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SKYAD.COM

# Marbella Mansion Advertising and Marketing Program



# Table of Contents

### 03 INTRO

# 04 SOTHEBY'S AUCTION HOUSE

- 05 Sotheby's Auction Magazine
- 06 Sotheby's Bespoke Geo-Targeted Email
- 07 Sotheby's Selects e-Newsletters
- 08 Sotheby's Preferred e-Newsletters

# 09 DIGITAL

- 10 Impressions Campaign
- 16 Impressions Scheduling
- 17 Geofencing Event and Location
- 18 Comprehensive Digital
- 20 Google Adwords
- 21 Juwai.com
- 22 Juwai.com
- 23 Country Life
- 24 Crain's New York Business
- 25 Dwell.com
- 26 Elite Traveler
- 27 Nob Hill Gazette
- 28 JamesEdition
- 32 JetSet Magazine
- 33 LA Times
- 34 Le Figaro
- 35 Luxury Estate
- 36 Nikkei Business Publications
- 37 NYTimes.com
- 38 Ocean Home
- 39 PropGOLuxury.com
- 40 Robbreport.com
- 41 Simply Abu Dhabi
- 42 WSJ.com
- 47 Yachting E-newsletter

# 49 PRINT

- 50 The Wall Street Journal
- 51 The New York Times
- 53 The New York Times Takeover
- 54 The New York Times International Edition
- 55 Bentley Magazine
- 56 Billionaire Magazine
- 57 Boat International
- 58 Conde Nast UK
- 59 GQ
- 60 The New Yorker
- 61 Vanity Fair
- 62 Chicago Tribune
- 63 Country Life
- 64 Elite Traveler
- 65 Financial Times
- 66 Le Figaro
- 67 The Los Angeles Times
- 69 Ocean Home
- 70 The Real Deal
- 71 Robb Report
- 72 Simply Abu Dhabi
- 73 London Daily Telegraph

# 74 SCHEDULE, PRICING & REACH

75 2023



ADVERTISING BRANDING MARKETING

# National & Global Exposure Marbella Mansion

SKY Advertising is excited to present to Seville Sotheby's International Realty\* a curated, multi-media marketing selection of offerings to bring ultra-high net worth buyer awareness to the Marbella Mansion.

Your strategic blueprint is composed of three layers: direct exposure to the Sotheby's auction house audience which includes some of the most affluent individuals on a global scale, strategic print media to cast a wide net and digital products that are highly targeted to individuals looking for high-end living in Marbella, Malaga.

Approaching the marketing strategy from these different directions will help us to saturate your market in the most effective way, bringing deserved recognition to this unique and exciting property.

LET'S DO GREAT THINGS TOGETHER

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Sotheby's Auction House Offerings



# Sotheby's Auction Magazine

# **SOTHEBY'S MAGAZINE**

This large format magazine enriches readers with sophisticated content related to the art and real estate world. Sotheby's Magazine features editorial showcasing Sotheby's International Realty® listings.

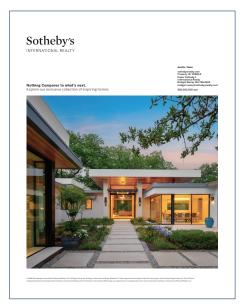
- Distribution: 20,000
- Auction clients with \$50,000-\$5 million in transactions
- Distribution at all **70** Sotheby's offices around the world
- Distribution at Park Hyatt Hotels in 18 countries
- Distributed at high profile auction events in NY, London, Los Angeles and Hong Kong

TWO PAGE ADVERTORIAL: \$10,500

FULL PAGE: \$3,640 HALF PAGE: \$1,820 QUARTER PAGE: \$910

Global







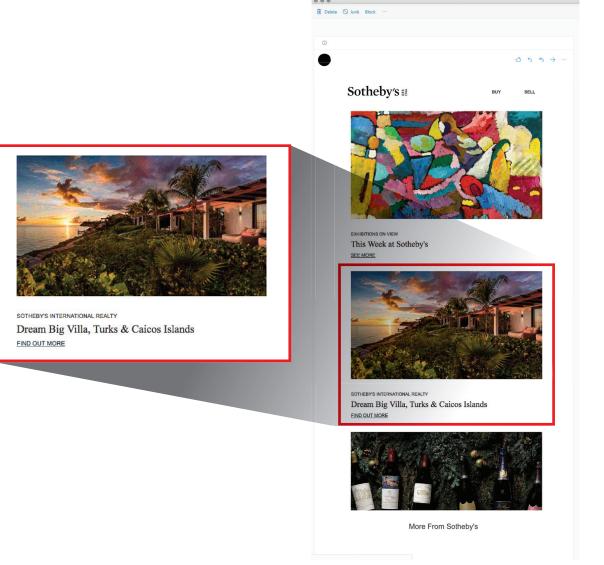
# SOTHEBY'S BESPOKE GEO-TARGETED EMAIL

- Every Week
- 52x/Year
- Custom content, option to target users by location
- Audience selection by feeder market
- 35% open rate
- 25,000+ recipients

### **TARGETED AREAS**

Canada, Czech Republic, Dubai, Finland, Germany France, India, Japan, Morocco, Qatar

PRICE: \$2,500/DEPLOYMENT

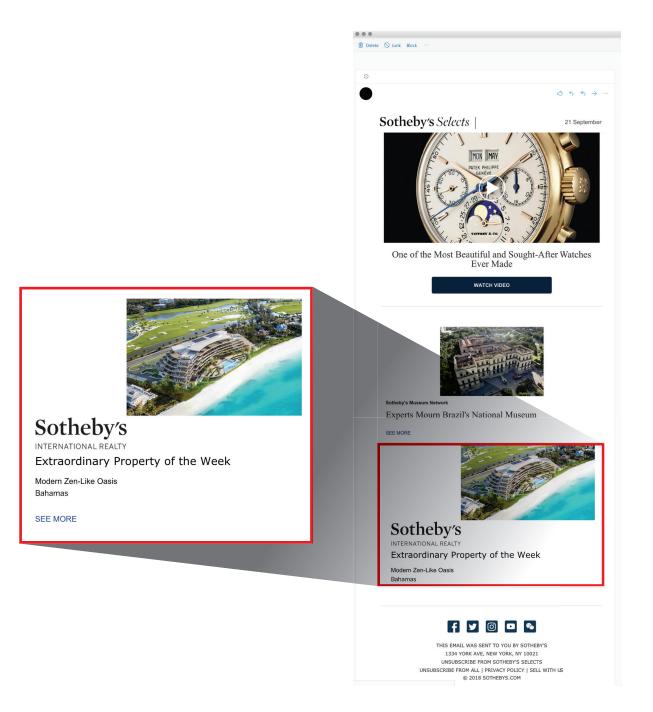


# SOTHEBY'S SELECTS E-NEWSLETTERS

- Every Friday
- 52x Year
- Highlights upcoming auction events
- 488,357+ recipients
- 34% average open rate

PRICE: \$2,350\*/DEPLOYMENT

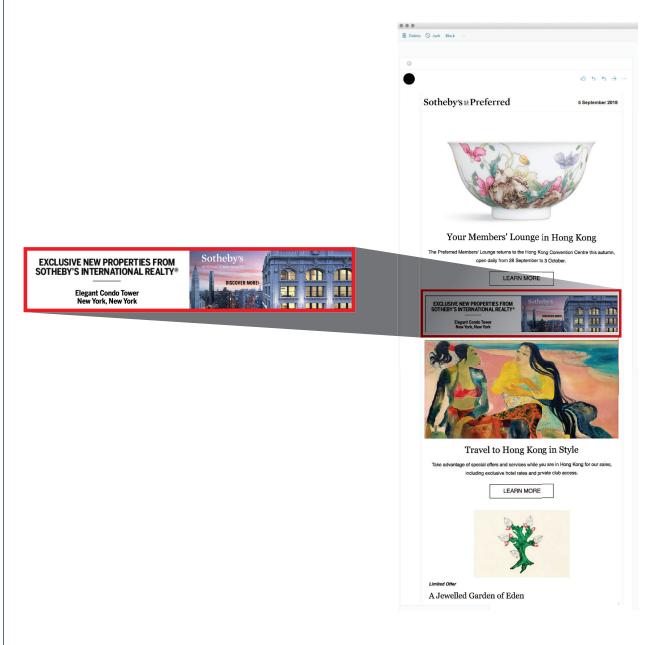
\*Limited Availability



# SOTHEBY'S PREFERRED E-NEWSLETTERS

- 11x Year
- Highlights auction dates and invitations
- 4,500 top Sotheby's clients (Preferred)
- 43.7% open rate

PRICE: \$3,000



Digital Offerings



# Impressions Campaign

# CUSTOMIZABLE. AFFORDABLE. MEASURABLE.

The Impressions program is a customized banner advertising program with guaranteed impressions and click-throughs. With beautifully detailed property photos, your listing can be customized to showcase your property's unique selling features, allowing you to target by country, region, state, county or city and lifestyle.

Get the most out of your marketing dollars with affordable and measurable results that only a digital program can offer. Link directly to your property website, personal website or office website.

Impress locally. Impress globally.



### **CAMPAIGN OVERVIEW AND BUDGET**

- Campaign: Marbella Mansion
- Flight Dates: September 2023 November 2023
- Impressions: 1,500,000
- · Clicks through to the website of your choice.

250K Impressions per month: \$1,195 500K Impressions per month: \$1,625 1 Million Impressions per month: \$2,450

Three Month Minimum



Minimum 3 month commitment

# Impressions Program Targeting Sites

We identify the best sites to feature your property, and your ads appear only on your approved sites. The number of prominent, respected and relevant sites available is exceptional. We take care of the research to provide hand-selected and white-listed sites most relevant to your campaign.

# **GEO TARGETING**

We identify where potential buyers are found and use the information to identify the areas to geo-target. We can target locally to globally.

# INVESTOR'S BUSINESS DAILY®

THE WALL STREET JOURNAL.





**FOXIBUSINESS** 





THE BUSINESS TIMES





**FORTUNE** 













# Creative

# SAMPLE BANNER ADS FOR **IMPRESSIONS PROGRAM**

We create and produce banner ads for your campaign that best reflect your property and company image. We assist with photo selection and editing as well as ad design and sizing.

Ad Units: 970x250, 728x90, 300x600, 300x250, or custom sizes.

**BANNER PRODUCTION: \$350** 

Nothing compares to what's next.



Sotheby's INTERNATIONAL REALTY

**DISCOVER MORE** 





Nothing compares to what's next.

