

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

277 Fifth AvenueAdvertising andMarketing Program



#### 03 INTRO

#### **04 SOTHEBY'S AUCTION HOUSE**

- 05 Sotheby's Auction Magazine
- 06 Sotheby's Bespoke Geo-Targeted Email
- 07 Sotheby's Selects e-Newsletters
- 08 Sotheby's Preferred e-Newsletters

#### 09 DIGITAL

- 10 Impressions Campaign
- 16 Impressions Scheduling
- 17 Geofencing Event and Location
- 18 Comprehensive Digital
- 19 Tatler Asia
- 20 Juwai.com
- 23 Dwell.com
- 25 JamesEdition
- 28 Luxury Estate
- 29 PropGo Luxury
- 30 Simply Abu Dhabi
- 31 WSJ.com

#### 37 PRINT

- 38 The Wall Street Journal
- 39 The New York Times
- 40 The New York Times International Edition
- 41 The New York Times Takeover
- 42 Architectural Digest
- 43 The New Yorker
- 44 Financial Times

#### 45 SCHEDULE & PRICING

46 Media 2023

## Table of Contents



ADVERTISING BRANDING MARKETING

## National & Global Exposure 277 Fifth Avenue

SKY Advertising is excited to present to Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to the 277 Fifth Avenue project.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Manhattan.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

JANINE JONES
Executive Vice President
212-677-2714
janine@skyad.com

PAULA DAVIDSON Senior Account Executive 212-677-2671 paula@skyad.com SARA HELENI Account Executive 212-674-2402 sara@skyad.com JIMMY CINTRÓN Account Executive 212-677-0083 jimmy@skyad.com Sotheby's Auction House Offerings



## Sotheby's Auction Magazine

#### **SOTHEBY'S MAGAZINE**

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

2 PAGE ADVERTORIAL: \$10,500

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910







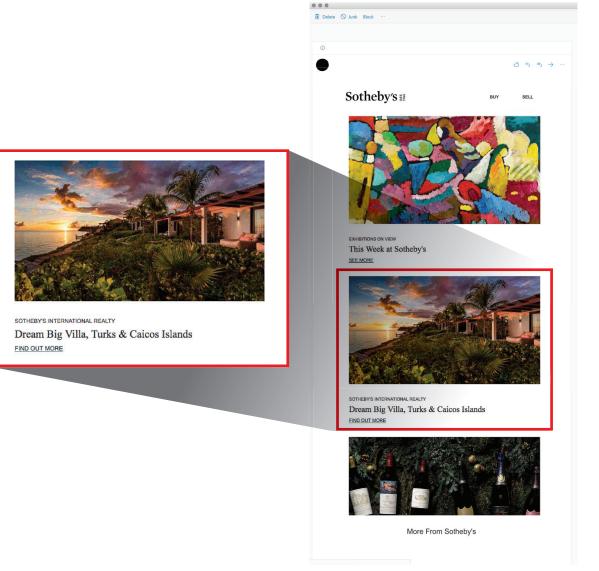
#### SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

#### **TARGETED AREAS**

China, India, Canada, UAE

PRICE: \$2,500/DEPLOYMENT

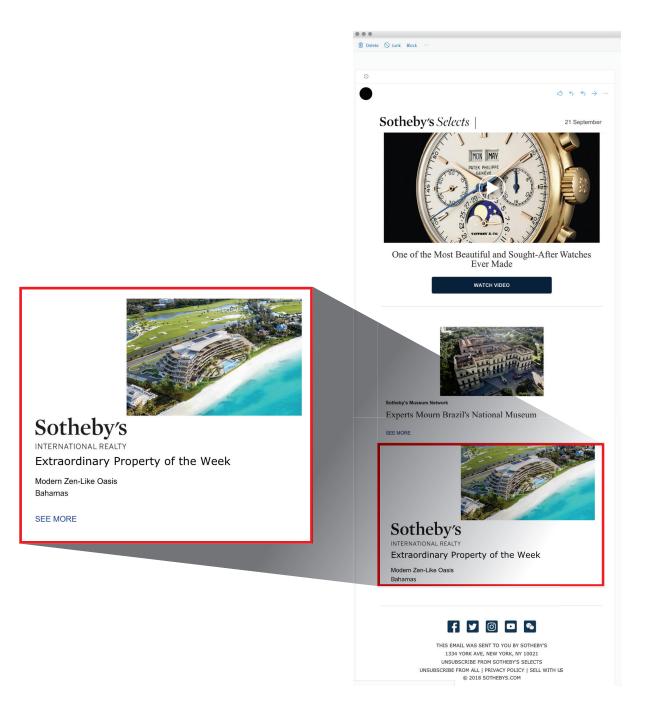


#### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 488,357+ recipients
- 34% average open rate

