

ADVERTISING BRANDING MARKETING

NEW YORK 477 Madison Ave New York, NY 10022 212-677-2500

SKYAD.COM

Airport Media Proposal Domestic and International Airports



Domestic Airports



New York John F. Kennedy International Airport (JFK)

TARGETING: New York **AIRPORT:** JFK

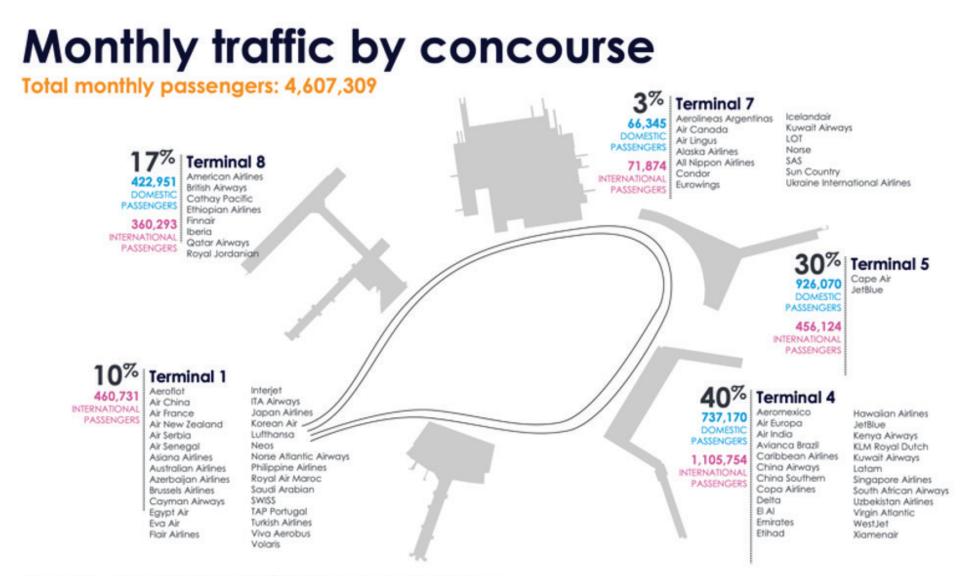


TARGETING: New York **AIRPORT:** JFK



Sources: ¹Airports Council International 2022, ²J.D. Power, ³Port Authority of New York & New Jersey

TARGETING: New York AIRPORT: JFK



Sources: 1 Airports Council International 2022, 2 Port Authority of New York & New Jersey

John F. Kennedy frequent flyer profile

U.S. adults aged 18+ who live in the New York City DMA, took 3+ round trips in the past 12 months & have departed from JFK in the past 12 months





Avg. household income/value Avg. Household income: \$116K Avg. Home value: \$715K



Travel behavior Avg. round trips per year: 4 Avg. business trips per year: 2





Education College graduate: 155 index Postgraduate degree: 125 index

Spending behaviors / decision making

Company decision maker: 178 index Spent \$500+ on retail shopping (past 12 mos.): 157 index Spend \$45K+ on a new vehicle (next 12 mos.): 154 index Spent \$2,500+ on internet purchases (past 12 mos.): 139 index

Source: Scarborough New York, NY 2022 Release 1 Base = U.S. Adults 18+, Index = 100

OF UNITS: 1 **UNIT #:** JFK-5A-MSX-9

Media Type: T5 Gate Hold Mini Spec

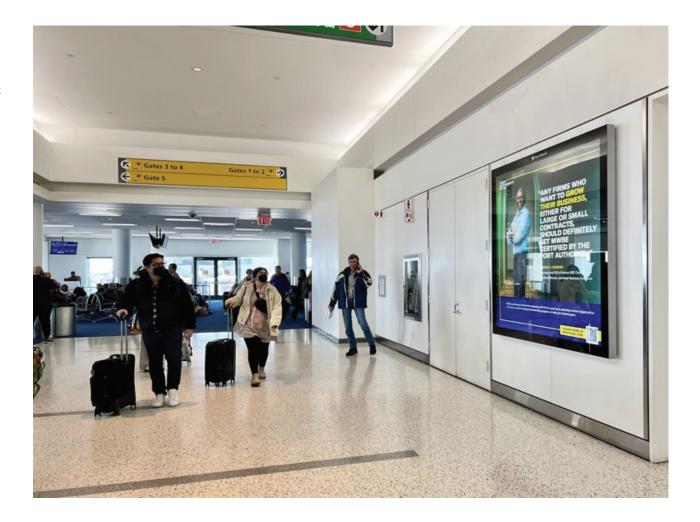
Location: Target Terminal 5 departures and arrivals with a bright, exclusive mini spectacular within the gate hold area, capitalizing on this high-dwell time location.

Terminal 5 Departures and Arrivals. Major airline includes Jet Blue.

Unit Size (H x W): 69" W x 69" H

4-Week Airport Traffic #: 4,607,309

- 4-Week Media Cost: \$18,125
- Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$750



OF UNITS: 2 **UNIT #:** JFK-PK2WWX-7-1

Media Type: T5 Wall Wrap Package

Location: Target 100% Terminal 5 departures with a pair of massive wall wraps with cast lighting, immersing passengers as they enter the central retail and dining areas and on their way to gate holds. Also seen by 100% domestic arrivals on their way to baggage claim.

100% Terminal 5 Departures and Domestic Arrivals. Jet Blue Hub Terminal.

Unit Size (H x W): 674" W x 124.25" H

4-Week Airport Traffic #: 4,607,309

- 4-Week Media Cost: \$161,000
- Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$21,875



OF UNITS: 4 **UNIT #:** JFK-PK4LCDX-1-1

Media Type: T5 Premier Digital work

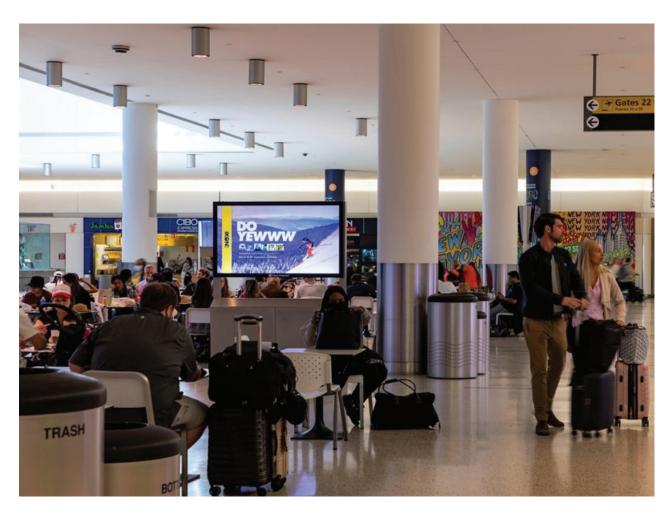
Location: Bring your brand to life across 4 LCD screens in Terminal 5. Located in the main dining areas and capitalizing on passengers' high-dwell times.