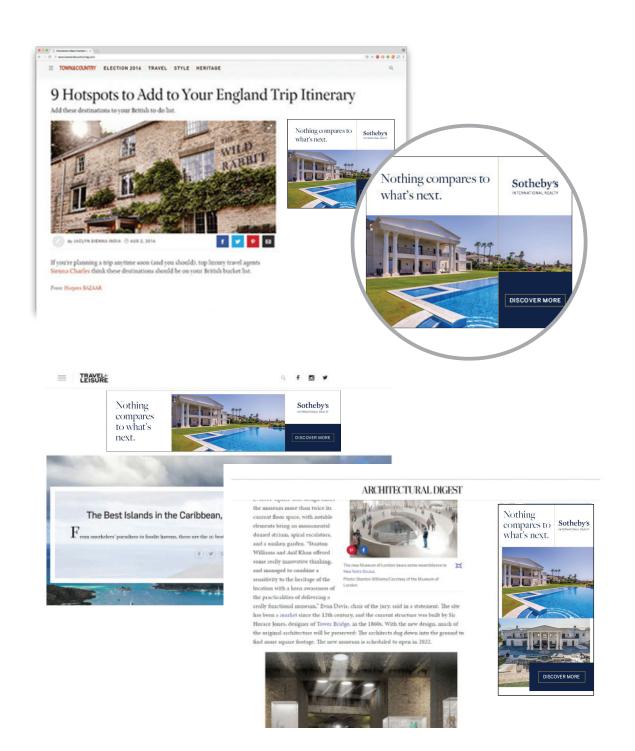
DISCOVER MORE







Sample
Banners For
Impressions
Programs As
They Appear
On Sites

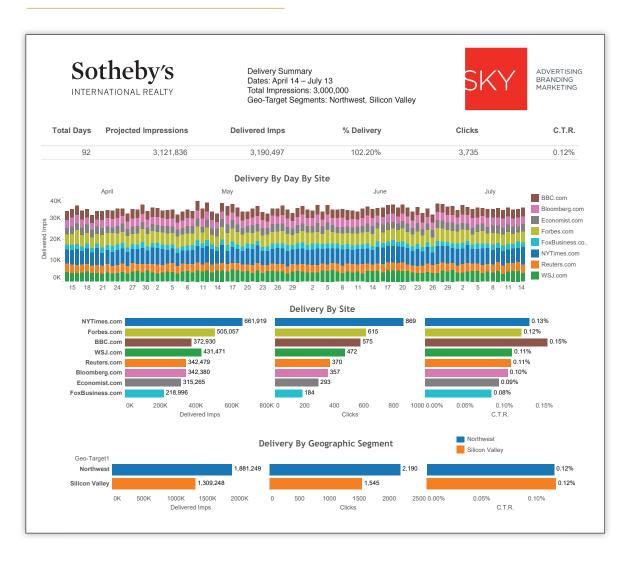


# Comprehensive Reporting For Your Customized Campaign

After the launch, we give you complete and comprehensive reporting for the duration of your campaign. We can also give 30 day reports for you to evaluate the effectiveness of your targeting and to adjust it

- We project the number of impressions (number of times the ad appears on each site) during your campaign.
- The number of impressions are broken down by number and site for the duration of the campaign.
- The delivery by site is broken down into delivered impressions, clicks and click-through rate. This allows you to see on what sites your ads are performing well and where there needs to be improvement. With this information we are able to adjust the campaign for maximum effectiveness.

# **IMPRESSIONS PROGRAM SAMPLE REPORT**



# Impressions Scheduling

After researching, we have put together an integrated program that targets a high-net-worth audience across Canada, Czechia, Dubai, Egypt, Finland, France, Germany, Japan, Morocco, New Delhi, Qatar, Singapore, South Africa, Sweden, Switzerland, Taiwan, United Kingdom, United States.

The program, with a projected start date of September 1st and will run for three months delivering an estimated 1,500,000 impressions.

### This will include:

- A Site-specific segment that allows us to reach a high-networth audience (Adults top 10% HHI), living in Canada, Czechia, Dubai, Egypt, Finland, France, Germany, Japan, Morocco, New Delhi, Qatar, Singapore, South Africa, Sweden, Switzerland, Taiwan, United Kingdom, United States.
- A custom intent segment that will allow us to show banners to adults searching Marbella area residential real estate and living in Canada, Czechia, Dubai, Egypt, Finland, France, Germany, Japan, Morocco, New Delhi, Qatar, Singapore, South Africa, Sweden, Switzerland, Taiwan, United Kingdom, United States.

# SITE SPECIFIC

This segment consists of premium global business/finance websites such as WSJ.com, Foxbusiness.com, Reuters.com and more to extend the overall reach of the program. com, Forbes.com and FoxNews.com.

# **BEHAVIORAL TARGETING**

We can target people on behavior first based on their online behavior (sites visited, content consumed and search activity). Since this segment targets behavior first, the banners could end up showing on any site across the web.

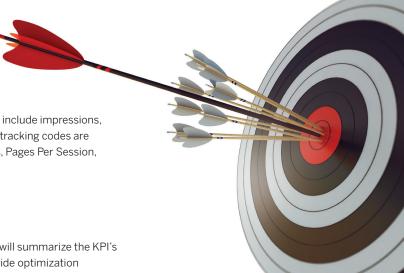
To ensure that the banners are seen in a premium environment, we have created a "whitelist" of sites. Ads will only show to people who have met our targeting criteria (behavior, income, and geo-target) on one of these sites. The site list includes top news, business, finance, sports, politics, and tech sites.

# MEASUREMENT

Key metrics (KPI's) that will be tracked include impressions, clicks, click through rate (CTR), and (if tracking codes are installed on the landing page) Sessions, Pages Per Session, Average Time Spent, Conversions

# **REPORTING**

We will provide monthly reporting that will summarize the KPI's (Key Performance Indicators) and provide optimization recommendations.



# Impressions Scheduling

### Seville SIR Marbella Mansion

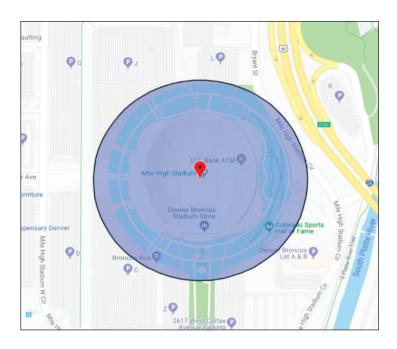
	September						October					November				
Media	Geo-Target	0:	1	08	15	22	29	06	13	20	27	03	10	17	24	Impressions
WSJ.com	Canada, Czechia, Dubai, Egypt, Finland, France, Germany, Japan, Morocco, New Delhi, Qatar, Singapore, South Africa, Sweden, Switzerland, Taiwan, United Kingdom, United States															1
Barrons.com																1,175,000
Invetsors.com																
FT.com																
Economist.com																
CNBC.com																
Fortune.com																
Reuters.com																
Forbes.com																
FoxBusiness.com																
CNBC.com																
BusinessTimes.com.sg																
Ashai.com																
EconomicTimes.indiatimes.com																
FAZ.net																
Losechos.fr																ı
GulfBusiness.com																ı
FinancialPost.com																
																ı
Custom Intent - Marbella Area Real Estate	Canada, Czechia, Dubai, Egypt, Finland, France, Germany, Japan, Morocco, New Delhi, Qatar, Singapore, South Africa, Sweden, Switzerland, Taiwan, United Kingdom, United States															325,000
Total Digital																1,500,000

skyad.com

# Digital Event Targeting

# GEOFENCE REACHES YOUR AUDIENCE ON THE MOVE

- **Event targeting** Target customers who attend specified events within a specific time frame.
- Custom audiences Target customers that are within or have recently visited a specific Geo-Fenced location.



# GEOFENCE SELECT LOCATIONS OR EVENTS AND THEN RETARGET THE AUDIENCE AFTER

# TARGET SPECIFIC EVENTS AND LOCATIONS

• From **\$1,500/month** 

# Comprehensive Digital

### **NATIVE DISPLAY**

Native ads dynamically match the look, feel and visual context of the website or app where they are seen. They can run across all devices or be specified mobile only. Native ads can be either video or a dynamic picture.

### HIGHER ENGAGEMENT:

- Native ads are viewed 53 percent more frequently than display ads, providing a higher CTR (60 percent).
- Native ads result in an 18 percent increase in purchase intent.
- Native ads can help lift a brand by up to 82 percent.



• **Behavioral** – thousands of targeting categories including demographics, on-line and off-line behaviors, and interests. Keywords – target a list of up to 500 keywords related to your business, and show

Native ads on the web pages where they appear A.I.

- Targeting Showing your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- Custom Audience Matching & Lookalike
   Audiences— target people on your list of emails,
   addresses, or phone numbers and show them native
   ads when they browse websites and apps.

- Cross Platform Targeting available from Mobile Conquesting.
- Native ads come in many forms, but all share the common goal of not "looking" like an ad.
- Native ads are proven to have higher levels of engagement than traditional non-native ads, and they get results.

PRICE: STARTING AT \$1,500 PER ONE MONTH

# Comprehensive Digital

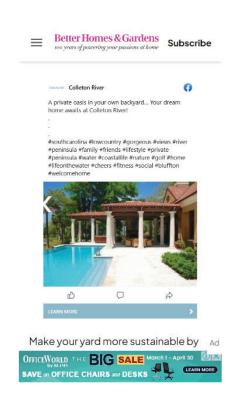
### **SOCIAL MIRROR ADS**

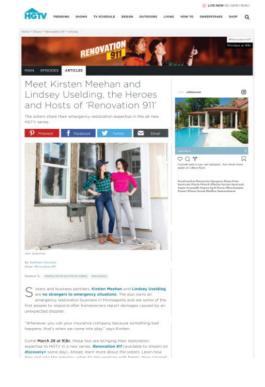
Social Mirror ads look like your social media display or video posts but appear on other websites and apps, linking back to the social media platform and your website, and run across all devices using our targeting strategies.

We are "mirroring" the exact look of your social post as an ad that runs on thousands of websites and apps, targeted just to the people you want to reach across all devices.

Social Mirror ads can be done with any organic or paid posts from your business account on these 8 social media platforms: Facebook, Instagram, Twitter, LinkedIn, TikTok, Pinterest, Snapchat, or YouTube.

Ads can be display, video, OTT across connected TVs or carousel.





### **TARGETING ABILITIES:**

- Behavioral Thousands of targeting categories including demographics, on-line and off-line behaviors, and interests.
- Keywords Target a list of up to 500 keywords related to your business, and show ads on the web pages where they appear.
- A.I. Targeting Show your display or video ads to people across all devices, using machine learning to target consumers based on who is engaging with the ad.
- **Retargeting** Following people after they leave your website and showing them your Social Mirror ad, on other websites and apps they go to, across all devices.
- Custom Audience Matching Target people on your list of emails, addresses, or phone numbers and show them Social Mirror ads when they browse websites and apps.

PRICE: STARTING AT \$1.500 PER MONTH

# Google AdWords

Target consumers who are "inmarket", active in the Real Estate market, when they are searching and motivated to take action.

No other medium can target as effectively. Pay only when people click through to your listing/site.



### **CAMPAIGN SETUP & OPTIMIZATION**

### Which can include:

- · Set up Keyword List
- · Set up Ad groups
- Develop understanding of urgent search terms/ phrases of client and competitors
- Run fresh estimates for potential new keywords
- Write/Edit copy as needed
- · Ensure all tracking is in place
- Add segment targeted towards sellers

### MONTHLY MANAGEMENT

### Includes:

- Campaign review
- · Analytics reporting
- Campaign Adjustments

### PROGRAM COST:

PROGRAM SETUP: \$750 MONTHLY MANAGEMENT:

\$350/MONTH (6 MONTH MINIMUM)
MEDIA: SPEND BASED ON PROGRAM

# juwai.com

Juwai.com is where Chinese find international property. Juwai, which means "home overseas", is visited by Chinese buyers each day from over 403 cities throughout China, as well as major Chinese communities in Taiwan, Hong Kong, Malaysia and Singapore. The site is the largest and most authoritative source for global property in Chinese, with over 2.5 million property listings spanning 89 countries.





# **HOT PROPERTY UPGRADE**

With this hot placement, your listing can attract up to 90.8X more traffic. Be seen before Chinese buyers even begin their property search! Located on the right side of the homepage.

PRICING SPECIAL: \$425 FOR 30 DAYS.

Usually \$725

Global

# FEATURED PLACEMENT PROPERTY LISTING

- Juwai Luxe Channel
- Connects you to UHNW (Ultra High Net Worth)
   Chinese consumers.

PRICE: \$425 FOR 6 MONTHS

For properties \$2M+

Global

# Billionaire Magazine

Billionaire is an award-winning luxury publication distributed to a curated list of Ultra High Net Worth (UHNW) readers, globally.

