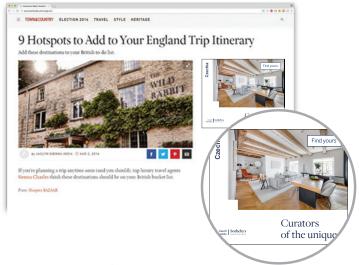
## Impressions Campaign

## CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



#### **CAMPAIGN OVERVIEW AND BUDGET**

- · Campaign: Prvniho Pluku 4
- Flight Dates: December 2024 February 2025
- Impressions: **750,000**

Three Month Minimum

· Clicks through to the website of your choice.

100K Impressions per two weeks: \$900 250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450 750,000 FEB 2025

Minimum 3 month commitment

## Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

#### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

**Bloomberg Markets** 

**Forbes** 



### Creative

#### SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

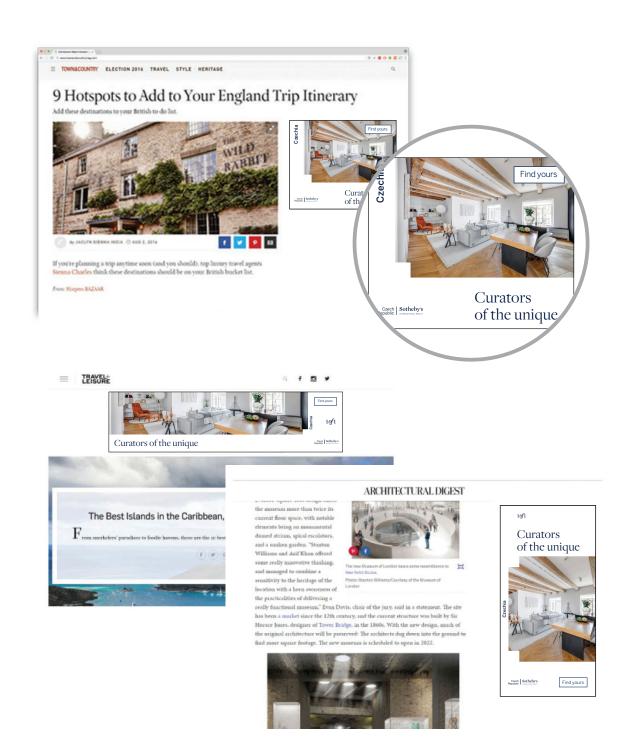








Sample
Banners For
Impressions
Programs As
They Appear
On Sites

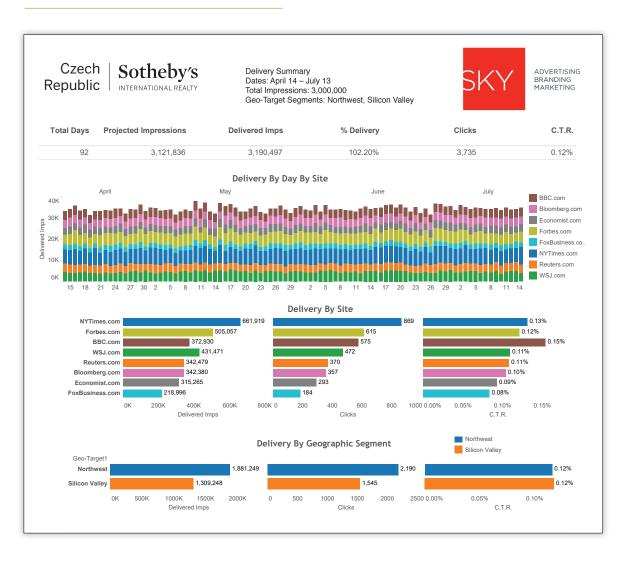


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

#### **IMPRESSIONS PROGRAM SAMPLE REPORT**



## Comprehensive Digital

#### **SOCIAL MIRROR ADS**

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

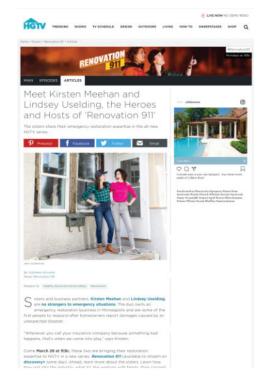
Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



#### **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH **100.000 Impressions** 

### Conde Nast UK

#### **INSTAGRAM @CONDENASTPROPERTY**

Ready to jump into action on instagram, @condenastproperty is the fastest growing account at Conde Nast Britain and consistently comes in at No 1 each week on growth and engagement. @condenastproperty has grown organically in 3 years and now has 215K followers.

