

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

47 & 51 Via Los Altos Advertising and Marketing Program



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51 2025



ADVERTISING BRANDING MARKETING

National & Global Exposure 47 & 51 Via Los Altos

SKY Advertising is excited to present to Golden Gate Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to 47 $\&\,51\,\text{Via}$ Los Altos.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Tiburon. CA.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

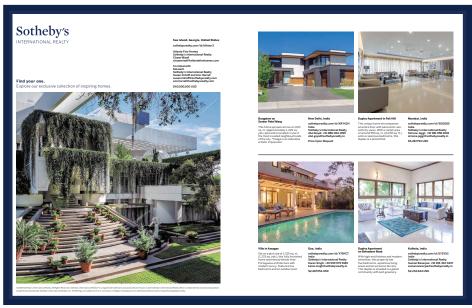
This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: **35,000**
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY,
 London, Los Angeles and Hong Kong

FULL PAGE: \$5,260 HALF PAGE: \$2,630 QUARTER PAGE: \$1,315

Global

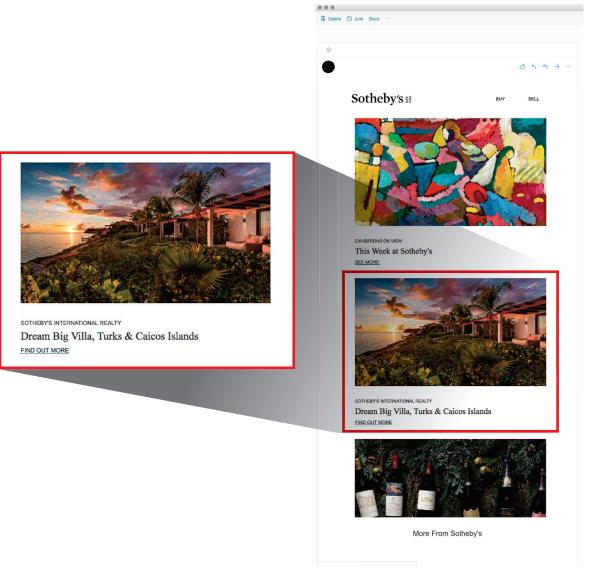




SOTHEBY'S BESPOKE EMAIL

- Every Week
- 52x/Year
- Custom content
- 35% open rate
- 550,000+ recipients

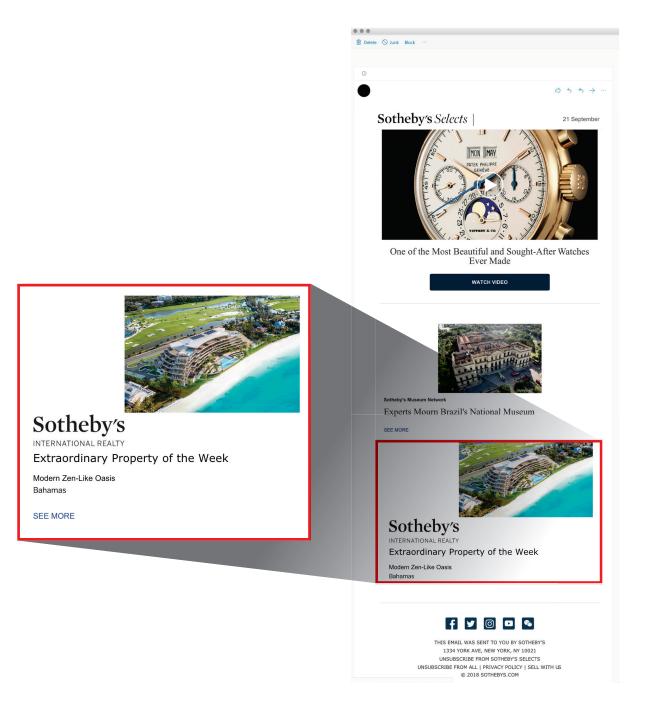
PRICE: \$2,500/DEPLOYMENT



SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 370,000+ recipients
- 34% average open rate

PRICE: \$2,585/DEPLOYMENT



Digital Offerings



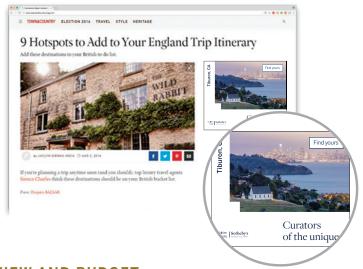
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

- Campaign: 47 & 51 Via Los Altos
- Flight Dates: September 2025 November 2025
- Impressions: **750,000**

Three Month Minimum

· Clicks through to the website of your choice.

100K Impressions per two weeks: \$900 250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450



Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

THE ECONOMIC TIMES



THE WALL STREET JOURNAL.

Bloomberg Markets

Forbes



Creative

SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

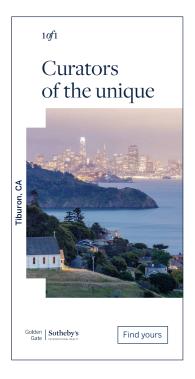
We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

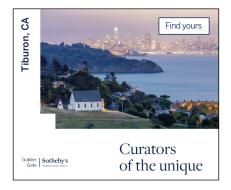
Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

