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SKYAD.COM

311 Atlantic Isle Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

National & Global Exposure 311 Atlantic Isle

SKY Advertising is excited to present to One Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to 311 Atlantic Isle.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Sunny Isles.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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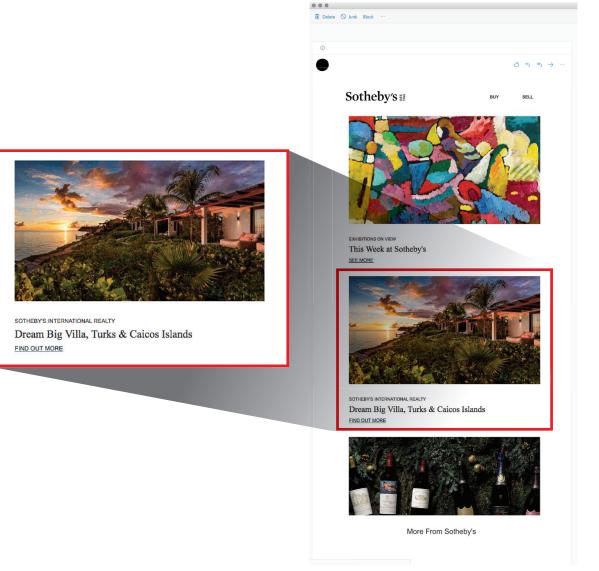
SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

TARGETED AREAS

Florida, New York

PRICE: \$2,500/DEPLOYMENT



Digital Offerings



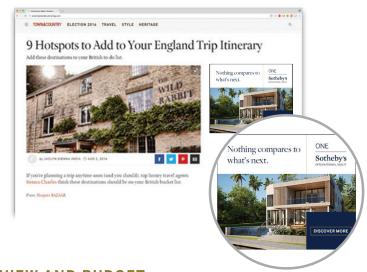
Impressions Campaign

CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



CAMPAIGN OVERVIEW AND BUDGET

- · Campaign: 311 Atlantic Isle
- Flight Dates: September 2023 December 2023
- Impressions: 1,500,000
- · Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

GEO TARGETING

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.







THE WALL STREET JOURNAL, INVESTOR'S BUSINESS DAILY®







Creative

SAMPLE BANNER ADS FOR **IMPRESSIONS PROGRAM**

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

BANNER PRODUCTION: \$350

Nothing compares to what's next.



ONE | Sotheby's

DISCOVER MORE





Nothing compares to what's next.

