

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Vie L'Ven Advertising and Marketing Program



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79 2023

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ADVERTISING BRANDING MARKETING

### National & Global Exposure Vie L'Ven

SKY Advertising is excited to present to St. Martin Sotheby's International Realty® a curated, multi-media marketing selection of offerings to bring high net worth buyer awareness to Vie L'Ven.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in St. Martin.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER JANINE JONES Executive Vice President 212-677-2714 janine@skyad.com PAULA DAVIDSON Senior Account Executive

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# Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

#### SOTHEBY'S MAGAZINE

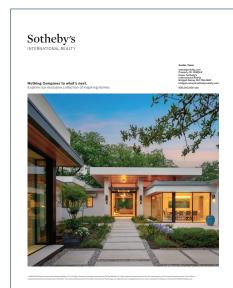
This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

- Distribution: 20,000
- Auction clients with **\$50,000-\$5 million** in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

FULL PAGE : \$3.640 HALF PAGE : \$1.820 QUARTER PAGE : \$910

Global







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#### SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

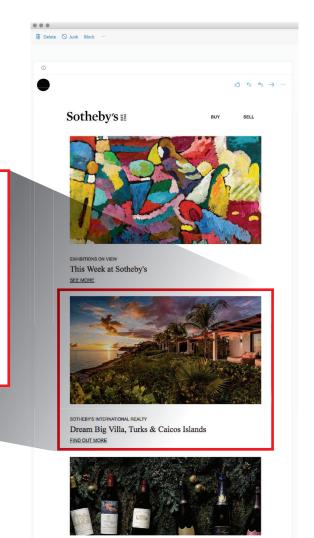
#### TARGETED AREAS

Canada, France, Netherlands, New York, Massachusetts

PRICE: \$2,500/DEPLOYMENT



SOTHEBY'S INTERNATIONAL REALTY Dream Big Villa, Turks & Caicos Islands FIND OUT MORE



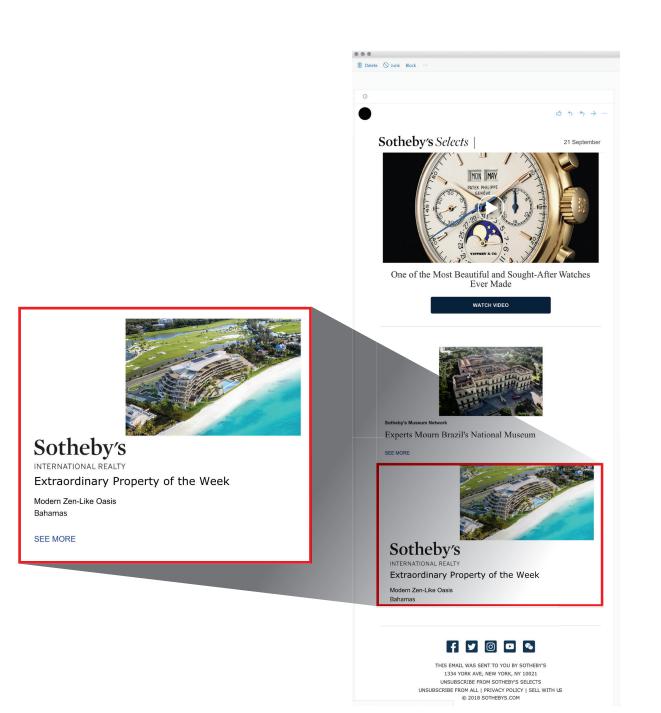
More From Sotheby's

#### SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 488,357+ recipients
- 34% average open rate

#### PRICE: \$2,350\*/DEPLOYMENT

\*Limited Availability



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# Digital Offerings



### Impressions Campaign

#### CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



#### **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: Vie L'Ven
- Flight Dates: November 2023 April 2024
- Impressions: 6,000,000
- Clicks through to the website of your choice.

250K Impressions per month:	\$1,195
500K Impressions per month:	\$1,625
1 Million Impressions per month:	\$2,450
Three Month Minimum	



Minimum 3 month commitment

### Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

#### **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.





### Creative

### SAMPLE BANNER ADS FOR IMPRESSIONS PROGRAM

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

Nothing<br/>compares<br/>to what's<br/>next.St. MartinSotheby's<br/>INTERNATIONAL REALTYDiscover moreDiscover more

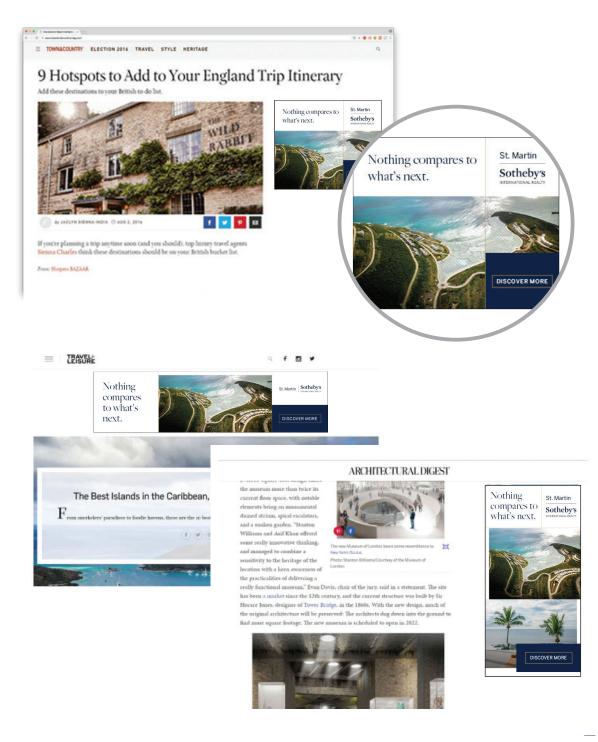






DIGITAL

Sample Banners For Impressions Programs As They Appear On Sites

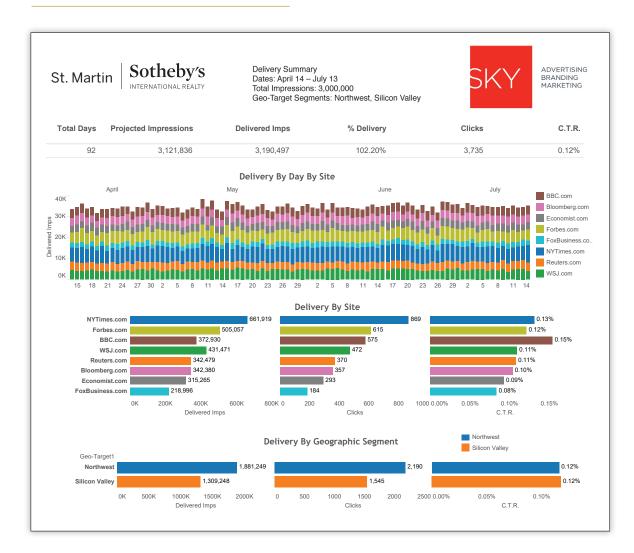


Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

#### **IMPRESSIONS PROGRAM SAMPLE REPORT**



### Impressions Scheduling

After researching, we have put together an integrated program that targets a high-net-worth audience across Florida, Dallas, North Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York, Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris, and The Netherlands.

The program, with a projected start date of November 1st will run for three months and deliver an estimated 6,000,000 impressions.

This will include:

- A Site-specific segment that allows us to reach a high-networth audience (Adults top 10% HHI), living in Florida, Dallas, North Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York, Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris, and The Netherlands in a premium editorial environment on top news and business/finance and lifestyle websites.
- A behavioral targeted banner segment, that will allow us to show banners to Adults in the top 10% HHI who are Business Travelers who are interested in Caribbean Real Estate and living in Florida, Dallas, North Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York, Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris, and The Netherlands.
- A behavioral targeted banner segment, that will allow us to show banners to Adults in the top 10% HHI who are Luxury Travelers who are interested in Caribbean Real Estate and living in Florida, Dallas, North Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York, Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris and The Netherlands

#### SITE SPECIFIC

This segment consists of premium global business/finance websites such as WSJ.com, CNTraveler.com and more to extend the overall reach of the program.

#### **BEHAVIORAL TARGETING**

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.

#### MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions.

#### REPORTING

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations



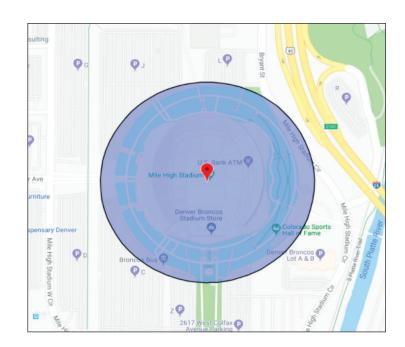
### Impressions Scheduling

St Martin SIR - Vie L'Ven																												
		Nov	ember				Decem	ber			Janua	ry			Febru	ary			N	1arch				Apri	<u> </u>			
Media	Geo-Target	01	08	15	22	29	06	13	20	27	03	10	17	24	31	07	14	21	28	06	13	20	27	03	10	17	24	Impressions
Forbes.com																		_										
Barrons.com																												
Investors.com	Florida, Dallas, North Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York,																											
Reuters.com																												3,250,000
FoxBusiness.com	Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris, Netherlands																											
Fortune.com	Untario, Paris, Netrienarius																											
CNBC.com																												
WSJ.com																												
														_														
CNTraveler.com	Florida, Dallas, North Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York,																											425,000
TravelandLeisure.com	Pennsylvania, New York, Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris, Netherlands																											
	Florida, Dallas, North									-																		
Custom Intent - Luxury Travelers interested in Caribbean Real Estate	Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York, Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris, Netherlands																											1,150,000
Custom Intent - Business Travelers interested in Caribbean Real Estate	Florida, Dallas, North Carolina, South Carolina, Atlanta, Ohio, Washington, Pennsylvania, New York, Michigan, Connecticut, Massachusetts, Quebec, Ontario, Paris, Netherlands																											1,175,000
<sup>r</sup> otal Digital																												6,000,000

# Digital Event Targeting

#### GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- **Custom audience**s Target customers that are within or have recently visited a specific Geo-Fenced location.



#### GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

### TARGET SPECIFIC EVENTS AND LOCATIONS

• From \$1,500/month

#### OVER-THE TOP (OTT) AND CONNECTED TV (CTV)

OTT and CTV works to reach audiences en masse, build brand awareness, and drive sales lift. The relative cost efficiencies realized through digital TV allows advertisers to sustain crucial, growth-driving efforts at a reasonable price point. Additionally, CTV is essential to filling the (large) gaps in a fragmented media landscape.

With **46%** of adults watching TV on a connected device each day, it's simply too vast of an audience to ignore.





#### BENEFITS OF OTT AND CTV ADVERTISING

With OTT and CTV advertising, you can reach viewers beyond the reach of traditional Linear TV (i.e. cable, satellite, and antenna).

This new audience includes a growing number of cordcutters or those who don't pay for standard cable or satellite services.

The rise of OTT and CTV viewership provides more meaningful ways for you to engage at the right time with the right target audience at the right moments—bringing together the targeting precision of digital with the high impact of TV viewership.

#### CONNECTED TV AND OVER-THE-TOP (OTT) ADVERTISING BENEFITS

- User-controlled viewing experiences lets advertisers get in front of the right audiences at the right times.
- User-registration data allows for cross-screen targeting.
- IP-based delivery permits the application of 1st and 3rd party audience data to target households watching ad-supported content.

PRICE: FROM \$1,500/MONTH

#### NATIVE DISPLAY

Native ads dynamically match the look, feel and visual context of the website or app where they are seen. They can run across all devices or be specified mobile only. Native ads can be either video or a dynamic picture.

#### HIGHER ENGAGEMENT:

- Native ads are viewed 53 percent more frequently than display ads, providing a higher CTR (60 percent).
- Native ads result in an 18 percent increase in purchase intent.
- Native ads can help lift a brand by up to 82 percent.



#### \_\_\_\_\_

- Behavioral thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.Keywords – target a list of up to 500 keywords related to your business, and show Native ads on the web pages where they appear A.I.
- **Targeting** Showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Custom Audience Matching & Lookalike
   Audiences target people on your list of emails, addresses, or phone numbers and show them native ads when they browse websites and apps.

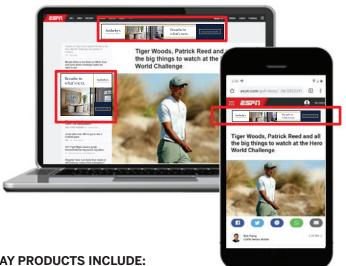
- Cross Platform Targeting available from Mobile Conquesting.
- **Native ads** come in many forms, but all share the common goal of not "looking" like an ad.

Native ads come in many forms, but all share the common goal of not "looking" like an ad. Native ads are proven to have higher levels of engagement than traditional non-native ads, and they get results.

PRICE: FROM \$1.500/MONTH

#### DISPLAY

Digital Display advertising refers to the promotion of products or services through display ads on digital platforms such as websites or mobile apps With Targeted Display, we offer campaigns that include Keyword Targeting, Behavioral Targeting, Retargeting and Artificial Intelligence (A.I.) Targeting designed to show your ads to the exact audience you want to reach, to deliver the right message on the right device at the right time.



#### TARGETED DISPLAY PRODUCTS INCLUDE:

Complete optimization including strategy, ad serving, and reporting.Full transparency, giving you the assurance your budget is allocated efficiently.

The ability to target specific audiences, rather than only specific sites, by leveraging the data collected by our algorithms.

The power to implement advanced testing to ensure you are maximizing the click-through-rate (CTR) and conversion rate of your advertising and landing pages.

We track impressions, clicks, view-throughs and conversions!

We implement Retargeting campaigns to target people who have been to your website but didn't convert. Keyword Targeting using the keywords and phrases your customers are searching for and contained on webpages they are reading.

With A.I. Targeting we are showing your display or video

ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.We can target from thousands of Behavioral Categories and show your ads to the people most likely to want your products and services.

We geo-target every campaign, showing your ads just to the people in the areas you want to reach.

Cross Platform Targeting available from Mobile Conquesting.Custom Audience Matching & Lookalike Audiences- target people on your list of emails, addresses, or phone numbers and show them display ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH

#### SOCIAL MIRROR ADS

Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





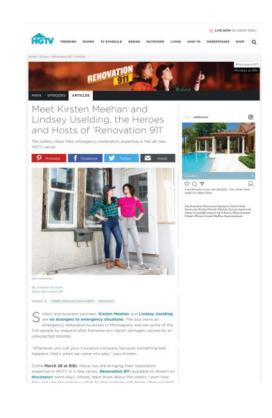
#southcarolina #lowcountry #gorgeous #views #river #peninsula #family #friends #lifestyle #private #peninsula #water #coastallite #nature #golf #home #lifeonthewater #cheers #fitness #social #blufton #welcomehome





#### **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- **Keywords** Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.



- Retargeting Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: FROM \$1,500/MONTH

Client: Vie L'Vie		Digital Campaign	Date Created: GEOGRAPH Cities	IC TARGET:			
Campaign Duration: 11/1/2023 - 5/1/2024	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	Total
DISPLAY ADS							
Retargeting							
Behavioral Targeting: High Net Worth Entrepreneurs; Household Characteristics - High Net Worth; Luxury Travelers > International; Real Estate > Luxury and Family							
AI Targeting							
Keyword Targeting							
Total Potential Impressions	200,000	200,000	200,000	200,000	200,000	200,000	1,200,000
Cost Per Thousand	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Investment Projection	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$12,000.00
NATIVE DISPLAY ADS							
Retargeting							
Behavioral Targeting: High Net Worth Entrepreneurs; Household Characteristics High Net Worth; Luxury Travelers > International; Real Estate > Luxury and Family							
Al Targeting							
Keyword Targeting							
Total Potential Impressions	250,000	250,000	250,000	250,000	250,000	250,000	1,500,000
Cost Per Thousand	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
investment Projection	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$15,000.00
OVER THE TOP VIDEO (OTT)							
Retargeting							
Behavioral Targeting: High Net Worth Entrepreneurs; Household Characteristics - High Net Worth; Luxury Travelers > International; Real Estate > Luxury and Family							
AI Targeting							
Total Potential Impressions	100,000	100,000	100,000	100,000	100,000	100,000	600,000
Cost Per Thousand	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
Investment Projection	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$24,000.00
SOCIAL MIRROR ADS							
Platforms: Facebook; Instagram Retargeting							
Behavioral Targeting: High Net Worth Entrepreneurs; Household Characteristics							
- High Net Worth; Luxury Travelers > International; Real Estate > Luxury and Family							
AI Targeting							
Keyword Targeting							
Total Potential Impressions	166,667	166,667	166,667	166,667	166,667	166,667	1,000,000
Cost Per Thousand	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
nvestment Projection	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$15,000.00
OTAL CAMPAIGN IMPRESSIONS:	716,667	716,667	716,667	716,667	716,667	716,667	4,300,000
OTAL CAMPAIGN INVESTMENT:	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$66,000.00
Display Available Monthly Impressions Estimate: 2,043,							
Percentage of Targeted Display inventory purchased with this campaign: 9.	79%						

Percentage of Targeted Usplay inventory purchased with this campage: Native Available Monthly Impression Estimate: 1,534,688 Percentage of Targeted Native inventory purchased with this campaign: 0TT Available Monthly Impression Estimate: 20cla Mirror Ads Inventory purchased with this campaign: 1.1.185

The above is an estimate based on historical inventory of impressions we bid on (i.e. premium sites, no pop-ups, etc) – not ALL available impression inventory.

This Digital Campaign Planner reflects a projection of how the impressions will be allocated in your geographic area. During the live campaign we may reallocate impressions in order to deliver the best ROI while staying within your budget.

### Smart Solutions Eblast

Our team of email experts make your message stand out from your competition with compelling subject lines, engaging copy, powerful images and strategic deployment scheduling. Our campaigns are 100% responsive, meaning your message is optimized for all devices and email platforms in order to expand your reach and foster engagement with customers.

#### TARGETING

Use high-quality data to reach new customers

#### DELIVERABILITY

Make it to more customer's inboxes every time.

#### AUDIENCE

Select High Income Zip Codes Net Worth > \$13 Million Household Income > \$500K 20,000 Total Emails

CUSTOM EBLAST AND REMINDER EMAIL: \$2,295

#### Sotheby's

Explore the latest luxury properties in the Bay Area Among these buying opportunities: breathtaking opulence with floor-to-ceiling windows, and a vine-gard paradise with panoramic views. Schedule a private tour today.