### **DIGITAL AUDIENCE**

· 29% Millionaires

### Readership stats

- Total Print Readership 32,000
- Online Monthly Unique Audience 120,000
- Online Monthly Page Views **240,000**
- Social Media Reach 110,000
- Newsletter Database 25,000

1x Online content piece - will sit on the site indefinitely and pick up organic views

1x Newsletter inclusion (25k subscribers) - drive content piece via newsletter

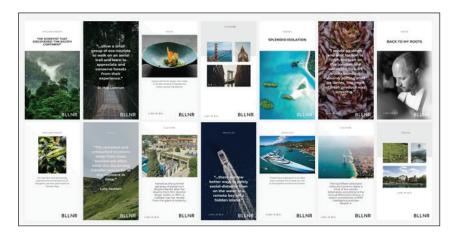
1x hyper-targeted social media campaign (4 weeks) - target UHNWI's on FB/IG via the Billionaire social channels, driving targeted traffic to the content piece online

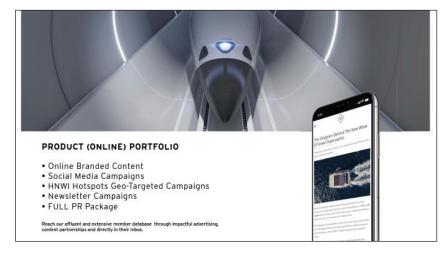
**CUSTOM CONTENT + ENEWSLETTER:** 

PRICE: \$4,300

**CUSTOM CONTENT + SOCIAL CAMPAIGN:** 

PRICE: \$6,000







# Country Life

Country Life is the world's most celebrated magazine of the British way of life, its countryside, properties, and gardens.

Three core audience pillars:

Traditional country champions – wealthy empty nesters enjoying their retirement in the countryside.

Custodians of the land – country dwellers with a deep emotional connection to the countryside.

Discerning Country – a quietly refined group, the most affluent, and willing to spend on the brands that reflect their discerning taste.

- 1.68M Global page views per month
- 352K Social Followers
- 81% Targeted HNWI Audience

### **E-NEWSLETTER**

Published Wednesdays & Saturdays Reach 25,000 loyal readers who are infatuated with property, architecture, the arts, gardening, the countryside, schools and wildlife.

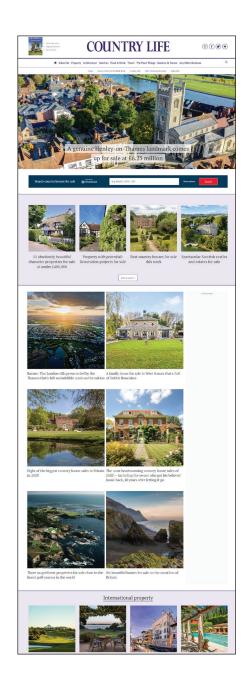
- **19.6%** Average CTR
- 40% Unique Open Rate

PRICE: \$1.600

### **E-NEWSLETTER DEDICATED SEND**

Published Wednesdays & Saturdays Reach 25,000 loyal readers who are infatuated with property, architecture, the arts, gardening, the countryside, schools and wildlife.

PRICE: \$1,850



# Crain's New York Business

### **REAL ESTATE DAILY ENEWSLETTER**

Crain's New York Business is the trusted voice of the New York business community – connecting businesses across the five boroughs by providing analysis and opinion on how to navigate New York's complex business and political landscape.

# CRAINS HAS AN INFLUENTIAL AUDIENCE OF DECISIONMAKERS

- 78% are Top Management Professionals
- 60% are C-Suite Level Executives
- 41% serve on a Corporate or Non-Profit Board
- 87% influence Capital Expenditures, Leasing, or Purchasing

# REAL ESTATE DAILY E-NEWSLETTER

• Subscribers: 15,000

· Average Open Rate: 42%

• 33% SOV + 25K ROS display impressions

Featured Placement Property Listing

PRICE: \$3,150/WEEK (MON-FRI, 5 SENDS)





# Dwell Real Estate

Dwell Real Estate takes a peek into modern real estate listings from every corner of the country and beyond.

### **Dwell Audience Real Estate Metrics**

- Ranks Highly for a young audience, Age 25-54, that owns real estate and investment real estate (Index 275).
- Ranks #1 for an audience with plans to purchase a second house (vacation home) or remodel their home within the year (Index 259).





# PACKAGE 1

# **CUSTOM REAL ESTATE ARTICLE.**

This article will permanently live in the Dwell.com Real Estate Channel.

- Promotion of the Custom Article on Dwell.com Homepage through a promo tile.
- Promotion in a Dwell.com Enewsletter.

PRICE: \$3.125

### PACKAGE 2

### **CUSTOM REAL ESTATE ARTICLE.**

This article permanently live will live in the Dwell. com Real Estate Channel.

- Promotion on Dwell.com Homepage through a promo tile.
- Promotion in the Dwell Email Newsletter.
- · Promotion on the Dwell Facebook.

PRICE: \$3,750

# Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of UHNW individuals. It is written and designed by an experienced team of editors in New York and London for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice.

Elite Traveler.com is accessed globally across multiple platforms providing unique opportunities for alignment with luxury content.

- Average HHI \$7.9m
- Average Net Worth \$32m
- 318,661 Unique Browsers

ONLINE REAL ESTATE SHOWCASE: \$2,500/YEAR

Half price with full page print purchase



# Nob Hill Gazette

Nob Hill Gazette reaches the most affluent homes on the Peninsula & Silicon Valley reaching 7 of the top zip codes in the US.

- \$20,025,000 Average Net Worth
- \$2,170,000 Average Income
- 57% Percentage of Female Readers
- 41 Years Average Age

### **E-NEWSLETTER**

### ON THE MARKET

An exclusive promotional e-newsletter showcasing top residential listings with click-through to the property's own websites.

PRICE: \$500 PER LISTING

San Francisco, Peninsula and Silicon Valley



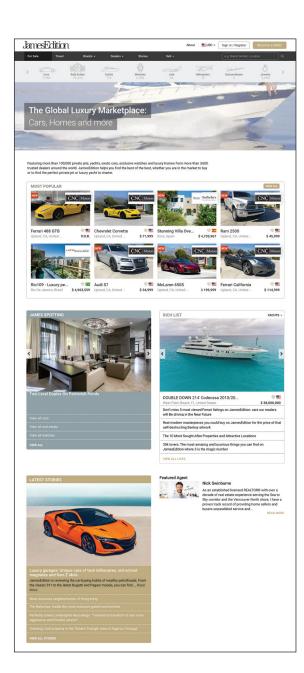
### **E-NEWSLETTER**

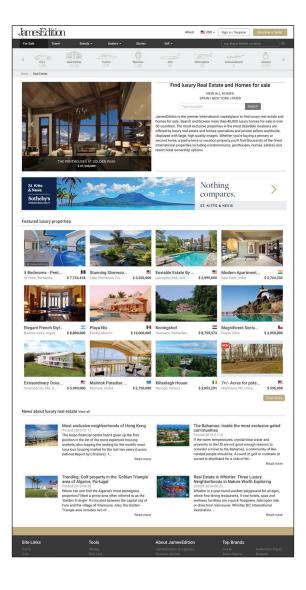
Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Upgrade your listings for increased visibility to capture the attention of the UHNW.

LISTING FEATURE: \$1.500





### **ROTATING GALLERY**

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

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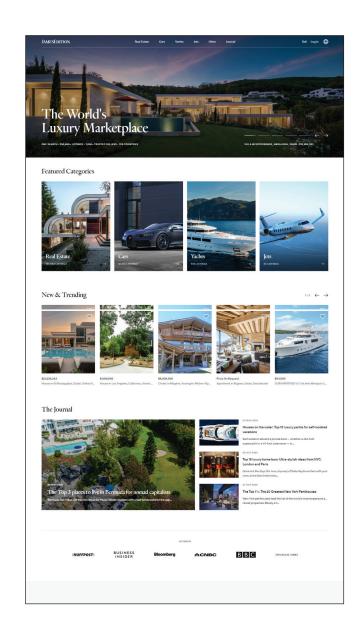
Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in the James Edition rotating Gallery. The Rotating Gallery is a carousel of selected listings that automatically changes every 5 seconds. on the Home Page and the Real Estate Page

HOME PAGE

**FEATURED BANNER: \$2.000** 

**REAL ESTATE PAGE** 

FEATURED BANNER: \$1,600



# FEATURED ARTICLE AND E-NEWSLETTER PROMOTION

Founded in 2008, JamesEdition.com features the largest collection of luxury goods worldwide. The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

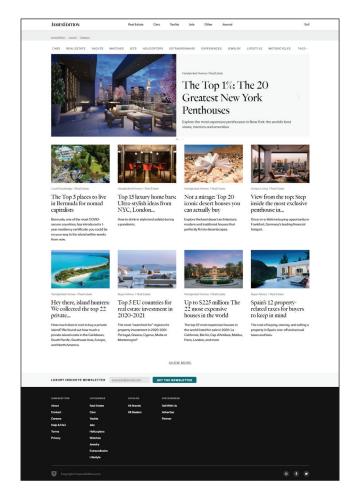
With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

A Featured Story is an article published on the website. Articles are evergreen content. The average time that viewers spend on an article page exceeds 2 minutes indicating that article views come from the most loyal and engaged users.

Featured stories are both SEO optimized and given placements in the newsletter bringing an average, 2000-3500 views during its first month online.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNW in a Featured Story.

NEWSLETTER TOP & ARTICLE: \$5,500 NEWSLETTER TRENDING & ARTICLE: \$3,300



### **SOCIAL MEDIA POST**

Founded in 2008, James Edition.com features the largest collection of luxury goods worldwide.

The exquisite items curated by JamesEdition.com range from celebrity-owned luxury real estate to rare supercars. An affluent audience of 25,000 per day is browsing for the finest the globe has to offer.

With more than 10 million monthly page views from around the world, JamesEdition.com is the quintessential marketplace for ultra-high net worth individuals. With users evenly spread throughout the Americas, EMEA and Asia, JamesEdition.com is the only truly global site to market luxury.

Showcase your office and properties and bring increased visibility to capture the attention of the UHNWwith a Social Post

- Instagram 74.8K
- Facebook 31.3K

### **PHOTO**

- 1 featured listing
- 1-5 photos
- Short caption
- Listing info box
- 1 tag on pictures & caption
- Link in bio

PHOTO: \$500

### **PHOTO PLUS**

- 1-5 featured listings
- 1-10 photos + text
- Long caption
- Listing info box
- 1-3 tags on pictures & caption
- Link in bio
- Repost on stories

f











### **VIDEO**

- 1-5 featured listings
- 5-30 seconds video
- Reels & TikTok format
- Short caption
- · Listing info box
- 1-3 tags on caption
- Link in bio

VIDEO: \$1,800

PHOTO PLUS: \$1,000 PHOTO PLUS

# JetSet

# 12 MONTH GLOBAL DIGITAL CAMPAIGN

### **EMAIL**

Jetset Magazine offers access to over 50,000 opted-in subscribers for email marketing purposes. Luxury advertisers can instantly reach the ultra-wealthy through a banner insertion in the Jetset Magazine weekly newsletter that provides timely news about our readers' passions.

### **Subscriber Profile**

- 70% Male
- 30% Female
- Average Age: 41
- Median HHI: 2.4 Million
- Monthly Page Views: 1 Million +
- Qualified Subscribers: 50,000 +
- Customized Tracking Provided

### 12 month Web Feature

- 1 Million monthly page views
- 170K unique vistiors

### PRICE \$2,500/YEAR

2 shared email blasts plus 12 month web feature (\$10,000 value)



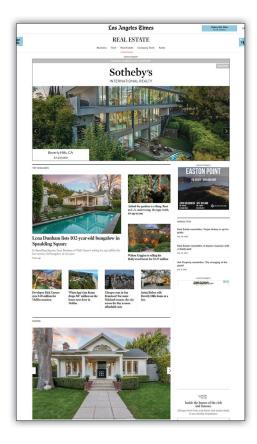
# LA Times

# LIGHTHOUSE FIXED POSITION HOT PROPERTY PAGE 100% SOV

Promote your property with a large banner placement on the top of the LATimes.com Real Estate, Home Page, Real Estate Content pages and ROS.

