

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Kukio 95 Advertising and Marketing Program



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NEW YORK 477 Madison Ave, New York, NY 10022, 212- 677-2500 PHILADELPHIA 1700 Market Street, Philadelphia, PA 19103, 215- 365-4040

ADVERTISING BRANDING MARKETING

National & Global Exposure Kukio 95

SKY Advertising is excited to present to Aloha Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to Kukio 95.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net, and digital products that are highly targeted to individuals looking for high-end living in Kailua Kona, HI.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

212-677-2671 paula@skyad.com SARA HELENI Account Executive

212-674-2402 sara@skyad.com CHLOE STEELY Account Executive

212-677-2557 chloe@skyad.com

Sotheby's Auction House Offerings



Sotheby's Auction Magazine

SOTHEBY'S MAGAZINE

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 35,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all 70 Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE: \$5,260 HALF PAGE: \$2,630 QUARTER PAGE: \$1,315 Global













skyad.com

SOTHEBY'S BESPOKE EMAIL

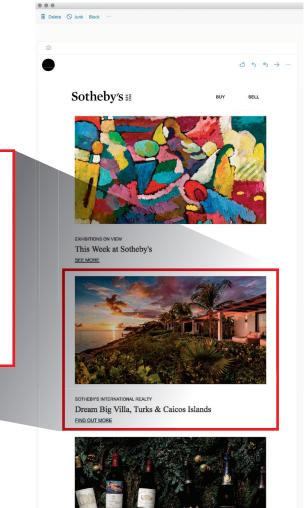
• Every Week

- 52x/Year
- Custom content
- 35% open rate
- 550,000+ recipients

PRICE: \$2,500/DEPLOYMENT



SOTHEBY'S INTERNATIONAL REALTY Dream Big Villa, Turks & Caicos Islands <u>FIND OUT MORE</u>



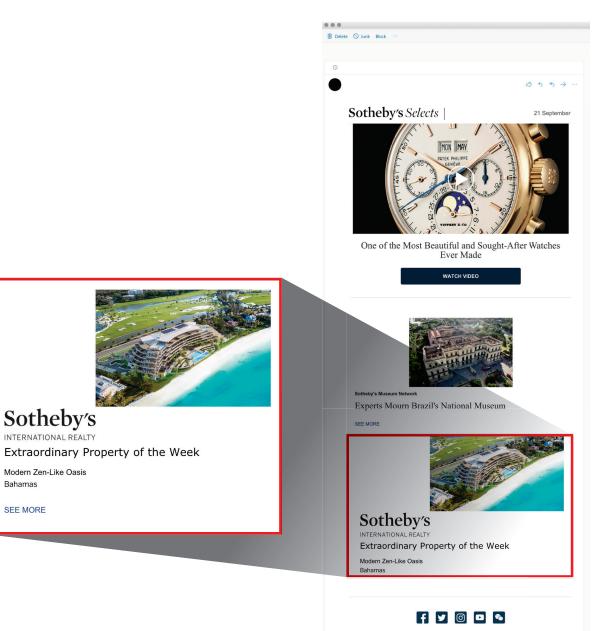
More From Sotheby's

skyad.com 6

SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 370,000+ recipients
- 34% average open rate

PRICE: \$2,585/DEPLOYMENT



THIS EMAIL WAS SENT TO YOU BY SOTHEBY'S 1334 YORK AVE, NEW YORK, NY 10021 UNSUBSCRIBE FROM SOTHEBY'S SELECTS UNSUBSCRIBE FROM ALL | PRIVACY POLICY | SELL WITH US © 2018 SOTHEBYS.COM

7

Digital Offerings



Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

- Campaign: Kukio 95
- Flight Dates: June 2025 August 2025
- Impressions: 750,000
- Clicks through to the website of your choice.

100K Impressions per two weeks:	\$900
250K Impressions per month:	\$1.195
	• / • •
500K Impressions per month:	\$1,625
1 Million Impressions per month:	\$2,450
Three Month Minimum	



Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.

The New York Times THE ECONOMIC TIMES REUTERS

THE WALL STREET JOURNAL.

Bloomberg Markets



Forbes



Creative

SAMPLE BANNER ADS FOR **IMPRESSIONS PROGRAM**

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

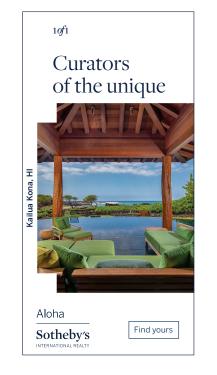
Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350



Curators of the unique

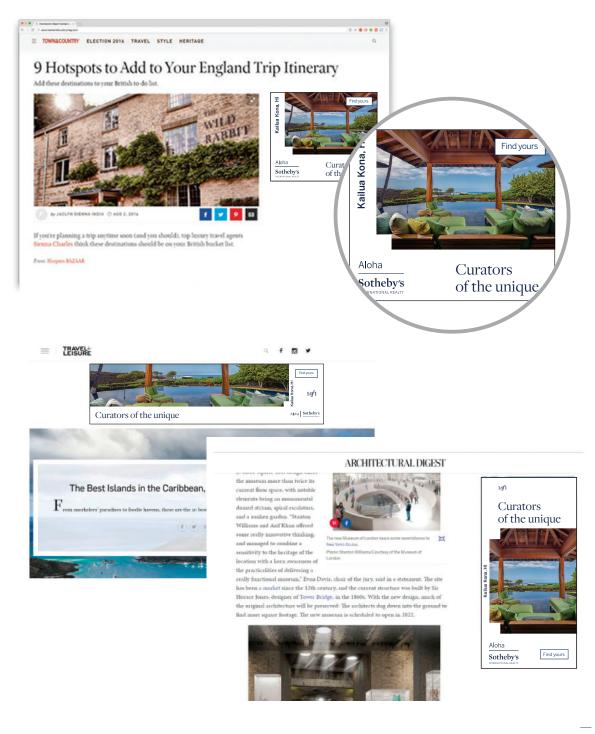






DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

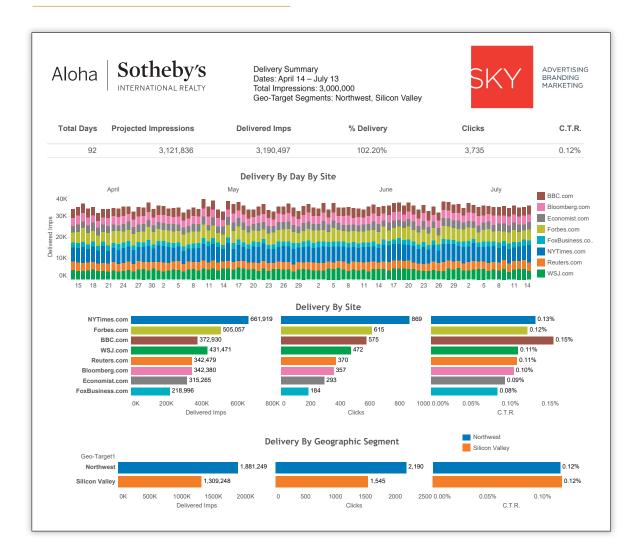


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it.