The Epitome of Luxury Bay Living 44529 Vista Grande Court, Fremont, CA

#### \$8,998,000

The home you have been waiting for. Embrace the opulence of this 9,931 square foot enclave as you experience unmatched, breathtaking views of the entire Bay Area with floor-loceling windows. Built with very executive amenity you could possibly need, this custom-built masterpiece spares no details.

View Property





Tuscan Vineyard Oasis in Mission Hills 44989 Vista Del Sol. Fremont. CA

\$7,998,000

Your very own custom casis awaits in the highly desirable Mission Hills. Enjoy 8,132 aquare feet of extensive luxurious living space on 2.7 acres of paradise, including 2 acres of lowly Caberror livingards, perfect for any wine connoisseur. Nearly every room in this magnificent home offers outstanding panoramic views of city lights, bay bridges, and the beautiful Mission Hills.

View Property



Realfor Venture Sotheby's Intern 43513 Mission Boulevan Fremont, CA 94539 (415) 385-6442 jsabeh@gmail.com

View Website

ph Sabeh Jr

Thank you for being part of our mailing list. You can use <u>this link</u> to stop receiving our emails. Alternatively, mail your request to PO Box 34628, Seattle, WA 98124-1628



Target consumers who are "inmarket", active in the Real Estate market, when they are searching and motivated to take action.

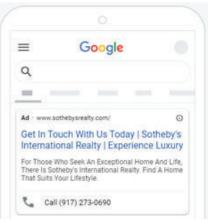
No other medium can target as effectively. Pay only when people click through to your listing/site.

#### **CAMPAIGN SETUP & OPTIMIZATION**

Which can include:

- Set up Keyword List
- Commercial Properties
- Developers
- Construction Industry
- Homewwners
- Top 10% Income Earners
- Houses For Sale
- Luxury Travelers
- Business Professionals
- Retargeting
- Site Visitors
- Set up Ad groups
- Develop understanding of urgent search terms/phrases of client and competitors
- Run fresh estimates for potential new keywords
- Write/Edit copy as needed
- Ensure all tracking is in place
- Budget Pacing
- Optimize geotargeting, audience targeting, and ad schedule

Estimated Monthly Searches: 26,650.



#### **GEO-TARGETING:**

- Charleston
- Atlanta
- Charlotte

GreenvilleRaleigh

· Hilton Head

Retargeting

Site Visitors

Business Professionals

#### AUDIENCES / DEMOGRAPHICS:

- Homewwners
- Top 10% Income
- Houses For Sale
- Luxury Travelers

#### **DESCRIPTIONS/ LONG HEADLINES:**

- Spaces Inspired by the Richness of Life. Court Atkins Group Helps You Design, Build, and Outfit Your Perfect Space.
- Residential, Commercial, and Interior Design. Our Expert Architects and Designers Turn Your Visions into Reality.
- The Highest Level of Service and E[pertise. Contact Court Atkins Group to Create Exceptional Environments True to Your Vision.

#### SHORT HEADLINES:

- Court Atkins Group
- Spaces nspired by the Richness of Life.
- Contact Us Today.

Google
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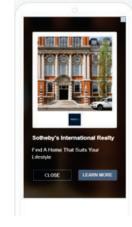


#### MONTHLY MANAGEMENT:

Includes:

- Campaign review
- · Analytics reporting
- Campaign Adjustments
- Group to Create Exceptional Environments True to Your Vision.
- Residential and Commercial Architecture.
   Interior Design.
   MAN

#### PROGRAM SETUP: \$750 SET UP \$1,000/MONTHLY MANAGEMENT PLUS MEDIA



# Facebook & Instagram Advertising

#### MINI-LEAD CAMPAIGN

#### REAL ESTATE LEADS MADE SIMPLE

Not just a promoted post! These campaigns use Likely Mover Profile to display your ads to qualified people in the area.

#### LEADS YOU OWN IN REAL TIME

Using new 'Lead Capture' technology, these ads simplify the process for a user to become a lead and you get immediate notifications.

DIGITAL BANNER PROGRAM: FROM \$1,500/MONTH

# facebook.





### Elite Traveler

EliteTraveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

#### **E-MAIL MARKETING**

Promote sponsored content in a dedicated email. Sent directly to Elite Traveler's private jet audience

#### Elite Traveler audience

- Average Age 45
- Male/Female 69/31
- Average HHI \$7.9m
- Average Net Worth **\$32m**
- C-Suite position 24%
- Reader-per-copy 5-3
- Total Brand Readership 557,000

DEDICATED EBLAST: \$6,000 PER WEEK

No Charge with print placement



### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth **\$32m**
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$3,000/YEAR

Half price with full page print purchase

**INSTAGRAM STORY: \$8,825 PER POST** 



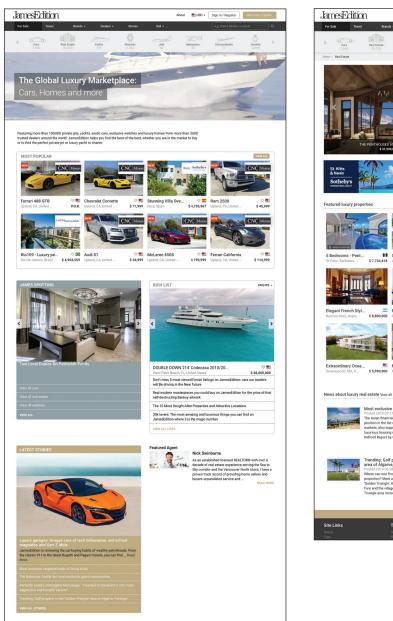
#### **E-NEWSLETTER**

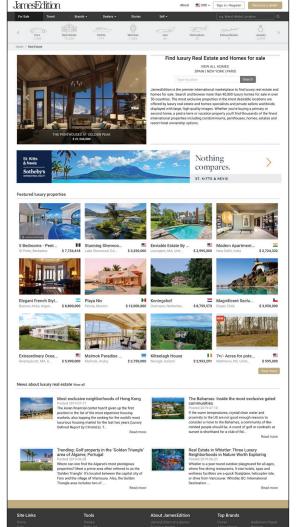
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1,500





#### **ROTATING GALLERY**

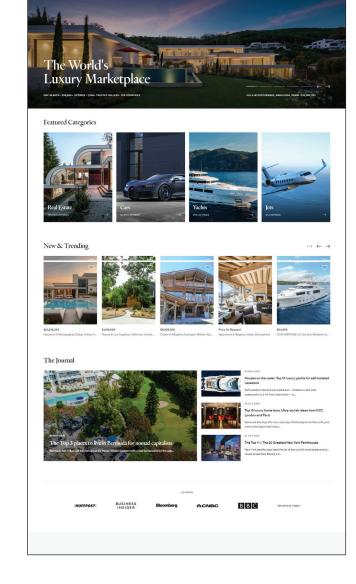
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With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

HOME PAGE FEATURED BANNER: \$2,000

REAL ESTATE PAGE FEATURED BANNER: \$1,600



MECEDITIO

#### FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

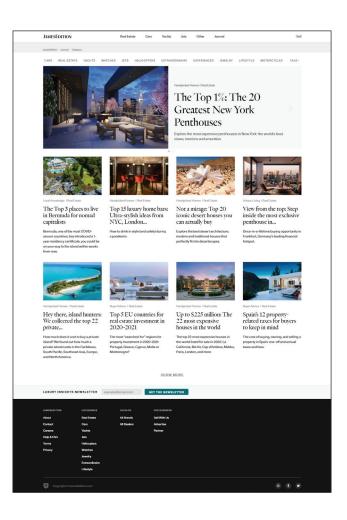
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A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

NEWSLETTER TOP & ARTICLE: \$5,500 NEWSLETTER TRENDING & ARTICLE: \$3,300



#### **NEW & TRENDING**

#### FEATURED LUXURY POSITION

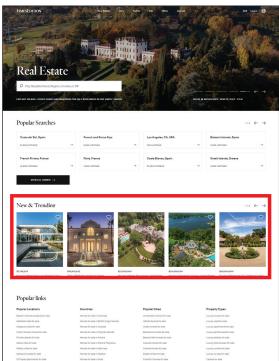
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Upgrade your listings for increased visibility to capture the attention of the UHNW.

HOME PAGE POSITION: \$1,200 REAL ESTATE PAGE: \$1,000





#### SOCIAL MEDIA POST

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNWwith a Social Post

- Instagram 74.8K
- Facebook **31.3K**

#### ΡΗΟΤΟ

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio
- n pictures & caption

Repost on stories

• Link in bio

**PHOTO PLUS** 

• 1-5 featured listings

• 1-10 photos + text

Long caption

Listing info box

### f













A Defenente Billion

o ta o d

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO

PHOTO: \$500

PHOTO PLUS: \$1,000 PHOTO PLUS

• 1-3 tags on pictures & caption



### JetSet

#### 12 MONTH GLOBAL DIGITAL CAMPAIGN

#### EMAIL

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

#### **Subscriber Profile**

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

#### 12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

#### PRICE \$2,500/YEAR

2 shared email blasts plus 12 month web feature (\$10,000 value)

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Woods who started TWD after 10 years playing professional golf, plans to instill experiences gleaned from playing PRoto worldwide and on almost every continent. Woods noted that he is dedicated to applying his hands on knowledge of the game to the Damaneta site.	fety td tere
"What really sets TWD apart is Tiger's commitment to the project, and his passion to create a golf experience players of all levels can enjoy," said jowdy. Tit doesn't hurt that Cabo San Lucas is the backdrop to Diamante, as one	
of the workd's most desired vacation spots. Having a course designed by Tiger Woods will only add to the resort city's allure."	
city alarst. The Disnance experience also features a Cabiboose, a Centrica and a practice facility with private hitting bars and silent tab. In this ISSI foot Diameter Dumos Dialifeouse which includes all 2-between modimes is set to expen- temption in 20217.	
SHARE GRE	
ABOUT THE AUTHOR	
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RELATED POSTS	

### Le Figaro

The finest selection of properties to buy and to rent, in France and abroad.