PRICE: \$2,350\*/DEPLOYMENT

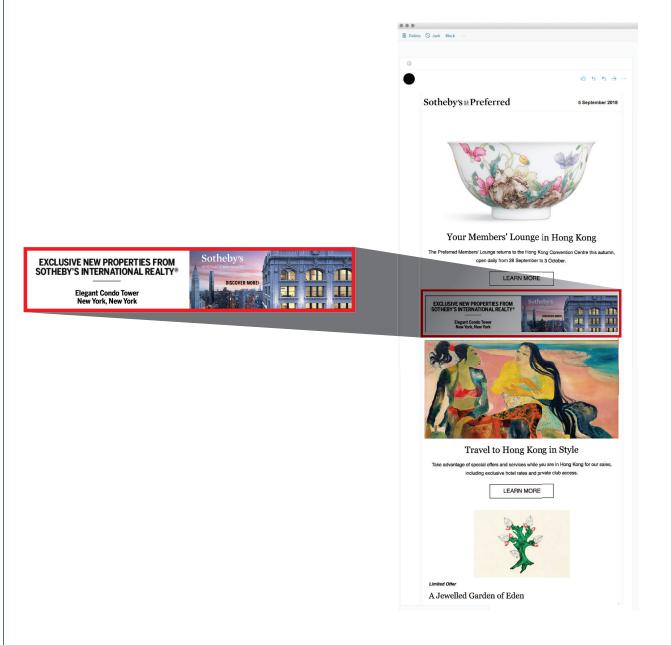
\*Limited Availability



#### SOTHEBY'S PREFERRED E-NEWSLETTERS

- 11x Year
- Highlights auction dates and invitations
- 4,500 top Sotheby's clients (Preferred)
- 43.7% open rate

PRICE: \$3,000



Digital Offerings



## Impressions Campaign

## CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



#### CAMPAIGN OVERVIEW AND BUDGET

- · Campaign: 277 Fifth Avenue
- Flight Dates: September 2023 November 2023
- Impressions: 1,500,000
- · Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

## Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

#### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. INVESTOR'S BUSINESS DAILY®

THE WALL STREET JOURNAL.

THE ECONOMIC TIMES

The New York Times

**FORTUNE** 



BARRON'S



















### Creative

#### SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

Nothing compares to what's next.



Sotheby's INTERNATIONAL REALTY

DISCOVER MORE





Nothing compares to what's next.

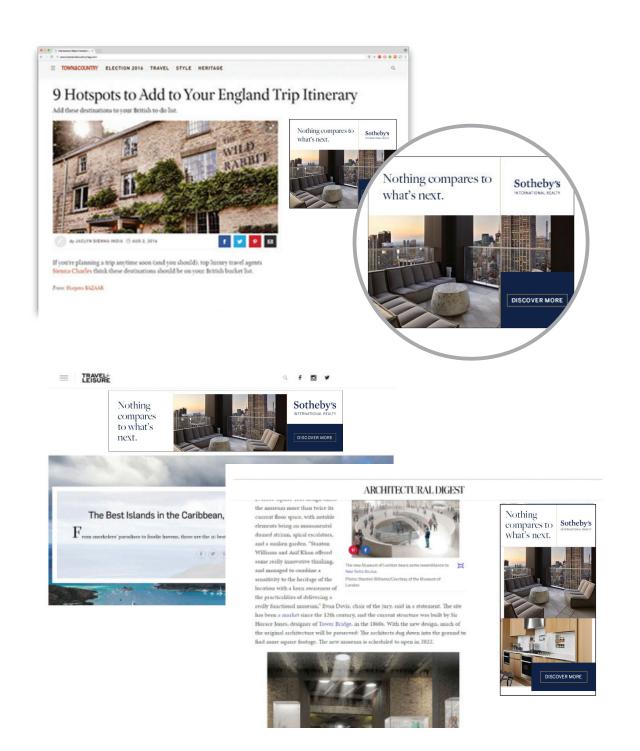
DISCOVER MORE







Sample
Banners For
Impressions
Programs As
They Appear
On Sites

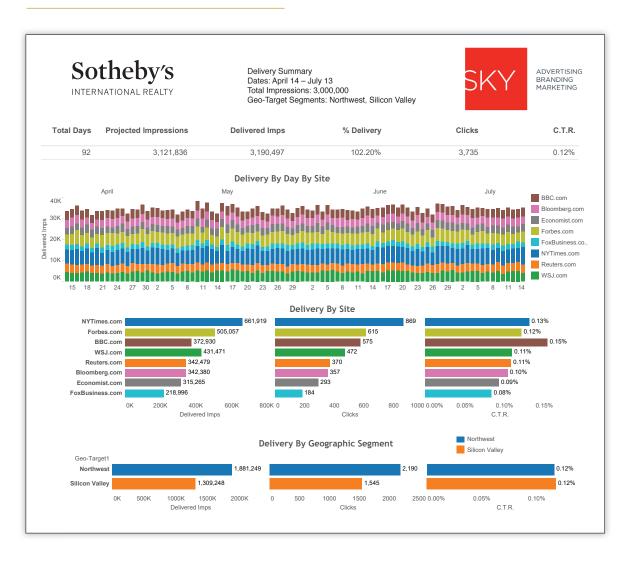


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

#### **IMPRESSIONS PROGRAM SAMPLE REPORT**



## Impressions Scheduling

After researching, we have put together an integrated program that targets a high-net-worth audience across China, India, Canada, United Arab Emirates.

The program, with a projected start date of September 1st and will run for three months delivering an estimated 750,000 impressions.

#### This will include:

- A Site-specific segment that allows us to reach a high-networth audience (Adults top 10% HHI), living in China, India, Canada, United Arab Emirates on top news and business/ finance websites.
- A custom intent segment that will allow us to show banners to adults searching New York City residential real estate and living in China, India, Canada, United Arab Emirates.

#### SITE SPECIFIC

This segment consists of premium global business/finance websites such as WSJ.com, NYTimes.com, Reuters.com and more to extend the overall reach of the program.

#### **BEHAVIORAL TARGETING**

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.

#### **MEASUREMENT**

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions.

#### REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.



## Impressions Scheduling

NYC SIR - 277 5th Aven
------------------------

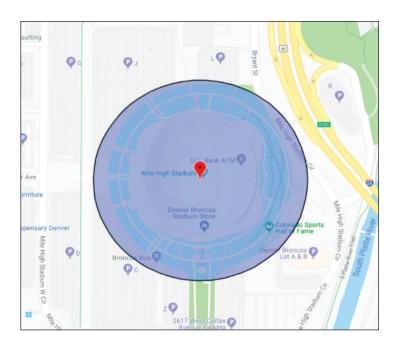
			Septen	mber		_	0	ctober				Novemb	er		
Media	Geo-Target	01	08	15	22	29	06	13	20	27	03	10	17	24	Impressions
WSJ.com															
Barrons.com															
Invetsors.com															
CNBC.com															
Fortune.com															
Reuters.com	China, India, Canada, United Arab Emirates														300,000
Forbes.com															
EconomicTimes.indiatimes.com															
FInancialPost.com															
SCMP.com															
NationalPost.com															
NYTimes.com															
HKET.com	China, India, Canada, United														
EconomicTimes.indiatimes.com															275,000
NationalNews.com	Arab Emirates														.,
GulfNews.com															
theGlobeandMail.com															
Custom Intent - New York City Real Estate	China, India, Canada, United Arab Emirates														175,000
Total Digital															750,000

skyad.com

## Digital Event Targeting

#### GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



#### GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

#### TARGET SPECIFIC EVENTS AND LOCATIONS

• From **\$1,500/month** 

## Comprehensive Digital

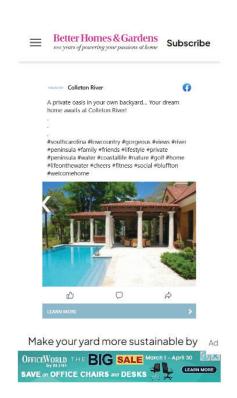
#### **SOCIAL MIRROR ADS**

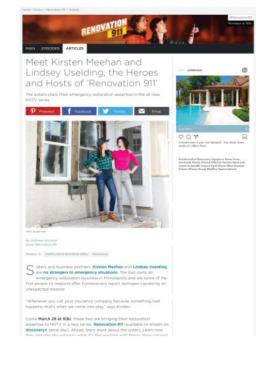
Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





#### **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: STARTING AT \$1.500 PER MONTH

### Asia Tatler

The all-encompassing luxury-lifestyle platform and digital brand extension of the prestigious Asia Tatler magazines produces exclusive online content and provides daily updates on the latest events, important lifestyle trends, high-end fashion and fine dining in each market Multi-media packages are presented in an exclusive curated space for luxury brands and accessible via mobile, tablet or desktop, and include:

- Targeted display advertising
- Email marketing
- Advertorials
- Social Media

#### **E-NEWSLETTER**

PRICE: FROM \$2,950

**INSTAGRAM STORY** 

PRICE: FROM \$2,575/POST

#### ASIA TATLER

## Juwai Developer Solutions

#### PROPERTY LISTING PAGE

#### **Enhancement Products**

- Top Developer
- Top Property
- King Slider
- Juwai Recommends
- Super Leaderboard
- Hot Property
- · Strip Banner Ad

#### **Value-Added Products**

- Monthly Social Media Promotion
- · Chinese Advertorial
- Prosperous Home Report (Feng Shui)

#### **Juwai Online Event Solution**

PRICE: \$7,500- \$10,000 PER 6 MONTH CAMPAIGN











### juwai.com

Juwai.com is where Chinese find international property. Juwai, which means "home overseas", is visited by Chinese buyers each day from over 403 cities throughout China, as well as major Chinese communities in Taiwan, Hong Kong, Malaysia and Singapore. The site is the largest and most authoritative source for global property in Chinese, with over 2.5 million property listings spanning 89 countries.

#### **HOT PROPERTY UPGRADE**

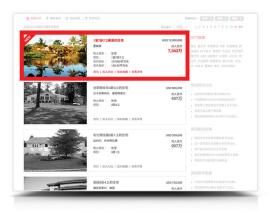
With this hot placement, your listing can attract up to 90.8X more traffic. Be seen before Chinese buyers even begin their property search! Located on the right side of the homepage.

PRICE: \$425

#### FEATURED PLACEMENT PROPERTY LISTING

- Juwai Luxe Channel
- Connects you to UHNW (Ultra High Net Worth) Chinese consumers.

PRICE: \$425





#### DISPLAY BANNER ADS LUXE CHANNEL

BANNER: \$750/MONTH

#### SUPER LEADERBOARD

LEADERBOARD: \$300/MONTH

## juwai.com

#### CREATIVE EDITORIAL & SOCIAL MEDIA POSTING

Professionally crafted content written in close conjunction with your marketing team.

Appears on the Juwai Home Page, and relevant country pages

Boosted on Juwai Social Media Accounts including Wechat and Weibo

PRICE: \$2,355 PER ARTICLE

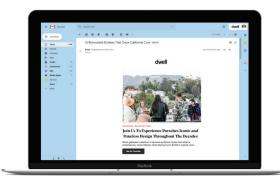


## Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

#### **Dwell Audience Real Estate Metrics**

- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).





#### PACKAGE 1

#### **CUSTOM REAL ESTATE ARTICLE.**

This article will permanently live in the Dwell.com Real Estate Channel.

- Promotion of the Custom Article on Dwell.com Homepage through a promo tile.
- · Promotion in a Dwell.com Enewsletter.

PRICE: \$3.125

#### **PACKAGE 2**

#### **CUSTOM REAL ESTATE ARTICLE.**

This article permanently live will live in the Dwell. com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- · Promotion in the Dwell Email Newsletter.
- · Promotion on the Dwell Facebook.