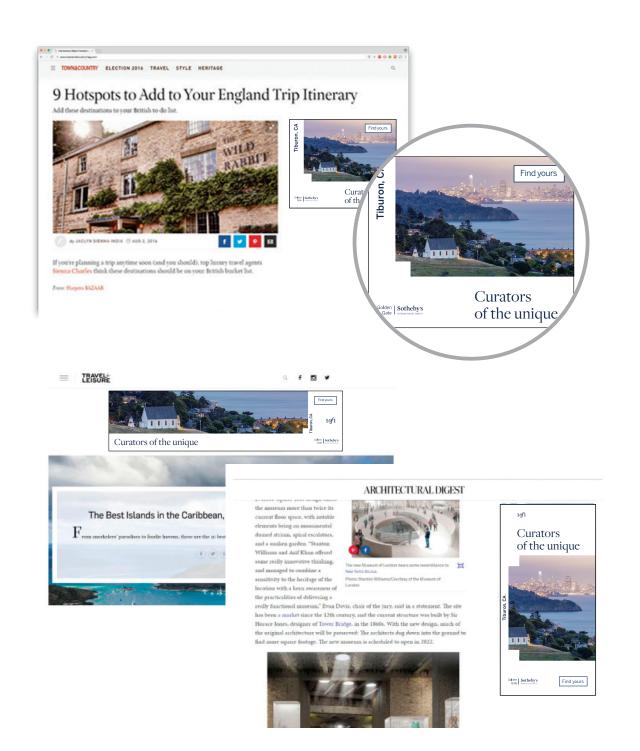








Sample
Banners For
Impressions
Programs As
They Appear
On Sites

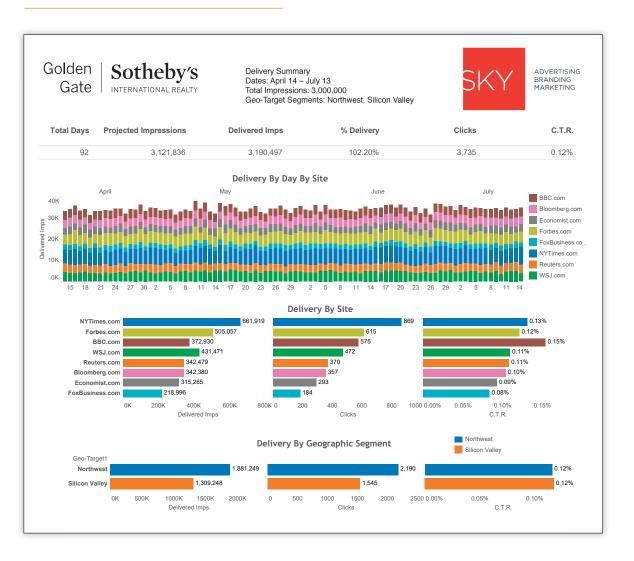


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

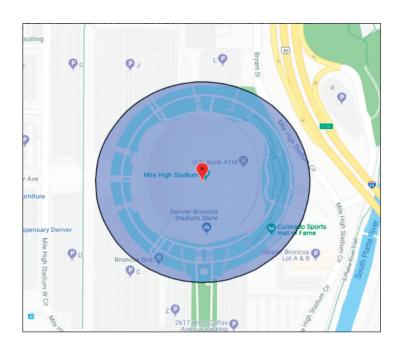
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

PRICING

- From: \$1,500
- · Up to 3 Geo-fences
- 60,000 impressions

Billionaire Magazine

Billionaire is an award-winning luxury publication distributed to a curated list of Ultra High Net Worth (UHNW) readers, globally.

DIGITAL AUDIENCE

· 29% Millionaires

Readership stats

- Total Print Readership 32,000
- Online Monthly Unique Audience 129,000
- Online Monthly Page Views 244,000
- Social Media Reach 130.000
- Newsletter Database 25,000

1x Online content piece - will sit on the site indefinitely and pick up organic views

1x Newsletter inclusion (25k subscribers) - drive content piece via newsletter

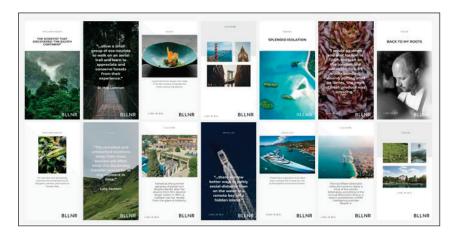
1x hyper-targeted social media campaign (4 weeks) - target UHNWI's on FB/IG via the Billionaire social channels, driving targeted traffic to the content piece online

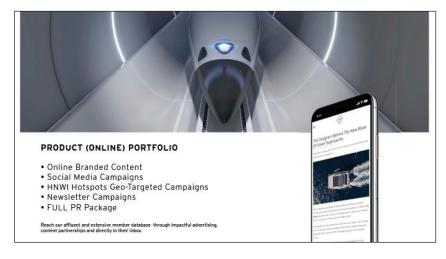
CUSTOM CONTENT + ENEWSLETTER:

PRICE: \$4,500

CUSTOM CONTENT + SOCIAL CAMPAIGN:

PRICE: \$6,000







Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

TOP 10 MARKETS

New York

Virginia

California

- New jersey
- Connecticut
- Illinois

Florida

Massachusetts

Texas

- Pennsylvania

SPOTLIGHT + PROPERTY OF NOTE

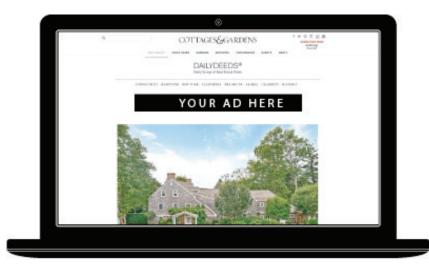
ROTATING GALLERY: \$2,950

DAILY DEEDS

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH

INSTAPARTNERSHIP

POST AND STORIES TAKEOVER: \$1,950/30 DAYS









Floral Gift Ideas for Mother's Day

Even if she's not a gardener, chances. are that every mother favors flowers.

Cheek Out the Latest Design News

New shops, a showroom, and a luxury cofeetion.

Ready, Set, Game Time! 12 fun finds that double as playful

Spotlight





With an eye for both style and function, California Closets. provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you through every step of the California Cleners process. Find yourself at home with California Closets.