**INSTAGRAM POST: \$ 2,750** 



## Country Life

Country Life is the world's most celebrated magazine of the British way of life, its countryside, properties, and gardens

#### Three core audience pillars:

Traditional country champions – wealthy empty nesters enjoying their retirement in the countryside.

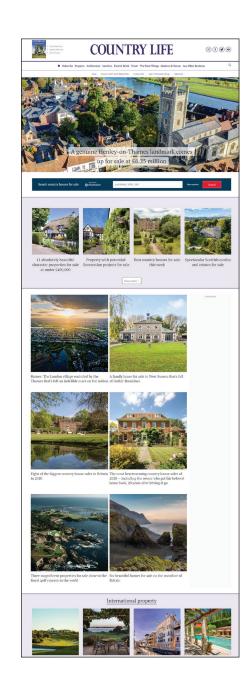
Custodians of the land – country dwellers with a deep emotional connection to the countryside.

Discerning Country – a quietly refined group, the most affluent, and willing to spend on the brands that reflect their discerning taste.

- 1.68M Global page views per month
- 352K Social Followers
- 81% Targeted HNWI Audience

#### **E-NEWSLETTER DEDICATED SEND**

PRICE: \$2,250



## Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

#### **Dwell Audience Real Estate Metrics**

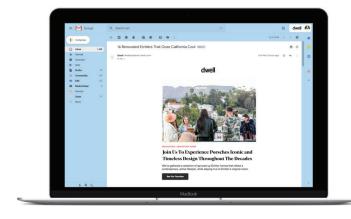
- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).

#### **CUSTOM REAL ESTATE ARTICLE.**

This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile
- · Promotion in the Dwell Email Newsletter.
- Promotion on the Dwell Facebook.

PRICE: \$6,000





### Dezeen

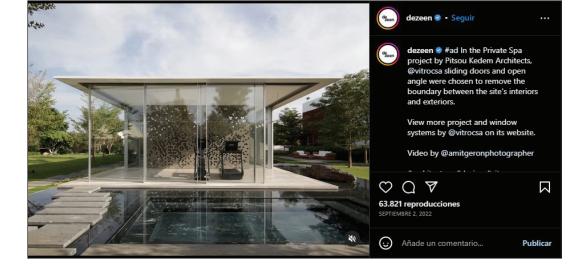
Dezeen is a popular and influential architecture, interiors and design magazine, with three million monthly readers and seven million social media followers.

Dezeen's reach is global, with readers on every continent.

Their biggest audience is in the USA, followed by the UK, India, Canada, Australia, and Germany.

#### **SOCIAL MEDIA POST**

INSTAGRAM GRID POST: \$7,650 INSTAGRAM TARGETED POST: \$2,950



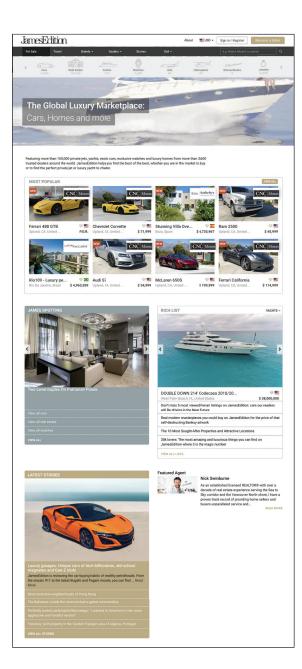
#### **E-NEWSLETTER**

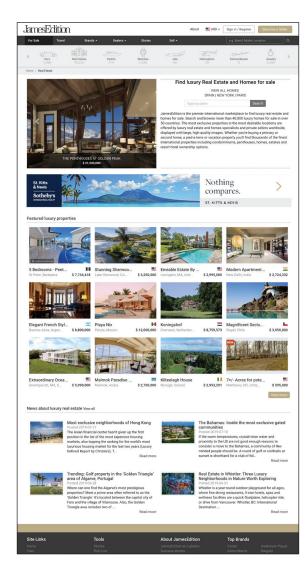
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