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks, and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

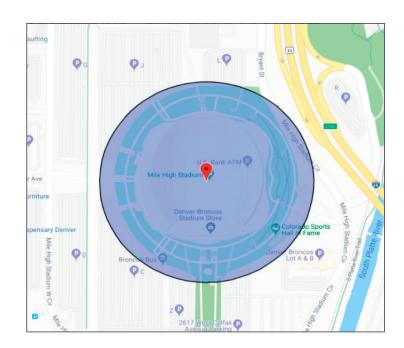
IMPRESSIONS PROGRAM SAMPLE REPORT



Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- **Custom audiences** Target customers that are within or have recently visited a specific Geo-Fenced location.



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

PRICING

- From: **\$1,500**
- Up to 3 Geo-fences
- 60,000 impressions

Comprehensive Digital

SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





#southcarolina #lowcountry #gorgeous #views #river #peninsula #family #friends #lifestyle #private #peninsula #water #coastaliite #nature #golf #home #lifeonthewater #cheers #fitness #social #bluffton #welcomehome



Make your yard more sustainable by Ad OFFICEWorld THE BIG SALE March 1 - April 30 SAVE or OFFICE CHAIRS and DESKS

TARGETING ABILITIES:

- **Behavioral** Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- **Keywords** Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH 100,000 Impressions

Google AdWords

With Google's online advertising program, you can reach people exactly when they're interested in the property you're selling or the real estate services you offer. Target customers who are active in your local real estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing or website.

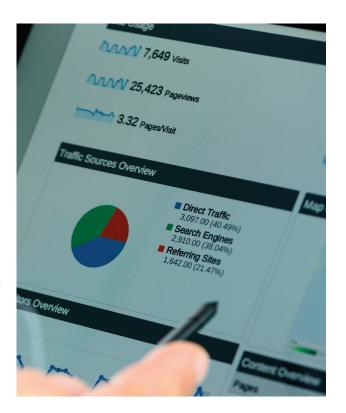
Google

CAMPAIGN SETUP, OPTIMIZATION, & MONTHLY MANAGEMENT

Which can include:

- Keyword Research
- Keyword List Set Up
- Campaign and Ad Group Implementation
- Monitor and Implement Urgent Search Terms/ Phrases of Client and Competitors
- Run Fresh Estimates for New Keywords
- Write/Edit Ad Copy
- Ensure Tracking is in Place
- Set Bids and Allocate/Pace Budgets
- Optimize Geotargeting, Audience Targeting, Demographics, and Ad Schedule
- Periodical Campaign Reviews
- Campaign Adjustments
- Monthly Performance Reporting

\$750 CAMPAIGN SET UP STARTING AT \$850/MONTH



Google AdWords

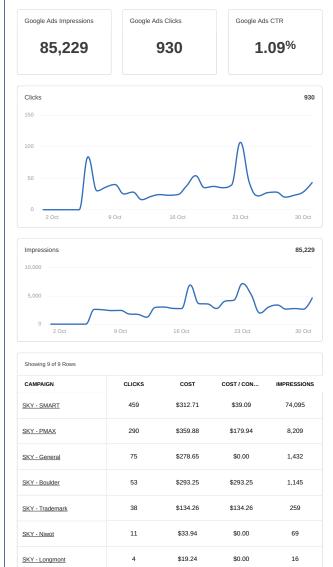
CLIENT DASHBOARD

We provide you with a complete interactive dashboard that you can access at any time. Visualize your campaign performance with our user friendly interface that integrates data from diverse resources.

SKY

SKY - Golden

SKY - Superior



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\$0.00

\$0.00

\$0.00

\$0.00

3

1

Google Ads Phone Calls		Cost-Per-Click	Google Ads Interaction R
9		51.52	1.14%
Showing 50 of 89 Rows			
KEYWORD		IMPRESSIONS	CLICKS
luxury real estate agent		498	27
find the best real estate agent		425	19
"Boulder Colorado Real Estate"		388	16
"home for sale boulder"		25	13
"colorado real estate agent"		167	9
"coldwell banker real estate"		120	8
"boulder real estate ager	t"	69	5
"realtor boulder co"		64	5
niwot Real Estate		32	5
"boulder real estate listin	gs"	41	5
"real estate for sale in bo	uder colorado"	29	4
"boulder co real estate a	gency"	38	4
berthoud Realtor		23	4
Cities			
CITY	CLICKS	IMPRESSIONS	AVG CPC COST

Cities				
CITY	CLICKS	IMPRESSIONS	AVG CPC	COST
Denver	556	66,360	\$1.00	\$554.74
Boulder	143	3,455	\$3.60	\$515.01
Thornton	24	3,126	\$1.09	\$26.26
Niwot	22	571	\$2.09	\$46.05
Longmont	19	977	\$2.49	\$47.31
	47	0.015		

SIR Aloha

Google AdWords

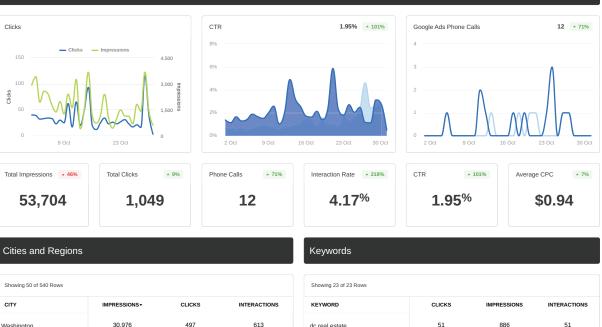
MONTHLY REPORTING

Receive detailed monthly reporting to keep you up to date on your campaign metrics and engagement. View integrated data and monthly KPI's.

SKY

SIR Aloha





Showing 50 of 540 Rows			
CITY	IMPRESSIONS -	CLICKS	INTERACTIONS
Washington	30,976	497	613
Potomac	4,073	64	64
Baltimore	2,976	80	274
New York	1,535	51	51
Ashburn	1,386	39	137
Rockville	1,207	16	27
Virginia Beach	799	23	48
Richmond	413	6	46

Showing 23 of 23 Rows			
KEYWORD	CLICKS	IMPRESSIONS	INTERACTIONS
dc real estate	51	886	51
luxury property for sale dc	40	114	40
home for sale dc	19	529	19
real estate in washington dc	6	101	6
georgetown washington dc apar	6	56	6
houses in georgetown dc	3	19	3
buy house georgetown dc	2	6	2
mclean realty	1	1	1

Cottages & Garden

Delivering the finest luxury design and architecture content to residents of America's most affluent communities.