Crain's New York Business

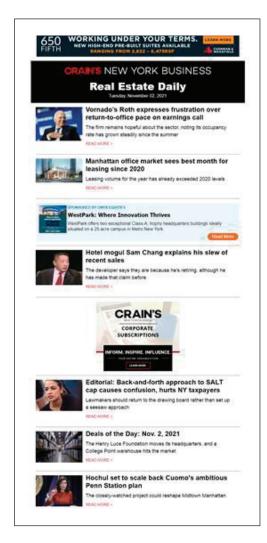
Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- 78% are Top Management Professionals
- 60% are C-Suite Level Executives
- 41% serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

LUXURY HOME SPOTLIGHT

PRICE: \$5.500





Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9M
- Average Net Worth \$32M
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



E-NEWSLETTER

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

600,000+ subscribers.
 Have your listing matched to relevant editorial for native content appeal.

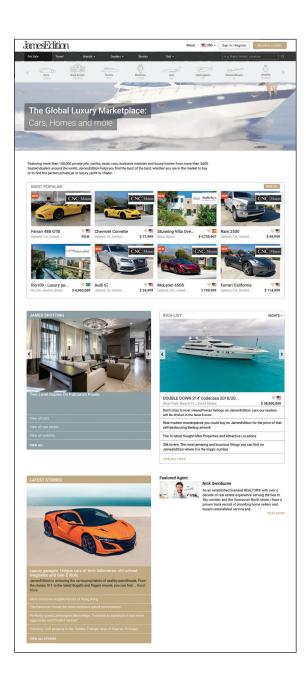
Location Open Rates

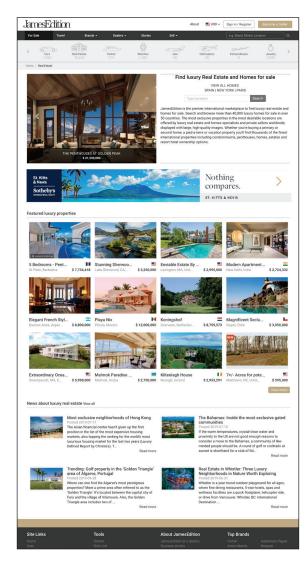
- North America 40%
- Europe 40%
- Asia 10%
- Middle East 5%

Email Engagement

- Average open rate: 32%
- Average total click rate: 7% (10-15% top position, 3-5% middle position)

LISTING FEATURE: \$1.500





ROTATING GALLERY

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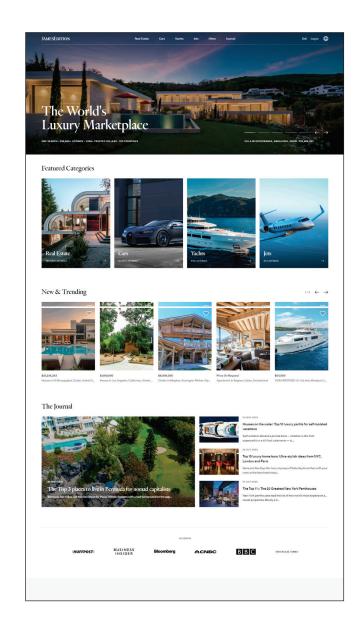
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE

FEATURED BANNER: \$2.000

REAL ESTATE PAGE

FEATURED BANNER: \$1,600



FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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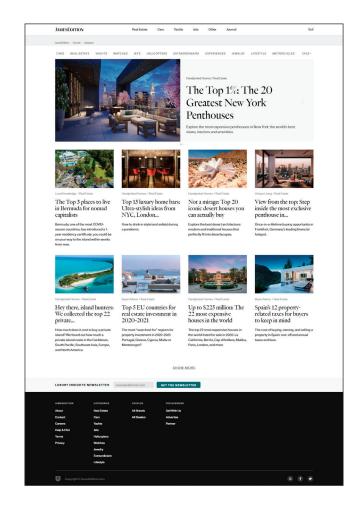
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & JOURNAL ARTICLE \$3.300 NEWSLETTER TRENDING & ARTICLE



NEW & TRENDING

FEATURED LUXURY POSITION

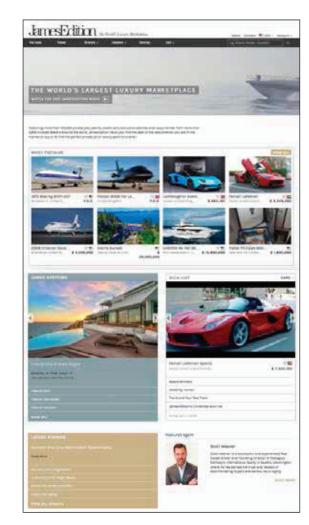
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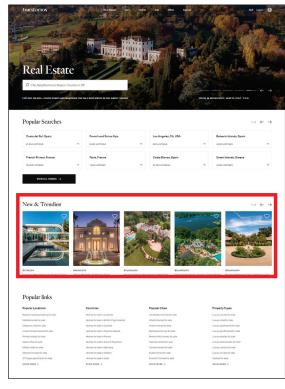
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,200

REAL ESTATE POSITION FEATURED SPOT: \$1,000





SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- 158,000 Instagram Followers
- 36,000 Facebook Page Likes
- 136,000 TikTok Followers
- 1.5 Million Accounts Reached on Instagram / month
- 2.3M Total Organic Likes on TikTok
- 37.5 Million Views on #JamesEdition on TikTok













PHOTO

- 1 featured listing
- 1-5 photos
- Short caption
- · Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- · Repost on stories

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- · Short caption
- Listing info box
- 1-3 tags on caption
- · Link in bio

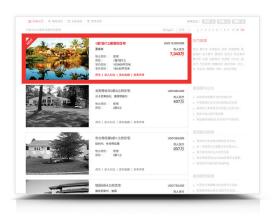
PHOTO PLUS: \$1,000

VIDEO: \$1,800

PHOTO: \$800

juwai.com

Juwai.com is where Chinese find international property. Juwai, which means "home overseas", is visited by Chinese buyers each day from over 403 cities throughout China, as well as major Chinese communities in Taiwan, Hong Kong, Malaysia and Singapore. The site is the largest and most authoritative source for global property in Chinese, with over 6 million property listings spanning 111 countries.





