

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

4291 S Atlantic Ave Advertising and Marketing Program



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26 2024 - 2025



NEW YORK 477 Madison Ave, New York, Ny 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

National & Global Exposure 4291 S Atlantic Ave

SKY Advertising is excited to present to Premier Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring - high net worth buyer awareness to 4291 S Atlantic Ave.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Port Orange, Florida .

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

212-677-2671 paula@skyad.com SARA HELENI Account Executive

212-674-2402 sara@skyad.com CHLOE STEELY Account Executive

212-677-2557 chloe@skyad.com

Sotheby's Auction House Offerings



Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with **\$50,000-\$5 million** in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global







5

Digital Offerings



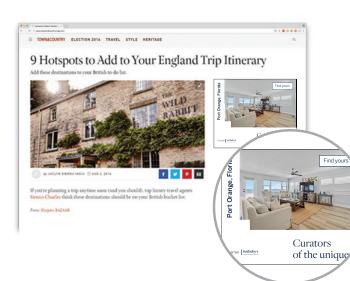
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

- Campaign: 4291 S Atlantic Ave
- Flight Dates: Two Weeks
- Impressions: 100,000
- Clicks through to the website of your choice.

100K Impressions per two weeks:	\$900
250K Impressions per month:	\$1,195
500K Impressions per month:	\$1,625
1 Million Impressions per month:	\$2,450
Three Month Minimum	



Two Weeks

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. Che New York Eimes The Economic Times OF REUTERS

THE WALL STREET JOURNAL.

Bloomberg Markets





Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

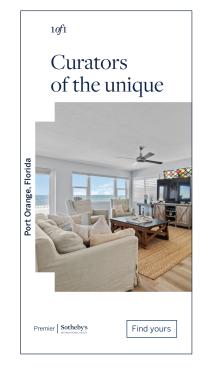
We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350