PRICE: \$325 MONTH

Maximum 30 featured properties
Included with the Hot Property Print Placement



# Le Figaro

The finest selection of properties to buy and to rent, in France and abroad

# PROPRIÉTÉS LE FIGARO.COM - FRANCE

- 2.1 million sessions per month
- International audience: 22%
   (Top 5 audience: US, UK, Belgium, Switzerland, Germany)

# PROPRIÉTÉS LE FIGARO.COM - INTERNATIONAL

• **180,000** sessions per month (top 5 audience: US, UK, France, Canada, Australia)

### **HEADLINE SEARCH**

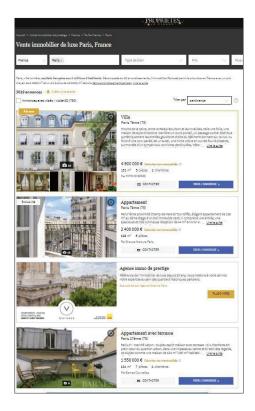
Position your property at the very top of the results page.

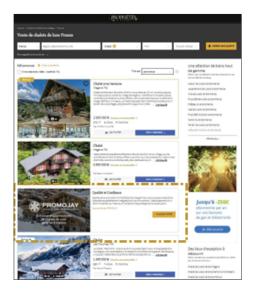
FEATURED CITY: \$795/CITY/MONTH

# **NATIVE AD**

Premium display format increases visibility among search results. These placements are also able to appear to users with specific search criteria – castles, manors, etc.

NATIVE PLACEMENT BY CITY: \$500/CITY/MONTH





# Luxury Estate

# **LUXURY ESTATE**

Luxury Estate is the leading international portal for the luxury real estate market.

With website and apps translated in 16 languages and users from 132 countries, LE is the perfect solution to reach international buyers.

- **1,900,000** visitors per month
- **18,000,000** page views per month
- **3,000,000** euro average buyer inquiry

SHOWCASE LISTING + ELITE LISTING PACKAGES PRICES:

\$1,100 FOR 1 MONTH \$3,250 FOR 3 MONTHS \$5,100FOR 6 MONTHS.



# Nikkei Business Publications

Nikkei Business Publications Inc. (NikkeiBP) is one of the largest magazine publishing group and content provider in Japan. They publish the no. 1 business magazine, Nikkei Business and among other B2B and consumer magazines such as lifestyle, computer, electronics, and trade as well. They have a database collection of all their website members, magazine readers, magazine subscribers, visitors to seminar/trade shows (organized by NikkeiBP). They are either business executives, corporate level managers, doctors, IT decision makers or engineers – all with high level income.

# **EMAIL MARKETING:**

NikkeiBP offers **active targeting mail** service (similar to email list rental service). An email newsletter blast to target specific audience with interest in REAL ESTATE.

**PRICE: FROM \$3,750** 













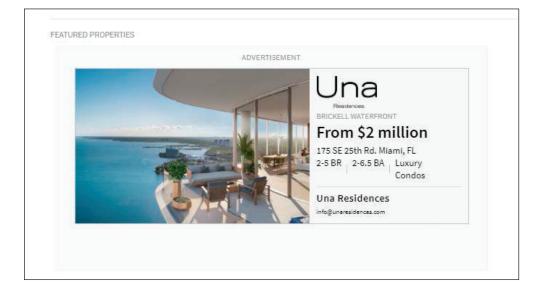
### NYTimes.com

### **FEATURED PROPERTY MODULE**

Appear right below the fold on the Real Estate section front page as you sponsor one or more of the four spots available.

• Average CTR is between 0.36-0.55%

PRICE: \$3,000/WEEK



### Ocean Home

Ocean Home magazine showcases the best in luxury coastal design—from Caribbean bungalows to Malibu's modern masterpieces to Montauk's shoreline cottages to Palm Beach's Spanish Revival villas—and, in turn, celebrates the top architects, interior designers, and craftspeople creating these waterfront dream homes from coast to coast and beyond.

#### **EXCLUSIVE EMAIL**

Sent weekly on Wednesday and Sundays to Ocean Home's discerning audience of high net worth coastal home owners and elite industry professionals.

PRICE: \$2,500



#### **SOCIAL MEDIA POST**

Target our dedicated friends and followers across Ocean Home social platforms. We will post your images and copy on our Facebook, Instagram and Twitter channels and leverage our brand to enhance your exposure and amplify engagement.

• 60,000+ Followers.

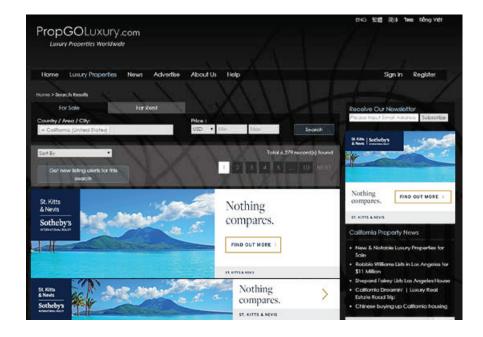
INSTAGRAM: \$700 FACEBOOK: \$575



## PropGOLuxury.com

PropGOLuxury.com is the leading global luxury real estate site serving affluent English and Chinese audiences that allows users to search for luxury homes based on price and location. It offers the most effective way to reach luxury property buyers, including China's large and rapidly growing international property buyer demographic. The banner display ad for your listing receives 125,000 impressions on the homepage or the search results page.

FEATURED LISTING & REGIONAL SHOWCASE: \$750



## RobbReport.Com

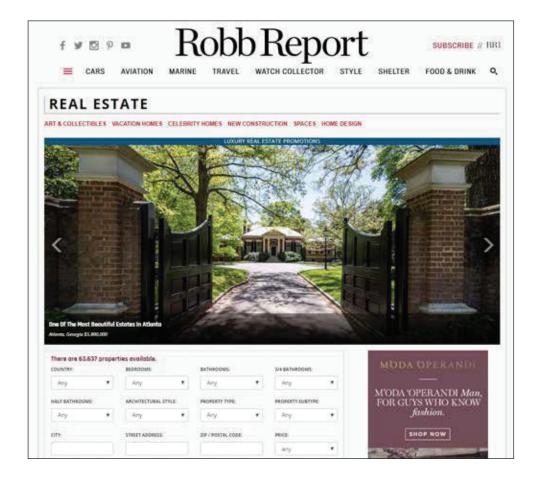
#### **REAL ESTATE MEDIA BAR**

Placement on the Real Estate Media Bar provides outstanding visibility and click-through for high impact awareness.

Limited Space available: only 10 properties per month are permitted

- · Above average click through rate
- Can click directly to provided url or landing page (built by robbreport.com)
- Property is live within 24-48 hours of receiving materials.

PRICE: \$1,250



## Simply Abu Dhabi

Simply Abu Dhabi is an English language luxury lifestyle publication that is only available by invitation to the highest echelon of society.

#### **INSTAGRAM POST**

Simply Abu Dhabi differs from the norm and can only be described as a heavy weight coffee table book, primarily targeting the elite and affluent globally

- A hyper link to our online edition of Simply Abu Dhabi is circulated quarterly, via an electronic communication, to over 500,000 active and subscribed email addresses globally.
- Conservative estimates would easily value our 7,800
  By Invitation Only' readers of the Simply Abu Dhabi
  printed publication, with a combined net worth in
  excess of \$4 TRILLION US dollars.
- Instagram: We proudly boast over 156,000 organically created instagram followers for @SimplyAbuDhabi complimented by the following: 95,000 followers on @ AmazingAbuDhabi 101,000 followers on @ SimplyDubai

PRICE: \$1.375 PER POST

2 Post Minimum





#### FEATURED PROPERTY UPGRADES

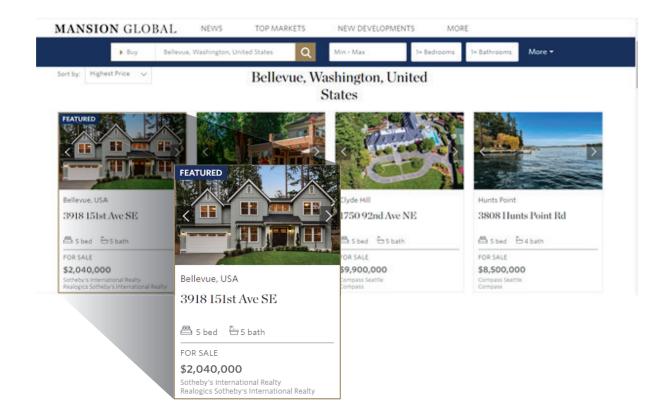
WSJ.com and Mansion Global Featured Property
Upgrades place your listings at the top of the search
results pages in the town where the property is located.
The property you wish to feature comes directly from
your brand's WSJ.com feed and click-throughs go to the
website of your choice.

Multiple properties can be featured and will be rotated equally. Each property appears for one month. The window to redeem Property Upgrades is valid for one year after purchase.

10 PROPERTIES: \$1,200 25 PROPERTIES: \$2,070 100 PROPERTIES: \$5,500

**Bonus with Print Placement** 





### MANSION GLOBAL HOMEPAGE HERO

With 3,000,000 affluent unique visitors on Mansion Global, the Homepage Hero immediately entices readers as the first listing seen on the Mansion Global homepage. It provides premium, full-page visibility and the best opportunity for your listing to reach the most qualified buyer

- **164,000** Unique Visitors
- 1.75% Click-Through Rate
- 2.5% Share of Voice
- Can rotate up to 5 properties

PRICE: \$2,150/MONTH OR \$2.650/W VIDEO





### MANSION GLOBAL DAILY (M-F) ENEWSLETTER

- 5 Drops Monday Friday
- 100% SOV
- 17,000 Opt in subscribers

PRICE: \$3,680



#### **@MANSIONGLOBAL INSTAGRAM**

Leverage Mansion Global's growing Instagram presence with native Instagram posts that showcase their properties to an active, in-market social media audience.

• Followers: 76.2K

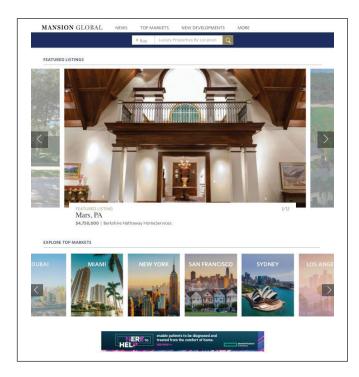
PRICE: \$1,775



#### THE HOMEPAGE FEATURED LISTING

Module offers prominent positioning on the Mansion Global homepage and showcases listings regardless of region.

PRICE: \$1,275/MONTH



## Boat International e-Newsletter

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

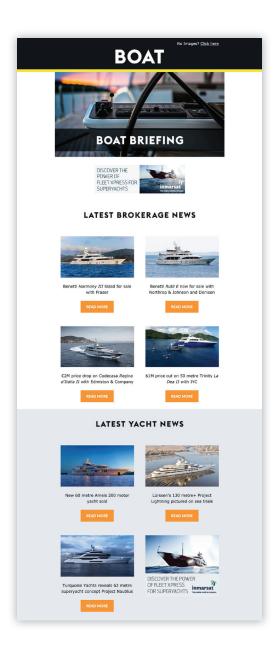
The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion

· Circulation US: 25,600

• Average Net Worth: \$35.9 million

PRICE: \$750





## Yachts and Yachting e-Newsletter

Yachts & Yachting has been essential reading for sailors with a passion for competitive racing since its launch in 1947. Each issue is filled with advice from sailing experts covering every aspect of the racing scene, from dinghies to keelboats and sailing techniques to gear tests. Yachts and Yachting is recognized the world over as essential reading for anyone with a passion for competitive sailing. Boasting a unique heritage that both inspires and informs its readers. Yachts and Yachting reports directly from the cutting edge of the sport.