100% Terminal 5 Departures & Arrivals. Major airlines include Jet Blue.

Unit Size (H x W): 75"

4-Week Airport Traffic #: 4,607,309

• 4-Week Media Cost: \$85,000



OF UNITS: 6 **UNIT #:** JFK-PK6DX-1-1

Media Type: T5 Bag Top Dioramas

Location: Package of 6 illuminated dioramas located on top of 3 different bag carousels, targeting 100% Terminal 5 domestic arrivals in a high-dwell area. Also targets arrivals without checked luggage as passengers head to airport exits, ground transportation and the JFK Air Train.

100% Terminal 5 Domestic Arrivals

Unit Size (H x W): 68.5" W x 38.5" H, 69.5" W x 39.5" H

4-Week Airport Traffic #: 4,607,309

- 4-Week Media Cost: \$27,000
- Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$2,375



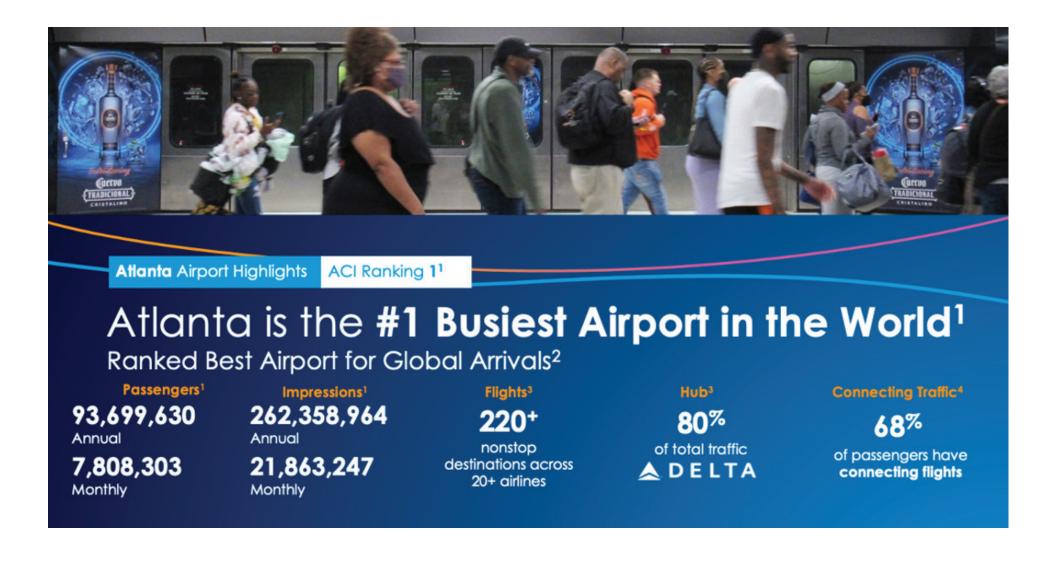
Atlanta Hartsfield-Jackson Atlanta International Airport (ATL)

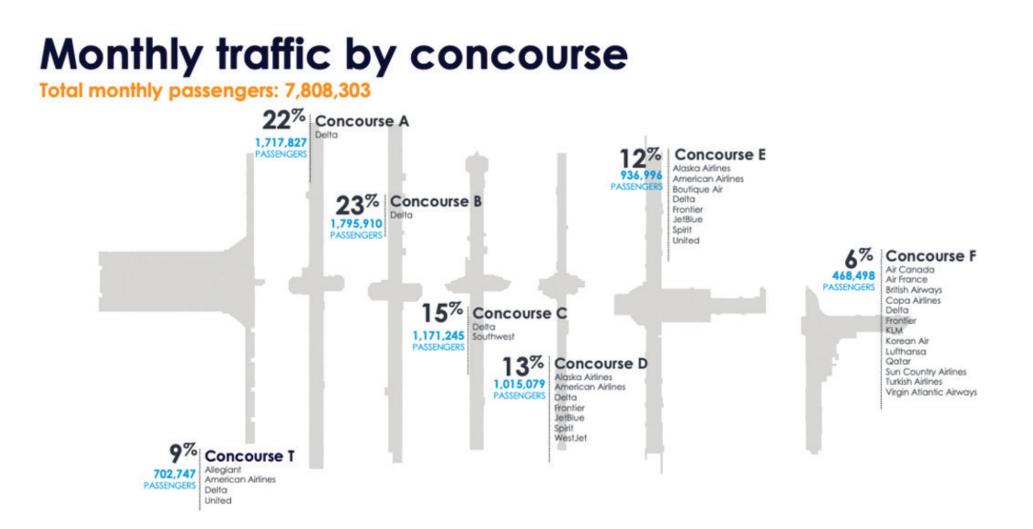
TARGETING: Atlanta AIRPORT: ATL



Sources: ¹Nielsen, ²Outside Magazine, ³Lonely Planet, ⁴U.S. Census Bureau, ⁵Fortune, ⁶Atlanta Convention & Visitor's Bureau, ⁷Northstar Meetings Group

TARGETING: Atlanta AIRPORT: ATL





Sources: 1 Airports Council International 2022, 2 Hartsfield-Jackson Atlanta International Airport

Atlanta frequent flyer profile

U.S. adults aged 18+ who live in the Atlanta DMA, took 3+ round trips in the past 12 months & have departed from ATL in the past 12 months





Avg. household income/value Avg. Household income: \$128K Avg. Home value: \$508K



Travel behavior Avg. round trips per year: 7 Avg. leisure trips per year: 4





College graduate: 146 index Postgraduate degree: 169 index

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Spend \$45K+ on a new vehicle (next 12 mos.): 224 index Spent \$500+ on retail shopping (past 12 mos.): 184 index Spent \$2,500+ on internet purchases (past 12 mos.): 166 index Company decision maker: 149 index

OF UNITS: 1 UNIT #: ATL-1A-TFD-3

Media Type: Tension Fabric Display

Location: Overhead tension fabric display positioned at the top of the escalator in Concourse A targeting outbound passengers in route to take the Plane Train to Concourses B,C,D,E and F.

Targets Departures

Unit Size (H x W): 132" W x 96" H

4-Week Airport Traffic #: 7,808,302

- 4-Week Media Cost: \$35,625
- Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$5,125

Airport "Holiday Blackout Dates" Apply. This unit requires an escalator shutdown for install/removal.

No escalator shutdowns are permitted during the blackout dates. Contract and creative are due a minimum of 30 days out from desired posting date.