#### **PROPRIÉTÉS LE FIGARO.COM – FRANCE**

- 2.1 million sessions per month
- International audience: 22% (Top 5 audience: US, UK, Belgium, Switzerland, Germany)

#### PROPRIÉTÉS LE FIGARO.COM -INTERNATIONAL

• **180,000** sessions per month (top 5 audience: US, UK, France, Canada, Australia)

#### **HEADLINE SEARCH**

Position your property at the very top of the results page.

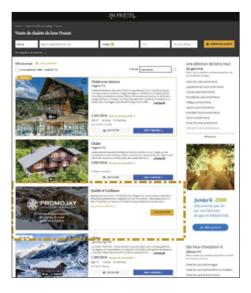
FEATURED CITY: \$795/CITY/MONTH

#### NATIVE AD

Premium display format increases visibility among search results. These placements are also able to appear to users with specific search criteria – castles, manors, etc.

NATIVE PLACEMENT BY CITY: \$500/CITY/MONTH





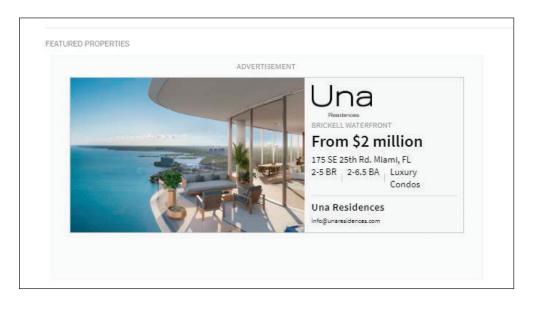
### NYTimes.com

#### FEATURED PROPERTY MODULE

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

PRICE: \$3,000



### Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.



#### ENEWSLETTER

Ocean Home magazine offers advertisers a unique opportunity to reach an incomparable community of active buyers and renters of luxury oceanfront, oceanview, ocean accessible, and island homes and villas around the country and the globe. In addition to their search for the picture-perfect oceanfront property, villa or resort, to call home, our readers are interested in coastal architecture, nautical accessories, design, décor and outdoor lifestyle accoutrements for their ocean home.

Ocean Home magazine has multiple options for connecting and delivering your messages to a highly engaged and affluent audience putting your message right in their inbox as a partner in our monthly eNewsletter.

- 22,000+ Opt-in subscribers
- 19% Open Rate
- 15% Click through rate

PRICE: STARTING AT \$650 PER MONTH



### Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

#### **EXCLUSIVE EMAIL**

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,500 PER WEEK



#### SPONSORED CONTENT

Custom article written and created by our editors to showcase your company. Posted on oceanhomemag.com, your article will be tailored to meet your marketing objectives and highlight your unique brand and properties.

• 800-1,000 words + 4-6 images.

PRICE: \$2,500

#### SOCIAL MEDIA POST

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

FACEBOOK POST: \$575 PER POST INSTAGRAM POST: \$700 PER POST FACEBOOK/INSTAGRAM AD: \$1,300 PER MONTH



oceanhomemag.com | 300 Brickstone Sq., Suite 904, Andover MA 01

OCEAN HOME IS THE LEADING LUXURY COASTAL LIFESTYLE MAGAZINE.

R<sup>M</sup>S

# RobbReport.Com

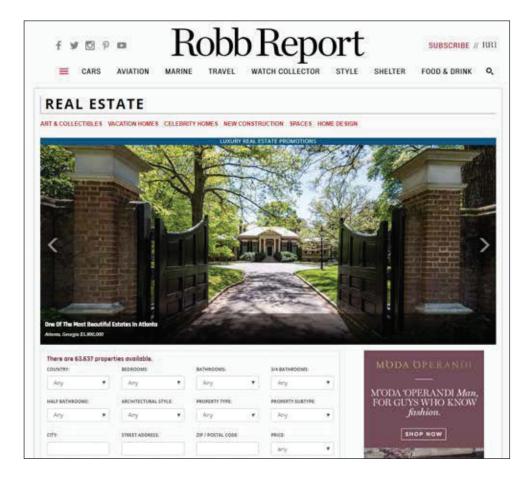
## **REAL ESTATE MEDIA BAR**

Placement on the Real Estate Media Bar provides outstanding visibility and click-through for high impact awareness.

Limited Space available: only 10 properties per month are permitted

- Above average click through rate
- Can click directly to provided url or landing page (built by robbreport.com)
- Property is live within 24-48 hours of receiving materials.

PRICE: \$1,300



# RobbReport.Com

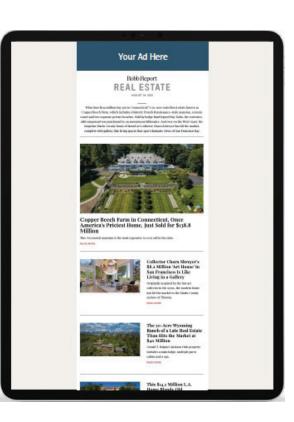
## **REAL ESTATE ENEWSLETTER**

## 60,000+ REAL ESTATE ENTHUSIASTS

Every Monday, Wednesday and Friday, Robb Report's Real Estate newsletter reaches 60K+ opt-in subscribers. This newsletter showcases the full spectrum of homes, real estate, architectural design and more, with insightful viewpoints for a rapidly growing online audience for this category.

- Open Rate 18.5%
- Email is exclusive, Partner own both banner positions: (2) 970x250
- Rate: \$3,100 for 1 week (3 deployments)

PRICE: \$3,875 - 3 DEPLOYMENTS (M, W,F)





## RobbReport.Com

## **TRAVEL ENEWSLETTER**

• 115,000+ Subscribers

PRICE: \$5,625 WEEKLY ON TUESDAYS

## FEATURED PROPERTY UPGRADES

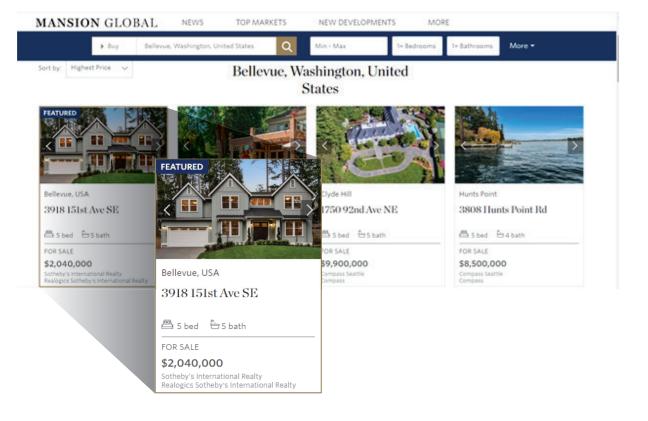
WSJ.com and Mansion Global Featured Property Upgrades place your listings at the top of the search results pages in the town where the property is located. The property you wish to feature comes directly from your brand's WSJ.com feed and click-throughs go to the website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

Included with print placment





## MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- 164,000 Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to **5** properties

PRICE: \$2,150/MONTH OR \$2.650/W VIDEO





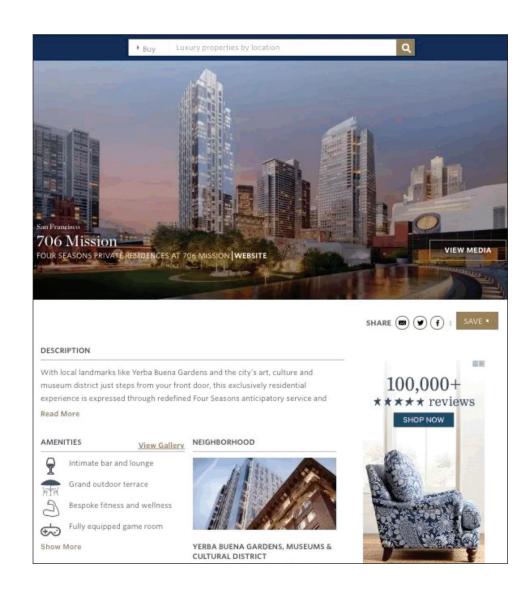
## MANSION GLOBAL NEW DEVELOPMENTS PROFILE PAGE

Showcase impressive new construction projects to an audience of engaged high-net-worth buyers.

## INCLUDES

- Fixed, always-on position within section
- Full screen image slideshow
- Prominent lead generation form
- Property highlights
- Neighborhood profile
- Available units (300x600 banner recommended)
- Video (optional)
- Amenities carousel (3-9 amenities with 1 image for each)
- Localized map
- Searchable within listings database





## WEEKLY ENEWSLETTER

- Out on Fridays
- 100% SOV
- 50,000 Opt in subscribers

PRICE: \$1,775

### Trouble viewing this email? View in web browsers

THE WALL STREET JOURNAL.

