

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

# 1200 S Beach Road Advertising and Marketing Program



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ADVERTISING BRANDING MARKETING

# National & Global Exposure 1200 S Beach Road

SKY Advertising is excited to present to One Sotheby's International Realty\* a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to the 1200 S Beach Road.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Manalapan.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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# Sotheby's Auction Magazine

### **SOTHEBY'S MAGAZINE**

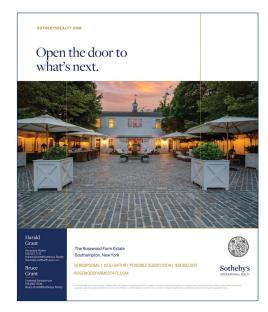
This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all 70 Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global







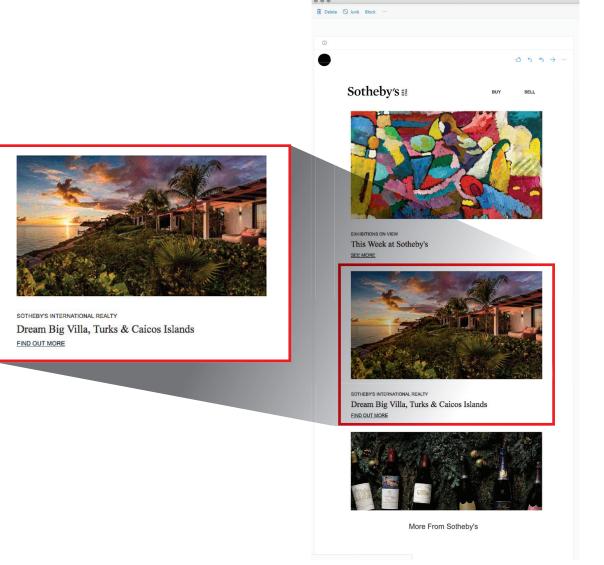
# SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

### **TARGETED AREAS**

Florida, New York, Texas, California, Connecticut

PRICE: \$2,500/DEPLOYMENT

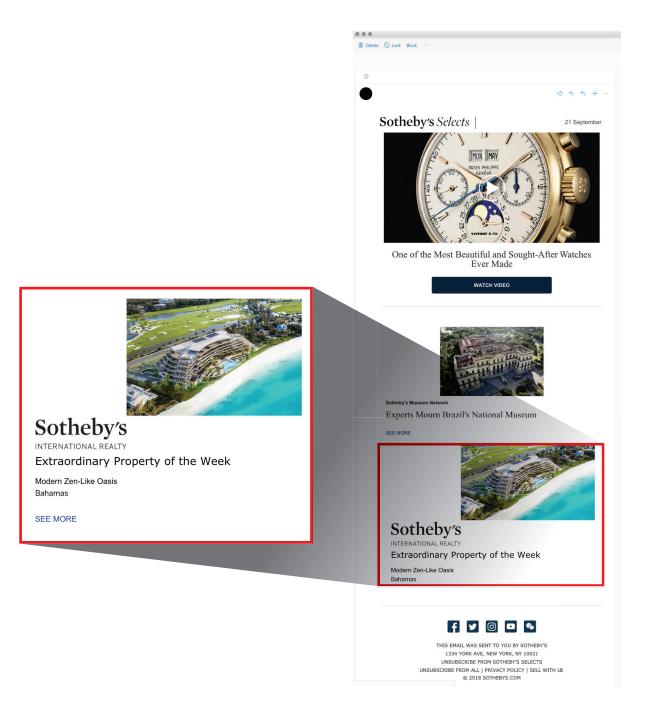


### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 488,357+ recipients
- 34% average open rate

PRICE: \$2,350\*/DEPLOYMENT

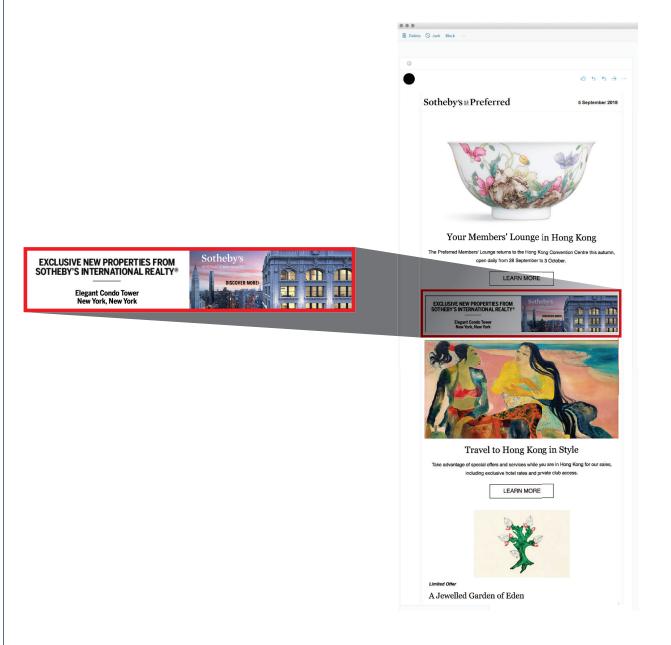
\*Limited Availability



# SOTHEBY'S PREFERRED E-NEWSLETTERS

- 11x Year
- Highlights auction dates and invitations
- 4,500 top Sotheby's clients (Preferred)
- 43.7% open rate

PRICE: \$3,000



Digital Offerings



# Impressions Campaign

# CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



### **CAMPAIGN OVERVIEW AND BUDGET**

- · Campaign: 1200 S Beach Road
- Flight Dates: September 2023 November 2023
- Impressions: 1,500,000
- · Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

# Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally. The New York Times

INVESTOR'S BUSINESS DAILY

**FOXIBUSINESS** 

THE WALL STREET JOURNAL.



**Forbes** 







# Creative

# SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

Breathe in what's next.







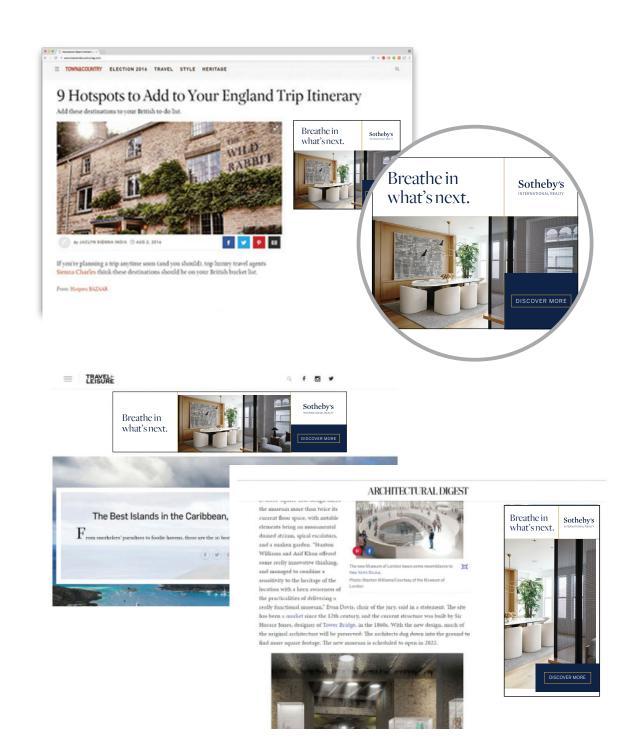
Breathe in what's next.

DISCOVER MORE





Sample
Banners For
Impressions
Programs As
They Appear
On Sites

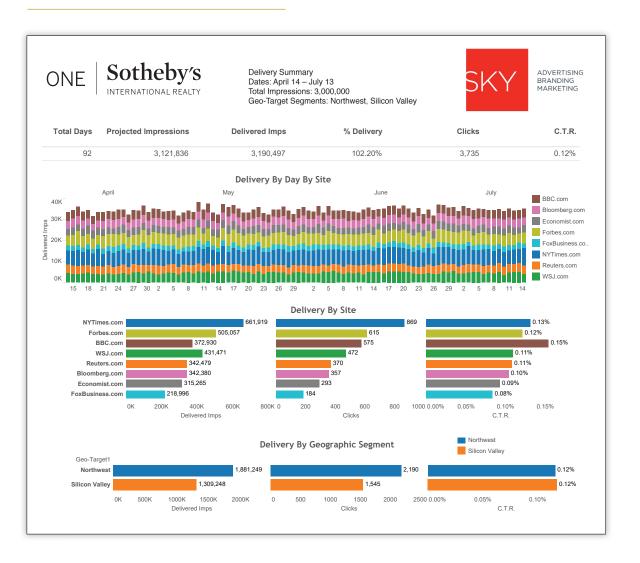


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

### **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Impressions Scheduling

After researching, we have put together an integrated program that targets a high-net-worth audience across Florida (Miami), New York DMA, Boston DMA, California, and Texas.