OF UNITS: 1 UNIT #: ATL-1EE-MGD-1

Media Type: Lit Tension Fabric Diorama

Location: Backlit sidewall unit on the east side of Concourse E adjacent to the *Delta Sky Club Lounge* and steps away from CenterPoint. This unit is near the Duty- Free store, shopping and dining options.

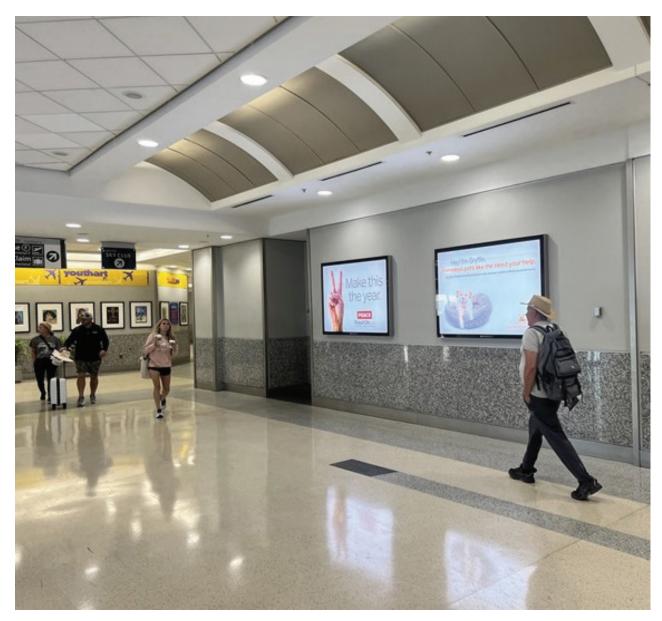
Arrivals & Departures

Unit Size (H x W): 62" W x 43" H

4-Week Airport Traffic #: 7,808,302

- 4-Week Media Cost: \$2,875
- Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$675

Near Delta Sky Club, multiple CenterPoint options, along with UPS, FedEx, Fuel Rod



OF UNITS: 1 **UNIT #:** ATL-1ES-MGS-1

Media Type: Spectacular

Location: Backlit sidewall unit on the south side of Concourse E near CenterPoint capturing passengers in route to their gate or heading towards CenterPoint for the Duty-Free store, shopping, and dining options.

Arrivals & Departures

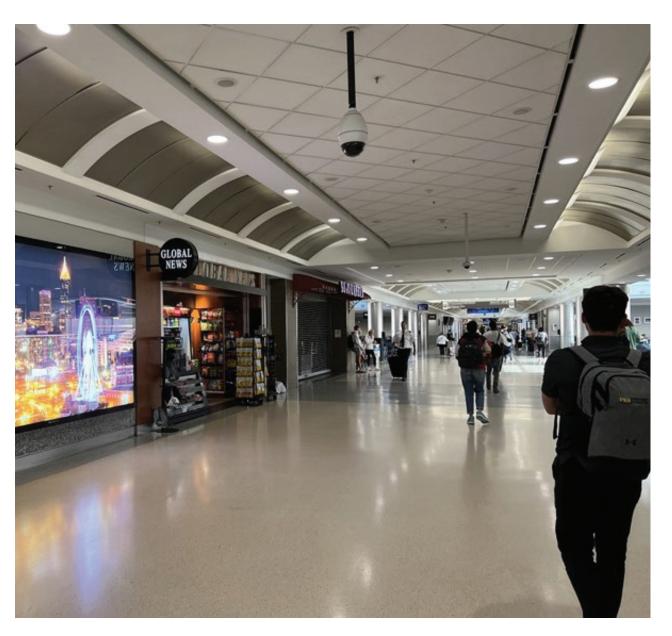
Unit Size (H x W): 133" W x 81" H

4-Week Airport Traffic #: 7,808,302

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• 4-Week Media Cost: $9,125
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• Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$1,200

Near Best Buy Express, CNN Newsstand, Global News Express, Sojoumer's



OF UNITS: 1 UNIT #: ATL-1ES-TFD-2

Media Type: Tension Fabric Display

Location: Elevated tension fabric display at the escalator capturing passengers in route to the Plane Train to go outbound to Concourse F or inbound to D,C,B,A,T, and / or Main Terminal (Domestic Baggage Claim)

Arrivals & Departures

Unit Size (H x W): 135" W x 83" H

4-Week Airport Traffic #: 7,808,302

- 4-Week Media Cost: \$20,750
- Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$3,875

Airport "Holiday Blackout Dates" Apply. This unit requires an escalator shutdown for install removal. No escalator shutdowns are permitted during the blackout dates. Contract and creative are due a minimum of 30 days out from desired posting date.



OF UNITS: 1 **UNIT #:** ATL-PK26WW-1-1

Media Type: Wall Wrap

Location: Package of 26 train station panels at Concourse E reaching inbound passengers headed to D,C,B,A,T, and Domestic Bag Claim. In addition, these wraps also reach outbound passengers headed to Concourse F.

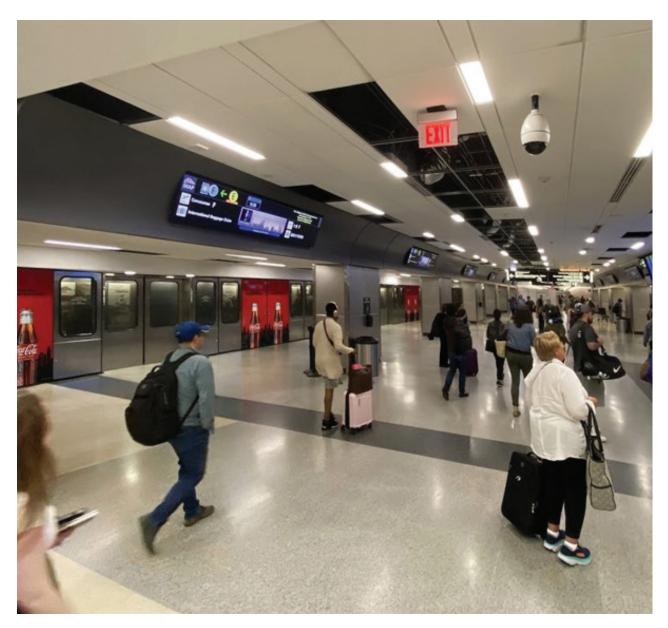
Arrivals/Departures

Unit Size (H x W):

21.25" W x 80.5" H, 30.25" W x 81" H, 32" W x 77.5" H, 33.25" W x 81.25" H, 33.5" W x 76.5" H, 36.25" W x 81.25" H, 37" W x 81.25" H, 41.5" W x 81.25" H