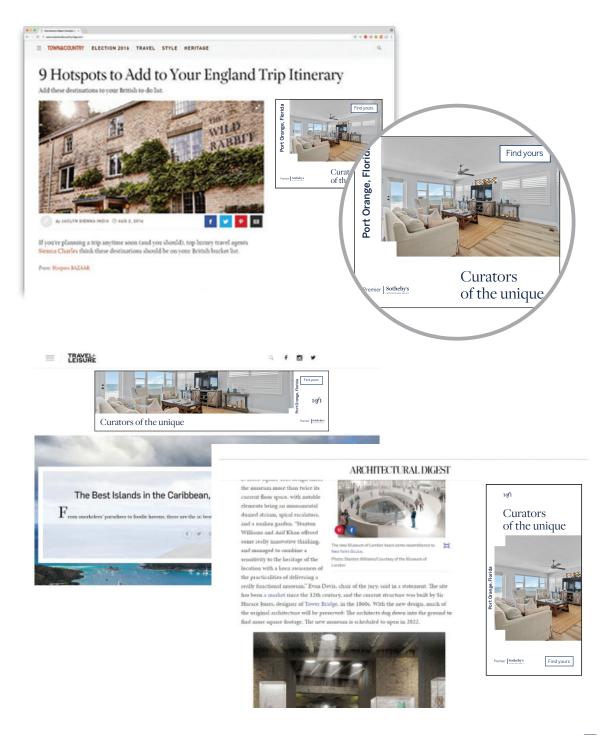






DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

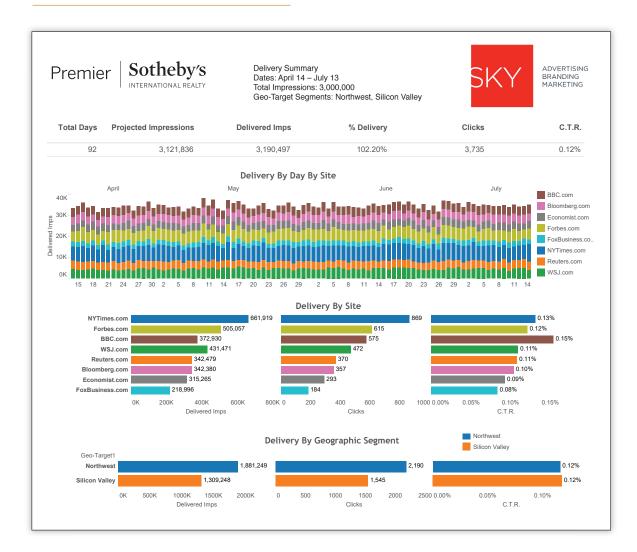


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

IMPRESSIONS PROGRAM SAMPLE REPORT



jamesedition.com

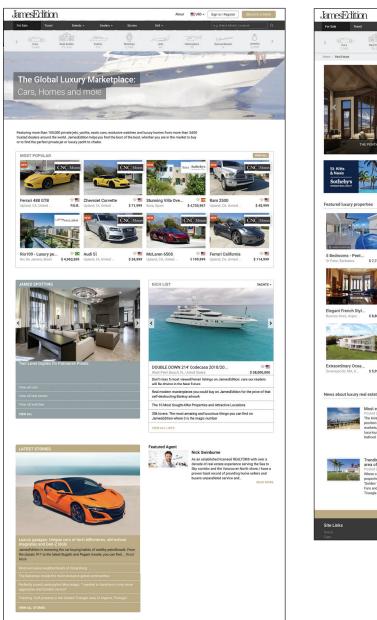
E-NEWSLETTER

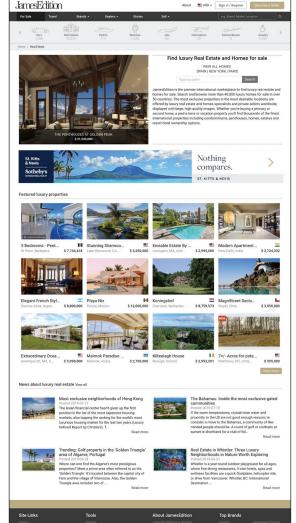
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1,500





jamesedition.com

NEW & TRENDING

FEATURED LUXURY POSITION

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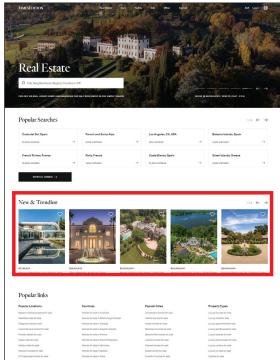
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





jamesedition.com

SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- Instagram 74.8K
- Facebook **31.3K**









5



ΡΗΟΤΟ

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

PHOTO PLUS: \$1.000

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

PHOTO: \$800

RobbReport.com

LUXURY PROPERTY LISTING

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

- Circulation: 107,000+
- Average Age: 43
- Male / Female Ratio: 77% / 23%
- Average HHI: \$548K
- Average Household Net Worth: \$3.5M