## 

Coronavirus is baring its teeth to the spring real-estate market. Mansion's Katherine Clarke reports that new home listings dropped a staggering 27% in late March and early April. For perspective, new listings increased by an average of about 50% between March 1 and April 5 in both 2018 and 2019.

It's a harah reality for homesellers who had their hopes up, and agents who were looking forward to what's normally how how seeson for the industry. "People are definitely holding back until people can physically come and see the space," Douglas Elliman's Frances Katzen told our reporter. "They want to see a return to normaloy again before they list."

The pandemic is also threatening to rock a shaky condo market in New York. Oversupply and retreating foreign buyers already loomed large over condo developers. Now, halting construction has thrown project timelines into disarray, forcing developers to renegotiate maturing loans and source each to receptitatize their buildings and buy more time. <u>Read more here</u>.

### Do air purifiers and filters kill viruses?

In Houston, a high-stakes divorce hattle between Ed Bosarge and his wife, Marie Bosarge, provides a rare glimpse into the secretive and complex mechanisms ultrahigh-net-worth individuals use to buy rul estate and move their money around the globe. Mrs. Bosarge is accusing her billionaire husband of using a complex web of trusts and limited liability companies to prevent her from accessing cash and the 15 homes they acquired together.

Finally, we look at how <u>security personnel have come to feel like part of the</u> <u>family</u> in gated communities. "It's more hospitality-driven than policing," one homeowner told us.

And remember: Keep sending your real estate-related questions by replying to this email.

Happy reading!

-Kerry Barger, digital editor of Mansion

Coronavirus Batters Spring Home-Selling Season, as New Listings Drop 27%



By comparison, new listings rose by an average of about 50% between March 1 and April 5 in 2018 and 2019.

Coronavirus Forces New York Condo Developers Into a Race Against Time



As construction across the city screeches to a halt, developers reckon with how to keep their projects funded while the pandemic rages on.

## MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3,680



## MANSION GLOBAL CUSTOM E-NEWSLETTER

Take advantage of Mansion Global's Custom newsletter to showcase your brand as a luxury lifestyle and real estate leader to luxury connoisseurs and high-net-worth buyers around the world. From aspiration to action, Mansion Global's custom newsletter is the go-to read for the most powerful and affluent consumers, delivering all your newsworthy content directly to their inboxesinspiring the luxury lifestyle & delivering results.

PRICE: \$5,000 CUSTOM SEND



## @MANSIONGLOBAL INSTAGRAM

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

Followers: 76.2K

PRICE: \$1,775



## **@WSJREALESTATE INSTAGRAM**

Spotlight your brand to our mobile-first audience with a social Instagram post directly on @WSJRealEstate editorial handle.

Followers: 154K

PRICE: \$3,600 POST



# Boat International e-Newsletter

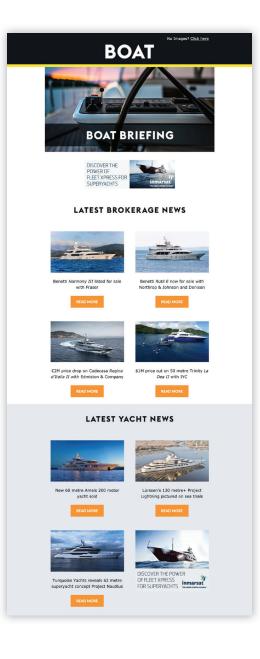
For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

- Circulation US: 25,600
- Average Net Worth: \$35.9 million

PRICE: \$750 NEWSLETTER





# Cruising World e-Newsletter

Cruising World is your go-to site and magazine for the best sailboat reviews, live-aboard sailing tips, chartering tips, sailing gear reviews and more. Their weekly editorial e-newsletter delivers editorial content and industry trends, providing their marketing partners the opportunity to deliver your message alongside relevant content.

- Subscribers: 50,000
- Male / Female: 72% / 28%
- Average Age: 44
- Average HHI: **\$420,000**
- Frequency: Weekly
- Average Open Rate: 23.2%
- Average Click-through Rate: 18.68%

### PRICE: \$1,400





# Sailing World e-Newsletter

Sailing World connects the community of racing sailors though words and images across several mediums. It explores a sailor's passion and showcases their lifestyle, destinations and technology. It links knowledge-hungry participants to the sport's top experts, providing un-rivaled instructional content. Sailing World's audience comprises of sailors who are actively researcing the newest gear, techniques and how-to information.

- Subscribers: 20,000
- Male / Female: 93% / 7%
- Average HHI: **\$712,000**
- Frequency: Weekly
- Average Open Rate: 28.93%
- Average Click-through Rate: 20.3%

## PRICE: \$600





The Pacific Northwest's once-glorious race week relocates to start a new life.



# Yachts and Yachting e-Newsletter

Yachts & Yachting has been essential reading for sailors with a passion for competitive racing since its launch in 1947. Each issue is filled with advice from sailing experts covering every aspect of the racing scene, from dinghies to keelboats and sailing techniques to gear tests. Yachts and Yachting is recognized the world over as essential reading for anyone with a passion for competitive sailing. Boasting a unique heritage that both inspires and informs its readers. Yachts and Yachtng reports directly from the cutting edge of the sport.

- Subscribers: 70,000
- Male / Female: 78% / 22%
- Average Age: 38
- Frequency: Monthly
- Average HHI: **\$410,000**
- Average Open Rate: 22 25%
- Average Click-through Rate: 2% 8%

**PRICE: \$650** 







# Crain's New York Business

## **REAL ESTATE DAILY ENEWSLETTER**

Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

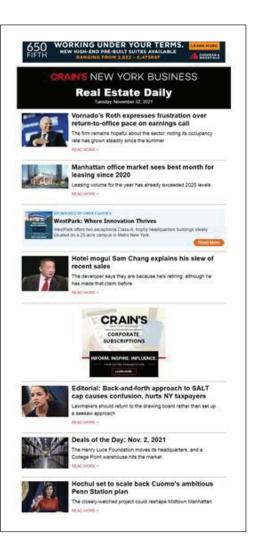
## CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- **78%** are Top Management Professionals
- 60% are C-Suite Level Executives
- **41%** serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

## REAL ESTATE DAILY E-NEWSLETTER

- Subscribers: 15,000
- Average Open Rate: 42%
- 33% SOV + 25K ROS display impressions
- Featured Placement Property Listing

PRICE: \$3,150/WEEK (MON- FRI, 5 SENDS)





# Print Offerings



# The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

- Circulation: **644,424**
- E-newspaper: 194,000
- Readership: 4,234,000
- Male / Female: 62% / 38%
- Average HHI: \$404,217
- Average age: 50

PRICE: \$650 SINGLE SPOT, COLOR

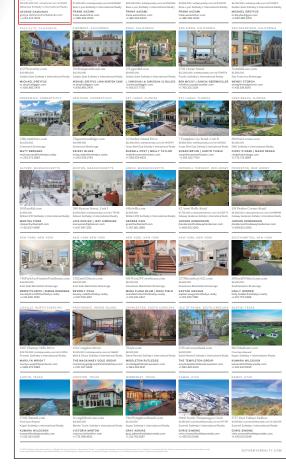
Includes Bonus 30 Day Digital -Featured Property Upgrade]

**QUARTER PAGE, EASTERN REGION: \$9,360** Buy 6 get 3 free



World-Wide

By Chad Day Julie Bykowie



Nothing compares to what's next.

Sotheby's

# The Wall Street Journal

## WSJ MAGAZINE EXPERIENCE LUXURY

Inserted into The Wall Street Journal on Saturday, October 14, Mansion Global Experience Luxury gives you the opportunity to showcase your properties and brand to WSJ's high-net-worth subscribers within the most affluent zip codes and markets across the country.

Partner with Mansion Global as they explore the most desired properties and luxury trends in their Fall issue. Browse the pages of their most recent edition of Experience Luxury.

- **9.6MM** Affluent WSJ readers with an income of \$1MM+
- 1 in 4 WSJ readers own 2+ more home
- **4.3MM** WSJ readers plan to buy a home in the next year
- ROP New York ROP Chicago ROP New England -ROP Florida - ROP Northwest (Northern Western) -ROP Southwest (Southern Western) - ROP Southern Central

PREMIUM FULL PAGE INSIDE BACK COVER: \$2,242.50 OPPOSITE PROPERTY SHOWCASE: \$2,242.50

PREMIUM SPREAD INSIDE FRONT COVER SPREAD: \$5,070 PRE-TOC: \$4,680 IMMEDIATELY POST TOC: \$4,485 CENTER SPREAD: \$4,485







# The New York Times

## IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

- Circulation: 483,701
- Male / Female ratio: 62.2% / 37.8%
- Average household income: \$381,464
- Median age: 45.2
- Over one half have liquid assets valued at **\$1 million+**
- Over 1 in 4 have a household net worth of **\$3 million**

PRICE: \$710/SINGLE SPOT, COLOR \$5,250/QUARTER PAGE, COLOR



Sotheby's Nothing compares to what's next.