4-Week Airport Traffic #: 7,808,302

- 4-Week Media Cost: \$65,875
- Total 1X Production, Install & Removal Cost (per install, including shipping & tax): \$23,750



Miami Miami International Airport

AIRPORT: Miami International Airport

Media Type: Prestige Digital work # of units: 104 Screens

Coverage: MIA Full Airport

Bring your brand to life with a dynamic work of 104 digital 70" screens. Located in high traffic areas and key pulse points of the North and South Concourses, this domination work captivates 100% of all passengers with endless creative executions

Arrivals/Departures

Unit Size (H x W): 70"

4-Week Airport Traffic #:4,300,339

Availability: 11/9/23 - 04/28/24

- 4-Week Media Cost: \$236,000
- Q4 4-Week Media Cost: \$319,000

SOV: (1) :10 second spot, min 12.5% SOV



International Airports



Toronto, Canada Toronto Pearson Airport



Traveler's Information (Terminal 1 and Terminal 3)

Reasons for travel:



42.5M passengers expected in 2023





2H10

average time spent in terminal/dwell time



15.5M

DOMESTIC

Airport traffic forecast 2023

15.2M TRANSBORDER



11.8M INTERNATIONAL

Bell Média – Strategic & Insights Source: 2023 Passenger Forecast

Terminal 1 Information



26.3M passengers expected in 2023* Terminal 1 is the biggest terminal in the Pearson Airport and hosts domestic and international flights. It holds the record of being among the biggest buildings in the world in terms of surface area. Terminal 1 houses the boarding gates D, E and F.

Airport traffic forecast 2023*



10.2M



8.1M TRANSBORDER



8M INTERNATIONAL

Bell Média - Strategic & Insights

Source: Toronto Airport 2023 2023 Passenger forecast*

Terminal 3 Information



16.1M passengers expected in 2023* Terminal 3 hosts domestic and international flights and houses the boarding gates A, B and C. The Sheraton Hotel can be found inside Terminal 3, as well as, indoor parking, both of which link with Terminal 1.

Airport traffic forecast 2023*



5.2M DOMESTIC



7.1M TRANSBORDER



3.8M

Bell Média - Strategic & Insights

Source: Toronto Airport 2023 2023 Passenger forecast*

Destinations' Information

173,000+ Flights during the year*

155 Destinations

Airlines, including Air Canada, Air France, WestJet

Bell Média – Strategic & Insights Source: Toronto Airport 2022 Toronto Airport Annual report 2021*

32 domestic destinations

Calgary
 Edmonton
 Halifax
 Kelowna
 Montreal

Ottawa

Saskatoon

Winnipeg

Yellowknife

·And more...

86 international destinations

Amsterdam
Beijing
Copenhagen
Madrid
Paris
Prague
Rome
Sao Paulo
Varadero
And more...

37 transborder destinations

- Atlanta
- Chicago
- Denver
- Las Vegas
- Los Angeles
- Miami
- Nashville
- New York
- San Francisco
- Pittsburgh
- And more...

AIRPORT: Toronto Pearson Airport



T1 – INTERNATIONAL DEPARTURES

Digital Landmark

One advertiser only

3x3 video wall

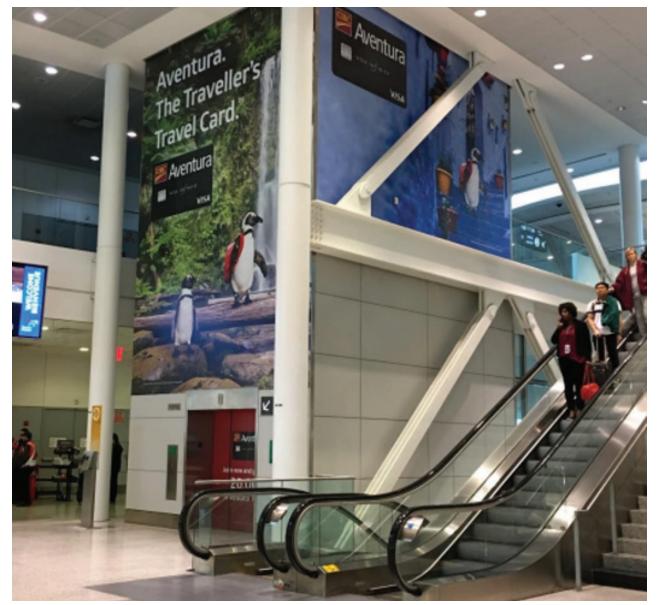
No specific loop length enabling total flexibility

Close to trendy new restaurants and luxury stores

Minimum 52 weeks

Weekly Rate: \$19,500 100% SOV

AIRPORT: Toronto Pearson Airport



T1 – INTERNATIONAL DEPARTURES

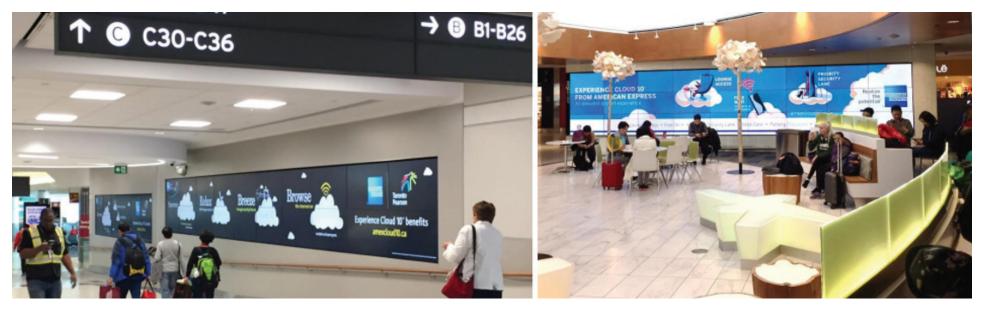
Elevator Wrap Dominations

MAPLE LEAF LOUNGE

Choice of 2 elevator wrap dominations Reaches all International passengers at T1

Weekly Rate: \$19,875 100% SOV

AIRPORT: Toronto Pearson Airport



T3 – INTERNATIONAL DEPARTURES

Video Wall work Node C

Digital work of 3 video walls Content perfectly synchronized (no sound) Located in a high traffic area 1 x 10 sec per 2 min loop Weekly Rate: \$6,750 8.33% SOV

Paris Charles de Gaulle Airport

AIRPORT: Charles de Gualle Airport



AIRPORT: Charles de Gualle Airport





Source : Paris Aéroport 2022 I « Observatoire du passager » year 2022 | * Top 5 Europe: UK, Italy, Germany, Spain, Portugal