PRICE: \$3,750

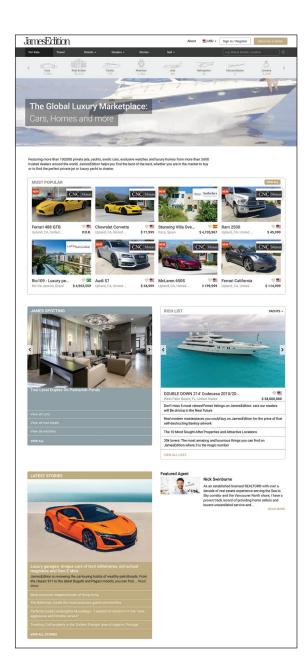
#### **E-NEWSLETTER**

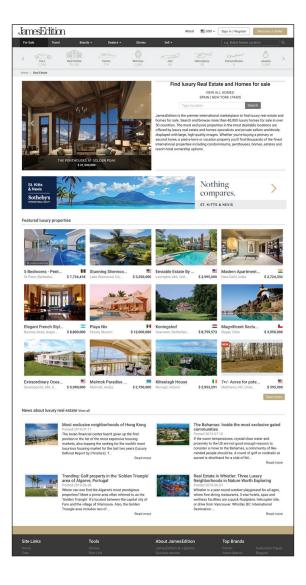
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





#### **ROTATING GALLERY**

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

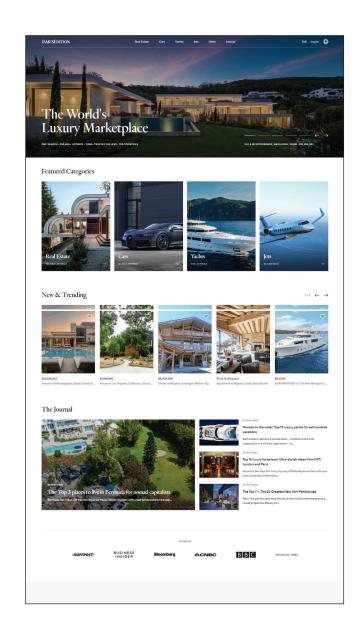
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

HOME PAGE

FEATURED BANNER: \$2,000

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600



#### FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

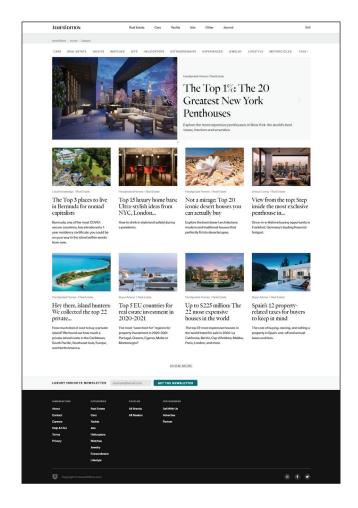
With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



#### **SOCIAL MEDIA POST**

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNWwith a Social Post

- Instagram 74.8K
- Facebook 31.3K

#### **PHOTO**

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO: \$500

#### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos + text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories













#### **VIDEO**

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- · Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

PHOTO PLUS: \$1,000 PHOTO PLUS

## Luxury Estate

#### **LUXURY ESTATE**

Luxury Estate is the leading international portal for the luxury real estate market.

With website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES:

\$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100 FOR 6 MONTHS.



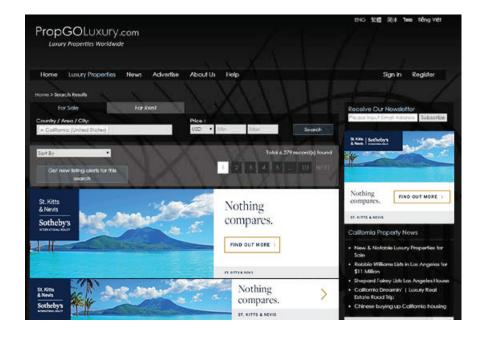
### PropGOLuxury.com

PropGOLuxury.com is the leading global luxury real estate site serving affluent English and Chinese audiences that allows users to search for luxury homes based on price and location. It offers the most effective way to reach luxury property buyers, including China's large and rapidly growing international property buyer demographic. The banner display ad for your listing receives 125,000 impressions on the homepage or the search results page.

FEATURED LISTING & REGIONAL SHOWCASE: \$750

FEATURED DEVELOPER PACKAGE

CHINA: \$12,970 SINGAPORE: \$8,900 HONG KONG: \$11,650



## Simply Abu Dhabi

Simply Abu Dhabi is an English language luxury lifestyle publication that is only available by invitation to the highest echelon of society.

#### **INSTAGRAM POST**

Simply Abu Dhabi differs from the norm and can only be described as a heavy weight coffee table book, primarily targeting the elite and affluent globally

- A hyper link to our online edition of Simply Abu Dhabi is circulated quarterly, via an electronic communication, to over 500,000 active and subscribed email addresses globally.
- Conservative estimates would easily value our 7,800
  By Invitation Only' readers of the Simply Abu Dhabi
  printed publication, with a combined net worth in
  excess of \$4 TRILLION US dollars.
- Instagram: We proudly boast over 156,000 organically created instagram followers for @SimplyAbuDhabi complimented by the following: 95,000 followers on @ AmazingAbuDhabi 101,000 followers on @ SimplyDubai