- Average HHI \$1,162,428
- 44% plan to buy a home in the next 2 years
- 36% own 2 or more homes

TOP 10 MARKETS

- New York
- California
- Connecticut
- Florida
- Texas

- Virginia New jersey
- Illinois
- Massachusetts
- · Pennsylvania

SPOTLIGHT + PROPERTY OF NOTE

ROTATING GALLERY: \$2,950

DAILY DEEDS

E-NEWSLETTER SENT 4X PER WEEK: \$3,000 FOR TWO WEEKS; \$5,000 PER MONTH

INSTAPARTNERSHIP

POST AND STORIES TAKEOVER: \$1,950/30 DAYS







Cheek Out the Latest Design News

New shops, a showroom, and a luxury collection.

Ready, Set, Game Time!

12 fun finds that double as playful decor

Floral Gift Ideas for Mother's Day

Even if she's not a gardener, chances. are that every mother favors flowers.

Spotlight



With an eye for both style and function, California Closets provides innovative custom storage systems for all areas of the home. Our expert design consultants will guide you through uvery step of the California Closets process. Find yourself at home with California Closets.

BANNERS

ROS DISPLAY: \$2,250/MONTH 300,000 Impressions

C&G STORIES

CONTENT DEVELOPMENT: \$5,295

Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

- Readership of 11 million
 - 917K Magazine
 - 4.2 M Dwell.com
- 5.4 M Social
- 669K Email
- Average Age: 46
- Average HHI \$178K

Dwell Audience Real Estate Metrics

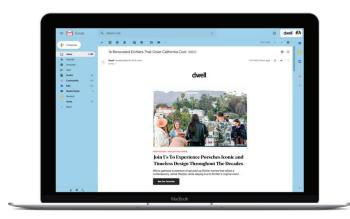
- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).

CUSTOM REAL ESTATE ARTICLE.

This article permanently live will live in the Dwell.com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- Promotion in the Dwell Email Newsletter.
- Promotion on the Dwell Facebook.

PRICE: \$6,000





Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9M
- Average Net Worth \$32M
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

E-NEWSLETTER

ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula, and Silicon Valley



E-NEWSLETTER

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

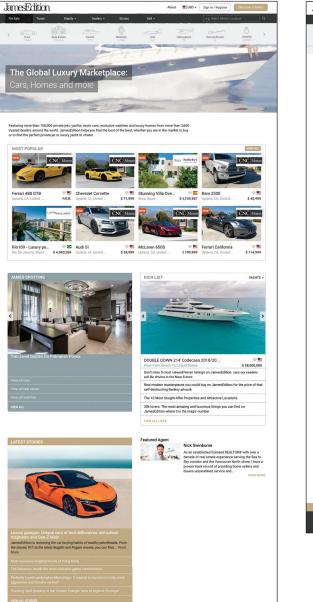
• **600,000+** subscribers. Have your listing matched to relevant editorial for native content appeal.

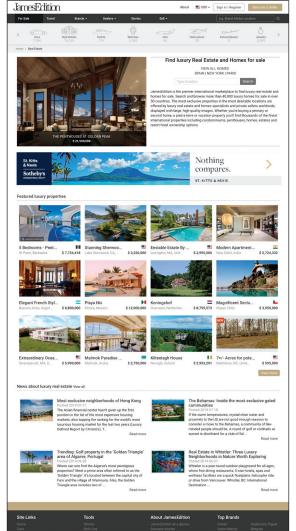
Location Open Rates

- North America 40%
- Europe **40%**
- Asia **10%**
- Middle East 5%

Email Engagement

- Average open rate: 32%
- Average total click rate: **7%** (10-15% top position, 3-5% middle position)





ROTATING GALLERY

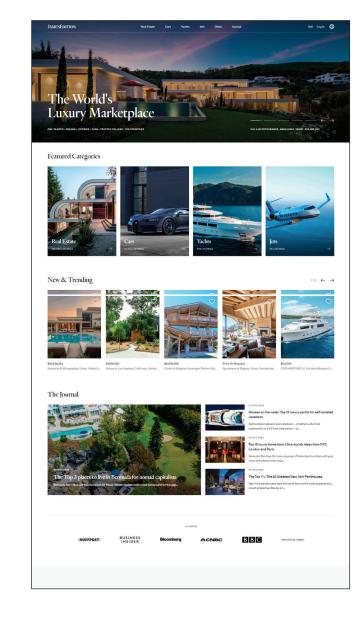
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Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds on the Home Page and the Real Estate Page.

HOME PAGE FEATURED BANNER: \$3,000

REAL ESTATE PAGE FEATURED BANNER: \$2,400



FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

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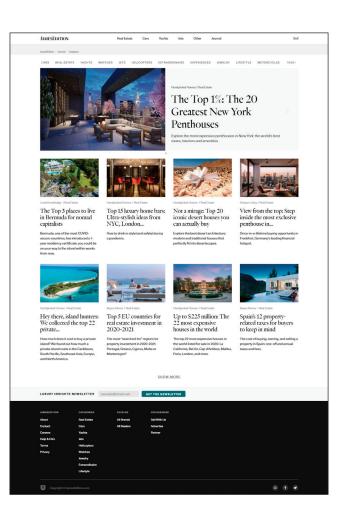
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$8,100 NEWSLETTER FIRST FEATURE & ARTICLE \$3,900 NEWSLETTER TRENDING & ARTICLE



NEW & TRENDING

FEATURED LUXURY POSITION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

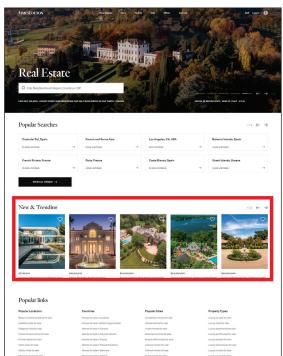
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION FEATURED SPOT: \$1,700

REAL ESTATE POSITION FEATURED SPOT: \$1,400





SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW with a Social Post.

- 158.000 Instagram Followers
- **36,000** Facebook Page Likes
- 136,000 TikTok Followers
- 1.5 Million Accounts Reached on Instagram / month
- 2.3M Total Organic Likes on TikTok
- 37.5 Million Views on #JamesEdition on TikTok

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unity to acquire a piece of p real estate tiful 360-degree sea s over the Ionian Se e: US\$5.846.772

ΡΗΟΤΟ

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO PLUS

- 1-5 featured listings
- 1-10 photos & text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

PHOTO PLUS: \$1.000

VIDEO

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1.800

PHOTO: \$800

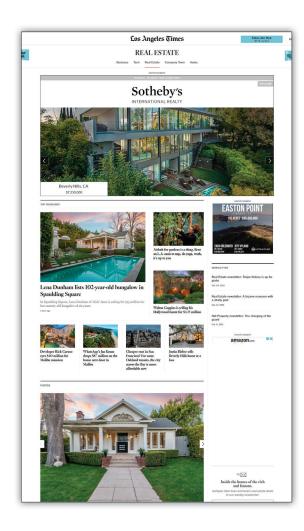
LA Times

LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325/MONTH

Maximum 30 featured properties Included with the Hot Property Print Placement



Luxury Estate

LUXURY ESTATE

Luxury Estate is the leading international portal for the luxury real estate market.