AN AUDIENCE LIKELY TO MAKE PURCHASES IN AIRPORTS

91%

Like to arrive early at the airport to make sure they don't miss their flight



Take advantage of their waiting time in the airport to do shopping in fashion and accessory stores 59%

Enjoy discovering new products in airport stores



Buy in Duty Free stores in airports abroad to take advantage of tax-free prices

Source : Spring & summer 2023 vacations survey (population : 330) – March 2023 Target: French people who prefer to travel by plane for spring / summer 2023

PARIS-CDG, EUROPE'S LEADING AIRPORT



72,1M of passengers expected in 2024

> 55% of international flights



PARIS-CDG 2E THE MEETING POINT FOR INTERNATIONAL TRAVELERS





 \Diamond





Source: Paris Airport 2022 | Paris Airport: Passenger Observatory 2022 The information provided is indicative and subject to change. Contact us for further information

PARIS-CDG 2E GATE K THE MEETING POINT FOR INTERNATIONAL TRAVELERS









Source: Paris Airport 2022 | Paris Airport: Passenger Observatory 2022 The information provided is indicative and subject to change. Contact us for further information

Boarding duo premium Gate K

Reach 100% of Paris CDG 2E Gate K departures. Communicate through emblematic lightboxes.

> Departures CDG 2E Gate K Boarding area

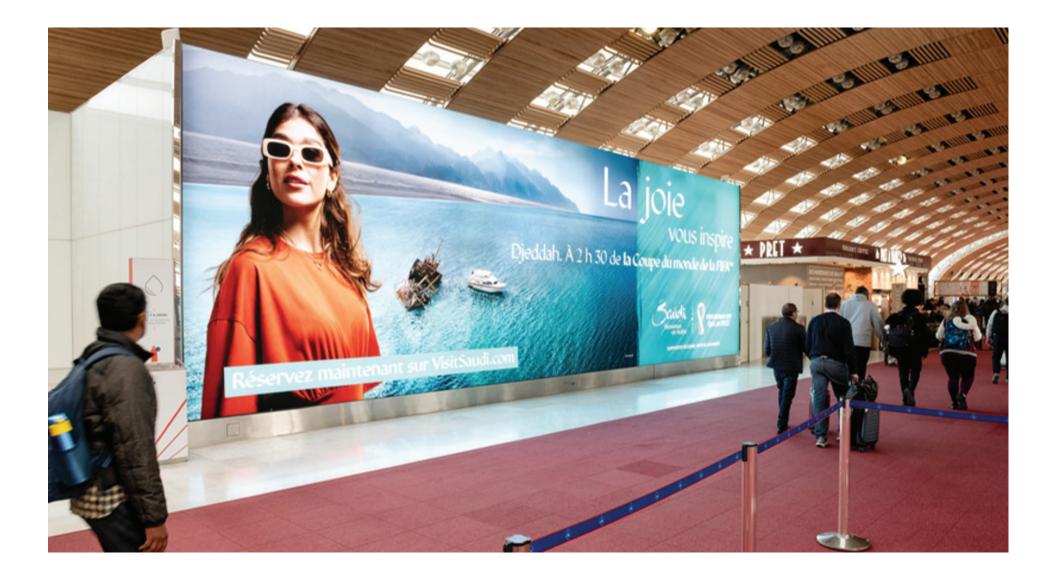
5,7M of passengers Passengers expected at departures of CDG 2E Gate K in 2024

> 2 lightboxes (55sqm) (W.13,1 x H.4,2M)



Cost 4 Weeks: \$220,000 Production: \$29,600

ICONIC



PARIS-CDG 2E GATE M THE MEETING POINT FOR INTERNATIONAL TRAVELERS





Source: Paris Airport 2022 | Paris Airport: Passenger Observatory 2022 The information provided is indicative and subject to change. Contact us for further information



Shuttle station lightbox

Reach passengers departing from Paris CDG 2E Gate M with this device located just at the exit of the shuttle station LISA.

ICONIC

Departures CDG 2E Gate M Before control area 3M of passengers

Passengers expected at the departure of CDG 2E gate M in 2024 1 Lightbox (21sqm) W.14,2m x H.1,5m

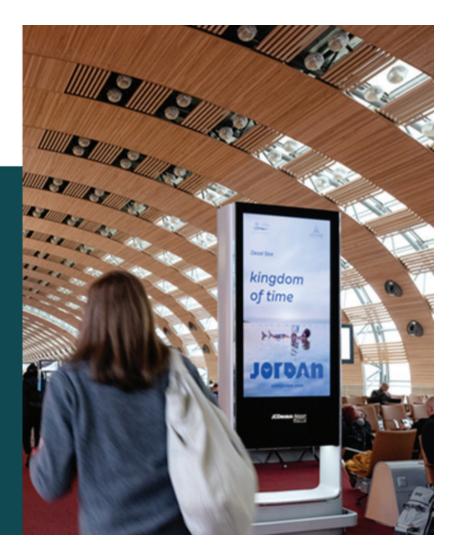
Cost 4 Weeks: \$103,000 Production: \$7,500

Bespoke Digital

Key coverage on Terminal 2E digital screens at Paris Airport.

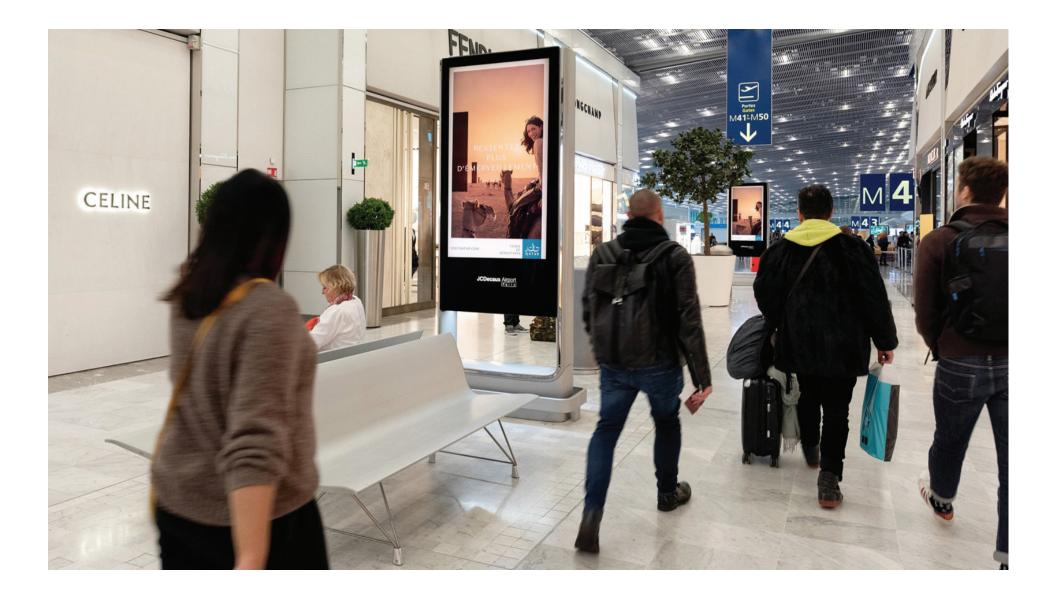


29 digital screens of 70" 1/8 share of voice - 30 second broadcast / loop5x6, 3x10, 2x15 sec spot