Subscribers: 70.000

• Male / Female: 78% / 22%

Average Age: 38Frequency: MonthlyAverage HHI: \$410,000

• Average Open Rate: 22 - 25%

• Average Click-through Rate: 2% - 8%

PRICE: \$650







Print Offerings



## The Wall Street Journal

The Wall Street Journal represents credibility and influence and continues to be the leading environment for luxury real estate clients to connect with the world's most affluent home-buying audience. With new and exciting content alignment opportunities in "Mansion" WSJ's luxury real estate section, we are able to further strengthen our brand, expand visibility and deliver our message with more resounding results than ever before.

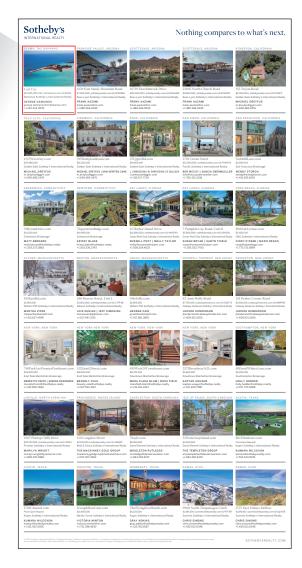
Circulation: 644,424
E-newspaper: 194,000
Readership: 4,234,000
Male / Female: 62% / 38%
Average HHI: \$404,217
Average age: 50

PRICE: \$650 SINGLE SPOT, COLOR

Includes Bonus 30 Digital - Featured Property Upgrade







## The New York Times

### IN THE FRIDAY MAIN NEWS SECTION

The New York Times is widely recognized as the most influential news source for many of the world's most sophisticated and loyal readers. Today's Times is influential in more ways than ever, with sections devoted to everything from the arts and entertainment to sports and science, business and technology to dining and home design. The Main News section provides extensive coverage of the leading events and issues of the day, global and national. It features the editorial page and Op-Ed articles contributed by leaders in every field. The Main News section is the most well-read section and it sets the agenda for the most important news of the day. This is an essential environment to give your luxury properties the ultimate exposure.

• Circulation: 483,701

Male / Female ratio: 62.2% / 37.8%Average household income: \$381,464

• Median age: 45.2

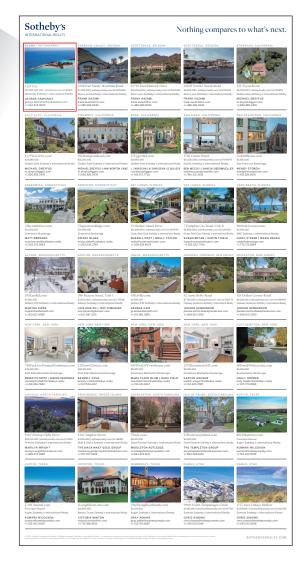
• Over one half have liquid assets valued at \$1 million+

• Over 1 in 4 have a household net worth of \$3 million

PRICE: \$710/SINGLE SPOT, COLOR







## The New York Times

#### THE SUNDAY REAL ESTATE

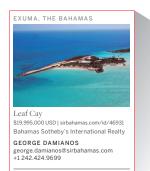
Through innovative journalism and captivating photography, video, and graphics, we aim to educate, delight, and inspire readers in their quest for the ultimate home or investment. This section is distributed in the New York Tri-State area each Sunday.

Circulation: 403,748Sunday: 972,774

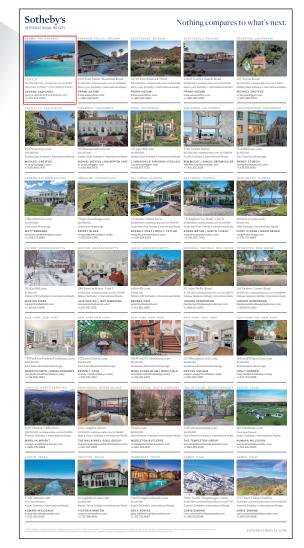
• Male / Female ratio: 51% / 49%

Median HHI: \$193,586Average HHI: \$359,826Median Age: 50

PRICE: \$710/SINGLE SPOT, SUNDAY, COLOR







## The New York Times Takeover

Promote your brand and properties in style with this 96 page tabloid insert devoted to Sotheby's International Realty and Delivered high-net worth zip codes.

Generous, full-page ad space on heavy, bright white paper ensures an elegant presentation and shelf life.

• Circulation: 160,000

• Distribution: NYC Metro Area

PRICE: \$690 FULL PAGE, COLOR

**Includes Digital promotion and Digital Flipbook** 









## The New York Times International Edition

The New York Times International Edition is a sophisticated and comprehensive daily report for opinion leaders and decision makers around the world. The mission of the New York Times International Edition is to enhance the global community by creating, collecting and distributing high-quality news and entertainment. Its readers have levels of income and investment that can hardly be described as average; much like the newspaper they enjoy reading, these levels reflect their highly mobile and affluent status. New York Times International Edition readers are people whose tastes tend toward the deluxe, leading active and upscale lifestyles.

• Circulation: 214,775

 Geographic distribution: Europe, Asia, Pacific, Middle East, N. Africa, Americas

Readership: 421,373

Male / Female ratio: 76% / 24%

• Average household income: \$367,700

• Median age: 55

DOUBLE PROPERTY SPOT: \$1,140

**PROPERTY SPOT: \$570** 





## Bentley Magazine

Official luxury publication for the Bentley brand.

- Circulation: **62,000**
- Mailed to **54,000** Bentley owners globally per issue
- A further 8,000 copies are mailed to top clients of Bentleys luxury partners such as:

### Brietling | Vertu | St Regis

- Readership: **190,000** readers belong to a highly-targeted audience in terms of wealth
- Average Household Net Worth: \$1,037,000
- 71% Of audience over \$34 million in Assets
- Male/Female Ratio: 85%/15%

PRICE: \$15,000 DOUBLE PAGE SPREAD



## Billionaire Magazine

Billionaire is a sophisticated, extremely high-end luxury publication curated for a controlled and selected subscriber list of UHNWIs globally. The core values of the publication consist of Philanthropy, Sustainability, The Finest Artists and Craftspeople, Investments, as well as exploring unique travel experiences and high-end luxury products globally for our readers. Billionaire provides indepth articles on meaningful projects, initiatives, and peer-topeer conversations on UHNW-relevant issues.

- Circulation: 14,791
  - 10,791 mailed to individuals that have a minimum net worth of \$39 million
  - 238 Royal Families receive the Magazine globally
  - 4,000 Copies are distributed exclusively to top fine Art Galleries, private Banks, Yacht Clubs, Polo clubs, private Jet Terminals all over the world
- Average Household Net Worth: \$106,000,000

**FULL PAGE COLOR: \$8,125** 



## Boat International

For more than 30 years, Boat International has been the world's most authoritative, trusted and comprehensive magazine for the superyacht community, inspiring the lifestyles of the international wealthy elite. The magazines and books are timeless and collectable.

The readers constitute some of the wealthiest and inaccessible individuals in the world. Overall the average net worth of our audience (across events and print) is \$35.9 million, with a combined wealth of \$1.662 trillion. The subscribers (Boat International and Boat International US Edition) account for more than 10 per cent of the total global billionaire population. The network of the audience extends to more than 6,000 UHNWIs, with a combined wealth of \$3.74 trillion.

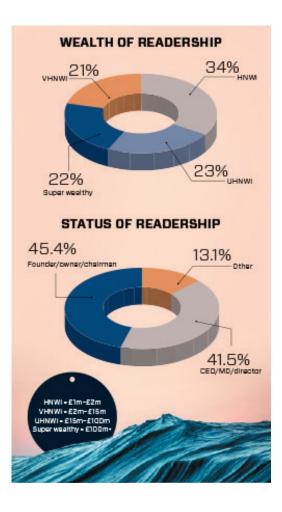
· Circulation US: 25,600

• Average Net Worth: \$35.9 million

PRICE: \$4,250







## Conde Nast UK

Vogue, House and Garden, Tatler, and GQ have a unique readership of affluent, upmarket individuals for whom luxury living is a high priority.

• Readership: 1,559,000

• Average Age: 41

• Circulation: 205,080

#### **DISTRIBUTION**

London, Avon, Bedfordshire, Berkshire, Buckinghamshire, Dorset, Essex, Gloucestershire, Hampshire, Hereford & Worcestershire, Hertfordshire, Isle of Wight, Kent, Oxfordshire, Somerset, Suffolk, Surrey, Sussex.

#### **INTERNATIONAL DISTRIBUTION**

Dubai, Singapore, Malaysia, Hong Kong, and China.

PRICE: FULL PAGE IN 4 MAGAZINES \$9,000





For more than 50 years, GQ has been the premier men's magazine, providing definitive coverage of style and culture. With its unique and powerful design, work from the finest photographers, and a stable of award-winning writers, GQ reaches millions of leading men each month.

FULL PAGE, SOUTH FLORIDA: \$2,890



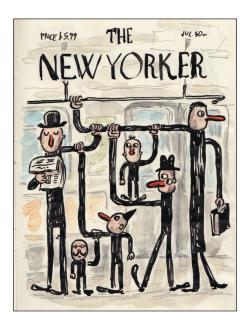
## The New Yorker

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high-income, luxury buyers when they're inspired to buy. Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in The New Yorker.

Full page, color

MANHATTAN: \$6,430









## Vanity Fair

#### **INSPIRE AFFLUENT BUYERS**

With over 60 local and feeder market regions available with exclusive rates, you can reach these high income, luxury buyers when they're inspired to buy. Inspire the decisions and feed the fantasies of your potential buyers with a full-page, full-color ad in Vanity Fair Magazine.

· Full page, color

LOS ANGELES/WEST LA: \$3.410







## Chicago Tribune Takeover

The Chicago Tribune engages readers with news, featured content, unmatched editorial, and advertising information via digital, print and e-Newspaper. Our daily and Sunday editions offer geographical targeted advertising opportunities for maximum visibility to hyper local.

Promote your brand and properties in style with this tabloid insert devoted to Sotheby's International Realty and delivered to high-net worth neighborhoods.

• Distribution: Chicago Metro Area

• Circulation: 150,000+

PRICE: \$685 FULL PAGE, COLOR

**Includes Digital Banner Promotion** 











## Country Life

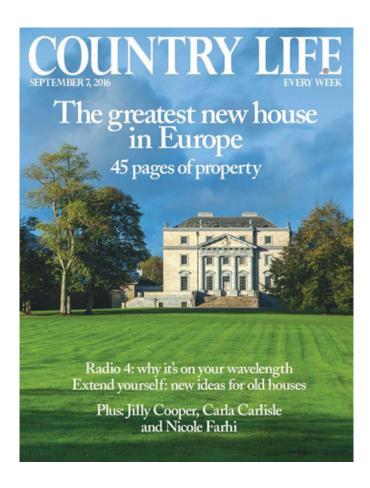
Launched in 1897, Country Life Magazine is one of Britain's best known and respected magazine that has, for 120 years, celebrated the greatest British architecture, property, interior design and gardens.

Country Life International offers beautiful advertising pages showcasing the latest properties for sale. Not only this, its dedicated editorial team provides opinion and thought–provoking content and stunning photography that is critical to anyone seriously interested in realising their dream of living in a beautiful home abroad. Its content is fresh and relevant, ensuring readers return to the magazine time and time again. Buyers can find the best new villas and luxury houses for sale in Europe, North America, the Caribbean and beyond.

Circulation: 41,000Male/Female: 50/50Average Age: 55HNW Audience: 85%

PRICE: \$3,750 FULL PAGE

**International Properties Edition** 



### Elite Traveler

Since its launch in 2001, Elite Traveler has been the market-leading guide and curator of the global luxury lifestyle of ultra-high-net-worth individuals. It is written and designed by our experienced team of editors for the elusive global elite who live the private jet lifestyle, delivering expert perspectives, meaningful analysis and advice. Each issue provides detailed information covering the spectrum of the luxury lifestyle, including travel, fashion, jewelry, watches, spirits, autos, jets, yachts and real estate.