HOT PROPERTY UPGRADE

With this hot placement, your listing can attract up to 90.8X more traffic. Be seen before Chinese buyers even begin their property search! Located on the right side of the homepage.

PRICING SPECIAL: \$425 FOR 30 DAYS.

Usually \$725

Global

FEATURED PLACEMENT PROPERTY LISTING

- Juwai Luxe Channel
- Connects you to UHNW (Ultra High Net Worth)
 Chinese consumers.

PRICE: \$425 FOR 6 MONTHS

For properties \$2M+

Global

juwai.com

CREATIVE EDITORIAL & SOCIAL MEDIA POSTING

Professionally crafted content written in close conjunction with your marketing team.

Appears on the Juwai Home Page, and relevant country pages

Boosted on Juwai Social Media Accounts including Wechat and Weibo

PRICE: \$1,600 PER ARTICLE AND POSTING



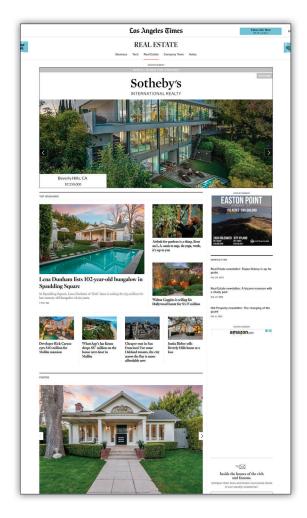
LA Times

LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325/MONTH

Maximum 30 featured properties
Included with the Hot Property Print Placement



Luxury Estate

LUXURY ESTATE

Luxury Estate is the leading international portal for the luxury real estate market.

With its website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES:

\$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100 FOR 6 MONTHS



RobbReport.com

REAL ESTATE ENEWSLETTER

60.000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250

NEWSLETTER: \$5,000/WEEK

3 Sends

PROPERTY LISTING: \$1,875/WEEK





RobbReport.com

FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

• Circulation: 107,000+

• Average Age: 43

• Male / Female Ratio: 77% / 23%

• Average HHI: \$548K

Average Household Net Worth: \$3.5M

PRICE: \$1.350 PER MONTH



Simply Abu Dhabi

Simply Abu Dhabi is an English language luxury lifestyle publication that is only available by invitation to the highest echelon of society.

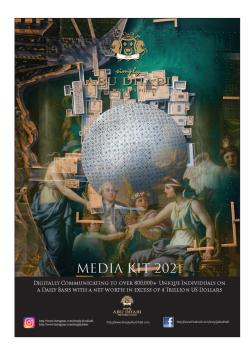
INSTAGRAM POST

Simply Abu Dhabi differs from the norm and can only be described as a heavy weight coffee table book, primarily targeting the elite and affluent globally

- A hyper link to our online edition of Simply Abu Dhabi is circulated quarterly, via an electronic communication, to over 500,000 active and subscribed email addresses globally.
- Conservative estimates would easily value our 7,800
 By Invitation Only' readers of the Simply Abu Dhabi
 printed publication, with a combined net worth in
 excess of \$4 TRILLION US dollars.
- Instagram: We proudly boast over 156,000 organically created instagram followers for @SimplyAbuDhabi complimented by the following: 95,000 followers on @ AmazingAbuDhabi 101,000 followers on @ SimplyDubai

PRICE: \$1,350 PER POST

2 Post Minimum





The Wall Street Journal Online (WSJ.com)

FEATURED PROPERTY UPGRADES

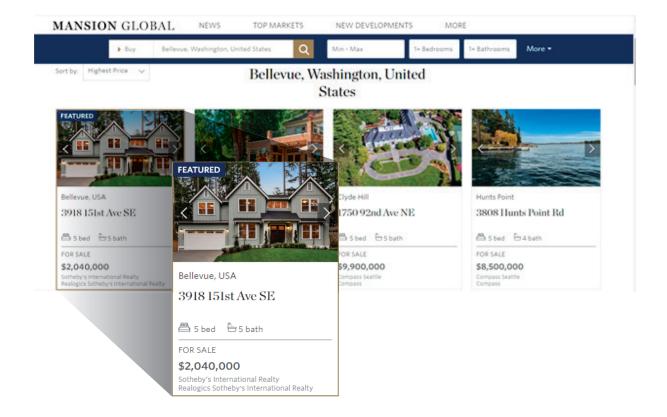
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,386

Included with print placment





The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- · 2.5% Share of Voice
- Can rotate up to 5 properties
- Approximate Total Annual Impressions: 300,000
- 2024 Overall Average CTR: 4.24%
- Share of Voice: 2.5% (1 Slot) STATIC

PRICE: \$2.150/MONTH OR \$2.650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- **100%** SOV
- 19,765 Opt in subscribers

PRICE: \$3.680



Boat International e-Newsletter

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

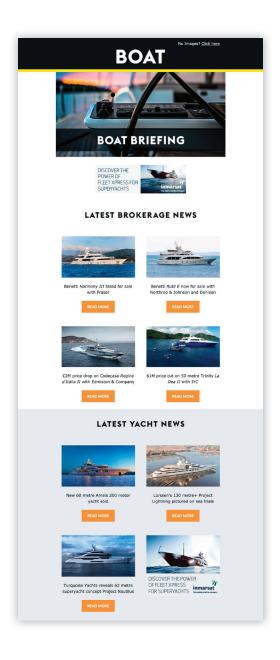
The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion

· Circulation US: 25,600

• Average Net Worth: \$35.9 million

PRICE: \$750





Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
National: 525,734
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 57% / 43%