Cost 4 Weeks: \$103,000 Production: \$7,500

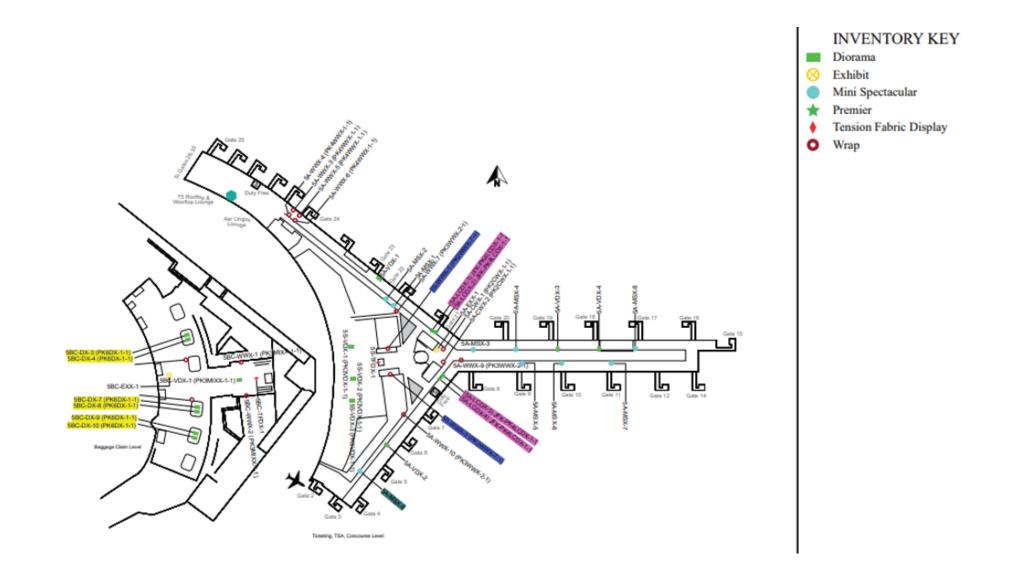
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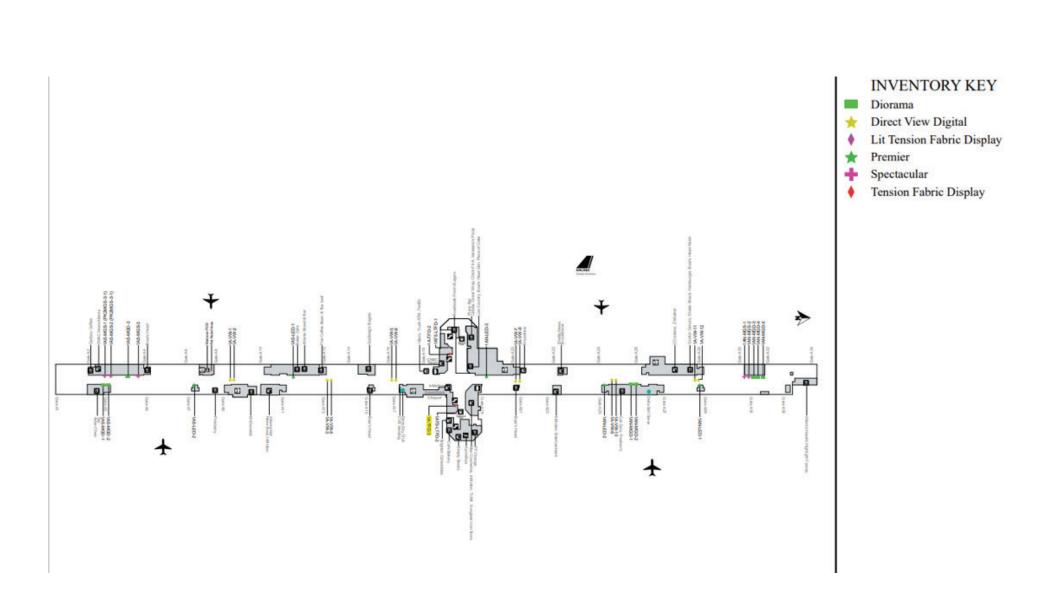
APPENDIX Maps



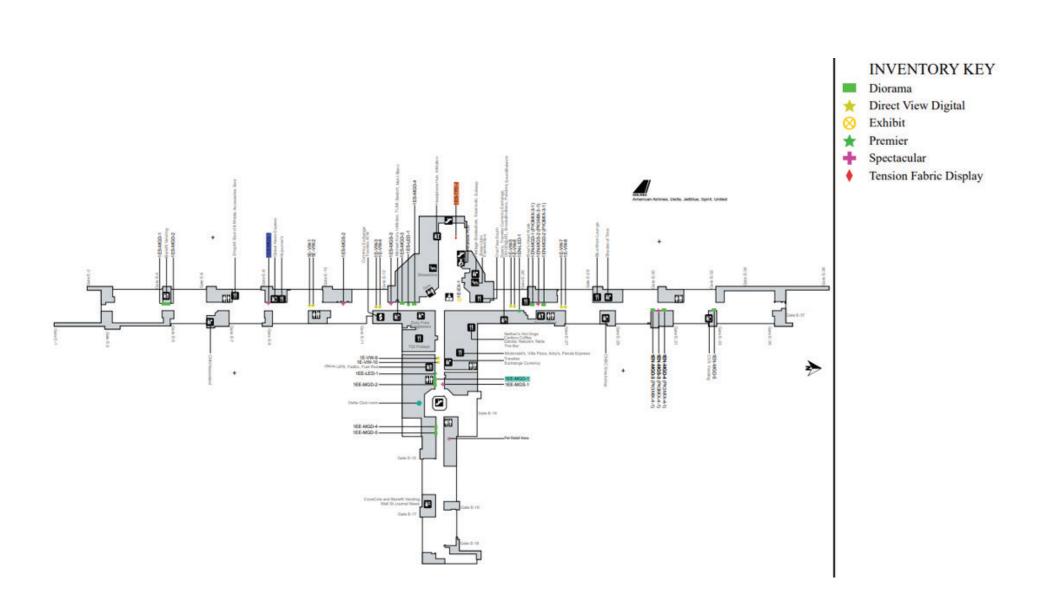
AIRPORT: John F. Kennedy International Airport / JFK