# The New York Times

## THE SUNDAY REAL ESTATE

Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

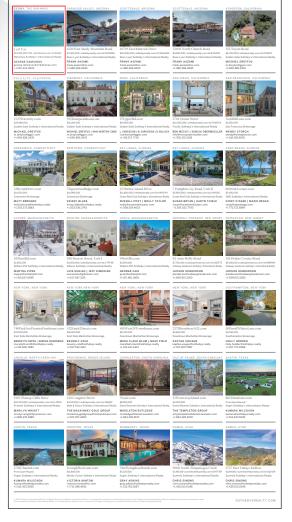
- Circulation: 403,748
- Sunday: 972,774
- Male / Female ratio: 51% / 49%
- Median HHI: \$193,586
- Average HHI: \$359,826
- Median Age: 50

PRICE: \$710/SINGLE SPOT, SUNDAY, COLOR



Sotheby's

# <text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text>



Nothing compares to what's next.

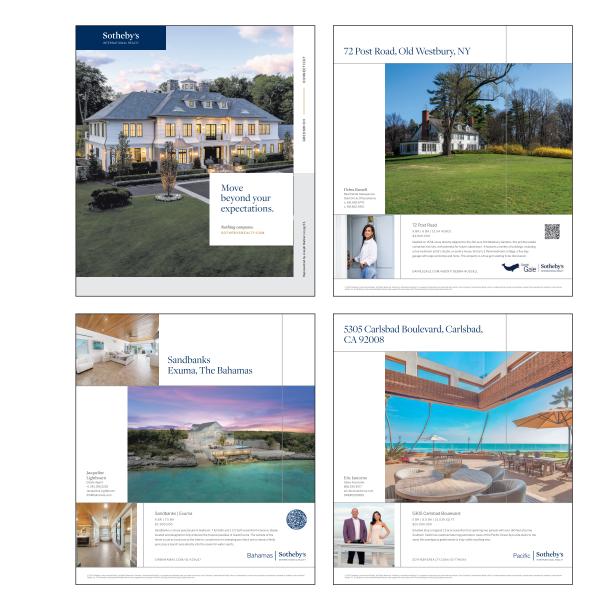
# The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes. Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

- Circulation: 160,000
- Distribution: NYC Metro Area

FULL PAGE: \$690 SPREAD: \$1,380

INCLUDES DIGITAL PROMOTION



# Bloomberg Markets

Bloomberg Markets is the highly-read magazine of the "Global Financial Elite," serving 96% of Bloomberg Terminal subscribers including banks, brokerages, hedge funds, government agencies and other arms of the financial industry. Readers are ultra-affluent and influential; they take the lead in decision-making and are among the first to buy new products or services. Market readers are professional global citizens who live the ultimate luxury lifestyle driven by their discerning tastes and exclusive experiences. Our cooperative advertisement is an impactful, two page - full color insert reaching over 382,473 international hedge fund and finance professionals.

- Circulation: 382,473
- Geographic distribution: Global
- Male / Female ratio: 78% / 22%
- Average household income: \$408,426
- Median age: 45

FULL PAGE: \$18,750 Global





# Boat International

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

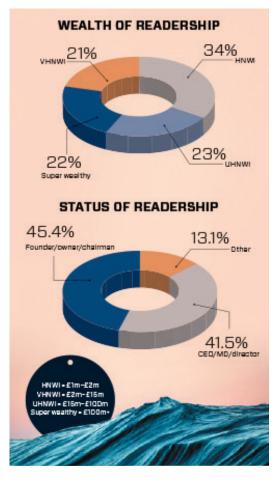
The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

- Circulation US: 25,600
- Average Net Worth: \$35.9 million

PRICE: \$4,250







# Boston Magazine

No other magazine covers what it means to be a Bostonian better than Boston magazine. For over 50 years Boston magazine has been the city's concierge and informer. Every issue of Boston magazine features a front of book Home & Property department, a reader's go-to source for luxury home design inspiration and real estate news. Additionally, the back of each issue includes a Distinctive Properties department showcasing a collection of property listings and top agent information.

- Boston magazine readers
- 84% homeowners
- 92% attended college
- **68%** sit on board of directors/trustee members for community/philanthropic organizations
- 71% married
- Circulation: 75,000
- Average issue audience: 487,500
- Average age: 48
- Female: 59%
- Average household income: \$216,000
- Average net worth: **\$1,603,000**

FULL PAGE: \$5,560

Global





## The St. Regis Residences, Boston



Take in the dramatic harbor and city views from your beautifully appointed residence. Indulge in signature amenities and personalized butler service that anticipates and appreciates your every expectation. Enjoy a walk or dinner out in Boston's most spectacular neighborhood. This is living as you wish. This is living at The St. Regis Residences, Boston.

srresidencesboston.com

## Boston Globe

The Boston Globe, New England's largest news organization provides news, analysis and information about community events, sports and entertainment. The Globe provides in-depth coverage of the daily news around the world and throughout the nation and is a trusted source for the most up to date information. magazine features a front of book Home & Property department, a reader's go-to source for luxury home design inspiration and real estate news. Additionally, the back of each issue includes a Distinctive Properties department showcasing a collection of property listings and top agent information.

## BOSTON GLOBE SUNDAY ADDRESS SECTION

With the friendliness of a wise neighbor, Address offers expert tips on buying, selling, design, home repair, and gardening, and the latest on the housing and rental markets. Plus, check out the recent sales to give you that edge at the bargaining table. Also look for the special expanded Spring and Fall House Hunt sections.

- Sunday Readership: 750,910
- Average HHI: **\$113,000**
- Male/Female Ratio: 47% / 53%
- **37%** of Sunday Globe readers have a net worth of **\$1,000,000**

## PROPERTY SPOT HOUSE HUNT SECTION: \$360

TRIPLE PROPERTY SPOT HOUSE HUNT SECTION: \$1,080



# Conde Nast Traveler

Condé Nast Traveler, the gold standard of travel, has never been more valuable as we help consumers and clients navigate the path forward. Through cross cultural collaboration with our global teams in local markets, we're building new global initiatives and experiences that inspire our return to travel.

- 49/51% Male/Female
- 3m Print Readers
- \$152k Avg Hhi
- \$508b Total Travel Spending Power
- 1.5x Frequent Travelers
- 1.2x Passport Owners

## **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy. Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Conde Nast Traveler

FULL PAGE, COLOR NATIONAL CANADA EAST SOUTH FLORIDA NEW YORK METRO DALLAS / FT WORTH









## Conde Nast Traveler

		Sotheby's 2023 Rates								
CONDÉ NAST T	RAVELER	FULL-	PAGE	SPREAD						
Markets	Subscribers	Audience	2023 Client Rates	1x	1x 4x+		4x+			
Canada East	5,000	19,500	\$5,270	\$2,190	\$1,970	\$4,280	\$3,640			
South Florida	18,000	70,200	\$5,570	\$3,560	\$3,200	\$6,930	\$5,890			
New York Metro	38,000	148,200	\$11,660	\$9,870	\$8,880	\$19,240	\$16,350			
Dallas / Ft Worth	11,000	42,900	\$5,270	\$2,560	\$2,300	\$4,990	\$4,240			
TOTALS	72,000	280,800	\$27,770	\$18,180	\$16,350	\$35,440	\$30,120			

\*2023 Rates include 4CB ad in subscriber copies.

*Buy ALL	\$14,540	\$12,260	\$28,350	\$22,590
+				

\*Buy ALL rates include an additional discount, based on running all 4 markets each month

\$49,040	\$90,360
Buy all mkts - 4x total	Buy all 4x mkts - total
(Full-Pages)	(2 Pg. Spreads)

## Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

## ELITE TRAVELER AUDIENCE

- Total Readership: 557,000
- Average Age: 45
- Male/Female Ratio: 69% / 31%
- Average HHI: **\$7.9M**
- Average Net Worth: **\$32M**

FULL PAGE: \$9,250 SPREAD: \$18,250 LUXURY HOMES FEATURE: \$4.500



# Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

- Circulation: 214,131
- · Geographic distribution: Global
- Readership: 1,993,418
- Male / Female ratio: 86% / 14%
- Average household income: \$338,000
- Median age: 51

QUARTER PAGE: \$5,250 TRIPLE SPOT: \$2,190

Global



## Sotheby's











KUMARA WI kumarali sothe +1512.423.50









## VICTORIA MINTON victoria mintonibule.com +1723.398.4932



# Propriétés Le Figaro

Propriétés Le Figaro is the finest selection of luxury properties to buy and to rent in France and around the world- in print and online. Propriétés Le Figaro embodies the essence of the French way of life, with a property magazine published bi-monthly. Your properties will be seen by the wealthiest people in France, executives of CAC 40 companies, and executives from the Top Management network. In addition to print, there is an online edition and mobile app.

- Readers: 1.4 million
- Web Visitors: 93,000 per month
- Page Views: 890,000 per month
- Distribution: U.S.A. 32%, U.K. 19%, France 12%, Canada 3%, Australia 3%

PRICE: \$2,500 FULL PAGE \$3,000 FULL PAGE ADVERTORIAL



SOTHEBYSREALTY.COM

Harald Grant

Open the door to

The Rosewood Farm Estate

Southampton, New York

what's next.



# Ocean Home Magazine

## THE LUXURY COASTAL LIFESTYLE PUBLICATION

Ocean Home is an award-winning coastal lifestyle magazine dedicated to inspiring and educating readers with in-depth articles on exclusive homes and designers, insightful, first-person reports on luxurious resorts and informative stories on must-have products and accessories.

Every issue of Ocean Home inspires and educates highly affluent readers about the world's most exceptional oceanfront architecture, interior design, exclusive resorts and luxury lifestyle.