With its website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- 1,900,000 visitors per month
- 18,000,000 page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES: \$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100 FOR 6 MONTHS



Exceptional properties around the world Great offers or exclusive locatifies. Obcose the havay that suits you







Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

EXCLUSIVE EMAIL

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$\$2,750 PER WEEK

SPONSORED CONTENT

Custom article written and created by our editors to showcase your company. Posted on oceanhomemag.com, your article will be tailored to meet your marketing objectives and highlight your unique brand and properties.

• 800-1,000 words + 4-6 images.

PRICE: \$3,000



SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

FACEBOOK POST: \$675 PER POST INSTAGRAM POST: \$800 PER POST FACEBOOK/INSTAGRAM AD: \$1,400 PER MONTH



PropGoLuxury.com

PropGOLuxury is the leading global luxury real estate site serving affluent English and Chinese audiences that allows users to search for luxury homes based on Price and location. It offers the most effective way to reach luxury property buyers, including China's large and rapidly growing international property buyer demographic.

PropGOLuxury offers a powerful distribution network providing maximum exposure to elite property consumers. The partner network reaches an aggregate audience of 20M luxury property consumers each month.

CIRCULATION AND DEMOGRAPHICS

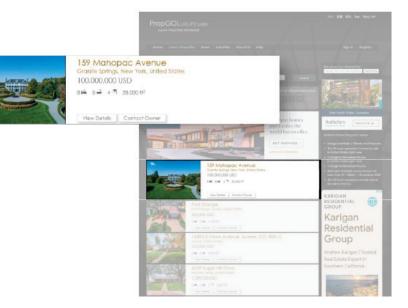
- English Average HHI: \$250,000 USD
- English Average HHNW: \$2.8M USD
- Chinese Average HHI: 6.4MM
- Chinese Average HHNW: \$4.575M USD

FEATURED LISTING & REGIONAL SHOWCASE

Display your property prominently in search area listings and a supersized banner on the regional home page.

• Generate up to 12x more leads than standard listings

PRICE: \$750/MONTH



RobbReport.com

REAL ESTATE ENEWSLETTER

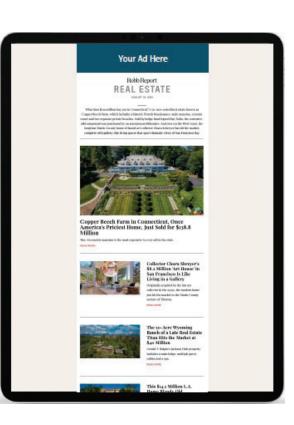
60,000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250

NEWSLETTER: \$5,000/WEEK 3 Sends

PROPERTY LISTING: \$1,875/WEEK





RobbReport.com

FEATURED LISTING CAROUSEL

Robb Report is the leading voice in the global luxury market. Its discerning audience around the world has a shared appreciation and desire for quality, exclusivity, artisanship, heritage, and fine design. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

- Circulation: 107,000+
- Average Age: 43
- Male / Female Ratio: 77% / 23%
- Average HHI: \$548K
- Average Household Net Worth: \$3.5M

PRICE: \$1,350 PER MONTH

Robb Report

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SUBSCRIBE

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REAL ESTATE NEWS



Pleated Terracotta Façade Lists for \$14.5 Million The 4-story single-family home is part of THE 74, a boutique luxury condo building going up on the Upper East Side.

A Brand-New Manhattan Townhouse With A

By Mark David



Sylvester Stallone Drops \$25 Million in Cash on a **Ritzy Hamptons Estate**

Purchased by the "Tulsa King" star for his daughters, the newly built home features almost 12,000 square feet of turnkey living space decked out with hand-picked designer furnishings. By Wendy Bowman



Sotheby's New York Lays Off 100 Staffers Amid Disappointing Auction Results

auction house produced lower results than last year

The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer.

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to **5** properties
- Approximate Total Annual Impressions: 300,000
- 2024 Overall Average CTR: 4.24%
- Share of Voice: 2.5% (1 Slot) STATIC

PRICE: \$2,150/MONTH OR \$2,650 W/VIDEO

SHARED BANNER: \$650/LISTING

Shared with 5 properties





The Wall Street Journal Online (WSJ.com)

MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 19,765 Opt in subscribers

PRICE: \$3,680



The Wall Street Journal Online (WSJ.com)

@MANSIONGLOBAL INSTAGRAM

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

Followers: 76.2K

MANSION GLOBAL INSTAGRAM: \$2,000 MANSION GLOBAL INSTAGRAM + BOOST: \$7,000



Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: 644,424
- National: 525,734
- E-newspaper: 194,000
- Readership: 4,234,000
- Male / Female: 57% / 43%
- Average HHI: **\$361K**
- Average age: 45

PROPERTY SPOT: \$795 DOUBLE PROPERTY SPOT: \$1,590 QUADRUPLE PROPERTY SPOT: \$3,180 EIGHT PROPERTY SPOTS: \$6,360

Includes Bonus 30 Day Digital -Featured Property Upgrade





The Wall Street Journal

MANSION GLOBAL EXPERIENCE LUXURY

Mansion Global Experience Luxury gives agents and brokers a one-of-a-kind opportunity to showcase their exceptional properties to The Wall Street Journal's high net-worth subscribers within the most affluent zip codes and markets across the country.

- Distribution: **100,000** Wall Street Journal print subscribers of the Weekend Journal
- Top zip codes in: New York, Los Angeles, San Francisco, Chicago, Denver, Seattle, Phoenix, Boston, Dallas and Austin.

FULL PAGE: \$980/TEMPLATE \$1,985/CUSTOM





The New York Times

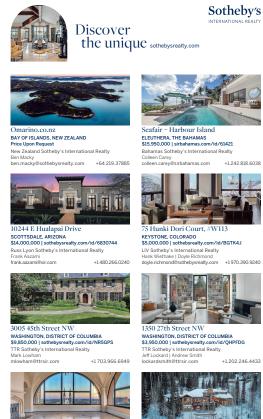
IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

- Circulation: 483,701
- Male / Female ratio: 62.2% / 37.8%
- Average household income: \$381,464
- Median age: 45.2
- Over one half have liquid assets valued at \$1 million+
- Over 1 in 4 have a household net worth of **\$3 million**

PROPERTY SPOT, COLOR: \$760 DOUBLE PROPERTY SPOT, COLOR: \$1,520 **OUADRUPLE PROPERTY SPOT, COLOR: \$3,040 EIGHT PROPERTY SPOT: \$6,080**