PRICE: \$1,375 PER POST





#### FEATURED PROPERTY UPGRADES

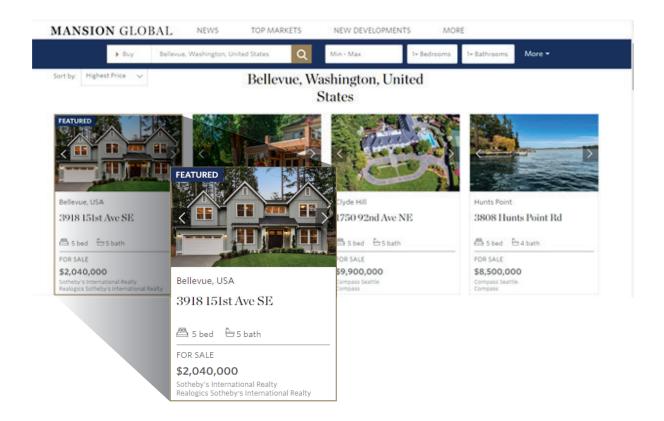
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

Included with print placment





#### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2.650/W VIDEO





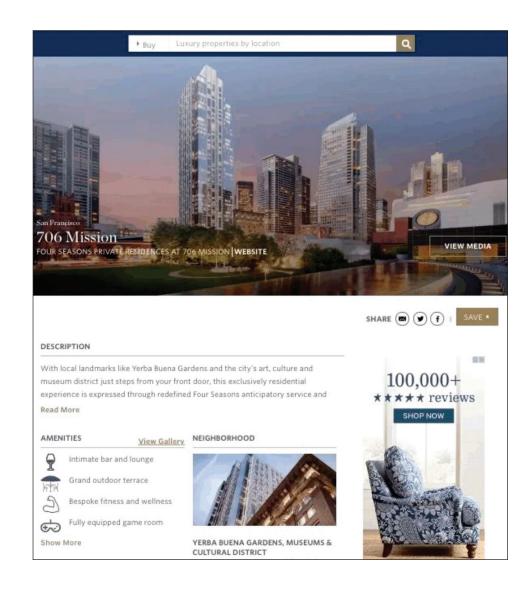
#### MANSION GLOBAL NEW DEVELOPMENTS PROFILE PAGE

Showcase impressive new construction projects to an audience of engaged high-net-worth buyers.

#### **INCLUDES**

- Fixed, always-on position within section
- · Full screen image slideshow
- · Prominent lead generation form
- Property highlights
- Neighborhood profile
- Available units (300x600 banner recommended)
- Video (optional)
- Amenities carousel (3-9 amenities with 1 image for each)
- Localized map
- Searchable within listings database

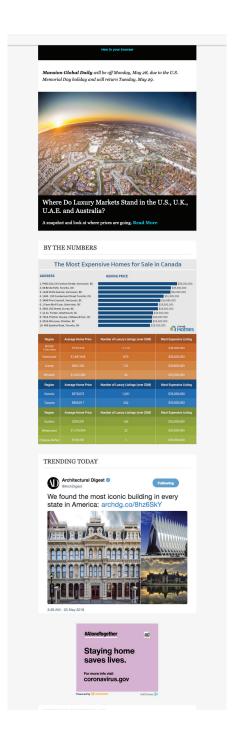
PROFILE PAGE: \$1.250 3 MONTHS



#### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3,680



#### **@MANSIONGLOBAL INSTAGRAM**

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

PRICE: \$1,775



#### MANSION GLOBAL WECHAT

WeChat is the largest standalone messaging app in Asia with more than 1 billion users. Over 80% of active accounts are registered in China.

The Sponsored Listing Post Opportunity allows brands to post a listing and reach a highly valued, Chinese audience. Each listing post features a stunning image and powerful copy, driving users back to the listing page on the Mansion Global mirror site on WeChat.

- Sponsored Listing Post Opportunity
- \$2,500 per post, guaranteeing 2,000 Views (2x required)
- \$6,000/week (5x posts), guaranteeing 10,000 Views
- Average CTR from Post to Listing: 10%
- 2-Posts Per Month Minimum

PRICE: \$2,353 PER POST 2 MONTH MINIMUM



+10%

Average CTR

Print Offerings



## The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217
Average age: 50

PRICE: \$650 SINGLE SPOT, COLOR

Includes Bonus 30 Day Digital -Featured Property Upgrade







## The New York Times

#### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

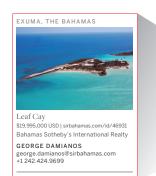
Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

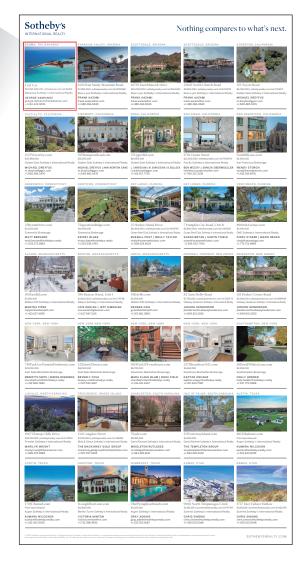
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PRICE: \$710/SINGLE SPOT, COLOR







## The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

• Circulation: 214,775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

Readership: 421,373

Male / Female ratio: 76% / 24%

• Average household income: \$367,700

• Median age: 55

DOUBLE PROPERTY SPOT: \$1,140

PROPERTY SPOT: \$570





## The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

PRICE: \$690 FULL PAGE, COLOR

**Includes Digital promotion and Digital Flipbook** 









## Architectural Digest Regional Pages

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy.

Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Architectural Digest.

#### **FULL PAGE, COLOR:**

• Circulation Per Region: up to 16,000

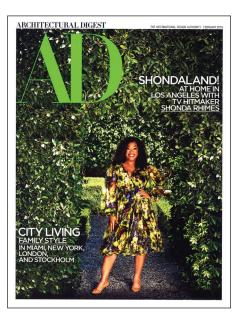
• Readership Per Region: up to 117,390

• Median Household Income: \$134,318

• Median Age: **54** 

• Male / Female: 46% / 54%

FULL PAGE, COLOR CANADA EAST: \$2,190









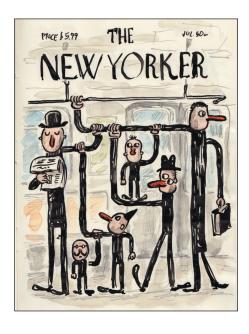
## The New Yorker

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy. Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in The New Yorker.