As an audited publication with worldwide distribution aboard private jets, first-class lounges and in FBOs across over 100 countries, Elite Traveler provides advertisers unique access to the wealthiest consumers in the ultimate luxury market.

#### **ELITE TRAVELER AUDIENCE**

• Total Readership: 557,000

• Average Age: 45

• Male/Female Ratio: 69% / 31%

• Average HHI: \$7.9M

Average Net Worth: \$32M

LUXURY HOMES FEATURE: \$4,500





## Financial Times

The Financial Times showcases the finest residential properties on the market and provides sage advice to a discerning audience of high-end private owners, as well as investors, every Saturday in its stand-alone "House & Home" section. Targeting upscale readers who are passionate about home and living, this full-color supplement is the world's only weekly property and lifestyle section, which is internationally focused and globally-distributed every weekend.

• Circulation: 214,131

· Geographic distribution: Global

• Readership: 1,993,418

• Male / Female ratio: **86% / 14%** 

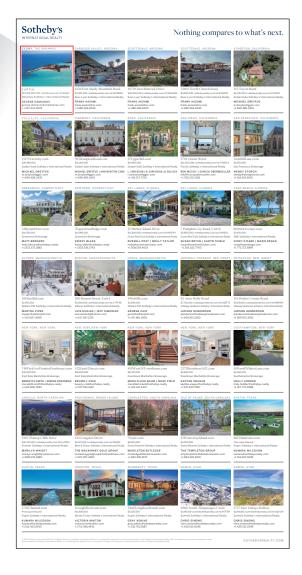
• Average household income: \$338,000

• Median age: 51

\$2,190 TRIPLE SPOT, COLOR \$730 PROPERTY SPOT, COLOR







## Propriétés Le Figaro

Propriétés Le Figaro is the finest selection of luxury properties to buy and to rent in France and around the world- in print and online. Propriétés Le Figaro embodies the essence of the French way of life, with a property magazine published bi-monthly. Your properties will be seen by the wealthiest people in France, executives of CAC 40 companies, and executives from the Top Management network. In addition to print, there is an online edition and mobile app.

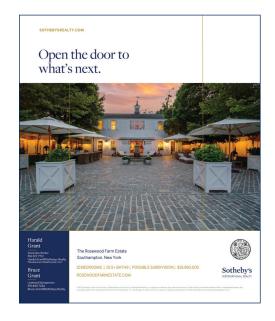
· Readers: 1.4 million

Web Visitors: 93,000 per monthPage Views: 890,000 per month

 Distribution: U.S.A. 32%, U.K. 19%, France 12%, Canada 3%, Australia 3%

PRICE: \$2,500 FULL PAGE





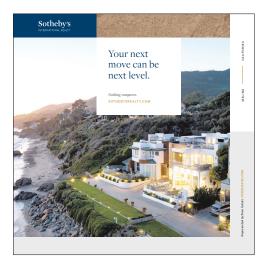


## Los Angeles Times Takeover

The Los Angeles Times takeover is an exclusive, full-color Sotheby's International Realty outsert that is placed on top of the Los Angeles times on select Saturdays to coincide with the weekly Hot Properties section.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Full Page color ad using Sotheby's International Realty Design Vault template
- · Western Los Angeles coverage
- Saturday Print Circulation: 56,000
- Saturday e-edition subscribers: 164,780

FULL PAGE: \$610







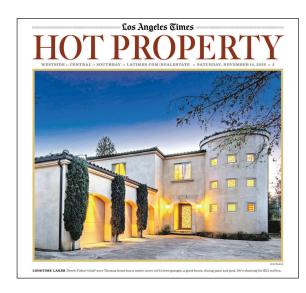


## Los Angeles Times Hot Property And Digital Lighthouse

### LOS ANGELES TIMES HOT PROPERTY

The Los Angeles Times weekly Hot Property section features the most up-to-date real estate news — including Hot Property (celebrity transactions), neighborhood spotlights, buying/selling tips, home décor and improvement trends.

- LA Times Saturday readers are over 3x more likely to own a home valued at \$2 million+ than the average adult in the market.
- 2.1MM of readers are affluent with a Median HHI of \$186K and 19% more likely to look for a new home in the next 12 months.
- 74% are business decision makers more likely to be CEOs, Presidents or VPs.
- **32%** of readers are more likely to own a second home or real estate property.
- Saturday Print Circulation: **56,000**
- e-Edition subscribers: 164,780



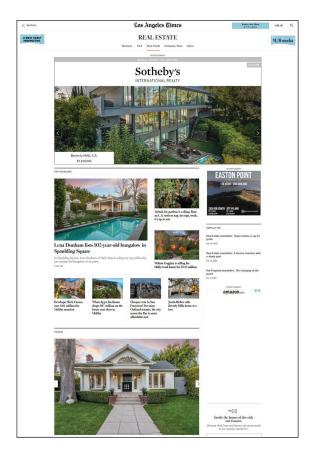
#### LA TIMES DIGITAL LIGHTHOUSE

The Sotheby's International Realty LA Times Digital Lighthouse showcases 27-30 properties monthly and owns 100% SOV at the top of the LA Times Real Estate section.

· Avg Monthly Impressions: 1.7 Million

PRICE: \$390/SPOT

Full color with 30 day Lighthouse Placement



## Ocean Home Magazine

#### THE LUXURY COASTAL LIFESTYLE PUBLICATION

Ocean Home is an award-winning coastal lifestyle magazine dedicated to inspiring and educating readers with in-depth articles on exclusive homes and designers, insightful, first-person reports on luxurious resorts and informative stories on must-have products and accessories.

Every issue of Ocean Home inspires and educates highly affluent readers about the world's most exceptional oceanfront architecture, interior design, exclusive resorts and luxury lifestyle.

- · High Net Worth Coastal Homeowners
- Luxury Hotels & Resorts
- Private Jets & Luxury Aircraft

#### **Demographics**

Distribution: **50,000**Total Audience: **135,000** 

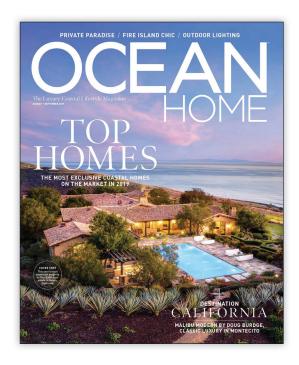
Geographic breakdown: United States coastal areas,

Canada, CaribbeanAverage age: 51

Male / Female: 49% / 51%
Average HHI: \$2,400,000
Net Worth: \$9,600,000

• Primary Residence value: \$4,900,000

CampusEstateAndVineyards.com
\$18,500,000
St. Helena Brokerage
ARTHUR D. GOODRICH
arthur, goodrich@sothebys.realty +1,415,735,8779





FULL PAGE + DIGITAL BANNERS: \$2,500

### The Real Deal

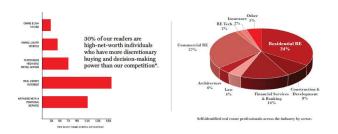
For over 17 years The Real Deal's mission has remained consistent to empower real estate professionals with up-todate news and information to stay informed.

Print	Digital	Social	Newsletters	Events
2.5M+ Annual Readers (Source: Mitchell's)	3M+ Monthly Visitors (Source: Google Analytics)	340K+ Followers (Source: Hootsuite)	300K+ Subscribers (Source: Sailthru)	10K+ Attendees (Source: Bizzabo)

A Targeted Digital Reach Source

### TRD READERS ARE DECISION MAKERS WITHIN THE RE INDUSTRY

- 20,000 copies distributed to Realtor associations
- 5,000 copies distributed in airline & VIP lounges



#### Distribution:

- 2,500 copies sent to architectural firms, developers, financial institutions, constructions companies, law firms, title companies, and interior design firms
- 2,000 copies distributed to Residential + Commercial
- 1,600 Newstand copies

#### PRINT MARKETING

Reach your core audience with editorially and strategically aligned full-page print ads within the issues of your choice.

### Opportunity details:

· National - Monthly

PRICE: \$5.000 FULL PAGE

**Based on 8 Insertions** 

#### STRATEGIC PRINT OPTIONS



#### NATIONAL

#### Circulation:

- 40,000/month
- 480,000/annual



#### DATA BOOK

#### Circulation:

50,000 annual

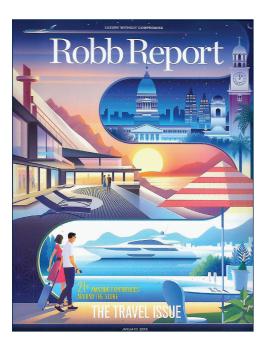
## Robb Report

Robb Report is luxury without compromise, attracting a discerning audience with a shared appreciation and desire for quality, artisanship, heritage, fine design, and exclusivity. With its fingers on the pulse of the latest superlative products and experiences that today's modern consumers seek, Robb Report is synonymous around the world with affluence, luxury, and the best of the best.

Audience: 324,000Average Age: B

Male / Female Ratio: 79/21Average HHI: \$484,000Average HNW: \$2,800,000

TRIPLE SPOT, COLOR: \$2,490 PROPERTY SPOT, COLOR: \$830









## Simply Abu Dhabi

Simply Abu Dhabi is a luxury lifestyle publication that is only available by invitation to the highest echelon of society. Simply Abu Dhabi, primarily targets the elite and affluent globally. It showcases products and services available, from the most prestigious luxury brands around the globe, and it also provides detailed insight into a range of editorial subjects, including coveted destinations, wealth management, yachts, high-profile architecture, real estate, travel and more.

- **Global Distribution:** Ultra HNW audience in London, Paris, Milan, Monaco, Moscow, New York, Los Angeles, Singapore, Shanghai, Hong Kong, Mumbai & Delhi.
- Prestigious Distribution Includes: Royalty/Palaces/ Private Royal Offices, Dignitaries & Politicians/ Ministries. All Official Embassies in the UAE.
- Private Residence Distribution Includes: Abu Dhabi, Al Ain, Dubai: Emirates Hills, Downtown Area, The Lakes, The Palm, Jumeirah Beach Area.

· Circulation: Print and Digital

• Printed Copies per issue: 7,800

• Digital: 500,000+ Subscribers

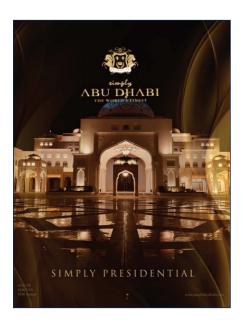
• Middle East/GCC Distribution: 5,800

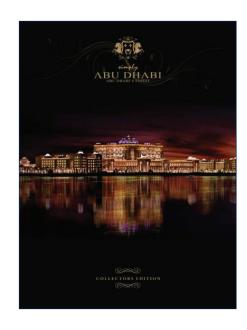
• Global Distribution: 2,000

• Readership: 28,000



**Print & Digital** 





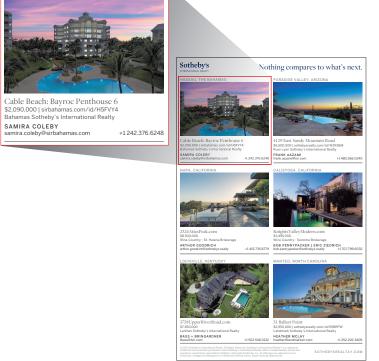
## London Daily Telegraph

The Daily Telegraph is the UK's leading quality daily newspaper. Its readers are amongst the wealthiest in the UK and for whom property is just one category of luxury products which they consume. As the only daily broadsheet general interest newspaper, advertisers benefit from twice the dwell time than on smaller format pages. The Property pages are part of the "Money" section which attracts vast numbers of home-buyers, home sellers.