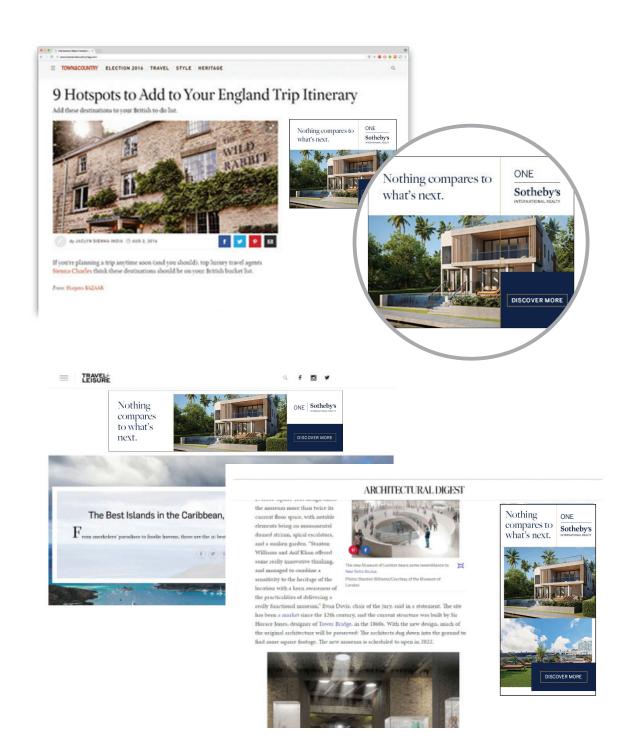
DISCOVER MORE







Sample
Banners For
Impressions
Programs As
They Appear
On Sites

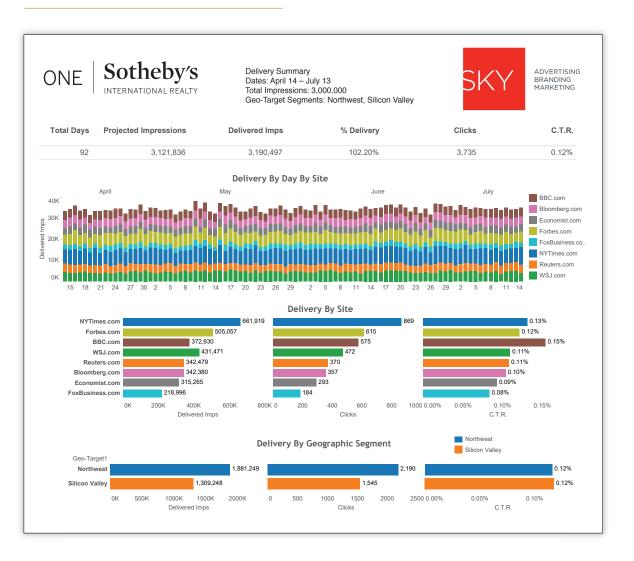


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

IMPRESSIONS PROGRAM SAMPLE REPORT



Impressions Scheduling

After researching, we have put together an integrated program that targets a high-net-worth audience across Sunny Isles Florida and New York.

The programs are scheduled to start on September 15th and run for three months and deliver an estimated 1,500,000 impressions.

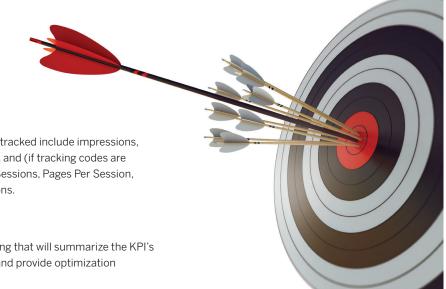
This will include:

- · Site-specific segments of local news and premium business and finance websites (e.g. WSJ.com, Reuters. com, Forbes.com, etc.) and living in Sunny Isles and New York.
- · A custom intent segment, that will allow us to show banners to adults who are searching for Miami Luxury real estate and living in in New York.
- A In-Market, that will allow us to show banners to adults who are living in Sunny Isles and actively in-market for residential real estate.

BEHAVIORAL TARGETING

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.



MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions.

REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.

Impressions Scheduling

One Sothebys - 311 Atlantic Isle

One Society's - 311 Adminicuse																				
			September					October 06 13 20 27 03					Novem		December					
Media	Geo-Target	01	08	15	22	29	06	13	20	27	03	10	17	24	01	08	15	22	29	Impressions
FoxBusiness.com																				
WSJ.com																				
Barrons.com																				
Investors.com	Sunny Isles Beach, New York																			750,000
Reuters.com																				
Forbes.com																				
CNBC.com																				
Custom Intent - Miami Luxury Real Estate	New York																			675,000
In Market Residential Real Estate	Sunny Isles Beach																			75,000
Total Digital	1																			1,500,000

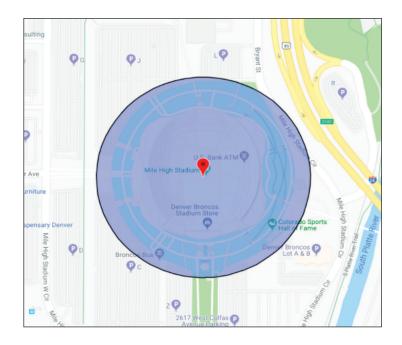
Digital Event Targeting

GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.

Target: Art Basel

Miami Beach December 8 – 10, 2023



GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

TARGET SPECIFIC EVENTS AND LOCATIONS

• From: \$1,500/month

Comprehensive Digital

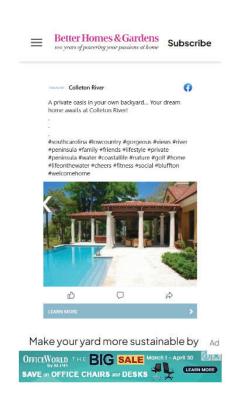
SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.



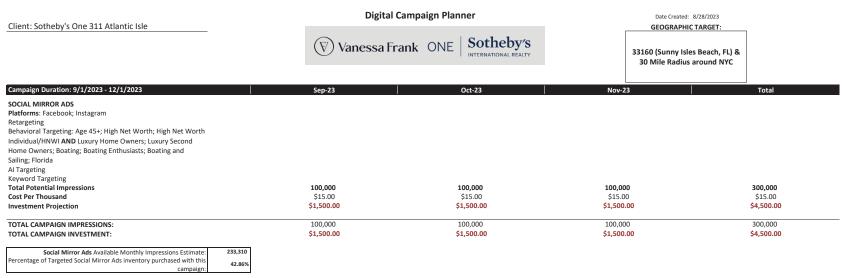


TARGETING ABILITIES:

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- **Keywords** Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: STARTING AT \$1.500 PER MONTH

Comprehensive Digital



The above is an estimate based on historical inventory of impressions we bid on (i.e. premium sites, no pop-ups, etc) – not ALL available impression inventory.