Average HHI: \$361KAverage age: 45

PROPERTY SPOT: \$795

DOUBLE PROPERTY SPOT: \$1,590 QUADRUPLE PROPERTY SPOT: \$3,180 EIGHT PROPERTY SPOTS: \$6,360

Includes Bonus 30 Day Digital -Featured Property Upgrade





The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: 100,000 Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





The New York Times

IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: **483,701**

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

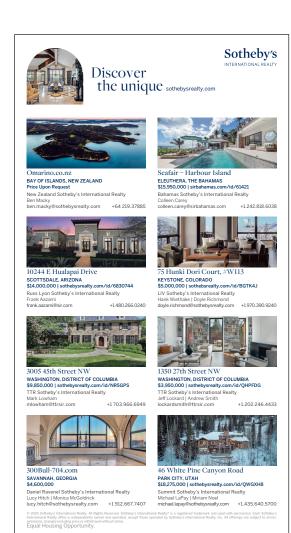
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PROPERTY SPOT, COLOR: \$760

DOUBLE PROPERTY SPOT, COLOR: \$1,520 QUADRUPLE PROPERTY SPOT, COLOR: \$3,040 EIGHT PROPERTY SPOT, COLOR: \$6,080





The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

• Circulation: 214,775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

Readership: 421,373

Male / Female ratio: 76% / 24%Average household income: \$367,700

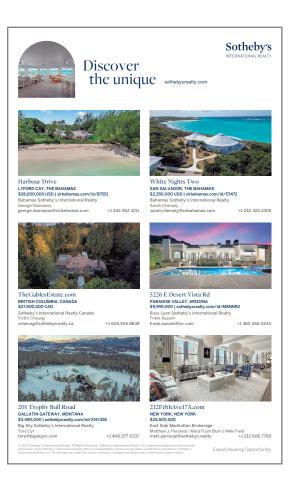
• Median age: 55

QUADRUPLE PROPERTY SPOT: \$2,600 DOUBLE PROPERTY SPOT: \$1,300

PROPERTY SPOT: \$650

Global





The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

· Distribution: NYC Metro Area

FULL PAGE, COLOR: \$750

INSIDE FRONT COVER, COLOR: \$1,150 INSIDE BACK COVER, COLOR: \$1,150 BACK COVER, COLOR: \$1,500

Includes Digital promotion and Digital Flipbook









Boat International

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

· Circulation US: 25,600

• Average Net Worth: \$35.9 million

US NATIONAL ISSUE FULL PAGE: \$4.650

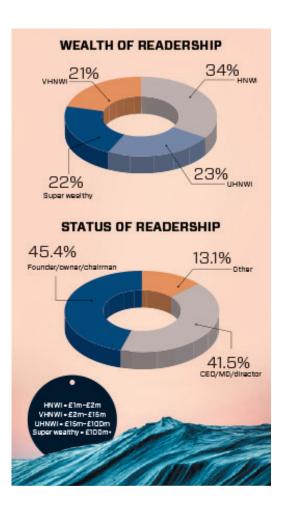
FULL PAGE + E-NEWSLETTER: \$5,100

INTERNATIONAL ISSUE FULL PAGE: \$4,650

FULL PAGE + E-NEWSLETTER: \$5.100







duPont Registry

Experience luxury with duPont REGISTRY, connecting elite buyers and sellers for nearly 40 years. Elevate your brand through exclusive collaborations, bespoke campaigns, and luxury showcases.

The duPont Registry captivates the world's wealthiest individuals with premium content on the most coveted luxury items. The magazine, distributed monthly, reaches private jet owners and guests across 350+ FBOs, while the digital platform garners over 13 million monthly views.

The duPont Registry audience includes the elite you need to reach: professional athletes, A-list celebrities, Fortune 500 executives, top luxury dealerships, and the ultra-affluent.

PREMIUM PUBLISHING

OVERVIEW

Discover the ultimate luxury lifestyle with the newly redesigned duPont REGISTRY magazine. Featuring a sleek, modern design with dual covers—one for newsstands and an exclusive version for subscribers— the magazine offers a fresh format with dedicated sections for buying, driving, living, and selling.

Enhanced with premium materials for a more luxurious reading experience, each issue provides valuable insights for car enthusiasts and luxury lifestyle seekers. With targeted distribution to FBO's, millionaires, billionaires, luxury yacht owners, waterfront property owners, and wealth management groups, the magazine connects with a high-net-worth audience.

EDITORIAL FULL PAGE: \$3,000



Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

ELITE TRAVELER AUDIENCE

Circulation: 89,361Average Age: 40

• Male/Female Skew: 65% / 35%

Average HHI: \$992,205Average HHNW: \$3.9M

PRICE: STARTING AT \$4,500



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

Male / Female ratio: 86% / 14%Average household income: \$338,000

• Median age: 51

QUADRUPLE PROPERTY SPOT, COLOR: \$3,000 DOUBLE PROPERTY SPOT, COLOR: \$1,500

PROPERTY SPOT, COLOR: \$750

Global





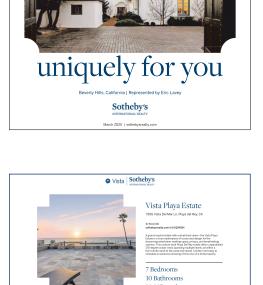
Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- · Western Los Angeles coverage
- · Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$660

INSIDE FRONT COVER: \$1,500 INSIDE BACK COVER: \$1,500 BACK COVER: \$1,600



Unique homes,



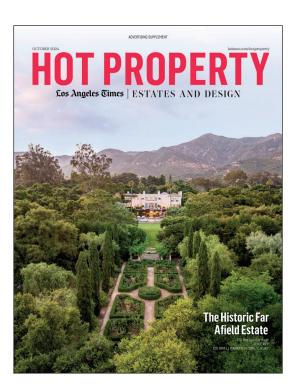


Los Angeles Times Hot Property And Digital Lighthouse

LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news — including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- 32% of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: **56,000**
- e-Edition subscribers: **164,780**



LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

· Avg Monthly Impressions: 1.7 Million

PRICE: \$425

Full color with 30 day Lighthouse Placement





Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine are some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.