300Bull-704.com SAVANNAH, GEORGIA

\$4,600,000 Daniel Ravenel Sotheby's International Realty Lucy Hitch I Monica McGoldrick

lucy.hitch@sothebysrealty.com +1912.667.7407

46 White Pine Canyon Road PARK CITY, UTAH \$18.275.000 | sothebysrealty.com/id/OWGXH8 Summit Sotheby's International Realty

Michael LaPay | Miriam Noel michael.lapay@sothebysrealty.com +1 435 640 5700



The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

- Circulation: 214,775
- Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas
- Readership: 421,373
- Male / Female ratio: 76% / 24%
- Average household income: \$367,700
- Median age: 55

QUADRUPLE PROPERTY SPOT: \$2,600 DOUBLE PROPERTY SPOT: \$1,300 PROPERTY SPOT: \$650 Global



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Sotheby's

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Harbour Drive LYFORD CAY, THE BAHAMAS \$28,000,000 USD Jei/bahamas.com/id/87551 Bahamas Sotheby's International Realty George Damianos george damianos/Bsirbahamas.com +1,242,362,4211 White Nights Two SAN SALVADOR, THE BAHAMAS \$2,350,000 USD | sirbahamas.com/id/57472 Bahamas Sotheby's International Realty Sarah Chemaly@sirbahamas.com +1242.322.2305





TheGablesEstate.com BRITISH COLUMBIA, CANADA \$27,500,000 CAD Sothedy's international Realty Canada Victor Cheung vcheung®sothebysrealty.ca +1 604.505.8838 5226 E Desert Vista Rd PARADISE VALEY, ARIZONA \$9,995.000 | sothebysrealty.com/id/M&NNR2 Russ Lyon Sotheby's International Realty Frank Aazamil@sir.com +1 480.266.0240



212Efchard Zacom

201 Trophy Bull Road GALLINK GATEWAY, MONTANA S3,490,000 | sothedysrealty.com/rid/XNY328 Big Siy Sotheby's International Realty Tory Opti Tory Opti Styform +1 406.577.6337

15 Sotheby's International Realty. All Rights Reserved. Sotheby ssion. Each Sotheby's International Realty office is independer Matthew J. Perceval | Mara Flash Blum | Nikki Field matt.perceval@sothebys.realty +1 212.606.7790 spittered trademark.and used with

NEW YORK, NEW YORK \$24,500,000

East Side Manhattan Brokerag

duPont Registry

Experience luxury with duPont REGISTRY, connecting elite buyers and sellers for nearly 40 years. Elevate your brand through exclusive collaborations, bespoke campaigns, and luxury showcases.

The duPont Registry captivates the world's wealthiest individuals with premium content on the most coveted luxury items. The magazine, distributed monthly, reaches private jet owners and guests across 350+ FBOs, while the digital platform garners over 13 million monthly views.

The duPont Registry audience includes the elite you need to reach: professional athletes, A-list celebrities, Fortune 500 executives, top luxury dealerships, and the ultra-affluent.

PREMIUM PUBLISHING

OVERVIEW

Discover the ultimate luxury lifestyle with the newly redesigned duPont REGISTRY magazine. Featuring a sleek, modern design with dual covers—one for newsstands and an exclusive version for subscribers— the magazine offers a fresh format with dedicated sections for buying, driving, living, and selling.

Enhanced with premium materials for a more luxurious reading experience, each issue provides valuable insights for car enthusiasts and luxury lifestyle seekers. With targeted distribution to FBO's, millionaires, billionaires, luxury yacht owners, waterfront property owners, and wealth management groups, the magazine connects with a high-net-worth audience.



Dwell

MODERN MARKET

Dwell is the marketplace to living with good design. A trusted authority for 20 years, connecting consumers and design professionals with inspiration, products, and the tools they need to achieve their goals. Published six times a year, each issue of Dwell Magazine includes exclusive stories on the most innovative leaders in architecture and design, presenting modern homes that encapsulate the concept of good design

- Circulation: 215,000
- Total Reach: 917.000
- 60% Female/ 40% Male
- Average Age: 48
- Average HHI: \$227,000
- Source: Google Analytics, Quantcast, and Sprout Social 2019

SMALL AD: \$800 MEDIUM VERTICAL AD: \$1,300 MEDIUM HORIZONTAL AD: \$1,875 LARGE AD: \$2,500 LARGE AD: \$4,375



VACATION VIBES New Houses in Bali, Brazil, The Catskills, and Beyond

HERE TO STAY

Bring Hotel-Worthy Design Home

Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

ELITE TRAVELER AUDIENCE

- Circulation: 89,361
- Average Age: 40
- Male/Female Skew: 65% / 35%
- Average HHI: **\$992,205**
- Average HHNW: **\$3.9M**

LUXURY HOMES FEATURE: STARTING AT \$4,500



Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

- Circulation: 214,131
- Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

QUADRUPLE PROPERTY SPOT, COLOR: \$3,000 DOUBLE PROPERTY SPOT, COLOR: \$1,500 PROPERTY SPOT, COLOR: \$750

Global





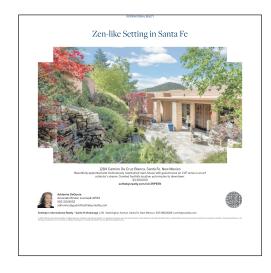
Los Angeles Times Takeover

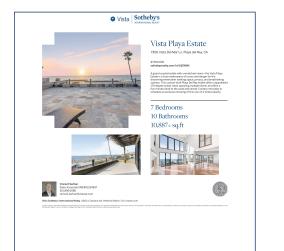
The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over **3x** more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- **74%** are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- Western Los Angeles coverage
- Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$660 INSIDE FRONT COVER: \$1,500 INSIDE BACK COVER: \$1,500 BACK COVER: \$1,600







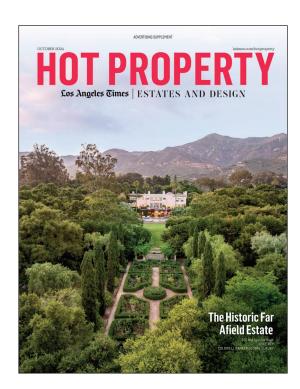


Los Angeles Times Hot Property And Digital Lighthouse

LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- **2.1MM** of readers are affluent with a Median HHI of **\$186K** and **19%** more likely to look for a new home in the next 12 months.
- **74%** are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: 56,000
- e-Edition subscribers: 164,780



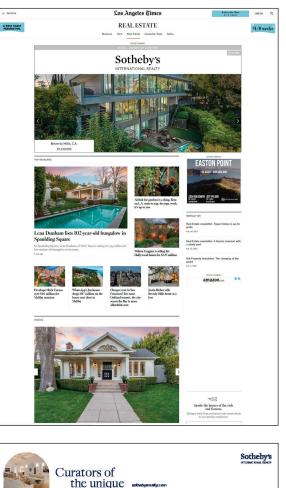
LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

• Avg Monthly Impressions: 1.7 Million

PRICE: \$425

Full color with 30 day Lighthouse Placement





Private Air Luxury Homes Magazine

Private Air Luxury Homes Magazine is published exclusively for the world's most discerning travelers. Distributed through Private Jet Terminals throughout the world, our readers include C-Level executives, royalty, heads of state, celebrities, captains of industry, and private aircraft owners; all of whom expect the highest standards of excellence.