• Saturday Circulation: 401,000

PROPERTY SPOT, COLOR: \$750

6X5, COLOR: \$3,175



NASSAU, THE BAHAMAS



Schedule, Pricing & Reach



PLAN 1

Plan 1 - All											
Media	Ad Description	Se	ptember	00	tober	No	vember	De	cember	Me	edia Total
Sotheby's Auction House: Print									40.505.51		40.55
Sotheby's Magazine	Advertorial - 2 page							\$ \$	10,500.00	\$	10,500.00
Sotheby's Magazine Sotheby's Auction House: Digital	Full Page							>	3,640.00	\$	3,640.00
Sotheby's Bespoke Geo-Targeted Em	Email										
	Canada, Czech Republic, Dubai, Finl	\$	2,500.00							\$	2,500.00
	France, India, Japan, Morocco, Qata	r		\$	2,500.00					\$	2,500.00
Sotheby's Selects Enewsletter	Sotheby's Selects Enewsletter					\$	2,350.00			\$	2,350.00
Sotheby's Preferred Enewsletter	Sotheby's Preferred Enewsletter	\$	3,000.00							\$	3,000.00
D' ' '											
Digital											
Million Impressions* Million Impressions	Digital Banner Program	\$	1,625.00	\$	1,625.00	\$	1,625.00			\$	4,875.00
Million Impressions	Targeting - Select Global Locations	Ÿ	1,023.00	Ÿ	1,023.00	Ų	1,023.00			Ÿ	4,075.00
Google Adwords											
Google Adwords	Digital PPC program	\$	1,950.00	\$	1,200.00	\$	1,200.00			\$	4,350.00
Comprehensive Digital											
Social Mirror	Behavioral Custom program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00
Native Display	Content behavioral program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00
Geofencing - Event and Location Geofencing - Event and Location	Target specific events and locations	¢	1,500.00							\$	1,500.00
luwai.com	. a. bet specific events and locations	ر	1,500.00							Ÿ	1,500.00
Hot property upgrade	Hot property upgrade			\$	425.00					\$	425.00
uxe Channel Property Listing	Luxe Channel Property Listing - 6 mg	nth	iS				\$425			\$	425.00
Owell.com											
Real Estate Package 1	Custom Article with promo on Hom	\$	3,125.00							\$	3,125.00
Elite Traveler Online Real Estate Showcase	Online Real Estate Champan				\$2,	E00				\$	2,500.00
Nob Hill Gazette	Online Real Estate Showcase				\$2,	500				Ş	2,500.00
Nob Hill Gazette San Francisco, Penir	OTM On the Market eNewsletter	\$	500.00	\$	500.00	Ś	500.00			\$	1,500.00
amesEdition		Ť		Ť		_				-	_,000.00
Rotating Gallery Home Page	Featured Banner	\$	2,000.00							\$	2,000.00
Rotating Gallery Real Estate Page	Featured Banner					\$	1,600.00			\$	1,600.00
Featured Article and e-Newsletter pr			4 000 00	\$	5,500.00				4 000 00	\$	5,500.00
Social Media	Listing Feature	\$	1,000.00					\$	1,000.00	\$	2,000.00
etSet Magazine etSet Magazine	Annual Global Campaign				\$2,	500				\$	2,500.00
LA Times	Amidai Giobai campaign				72,	500				Ÿ	2,500.00
	Lighthouse Fixed Position - Hot Pro	Во	nus							\$	-
Le Figaro											
Headline Search	Featured City	\$	795.00			\$	795.00			\$	1,590.00
Native Ad	Native placement by City			\$	500.00			\$	500.00	\$	1,000.00
Nikkei Active Targeting Email Nikkei Active Targeting Email	Email			\$	3,750.00					\$	3,750.00
NYTimes.com	Liliali			ڔ	3,730.00					ې	3,730.00
NYTimes.com Property Module	NYTimes.com Property Module	\$	3,000.00			\$	3,000.00			\$	6,000.00
PropGo Luxury	· <i>'</i>										
PropGo Luxury	Featured Listing & Regional Showca	\$	750.00							\$	750.00
Robbreport.com											
Robbreport.com	Real Estate media bar			\$	1,250.00			\$	1,250.00	\$	2,500.00
Simply Abu Dhabi Instagram Post	Instagram Post	\$	1,375.00	\$	1,375.00	\$	1,375.00	\$	1,375.00	\$	5,500.00
NSJ.com	matagram roat	ږ	1,3/3.00	ڊ	1,373.00	ڊ	1,373.00	ڊ	1,373.00	ږ	3,300.00
Mansion Global Homepage	Mansion Global Homepage	\$	2,150.00			\$	2,150.00			\$	4,300.00
Mansion Global e-Newletter	Daily Monday-Friday			\$	3,680.00					\$	3,680.00
Property upgrades	Property upgrades	Во	nus		nus	Во	nus			\$	-
Mansion Global Instagram	Mansion Global Instagram			\$	1,775.00			\$	1,775.00	\$	3,550.00
Billionaire	Custom Content : Sasial Same			ć	6 000 00					ć	6 000 00
Custom Content + Social Campaign Custom Content + Enewsletter	Custom Content + Social Campaign Custom Content + Enewsletter			\$	6,000.00					\$ \$	6,000.00
achting E-newsletter	castom content + Ellewsietter									ږ	-
oat International	Boat International	\$	750.00	\$	750.00	\$	750.00			\$	2,250.00
achts & Yachting	Yachts & Yachting			\$	650.00	-		\$	650.00	\$	1,300.00
Ocean Home											
Custom E-Mail	Custom E-Mail	\$	2,500.00							\$	2,500.00
acebook Post	Facebook Post			\$	575.00					\$	575.00
nstagram Post	Instagram Post			\$	700.00					\$	700.00
Country Life Country Life	Weekly E-Newsletter					\$	1,600.00			\$	1,600.00
Country Life	E-Newsletter Dedicated Send	\$	1,850.00			ڊ	1,000.00			\$	1,850.00
Luxury Estate		,	_,							-	_,
Luxury Estate	Showcase Listing + Elite Listing Pack				\$3,250					\$	3,250.00
Crain's New York Business											
Crain's New York Business	Daily E-Newsletter M-F	\$	3,150.00							\$	3,150.00

PLAN 1

Print											
The Wall Street Journal											
The Wall Street Journal - National	Property Spot w/Digital Featured Pr	\$	650.00	\$	650.00	\$	650.00	\$	650.00	\$	2,600.00
The New York Times											
The New York Times	Property Spot - Weekday/Saturday	\$	710.00	\$	710.00	\$	710.00			\$	2,130.00
The New York Times	Property Spot - Sunday							\$	710.00	\$	710.00
The New York Times Takeover	Full page w/ Digital promotion	\$	690.00			\$	690.00			\$	1,380.00
The New York Times International Ed	dition										
The New York Times International Ed	Double Property Spot	\$	1,140.00	\$	1.140.00					\$	2,280.00
The New York Times International Ed	Property Spot					\$	570.00			\$	570.00
Bentley Magazine											
Bentley Magazine	Double Page Spread							Ś	15,000.00	\$	15,000.00
Billionaire Magazine											
Billionaire Magazine	Full Page	Ś	8,125.00							\$	8,125.00
Boat International	0.		.,								,
US National issue	Full Page					\$	4.250.00			\$	4.250.00
International issue	Full Page					Ś	4.250.00			Ś	4,250.00
Chicago Tribune	T dill oge					_	1,250.00			Ÿ	1,250.00
Chicago Tribune	Takeover			\$	685.00					Ś	685.00
Conde Nast UK	Takeover			,	003.00					,	003.00
Conde Nast UK	Property listing 4 Magazines + Instag	ran	n			\$	9,000.00			\$	9,000.00
Conde Nast Regional	Troperty listing + Magazines - Ilista	siuii				,	3,000.00			y	3,000.00
GQ - South Florida	Full Page					\$	2,890.00			\$	2,890.00
he New Yorker - Manhattan	Full Page					\$	6,430.00			\$	6,430.00
/anity Fair- Los Angeles / West LA	Full Page					Ś	3,410.00			Ś	3,410.00
Country Life	Tull rage					ڔ	3,410.00			ڔ	3,410.00
Country Life	Full page			\$	3.750.00					\$	3,750.00
Elite Traveler	i uli page			ږ	3,730.00					ب	3,730.00
Elite Traveler	Luxury Homes Feature							\$	4,500.00	\$	4,500.00
Financial Times	Luxury Homes reacure							ڔ	4,300.00	ب	4,300.00
Financial Times	Triple Property Spot	Ś	2,190.00	\$	2,190.00					\$	4,380.00
Financial Times	Property Spot	ب	2,150.00	۷	2,150.00	\$	730.00	\$	730.00	\$	1,460.00
e Figaro	Property Spot					Ş	750.00	Ş	750.00	Ş	1,460.00
Full Page	Full Page					Ś	2,500.00			\$	2,500.00
The Los Angeles Times	Tull Fage					ڔ	2,300.00			ب	2,300.00
The Los Angeles Times The Los Angeles Times	Hot Property - listing + digital lighth	ć	390.00							\$	390.00
The Los Angeles Times The Los Angeles Times	Takeover	\$ \$	610.00			Ś	610.00			\$	1,220.00
Ocean Home	Takeover	Ş	610.00			Ş	610.00			Ş	1,220.00
Ocean Home	Full page + Digital Banners			\$	2,500.00					\$	2,500.00
The Real Deal	ruii page + Digitai bailliers			Ş	2,500.00					Ş	2,500.00
The Real Deal	Full page			\$	5,000.00					\$	5,000.00
	ruii page			Ş	3,000.00					Ş	3,000.00
Robb Report	Tainle Dannert Cont							,	2 400 00	,	2 400 00
Robb Report	Triple Property Spot							\$	2,490.00	\$	2,490.00
London Daily Telegraph	Decree to Cont			,	750.00	,	750.00			,	1 500 63
London Daily Telegraph	Property Spot		2 475 65	\$	750.00	\$	750.00			\$	1,500.00
London Daily Telegraph	6" x 5"	\$	3,175.00							\$	3,175.00
Simply Abu Dhabi									0.250.65		0.050.55
Simply Abu Dhabi	Spread + 4 page Advertorial							\$	9,250.00	\$	9,250.00