DISTRIBUTION

65,000 private jet owners and guests

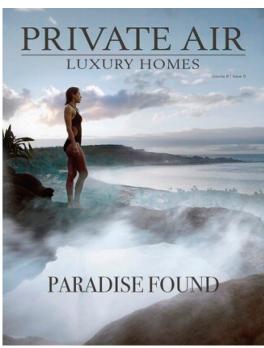
Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

FULL PAGE: \$1.925

includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550 includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials



Robb Report

LUXURY PROPERTY GUIDE

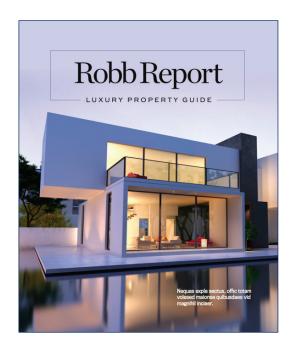
As a global leader in the luxury real estate market, Robb Report showcases the best of the best. From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, new residences and developments.

As a global leader in the luxury real estate market, Robb Report showcases the "best-of-the-best". From mountain retreats to spectacular beach front properties, Robb Report shares the latest insights and analysis on the industry while highlighting designers, architects, and new residential developments. For its first-ever issue, Robb Report editors will design a beautifully crafted Luxury Property Guide that will accompany our signature December Philanthropy issue. This special advertising edition will allow our partners the opportunity to get in front of this affluent audience while they're exploring the newest trends and properties around the world.

- \$555K average HHI
- \$1,8MM highest total real estate value

PRICE: \$3,500 FULL PAGE - PROPERTY PORTFOLIO

Global







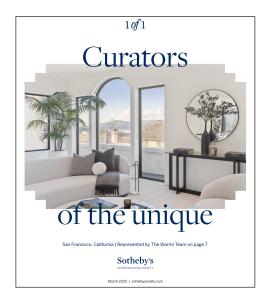
San Francisco & Silicon Valley Takeover

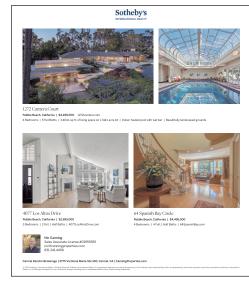
Exclusive insert in the New York Times distributed to 36,500 households in the San Francisco and Silicon Valley metro.