The readers of Private Air Luxury Homes Magazine are some of the world's wealthiest individuals. They come from all over the globe and typically hove a collection of homes, an extensive portfolio, a sophisticated interest in arts and culture, as well as a passion for luxury products and travel. This world-class publication caters to their wants with a unique perspective and a genuine grasp of what interests its reader - the world's most exclusive real estate, investments, fine art, and collectibles.

DISTRIBUTION

65,000 private jet owners and guests

Readers encompass professional athletes, A-list celebrities, Fortune 500 executives, politicians, and entrepreneurs

FULL PAGE: \$1,925

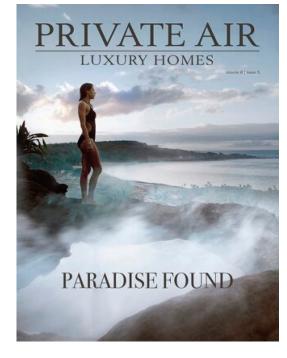
includes social media & E-Newsletter

FULL PAGE IN 3 ISSUES: \$1,550

includes social media, E-Newsletter & Exclusive Estate Showcase Editorials

FULL PAGE IN 6 ISSUES: \$1,450 includes social media & E-Newsletter & Exclusive Estate Showcase Editorials

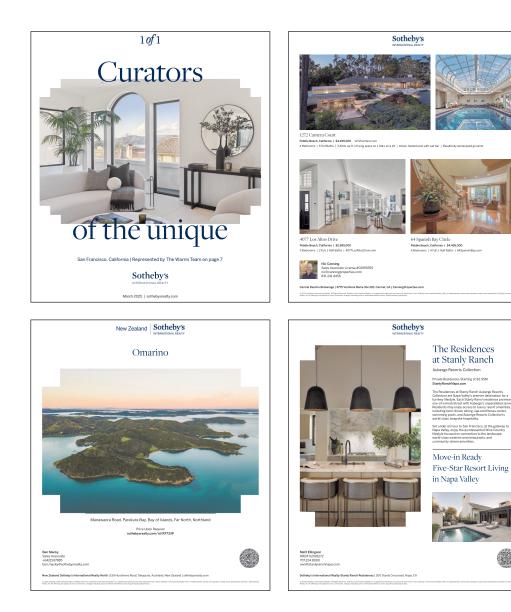




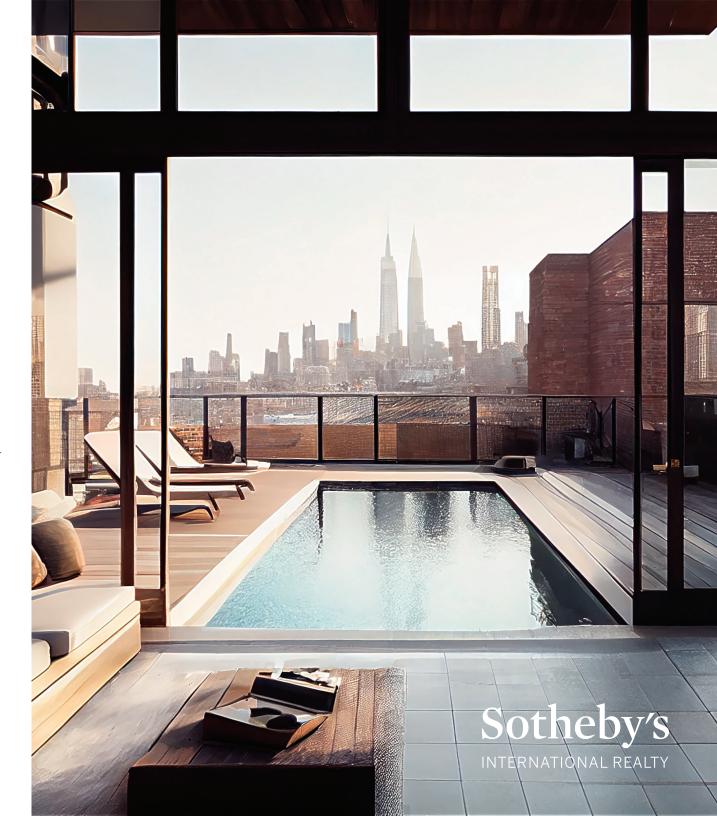
San Francisco & Silicon Valley Takeover

Exclusive insert in the New York Times distributed to 36,500 households in the San Francisco and Silicon Valley metro.

FULL PAGE OCTOBER: \$725 INSIDE FRONT COVER: \$1,125 INSIDE BACK COVER: \$1,125 BACK COVER: \$1,475



Schedule, Pricing & Reach



PLAN 1

Plan 1	1										
Media	Ad Description	June	Jul	y	August	Septen	nber	October	Me	dia Total	Reach
Sotheby's Auction House: Print											
Sotheby's Magazine	Full Page					\$ 5,2	60.00		\$	5,260.00	20,000
Sotheby's Auction House: Digital											
Sotheby's Bespoke Emails		\$ 2,500.0	0						\$	2,500.00	550,000
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter					\$ 2,5	85.00		\$	2,585.00	770,000
Digital											
Million Impressions*											
Million Impressions	Digital Banner Program	\$ 1,195.0	0\$	1,195.00	\$ 1,195.0	00			\$	3,585.00	750,000
Million Impressions	Targeting - Selct locations										
Google Adwords											
Google Adwords	Digital PPC program	\$ 1,750.0	0\$	1,000.00	\$ 1,000.0	00			\$	3,750.00	
Comprehensive Digital											
Social Mirror Ads	Mirroring Social Post		\$	1,500.00	\$ 1,500.0	00 \$ 1,5	00.00		\$	4,500.00	300,000
Geofencing - Event and Location											
Geofencing - Event and Location	Target specific events and locations		\$	1,500.00	\$ 1,500.0	00			\$	3,000.00	120,000
Cottages & Garden											
Instapartnership	Post and Stories takeover					\$ 1,9	50.00		\$	1,950.00	64,300
Spotlight + Property of Note	Rotating Gallery		\$	2,950.00					\$	2,950.00	
Daily Deeds	E-Newsletter sent 4X per week	\$ 5,000.0	0						\$	5,000.00	60,000
C&G Stories	Content development				\$ 5,295.0	00			\$	5,295.00	11,510,000
Dwell.com											
Real Estate Package	Custom Article with promo on Homepage, in E-Newsletter & 1X on FB		\$	6,000.00					\$	6,000.00	1,750,000
Elite Traveler											
Elite Online Real Estate Showcase	Online Real Estate Showcase				\$2,500				\$	2,500.00	100,000
Nob Hill Gazette											
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.0	0\$	500.00	\$ 500.0	0 \$ 5	00.00		\$	2,000.00	26,000
JamesEdition											
Main Home Page Rotating Gallery	Featured Banner			3,000.00					\$	3,000.00	750,000
New & Trending Home Page Position	Featured Spot	\$ 1,700.0	0						\$	1,700.00	750,000
New & Trending Real Estate Position	Featured Spot				\$ 1,400.0	00			\$	1,400.00	750,000
Featured Article and E-Newsletter promotion	Newsletter First Feature & Journal Article		\$	8,100.00					\$	8,100.00	292,000
E-Newsletter Featured Listing	E-Newsletter							\$ 1,500.00)\$	1,500.00	192,000
Social Media	Listing Feature					\$ 1,8	00.00		\$	1,800.00	148,000