The programs are scheduled to start on September 1st and run for three months and deliver an estimated 1,500,000 impressions.

### This will include:

- A site-specific segment of Global leading news, business and, finance websites.
- A custom intent segment, that will allow us to show banners to adults who are actively searching for South Florida Real Estate and living in Florida (Miami), New York DMA, Boston DMA, California, and Texas.
- An in-market segment, that will allow us to show banners to adults who are actively in-market for Residential Estate and living in Palm Beach County.

### SITE SPECIFIC

This segment consists of premium global business/finance and websites such as WSJ.com, FoxBusiness.com, Reuters. com and more to extend the overall reach of the program.

### **BEHAVIORAL TARGETING**

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.

### **MEASUREMENT**

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions.

### REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.



# Impressions Scheduling

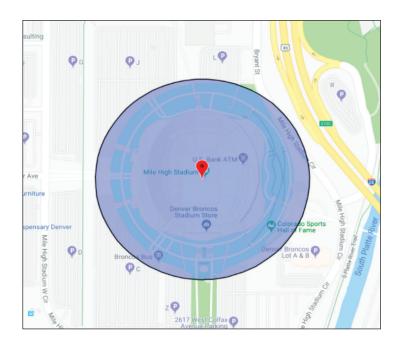
One SIR - 1200 South Beach

September October November																		
Media	Geo-Target	01	08	15	22	29	06	13	20	27	03	10	17	24	01	Impressions		
NYTimes.com	Florida (Miami), New York DMA,, Boston DMA, California, Texas	01	00	13		23	00	13	20	27	03	10	1,	2-1	01	,		
WSJ.com																		
Barrons.com																		
Investors.com																725,000		
Reuters.com																		
Forbes.com																		
FoxBusiness.com																		
CNBC.com																		
Custom Intent - South Florida Real Estate	New York DMA,, Boston DMA, California, Texas															425,000		
In Market Residential Real Estate	Palm Beach County															350,000		
Total Digital																1,500,000		

# Digital Event Targeting

# GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



# GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

# TARGET SPECIFIC EVENTS AND LOCATIONS

• From **\$1,500/month** 

# Comprehensive Digital

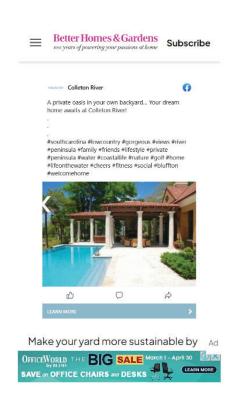
### **SOCIAL MIRROR ADS**

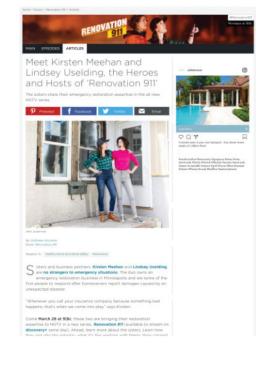
Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





### **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: STARTING AT \$1.500 PER MONTH

# Smart Solutions Eblast

Our team of email experts make your message stand out from your competition with compelling subject lines, engaging copy, powerful images and strategic deployment scheduling. Our campaigns are 100% responsive, meaning your message is optimized for all devices and email platforms in order to expand your reach and foster engagement with customers.

### **TARGETING**

Use high-quality data to reach new customers

### **DELIVERABILITY**

Make it to more customer's inboxes every time.

### **AUDIENCE**

Select High Income Zip Codes

Net Worth > \$13 Million

Household Income > \$500K

20,000 Total Emails

**CUSTOM EBLAST AND REMINDER EMAIL: \$2,295** 

### Sotheby's

Explore the latest luxury properties in the Bay Area

Among these buying opportunities: breathtaking opulence with floor-to-ceiling windows, and a vineyard paradise with panoramic views.

Schedule a private tour today.







### The Epitome of Luxury Bay Living

44529 Vista Grande Court, Fremont, CA

### \$8,998,000

The home you have been waiting for. Embrace the opulence of this 9,931 square foot enclave as you experience unmatched, breathtaking views of the entire Bay Area with floor-to-ceiling windows. Built with every executive amenity you could possibly need, this custom-built masterpiece spares no details.

View Property







### Tuscan Vineyard Oasis in Mission Hills

\$7,998,000

Your very own custom oasis awaits in the highly desirable Mission Hills. Enjoy 8,132 square feet of extensive luxurious living space on 2.7 acrees of paradisc including 2 acrees of lovely Caberrov inveyards, perfect for any wine connoisseur. Nearly every room in this magnificent home offers outstanding panoramic views of city lights, bay bridges, and the beautiful Mission Hills.

View Property



Joseph Sabeh Jr.
DREs CalBRE# 01295925
Realtor
Venture Sotheby's International Realty
43513 Mission Boulevard
Fremont, CA 94539
(415) 926 647

w Website

Thank you for being part of our mailing list. You can use this link to stop receiving our emails. Alternatively, mail your request to PO Box 34628, Seattle, WA 98124-1628

# Google AdWords

Target consumers who are "inmarket", active in the Real Estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing/site.



### **CAMPAIGN SETUP & OPTIMIZATION**

### Which can include:

- · Set up Keyword List
- · Set up Ad groups
- Develop understanding of urgent search terms/ phrases of client and competitors
- Run fresh estimates for potential new keywords
- Write/Edit copy as needed
- · Ensure all tracking is in place
- Add segment targeted towards sellers

### MONTHLY MANAGEMENT

### Includes:

- Campaign review
- · Analytics reporting
- Campaign Adjustments

### PROGRAM COST:

PROGRAM SETUP: \$750 MONTHLY MANAGEMENT:

\$350/MONTH (6 MONTH MINIMUM)
MEDIA: SPEND BASED ON PROGRAM

# Facebook Advertising

We recommend a campaign using Facebook and Instagram as advertising channels.

# facebook.

### **FACEBOOK**

- Geo-targeting to local and feeder markets.
- We will drive the audiences to select landing pages.

### RETARGETING

- We will re-target the audiences who visit the site but do not convert.
- We will revise and optimize campaign based on performance.

PROGRAM COST: FROM \$1,500/MONTH



# Billionaire Magazine

Billionaire is an award-winning luxury publication distributed to a curated list of Ultra High Net Worth (UHNW) readers, globally.

### **DIGITAL AUDIENCE**

· 29% Millionaires

### Readership stats

- Total Print Readership 32,000
- Online Monthly Unique Audience 120,000
- Online Monthly Page Views **240,000**
- Social Media Reach 110,000
- Newsletter Database 25,000

1x Online content piece - will sit on the site indefinitely and pick up organic views

1x Newsletter inclusion (25k subscribers) - drive content piece via newsletter

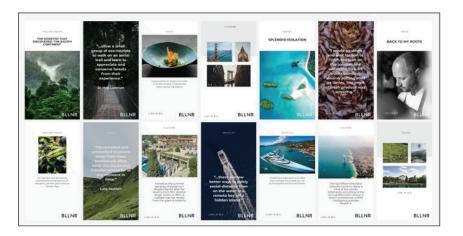
1x hyper-targeted social media campaign (4 weeks) - target UHNWI's on FB/IG via the Billionaire social channels, driving targeted traffic to the content piece online