MANUAL 1 LISTING: \$450/MONTH

1	Robb Report	SUBSC
CARS YACHTS AVIATION W	ATCHES STYLE HOME FOOD&DRIN	IK TRAVEL GIFT GUIDE VIDEOS
7 properties available.		
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Recent 👻		
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	and the second	
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M5P2C9, CAN	Retreat, Encampment, Wyoming 82325	Lauderdale, Florida 33301
\$5,399,999 Bed: 4 SQFT: N/A	\$995,000 Bed: N/A SQFT: N/A	\$5,970,000 Bed: 5 SQFT: N/A
Bath: 5 Homes & Land	Bath: N/A Homes & Land	Bath: 5 Homes & Land
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2965 Outlook Way, Naramata, BC VOH 1NO, CAN	1709 Pope Court, Wilmington, North Carolina 28405	419 S Front Street, Wilmington, North Carolina 28401
\$2,199,000 Bed: 5 SQFT: N/A	\$1,100,000 Bed: 4 SQFT: N/A	\$849,000 Bed: 3 SQFT: N/A
Bath: 5 Homes & Land	Bath: 4 Homes & Land	Bath: 2 Homes & Land
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2236 Acacia Drive, Wilmington North Carolina 28403	, 10430 E ACOMA Drive, Scottsdale, Arizona 85255	6097 N Paradise View Drive, Paradise Valley, Arizona 85253
North Carolina 28403 \$1,041,700 Bed: 4 SQFT: N/A	Scottsdale, Arizona 85255 \$949,000 Bed: 4 SQFT: 2797	Paradise Valley, Arizona 85253 \$3,295,000 Bed: 4 SQFT: 4605
North Carolina 28403 \$1,041,700 Bod: 4 SQFT: N/A Bath: 5	Scottsdale, Arizona 85255 \$949,000 Bod: 4 SQFT: 2797 Bath: 3	Paradise Valley, Arizona 85253 \$3,295,000 Bed: 4 SQFT: 4605 Bath: 4
North Carolina 28403 \$1,041,700 Bed: 4 SQFT: N/A	Scottsdale, Arizona 85255 \$949,000 Bed: 4 SQFT: 2797	Paradise Valley, Arizona 85253 \$3,295,000 Bed: 4 SQFT: 4605
North Carolina 28403 \$1,041,700 Bod: 4 SQFT: N/A Bath: 5	Scottsdale, Arizona 85255 \$949,000 Bod: 4 SQFT: 2797 Bath: 3	Paradise Valley, Arizona 85253 \$3,295,000 Bed: 4 SQFT: 4605 Bath: 4
North Carolina 28403 \$1,041,700 Bod: 4 SQFT: N/A Bath: 5	Scottsdale, Arizona 85255 \$949,000 Bod: 4 SQFT: 2797 Bath: 3	Paradise Valley, Arizona 85253 \$3,295,000 Bed: 4 SQFT: 4605 Bath: 4
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North Carolina 28403 \$1041700 Bect. 4 SQFT: N/A Bath: 5 SQFT: N/A Homes & Land SQFT: SQFT:	Scottsdale, Arizona 85255 3949,000 Bid: 4 SQT: 2797 Bath: 3 Homes & Land I Olo O Curisha Point S, St Helena Island, South Carolina 29920	Paradise Valley, Arizona 85253 83.295.000 Ber: 4 SoyT: 4605 Bath: 4 Homes & Land 20012 Tavernier DR, Estero, Florida 33928
North Carolina 28403 s1041700 Bad: 4 SQFT: NA Bad: 5 Homes & Land	Scottsdale, Arizona 85255 3949,000 Bid: 4 SQFT: 2797 Bath: 3 Homes & Land IO00 Curisha Point S, St Helena Island, South Carolina	Paradise Valley, Arizona 85253 \$3,295,000 Bed: 4 SQFT: 4605 Bath: 4 Homes & Land 20012 Tavernier DR, Estero,

The Wall Street Journal Online (WSJ.com)

FEATURED PROPERTY UPGRADES

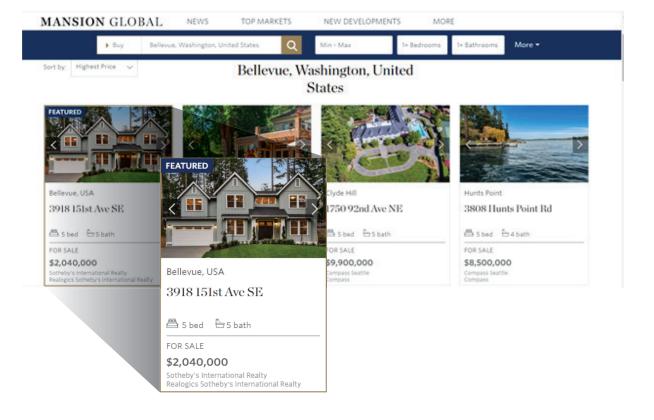
WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200