AIRPORT: Hartsfield-Jackson Atlanta International Airport / ATL



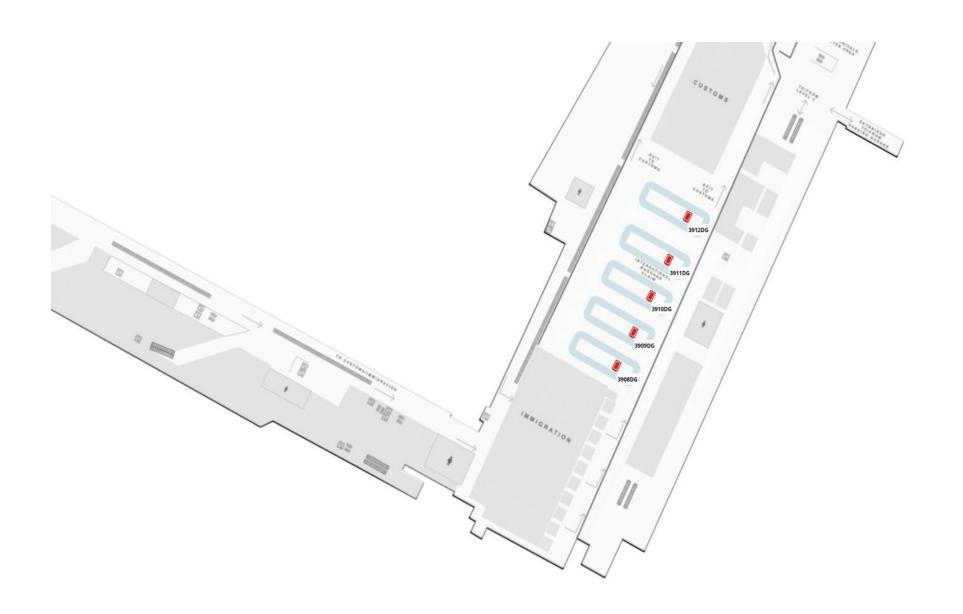
AIRPORT: Hartsfield-Jackson Atlanta International Airport / ATL