Full page, color

FULL PAGE, COLOR CANADA EAST: \$3,720









## Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%** 

• Average household income: \$338,000

• Median age: **51** 

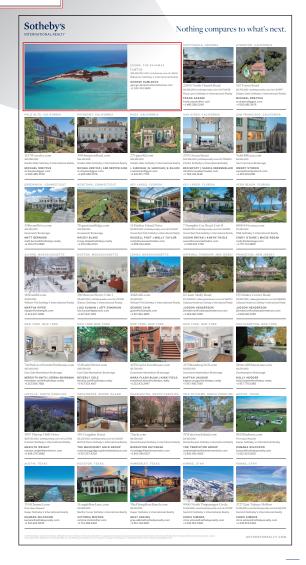
TRIPLE PROPERTY SPOT: \$2,190



EXUMA, THE BAHAMAS
Leaf Cay
\$19.995.000 USD | sirbahamas.com/id/46931
Bahamas Sotheby's International Realty
GEORGE DAMIANOS

george.damianos@sirbahamas.com +1 242.424.9699





Schedule, Pricing & Reach



## Proposed Schedule, Pricing & Reach 2023

Ad Doscription	6-	ntombor	_	ctobo-	DI-	womb	D-	combor	p.4 -	adia Total	Doos!-
Au Description	se	ptember	0	ctoper	No	vemper	De	cemper	IVI	edia Fotal	Reach
Advertorial - 2 page							¢	10 500 00	¢	10 500 00	20
							\$				20
							7	-,0.00	-	2,2 .5.00	
Email											
China, India, Canada, UAE	\$	2,500.00							\$	2,500.00	2
Sotheby's Selects Enewsletter					\$	2,350.00			\$	2,350.00	48
Sotheby's Preferred Enewsletter					\$	3,000.00			\$	3,000.00	
Digital Banner Program	\$	1,625.00	\$	1,625.00	\$	1,625.00			\$	4,875.00	1,50
Targeting - China, India, Canada, UA	ιE										
Behavioral Custom program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00	30
										4 500 00	
larget specific events and locations	\$	1,500.00							\$	1,500.00	6
Multi Channal campaign				¢o (	200				ć	9 000 00	15 40
	ć	425.00		\$8,0	000						15,40 2,30
		423.00		¢4	25						2,30
		750.00		\$4	23						2,30
	ڔ	730.00			¢	300 00					2,30
			Ś	2 355 00	Ų	300.00					2,30
			٧	2,000.00						2,333.00	2,30
Custom Article with promo on Hom	\$	3,125.00							\$	3,125.00	11
	Ċ										
Featured Banner	\$	2,000.00							\$	2,000.00	75
Featured Banner							\$	1,600.00	\$	1,600.00	75
e-Newsletter			\$	5,500.00					\$	5,500.00	29
Listing Feature	\$	1,000.00			\$	1,000.00			\$	2,000.00	29
Featured Listing & Regional Showca	\$	750.00	\$	750.00	\$	750.00			\$	2,250.00	30
Featured Developer Package				\$12,	970				\$	12,970.00	12
Instagram Post	\$	1,375.00	\$	1,375.00	\$	1,375.00	\$	1,375.00	\$	5,500.00	10
	\$	2,950.00									2
Instagram Story			\$	2,575.00					\$	2,575.00	5
Manaian Clabal Hamanaa	4	2 150 00							,	2.150.00	10
	Ş	2,150.00		¢1 250							16
				\$1,250	ć	2 600 00					1
	Ro.	nuc	B.c	nuc						5,000.00	1
	ь	iius	ь	nius						1 775 00	7
_	Ś	2 353 00	Ś	2 353 00	Ų	1,775.00					15
2 month minimum	ب	2,333.00	Ţ	2,333.00					,	4,700.00	13
Showcase Listing + Elite Listing Pack				\$3,250					Ś	3.250.00	
				7-7					7	-,	
December Control (C) in 15		CEO OC		CEO OC		CE 2 25				4.050.00	
Property Spot w/Digital Featured Pr	Ş	650.00	\$	650.00	Ş	650.00			\$	1,950.00	1,93
December Cook Westerleis (Core			ć	740.00					ć	710.00	
		600.00	\$	/10.00	¢	600.00					42
	Ş	090.00			Þ	090.00			Þ	1,380.00	33
	ć	1 1/0 00	ė	1 1/0 00	¢	1 1/0 00			ć	2 420 00	24
	Ş	1,140.00	Ş	1,140.00	Þ	1,140.00			Þ	3,420.00	31
					¢	2 100 00			ć	2 100 00	4
Full Page Full Page					\$	2,190.00			\$	2,190.00	1
FUIL EARE					\$	3,720.00			\$	3,720.00	2
	¢	2 100 00	ć	2 100 00	¢	2 100 00			ć	6 570 00	62
Triple Property Spot	\$	2,190.00	\$	2,190.00	\$	2,190.00			\$	6,570.00	63
	\$	2,190.00	\$	2,190.00	\$	2,190.00			\$	6,570.00 122,341.00	63 36,20
	China, India, Canada, UAE Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter  Digital Banner Program Targeting - China, India, Canada, UA Behavioral Custom program Target specific events and locations Multi Channel campaign Hot property upgrade Luxe Channel Property Listing - 6 m: Banners Leaderboard Article and posts Custom Article with promo on Hom Featured Banner e-Newsletter Listing Feature Featured Listing & Regional Showca Featured Developer Package Instagram Post e-Newsletter Instagram Story Mansion Global Homepage Profile page - 3 months Daily Monday-Friday Property upgrades Mansion Global Instagram 2 month minimum Showcase Listing + Elite Listing Pack Property Spot - Weekday/Saturday Full page w/ Digital Featured Pr Property Spot - Weekday/Saturday Full page w/ Digital promotion littion Double Property Spot	Advertorial - 2 page Full Page  Email  China, India, Canada, UAE Sotheby's Selects Enewsletter  Sotheby's Preferred Enewsletter  Sotheby's Preferred Enewsletter  Sotheby's Preferred Enewsletter  Digital Banner Program \$ Targeting - China, India, Canada, UAE  Behavioral Custom program \$ Target specific events and locations \$  Multi Channel campaign Hot property upgrade Luxe Channel Property Listing - 6 m Banners Leaderboard