PLAN 1 - CONTINUED

Prop Go Luxury				
Featured Listing & Regional Showcase	Regional Featured Listing + Large Banner	\$ 750.00 \$ 750.00		
LA Times				
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	Bonus	\$ -	425,00
Luxury Estate				
Luxury Estate	Showcase Listing + Elite Listing Packages - 3 months	\$3,250	\$ 3,250.00	
Ocean Home				
Custom E-Mail	Custom E-Mail	\$ 2,750.00	\$ 2,750.00	22,00
Instagram Post	Instagram Post	\$ 800.00	\$ 800.00	21,80
Facebook/Instagram Ad	Facebook/Instagram Ad	\$ 1,400.00	\$ 1,400.00	43,40
Sponsored Content	Sponsored Content	\$ 3,000.00	\$ 3,000.00	38,19
Robbreport.com				
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	\$ 1,350.00	6,00
Robbreport.com	Real Estate Newsletter - 3 Sends	\$ 5,000.00	\$ 5,000.00	60,00
Robbreport.com	Featured Listing in Real Estate E-Newsletter	\$ 1,875.00	\$ 1,875.00	6,00
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00 \$ 650.00	\$ 1,950.00	492,00
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00	\$ 3,680.00	17,00
Mansion Global Instagram	Mansion Global Instagram	\$ 2,000.00	\$ 2,000.00	76,20

PLAN 1 - CONTINUED

Print						
Dwell						
Dwell	Modern Market - Large Ad		\$ 4,375.00	\$	4,375.00	206,000
Dupont Registry						
Dupont Registry	Editorial Full Page	\$ 3,000.00				
Elite Traveler						
Elite Traveler	Luxury Homes Feature		\$ 4,500.00	\$	4,500.00	557,000
Financial Times						
Financial Times	Quadruple Property Spot		\$ 3,000.00	\$	3,000.00	210,457
Financial Times	Double Property Spot	\$ 1,500.00		\$	1,500.00	210,457
The Los Angeles Times						
The Los Angeles Times	Hot Property - listing + digital lighthouse	\$ 425.00		\$	425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$ 660.00	\$ 660.00	\$	1,320.00	768,000
The New York Times						
The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00		\$	1,520.00	423,111
The New York Times	Quadruple Property Spot - Weekday/Saturday		\$ 3,040.00	\$	3,040.00	423,111
The New York Times International Edition						
The New York Times International Edition	Quadruple Property Spot		\$ 2,600.00	\$	2,600.00	104,301
Private Air Luxury Homes						
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)		\$ 1,925.00	\$	1,925.00	65,000
San Francisco & Silicon Valley						
San Francisco & Silicon Valley	Takeover - Full Page		\$	725.00 \$	725.00	36,500
The Wall Street Journal						
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00 \$ 1,590.00		\$	3,180.00	1,288,848
The Wall Street Journal - National	Quadruple Property Spot w/ Digital Featured Property Upgrade		\$ 3,180.00	\$	3,180.00	644,424
The Wall Street Journal						
Mansion Global Experience Luxury	Weekend Property insert		\$	980.00 \$	980.00	100,000

TOTAL

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 25,367,888

\$ 127,700.00

PLAN 2

Plan 2	I										
Media	Ad Description	Ju	ine	July	A	ugust	September	October	Med	dia Total	Reach
Sotheby's Auction House: Print						Ū					
Sotheby's Magazine	Half Page						\$ 2,630.00		\$	2,630.00	20,000
Sotheby's Auction House: Digital											
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter						\$ 2,585.00		\$	2,585.00	770,000
Digital											
Million Impressions*											
Million Impressions	Digital Banner Program	\$	1,195.00	\$	1,195.00 \$	1,195.00			\$	3,585.00	750,000
Million Impressions	Targeting - Selct locations										
Google Adwords											
Google Adwords	Digital PPC program	\$	1,750.00	\$	1,000.00 \$	1,000.00			\$	3,750.00	
Comprehensive Digital											
Social Mirror Ads	Mirroring Social Post			\$	1,500.00 \$	1,500.00	\$ 1,500.00		\$	4,500.00	300,000
Geofencing - Event and Location											
Geofencing - Event and Location	Target specific events and locations			\$	1,500.00 \$	1,500.00			\$	3,000.00	120,000
Cottages & Garden											
Spotlight + Property of Note	Rotating Gallery			\$	2,950.00				\$	2,950.00	
Daily Deeds	E-Newsletter sent 4X per week	\$	3,000.00						\$	3,000.00	60,000
Dwell.com											
Real Estate Package	Custom Article with promo on Homepage, in E-Newsletter & 1X on FB			\$	6,000.00				\$	6,000.00	1,750,000
Elite Traveler											
Elite Online Real Estate Showcase	Online Real Estate Showcase					\$2,500			\$	2,500.00	100,000
Nob Hill Gazette											
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$	500.00	\$	500.00 \$	500.00	\$ 500.00		\$	2,000.00	26,000
JamesEdition											
New & Trending Home Page Position	Featured Spot	\$	1,700.00						\$	1,700.00	750,000
New & Trending Real Estate Position	Featured Spot				\$	1,400.00			\$	1,400.00	750,000
Featured Article and E-Newsletter promotion	Newsletter Trending & Journal Article			\$	3,900.00				\$	3,900.00	292,000
E-Newsletter Featured Listing	E-Newsletter							\$ 1,500.00)\$	1,500.00	192,000
Prop Go Luxury											
Featured Listing & Regional Showcase	Regional Featured Listing + Large Banner	\$	750.00	\$	750.00						