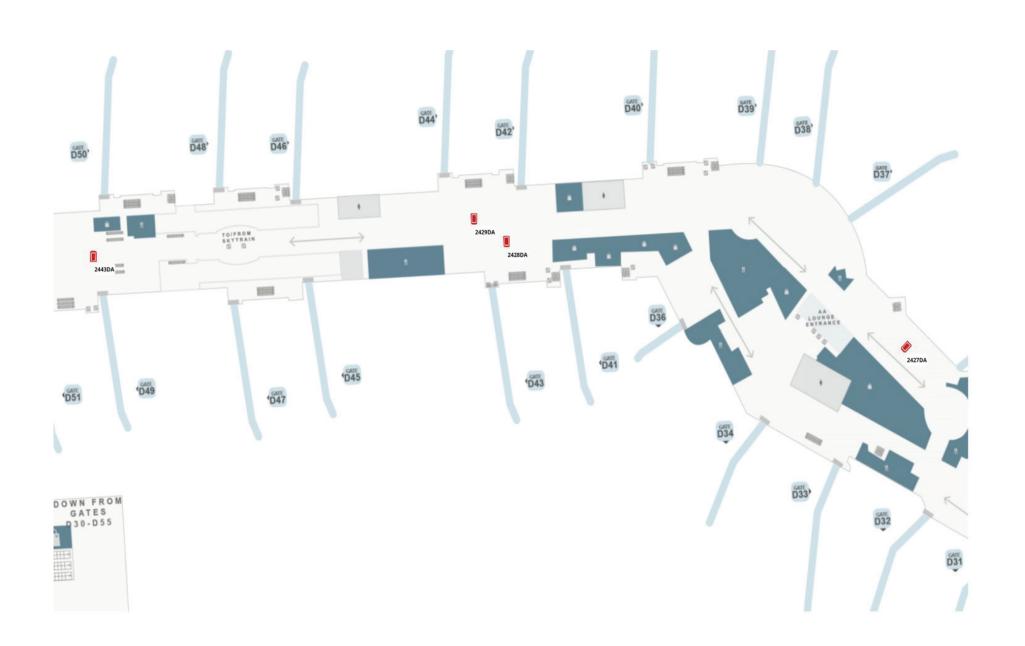




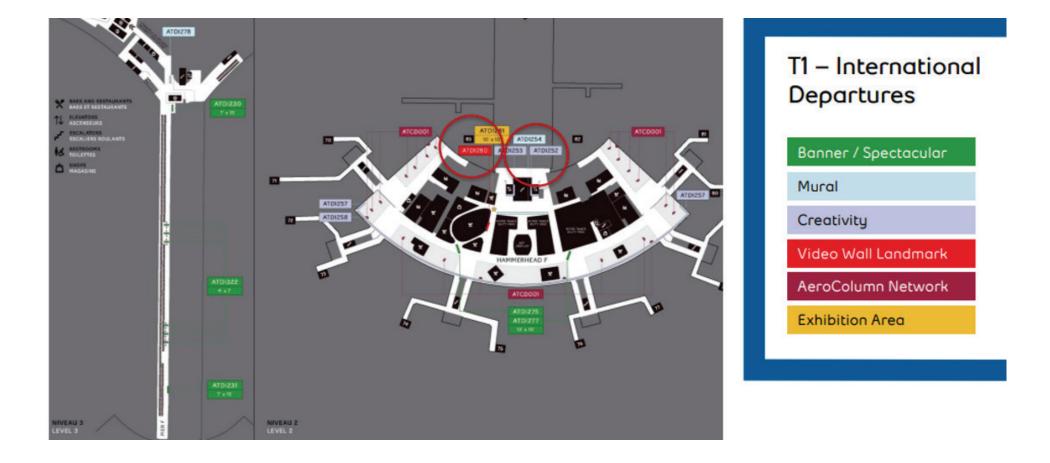




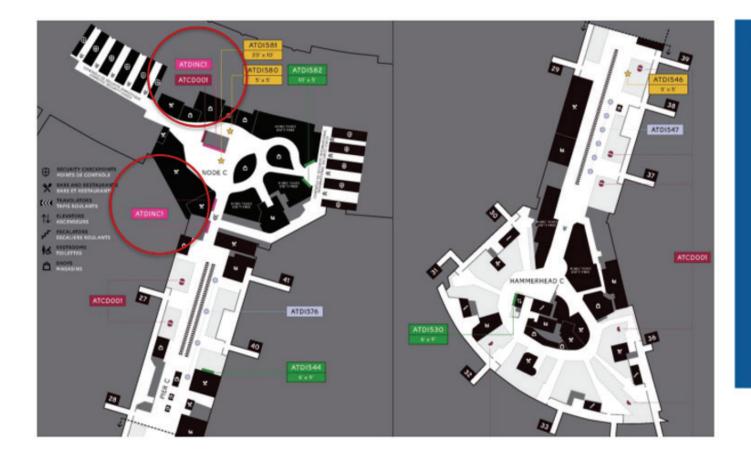




AIRPORT: Toronto Pearson Airport



AIRPORT: Toronto Pearson Airport



T3 – International Departures

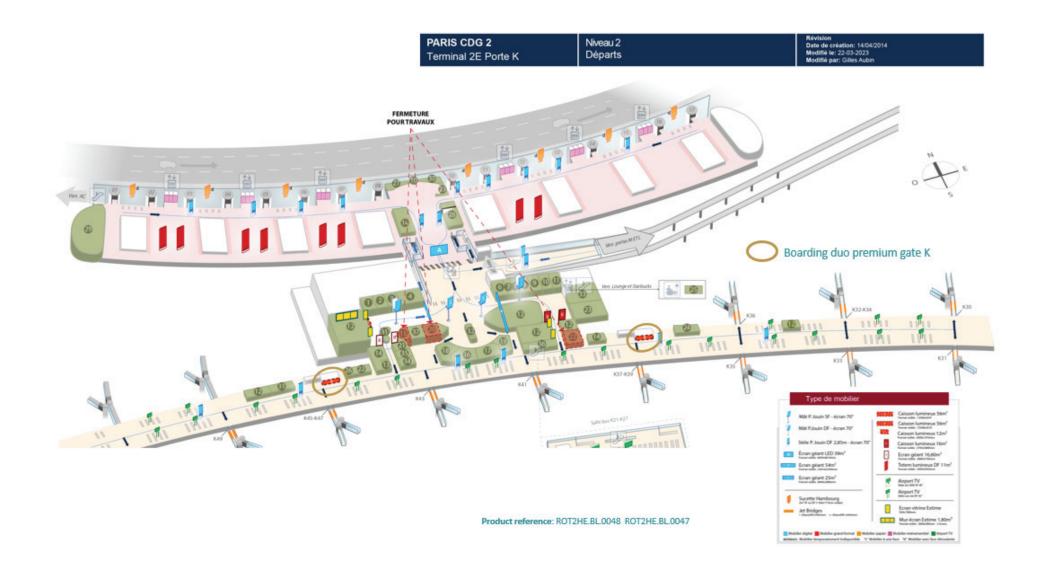
Banner / Spectacular

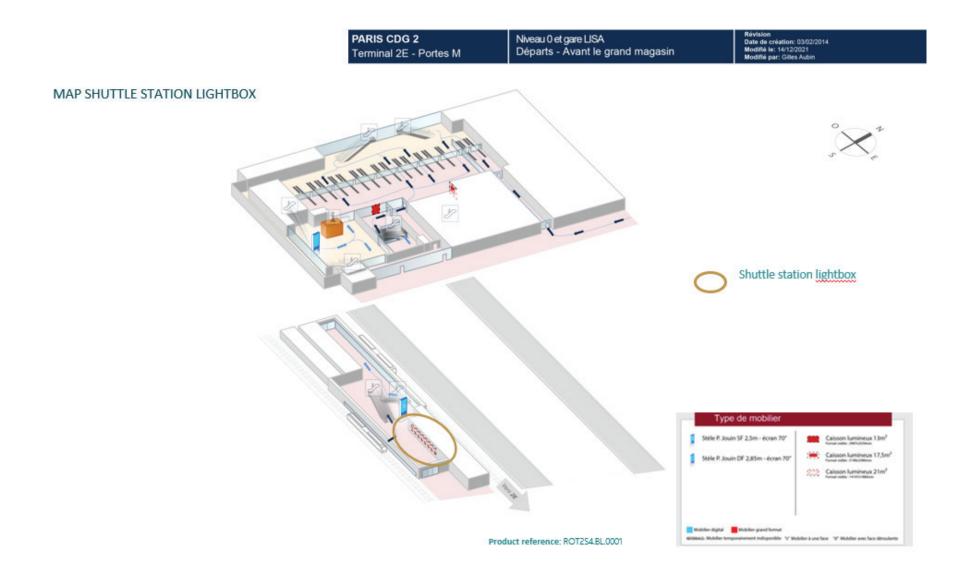
Creativity

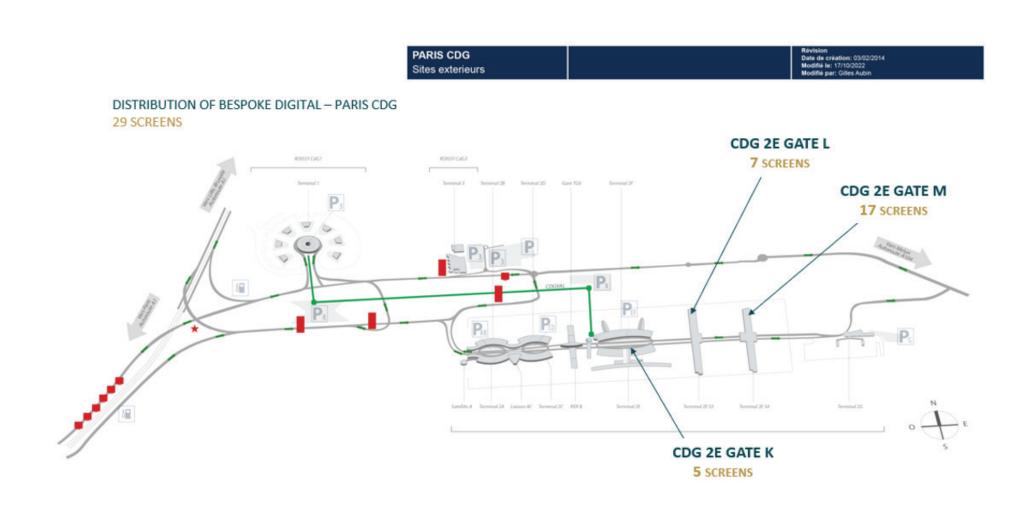
Node C Network

AeroColumn Network

Exhibition Area







AIRPORT: NOTES

- All rates are in USD.
- International Airport Rates rates are good for 2-week from date of submission.
- Proposal Rates (per period rates) presented is based on a 6-period campaign –Costs subject to change pending final duration.
- Space is not on hold.
- All creative is subject to final airport authority approval prior to production / posting.
- All proposed inventory is subject to availability at time of booking.