This Digital Campaign Planner reflects a projection of how the impressions will be allocated in your geographic area. During the live campaign we may reallocate impressions in order to deliver the best ROI while staying within your budget.

Crain's New York Business

REAL ESTATE DAILY ENEWSLETTER

Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- 78% are Top Management Professionals
- 60% are C-Suite Level Executives
- 41% serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

REAL ESTATE DAILY E-NEWSLETTER

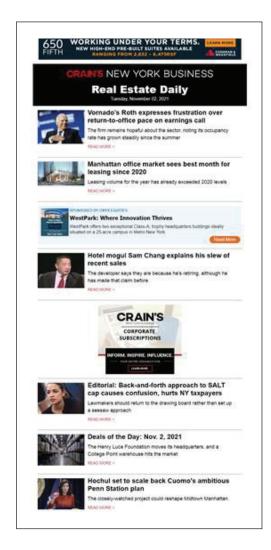
• Subscribers: 15,000

· Average Open Rate: 42%

• 33% SOV + 25K ROS display impressions

Featured Placement Property Listing

PRICE: \$3,150/WEEK (MON-FRI, 5 SENDS)





The Wall Street Journal Online (WSJ.Com)

FEATURED PROPERTY UPGRADES

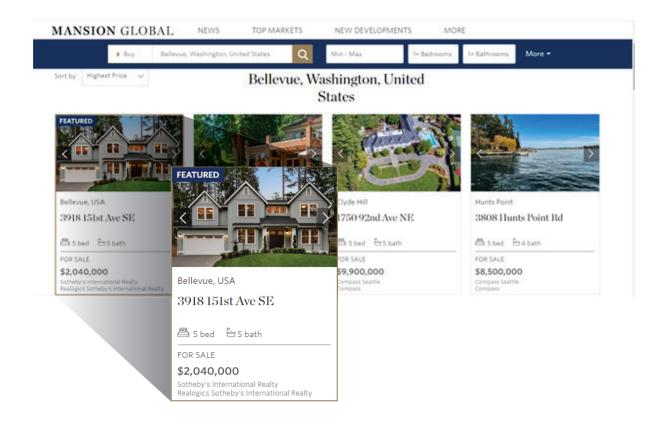
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

Included with print placment



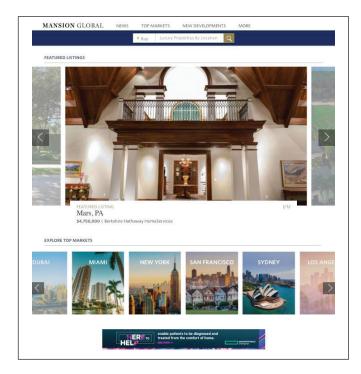


The Wall Street Journal Online (WSJ.Com)

THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



Print Offerings



The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217
Average age: 50

PRICE: \$650 SINGLE SPOT, COLOR

Includes Bonus 30 Day Digital -Featured Property Upgrade







The New York Times

IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

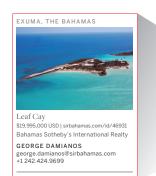
Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

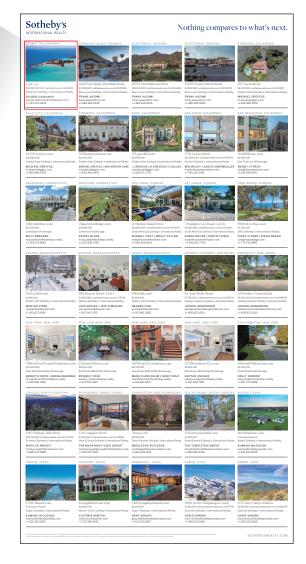
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PRICE: \$710/SINGLE SPOT, COLOR