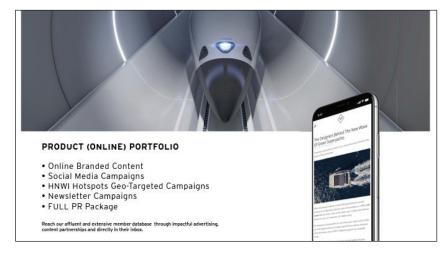
**CUSTOM CONTENT + ENEWSLETTER:** 

PRICE: \$4,300

**CUSTOM CONTENT + SOCIAL CAMPAIGN:** 

PRICE: \$6,000







# Crain's New York Business

### **REAL ESTATE DAILY ENEWSLETTER**

Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

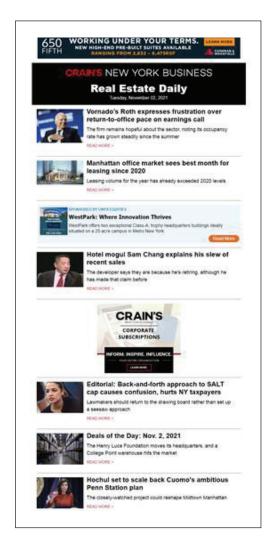
### CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- 78% are Top Management Professionals
- 60% are C-Suite Level Executives
- 41% serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

# REAL ESTATE DAILY E-NEWSLETTER

- Subscribers: 15,000
- · Average Open Rate: 42%
- 33% SOV + 25K ROS display impressions
- Featured Placement Property Listing

PRICE: \$3,150/WEEK (MON-FRI, 5 SENDS)





# Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

### **Dwell Audience Real Estate Metrics**

- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).





### PACKAGE 1

### **CUSTOM REAL ESTATE ARTICLE.**

This article will permanently live in the Dwell.com Real Estate Channel.

- Promotion of the Custom Article on Dwell.com Homepage through a promo tile.
- Promotion in a Dwell.com Enewsletter.

PRICE: \$3.125

### PACKAGE 2

### **CUSTOM REAL ESTATE ARTICLE.**

This article permanently live will live in the Dwell. com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- · Promotion in the Dwell Email Newsletter.
- · Promotion on the Dwell Facebook.

PRICE: \$3,750

# Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth \$32m
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



# Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

### **E-NEWSLETTER**

### ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula and Silicon Valley



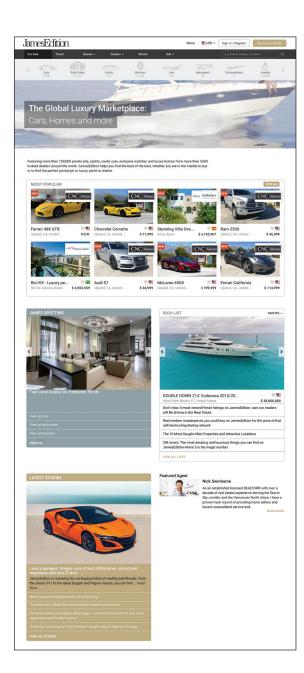
### **E-NEWSLETTER**

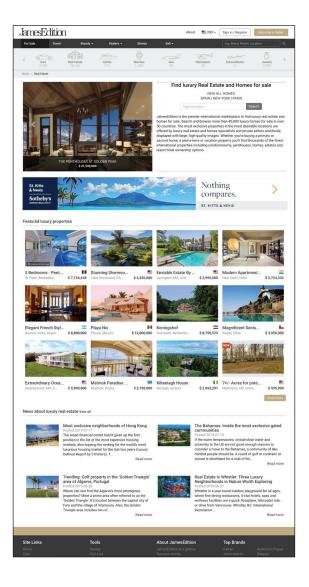
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





### **ROTATING GALLERY**

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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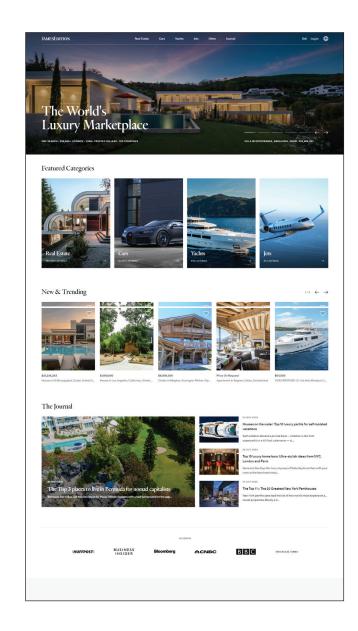
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

**HOME PAGE** 

FEATURED BANNER: \$2,000/MONTH

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600/MONTH



# FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

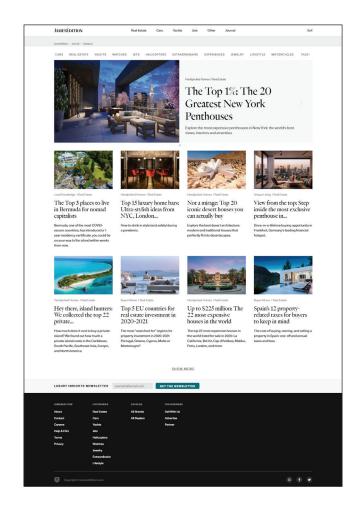
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

\$5,500 NEWSLETTER TOP & ARTICLE \$3,300 NEWSLETTER TRENDING & ARTICLE



### **SOCIAL MEDIA POST**

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With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNWwith a Social Post

- Instagram 74.8K
- Facebook 31.3K

### **PHOTO**

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO: \$500

### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos + text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

f











### **VIDEO**

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- · Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

PHOTO PLUS: \$1,000 PHOTO PLUS

# JetSet

# 12 MONTH GLOBAL DIGITAL CAMPAIGN

### **EMAIL**

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

### **Subscriber Profile**

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

### 12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

### PRICE \$2,500/YEAR

2 shared email blasts plus 12 month web feature (\$10,000 value)



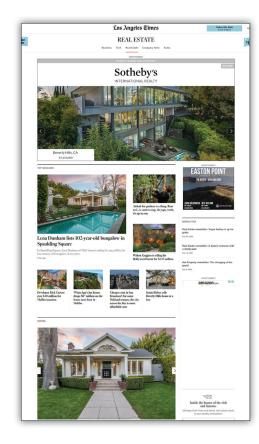
# LA Times

### LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325 MONTH

Maximum 30 featured properties
Included with the Hot Property Print Placement



# Luxury Estate

### **LUXURY ESTATE**

Luxury Estate is the leading international portal for the luxury real estate market.

With website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES:

\$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100 FOR 6 MONTHS.



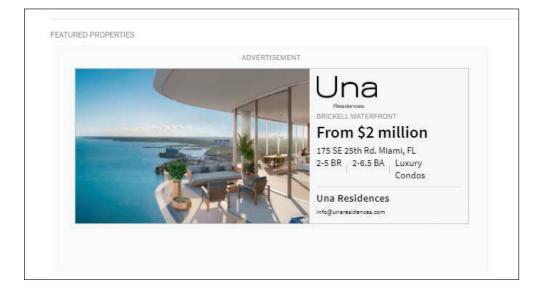
# NYTimes.com

### **FEATURED PROPERTY MODULE**

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

PRICE: \$3,000/WEEK



# Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

### **EXCLUSIVE EMAIL**

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,500



### SPONSORED CONTENT

Custom article written and created by our editors to showcase your company. Posted on oceanhomemag.com, your article will be tailored to meet your marketing objectives and highlight your unique brand and properties.

• 800-1,000 words + 4-6 images.

PRICE: \$2,500

### **SOCIAL MEDIA POST**

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

INSTAGRAM: \$700 FACEBOOK: \$575

FACEBOOK/INSTAGRAM AD: \$1,300 PER MONTH



# RobbReport.Com

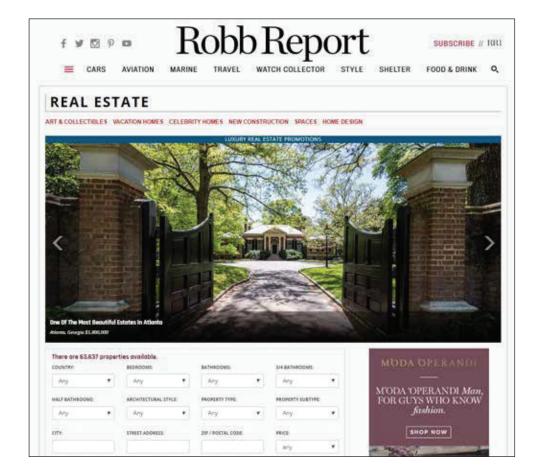
### **REAL ESTATE MEDIA BAR**

Placement on the Real Estate Media Bar provides outstanding visibility and click-through for high impact awareness.