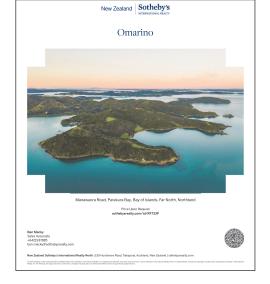
FULL PAGE: \$725

INSIDE FRONT COVER: \$1,125 INSIDE BACK COVER: \$1,125

BACK COVER: \$1,475

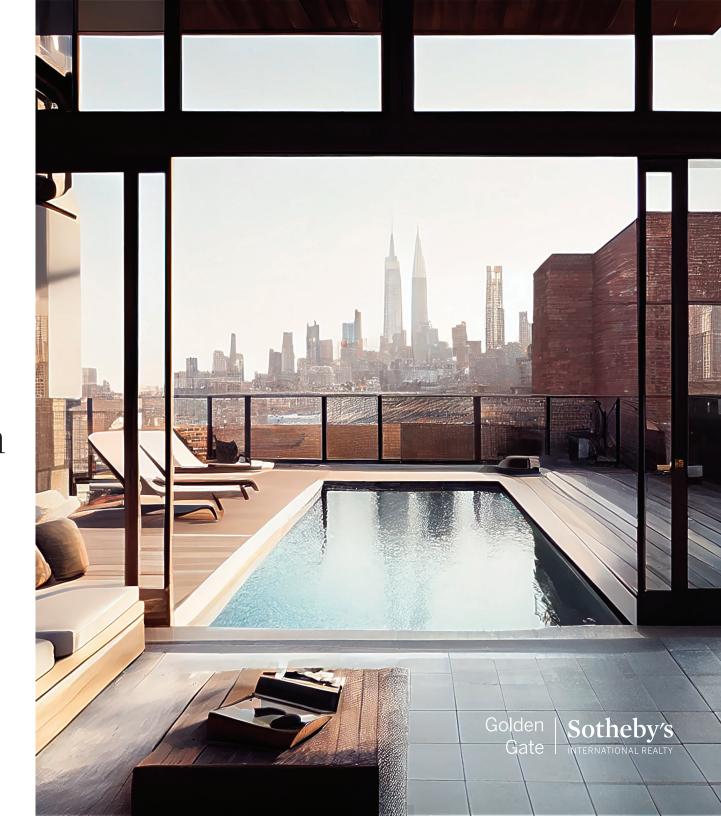








Schedule, Pricing & Reach



PLAN 1

Plan 1	'		
Media	Ad Description	September October November Decemb	er Media Total Reach
Sotheby's Auction House: Print			
Sotheby's Magazine	Half Page	\$ 2,630.00	\$ 2,630.00 20
Sotheby's Auction House: Digital			
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00	\$ 2,585.00 770
Digital			
Million Impressions*			
Million Impressions	Digital Banner Program	\$ 1,195.00 \$ 1,195.00 \$ 1,195.00	\$ 3,585.00 750
Million Impressions	Targeting - SF, LA, NYC		
Geofencing - Event and Location			
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00	\$ 1,500.00 60
Billionaire			
Billionaire	Custom Content + E-Newsletter	\$ 4,500.00	\$ 4,500.00 50
Cottages & Garden			
Instapartnership	Post and Stories takeover	\$ 1,950.00	\$ 1,950.00 64
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00	\$ 2,950.00
Daily Deeds	E-Newsletter sent 4X per week	\$ 3,000.00	\$ 3,000.00 60
Crain's New York Business			
Crain's New York Business	Luxury Home Spotlight - custom e-blast	\$ 5,500.00	
Elite Traveler			
Elite Online Real Estate Showcase	Online Real Estate Showcase	\$2,500	\$ 2,500.00 100
JamesEdition			
Main Home Page Rotating Gallery	Featured Banner	\$ 2,000.00	\$ 2,000.00 750
New & Trending Home Page Position	Featured Spot	\$ 1,200.00	\$ 1,200.00 750
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00	\$ 1,500.00 192
Juwai.com			
Hot Property Upgrade	Hot property upgrade - 30 days	\$ 425.00	\$ 425.00 2,300
Luxe Channel Property Listing	Luxe Channel Property Listing - 6 months	\$425	\$ 425.00 2,300
Creative Editorial & Social Media Posting	Article and posts	\$ 1,600.00	\$ 1,600.00 2,300
LA Times			
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	Bonus Bonus	\$ - 850
Luxury Estate			
Luxury Estate	Showcase Listing + Elite Listing Packages - 3 months	\$3,250	\$ 3,250.00

PLAN 1 - CONTINUED

Robbreport.com				
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	\$ 1,350.00	6,000
Robbreport.com	Featured Listing in Real Estate E-Newsletter	\$ 1,875.00	\$ 1,875.00	6,000
Simply Abu Dhabi				
Instagram Post	Instagram Post (2 Post Minimum)	\$ 1,350.00 \$ 1,350.00	\$ 2,700.00	51,200
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00	\$ 1,300.00	328,000
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00	\$ 3,680.00	17,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonus Bonus	\$ -	
Yachting E-Newsletter				
Boat International	Boat International	\$ 750.00 \$ 750.00	\$ 1,500.00	51,200

PLAN 1 - CONTINUED

Print	'						
Boat International							
US National issue	Full Page + E-Newsletter	\$ 5,100.00				\$ 5,100.00	25,600
Dupont Registry							
Dupont Registry	Editorial Full Page		\$ 3,000.00				
Elite Traveler							
Elite Traveler	Luxury Homes Feature	\$ 4,500.00				\$ 4,500.00	557,000
Financial Times							
Financial Times	Double Property Spot	\$ 1,500.00	\$ 1,500.00			\$ 3,000.00	420,914
Financial Times	Property Spot			\$ 750.00		\$ 750.00	210,457
The Los Angeles Times							
The Los Angeles Times	Hot Property - listing + digital lighthouse	\$ 425.00	\$ 425.00			\$ 850.00	441,560
The Los Angeles Times	Takeover - Full Page	\$ 660.00		\$ 660.00		\$ 1,320.00	768,000
The New York Times							
The New York Times	Property Spot - Weekday/Saturday			\$ 760.00		\$ 760.00	423,111
The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00	\$ 1,520.00			\$ 3,040.00	846,222
The New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00		\$ 750.00	\$ 750.00	\$ 2,250.00	495,000
The New York Times International Edition							
The New York Times International Edition	Double Property Spot	\$ 1,300.00	\$ 1,300.00			\$ 2,600.00	208,602
The New York Times International Edition	Property Spot				\$ 650.00	\$ 650.00	104,301
Private Air Luxury Homes							
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)	\$ 1,925.00		\$ 1,925.00		\$ 3,850.00	130,000
Robb Report							
Robb Report	Robb Report Luxury Property Guide				\$ 3,500.00	\$ 3,500.00	107,000
San Francisco & Silicon Valley							
San Francisco & Silicon Valley	Takeover - Full Page		\$ 725.00			\$ 725.00	36,500
The Wall Street Journal							
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade			\$ 795.00		\$ 795.00	644,424
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00	\$ 1,590.00			\$ 3,180.00	1,288,848
The Wall Street Journal							
Mansion Global Experience Luxury	Weekend Property insert		\$ 980.00			\$ 980.00	100,000

TOTAL

85,855.00

18,583,239

^{*}After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

PLAN 2

Plan 2	·							
Media	Ad Description	September	October	November	December	Med	dia Total	Reach
Sotheby's Auction House: Print								
Sotheby's Magazine	Quarter Page		\$ 1,315.0	0		\$	1,315.00	20,000
Sotheby's Auction House: Digital								
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00)			\$	2,585.00	770,000
Digital								
Million Impressions*								
Million Impressions	Digital Banner Program	\$ 1,195.00	\$ 1,195.0	0 \$ 1,195.00		\$	3,585.00	750,000
Million Impressions	Targeting - SF, LA, NYC							
Geofencing - Event and Location								
Geofencing - Event and Location	Target specific events and locations	\$ 1,500.00)			\$	1,500.00	60,000
Cottages & Garden								
Spotlight + Property of Note	Rotating Gallery	\$ 2,950.00)			\$	2,950.00	
Daily Deeds	E-Newsletter sent 4X per week		\$ 3,000.0	0		\$	3,000.00	60,000
Crain's New York Business								
Crain's New York Business	Luxury Home Spotlight - custom e-blast		\$ 5,500.0	0				
Elite Traveler								
Elite Online Real Estate Showcase	Online Real Estate Showcase		\$	2,500		\$	2,500.00	100,000
JamesEdition								
New & Trending Home Page Position	Featured Spot	\$ 1,200.00)			\$	1,200.00	750,000
E-Newsletter Featured Listing	E-Newsletter		\$ 1,500.0	0		\$	1,500.00	192,000
Juwai.com								
Hot Property Upgrade	Hot property upgrade - 30 days	\$ 425.00)			\$	425.00	2,300,000
Luxe Channel Property Listing	Luxe Channel Property Listing - 6 months		9	3425		\$	425.00	2,300,000
LA Times								
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	Bonus	Bonus			\$	-	850,000
Luxury Estate								
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00				\$	1,100.00	