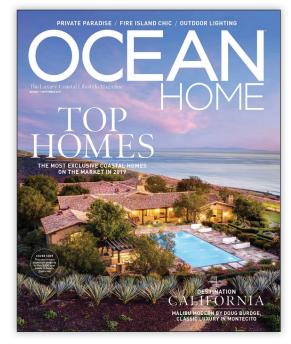
- High Net Worth Coastal Homeowners
- Luxury Hotels & Resorts
- Private Jets & Luxury Aircraft

## Demographics

- Distribution: 50,000
- Total Audience: 135,000
- Geographic breakdown: United States coastal areas, Canada, Caribbean
- Average age: 51
- Male / Female: 49% / 51%
- Average HHI: **\$2,400,000**
- Net Worth: **\$9,600,000**
- Primary Residence value: \$4,900,000

FULL PAGE + DIGITAL BANNERS: \$2,500 TWO PAGE SPREAD: \$4,950







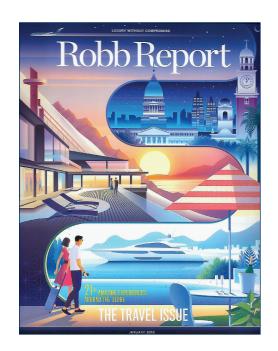
# Robb Report

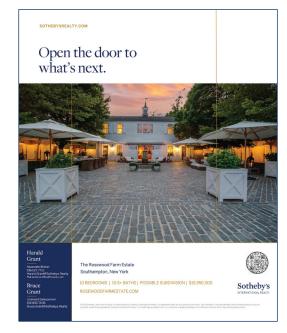
Robb Report is luxury without compromise, attracting a discerning audience with a shared appreciation and desire for quality, artisanship, heritage, fine design, and exclusivity. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

- Audience: **324,000**
- Average Age: B
- Male / Female Ratio: 79/21
- Average HHI: **\$484,000**
- Average HNW: **\$2,800,000**

FULL PAGE: \$12,000 TRIPLE PROPERTY SPOT: \$2,490 PROPERTY SPOT: \$830

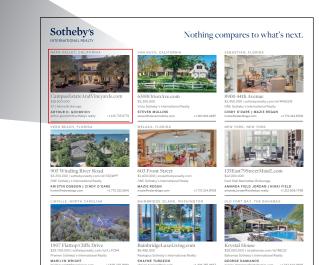
Global







\$18.500,000 St. Helena Brokerage ARTHUR D. GOODRICH arthur.goodrich@sothebys.realty +1415.735.8779



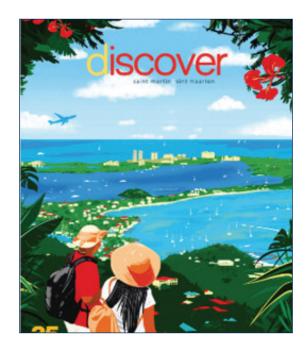
## Local Media



# Discover St Maarten/ Martin

- Annual magazine
- Boutiques, restaurants and other businesses that advertise in the annual publication are supplied regularly with copies to distribute

ANNUAL MAGAZINE FULL PAGE PRICE: TBD



# Destination St Martin/St. Maarten

## THE MAGAZINE

Now in its 23rd year, Destination St Maarten/St Martin, one of Ralston Holding's series of Caribbean location specific magazines, has evolved to become the leading travel publication of its type within the region.

Destination St Maarten/St Martin is both a visitor's guide and lifestyle magazine featuring island events, thelatest in local trends, celebrity chefs with their signature dishes, island personalities and more. The magazine provides readers with a concise guide that highlights the best in shopping, dining out, activities and attractions, real estate and business.

### 30,000 Magazines distributed on island

Magazines hand distributed to passengers on direct flights from Dallas, JFK and Miami.

ANNUAL MAGAZINE FULL PAGE: \$16,250 SPREAD: \$28,350



## Out Of Home



## Out Of Home

## LUXURY SHOPPING AREAS

High end shopping malls continue to attract shoppers and they have many digital advertising displays usually at a very reasonable cost. An effective and continuous way to reach the target market.

## BILLBOARDS

Billboards are a great vehicle to bring awareness to a large number of people who are traveling near the area.

## **AIRPORTS AND TRANSIT**

Airports offer a wide variety of advertising platforms and the regional airports and other transit hubs can be good options to reach your audience.









# St Martin Billboards

Placements November **2023 - April 2024** Locations and Pricing **TBD** 

# Airport Luxury Lounges

November 2023 - April 2024

Locations and Pricing **TBD** 

# Airport Gate Placement

November 2023 - April 2024

Select Gate placement by direct flights to St Martin Availability and Pricing **TBD** 