Limited Space available: only 10 properties per month are permitted

- · Above average click through rate
- Can click directly to provided url or landing page (built by robbreport.com)
- Property is live within 24-48 hours of receiving materials.

PRICE: \$1,250



#### FEATURED PROPERTY UPGRADES

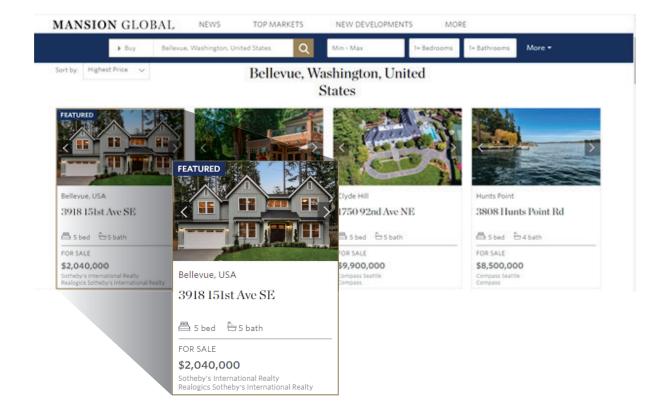
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

**Bonus with Print Placement** 





#### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2.650/W VIDEO

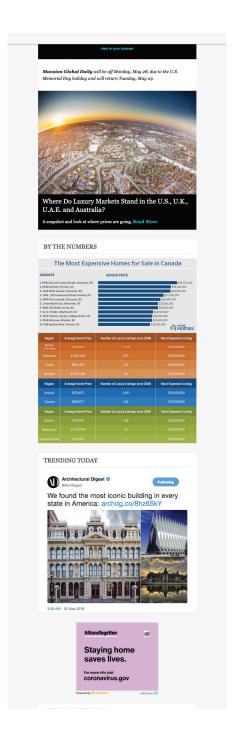




#### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3,680



#### @MANSIONGLOBAL INSTAGRAM

#### **EXCLUSIVE EMAIL**

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

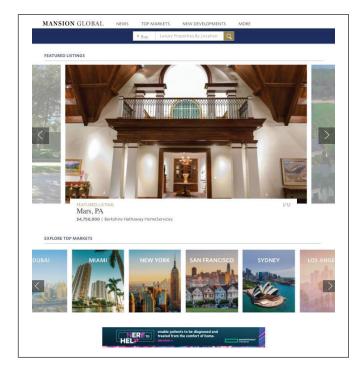
PRICE: \$1,775



#### THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



## Boat International e-Newsletter

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

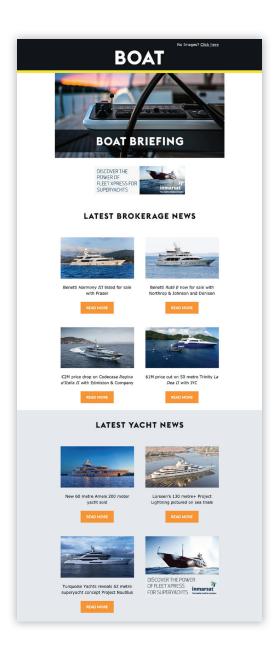
The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion

· Circulation US: 25,600

• Average Net Worth: \$35.9 million

PRICE: \$750 NEWSLETTER





Print Offerings



## The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217
Average age: 50

PRICE: \$650 SINGLE SPOT, COLOR

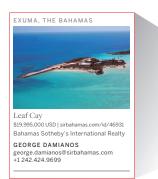
Includes Bonus 30 Digital -Featured Property Upgrade

2X7, NORTHEAST REGION: \$1,510

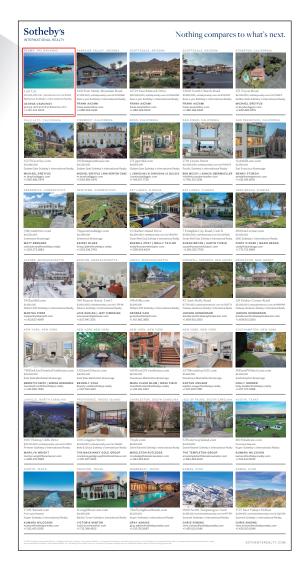
**BUY 4 GET 1 FREE** 

2X7, FLORIDA REGION: \$875

**BUY 4 GET 1 FREE** 







# The New York Times

#### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

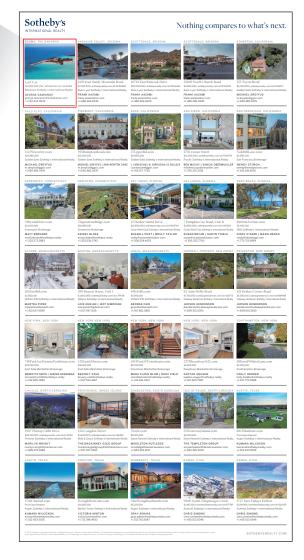
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PRICE: \$710/SINGLE SPOT, COLOR







# The New York Times

#### THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

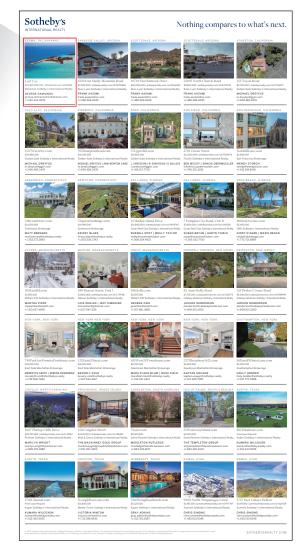
• Male / Female ratio: 51% / 49%

Median HHI: \$193,586Average HHI: \$359,826Median Age: 50

PRICE: \$710/SINGLE SPOT, SUNDAY, COLOR







## The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

PRICE: \$690 FULL PAGE, COLOR

**Includes Digital promotion and Digital Flipbook** 









# Billionaire Magazine

Billionaire is a sophisticated, extremely high-end luxury publication curated for a controlled and selected subscriber list of UHNWIs globally. The core values of the publication consist of Philanthropy, Sustainability, The Finest Artists and Craftspeople, Investments, as well as exploring unique travel experiences and high-end luxury products globally for our readers. Billionaire provides indepth articles on meaningful projects, initiatives, and peer-topeer conversations on UHNW-relevant issues.

- Circulation: 14,791
  - 10,791 mailed to individuals that have a minimum net worth of \$39 million
  - 238 Royal Families receive the Magazine globally
  - 4,000 Copies are distributed exclusively to top fine Art Galleries, private Banks, Yacht Clubs, Polo clubs, private Jet Terminals all over the world
- Average Household Net Worth: \$106,000,000

**FULL PAGE COLOR: \$8,125** 

Global



### Boat International

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

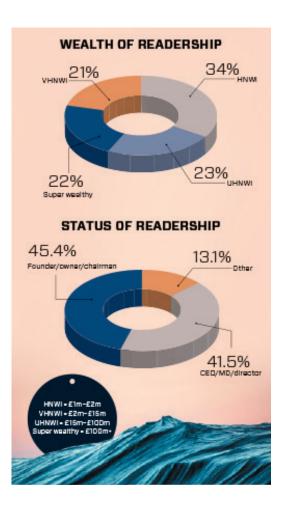
· Circulation US: 25,600

• Average Net Worth: \$35.9 million

PRICE: \$4,250 FULL PAGE







#### Boston Globe

The Boston Globe, New England's largest news organization provides news, analysis and information about community events, sports and entertainment. The Globe provides in-depth coverage of the daily news around the world and throughout the nation and is a trusted source for the most up to date information. magazine features a front of book Home & Property department, a reader's go-to source for luxury home design inspiration and real estate news. Additionally, the back of each issue includes a Distinctive Properties department showcasing a collection of property listings and top agent information.