Included with print placment





The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to **5** properties

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





Print Offerings



The Wall Street Journal

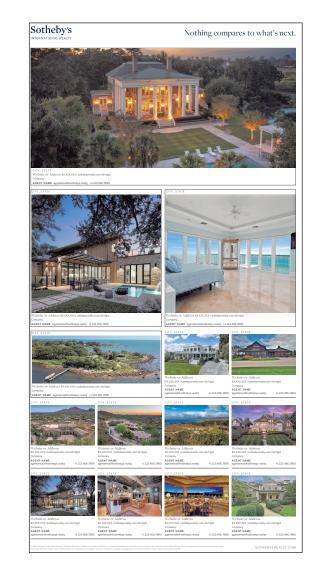
The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 644,424
- E-newspaper: 194,000
- Readership: 4,234,000
- Male / Female: 62% / 38%
- Average HHI: \$404,217
- Average age: 50

PROPERTY SPOT: \$795

Includes Bonus 30 Day Digital -Featured Property Upgrade





The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: **100,000** Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





The New York Times

IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

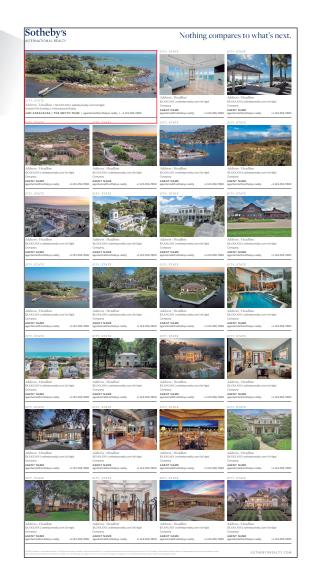
- Circulation: 483,701
- Male / Female ratio: 62.2% / 37.8%
- Average household income: \$381,464
- Median age: **45.2**
- Over one half have liquid assets valued at **\$1 million+**
- Over 1 in 4 have a household net worth of **\$3 million**

PROPERTY SPOT, COLOR: \$760



Address / Headline | \$XXXXXXX | sothebysrealty.com/id/rfgid William Pitt Sotheby's International Realty JUDI CARACAUSA | THE SMYTH TEAM | agentemail@sothebys.realty | +1123.456.7890





The New York Times

THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

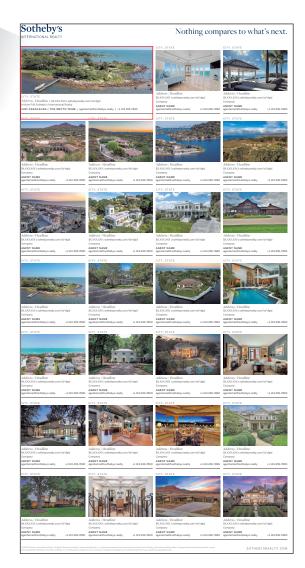
- Circulation: 403,748
- Sunday: 972,774
- Male / Female ratio: **51% / 49%**
- Median HHI: \$193,586
- Average HHI: **\$359,826**
- Median Age: 50

PRICE: \$760/SINGLE SPOT, SUNDAY, COLOR



Address / Headline | \$X,XXX,XXX | sothebysrealty.com/id/rfgid William Pitt Sotheby's International Reality JUDI CARACAUSA | THE SMYTH TEAM | agentemail@sothebys.reality | +1123.456.7890





The New York Times Takeover

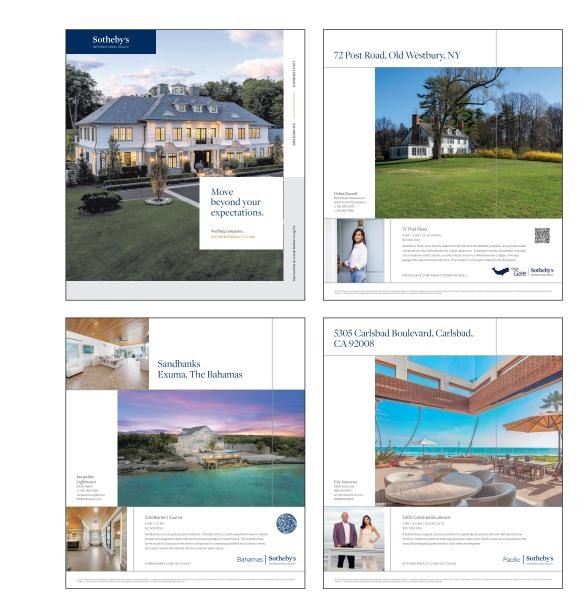
Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes. Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