# Schedule, Pricing & Reach



Proposed Schedule, Pricing & Reach 2023

Media	Ad Description	November		December		January		February		March		April		Media Total	Reach
Sotheby's Auction House: Print															
Sotheby's Magazine	Full Page									\$	3,640.00			\$ 3,640.00	
Sotheby's Auction House: Digital															
Sotheby's Bespoke Geo-Targeted Emails	Email														
otheby's Bespoke Geo-Targeted Emails	Canada, France, Netherlands, New York, Massachusetts	\$	2,500.00			\$ .	2,500.00			\$	2,500.00			\$ 7,500.00	
Sotheby's Selects Enewsletter	Sotheby's Selects Enewsletter			\$	2,350.00			\$	2,350.00			\$	2,350.00	\$ 7,050.00	
Digital															
Million Impressions*															
Million Impressions	Digital Banner Program	\$	2,450.00		2,450.00		2,450.00		2,450.00		2,450.00	\$	2,450.00	\$ 14,700.00	
Million Impressions	Targeting - Florida, Dallas, North Carolina, South Carolina, Atla	nta, Ohio, Wash	ington, Per	nsylvania, Ne	ew York, Mich	iigan, Connecticu	it, Massac	husetts, Quebe	c, Ontario,	Paris, Netherlan	ıds				
Google Adwords															
Google Adwords	Digital PPC program	\$	9,750.00	\$	9,000.00	\$ !	9,000.00	\$	9,000.00	\$	9,000.00	\$	9,000.00	\$ 54,750.00	
Facebook Advertising & Instagram															
Facebook Advertising	Digital Banner program	\$	3,000.00	\$	3,000.00	\$	3,000.00	\$	3,000.00	\$	3,000.00	\$	3,000.00	\$ 18,000.00	
Comprehensive Digital															
Social Mirror	Behavioral Custom program	\$	2,500.00	\$	2,500.00	\$ 3	2,500.00	s	2,500.00	\$	2,500.00	\$	2,500.00	\$ 15,000.00	
Display	Behavioral Custom program	s	2,000.00	s	2,000.00	s :	2,000.00	s	2,000.00	s	2,000.00	s	2,000.00	\$ 12,000.00	:
Native Display	Behavioral Custom program	s	2.500.00	\$	2.500.00	\$ :	2.500.00	s	2,500.00	s	2.500.00	s	2,500.00	\$ 15.000.00	:
Connected TV - OTT	Behavioral Custom program	ŝ	4,000.00		4.000.00		4,000.00		4,000.00			ŝ	4,000.00		
Geofencing - Event and Location															
Geofencing - Event and Location	Target specific events and locations	s	1,500.00	\$	1,500.00	s .	1,500.00	s	1,500.00	\$	1,500.00	s	1,500.00	\$ 9,000.00	
Smart Solutions Eblast		-	2,500.00	-	1,000.00		2,000.00	-	2,300.00	-	2,500.00	-	2,500.00	- 5,000.00	
Smart Solutions Eblast	Custom Email	s	2,295.00			s :	2,295.00			s	2,295.00			\$ 6,885.00	
	Custom Email	Ş	2,295.00			، د	2,293.00			ş	2,253.00			ə 0,885.00	
Elite Traveler	Online Basil Estate Champers						62.0							ć 3,000,00	
Online Real Estate Showcase	Online Real Estate Showcase			s	c 000 c 7		\$3,	000						\$ 3,000.00	
Dedicated e-Blast	Dedicated e-Blast			ç	6,000.00									\$ 6,000.00	
Instagram Story	Instagram Story	\$	8,825.00											\$ 8,825.00	
lamesEdition															
Rotating Gallery Home Page	Featured Banner	\$	2,000.00											\$ 2,000.00	
Rotating Gallery Real Estate Page	Featured Banner					\$ :	1,600.00							\$ 1,600.00	
Featured Article and e-Newsletter promotio				\$	5,500.00									\$ 5,500.00	
e-Newsletter	e-Newsletter							\$	1,500.00					\$ 1,500.00	
New & Trending Home Page	Featured Spot									\$	1,200.00			\$ 1,200.00	
Social Media	Listing Feature	s	1,000.00			\$ :	1,000.00					\$	1,000.00	\$ 3,000.00	
JetSet Magazine															
JetSet Magazine	Annual Global Campaign						\$2,	500						\$ 2,500.00	
Le Figaro															
Headline Search	Featured City	\$	795.00			s	795.00			s	795.00			\$ 2.385.00	
Native Ad	Native placement by City			s	500.00			s	500.00			s	500.00	\$ 1.500.00	
NYTimes.com															
NYTimes.com Property Module	NYTimes.com Property Module	s	3,000.00	¢	3,000.00	¢ :	3,000.00	c	3,000.00	¢	3,000.00	¢	3,000.00	\$ 18,000.00	
Robbreport.com	in milescom roperty module	2	3,000.00	5	3,000.00	<i>.</i>	3,000.00	2	3,000.00	ý	3,000.00	-	3,000.00	\$ 10,000.00	
Robbreport.com	Real Estate media bar	s	1,300.00	¢	1,300.00	¢ .	1,300.00	¢	1,300.00	¢	1,300.00	¢	1,300.00	\$ 7,800.00	
Real Estate Enewsletter	3 Deployments (M, W, F)	s	3.875.00		3.875.00		3.875.00				3.875.00		3.875.00		
Real Estate Enewsletter Travel Enewsletter	3 Deployments (M, W, F) Tuesday	s	3,875.00		3,875.00		5.625.00		3,875.00	ş	3,875.00	ş	3,875.00	\$ 23,250.00 \$ 22,500.00	
WSJ.com	Tuesuay	Ş	3,025.00	Ş	5,625.00	ə :	3,025.00	Ş	3,023.00					ə 22,500.00	
	Mandan Clabel Hamman	s	2.150.00			\$ 3	2.150.00			s	2,150.00			\$ 6,450.00	
Mansion Global Homepage	Mansion Global Homepage	÷	∠,150.00	\$1.3	250	÷ ،	2,150.00								
Mansion Global New Development Profile	Profile page - 3 months			\$1,.	250					\$1,250					
WSJ.com e-Newsletter	Friday e-Newsletter	\$	1,775.00			\$ :	1,775.00			\$	1,775.00			\$ 5,325.00	
Mansion Global e-Newletter	Daily Monday-Friday			\$	3,680.00							\$	3,680.00	\$ 7,360.00	
Mansion Global Custom Email	Custom Send						5,000.00							\$ 5,000.00	
Property upgrades	Property upgrades	Bonus		Bonus		Bonus		Bonus		Bonus		Bonus		\$ -	
WSJ.com Instagram	WSJ.com Instagram	\$	3,600.00					\$	3,600.00					\$ 7,200.00	
Mansion Global Instagram	Mansion Global Instagram			\$	1,775.00					\$	1,775.00			\$ 3,550.00	
Yachting E-newsletter		\$	750.00					\$	750.00					\$ 1,500.00	
	Boat International			\$	1,400.00					\$	1,400.00			\$ 2,800.00	
Boat International	Boat International Cruising World	2				s	600.00					s	600.00	\$ 1,200.00	
Boat International Cruising World	Cruising World	Ş													
Boat International Cruising World Sailing World	Cruising World Sailing World		650.00			÷		\$	650.00			+			
Yachting E-newsletter Boat International Cruising World Sailing World Yachts & Yachting Ocean Home	Cruising World	\$	650.00			~		s	650.00			-		\$ 1,300.00	
Boat International Cruising World Sailing World Yachts & Yachting Ocean Home	Cruising World Sailing World Yachts & Yachting		650.00	¢	650.00	2						•		\$ 1,300.00	
Boat International Cruising World Salling World Yachts & Yachting Ocean Home E-Newsletter	Cruising World Sailing World Yachts & Yachting E-Newsletter	\$		s	650.00			\$	650.00 650.00		2 500 00	•		\$ 1,300.00 \$ 1,300.00	
Boat International Cruising World Salling World Yachts & Yachting Ocean Home E-Newsletter Custom E-Mail	Cruising World Sailing World Yachts & Yachting E-Newsletter Custom E-Mail		650.00	s	650.00	\$	2,500.00			\$	2,500.00			\$ 1,300.00 \$ 1,300.00 \$ 7,500.00	
Boat international Cruising World Salling World Yachts & Yachting Ocean Home E-Newsletter Custom E-Mail Racebook Post	Crusing World Saling World Yachts & Yachting E-Newsletter Custom F-Mail Facebook Post	\$					2,500.00 575.00					\$	575.00	\$ 1,300.00 \$ 1,300.00 \$ 7,500.00 \$ 1,150.00	
Boat International Cruising World Sailing World Yachts & Yachting Ocean Home - Newsletter Custom F-Mail Facebook Post Instagram Post	Cruising World Sailing World Yachts & Yachting E-Newsletter Custom F-Mail Facebook Post Instagram Post	s	2,500.00	s s	650.00	\$		\$	650.00	s s	2,500.00 700.00			\$ 1,300.00 \$ 1,300.00 \$ 7,500.00 \$ 1,150.00 \$ 1,400.00	
Boat International Crusing World Saling World Ocean Home Center Center Custom E-Mail Facebook Post Instagram Post Facebook Tost Encebook Instagram Ad	Cruising World Sailing World Yachts & Yachting E-Newoletter Curstom: F-Mail F-Reebook Post Instagram Post F-Reebook/Instagram Ad	\$		s	700.00	\$		s s	650.00			\$	575.00	\$ 1,300.00 \$ 1,300.00 \$ 7,500.00 \$ 1,150.00 \$ 1,400.00 \$ 2,600.00	
loat International iruising World ailing World achts & Vachting Ocean Home -Newsletter ustom E-Mail acebook Post stagram Post	Cruising World Sailing World Yachts & Yachting E-Newsletter Custom F-Mail Facebook Post Instagram Post	s	2,500.00			\$		\$	650.00					\$ 1,300.00 \$ 1,300.00 \$ 7,500.00 \$ 1,150.00 \$ 1,400.00 \$ 2,600.00	

# Proposed Schedule, Pricing & Reach 2023

Print										
The Wall Street Journal										
The Wall Street Journal - Eastern Region The Wall Street Journal - National The Wall Street Journal - MGEL The Wall Street Journal - MGEL	Quarter Page Property Spot w/Digital Featured Property Upgrade Premium Full Page Premium Soread	s s	9,360.00 \$ 650.00 \$	18,720.00 \$ 650.00 \$	18,720.00 \$ 650.00 \$ 5.070.00	9,360.00 Bonus 650.00 \$	Bonus 650.00 \$ \$	\$ 650.00 \$ 2,242.50 \$ \$	56,160.00 3,900.00 2,242.50 5.070.00	2,819 3,866 100
The New York Times										
The New York Times The New York Times The New York Times The New York Times Takeover Bloomberg	1/4 page - Weekday/Saturday Property Spot - Weekday/Saturday Property Spot - Sunday Spread w/ Digital promotion	s s	5,250.00 710.00 \$ 1,380.00	\$ 710.00	5,250.00 \$ \$	\$ 710.00 \$ 1,380.00	5,250.00 710.00 \$ \$	\$ 710.00 \$ \$ 1,380.00 \$	15,750.00 2,840.00 710.00 4,140.00	1,269 1,697 381 504
Bloomberg Bloomberg Markets	Full Page	s	18.750.00	s	18.750.00			s	37.500.00	76
Boot International	Full Page	\$	18,750.00	\$	18,750.00			>	37,500.00	/0
US National issue International issue Boston Globe	Full Page Full Page	\$	4,250.00 \$	\$ 4,250.00	4,250.00	\$	4,250.00	\$ \$	8,500.00 8,500.00	5
Boston Globe	Triple Property Spot House Hunt Section	s	1.080.00		s	1.080.00 \$	10.580.00	s	12.740.00	2,2
Boston Globe Boston Magazine	Triple Property Spot House Hunt Section	\$	1,080.00		\$	1,080.00 \$	10,580.00	>	12,740.00	2,2
Boston Magazine	Full Page	\$	5,560.00	\$	5,560.00			\$	11,120.00	1
Conde Nast Magazines Regional Pages										
Conde Nast Traveler - Canada East Conde Nast Traveler - South Florida Conde Nast Traveler - New York Metro Conde Nast Traveler - Dallas / Ft Worth	Spread Spread Spread					\$90,030		\$	90,030.00	1
Elite Traveler										
Elite Traveler Elite Traveler	Full Page Luxury Homes Feature		\$ \$	18,250.00 4,500.00				\$ \$	18,250.00 4,500.00	5
Financial Times										
Financial Times Financial Times	1/4 page Triple Property Spot	\$	\$ 2,190.00	5,250.00 \$	5,250.00 \$	2,190.00 \$	2,190.00 \$	\$ 2,190.00 \$	10,500.00 8,760.00	4
Le Figaro										
Full Page Full Page Advertorial	Full Page Full Page Advertorial	s	3,000.00	\$	2,500.00	\$	2,500.00	\$ \$	5,000.00 3,000.00	1
Ocean Home										
Ocean Home Robb Report	2 Page Spread		\$	4,950.00	\$	4,950.00	\$	4,950.00 \$	14,850.00	2
Robb Report	Full page	s	12.000.00 \$	12.000.00	s	12.000.00		s	36.000.00	
Robb Report Robb Report	Full page Triple Property Spot	5	12,000.00 \$	12,000.00	\$	12,000.00	\$	\$ 2,490.00 \$	2,490.00	3

Local Media							
Discover St Maarten/Martin							
Discover St Maarten/Martin	Annual Magazine	TBD				TBD	TBD
Destination St Martin/St. Maarten							
Destination St Martin/St. Maarten	Annual Magazine	\$	16,250.00		\$	16,250.00	30,000
Out of Home							
Local St. Martin			TBD			TBD	TBD
Airport Luxury Lounge			TBD			TBD	TBD
Airport Departure Gate			TBD			TBD	TBD

TOTAL
\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy
Pricing Subject to Change

751.972.50

39.276.677