#### **BOSTON GLOBE** SUNDAY ADDRESS SECTION

With the friendliness of a wise neighbor. Address offers expert tips on buying, selling, design, home repair, and gardening, and the latest on the housing and rental markets. Plus, check out the recent sales to give you that edge at the bargaining table. Also look for the special expanded Spring and Fall House Hunt sections.

- Sunday Readership: **750,910**
- Average HHI: \$113,000
- Male/Female Ratio: 47% / 53%
- 37% of Sunday Globe readers have a net worth of \$1,000,000

PRICE: \$360 PER SPOT

#### Boston Sunday Globe

#### Making history, dreaming of more

Jeneé Osterheldt

#### Vermont surge testing reach of virus strategies

Waning power of vaccines may account for rising numbers of infections

"Reckeeing and Reclaiming" es-chews Hallow-een pageantry and brings pain-ful history to life at the Peabout Essex Museum. SundayArts, NJ

Suggested settal price 86.00 Cellphone data reveal how segregated Bostonians are in their movements. Ideas, K1.

Demonstrators around the country l by vehicle rammings, but there's be And new laws could make accou



#### AS THE DAY OF DECISION DAWNS, A CITY POISED FOR CHANGE





\$4,695,000

Falmouth Brokerage

KERRIE MARZOT



11 Ledgeways \$5,750,000 | sothebysrealty.com/id/OJT4YP Gibson Sotheby's International Realty

THE LARA & CHELSEA COLLABORATIVE



\$1,400,000 | sothebysrealty.com/id/V7EXJD

MAZIE REGAN

+1 772 214 8708

#### Nothing compares to what's next.



Gibson Sotheby's International Realty

THE LARA & CHELSEA COLLABORATIVE tlcc@gibsonsir.com +1 617.852.7018



VIPHouseForSale com \$1.500.000

ONE Sotheby's International Realty MAZIE REGAN | RICHARD BOGA



Beach Villa, Rosewood at Baha Mar \$9,900,000 | sirbahamas.com/id/KHCRM2

NICK DAMIANOS

SOTHEBYSREALTY.COM

#### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

#### **ELITE TRAVELER AUDIENCE**

• Total Readership: 557,000

• Average Age: 45

• Male/Female Ratio: 69% / 31%

• Average HHI: \$7.9M

Average Net Worth: \$32M

LUXURY HOMES FEATURE: \$4,500





## Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%** 

• Average household income: \$338,000

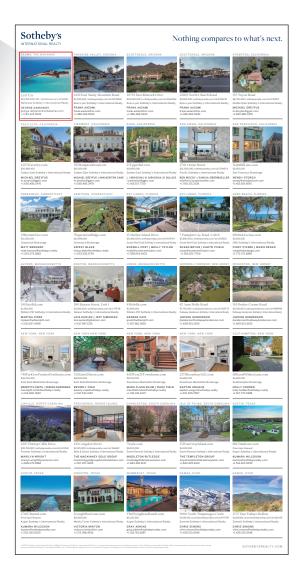
• Median age: 51

\$2,190 TRIPLE SPOT, COLOR \$730 PROPERTY SPOT, COLOR

Global





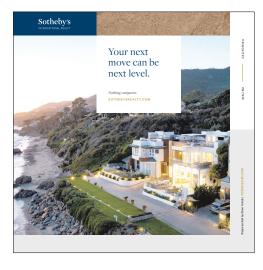


## Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- · Western Los Angeles coverage
- Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$610







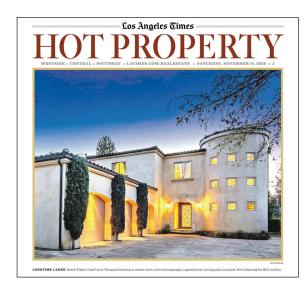


# Los Angeles Times Hot Property And Digital Lighthouse

#### LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news — including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: **56,000**
- e-Edition subscribers: 164,780



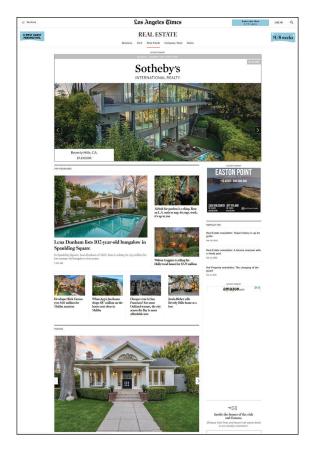
#### LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

· Avg Monthly Impressions: 1.7 Million

PRICE: \$390/SPOT

Full color with 30 day Lighthouse Placement



### Robb Report

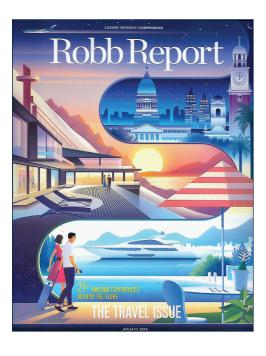
Robb Report is luxury without compromise, attracting a discerning audience with a shared appreciation and desire for quality, artisanship, heritage, fine design, and exclusivity. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

Audience: 324,000Average Age: B

Male / Female Ratio: 79/21Average HHI: \$484,000Average HNW: \$2,800,000

TRIPLE SPOT, COLOR: \$2,490 PROPERTY SPOT, COLOR: \$830

Global











Plan 1	
Media	Circulation
Sotheby's Auction House: Print Full Page	20,000
Sotheby's Auction House: Digital Email	
Florida, New York, Texas, California, Connecticut	25,000
Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter	488,357 7,500
Society's Freiened Lifewsietter	7,500
Digital Million Impressions*	
Digtal Banner Program	1,500,000
Targeting - FL (Miami), NY, NJ, CT, MA, CA, TX	
Google Adwords Digital PPC program	
Facebook Advertising	180,000
Digital Banner program  Comprehensive Digital	180,000
Socail Mirror Geofencing - Event and Location	300,000
Target specific events and locations	60,000
Smart Solutions Eblast Custom Email	40,000
Dwell.com	40,000
Custom Article with promo on Homepage, 1X in the e-Newsletter,	110,000
Elite Traveler Online Real Estate Showcase	100,000
Nob Hill Gazette	
OTM On the Market eNewsletter  JamesEdition	19,500
Rotating Gallery Home Page	750,000
Featured Article and e-Newsletter promotion Social Media	294,000 296,000
JetSet Magazine	
Annual Global Campaign  LA Times	2,140,000
Lighthouse Fixed Position - Hot Property Page	425,000
NYTimes.com NYTimes.com Property Module	111,206
Robbreport.com	
Real Estate media bar WSJ.com	12,000
Mansion Global Homepage	328,000
Daily Monday-Friday	17,000
Property upgrades Mansion Global Instagram	152,400
Billionaire	F0 000
Custom Content + Enewsletter Yachting E-newsletter	50,000
Boat International	102,400
Ocean Home Custom E-Mail	22,000
Facebook Post	21,600
Instagram Post Facebook/Instagram Ad	21,800 43,400
Sponsored Content	38,199
Luxury Estate Showcase Listing + Elite Listing Packages	
Crain's New York Business	
Daily E-Newsletter M-F	15,000
Print	
The Wall Street Journal The Wall Street Journal - Northeast Region	444,000
The Wall Street Journal - Florida Region	444,000
Property Spot w/Digital Featured Property Upgrade The New York Times	2,577,696
Property Spot - Weekday/Saturday	1,269,333
Property Spot - Sunday	381,268
Full page w/ Digital promotion Billionaire Magazine	336,000
Full Page	14,791
Boat International US National issue	25,600
Boston Globe	
Property Spot House Hunt Section Elite Traveler	2,252,730
Luxury Homes Feature	557,000
Financial Times Triple Property Spot	420,914
Property Spot	420,914
The Los Angeles Times  Hot Property - listing + digital lighthouse	662,340
Takeover	441,560
Robb Report Triple Property Spot	648,000
Other	2.2,000