#### **ROTATING GALLERY**

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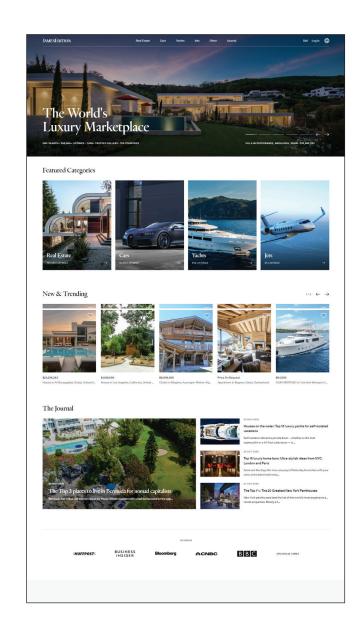
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

**HOME PAGE** 

**FEATURED BANNER: \$2.000** 

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600



#### FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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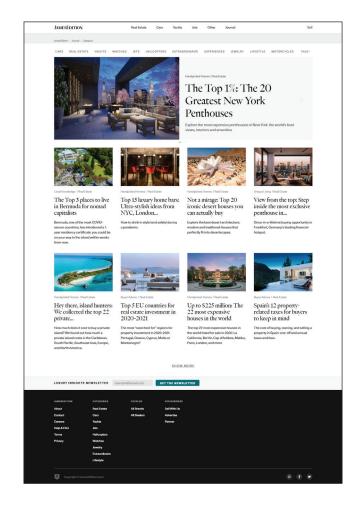
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



#### **NEW & TRENDING**

#### **FEATURED LUXURY POSITION**

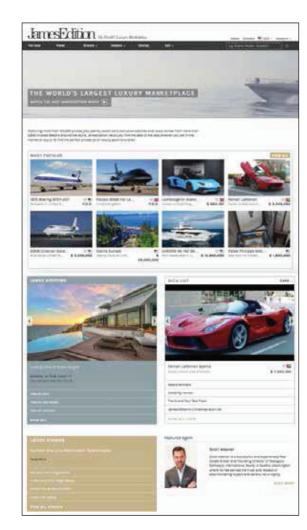
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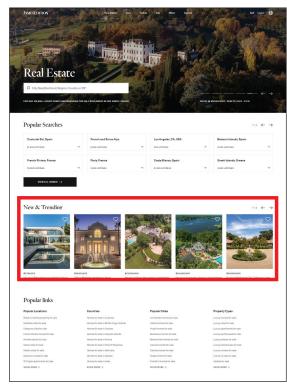
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





## Le Figaro

The finest selection of properties to buy and to rent, in France and abroad.

#### PROPRIÉTÉS LE FIGARO.COM - FRANCE

- 2.1 million sessions per month
- International audience: 22%
   (Top 5 audience: US, UK, Belgium, Switzerland, Germany)

#### PROPRIÉTÉS LE FIGARO.COM - INTERNATIONAL

• **180,000** sessions per month (top 5 audience: US, UK, France, Canada, Australia)

#### **HEADLINE SEARCH**

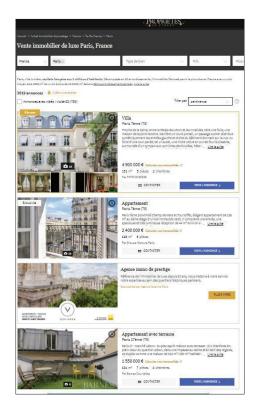
Position your property at the very top of the results page.