PLAN 2 - CONTINUED

LA Times				
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page	Bonus	\$ -	425,000
Luxury Estate				
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00	\$ 1,100.00	
Ocean Home				
Custom E-Mail	Custom E-Mail	\$ 2,750.00	\$ 2,750.00	22,000
Instagram Post	Instagram Post	\$ 800.00	\$ 800.00	21,800
Robbreport.com				
Robbreport.com	Featured Listing Carousel - 1 Property	\$ 1,350.00	\$ 1,350.00	6,000
Robbreport.com	Featured Listing in Real Estate E-Newsletter	\$ 1,875.00	\$ 1,875.00	6,000
WSJ.com				
Mansion Global Homepage Hero	Shared Banner	\$ 650.00 \$ 650.00 \$ 650.00	\$ 1,950.00	492,000
Mansion Global e-Newletter	Daily Monday-Friday	\$ 3,680.00	\$ 3,680.00	17,000

PLAN 2 - CONTINUED

Print

Dwell				
Dwell	Modern Market - Large Ad	\$ 2,500.00	\$ 2,500.00	206,000
Dupont Registry				
Dupont Registry	Editorial Full Page	\$ 3,000.00		
Elite Traveler				
Elite Traveler	Luxury Homes Feature	\$ 4,500.00	\$ 4,500.00	557,000
Financial Times				
Financial Times	Double Property Spot	\$ 1,500.00 \$ 1,500.00	\$ 3,000.00	420,914
The Los Angeles Times				
The Los Angeles Times	Hot Property - listing + digital lighthouse	\$ 425.00	\$ 425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$ 660.00 \$ 660.00	\$ 1,320.00	768,000
The New York Times				
The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00 \$ 1,520.00	\$ 3,040.00	846,222
The New York Times International Edition				
The New York Times International Edition	Double Property Spot	\$ 1,300.00	\$ 1,300.00	104,301
Private Air Luxury Homes				
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)	\$ 1,925.00	\$ 1,925.00	65,000
San Francisco & Silicon Valley				
San Francisco & Silicon Valley	Takeover - Full Page	\$	725.00 \$ 725.00	36,500
The Wall Street Journal				
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00 \$ 1,590.00 \$ 1,590.00	\$ 4,770.00	1,933,272
The Wall Street Journal				
Mansion Global Experience Luxury	Weekend Property insert	\$	980.00 \$ 980.00	100,000

TOTAL

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 12,127,789

\$

82,990.00

PLAN 3

Plan 3									
Media	Ad Description	June	July	August	September	October	Me	dia Total	Reach
Sotheby's Auction House: Print									
Sotheby's Magazine	Quarter Page				\$ 1,315.00		\$	1,315.00	20,000
Sotheby's Auction House: Digital									
Sotheby's Selects E-Newsletter	Sotheby's Selects E-Newsletter				\$ 2,585.00		\$	2,585.00	770,000
Digital									
Million Impressions*									
Impressions Blast - Two week Campaign	Digital Banner Program - 100K Impression	\$ 900.00		\$ 900.00			\$	1,800.00	200,000
Google Adwords									
Google Adwords	Digital PPC program	\$ 1,750.00	\$ 1,000.00	\$ 1,000.00			\$	3,750.00	
Comprehensive Digital									
Social Mirror Ads	Mirroring Social Post		\$ 1,500.00	\$ 1,500.00	\$ 1,500.00		\$	4,500.00	300,000
Geofencing - Event and Location									
Geofencing - Event and Location	Target specific events and locations		\$ 1,500.00	\$ 1,500.00			\$	3,000.00	120,000
Cottages & Garden									
Spotlight + Property of Note	Rotating Gallery		\$ 2,950.00				\$	2,950.00	
Elite Traveler									
Elite Online Real Estate Showcase	Online Real Estate Showcase			\$2,500			\$	2,500.00	100,000
Nob Hill Gazette									
Nob Hill Gazette San Francisco, Peninsula and Silicon Valley	OTM On the Market E-Newsletter	\$ 500.00		\$ 500.00			\$	1,000.00	13,000
JamesEdition									
New & Trending Real Estate Position	Featured Spot	\$ 1,400.00					\$	1,400.00	750,000
E-Newsletter Featured Listing	E-Newsletter			\$ 1,500.00			\$	1,500.00	192,000
Prop Go Luxury									
Featured Listing & Regional Showcase	Regional Featured Listing + Large Banner	\$ 750.00	\$ 750.00						
LA Times									
Lighthouse Fixed Position - Hot Property Page	Lighthouse Fixed Position - Hot Property Page		Bonus				\$	-	425,000
Luxury Estate									
Luxury Estate	Showcase Listing + Elite Listing Packages - 1 month	\$ 1,100.00					\$	1,100.00	
Ocean Home									
Facebook Post	Facebook Post			\$ 675.00			\$	675.00	21,600
Instagram Post	Instagram Post		\$ 800.00				\$	800.00	21,800
Robbreport.com									
Robbreport.com	Featured Listing in Real Estate E-Newsletter				\$ 1,875.00		\$	1,875.00	6,000
WSJ.com									
Mansion Global Homepage Hero	Shared Banner	\$ 650.00		\$ 650.00			\$	1,300.00	328,000
Mansion Global e-Newletter	Daily Monday-Friday		\$ 3,680.00				\$	3,680.00	17,000

PLAN 3 - CONTINUED

Print

Print						
Dwell						
Dwell	Modern Market - Medium Horizontal Ad		\$ 1,875.00	\$	1,875.00	206,000
Elite Traveler						
Elite Traveler	Luxury Homes Feature		\$ 4,500.00	\$	4,500.00	557,000
Financial Times						
Financial Times	Double Property Spot	\$ 1,500.00		\$	1,500.00	210,457
Financial Times	Property Spot		\$ 750.00	\$	750.00	210,457
The Los Angeles Times						
The Los Angeles Times	Hot Property - listing + digital lighthouse	\$ 425.00		\$	425.00	220,780
The Los Angeles Times	Takeover - Full Page	\$ 660	.00 \$ 660.00	\$	1,320.00	768,000
The New York Times						
The New York Times	Property Spot - Weekday/Saturday		\$ 760.00	\$	760.00	423,111
The New York Times	Double Property Spot - Weekday/Saturday	\$ 1,520.00		\$	1,520.00	423,111
The New York Times International Edition						
The New York Times International Edition	Double Property Spot		\$ 1,300.00	\$	1,300.00	104,301
Private Air Luxury Homes						
Private Air Luxury Homes	Full Page (includes social media & E-Newsletter)		\$ 1,925.00	\$	1,925.00	65,000
San Francisco & Silicon Valley						
San Francisco & Silicon Valley	Takeover - Full Page		\$	725.00 \$	725.00	36,500
The Wall Street Journal						
The Wall Street Journal - National	Property Spot w/ Digital Featured Property Upgrade		\$ 795.00	\$	795.00	644,424
The Wall Street Journal - National	Double Property Spot w/ Digital Featured Property Upgrade	\$ 1,590.00 \$ 1,590	.00	\$	3,180.00	1,288,848
The Wall Street Journal						
Mansion Global Experience Luxury	Weekend Property insert		\$	980.00 \$	980.00	100,000

TOTAL

*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 8.542.389

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57,285.00