18,586,508

GRAND TOTAL

Plan 1 Media	Circulation
Sotheby's Auction House: Print	Circulation
Half Page	20,000
Sotheby's Auction House: Digital Email	
Florida, New York, Texas, California, Connecticut Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter	25,000 488,357 7,500
Digital Million Impressions*	
Digtal Banner Program	1,500,000
Targeting - FL (Miami), NY, NJ, CT, MA, CA, TX  Google Adwords	
Digital PPC program	
Facebook Advertising	
Digital Banner program  Comprehensive Digital	120,000
Socail Mirror	300,000
Dwell.com	
Custom Article with promo on Homepage with promotion in eNev Elite Traveler	110,000
Online Real Estate Showcase	100,000
Nob Hill Gazette	
OTM On the Market eNewsletter  JamesEdition	19,500
Rotating Gallery Real Estate Page	750,000
Featured Article and e-Newsletter promotion	294,000
Social Media  JetSet Magazine	296,000
Annual Global Campaign	2,140,000
LA Times	
Lighthouse Fixed Position - Hot Property Page  NYTimes.com	425,000
NYTimes.com Property Module	55,603
Robbreport.com	
Real Estate media bar WSJ.com	12,000
Mansion Global Homepage	328,000
Daily Monday-Friday	17,000
Property upgrades Mansion Global Instagram	76,200
Yachting E-newsletter	70,200
Boat International	51,200
Ocean Home Custom E-Mail	22,000
Facebook Post	21,600
Instagram Post	21,800
Facebook/Instagram Ad Luxury Estate	43,400
Showcase Listing + Elite Listing Packages	
Crain's New York Business	
Print	15,000
Print The Wall Street Journal	
The Wall Street Journal - Northeast Region	444,000
The Wall Street Journal - Florida Region	444,000
Property Spot w/Digital Featured Property Upgrade  The New York Times	2,577,696
Property Spot - Weekday/Saturday	1,269,333
Property Spot - Sunday	381,268
Full page w/ Digital promotion  Boston Globe	336,000
Property Spot House Hunt Section	2,252,730
Elite Traveler	
Luxury Homes Feature Financial Times	557,000
Triple Property Spot	420,914
Property Spot	420,914
The Los Angeles Times  Hot Property - listing + digital lighthouse	662,340
Takeover	441,560
Robb Report	
Triple Property Spot	324,000 324,000
Property Spot Other	324,000
GRAND TOTAL	18,114,915

Plan 3	
Media	Circulation
Sotheby's Auction House: Print	20.000
Half Page Sotheby's Auction House: Digital	20,000
Fmail	
Florida, New York, Texas, California, Connecticut	25,000
Sotheby's Selects Enewsletter	488,357
Sotheby's Preferred Enewsletter	7,500
Digital	
Million Impressions*	750.000
Digtal Banner Program	750,000
Targeting - FL (Miami), NY, NJ, CT, MA, CA, TX  Google Adwords	
Digital PPC program	
Facebook Advertising	
Digital Banner program	60,000
Comprehensive Digital	
Socail Mirror	200,000
Dwell.com	
Custom Article with promo on Homepage with promotion in eNew	110,000
Elite Traveler	
Online Real Estate Showcase	100,000
Nob Hill Gazette	
OTM On the Market eNewsletter	19,500
JamesEdition	750,000
Rotating Gallery Real Estate Page	750,000
e-Newsletter Social Media	294,000
LA Times	296,000
Lighthouse Fixed Position - Hot Property Page	425,000
Robbreport.com	123,000
Real Estate media bar	6,000
WSJ.com	,,,,,,
Mansion Global Homepage	164,000
Property upgrades	
Mansion Global Homepage Featured Listing Module	164,000
Mansion Global Instagram	76,200
Yachting E-newsletter	
Boat International	51,200
Ocean Home	22.000
Custom E-Mail Facebook/Instagram Ad	22,000 43,400
Luxury Estate	45,400
Showcase Listing + Elite Listing Packages	
Crain's New York Business	
Daily E-Newsletter M-F	15,000
buny E newstetter in t	15,000
Print	
The Wall Street Journal	
The Wall Street Journal - Northeast Region	296,000
The Wall Street Journal - Florida Region	296,000
Property Spot w/Digital Featured Property Upgrade	2,577,696
The New York Times	1 260 222
Property Spot - Weekday/Saturday	1,269,333 381,268
Property Spot - Sunday Full page w/ Digital promotion	381,268
Boston Globe	330,000
Property Spot House Hunt Section	2,252,730
Financial Times	2,232,730
Triple Property Spot	210,457
Property Spot	631,371
The Los Angeles Times	