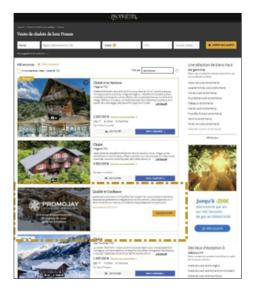
FEATURED CITY: \$795/CITY/MONTH

#### **NATIVE AD**

Premium display format increases visibility among search results. These placements are also able to appear to users with specific search criteria – castles, manors, etc.

NATIVE PLACEMENT BY CITY: \$500/CITY/MONTH





### RobbReport.com

#### FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

Average Household Net Worth: \$3.5M

PRICE: \$1.350 PER MONTH



## The Wall Street Journal Online (WSJ.com)

#### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- · 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





Print Offerings



## The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217

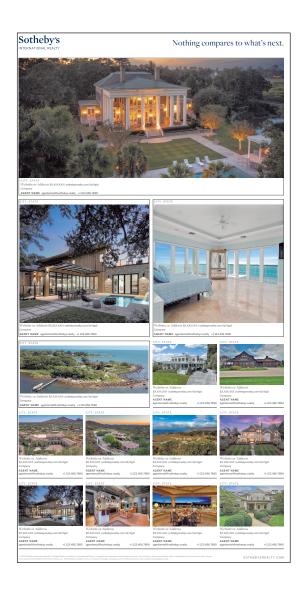
• Average age: 50

PROPERTY SPOT: \$795

DOUBLE PROPERTY SPOT: \$1,590 QUADRUPLE PROPERTY SPOT: \$3,180

Includes Bonus 30 Day Digital - Featured Property Upgrade





## The Wall Street Journal

#### MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





## The New York Times

#### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

Over one half have liquid assets valued at \$1 million+

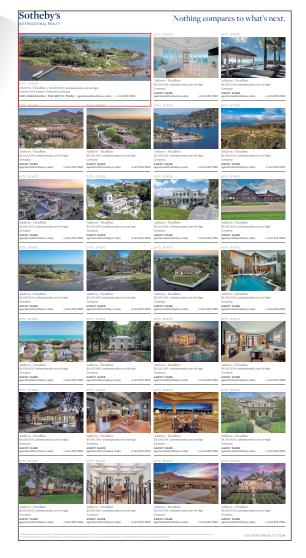
• Over 1 in 4 have a household net worth of \$3 million

PROPERTY SPOT, COLOR: \$760

DOUBLE PROPERTY SPOT, COLOR: \$1,520 OUADRUPLE PROPERTY SPOT, COLOR: \$3,040







## The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

Circulation: 214.775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

Readership: 421,373

Male / Female ratio: 76% / 24%Average household income: \$367,700

· Median age: 55

QUADRUPLE PROPERTY SPOT: \$2.600 DOUBLE PROPERTY SPOT: \$1,300

PROPERTY SPOT: \$650

Global





## The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750

INSIDE FRONT COVER, COLOR: \$1,150 INSIDE BACK COVER, COLOR: \$1,150 BACK COVER, COLOR: \$1,500

**Includes Digital promotion and Digital Flipbook** 









## Country Life

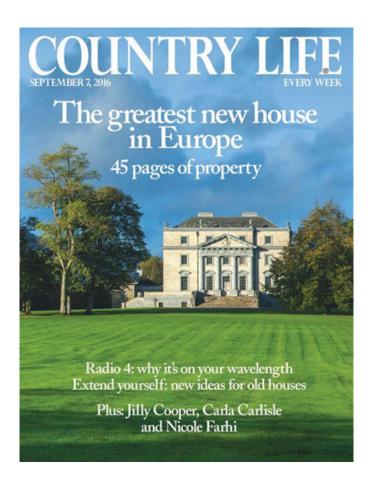
Launched in 1897, Country Life Magazine is one of Britain's best known and respected magazine that has, for 120 years, celebrated the greatest British architecture, property, interior design and gardens.

Country Life International offers beautiful advertising pages showcasing the latest properties for sale. Not only this, its dedicated editorial team provides opinion and thought–provoking content and stunning photography that is critical to anyone seriously interested in realising their dream of living in a beautiful home abroad. Its content is fresh and relevant, ensuring readers return to the magazine time and time again. Buyers can find the best new villas and luxury houses for sale in Europe, North America, the Caribbean and beyond.