Circulation: 160,000

• Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750 INSIDE FRONT COVER, COLOR: \$1,150 INSIDE BACK COVER, COLOR: \$1,150 BACK COVER, COLOR: \$1,500

Includes Digital promotion and Digital Flipbook



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

- Circulation: 214,131
- Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

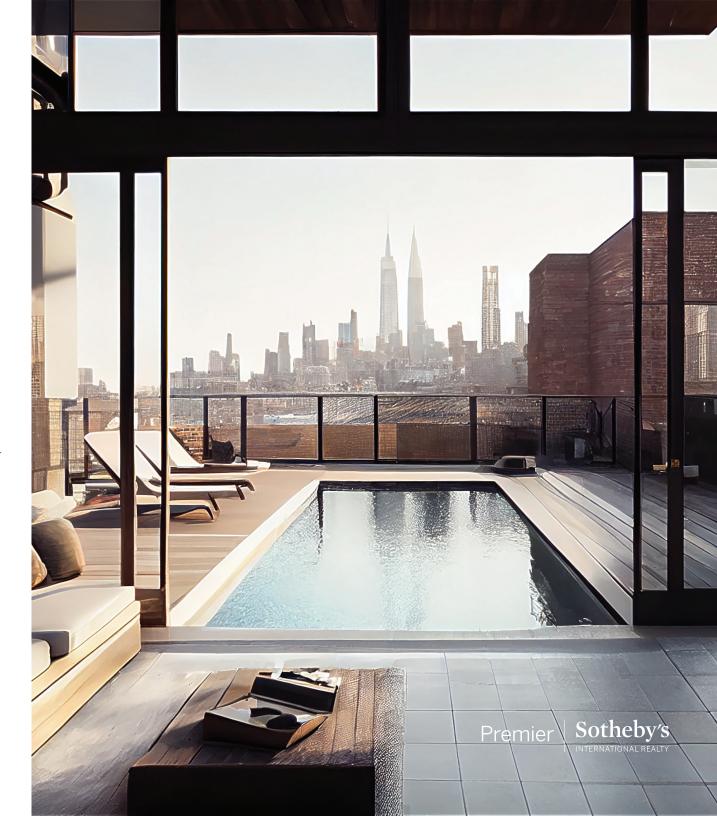
PROPERTY SPOT, COLOR: \$750

Global





Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2024 - 2025

PLAN 1

Media	Ad Description	December	January	February	March	Medi	a Total	Rea
Sotheby's Auction House: Print								
Sotheby's Magazine	Quarter Page				\$ 910.00	\$	910.00	
Digital								
Million Impressions*								
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00				\$	900.00	
JamesEdition								
New & Trending Real Estate Position	Featured Spot	\$ 1,000.00				\$	1,000.00	
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.00			\$	1,500.00	
Social Media	Listing Feature			\$ 1,000.00		\$	1,000.00	
Robbreport.com								
Robbreport.com	Luxury Property Listings - Manual 1 Listing	\$ 450.00				\$	450.00	
WSJ.com								
Mansion Global Homepage Hero	Shared Banner	\$ 650.00				\$	650.00	
Property Upgrades	10 Featured Property Upgrades	Bonus				\$	-	

Proposed Schedule, Pricing & Reach 2024 - 2025

PLAN 1 CONTINUED

Print						
Financial Times						
Financial Times	Property Spot	\$ 750.00		\$	750.00	210,457
The New York Times						
The New York Times	Property Spot - Weekday/Saturday	\$ 760.00		\$	760.00	423,111
The New York Times	Property Spot - Sunday	\$ 760.00		\$	760.00	381,268
The New York Times Takeover	Full Page w/ Digital promotion			\$ 750.00 \$	750.00	165,000
The Wall Street Journal						
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade	\$ 795.00		\$	795.00	644,424
The Wall Street Journal						
Mansion Global Experience Luxury	Weekend Property insert	\$	980.00	\$	980.00	100,000
TOTAL				\$	11,205.00	3,298,260

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change