PLAN 2 - CONTINUED

Robbreport.com				
Robbreport.com	Featured Listing in Real Estate E-Newsletter	\$ 1,875.00	\$ 1,875.00	6,000
Simply Abu Dhabi				
Instagram Post	Instagram Post (2 Post Minimum)	\$ 1,350.00 \$ 1,350.00	\$ 2,700.00	51,200
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00	\$ 1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonus Bonus	\$ -	
Yachting E-Newsletter				
Boat International	Boat International	\$ 750.00 \$ 750.00	\$ 1,500.00	51,200

PLAN 2 - CONTINUED

	I control of the second of the								
Print									
Boat International									
US National issue	Full Page + E-Newsletter	\$ 5,100.00						\$ 5,100.00	25,6
Dupont Registry									
Dupont Registry	Editorial Full Page	\$	3,000.0	0					
Elite Traveler									
Elite Traveler	Luxury Homes Feature	\$ 4,500.00						\$ 4,500.00	557,0
Financial Times									
Financial Times	Double Property Spot	\$ 1,500.00						\$ 1,500.00	210,4
Financial Times	Property Spot	\$	750.0	0 \$	750.00			\$ 1,500.00	420,9
The Los Angeles Times									
The Los Angeles Times	Hot Property - listing + digital lighthouse	\$ 425.00 \$	425.0	0				\$ 850.00	441,5
The Los Angeles Times	Takeover - Full Page	\$ 660.00		\$	660.00			\$ 1,320.00	768,0
The New York Times									
The New York Times	Property Spot - Weekday/Saturday			\$	760.00			\$ 760.00	423,2
The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00 \$	1,520.0	0				\$ 3,040.00	846,2
The New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00		\$	750.00	75	0.00	\$ 2,250.00	495,0
The New York Times International Edition									
The New York Times International Edition	Double Property Spot	\$ 1,300.00						\$ 1,300.00	104,3
The New York Times International Edition	Property Spot	\$	650.0	0	,	65	0.00	\$ 1,300.00	208,6
Private Air Luxury Homes									
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)	\$ 1,925.00						\$ 1,925.00	65,0
Robb Report									
Robb Report	Robb Report Luxury Property Guide				9	3,50	0.00	\$ 3,500.00	107,0
San Francisco & Silicon Valley									
San Francisco & Silicon Valley	Takeover - Full Page	\$	725.0	0				\$ 725.00	36,5
The Wall Street Journal									
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade			\$	795.00			\$ 795.00	644,4
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00 \$	1,590.0	0				\$ 3,180.00	1,288,8
The Wall Street Journal									
Mansion Global Experience Luxury	Weekend Property insert	\$	980.0	0				\$ 980.00	100,0

TOTAL

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 63,985.00

15,330,939

PLAN 3

Plan 3				
Media	Ad Description	September October November December	er Media Total R	Reach
Sotheby's Auction House: Print				
Sotheby's Magazine	Quarter Page	\$ 1,315.00	\$ 1,315.00	20,000
Sotheby's Auction House: Digital				
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter	\$ 2,585.00	\$ 2,585.00	770,000
Digital				
Million Impressions*				
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00 \$ 900.00	\$ 1,800.00	200,000
Elite Traveler				
Elite Online Real Estate Showcase	Online Real Estate Showcase	\$2,500	\$ 2,500.00	100,000
JamesEdition				
New & Trending Real Estate Position	Featured Spot	\$ 1,000.00	\$ 1,000.00	750,000
E-Newsletter Featured Listing	E-Newsletter	\$ 1,500.00	\$ 1,500.00	192,000
Juwai.com				
Hot Property Upgrade	Hot property upgrade - 30 days	\$ 425.00	\$ 425.00	2,300,000
Luxe Channel Property Listing	Luxe Channel Property Listing - 6 months	\$425	\$ 425.00	2,300,000
LA Times				
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	Bonus	\$ -	425,000
Luxury Estate				
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00	\$ 1,100.00	
Robbreport.com				
Robbreport.com	Featured Listing in Real Estate E-Newsletter	\$ 1,875.00	\$ 1,875.00	6,000
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00	\$ 1,300.00	328,000
Property Upgrades	10 Featured Property Upgrades	Bonus Bonus Bonus	\$ -	
Yachting E-Newsletter				
Boat International	Boat International	\$ 750.00 \$ 750.00	\$ 1,500.00	51,200

PLAN 3 - CONTINUED

Print	·							
Financial Times								
Financial Times	Double Property Spot	\$ 1,500.00				Ş	1,500.00	210,457
Financial Times	Property Spot		\$ 750.00			Ş	750.00	210,457
The Los Angeles Times								
The Los Angeles Times	Hot Property - listing + digital lighthouse		\$ 425.00			Ş	425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$ 660.00	:	\$ 660.00		Ş	1,320.00	768,000
The New York Times								
The New York Times	Property Spot - Weekday/Saturday		\$ 760.00			Ş	760.00	423,111
The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00				Ş	1,520.00	423,111
The New York Times Takeover	Full Page w/ Digital promotion	\$ 750.00	:	\$ 750.00 \$	750.	00 \$	2,250.00	495,000
The New York Times International Edition								
The New York Times International Edition	Double Property Spot	\$ 1,300.00				Ş	1,300.00	104,301
The New York Times International Edition	Property Spot		\$ 650.00			Ş	650.00	104,301
Private Air Luxury Homes								
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)	\$ 1,925.00				Ş	1,925.00	65,000
San Francisco & Silicon Valley								
San Francisco & Silicon Valley	Takeover - Full Page		\$ 725.00			Ş	725.00	36,500
The Wall Street Journal								
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade		\$ 795.00	\$ 795.00		Ş	1,590.00	1,288,848
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00				Ş	1,590.00	644,424
The Wall Street Journal								
Mansion Global Experience Luxury	Weekend Property insert		\$ 980.00			Ş	980.00	100,000
TOTAL						Ş	34,610.00	12,536,490

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change