Circulation: 41,000Male/Female: 50/50Average Age: 55HNW Audience: 85%

HALF PAGE: \$2,000 FULL PAGE: \$3,300

DOUBLE PAGE SPREAD: \$6,400 FULL PAGE ADVERTORIAL: \$4,500 DOUBLE PAGE ADVERTORIAL: \$8,900



## Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

• Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: 86% / 14%

• Average household income: \$338,000

• Median age: 51

PROPERTY SPOT, COLOR: \$750

Global





## Propriétés Le Figaro

Propriétés Le Figaro is the finest selection of luxury properties to buy and to rent in France and around the world- in print and online. Propriétés Le Figaro embodies the essence of the French way of life, with a property magazine published bi-monthly. Your properties will be seen by the wealthiest people in France, executives of CAC 40 companies, and executives from the Top Management network. In addition to print, there is an online edition and mobile app.

· Readers: 1.4 million

Web Visitors: 93,000 per monthPage Views: 890,000 per month

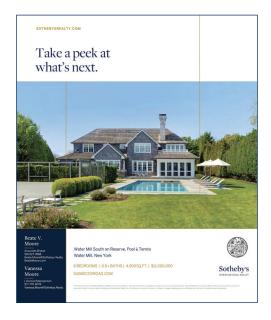
 Distribution: U.S.A. 32%, U.K. 19%, France 12%, Canada 3%, Australia 3%

PRICE:

\$2,500 FULL PAGE \$3,000 FULL PAGE ADVERTORIAL







Schedule, Pricing & Reach



#### PLAN 1

| Plan 1                              | ı   |             |             |             |           |    |           |         |     |
|-------------------------------------|---|-------------|-------------|-------------|-----------|----|-----------|---------|-----|
| Media                               | Ad Description  | December    | January     | February    | March     | Me | dia Total | Reach   |     |
| Sotheby's Auction House: Print      |   |             |             |             |           |    |           |         |     |
| Sotheby's Magazine                  | Quarter Page  |             |             |             | \$ 910.00 | \$ | 910.00    | 35,0    | 000 |
| Sotheby's Auction House: Digital    |   |             |             |             |           |    |           |         |     |
| Sotheby's Selects E-Newsletter      | Sotheby's Selects E-Newsletter                                    | \$ 2,585.00 |             |             |           | \$ | 2,585.00  | 770,0   | )00 |
| Digital                             |   |             |             |             |           |    |           |         |     |
| Million Impressions*                |   |             |             |             |           |    |           |         |     |
| Million Impressions                 | Digital Banner Program  | \$ 1,195.00 | \$ 1,195.00 | \$ 1,195.00 |           | \$ | 3,585.00  | 750,0   | )00 |
| Million Impressions                 | Targeting - US, Europe  |             |             |             |           |    |           |         |     |
| Comprehensive Digital               |   |             |             |             |           |    |           |         |     |
| Social Mirror Ads                   | Mirroring Social Post   | \$ 1,500.00 | \$ 1,500.00 | \$ 1,500.00 |           | \$ | 4,500.00  | 300,0   | 000 |
| Conde Nast UK                       |   |             |             |             |           |    |           |         |     |
| Conde Nast UK                       | Instagram Post  |             | \$ 2,750.00 |             |           | \$ | 2,750.00  | 200,0   | )00 |
| Country Life                        |   |             |             |             |           |    |           |         |     |
| Country Life                        | E-Newsletter Dedicated Send                                       | \$ 2,250.00 |             |             |           | \$ | 2,250.00  | 25,0    | 000 |
| Dezeen                              |   |             |             |             |           |    |           |         |     |
| Instagram Targeted Post             |   |             | \$ 2,950.00 |             |           | \$ | 2,950.00  |         |     |
| Dwell.com                           |   |             |             |             |           |    |           |         |     |
| Real Estate Package                 | Custom Article with promo on Homepage, in E-Newsletter & 1X on FB |             | \$ 6,000.00 |             |           | \$ | 6,000.00  | 1,750,0 | 000 |
| JamesEdition                        |   |             |             |             |           |    |           |         |     |
| Main Home Page Rotating Gallery     | Featured Banner   |             |             | \$ 2,000.00 |           | \$ | 2,000.00  | 750,0   | 000 |
| New & Trending Real Estate Position | Featured Spot   | \$ 1,000.00 |             |             |           | \$ | 1,000.00  | 750,0   | )00 |
| E-Newsletter Featured Listing       | E-Newsletter  |             | \$ 1,500.00 |             |           | \$ | 1,500.00  | 192,0   | )00 |
| Le Figaro                           |   |             |             |             |           |    |           |         |     |
| Headline Search                     | Featured City   | \$ 795.00   |             |             |           | \$ | 795.00    |         |     |
| Native Ad                           | Native placement by City  |             | \$ 500.00   |             |           | \$ | 500.00    |         |     |
| Robbreport.com                      |   |             |             |             |           |    |           |         |     |
| Robbreport.com                      | Featured Listing Carousel - 1 Property                            | \$ 1,350.00 |             |             |           | \$ | 1,350.00  | 6,0     | )00 |
| WSJ.com                             |   |             |             |             |           |    |           |         |     |
| Mansion Global Homepage Hero        | Shared Banner   | \$ 650.00   | \$ 650.00   |             |           | \$ | 1,300.00  | 328,0   | 000 |