Article and posts  Custom Article with promo on Hom \$  Featured Banner e-Newsletter Listing Feature \$ Featured Listing & Regional Showca \$ Featured Developer Package  Instagram Post \$ e-Newsletter Instagram Story  Mansion Global Homepage Froperty upgrades Bo Mansion Global Instagram 2 month minimum \$ Showcase Listing + Elite Listing Pack  Property Spot - Weekday/Saturday Full page w/ Digital Featured Pt  S Property Spot - Weekday/Saturday Full page w/ Digital promotion  \$ Illtion Double Property Spot  \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Advertorial - 2 page Full Page Email China, India, Canada, UAE Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter  Digital Banner Program Targeting - China, India, Canada, UAE  Behavioral Custom program \$1,500.00  Target specific events and locations India Canada, UAE  Behavioral Custom program \$1,500.00  Multi Channel campaign Hot property upgrade Luxe Channel Property Listing - 6 m Banners Custom Article and posts  Custom Article with promo on Hom \$3,125.00  Featured Banner Featured Banner Enewsletter Listing Feature Susting Feature Uisting Feature Susting Regional Showca Featured Developer Package Instagram Post Profile page - 3 months Daily Monday-Friday Property upgrades Mansion Global Homepage Property upgrades Mansion Global Instagram 2 month minimum \$2,353.00  Showcase Listing + Elite Listing Pack  Property Spot w/Digital Featured Pr Susting Pack  Property Spot - Weekday/Saturday Full page w/ Digital promotion Susting Property Spot - Weekday/Saturday Full page w/ Digital promotion Susting Property Spot - Weekday/Saturday Full page w/ Digital promotion Susting Property Spot - Weekday/Saturday Full page w/ Digital promotion Susting Property Spot - Weekday/Saturday Full page w/ Digital promotion Susting Property Spot - Weekday/Saturday Full page w/ Digital promotion Susting Property Spot - Weekday/Saturday Full Property Spot - Weekday	Advertorial - 2 page Full Page Email China, India, Canada, UAE Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter  Digital Banner Program Targeting - China, India, Canada, UAE  Behavioral Custom program \$ 1,500.00 \$  Target specific events and locations \$ 1,500.00  Multi Channel campaign Hot property upgrade \$ 425.00 Luxe Channel Property Listing - 6 m Banners \$ 750.00  Leaderboard Article and posts \$  Custom Article with promo on Hom \$ 3,125.00  Featured Banner \$ 2,000.00  Featured Banner \$ 1,000.00  Featured Listing & Regional Showca \$ 750.00 \$  Featured Listing & Regional Showca \$ 750.00 \$  Featured Developer Package  Instagram Post \$ 1,375.00 \$  BenNewsletter \$ 2,950.00  Instagram Story \$ 2,150.00  Profile page - 3 months Daily Monday-Friday Property upgrades Bonus Bo Mansion Global Homepage \$ 2,150.00  Profile page - 3 months Daily Monday-Friday Property upgrades Bonus Bo Mansion Global Instagram 2 month minimum \$ 2,353.00 \$  Showcase Listing + Elite Listing Pack  Property Spot - Weekday/Saturday Full page w/ Digital promotion \$ 690.00  Ilition  Property Spot - Weekday/Saturday Full page w/ Digital promotion \$ 690.00  Ilition  Ses	Email Cohina, India, Canada, UAE Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter  Digital Banner Program Sotheby's Preferred Enewsletter  Sotheby's Preferred Enewsletter  Sotheby's Preferred Enewsletter  Digital Banner Program Sotheby's Preferred Enewsletter  Behavioral Custom program Sotheby's Preferred Enewsletter  Behavioral Custom program Sotheby's Preferred Enewsletter  Behavioral Custom Program Sotheby's Preferred Enewsletter Sotheby's Proposition Sotheby Sotheb	Email China, India, Canada, UAE Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter Sotheby's Proferce Sotheby's State Sotheby's Proferce Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter Sotheby's Preferred Enewsletter Sotheby's Proferce Sotheby's Proferce Sotheby's Property Upgrades Sonus Bonus	Email   China, India, Canada, UAE   S. 2,500.00   S. 3,000.00	Advertorial - 2 page Full Page  Email China, India, Canada, UAE Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter Sotheby's Proferous Sotheby Soth	Advertorial - 2 page	Advertorial - 2 page Full Page  Email China, India, Canada, UAE Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter Sotheby's Selects Enewsleter Sotheby's Selects Enewsleter Sotheby's Selects Enewsleter Sotheby Selects Enewsleter	Advertorial - 2 page