Takeover

Robb Report Property Spot

GRAND TOTAL

662,340

441,560

14,089,912

Schedule and Pricing



# Proposed Media Schedule & Pricing 2023

Media	Ad Description	Se	ptember	Oc	tober	No	ovember	De	cember	Me	edia Total
otheby's Auction House: Print	- "-										
otheby's Magazine	Full Page							\$	3,640.00	\$	3,640.0
otheby's Auction House: Digital	Feedl										
Sotheby's Bespoke Geo-Targeted Em	i Emaii i Florida, New York, Texas, California,	,	2.500.00							\$	2,500.0
		Þ	2,500.00					Ś	2 250 00		
Sotheby's Selects Enewsletter	Sotheby's Selects Enewsletter			_				>	2,350.00	\$	2,350.0
Sotheby's Preferred Enewsletter	Sotheby's Preferred Enewsletter			\$	3,000.00					\$	3,000.0
Digital											
Million Impressions*											
Million Impressions	Digtal Banner Program	\$	1,625.00	\$	1,625.00	\$	1,625.00			\$	4,875.0
Million Impressions	Targeting - FL (Miami), NY, NJ, CT, M	IA, C	A, TX								
Google Adwords											
Google Adwords	Digital PPC program	\$	2,050.00	Ś	1,300.00	\$	1,300.00	\$	1,300.00	Ś	5,950.0
Facebook Advertising			,		,		,		,		
Facebook Advertising	Digital Banner program	Ś	1,500.00	Ś	1.500.00	Ś	1.500.00			\$	4,500.0
Comprehensive Digital	Digital Ballici program	7	1,500.00	,	1,500.00	Ť	2,500.00			~	4,500.0
Comprehensive Digital	Socail Mirror	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.0
	Social Will of	٠	1,300.00	,	1,300.00	,	1,500.00			,	4,500.0
Geofencing - Event and Location Geofencing - Event and Location	T							Ś	1.500.00	Ś	1.500.0
	Target specific events and locations							>	1,500.00	>	1,500.0
Smart Solutions Eblast											
Smart Solutions Eblast	Custom Email					\$	2,295.00			\$	2,295.0
Dwell.com											
Real Estate Package 2	Custom Article with promo on Home	epag	e, 1X in the	\$	3,750.00					\$	3,750.0
Elite Traveler											
Online Real Estate Showcase	Online Real Estate Showcase				\$2,	500				\$	2,500.0
Nob Hill Gazette											
Nob Hill Gazette San Francisco, Penir	OTM On the Market eNewsletter	\$	500.00	\$	500.00	\$	500.00			\$	1,500.0
lamesEdition											
Rotating Gallery Home Page	Featured Banner			\$	2,000.00					\$	2,000.0
Featured Article and e-Newsletter pr					,	\$	5,500.00			\$	5,500.0
Social Media	Listing Feature	Ś	1,000.00			-	.,	Ś	1,000.00	\$	2,000.0
letSet Magazine		_	_,					_	_,	Ť	_,
etSet Magazine	Annual Global Campaign				\$2.5	-00				\$	2,500.0
LA Times	Allitual Global Callipaigii				32,	JUU				۶	2,300.0
	- Unbahanna Florid Basistan - Unb Basis					,	225.00			,	225.0
	E Lighthouse Fixed Position - Hot Prop	BOI	nus	Bor	nus	\$	325.00	Bor	nus	\$	325.0
NYTimes.com											
NYTimes.com Property Module	NYTimes.com Property Module			\$	3,000.00	\$	3,000.00			\$	6,000.0
Robbreport.com											
Robbreport.com	Real Estate media bar	\$	1,250.00			\$	1,250.00			\$	2,500.0
WSJ.com											
Mansion Global Homepage	Mansion Global Homepage			\$	2,150.00			\$	2,150.00	\$	4,300.0
Mansion Global e-Newletter	Daily Monday-Friday					\$	3,680.00			\$	3,680.0
Property upgrades	Property upgrades	Bor	nus	Bor	nus	Во	nus	Bor	nus	\$	-
Mansion Global Instagram	Mansion Global Instagram			\$	1,775.00	\$	1,775.00			\$	3,550.0
Billionaire											
Custom Content + Enewsletter	Custom Content + Enewsletter					Ś	4.300.00			\$	4.300.0
Yachting E-newsletter							,				,,,,,,
Boat International	Boat International	\$	750.00	\$	750.00	\$	750.00	\$	750.00	\$	3,000.0
Ocean Home	Doct memoria	7	750.00	~	750.00	,	750.00	,	750.00	~	3,000.0
Custom E-Mail	Custom E-Mail			Ś	2.500.00					\$	2,500.0
		Ś	575.00	۶	2,300.00						
Facebook Post	Facebook Post									\$	575.0
Instagram Post	Instagram Post	\$	700.00							\$	700.0
Facebook/Instagram Ad	Facebook/Instagram Ad					\$	1,300.00			\$	1,300.0
Sponsored Content	Sponsored Content							\$	2,500.00	\$	2,500.0
Luxury Estate											
Luxury Estate	Showcase Listing + Elite Listing Packa	ages					\$3,250			\$	3,250.0
Crain's New York Business											
Crain's New York Business	Daily E-Newsletter M-F			\$	3,150.00					\$	3,150.0
Print											
The Wall Street Journal											
rne wall Street Journal The Wall Street Journal - Northeast R	2 × 7	\$	1,510.00	ć	3,020.00	ć	1,510.00	Bor	auc.	\$	6,040.0
i ne Wall Street Journal - Northeast K The Wall Street Journal - Florida Regi		Ś	1,510.00 875.00	\$	3,020.00 875.00	\$	1,510.00	Bor			3,500.0
				\$		\$				\$	
The Wall Street Journal - National	Property Spot w/Digital Featured Pr	Þ	650.00	\$	650.00	\$	650.00	\$	650.00	\$	2,600.0
The New York Times											
The New York Times	Property Spot - Weekday/Saturday	\$	710.00	\$	710.00	\$	710.00			\$	2,130.0
The New York Times	Property Spot - Sunday							\$	710.00	\$	710.0
The New York Times Takeover	Full page w/ Digital promotion	\$	690.00			\$	690.00			\$	1,380.0
Billionaire Magazine											
Billionaire Magazine	Full Page	\$	8,125.00							\$	8,125.0
Boat International											
JS National issue	Full Page			\$	4,250.00					\$	4,250.0
Boston Globe											
Boston Globe	Property Spot House Hunt Section	Ś	360.00	Ś	360.00	Ś	360.00			\$	1,080.0
Elite Traveler	,, spersection	7	220.00	Ť	220.00	-	230.00			Ť	_,000.0
lite Traveler	Luxury Homes Feature							Ś	4,500.00	¢	4,500.0
	Luxury Homes Feature							۶	4,500.00	ş	4,500.0
	Trials Brown to Cont			,	2 400 65			,	2 400 65		4 200 0
	Triple Property Spot			\$	2,190.00	,		\$	2,190.00	\$	4,380.0
Financial Times Financial Times		\$	730.00			\$	730.00			\$	1,460.0
Financial Times Financial Times	Property Spot										
Financial Times Financial Times The Los Angeles Times											
Financial Times Financial Times F <b>he Los Angeles Times</b> The Los Angeles Times	Hot Property - listing + digital lighth	\$	390.00	\$	390.00			\$	390.00	\$	
inancial Times inancial Times I <b>he Los Angeles Times</b> ihe Los Angeles Times		\$	390.00 610.00	\$	390.00	\$	610.00	\$	390.00	\$ \$	
Financial Times Financial Times The Los Angeles Times	Hot Property - listing + digital lighth			\$	390.00	\$	610.00	\$	390.00		
inancial Times inancial Times f <b>he Los Angeles Times</b> The Los Angeles Times The Los Angeles Times	Hot Property - listing + digital lighth Takeover			\$	390.00	\$	610.00	\$		\$	1,170.0 1,220.0 4,980.0
inancial Times inancial Times he Los Angeles Times he Los Angeles Times he Los Angeles Times tob Report	Hot Property - listing + digital lighth					\$	610.00		390.00	\$	1,220.0

skyad.com

# Proposed Media Schedule & Pricing 2023

Media	Ad Description	Sep	otember	Oc	tober	No	vember	De	cember	Me	edia Total
otheby's Auction House: Print								_		_	
otheby's Magazine	Half Page							\$	1,620.00	\$	1,620.
otheby's Auction House: Digital otheby's Bespoke Geo-Targeted Em	Fmail										
	Florida, New York, Texas, California,	Ś	2.500.00							\$	2,500.0
otheby's Selects Enewsletter	Sotheby's Selects Enewsletter	-	_,					\$	2,350.00	\$	2,350.
otheby's Preferred Enewsletter	Sotheby's Preferred Enewsletter			\$	3,000.00					\$	3,000.
Digital											
Million Impressions*											
Million Impressions	Digtal Banner Program	\$	1,625.00	\$	1,625.00	\$	1,625.00			\$	4,875.
Million Impressions	Targeting - FL (Miami), NY, NJ, CT, N	IA, C	A, TX								
Google Adwords											
Google Adwords	Digital PPC program	\$	2,050.00	\$	1,300.00	\$	1,300.00	\$	1,300.00	\$	5,950.
Facebook Advertising Facebook Advertising	District Description			,	4 500 00	,	4 500 00				2.000
Comprehensive Digital	Digital Banner program			\$	1,500.00	\$	1,500.00			\$	3,000.
Comprehensive Digital	Socail Mirror	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.
Owell.com	Socali Mili Tol	ڔ	1,300.00	۶	1,300.00	٠	1,300.00			۶	4,300.
Real Estate Package 1	Custom Article with promo on Home	anaa	e with pror	ć	3.125.00					\$	3,125.
lite Traveler	custom Article with promo on nom	chag	e with prof	Ų	3,123.00					J	3,123.
Online Real Estate Showcase	Online Real Estate Showcase				\$2,	500				\$	2,500.
Nob Hill Gazette	2				Y2,						_,550.
Nob Hill Gazette San Francisco, Penir	OTM On the Market eNewsletter	\$	500.00	\$	500.00	\$	500.00			\$	1,500.
amesEdition						Ĺ					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Rotating Gallery Real Estate Page	Featured Banner			\$	1,600.00					\$	1,600.
eatured Article and e-Newsletter pr					,	\$	3,300.00			\$	3,300.
ocial Media	Listing Feature	\$	1,000.00			-	.,	\$	1,000.00	\$	2,000.
etSet Magazine	, , , , , , , , , , , , , , , , , , ,		,						,		,
etSet Magazine	Annual Global Campaign				\$2,	500				\$	2,500.
A Times											
ighthouse Fixed Position - Hot Prope	Lighthouse Fixed Position - Hot Prop	Bon	nus	Boi	nus	\$	325.00	Во	nus	\$	325.
NYTimes.com											
NYTimes.com Property Module	NYTimes.com Property Module					\$	3,000.00			\$	3,000.
Robbreport.com											
Robbreport.com	Real Estate media bar	\$	1,250.00			\$	1,250.00			\$	2,500.
VSJ.com											
Mansion Global Homepage	Mansion Global Homepage			\$	2,150.00			\$	2,150.00	\$	4,300.
Mansion Global e-Newletter	Daily Monday-Friday					\$	3,680.00			\$	3,680.
roperty upgrades	Property upgrades	Bor	nus	Boi	nus	Во	nus	Во	nus	\$	-
Mansion Global Instagram	Mansion Global Instagram					\$	1,775.00			\$	1,775.
achting E-newsletter											
Boat International	Boat International	\$	750.00			\$	750.00			\$	1,500.
Ocean Home											
Custom E-Mail	Custom E-Mail	_		\$	2,500.00					\$	2,500.
acebook Post	Facebook Post	\$	575.00							\$	575.
nstagram Post	Instagram Post	\$	700.00				4 200 00			\$	700.
acebook/Instagram Ad	Facebook/Instagram Ad					\$	1,300.00			\$	1,300.
uxury Estate	Charrence Listing   Flits Listing Book						ć2 2F0			\$	2 250
uxury Estate Crain's New York Business	Showcase Listing + Elite Listing Pack	ages					\$3,250			Þ	3,250.
Crain's New York Business	Daily E-Newsletter M-F			Ś	3,150.00					\$	3,150.
Italii s New York Busiliess	Daily E-Newsletter IVI-F			۶	3,130.00					ş	3,130.
Print											
he Wall Street Journal											
he Wall Street Journal - Northeast F	12 x 7	\$	1,510.00	\$	3,020.00	\$	1,510.00	Bo	nus	\$	6,040.
he Wall Street Journal - Florida Regi		\$	875.00	\$	875.00	\$	1,750.00		nus	\$	3,500.
he Wall Street Journal - National	Property Spot w/Digital Featured Pr		650.00	\$	650.00	Ś	650.00	\$	650.00	\$	2,600.
he New York Times	roperty spot wy signar reactice r	Ÿ	050.00	,	050.00	,	050.00	,	050.00	,	2,000
he New York Times	Property Spot - Weekday/Saturday	Ś	710.00	\$	710.00	\$	710.00			\$	2.130.
he New York Times	Property Spot - Sunday							\$	710.00	\$	710.
he New York Times Takeover	Full page w/ Digital promotion	\$	690.00			\$	690.00			\$	1,380.
Soston Globe											
Boston Globe	Property Spot House Hunt Section	\$	360.00	\$	360.00	\$	360.00			\$	1,080.
lite Traveler											
lite Traveler	Luxury Homes Feature							\$	4,500.00	\$	4,500.
inancial Times											
inancial Times	Triple Property Spot			\$	2,190.00			\$	2,190.00	\$	4,380.
inancial Times	Property Spot	\$	730.00			\$	730.00			\$	1,460.
he Los Angeles Times											
he Los Angeles Times	Hot Property - listing + digital lighth	\$	390.00	\$	390.00			\$	390.00	\$	1,170.
ne cos migeres mines	Takeover	\$	610.00			\$	610.00			\$	1,220.
The Los Angeles Times  Robb Report											
he Los Angeles Times	Triple Property Spot							\$	2,490.00	\$	2,490
he Los Angeles Times  tobb Report	Triple Property Spot Property Spot			\$	830.00			\$	2,490.00	\$ \$	2,490 830