#### **PLAN 1 - CONTINUED**

|  | I I   |            |      |             |      |        |          |                |         |
|--|---|------------|------|-------------|------|--------|----------|----------------|---------|
| Print                                    |   |            |      |             |      |        |          |                |         |
| Country Life                             |   |            |      |             |      |        |          |                |         |
| Country Life                             | Full Page   |            |      |             |      | \$     | 3,300.00 | \$<br>3,300.00 | 40,000  |
| Financial Times                          |   |            |      |             |      |        |          |                |         |
| Financial Times                          | Property Spot   | \$<br>75   | 0.00 |             |      |        |          | \$<br>750.00   | 210,457 |
| Le Figaro                                |   |            |      |             |      |        |          |                |         |
| Full Page                                | Full Page   |            |      | \$ 2,500.00 |      |        |          | \$<br>2,500.00 | 50,000  |
| The New York Times                       |   |            |      |             |      |        |          |                |         |
| The New York Times                       | Property Spot - Weekday/Saturday                          | \$<br>76   | 0.00 |             |      |        |          | \$<br>760.00   | 423,111 |
| The New York Times Takeover              | Full Page w/ Digital promotion                            |            |      |             |      | \$     | 750.00   | \$<br>750.00   | 165,000 |
| The New York Times International Edition |   |            |      |             |      |        |          |                |         |
| The New York Times International Edition | Property Spot   | \$<br>65   | 0.00 |             |      |        |          | \$<br>650.00   | 104,301 |
| The Wall Street Journal                  |   |            |      |             |      |        |          |                |         |
| The Wall Street Journal - National       | Property Spot w/ Digital Featured Property Upgrade        |            |      | Ş           | \$ . | 795.00 |          | \$<br>795.00   | 644,424 |
| The Wall Street Journal - National       | Double Property Spot w/ Digital Featured Property Upgrade | \$<br>1,59 | 0.00 |             |      |        |          | \$<br>1,590.00 | 644,424 |
| The Wall Street Journal                  |   |            |      |             |      |        |          |                |         |
| Mansion Global Experience Luxury         | Weekend Property insert                                   |            |      |             |      | \$     | 980.00   | \$<br>980.00   | 100,000 |
|  |   |            |      |             |      |        |          |                |         |
|  |   |            |      |             |      |        |          |                |         |