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change 22,152,927

\$ 227,410.00

PLAN 2

Plan 2											
ledia	Ad Description	Se	ptember	00	ctober	No	vember	De	cember	Med	ia Total
theby's Auction House: Print	·										
heby's Magazine	Full Page							\$	3,640.00	\$	3,640.00
eby's Auction House: Digital											
eby's Bespoke Geo-Targeted Em	Email										
eby's Bespoke Geo-Targeted Em	Canada, Czech Republic, Dubai, Finl	\$	2,500.00							\$	2,500.00
eby's Selects Enewsletter	Sotheby's Selects Enewsletter					\$	2,350.00			\$	2,350.00
by's Preferred Enewsletter	Sotheby's Preferred Enewsletter	\$	3,000.00							\$	3,000.00
•	·										
ital											
ion Impressions*											
on Impressions	Digital Banner Program	\$	1,625.00	\$	1,625.00	\$	1,625.00			\$	4,875.00
on Impressions	-	ب	1,023.00	٧	1,023.00	٧	1,023.00			J	4,673.00
le Adwords	Targeting - Select Global Locations										
	Digital DDC program	ć	1 050 00	ė	1 200 00	ć	1 200 00			\$	4 350 00
gle Adwords	Digital PPC program	\$	1,950.00	\$	1,200.00	\$	1,200.00			Ş	4,350.00
orehensive Digital	B.I	,	4 500 00	,	4 500 00	,	4 500 00				4.500.00
Mirror	Behavioral Custom program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00
Display	Content behavioral program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00
.com											
roperty upgrade	Hot property upgrade			\$	425.00					\$	425.00
Channel Property Listing	Luxe Channel Property Listing - 6 m	ontl	ns				\$425			\$	425.00
.com										\$ -	
state Package 1	Custom Article with promo on Horr	\$	3,125.00							\$	3,125.00
Fraveler											
e Real Estate Showcase	Online Real Estate Showcase				\$2,	500				\$	2,500.00
Hill Gazette											
	OTM On the Market eNewsletter	\$	500.00	\$	500.00	\$	500.00			\$	1,500.00
Edition											
ng Gallery Real Estate Page	Featured Banner					\$	1,600.00			\$	1,600.00
red Article and e-Newsletter pr	r e-Newsletter			\$	3,300.00					\$	3,300.00
Media	Listing Feature	\$	1,000.00					\$	1,000.00	\$	2,000.00
: Magazine											
t Magazine	Annual Global Campaign				\$2,	500				\$	2,500.00
nes											
house Fixed Position - Hot Prop	Lighthouse Fixed Position - Hot Pro	Во	nus							\$	-
aro											
ine Search	Featured City	\$	795.00			\$	795.00			\$	1,590.00
e Ad	Native placement by City			\$	500.00			\$	500.00	\$	1,000.00
Active Targeting Email											
i Active Targeting Email	Email			\$	3,750.00					\$	3,750.00
nes.com											
nes.com Property Module	NYTimes.com Property Module	\$	3,000.00							\$	3,000.00
report.com	Spart, measure		.,								.,
report.com	Real Estate media bar			\$	1,250.00			\$	1,250.00	\$	2,500.00
ly Abu Dhabi				-	,			-	,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
gram Post	Instagram Post	\$	1,375.00	\$	1,375.00					\$	2,750.00
om		Ţ	1,5.5.00	Ţ	1,5.5.00					Ÿ	2,750.00
ion Global Homepage	Mansion Global Homepage	\$	2,150.00			Ċ	2,150.00			\$	4,300.00
ion Global e-Newletter	Daily Monday-Friday	ب	2,130.00	\$	3,680.00	ڔ	2,130.00			\$ \$	3,680.00
	Property upgrades	D.c	nuc		3,680.00 nus	D.c	nuc			\$ \$	3,000.00
rty upgrades ion Global Instagram	. ,	БО	nus	\$		ьо	nus	\$	1 775 00	\$	2 550 00
	Mansion Global Instagram			Ş	1,775.00			Ş	1,775.00	Ş	3,550.00
g E-newsletter	Doot latermetical	_	750.00	,	750.00	ć	750.00			ć	2.250.00
nternational	Boat International	\$	750.00	\$	750.00	\$	750.00	ć	CEO 00	\$	2,250.00
& Yachting	Yachts & Yachting			\$	650.00			\$	650.00	\$	1,300.00
1 Home											
m E-Mail	Custom E-Mail	\$	2,500.00							\$	2,500.00
ook Post	Facebook Post			\$	575.00					\$	575.00
ram Post	Instagram Post			\$	700.00					\$	700.00
ry Life											
ry Life	E-Newsletter Dedicated Send	\$	1,850.00							\$	1,850.00
y Estate											
/ Estate	Showcase Listing + Elite Listing Pac				\$3,250					\$	3,250.00
New York Business											
's New York Business	Daily E-Newsletter M-F	\$	3,150.00							\$	3,150.00

PLAN 2

Print							
The Wall Street Journal							
The Wall Street Journal - National	Property Spot w/Digital Featured P	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 2,600.00	
The New York Times							
The New York Times	Property Spot - Weekday/Saturday	\$ 710.00	\$ 710.00	\$ 710.00		\$ 2,130.00	
The New York Times	Property Spot - Sunday				\$ 710.00	\$ 710.00	
The New York Times Takeover	Full page w/ Digital promotion	\$ 690.00		\$ 690.00		\$ 1,380.00	
The New York Times International	Edition						
The New York Times International I	Ec Double Property Spot	\$ 1,140.00	\$ 1,140.00			\$ 2,280.00	
The New York Times International E	Ec Property Spot			\$ 570.00		\$ 570.00	
Billionaire Magazine							
Billionaire Magazine	Full Page	\$ 8,125.00				\$ 8,125.00	
Boat International							
International issue	Full Page			\$ 4,250.00		\$ 4,250.00	
Chicago Tribune							
Chicago Tribune	Takeover		\$ 685.00			\$ 685.00	
Country Life							
Country Life	Full page		\$ 3,750.00			\$ 3,750.00	
Elite Traveler							
Elite Traveler	Luxury Homes Feature				\$ 4,500.00	\$ 4,500.00	
Financial Times							
Financial Times	Triple Property Spot	\$ 2,190.00	\$ 2,190.00			\$ 4,380.00	
Financial Times	Property Spot			\$ 730.00	\$ 730.00	\$ 1,460.00	
Le Figaro							
Full Page	Full Page			\$ 2,500.00		\$ 2,500.00	
The Los Angeles Times							
The Los Angeles Times	Hot Property - listing + digital lightl	\$ 390.00				\$ 390.00	
The Los Angeles Times	Takeover	\$ 610.00		\$ 610.00		\$ 1,220.00	
Ocean Home							
Ocean Home	Full page + Digital Banners		\$ 2,500.00			\$ 2,500.00	
The Real Deal							
The Real Deal	Full page		\$ 5,000.00			\$ 5,000.00	
Robb Report							
Robb Report	Triple Property Spot				\$ 2,490.00	\$ 2,490.00	
London Daily Telegraph							
London Daily Telegraph	Property Spot		\$ 750.00	\$ 750.00		\$ 1,500.00	
London Daily Telegraph	6" x 5"	\$ 3,175.00				\$ 3,175.00	
Simply Abu Dhabi							
Simply Abu Dhabi	Spread + 4 page Advertorial				\$ 9,250.00	\$ 9,250.00	

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change \$ 153,630.00

20,661,844

PLAN 3

Plan 3											
Media	Ad Description	Se	ptember	00	tober	No	ovember	De	ecember	Me	dia Total
Sotheby's Auction House: Print											
otheby's Magazine	Half Page							\$	1,820.00	\$	1,820.00
theby's Auction House: Digital											
theby's Bespoke Geo-Targeted En	n Email										
theby's Bespoke Geo-Targeted En	n Canada, Czech Republic, Dubai, Finl	\$	2,500.00							\$	2,500.00
theby's Selects Enewsletter	Sotheby's Selects Enewsletter					\$	2,350.00			\$	2,350.00
theby's Preferred Enewsletter	Sotheby's Preferred Enewsletter	\$	3,000.00							\$	3,000.00
•	,										,
igital											
illion Impressions*											
llion Impressions	Digital Banner Program	\$	1,625.00	\$	1,625.00	\$	1,625.00			\$	4,875.00
·	-	Ş	1,025.00	Ş	1,025.00	Ş	1,025.00			Ş	4,675.00
llion Impressions	Targeting - Select Global Locations										
mprehensive Digital	Publication of Contraction		4 500 00	,	4 500 00		4 500 00			_	4 500 00
ial Mirror	Behavioral Custom program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00
ive Display	Content behavioral program	\$	1,500.00	\$	1,500.00	\$	1,500.00			\$	4,500.00
ai.com											
property upgrade	Hot property upgrade			\$	425.00					\$	425.00
e Channel Property Listing	Luxe Channel Property Listing - 6 mo	nth	S				\$425			\$	425.00
e Traveler											
ne Real Estate Showcase	Online Real Estate Showcase				\$2,	500				\$	2,500.00
Hill Gazette											
	n OTM On the Market eNewsletter	\$	500.00	\$	500.00	\$	500.00			\$	1,500.00
esEdition											
iting Gallery Real Estate Page	Featured Banner					\$	1,600.00			\$	1,600.00
wsletter	e-Newsletter			\$	1,500.00					\$	1,500.00
al Media	Listing Feature	\$	1,000.00					\$	1,000.00	\$	2,000.00
et Magazine											
t Magazine	Annual Global Campaign				\$2,5	500				\$	2,500.00
mes											
thouse Fixed Position - Hot Prop	e Lighthouse Fixed Position - Hot Prop	Boi	nus							\$	-
garo	·										
dline Search	Featured City	\$	795.00			\$	795.00			\$	1,590.00
e Ad	Native placement by City			\$	500.00			\$	500.00	\$	1,000.00
ei Active Targeting Email	· · ·										,
ei Active Targeting Email	Email			\$	3,750.00					\$	3,750.00
preport.com											
preport.com	Real Estate media bar			\$	1,250.00			\$	1,250.00	\$	2,500.00
oly Abu Dhabi								Ĺ			
agram Post	Instagram Post	\$	1,375.00	\$	1,375.00					\$	2,750.00
.com	<u> </u>		,	Ĺ	,						, 22.20
nsion Global Homepage	Mansion Global Homepage	\$	2,150.00							\$	2,150.00
nsion Global e-Newletter	Daily Monday-Friday	7	-,	\$	3.680.00					\$	3,680.00
perty upgrades	Property upgrades	Boi	านร		nus	Bo	nus			\$	-,-55.55
	d Mansion Global Homepage Feature					\$	1,275.00			Ś	1,275.00
sion Global Instagram	Mansion Global Instagram	a LIJ	ting moduli	\$	1,775.00	Ý	1,275.00	\$	1,775.00	\$	3,550.00
ting E-newsletter	Wallstoll Global Histagraff			ڔ	1,773.00			ڔ	1,773.00	ب	3,330.00
International	Boat International	\$	750.00	\$	750.00	Ś	750.00			\$	2,250.00
	Yachts & Yachting	ڔ	730.00	\$	650.00	ڔ	730.00	\$	650.00	\$	1,300.00
nts & Yachting	raciics & facilling			Ş	050.00			Ş	050.00	Ş	1,500.00
an Home	See the el Beet				F7F 60					4	F7F 60
ebook Post	Facebook Post			\$	575.00					\$	575.00
igram Post	Instagram Post			\$	700.00					\$	700.00
ntry Life											
ntry Life	E-Newsletter Dedicated Send	\$	1,850.00							\$	1,850.00
ury Estate											
ury Estate	Showcase Listing + Elite Listing Pack		\$1,100							\$	1,100.00

PLAN 3

Print							
The Wall Street Journal							
The Wall Street Journal - National	Property Spot w/Digital Featured Pr	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 2,600.00	
The New York Times							
The New York Times	Property Spot - Weekday/Saturday		\$ 710.00			\$ 710.00	
The New York Times	Property Spot - Sunday				\$ 710.00	\$ 710.00	
The New York Times Takeover	Full page w/ Digital promotion	\$ 690.00		\$ 690.00		\$ 1,380.00	
The New York Times International	Edition						
The New York Times International I	Ed Property Spot	\$ 570.00	\$ 570.00	\$ 570.00		\$ 1,710.00	
Chicago Tribune							
Chicago Tribune	Takeover		\$ 685.00			\$ 685.00	
Country Life							
Country Life	Full page		\$ 3,750.00			\$ 3,750.00	
Elite Traveler							
Elite Traveler	Luxury Homes Feature				\$ 4,500.00	\$ 4,500.00	
Financial Times							
Financial Times	Property Spot	\$ 730.00	\$ 730.00	\$ 730.00	\$ 730.00	\$ 2,920.00	
Le Figaro							
Full Page	Full Page			\$ 2,500.00		\$ 2,500.00	
The Los Angeles Times							
The Los Angeles Times	Hot Property - listing + digital lighth	\$ 390.00				\$ 390.00	
The Los Angeles Times	Takeover	\$ 610.00		\$ 610.00		\$ 1,220.00	
Robb Report							
Robb Report	Property Spot				\$ 830.00	\$ 830.00	
London Daily Telegraph							
London Daily Telegraph	Property Spot	\$ 750.00	\$ 750.00	\$ 750.00		\$ 2,250.00	
TOTAL						\$ 92,170.00	

\*After 6 months the Impressions Program may be adjusted after evaluation of budget and strategy Pricing Subject to Change