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change

# Proposed Media Schedule & Pricing 2023

Plan 3 Media	Ad Description	Septen	nber	Oct	tober	November		December		Media Total	
Sotheby's Auction House: Print	7.a Description	осреси						-			
Sotheby's Magazine	Half Page							\$	1,620.00	\$	1,620.00
Sotheby's Auction House: Digital											
Sotheby's Bespoke Geo-Targeted Em			-00.00								2 500 00
	Florida, New York, Texas, California,	\$ 2,5	500.00					\$	2,350.00	\$ \$	2,500.00
Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter	Sotheby's Selects Enewsletter Sotheby's Preferred Enewsletter			\$	3,000.00			\$	2,350.00	\$	2,350.00 3,000.00
Sottleby's Freierred Ellewsietter	Sottleby's Freierred Ellewsietter			٧	3,000.00					ې	3,000.00
Digital											
Million Impressions*											
Million Impressions	Digtal Banner Program	\$ 1,1	195.00	\$	1,195.00	\$	1,195.00			\$	3,585.00
Million Impressions	Targeting - FL (Miami), NY, NJ, CT, N	/A, СА, Т	Χ								
Google Adwords											
Google Adwords	Digital PPC program	\$ 1,8	350.00	\$	1,100.00	\$	1,100.00	\$	1,100.00	\$	5,150.00
Facebook Advertising											
Facebook Advertising  Comprehensive Digital	Digital Banner program					\$	1,500.00			\$	1,500.00
Comprehensive Digital	Socail Mirror			\$	1,500.00	\$	1,500.00			\$	3,000.00
Dwell.com	Securitimes.			,	2,500.00	,	2,500.00			Ÿ	5,000.00
Real Estate Package 1	Custom Article with promo on Home	epage wi	ith pror	\$	3,125.00					\$	3,125.00
Elite Traveler											
Online Real Estate Showcase	Online Real Estate Showcase				\$2,	500				\$	2,500.00
Nob Hill Gazette											
Nob Hill Gazette San Francisco, Penir	OTM On the Market eNewsletter	\$ 5	500.00	\$	500.00	\$	500.00			\$	1,500.00
JamesEdition	5			,	4 500 00						4 500 00
Rotating Gallery Real Estate Page e-Newsletter	Featured Banner e-Newsletter			\$	1,600.00	\$	1,500.00			\$ \$	1,600.00 1,500.00
Social Media	Listing Feature	\$ 5	500.00			Ş	1,500.00	\$	500.00	\$	1,000.00
LA Times	Listing reature	, ,	00.00					ڔ	300.00	ڔ	1,000.00
	ELighthouse Fixed Position - Hot Prop	Bonus		Bor	nus	\$	325.00	Bor	nus	\$	325.00
Robbreport.com											
Robbreport.com	Real Estate media bar					\$	1,250.00			\$	1,250.00
WSJ.com											
Mansion Global Homepage	Mansion Global Homepage							\$	2,150.00	\$	2,150.00
Property upgrades	Property upgrades	Bonus		Bor		Bor	nus	Bor	nus	\$	-
	Mansion Global Homepage Feature	d Listing	Module	\$	1,275.00	ć	1 775 00			\$	1,275.00
Mansion Global Instagram  Yachting E-newsletter	Mansion Global Instagram					\$	1,775.00			\$	1,775.00
Boat International	Boat International	\$ 7	750.00			Ś	750.00			\$	1,500.00
Ocean Home						-				-	_,
Custom E-Mail	Custom E-Mail			\$	2,500.00					\$	2,500.00
Facebook/Instagram Ad	Facebook/Instagram Ad					\$	1,300.00			\$	1,300.00
Luxury Estate											
Luxury Estate	Showcase Listing + Elite Listing Pack	ages					\$3,250			\$	3,250.00
Crain's New York Business Crain's New York Business	Daily E Navyalatta a NA E			\$	3,150.00					\$	3,150.00
Crain's New York business	Daily E-Newsletter M-F			Ş	3,130.00					Ş	3,130.00
Print											
The Wall Street Journal											
The Wall Street Journal - Northeast F				\$	1,510.00	\$	1,510.00			\$	3,020.00
The Wall Street Journal - Florida Reg				ć	CEO 00	\$	875.00	\$	875.00 650.00	\$	1,750.00
The Wall Street Journal - National The New York Times	Property Spot w/Digital Featured Pr	\$ 6	550.00	\$	650.00	\$	650.00	\$	650.00	\$	2,600.00
The New York Times  The New York Times	Property Spot - Weekday/Saturday	\$ 7	710.00	Ś	710.00	\$	710.00			\$	2,130.00
The New York Times	Property Spot - Sunday	,	10.00	Ÿ	710.00	Ÿ	710.00	\$	710.00	\$	710.00
The New York Times Takeover	Full page w/ Digital promotion	\$ 6	590.00			\$	690.00	7		\$	1,380.00
Boston Globe											
Boston Globe	Property Spot House Hunt Section	\$ 3	360.00	\$	360.00	\$	360.00			\$	1,080.00
Financial Times											
Financial Times	Triple Property Spot							\$	2,190.00	\$	2,190.00
Financial Times	Property Spot	\$ 7	730.00	\$	730.00	\$	730.00			\$	2,190.00
The Los Angeles Times	Hot Property - listing + digital lighth	, ,	200.00	ć	200.00			ć	200.00	ć	1 170 00
The Los Angeles Times The Los Angeles Times	Hot Property - listing + digital lighth Takeover		390.00 510.00	Ş	390.00	\$	610.00	\$	390.00	\$ \$	1,170.00 1,220.00
Robb Report	IUNCOVCI	ت د				ڔ	010.00			ب	1,220.00
Robb Report	Property Spot			\$	830.00			\$	830.00	\$	1,660.00
Other	/ -r										,
TOTAL										\$	73,505.00
	gram may be adjusted after evaluation	on of bud	dget and	d str	ategy						
Pricing Subject to Change											

Pricing Subject to Change