TOTAL

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

46,050.00

8,237,717

#### PLAN 2

| Plan 2                                | '  |                                     |                  |         |
|---------------------------------------|--|-------------------------------------|------------------|---------|
| Media                                 | Ad Description                           | December January February Mar       | rch Media Total  | Reach   |
| Sotheby's Auction House: Print        |  |                                     |                  |         |
| Sotheby's Magazine                    | Quarter Page                             | \$                                  | 910.00 \$ 910.00 | 35,000  |
| Sotheby's Auction House: Digital      |  |                                     |                  |         |
| Sotheby's Selects E-Newsletter        | Sotheby's Selects E-Newsletter           | \$ 2,585.00                         | \$ 2,585.00      | 770,000 |
| Digital                               |  |                                     |                  |         |
| Million Impressions*                  |  |                                     |                  |         |
| Impressions Blast - Two week Campaign | Digital Banner Program - 100K Impression | \$ 900.00                           | \$ 900.00        | 100,000 |
| Comprehensive Digital                 |  |                                     |                  |         |
| Social Mirror Ads                     | Mirroring Social Post                    | \$ 1,500.00 \$ 1,500.00 \$ 1,500.00 | \$ 4,500.00      | 300,000 |
| Country Life                          |  |                                     |                  |         |
| Country Life                          | E-Newsletter Dedicated Send              | \$ 2,250.00                         | \$ 2,250.00      | 25,000  |
| Dezeen                                |  |                                     |                  |         |
| Instagram Targeted Post               |  | \$ 2,950.00                         | \$ 2,950.00      |         |
| JamesEdition                          |  |                                     |                  |         |
| New & Trending Real Estate Position   | Featured Spot                            | \$ 1,000.00                         | \$ 1,000.00      | 750,000 |
| E-Newsletter Featured Listing         | E-Newsletter                             | \$ 1,500.00                         | \$ 1,500.00      | 192,000 |
| Le Figaro                             |  |                                     |                  |         |
| Headline Search                       | Featured City                            | \$ 795.00                           | \$ 795.00        |         |
| Native Ad                             | Native placement by City                 | \$ 500.00                           | \$ 500.00        |         |
| Robbreport.com                        |  |                                     |                  |         |
| Robbreport.com                        | Featured Listing Carousel - 1 Property   | \$ 1,350.00                         | \$ 1,350.00      | 6,000   |
| WSJ.com                               |  |                                     |                  |         |
| Mansion Global Homepage Hero          | Shared Banner                            | \$ 650.00 \$ 650.00                 | \$ 1,300.00      | 328,000 |

#### **PLAN 2 - CONTINUED**

| Print                                    | '   |                |          |              |         |      |           |           |
|--|---|----------------|----------|--------------|---------|------|-----------|-----------|
| Country Life                             |   |                |          |              |         |      |           |           |
| Country Life                             | Half Page   |                |          | \$           | 2,000.0 | 0 \$ | 2,000.00  | 40,000    |
| Financial Times                          |   |                |          |              |         |      |           |           |
| Financial Times                          | Property Spot   | \$<br>750.00   |          |              |         | \$   | 750.00    | 210,457   |
| Le Figaro                                |   |                |          |              |         |      |           |           |
| Full Page                                | Full Page   | \$             | 2,500.00 |              |         | \$   | 2,500.00  | 50,000    |
| The New York Times                       |   |                |          |              |         |      |           |           |
| The New York Times                       | Property Spot - Weekday/Saturday                          | \$<br>760.00   |          |              |         | \$   | 760.00    | 423,111   |
| The New York Times Takeover              | Full Page w/ Digital promotion                            |                |          | \$           | 750.0   | 0 \$ | 750.00    | 165,000   |
| The New York Times International Edition |   |                |          |              |         |      |           |           |
| The New York Times International Edition | Property Spot   | \$<br>650.00   |          |              |         | \$   | 650.00    | 104,301   |
| The Wall Street Journal                  |   |                |          |              |         |      |           |           |
| The Wall Street Journal - National       | Property Spot w/ Digital Featured Property Upgrade        |                |          | \$<br>795.00 |         | \$   | 795.00    | 644,424   |
| The Wall Street Journal - National       | Double Property Spot w/ Digital Featured Property Upgrade | \$<br>1,590.00 |          |              |         | \$   | 1,590.00  | 644,424   |
| The Wall Street Journal                  |   |                |          |              |         |      |           |           |
| Mansion Global Experience Luxury         | Weekend Property insert                                   |                |          | \$           | 980.0   | 0 \$ | 980.00    | 100,000   |
|  |   |                |          |              |         |      |           |           |
|  |   |                |          |              |         |      |           |           |
| TOTAL                                    |   |                |          |              |         | \$   | 31,315.00 | 4,887,717 |