The New York Times

THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

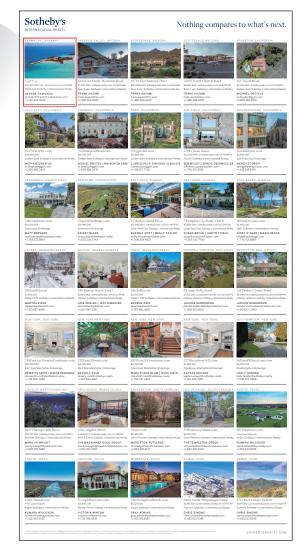
• Male / Female ratio: 51% / 49%

Median HHI: \$193,586Average HHI: \$359,826Median Age: 50

PRICE: \$710/SINGLE SPOT, SUNDAY, COLOR







The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

PRICE: \$690 FULL PAGE, COLOR

Includes Digital promotion and Digital Flipbook









Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%**

• Average household income: \$338,000

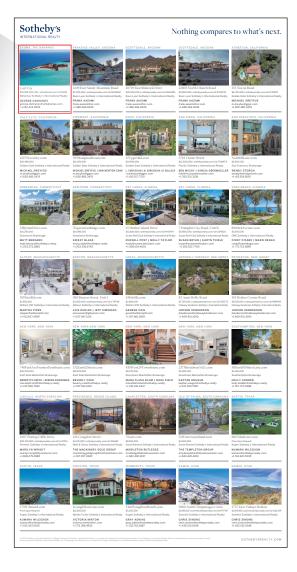
• Median age: 51

\$730 PROPERTY SPOT, COLOR

Global







Art Basel Magazine

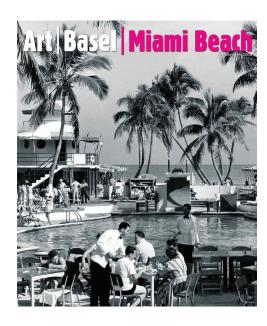
Every December, the world's wealthiest and most powerful individuals arrive by private plane and yacht to peruse and purchase more than \$1 billion in art at Art Basel Miami Beach, the world's largest art fair.

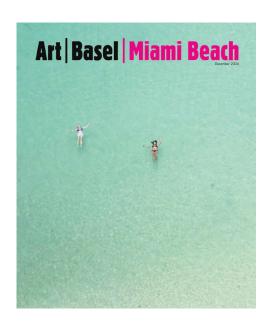
Art Basel Magazine is the show's official publication, and the ideal forum to showcase your brand to an elite audience of the world's most sought-after demographic.

Art Basel Magazine provides unparalleled reach to an audience of art collectors, enthusiasts, influencers and industry elite through hyper-targeted distribution during the fair.

· Circulation: 30,000

FULL PAGE: \$2,900





Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2023

Media	Ad Description	Oc	tober	No	vember	De	cember	Med	lia Total	Reach
Sotheby's Auction House: Digital										
Sotheby's Bespoke Geo-Targeted Ema	: Email									
Sotheby's Bespoke Geo-Targeted Ema	Florida, New York	\$	2,500.00					\$	2,500.00	25,0
Digital										
Million Impressions*										
Million Impressions	Digital Banner Program	\$	1,195.00	\$	1,195.00	\$	1,195.00	\$	3,585.00	750,0
Million Impressions	Targeting - Sunny Isles Beach, New Y	ork								
Comprehensive Digital										
Social Mirror	Behavioral Custom program			\$	1,500.00	\$	1,500.00	\$	3,000.00	200,0
Geofencing - Event and Location										
Geofencing - Event and Location	Target specific events and locations					\$	1,500.00	\$	1,500.00	60,0
WSJ.com										
Property upgrades	Property upgrades	Bor	nus	Bor	nus	Bor	nus	\$	-	
Mansion Global Homepage Featured	Mansion Global Homepage Featured	List	ing Module	\$	1,275.00			\$	1,275.00	164,0
Crain's New York Business										
Crain's New York Business	Daily E-Newsletter M-F	\$	3,150.00					\$	3,150.00	15,0
Print										
The Wall Street Journal										
The Wall Street Journal - National	Property Spot w/Digital Featured Pro	\$	650.00	\$	650.00	\$	650.00	\$	1,950.00	1,933,2
The New York Times										
The New York Times Takeover	Full page w/ Digital promotion			\$	690.00			\$	690.00	168,0
The New York Times Sunday Real Esta	Property Listing					\$	710.00	\$	710.00	403,7
The New York Times Main News	Property Listing	\$	710.00			\$	710.00	\$	1,420.00	967,4
Financial Times										
Financial Times	Property Spot			\$	730.00			\$	730.00	210,4
Art Basel Magazine										
Art Basel Magazine	Full page					\$	2,900.00	\$	2,900.00	30,0
TOTAL								\$	20,510.00	4,896,8