## Proposed Schedule, Pricing & Reach 2023

Plan 2												
Viedia	Ad Description	Se	ptember	00	tober	No	vember	De	cember	Me	dia Total	Reacl
Sotheby's Auction House: Print												
Sotheby's Magazine	Full Page							\$	3,640.00	\$	3,640.00	
Sotheby's Auction House: Digital												
Sotheby's Bespoke Geo-Targeted Em-	Email											
Sotheby's Bespoke Geo-Targeted Em-	China, India, Canada, UAE	\$	2,500.00							\$	2,500.00	
Sotheby's Selects Enewsletter	Sotheby's Selects Enewsletter					\$	2,350.00			\$	2,350.00	4
Sotheby's Preferred Enewsletter	Sotheby's Preferred Enewsletter					\$	3,000.00			\$	3,000.00	
,	,.						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				.,	
Digital												
Million Impressions*												
Million Impressions	Digital Banner Program	\$	1,625.00	\$	1,625.00	\$	1,625.00			\$	4,875.00	1,5
Million Impressions	Targeting - China, India, Canada, UA		1,025.00	۶	1,023.00	۶	1,023.00			Ş	4,673.00	1,5
Comprehensive Digital	raigeting - Cilila, Iliula, Callada, OA	_										
ocial Mirror	Behavioral Custom program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00	3
	Bellavioral Custoffi program	ې	1,300.00	۶	1,300.00	ې	1,300.00			ې	4,300.00	3
Geofencing - Event and Location	T	,	4 500 00								4 500 00	
Geofencing - Event and Location	Target specific events and locations	>	1,500.00							\$	1,500.00	
uwai.com											405.00	
lot property upgrade	Hot property upgrade	\$	425.00			0.5				\$	425.00	2,3
uxe Channel Property Listing	Luxe Channel Property Listing - 6 m				\$4	25				\$	425.00	2,3
isplay Banner Ads - Luxe Channel	Banners	\$	750.00			,				\$	750.00	2,3
uper Leaderboard	Leaderboard					\$	300.00			\$	300.00	2,3
reative Editorial & Social Media Pos	Article and posts			\$	2,355.00					\$	2,355.00	2,3
well.com										\$ -		
eal Estate Package 1	Custom Article with promo on Hom	\$	3,125.00							\$	3,125.00	1
amesEdition												
otating Gallery Home Page	Featured Banner	\$	2,000.00							\$	2,000.00	7
otating Gallery Real Estate Page	Featured Banner							\$	1,600.00	\$	1,600.00	7
eatured Article and e-Newsletter pr	e-Newsletter			\$	3,300.00					\$	3,300.00	2
ocial Media	Listing Feature	\$	1,000.00			\$	1,000.00			\$	2,000.00	2
ropGo Luxury												
ropGo Luxury	Featured Listing & Regional Showca	\$	750.00	\$	750.00	\$	750.00			\$	2,250.00	3
imply Abu Dhabi												
nstagram Post	Instagram Post	\$	1,375.00			\$	1,375.00			\$	2,750.00	
atler Asia												
-Newsletter	e-Newsletter	\$	2,950.00							\$	2,950.00	
nstagram Story	Instagram Story		,	\$	2,575.00					\$	2,575.00	
VSJ.com	,				,						,	
Mansion Global Homepage	Mansion Global Homepage	\$	2,150.00							\$	2,150.00	1
Mansion Global New Development P		*	_,		\$1,250					\$	1,250.00	
lansion Global e-Newletter	Daily Monday-Friday				+-/	\$	3,680.00			\$	3,680.00	
roperty upgrades	Property upgrades	Bor	niic	Ro	nus		nus			Ś	-	
Nansion Global Instagram	Mansion Global Instagram	DOI	ius	БО	iius	\$	1,775.00			\$	1,775.00	
Mansion Global We Chat	2 month minimum	\$	2,353.00	\$	2,353.00	ب	1,773.00			\$	4,706.00	1
uxury Estate	Z month minimul	ب	2,333.00	ڔ	2,333.00					پ	4,700.00	1
	Showcase Listing & Elite Listing Beat				\$2.250					\$	2 250 00	
uxury Estate	Showcase Listing + Elite Listing Pack				\$3,250					Þ	3,250.00	
rint												
he Wall Street Journal National	Droporty Spot w/Digital Facture 12	ć	650.00	ć	650.00	ć	650.00			ė	1.050.00	1.0
he Wall Street Journal - National he New York Times	Property Spot w/Digital Featured Pr	Ş	650.00	Ş	650.00	Ş	650.00			\$	1,950.00	1,9
	Dranauty Coat Machday/C-ty-d-			4	710.00					\$	710.00	
he New York Times	Property Spot - Weekday/Saturday	,	COO OC	\$	710.00	,	COO OC				710.00	4
ne New York Times Takeover	Full page w/ Digital promotion	\$	690.00			\$	690.00			\$	1,380.00	3
ne New York Times International E				,		,						
he New York Times International Ed		\$	1,140.00	\$	1,140.00	\$	1,140.00			\$	3,420.00	3
onde Nast Magazines Regional Pag							0.40					
rchitectural Digest - Canada East	Full Page					\$	2,190.00			\$	2,190.00	
he New Yorker - Canada East	Full Page					\$	3,720.00			\$	3,720.00	
inancial Times												
inancial Times	Triple Property Spot	\$	2,190.00	\$	2,190.00	\$	2,190.00			\$	6,570.00	6
OTAL After 6 months the Impressions Pro	gram may be adjusted after evaluatio	on o	f budget an	d sti	rategy					\$	85,921.00	20,6

Pricing Subject to Change