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

#### PLAN 3

|                                      | l l                                      |                              |                  |
|--------------------------------------|--|------------------------------|------------------|
| Plan 3                               |  |                              |                  |
| Media                                | Ad Description                           | December January February Ma | arch Media Total |
| Sotheby's Auction House: Digital     |  |                              |                  |
| Sotheby's Selects E-Newsletter       | Sotheby's Selects E-Newsletter           | \$ 2,585.00                  | \$ 2,585.00      |
|                                      |  |                              |                  |
| Digital                              |  |                              |                  |
| Million Impressions*                 |  |                              |                  |
| mpressions Blast - Two week Campaign | Digital Banner Program - 100K Impression | \$ 900.00                    | \$ 900.00        |
| Comprehensive Digital                |  |                              |                  |
| Social Mirror Ads                    | Mirroring Social Post                    | \$ 1,500.00 \$ 1,500.00      | \$ 3,000.00      |
| Country Life                         |  |                              |                  |
| Country Life                         | E-Newsletter Dedicated Send              | \$ 2,250.00                  | \$ 2,250.00      |
| lamesEdition                         |  |                              |                  |
| New & Trending Real Estate Position  | Featured Spot                            | \$ 1,000.00                  | \$ 1,000.00      |
| E-Newsletter Featured Listing        | E-Newsletter                             | \$ 1,500.00                  | \$ 1,500.00      |
| Le Figaro                            |  |                              |                  |
| Headline Search                      | Featured City                            | \$ 795.00                    | \$ 795.00        |
| Native Ad                            | Native placement by City                 | \$ 500.00                    | \$ 500.00        |

#### **PLAN 3 - CONTINUED**

| Print                                    |  |              |             |              |          |          |           |           |
|--|--|--------------|-------------|--------------|----------|----------|-----------|-----------|
| Country Life                             |  |              |             |              |          |          |           |           |
| Country Life                             | Half Page  |              |             | \$           | 2,000.00 | \$       | 2,000.00  | 40,000    |
| Financial Times                          |  |              |             |              |          |          |           |           |
| Financial Times                          | Property Spot                                      | \$<br>750.00 |             |              |          | \$       | 750.00    | 210,457   |
| Le Figaro                                |  |              |             |              |          |          |           |           |
| Full Page                                | Full Page  |              | \$ 2,500.00 |              |          | \$       | 2,500.00  | 50,000    |
| The New York Times                       |  |              |             |              |          |          |           |           |
| The New York Times                       | Property Spot - Weekday/Saturday                   | \$<br>760.00 |             |              |          | \$       | 760.00    | 423,111   |
| The New York Times Takeover              | Full Page w/ Digital promotion                     |              |             | \$           | 750.00   | \$       | 750.00    | 165,000   |
| The New York Times International Edition |  |              |             |              |          |          |           |           |
| The New York Times International Edition | Property Spot                                      | \$<br>650.00 |             |              |          | \$       | 650.00    | 104,301   |
| The Wall Street Journal                  |  |              |             |              |          |          |           |           |
| The Wall Street Journal - National       | Property Spot w/ Digital Featured Property Upgrade | \$<br>795.00 |             | \$<br>795.00 |          | \$       | 1,590.00  | 1,288,848 |
| The Wall Street Journal                  |  |              |             |              |          |          |           |           |
| Mansion Global Experience Luxury         | Weekend Property insert                            |              |             | \$           | 980.00   | \$       | 980.00    | 100,000   |
|  |  |              |             |              |          |          |           |           |
|  |  |              |             |              |          |          |           |           |
| TOTAL                                    |  |              |             |              |          | <u>_</u> | 22 540 00 | 4 440 747 |

TOTAL \$ 22,510.00 4,418,717

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change